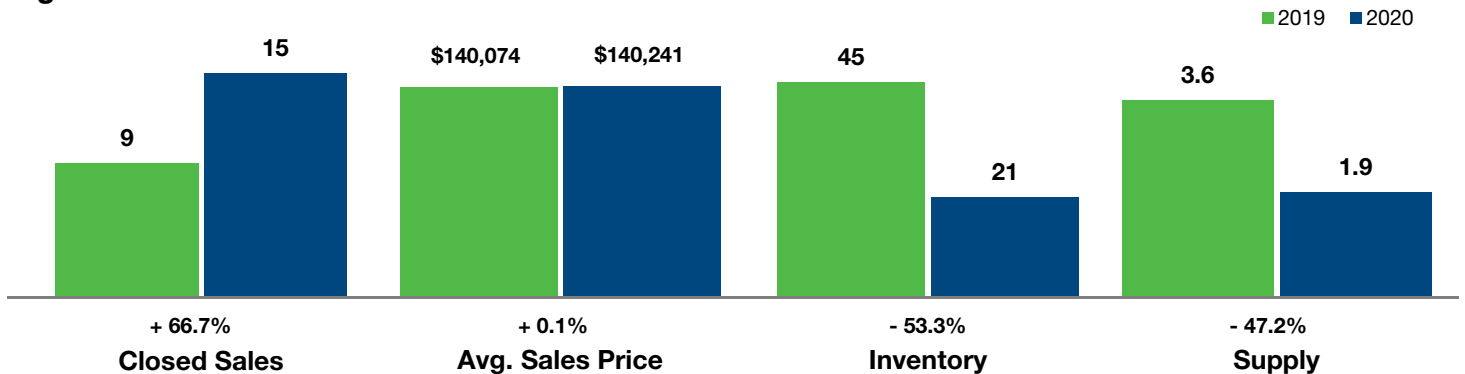


## Atchison, KS

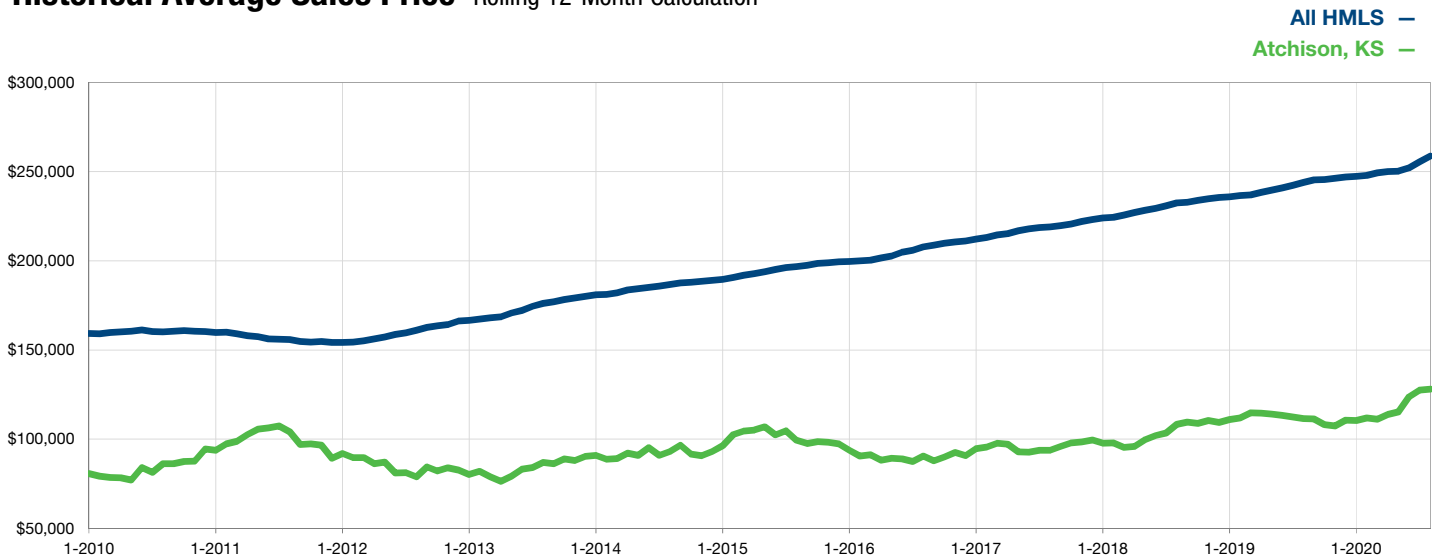
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	9	15	+ 66.7%	98	86	- 12.2%
Average Sales Price*	\$140,074	\$140,241	+ 0.1%	\$110,207	\$137,072	+ 24.4%
Median Sales Price*	\$97,500	\$88,000	- 9.7%	\$91,675	\$113,950	+ 24.3%
Days on Market Until Sale	85	25	- 70.6%	77	53	- 31.2%
Percentage of Original List Price Received*	96.0%	94.7%	- 1.4%	93.6%	93.9%	+ 0.3%
Pending Sales	13	24	+ 84.6%	105	104	- 1.0%
Inventory	45	21	- 53.3%	--	--	--
Supply	3.6	1.9	- 47.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Average Sales Price Rolling 12-Month Calculation

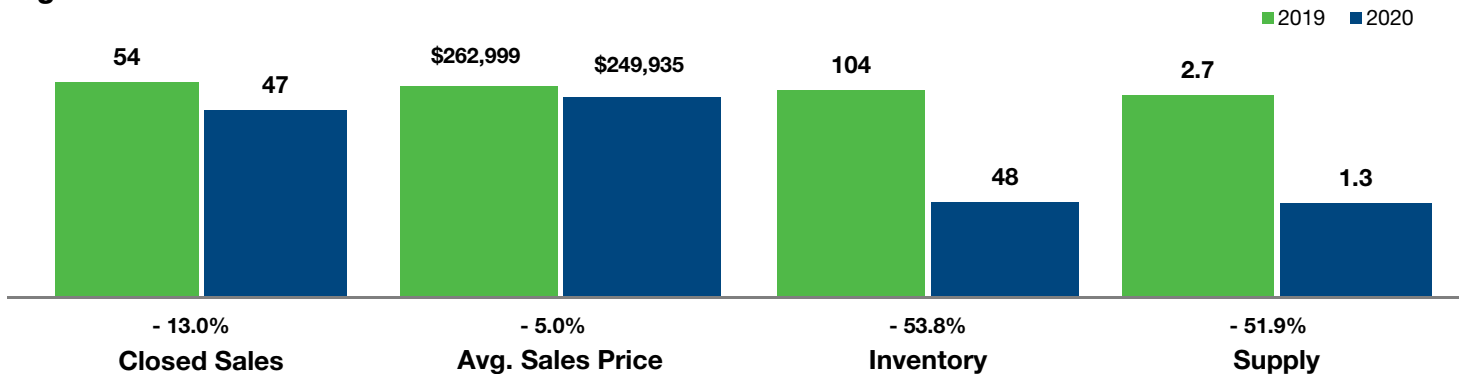


## Douglas, KS

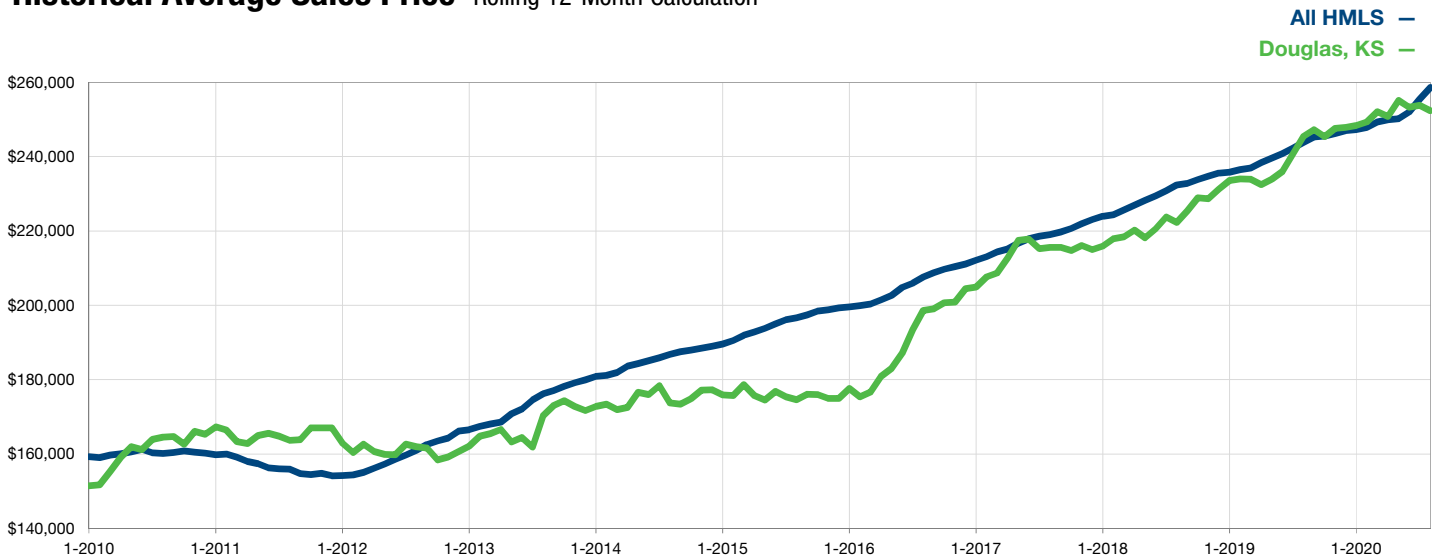
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	54	47	- 13.0%	318	320	+ 0.6%
Average Sales Price*	\$262,999	\$249,935	- 5.0%	\$248,688	\$254,936	+ 2.5%
Median Sales Price*	\$225,000	\$234,900	+ 4.4%	\$218,000	\$228,750	+ 4.9%
Days on Market Until Sale	39	31	- 20.5%	47	39	- 17.0%
Percentage of Original List Price Received*	98.3%	100.1%	+ 1.8%	97.4%	97.8%	+ 0.4%
Pending Sales	52	47	- 9.6%	345	349	+ 1.2%
Inventory	104	48	- 53.8%	--	--	--
Supply	2.7	1.3	- 51.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Average Sales Price Rolling 12-Month Calculation

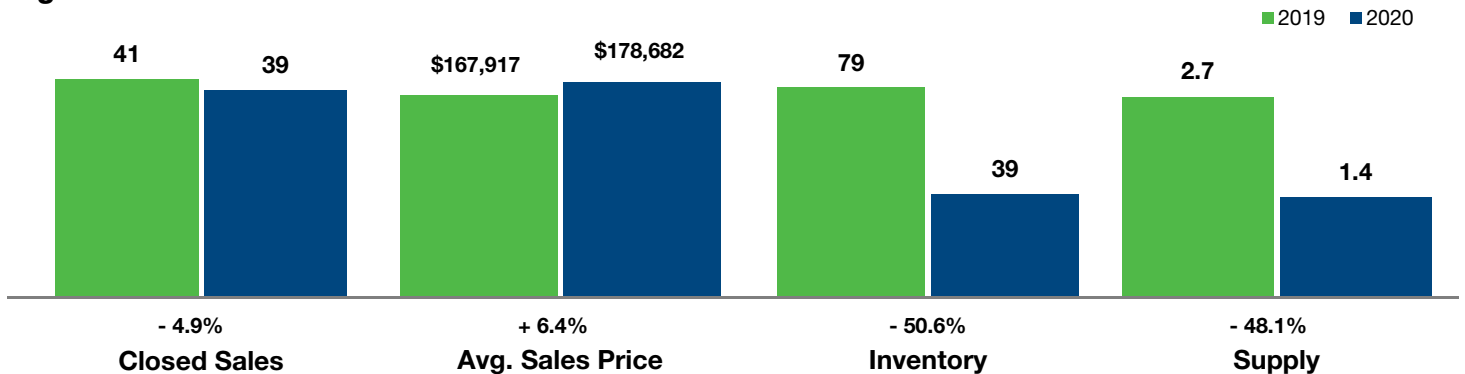


## Franklin, KS

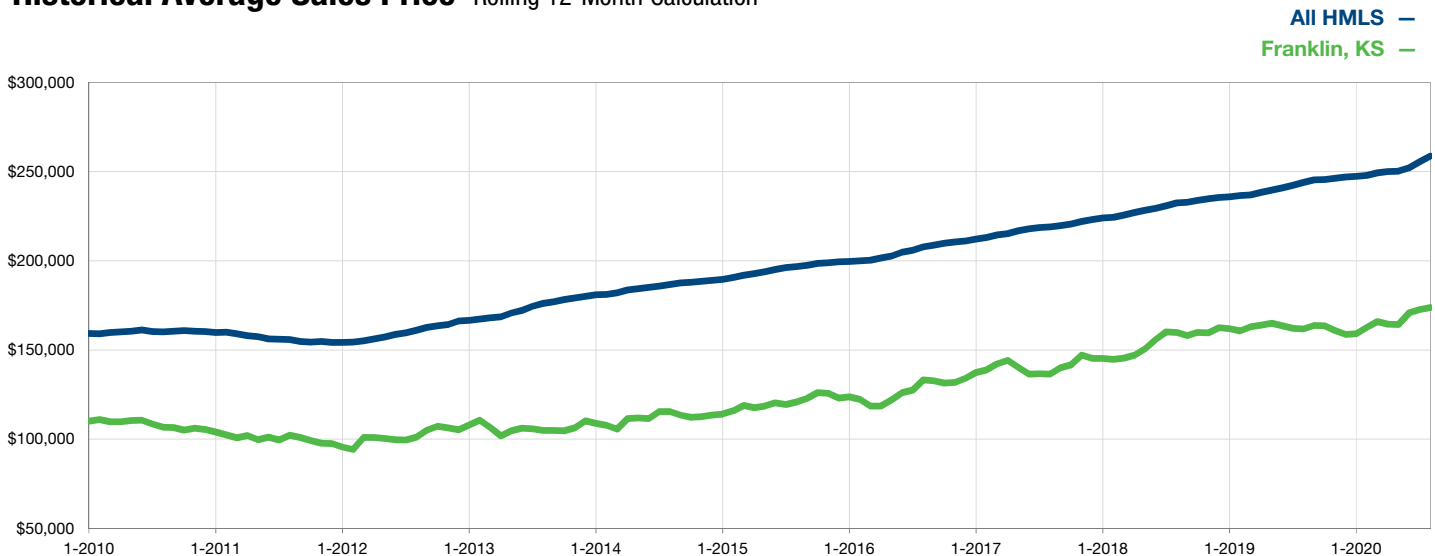
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	41	39	- 4.9%	224	236	+ 5.4%
Average Sales Price*	\$167,917	\$178,682	+ 6.4%	\$162,218	\$184,139	+ 13.5%
Median Sales Price*	\$129,900	\$155,000	+ 19.3%	\$144,500	\$155,000	+ 7.3%
Days on Market Until Sale	27	48	+ 77.8%	62	53	- 14.5%
Percentage of Original List Price Received*	94.5%	97.6%	+ 3.3%	93.7%	96.3%	+ 2.8%
Pending Sales	33	43	+ 30.3%	244	265	+ 8.6%
Inventory	79	39	- 50.6%	--	--	--
Supply	2.7	1.4	- 48.1%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

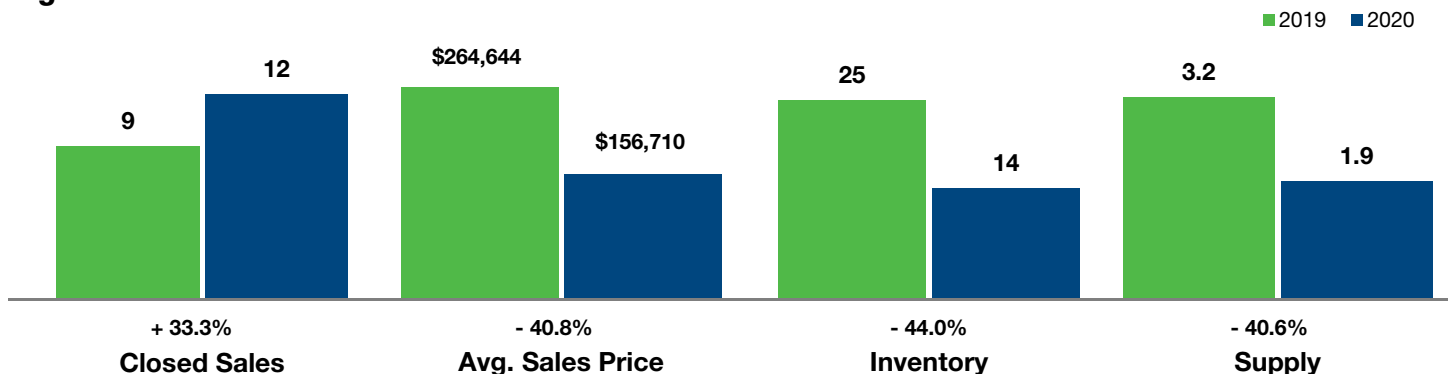


## Jefferson, KS

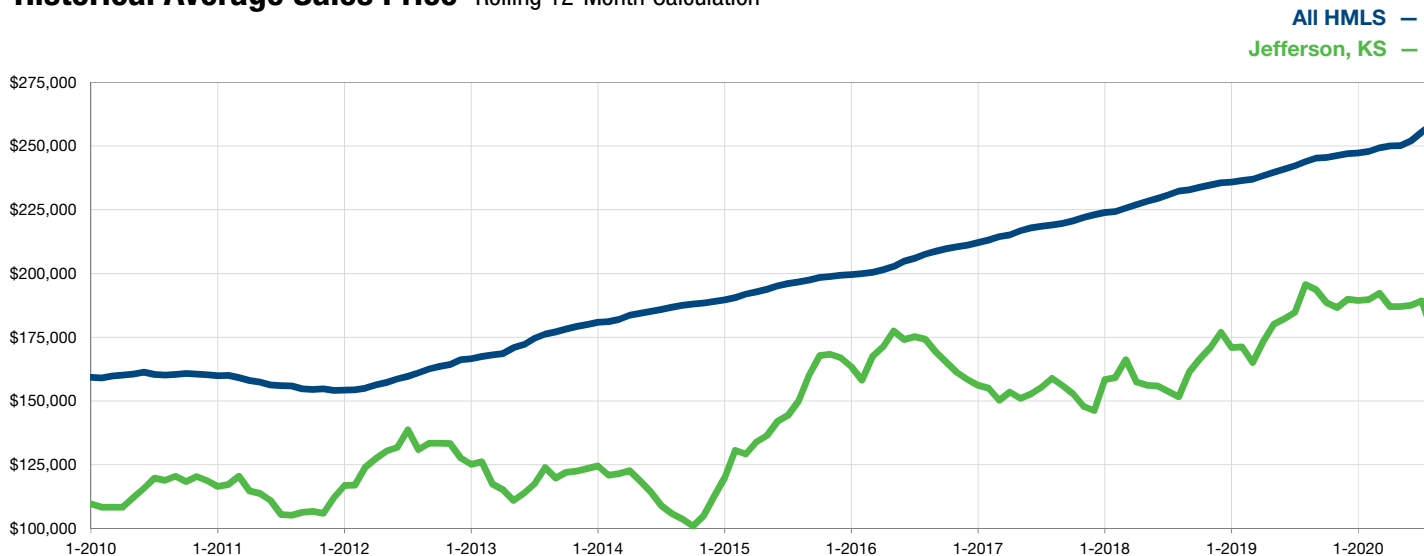
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	9	12	+ 33.3%	50	66	+ 32.0%
Average Sales Price*	\$264,644	\$156,710	- 40.8%	\$196,621	\$177,976	- 9.5%
Median Sales Price*	\$270,000	\$124,075	- 54.0%	\$171,750	\$152,500	- 11.2%
Days on Market Until Sale	52	42	- 19.2%	56	50	- 10.7%
Percentage of Original List Price Received*	88.5%	97.5%	+ 10.2%	93.8%	95.3%	+ 1.6%
Pending Sales	7	14	+ 100.0%	52	80	+ 53.8%
Inventory	25	14	- 44.0%	--	--	--
Supply	3.2	1.9	- 40.6%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

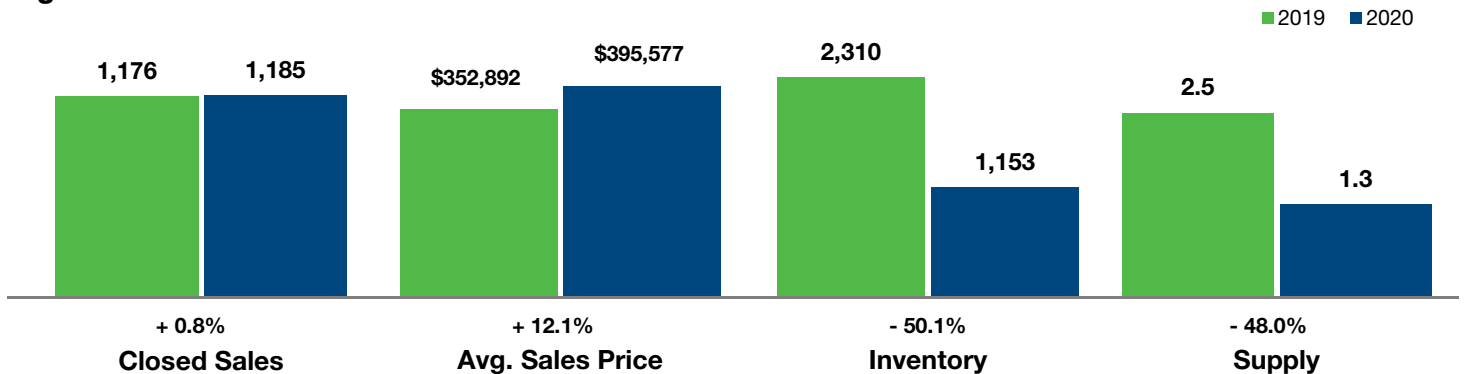


## Johnson, KS

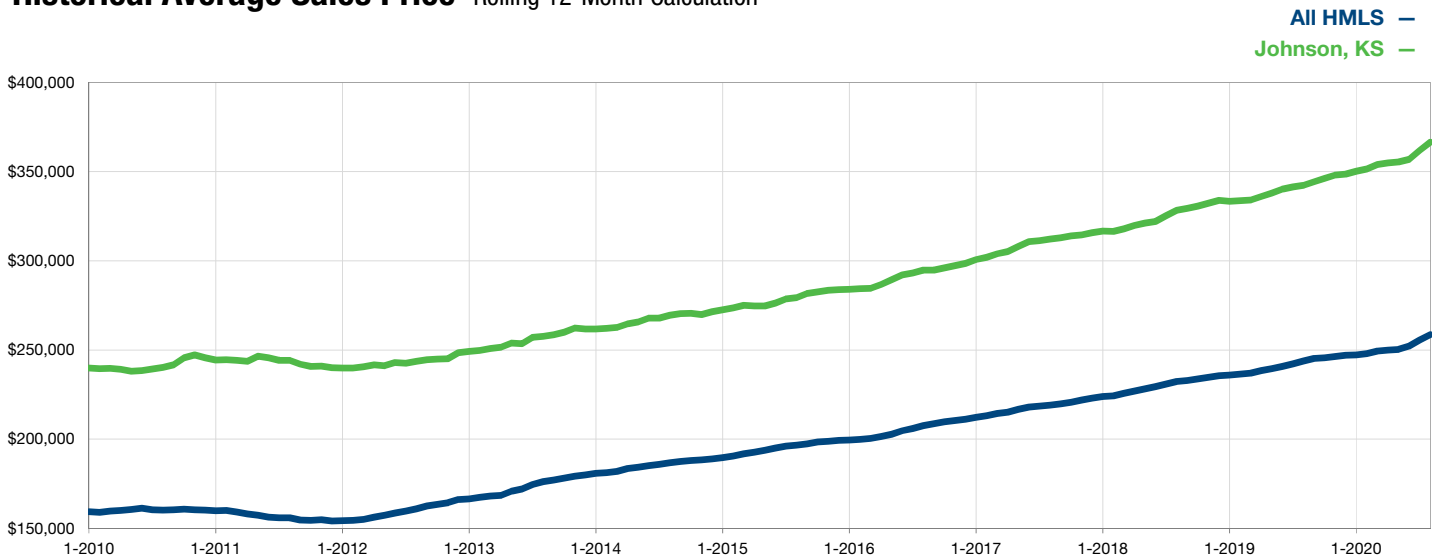
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	1,176	1,185	+ 0.8%	7,754	7,566	- 2.4%
Average Sales Price*	\$352,892	\$395,577	+ 12.1%	\$347,302	\$373,423	+ 7.5%
Median Sales Price*	\$298,975	\$335,000	+ 12.0%	\$299,700	\$322,500	+ 7.6%
Days on Market Until Sale	39	41	+ 5.1%	42	46	+ 9.5%
Percentage of Original List Price Received*	98.1%	100.3%	+ 2.2%	98.6%	99.5%	+ 0.9%
Pending Sales	999	1,282	+ 28.3%	8,279	8,653	+ 4.5%
Inventory	2,310	1,153	- 50.1%	--	--	--
Supply	2.5	1.3	- 48.0%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

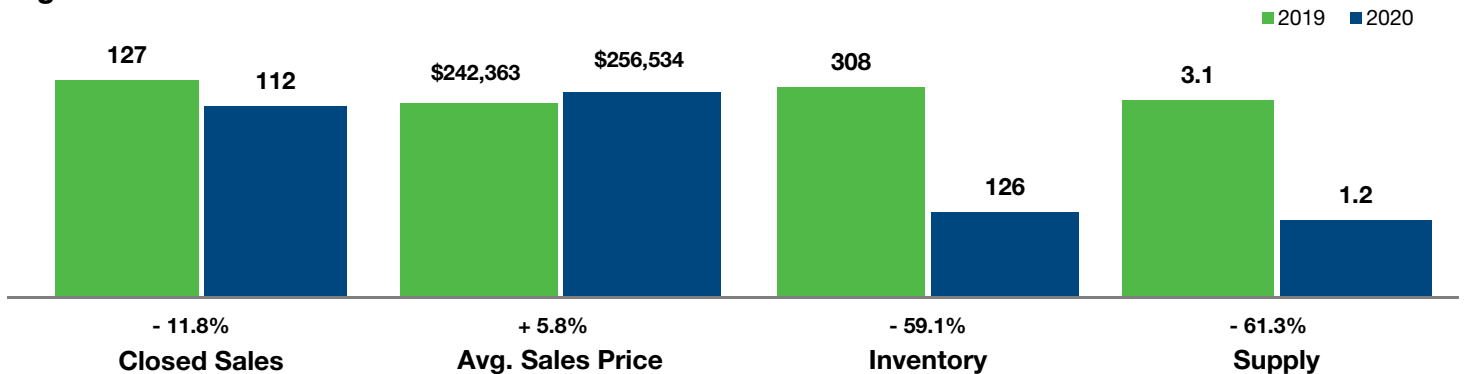


## Leavenworth, KS

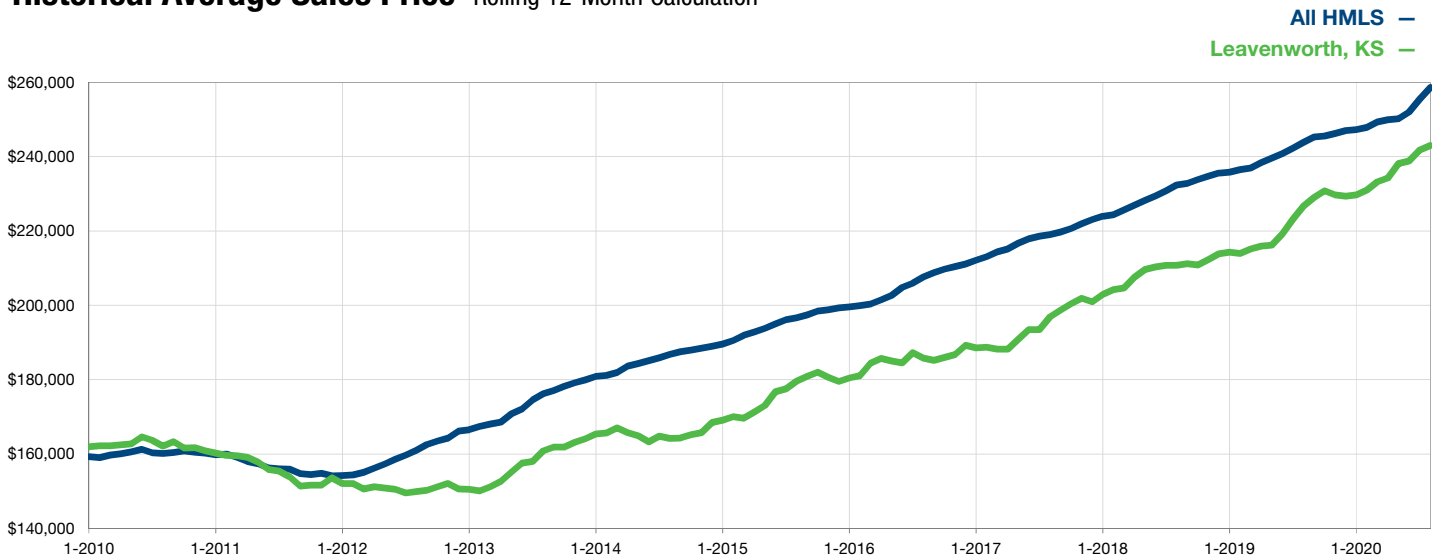
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	127	112	- 11.8%	846	836	- 1.2%
Average Sales Price*	\$242,363	\$256,534	+ 5.8%	\$231,371	\$251,632	+ 8.8%
Median Sales Price*	\$228,000	\$236,300	+ 3.6%	\$215,750	\$236,000	+ 9.4%
Days on Market Until Sale	49	45	- 8.2%	58	66	+ 13.8%
Percentage of Original List Price Received*	97.0%	99.4%	+ 2.5%	97.4%	98.6%	+ 1.2%
Pending Sales	111	149	+ 34.2%	910	970	+ 6.6%
Inventory	308	126	- 59.1%	--	--	--
Supply	3.1	1.2	- 61.3%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

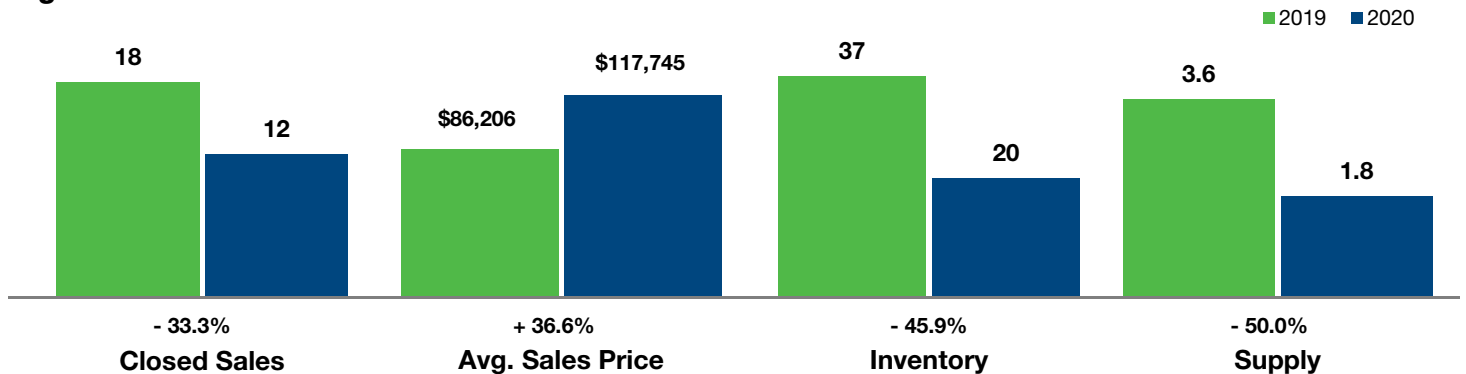


## Linn, KS

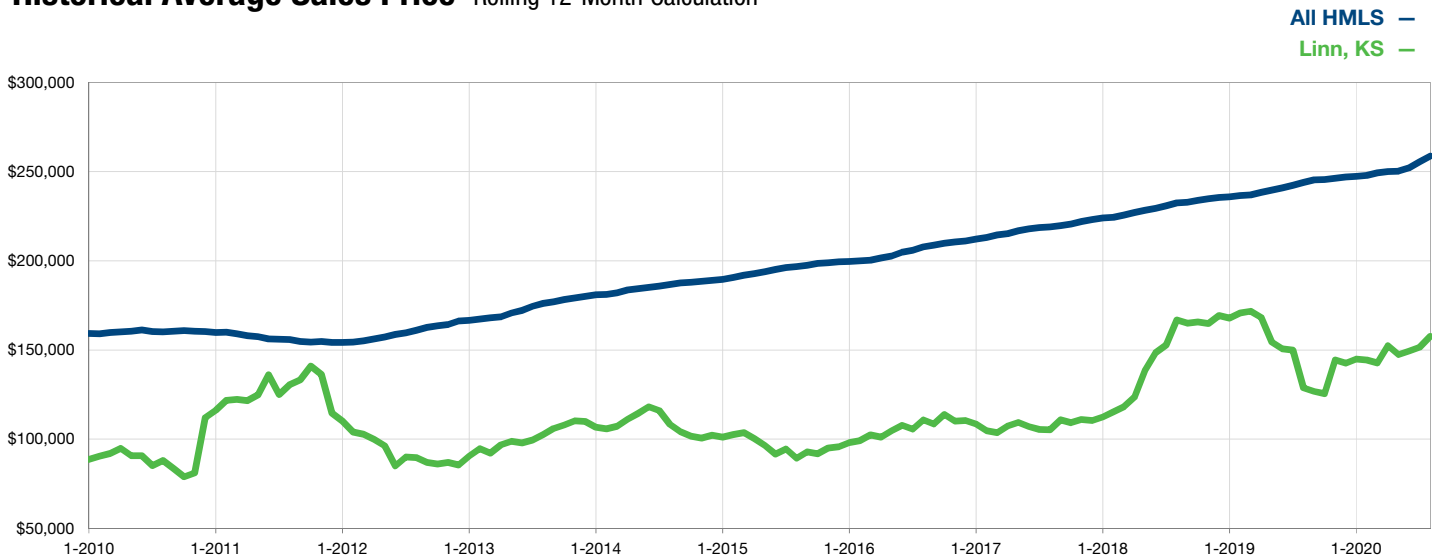
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	18	12	- 33.3%	82	95	+ 15.9%
Average Sales Price*	\$86,206	<b>\$117,745</b>	+ 36.6%	\$125,888	<b>\$149,188</b>	+ 18.5%
Median Sales Price*	\$70,400	<b>\$73,000</b>	+ 3.7%	\$110,750	<b>\$107,500</b>	- 2.9%
Days on Market Until Sale	67	56	- 16.4%	68	73	+ 7.4%
Percentage of Original List Price Received*	88.7%	<b>94.8%</b>	+ 6.9%	91.4%	<b>93.8%</b>	+ 2.6%
Pending Sales	21	15	- 28.6%	95	104	+ 9.5%
Inventory	37	20	- 45.9%	--	--	--
Supply	3.6	1.8	- 50.0%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

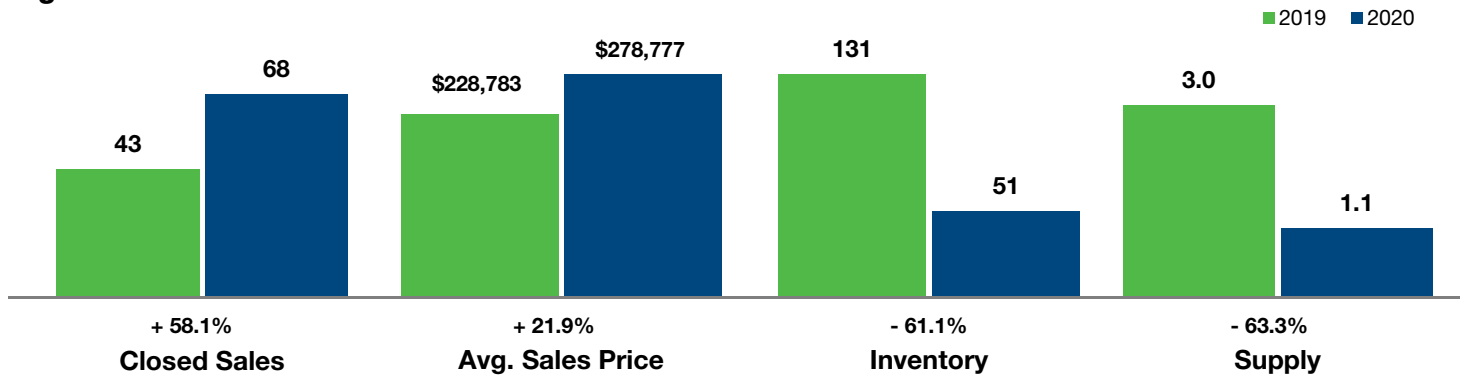


## Miami, KS

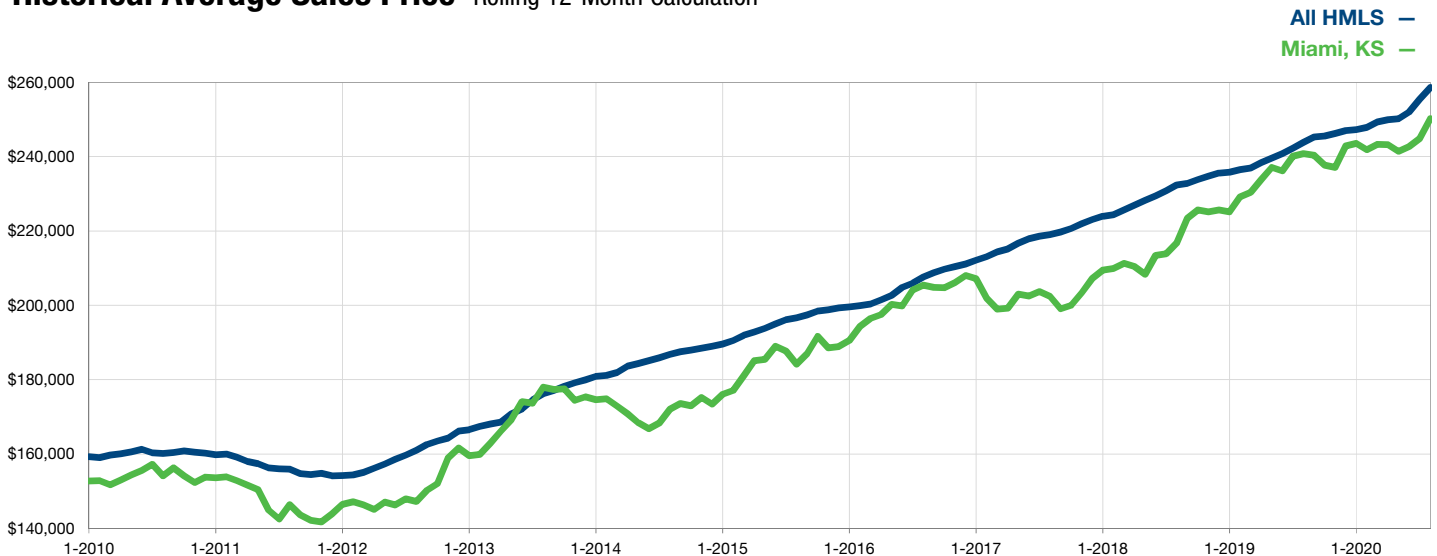
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	43	<b>68</b>	+ 58.1%	344	<b>383</b>	+ 11.3%
Average Sales Price*	\$228,783	<b>\$278,777</b>	+ 21.9%	\$239,173	<b>\$250,322</b>	+ 4.7%
Median Sales Price*	\$226,000	<b>\$242,750</b>	+ 7.4%	\$220,000	<b>\$230,000</b>	+ 4.5%
Days on Market Until Sale	46	<b>25</b>	- 45.7%	61	<b>50</b>	- 18.0%
Percentage of Original List Price Received*	95.1%	<b>98.3%</b>	+ 3.4%	95.8%	<b>96.9%</b>	+ 1.1%
Pending Sales	51	<b>60</b>	+ 17.6%	368	<b>420</b>	+ 14.1%
Inventory	131	<b>51</b>	- 61.1%	--	--	--
Supply	3.0	<b>1.1</b>	- 63.3%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation



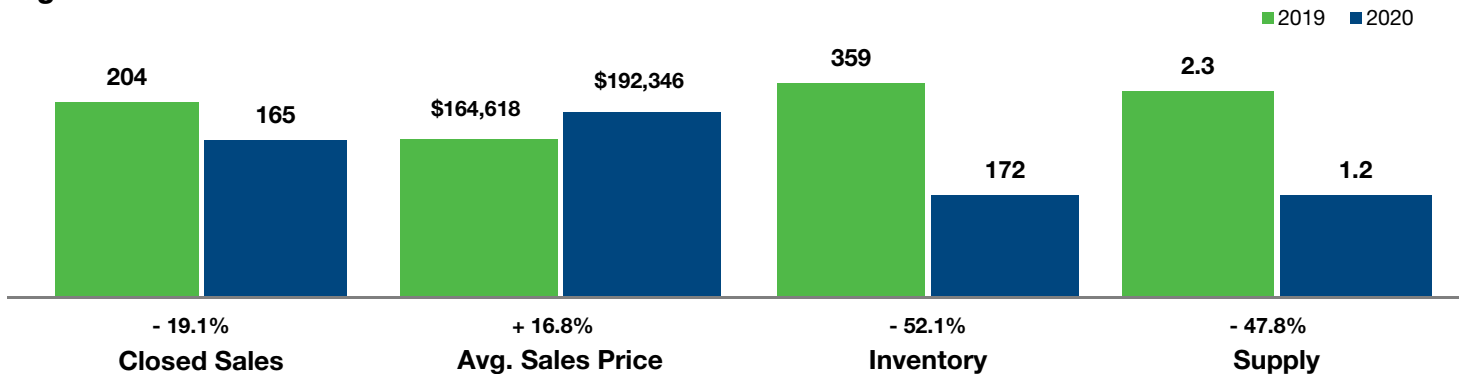


## Wyandotte, KS

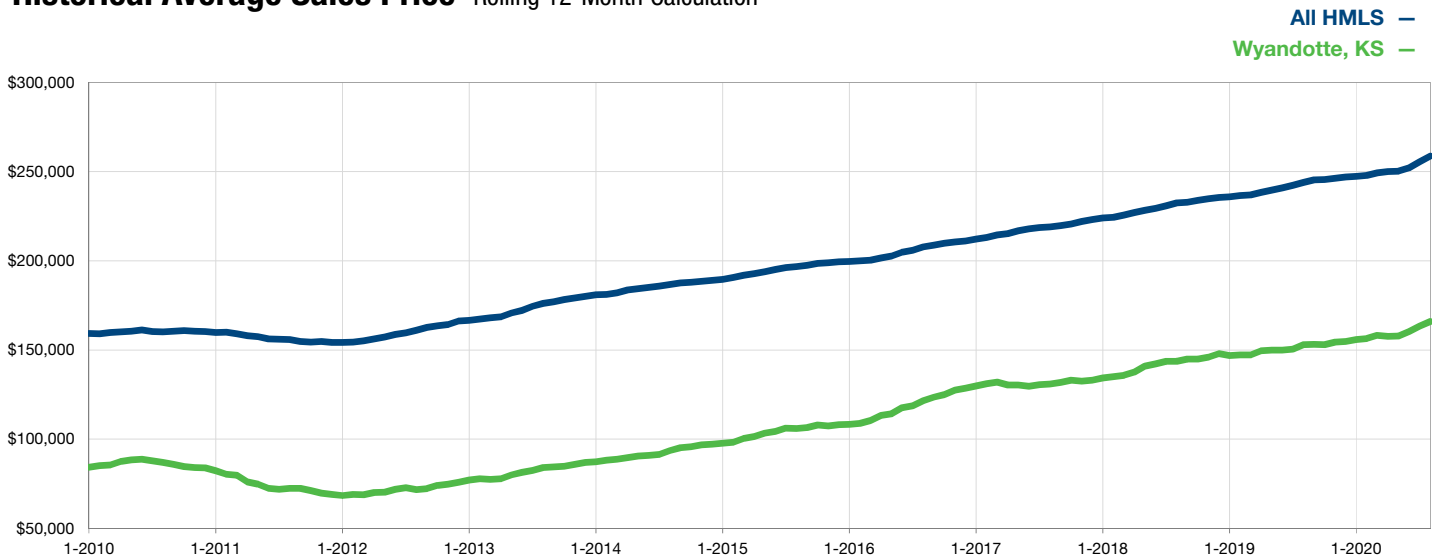
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	204	165	- 19.1%	1,305	1,194	- 8.5%
Average Sales Price*	\$164,618	\$192,346	+ 16.8%	\$154,514	\$171,280	+ 10.9%
Median Sales Price*	\$145,867	\$177,000	+ 21.3%	\$139,000	\$153,875	+ 10.7%
Days on Market Until Sale	28	23	- 17.9%	38	38	0.0%
Percentage of Original List Price Received*	97.3%	101.5%	+ 4.3%	97.1%	98.4%	+ 1.3%
Pending Sales	168	215	+ 28.0%	1,371	1,373	+ 0.1%
Inventory	359	172	- 52.1%	--	--	--
Supply	2.3	1.2	- 47.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Average Sales Price Rolling 12-Month Calculation

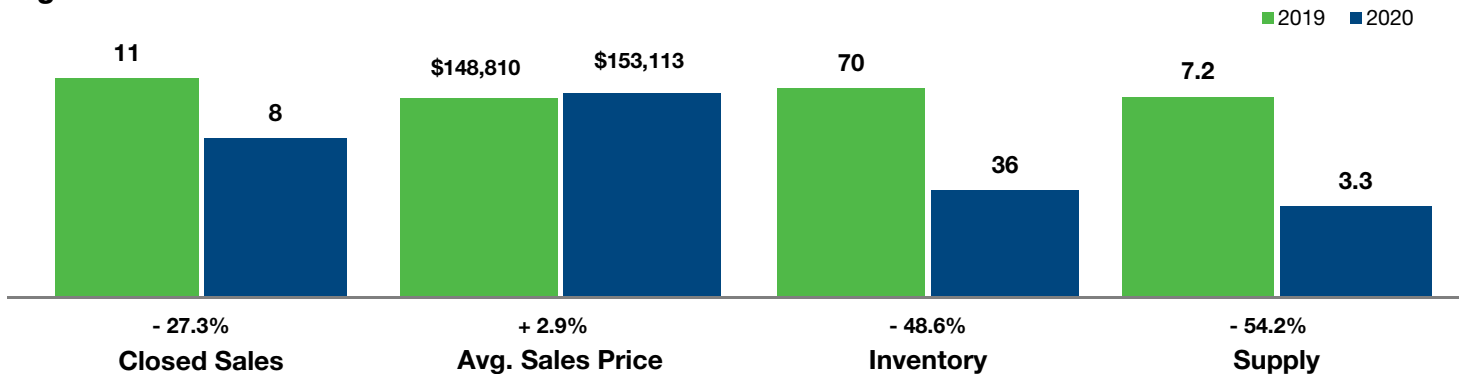


## Bates, MO

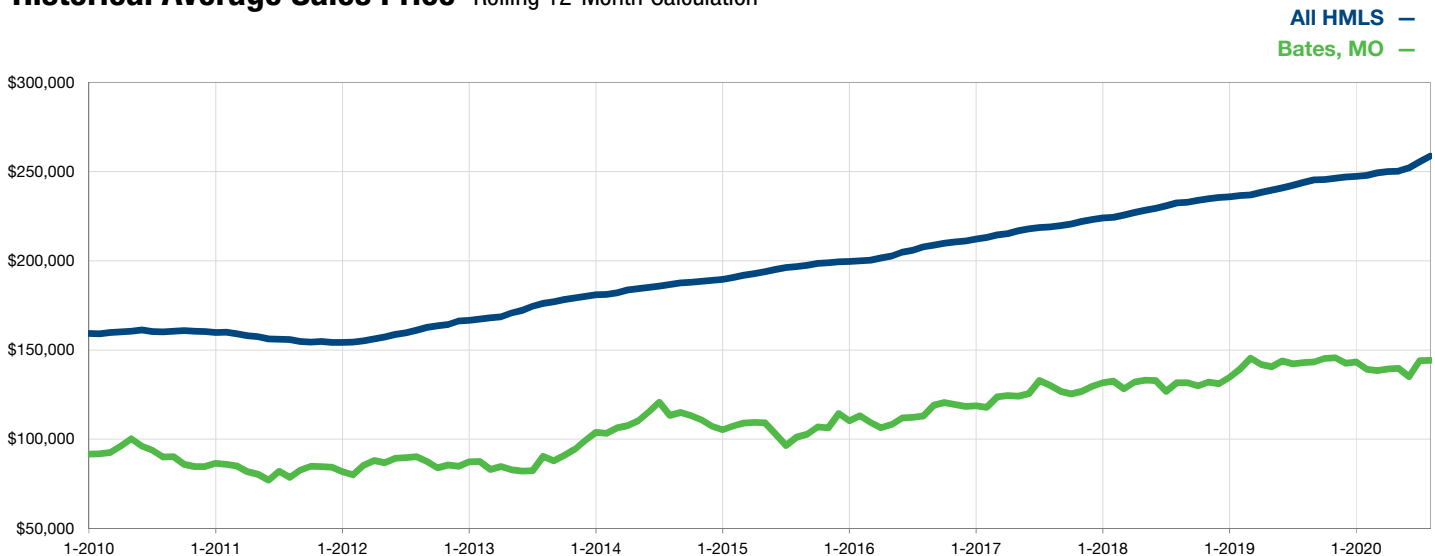
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	11	8	- 27.3%	81	81	0.0%
Average Sales Price*	\$148,810	<b>\$153,113</b>	+ 2.9%	\$147,266	<b>\$150,032</b>	+ 1.9%
Median Sales Price*	\$110,000	<b>\$149,950</b>	+ 36.3%	\$114,000	<b>\$126,200</b>	+ 10.7%
Days on Market Until Sale	65	<b>107</b>	+ 64.6%	103	<b>99</b>	- 3.9%
Percentage of Original List Price Received*	92.8%	<b>95.3%</b>	+ 2.7%	94.7%	<b>93.2%</b>	- 1.6%
Pending Sales	8	<b>12</b>	+ 50.0%	84	<b>88</b>	+ 4.8%
Inventory	70	<b>36</b>	- 48.6%	--	--	--
Supply	7.2	<b>3.3</b>	- 54.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Average Sales Price Rolling 12-Month Calculation

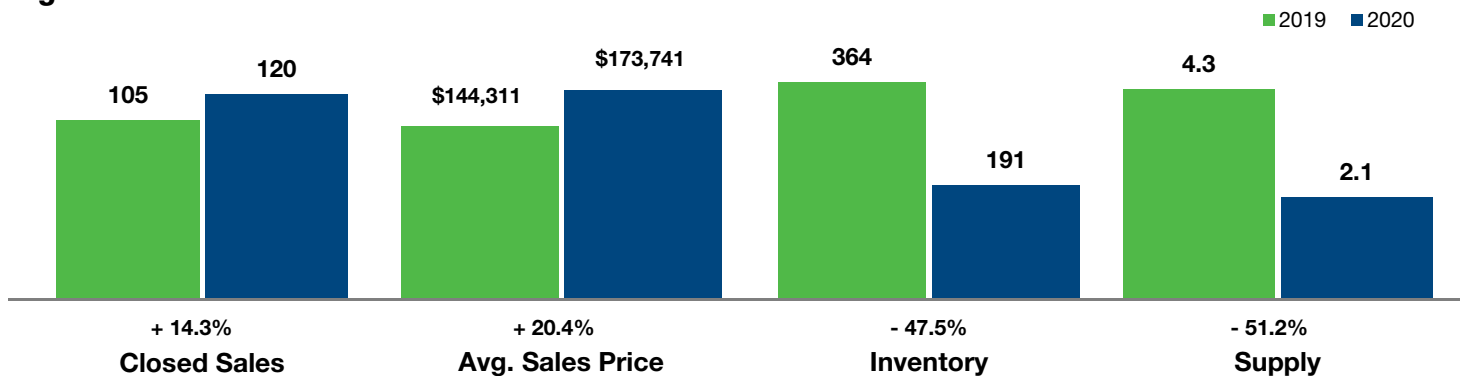


## Buchanan, MO

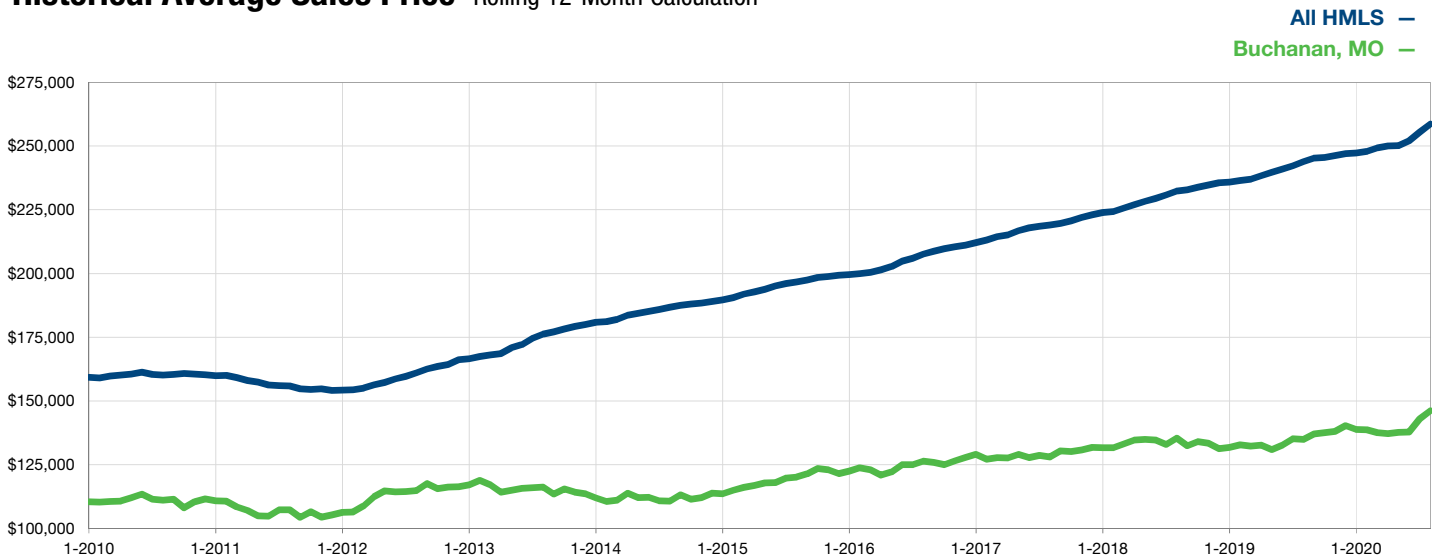
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	105	120	+ 14.3%	709	759	+ 7.1%
Average Sales Price*	\$144,311	\$173,741	+ 20.4%	\$140,261	\$148,802	+ 6.1%
Median Sales Price*	\$106,500	\$142,000	+ 33.3%	\$122,800	\$128,250	+ 4.4%
Days on Market Until Sale	51	50	- 2.0%	67	58	- 13.4%
Percentage of Original List Price Received*	94.4%	95.6%	+ 1.3%	93.9%	94.0%	+ 0.1%
Pending Sales	104	109	+ 4.8%	765	827	+ 8.1%
Inventory	364	191	- 47.5%	--	--	--
Supply	4.3	2.1	- 51.2%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

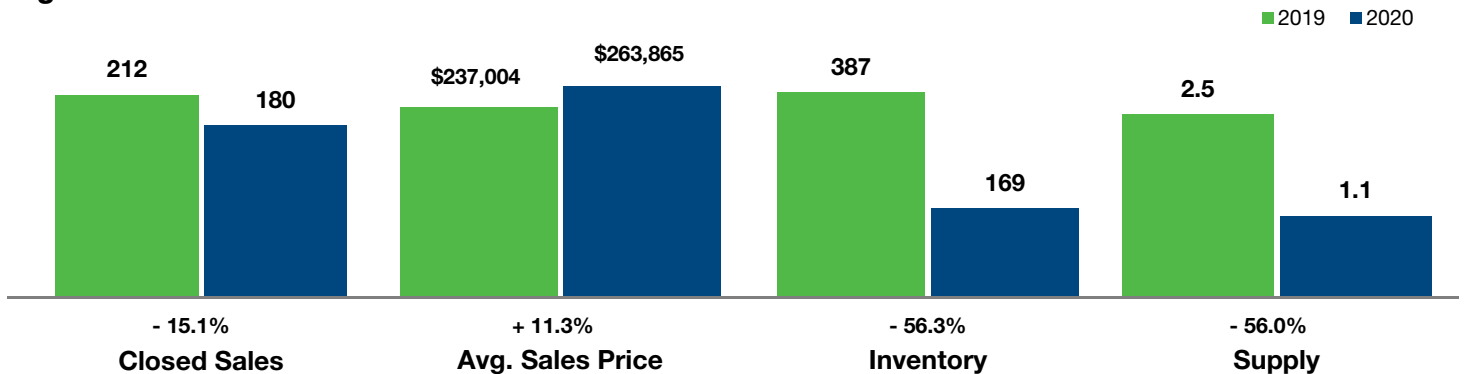


## Cass, MO

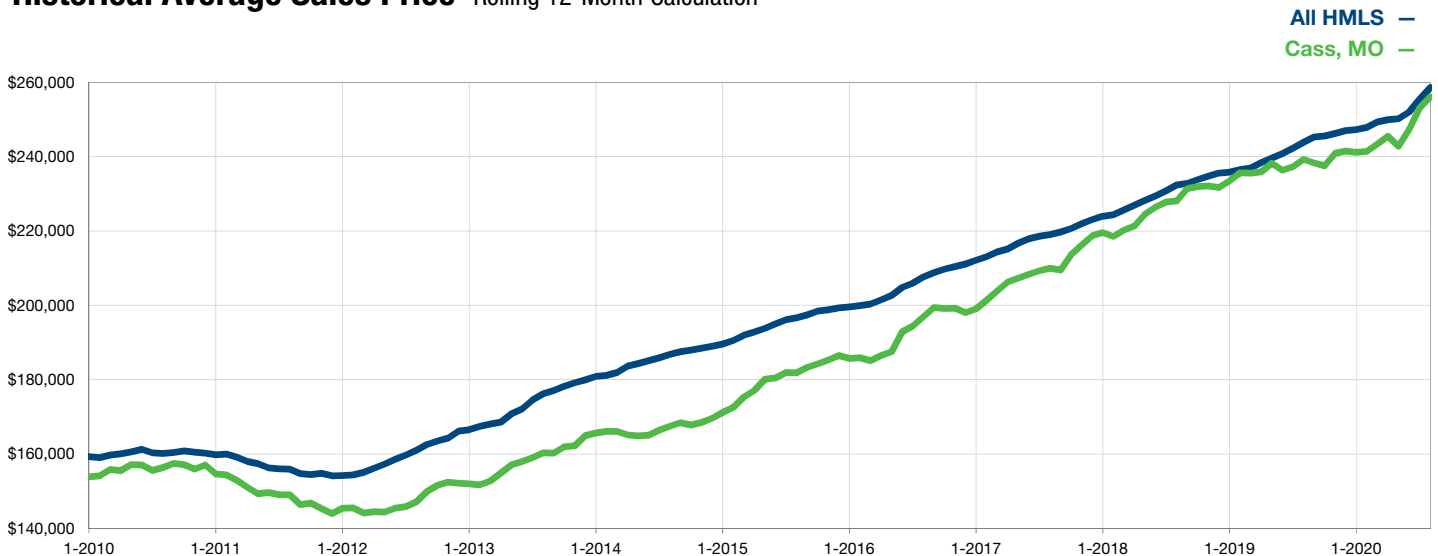
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	212	180	- 15.1%	1,284	1,269	- 1.2%
Average Sales Price*	\$237,004	\$263,865	+ 11.3%	\$240,459	\$261,467	+ 8.7%
Median Sales Price*	\$212,500	\$234,000	+ 10.1%	\$215,000	\$230,000	+ 7.0%
Days on Market Until Sale	49	34	- 30.6%	63	53	- 15.9%
Percentage of Original List Price Received*	97.5%	99.1%	+ 1.6%	97.6%	98.4%	+ 0.8%
Pending Sales	148	204	+ 37.8%	1,362	1,465	+ 7.6%
Inventory	387	169	- 56.3%	--	--	--
Supply	2.5	1.1	- 56.0%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

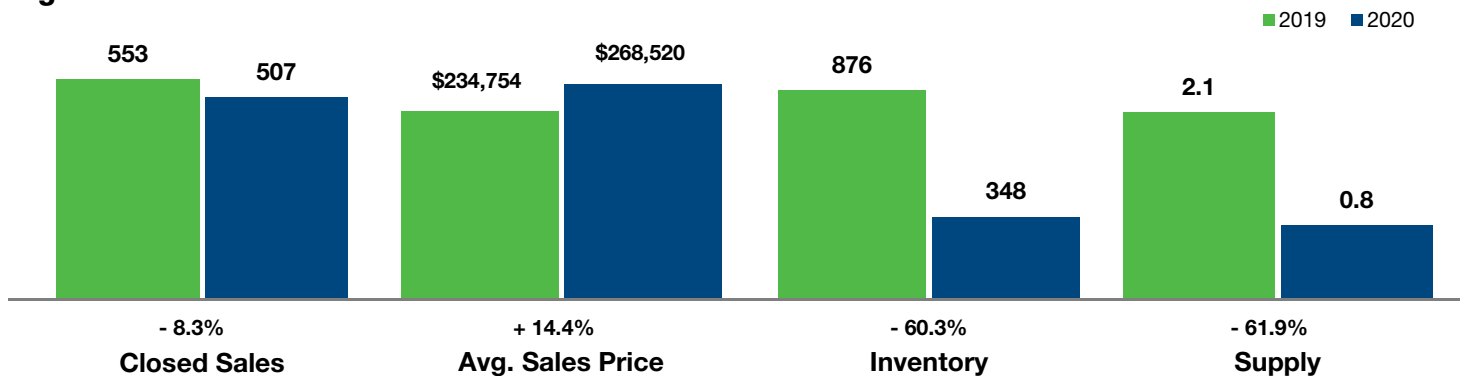


## Clay, MO

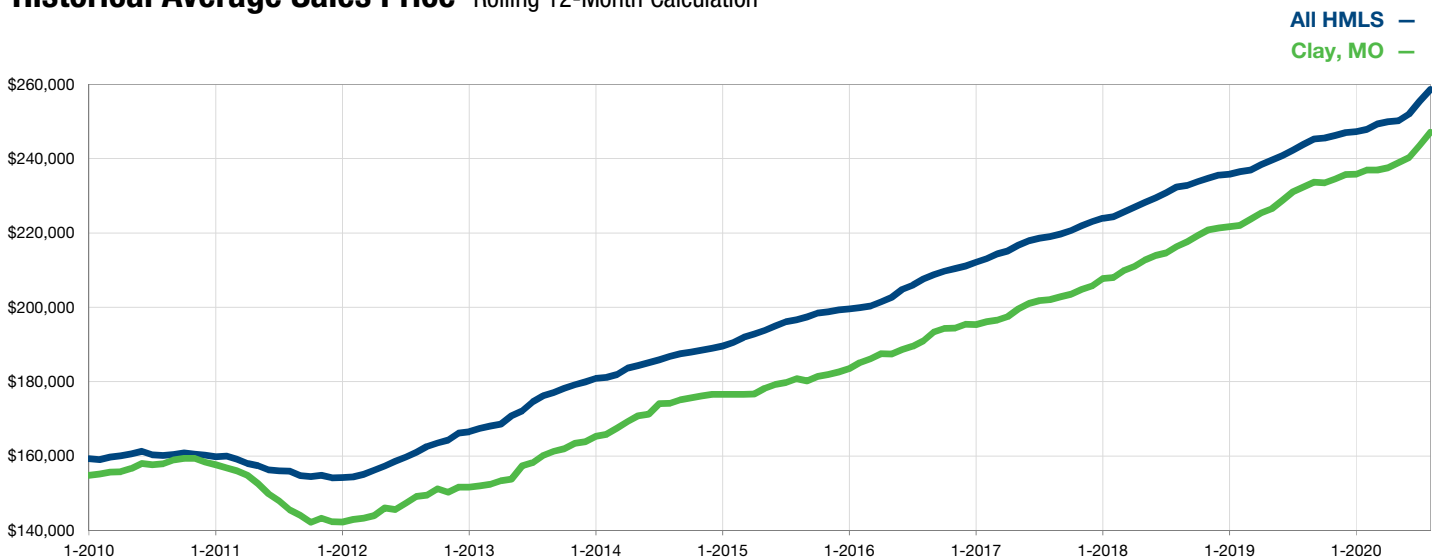
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	553	507	- 8.3%	3,405	3,278	- 3.7%
Average Sales Price*	\$234,754	\$268,520	+ 14.4%	\$236,107	\$253,320	+ 7.3%
Median Sales Price*	\$219,000	\$255,000	+ 16.4%	\$216,500	\$235,000	+ 8.5%
Days on Market Until Sale	38	37	- 2.6%	45	43	- 4.4%
Percentage of Original List Price Received*	98.3%	100.7%	+ 2.4%	98.5%	99.4%	+ 0.9%
Pending Sales	514	554	+ 7.8%	3,699	3,772	+ 2.0%
Inventory	876	348	- 60.3%	--	--	--
Supply	2.1	0.8	- 61.9%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

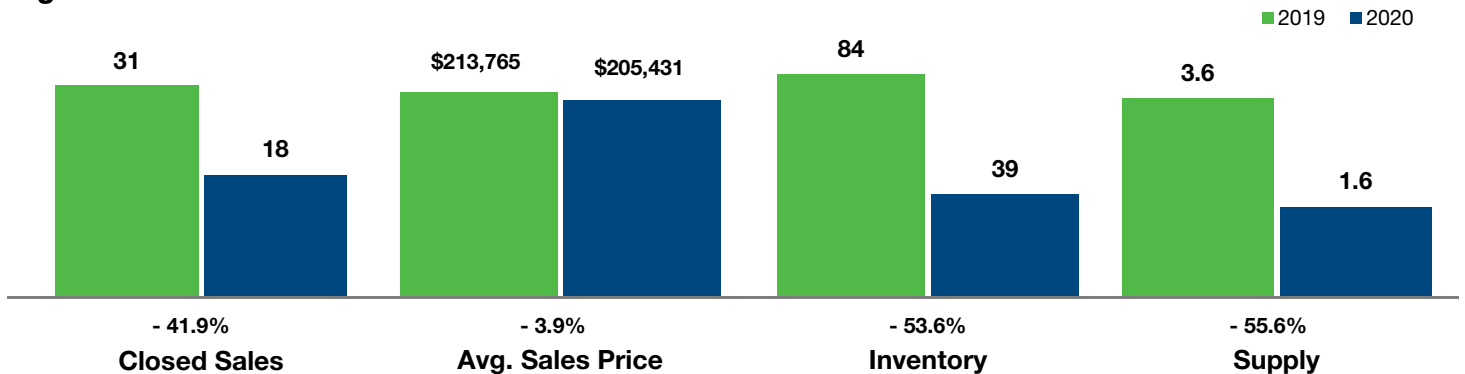


## Clinton, MO

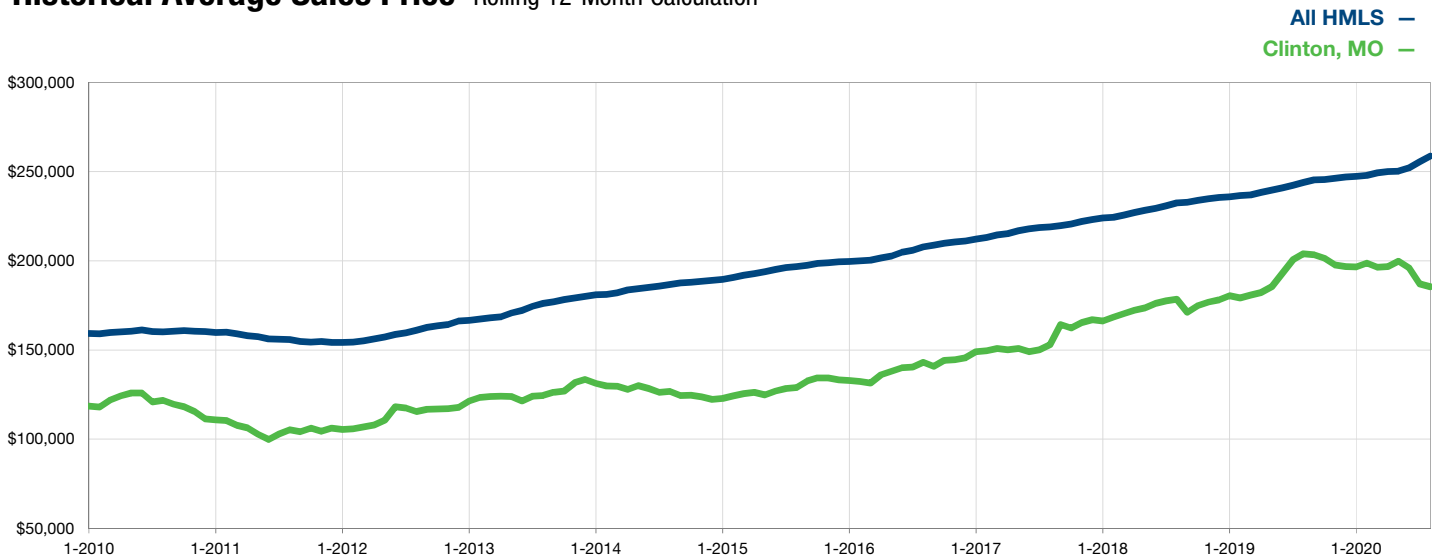
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	31	18	- 41.9%	193	191	- 1.0%
Average Sales Price*	\$213,765	\$205,431	- 3.9%	\$212,264	\$195,426	- 7.9%
Median Sales Price*	\$185,000	\$173,625	- 6.1%	\$175,000	\$175,000	0.0%
Days on Market Until Sale	53	43	- 18.9%	60	59	- 1.7%
Percentage of Original List Price Received*	96.5%	93.2%	- 3.4%	96.5%	95.8%	- 0.7%
Pending Sales	28	33	+ 17.9%	214	213	- 0.5%
Inventory	84	39	- 53.6%	--	--	--
Supply	3.6	1.6	- 55.6%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

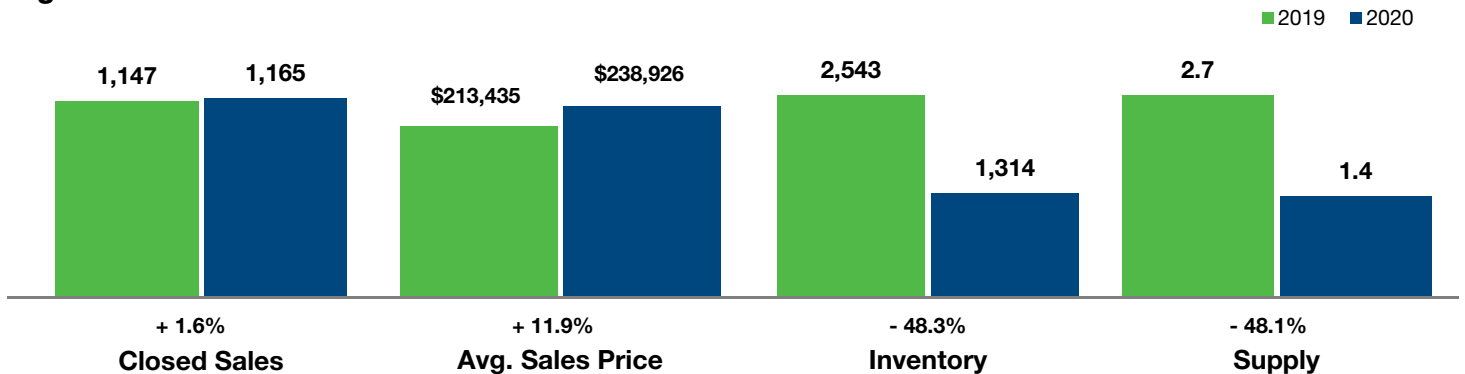


## Jackson, MO

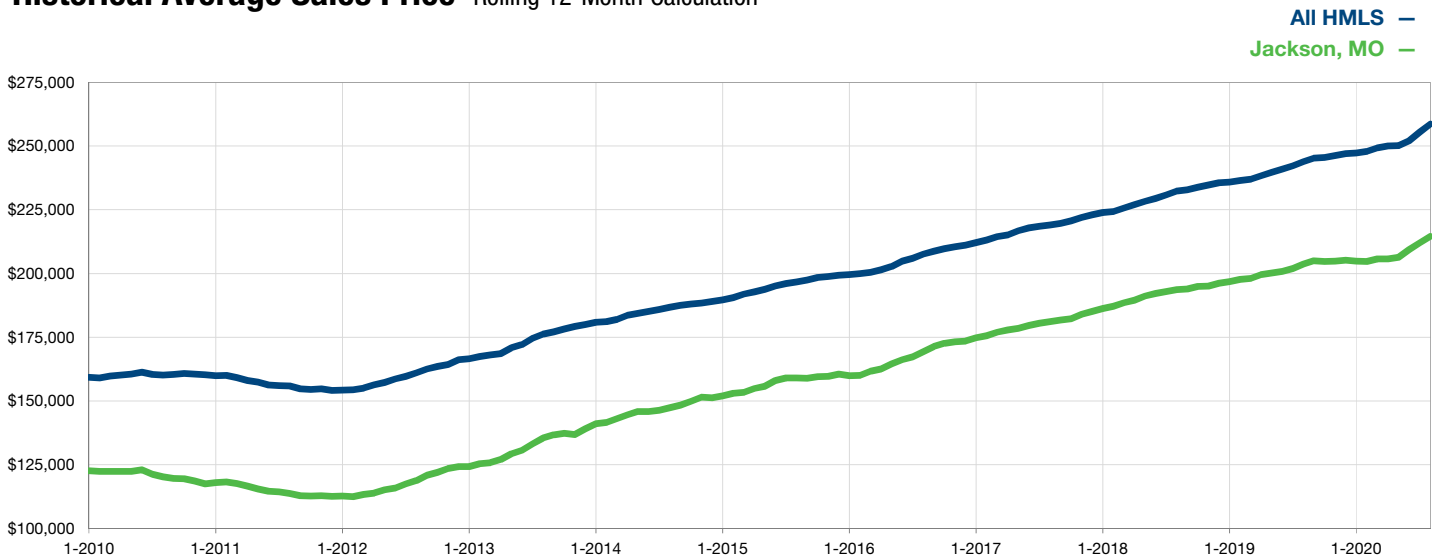
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	1,147	<b>1,165</b>	+ 1.6%	7,652	<b>7,708</b>	+ 0.7%
Average Sales Price*	\$213,435	<b>\$238,926</b>	+ 11.9%	\$208,051	<b>\$221,943</b>	+ 6.7%
Median Sales Price*	\$185,000	<b>\$208,000</b>	+ 12.4%	\$180,250	<b>\$194,500</b>	+ 7.9%
Days on Market Until Sale	42	<b>33</b>	- 21.4%	48	<b>44</b>	- 8.3%
Percentage of Original List Price Received*	96.7%	<b>99.7%</b>	+ 3.1%	96.8%	<b>97.9%</b>	+ 1.1%
Pending Sales	1,057	<b>1,374</b>	+ 30.0%	8,100	<b>8,817</b>	+ 8.9%
Inventory	2,543	<b>1,314</b>	- 48.3%	--	--	--
Supply	2.7	<b>1.4</b>	- 48.1%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

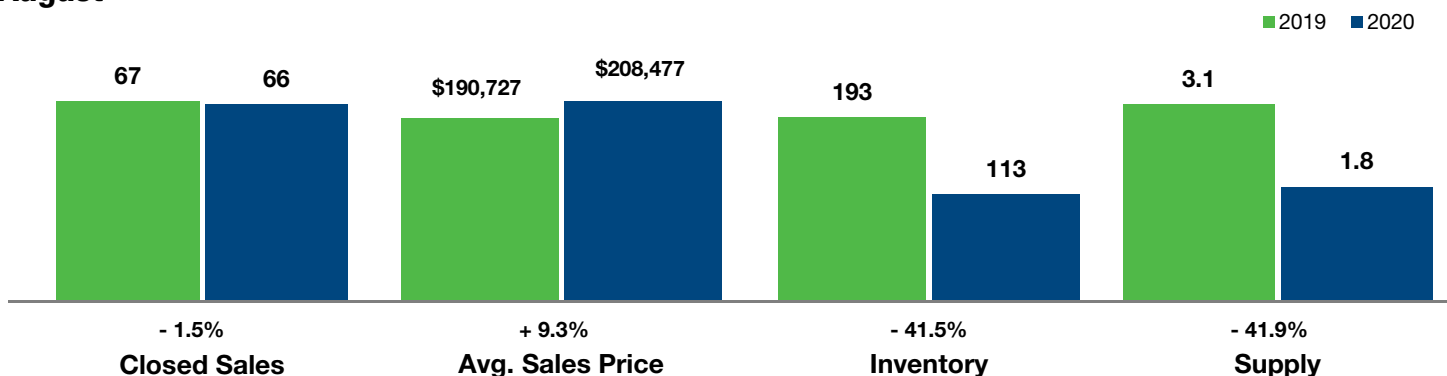


## Johnson, MO

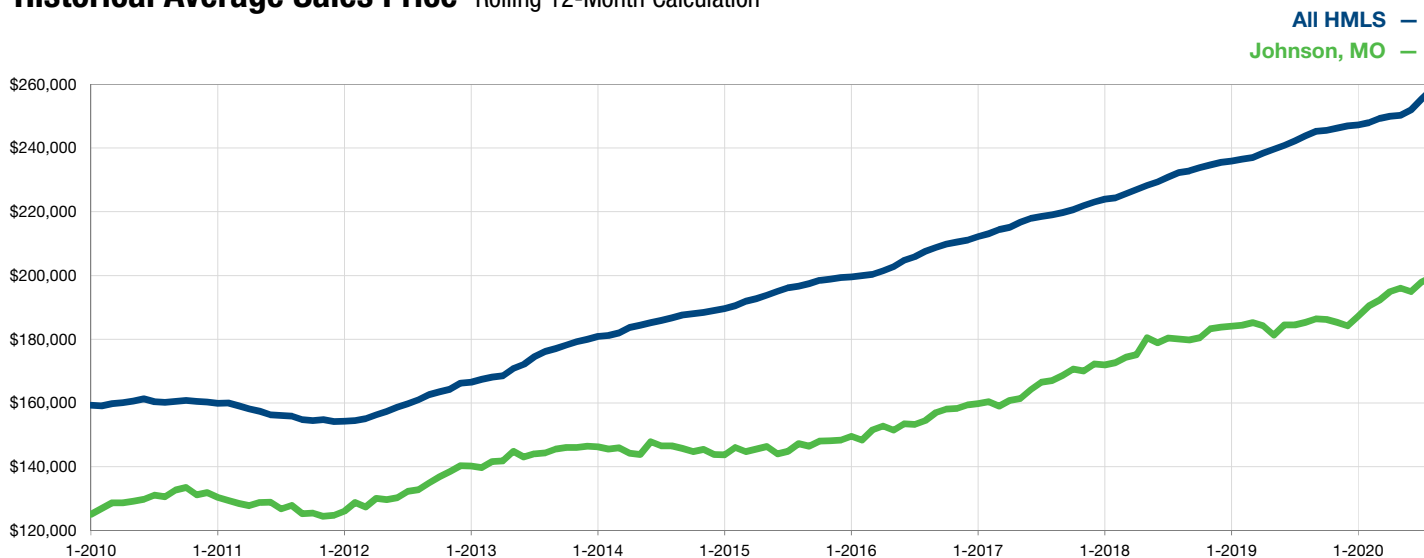
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	67	66	- 1.5%	519	498	- 4.0%
Average Sales Price*	\$190,727	<b>\$208,477</b>	+ 9.3%	\$182,293	<b>\$205,387</b>	+ 12.7%
Median Sales Price*	\$177,000	<b>\$196,250</b>	+ 10.9%	\$169,950	<b>\$188,700</b>	+ 11.0%
Days on Market Until Sale	48	<b>34</b>	- 29.2%	51	<b>51</b>	0.0%
Percentage of Original List Price Received*	96.8%	<b>98.1%</b>	+ 1.3%	96.6%	<b>96.2%</b>	- 0.4%
Pending Sales	65	<b>80</b>	+ 23.1%	550	<b>545</b>	- 0.9%
Inventory	193	<b>113</b>	- 41.5%	--	--	--
Supply	3.1	<b>1.8</b>	- 41.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Average Sales Price Rolling 12-Month Calculation



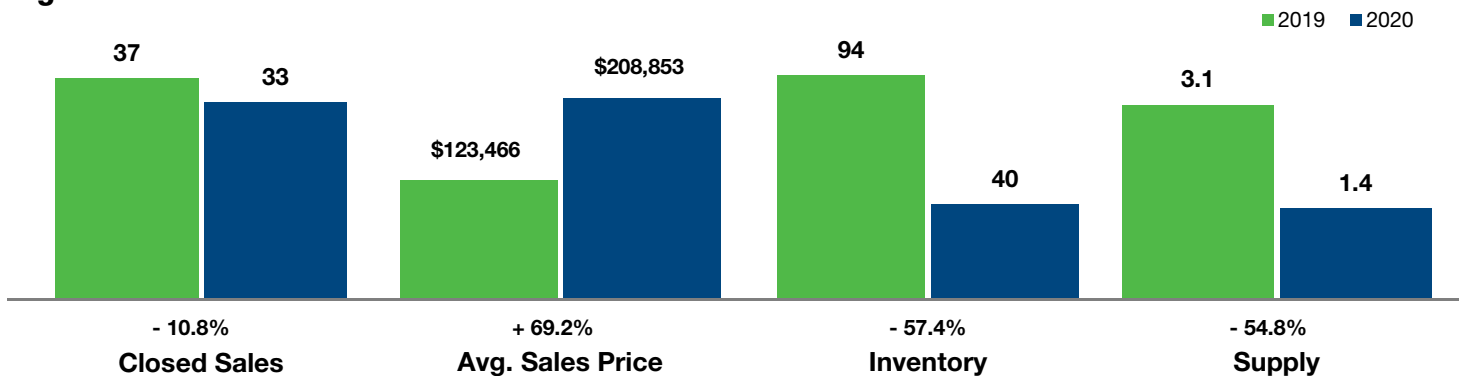


## Lafayette, MO

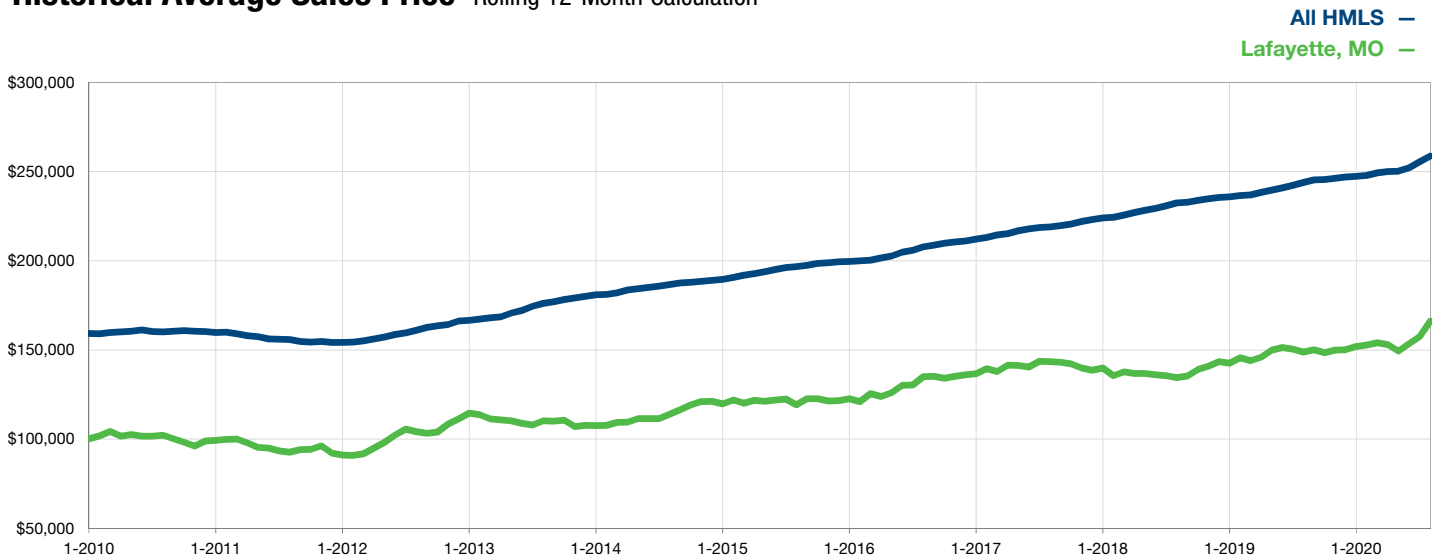
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	37	33	- 10.8%	238	226	- 5.0%
Average Sales Price*	\$123,466	<b>\$208,853</b>	+ 69.2%	\$147,187	<b>\$170,722</b>	+ 16.0%
Median Sales Price*	\$118,900	<b>\$167,000</b>	+ 40.5%	\$130,150	<b>\$159,450</b>	+ 22.5%
Days on Market Until Sale	40	46	+ 15.0%	53	55	+ 3.8%
Percentage of Original List Price Received*	94.9%	<b>94.3%</b>	- 0.6%	95.4%	<b>95.7%</b>	+ 0.3%
Pending Sales	34	42	+ 23.5%	260	259	- 0.4%
Inventory	94	40	- 57.4%	--	--	--
Supply	3.1	1.4	- 54.8%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

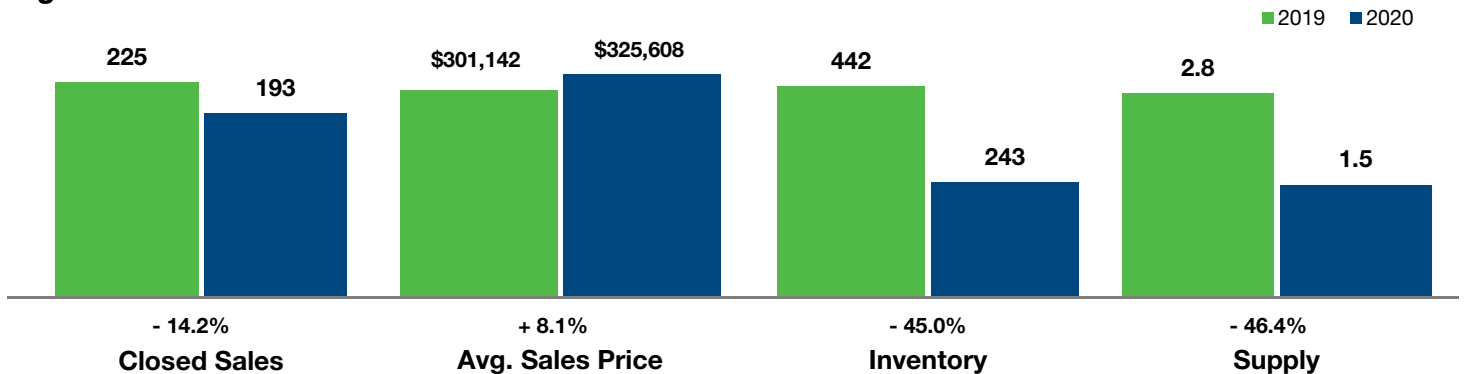


## Platte, MO

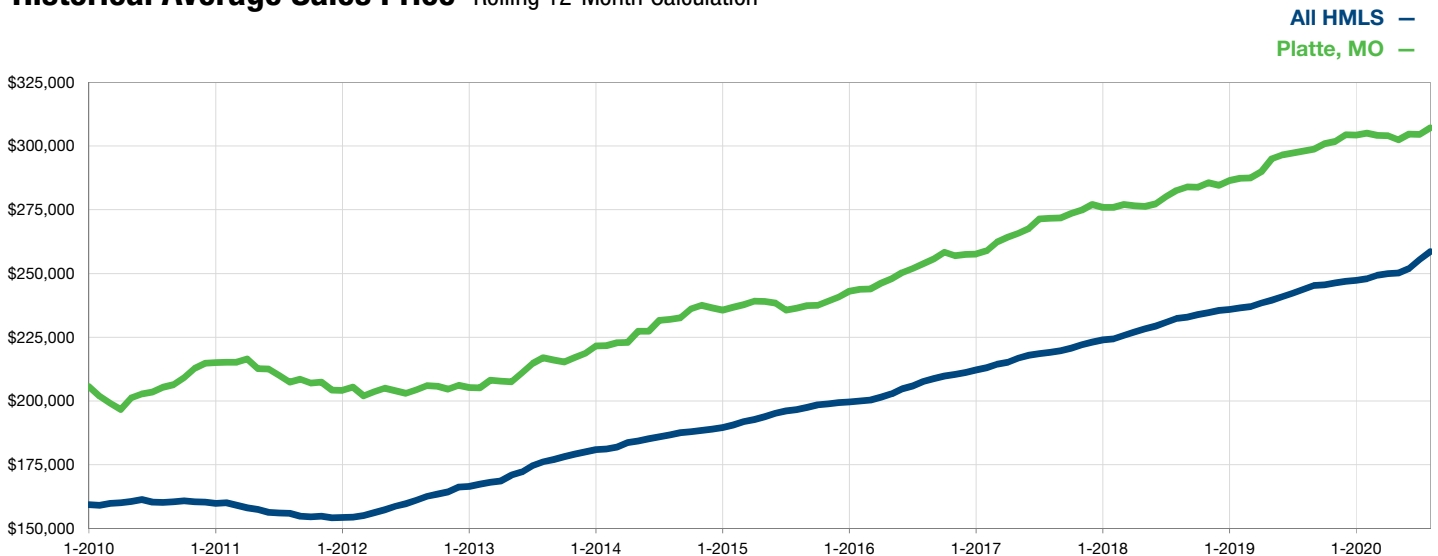
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	225	193	- 14.2%	1,350	1,332	- 1.3%
Average Sales Price*	\$301,142	\$325,608	+ 8.1%	\$304,356	\$308,255	+ 1.3%
Median Sales Price*	\$263,216	\$292,000	+ 10.9%	\$275,000	\$279,000	+ 1.5%
Days on Market Until Sale	58	45	- 22.4%	65	54	- 16.9%
Percentage of Original List Price Received*	97.7%	99.2%	+ 1.5%	97.9%	98.7%	+ 0.8%
Pending Sales	174	258	+ 48.3%	1,419	1,632	+ 15.0%
Inventory	442	243	- 45.0%	--	--	--
Supply	2.8	1.5	- 46.4%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation



# Local Market Update for August 2020

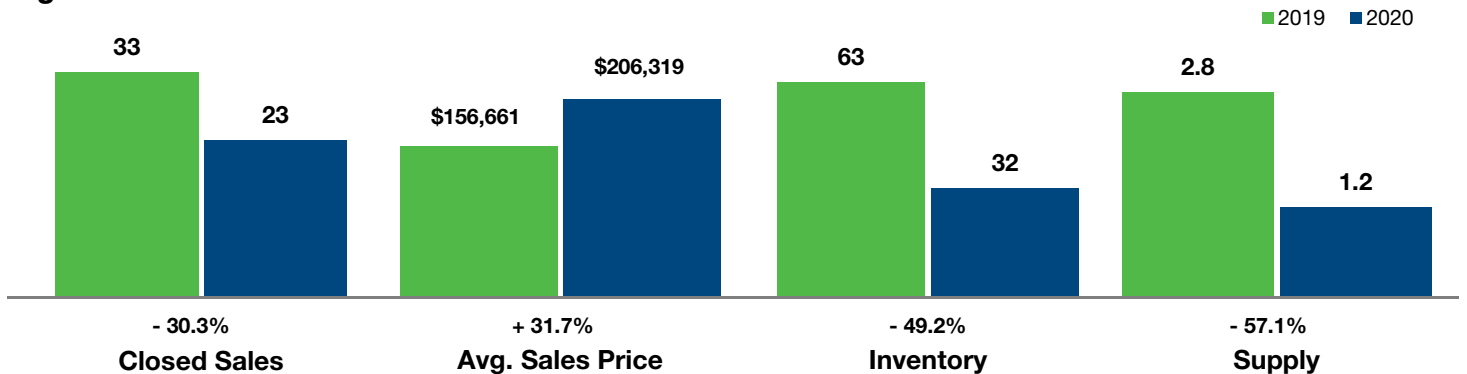


## Ray, MO

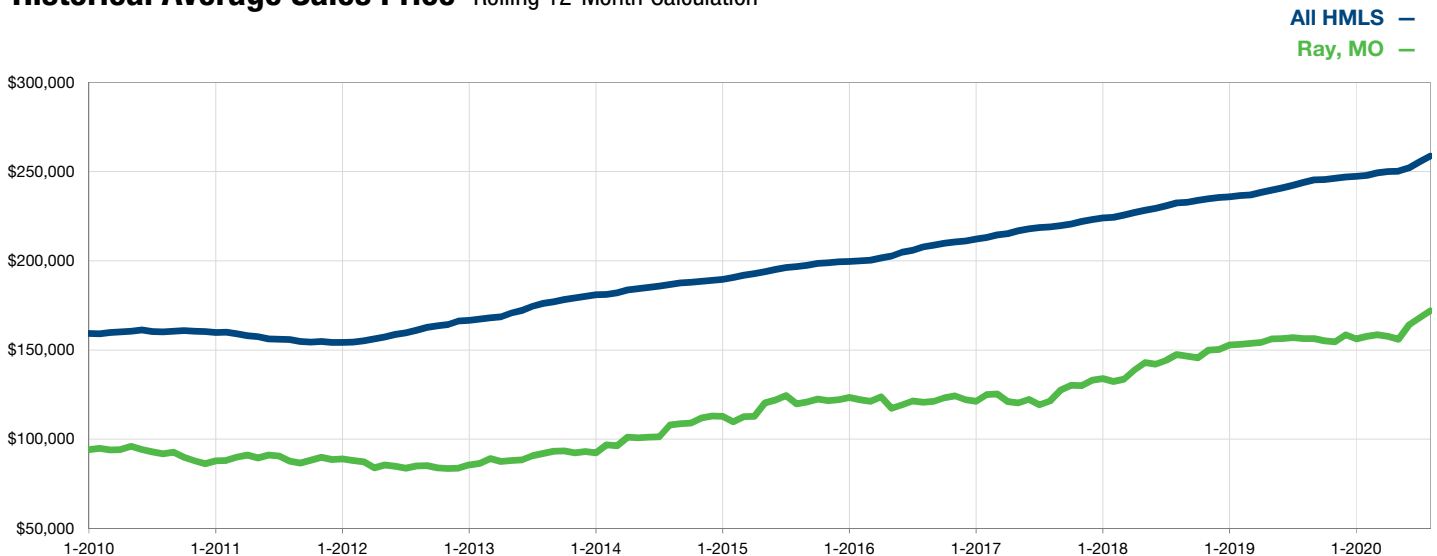
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	33	23	- 30.3%	174	206	+ 18.4%
Average Sales Price*	\$156,661	\$206,319	+ 31.7%	\$156,025	\$176,992	+ 13.4%
Median Sales Price*	\$127,000	\$177,000	+ 39.4%	\$140,000	\$159,950	+ 14.3%
Days on Market Until Sale	46	20	- 56.5%	59	48	- 18.6%
Percentage of Original List Price Received*	91.2%	98.5%	+ 8.0%	94.2%	95.1%	+ 1.0%
Pending Sales	34	33	- 2.9%	196	221	+ 12.8%
Inventory	63	32	- 49.2%	--	--	--
Supply	2.8	1.2	- 57.1%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation

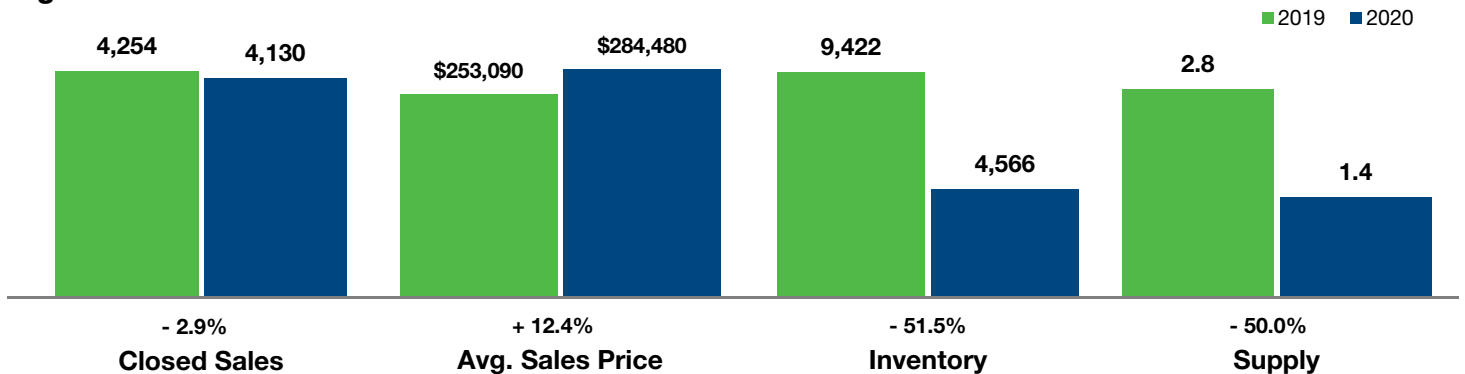


## Heartland MLS

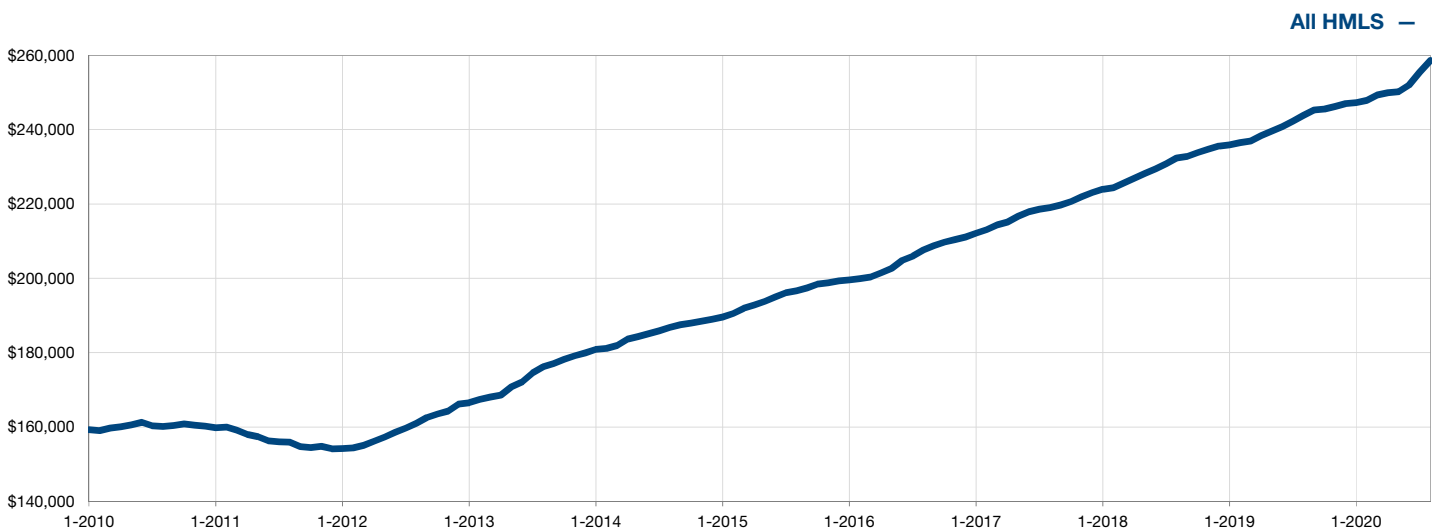
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	4,254	<b>4,130</b>	- 2.9%	27,712	<b>27,424</b>	- 1.0%
Average Sales Price*	\$253,090	<b>\$284,480</b>	+ 12.4%	\$248,285	<b>\$265,511</b>	+ 6.9%
Median Sales Price*	\$224,000	<b>\$248,000</b>	+ 10.7%	\$218,500	<b>\$235,000</b>	+ 7.6%
Days on Market Until Sale	43	<b>39</b>	- 9.3%	50	<b>49</b>	- 2.0%
Percentage of Original List Price Received*	97.1%	<b>99.4%</b>	+ 2.4%	97.3%	<b>98.1%</b>	+ 0.8%
Pending Sales	3,789	<b>4,741</b>	+ 25.1%	29,583	<b>31,389</b>	+ 6.1%
Inventory	9,422	<b>4,566</b>	- 51.5%	--	--	--
Supply	2.8	<b>1.4</b>	- 50.0%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation



# Local Market Update for August 2020



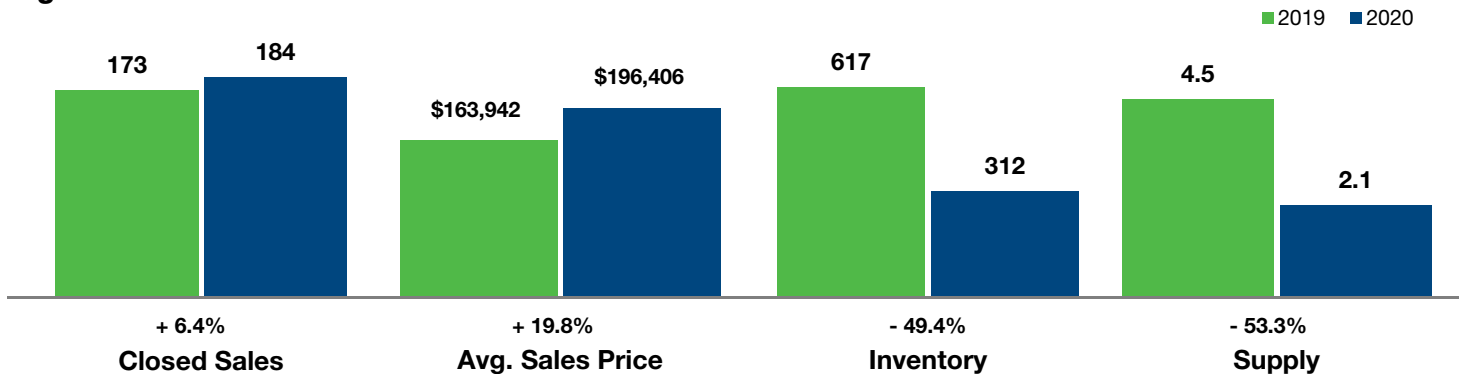
## St. Joseph Chapter

Includes Andrew, Buchanan, Caldwell, Clinton, Daviess, DeKalb, Gentry, Harrison and Worth Counties

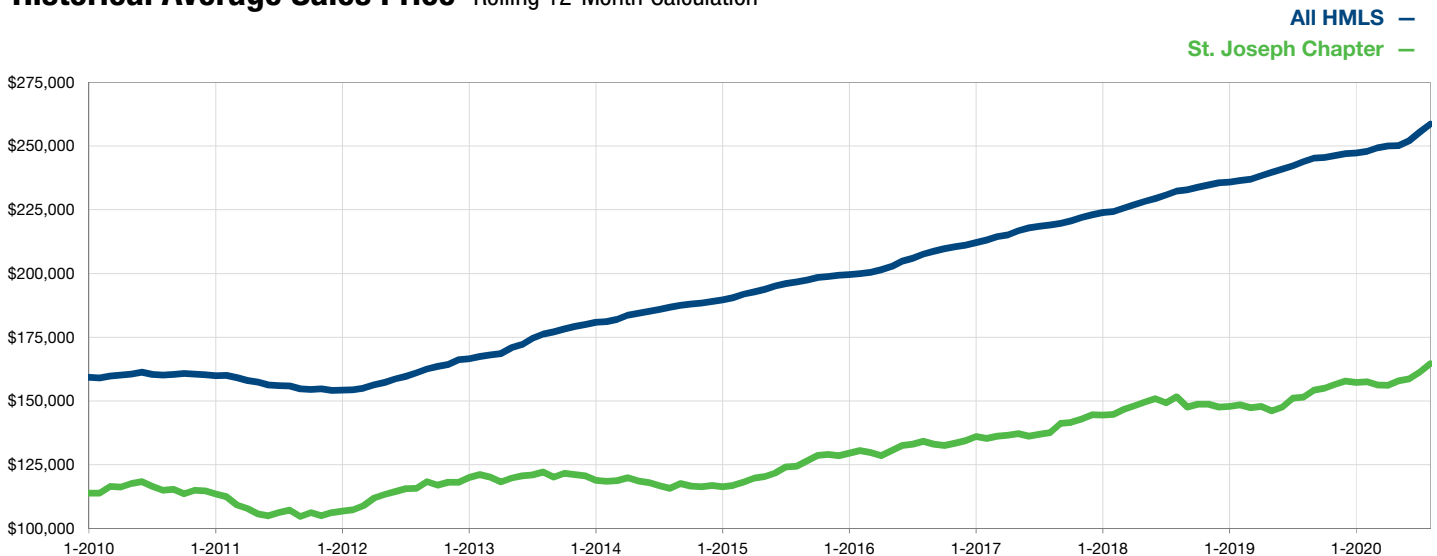
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	173	184	+ 6.4%	1,142	1,217	+ 6.6%
Average Sales Price*	\$163,942	\$196,406	+ 19.8%	\$156,709	\$166,904	+ 6.5%
Median Sales Price*	\$141,450	\$155,000	+ 9.6%	\$138,450	\$145,000	+ 4.7%
Days on Market Until Sale	53	56	+ 5.7%	66	62	- 6.1%
Percentage of Original List Price Received*	94.5%	94.9%	+ 0.4%	94.1%	94.2%	+ 0.1%
Pending Sales	171	188	+ 9.9%	1,254	1,338	+ 6.7%
Inventory	617	312	- 49.4%	--	--	--
Supply	4.5	2.1	- 53.3%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation



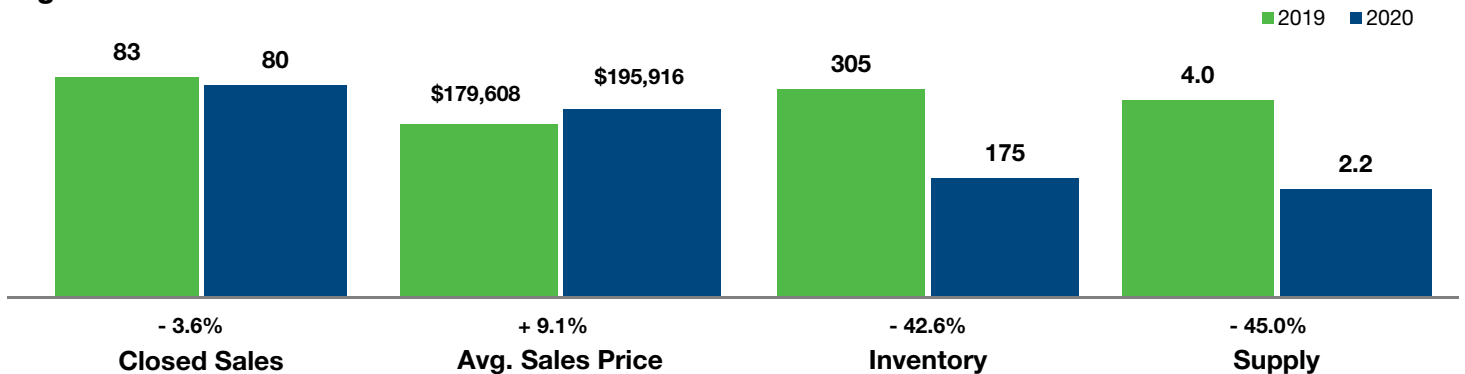
## Midwest Missouri Chapter

Includes Bates, Henry and Johnson Counties in the State of Missouri

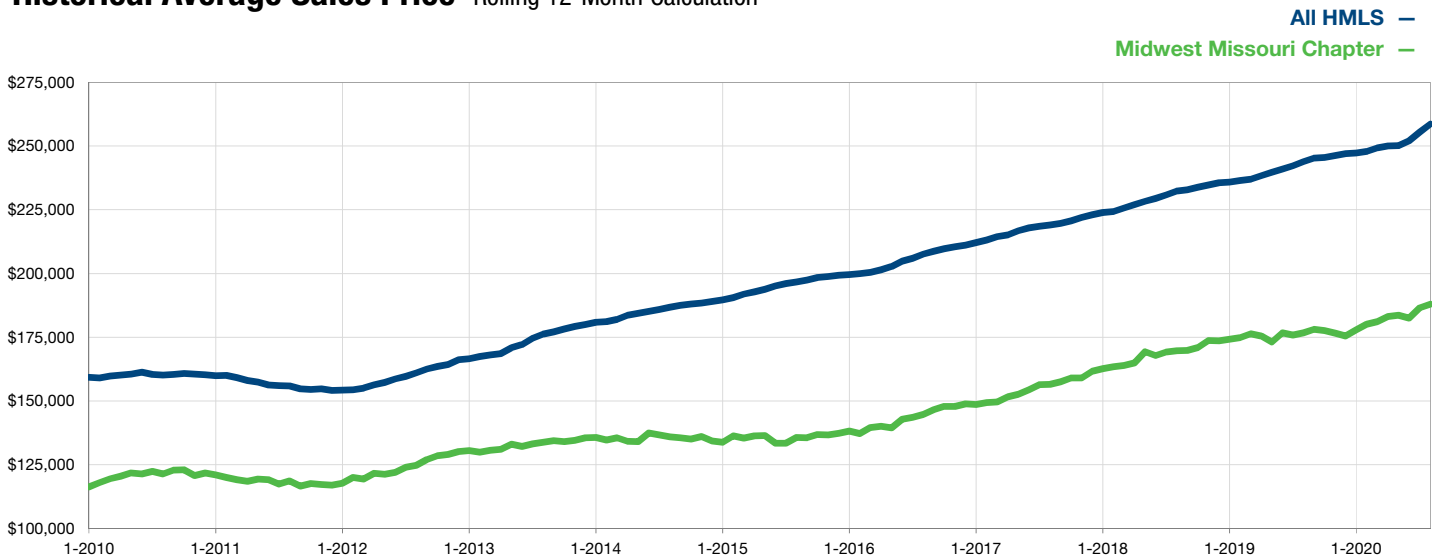
Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	83	80	- 3.6%	637	641	+ 0.6%
Average Sales Price*	\$179,608	\$195,916	+ 9.1%	\$174,554	\$193,154	+ 10.7%
Median Sales Price*	\$172,400	\$184,950	+ 7.3%	\$163,500	\$178,950	+ 9.4%
Days on Market Until Sale	51	46	- 9.8%	59	60	+ 1.7%
Percentage of Original List Price Received*	96.3%	96.7%	+ 0.4%	95.9%	95.5%	- 0.4%
Pending Sales	76	104	+ 36.8%	671	709	+ 5.7%
Inventory	305	175	- 42.6%	--	--	--
Supply	4.0	2.2	- 45.0%	--	--	--

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### August



### Historical Average Sales Price Rolling 12-Month Calculation



# Local Market Update for August 2020



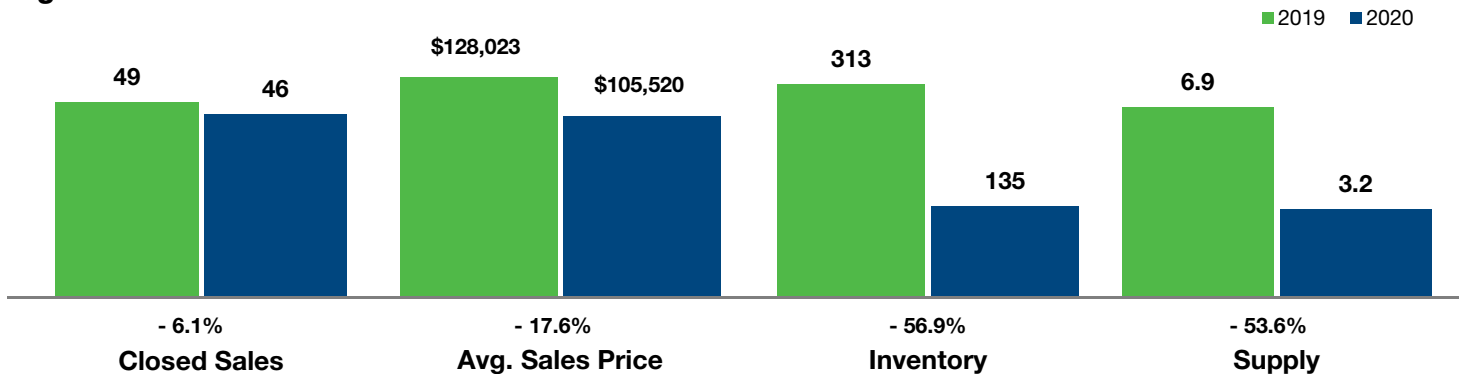
## Five County Chapter

Includes Vernon, Saint Clair, Cedar, Barton and Dade Counties in the State of Missouri and Bourbon County in the State of Kansas

Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
Closed Sales	49	46	- 6.1%	385	327	- 15.1%
Average Sales Price*	\$128,023	\$105,520	- 17.6%	\$107,424	\$114,009	+ 6.1%
Median Sales Price*	\$104,250	\$102,250	- 1.9%	\$94,000	\$98,500	+ 4.8%
Days on Market Until Sale	88	60	- 31.8%	123	97	- 21.1%
Percentage of Original List Price Received*	94.7%	93.8%	- 1.0%	92.9%	92.3%	- 0.6%
Pending Sales	50	60	+ 20.0%	397	360	- 9.3%
Inventory	313	135	- 56.9%	--	--	--
Supply	6.9	3.2	- 53.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Average Sales Price Rolling 12-Month Calculation

