

## AUGUST



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2023	\$1,800,000 ▲	\$1,012,500 ▲	\$872,500 ▲
	2022		\$957,500	\$537,000

CLOSED SALES	2023	19 ▼	24 ▼	16 ▲
	2022		42	44

NEW ACTIVE LISTINGS	2023	20 ▲	14 ▼	13 ▲
	2022		19	21

VOLUME SALES	2023	\$43,574,000 ▼	\$24,016,500 ▼	\$13,155,750 ▲
	2022		\$70,140,255	\$31,022,500

AUG 2023	AUG 2022	AUG 2023	AUG 2022
Closed Sales	Closed Sales	Median Price	Median Price

### SINGLE FAMILY HOMES

Waimea	1	6	\$700,000	\$757,778
Koloa	3	12	\$1,995,000	\$1,025,000
Lihue	-	4	-	\$762,500
Kawaihau	8	14	\$1,110,000	\$947,500
Hanalei	7	6	\$3,150,000	\$2,600,000

### CONDOMINIUMS

Waimea	-	-	-	-
Koloa	6	20	\$1,077,500	\$547,500
Lihue	5	10	\$575,000	\$500,000
Kawaihau	5	8	\$623,000	\$572,000
Hanalei	8	6	\$1,397,500	\$995,000

### VACANT LAND

Waimea	-	2	-	\$325,000
Koloa	3	3	\$1,000,000	\$1,600,000
Lihue	10	1	\$922,500	\$580,000
Kawaihau	3	3	\$571,000	\$700,000
Hanalei	-	1	-	\$725,000

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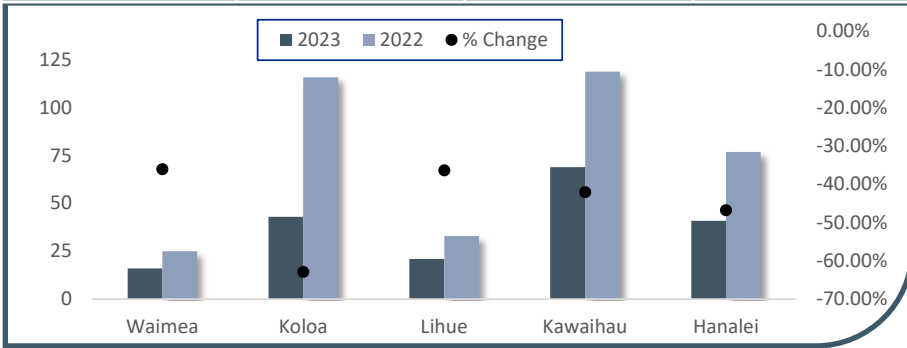
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INTERNATIONAL REALTY

4480 Ahukini Road  
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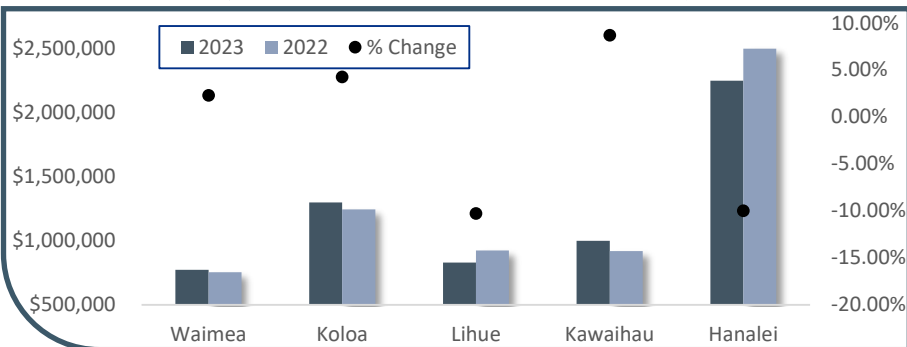




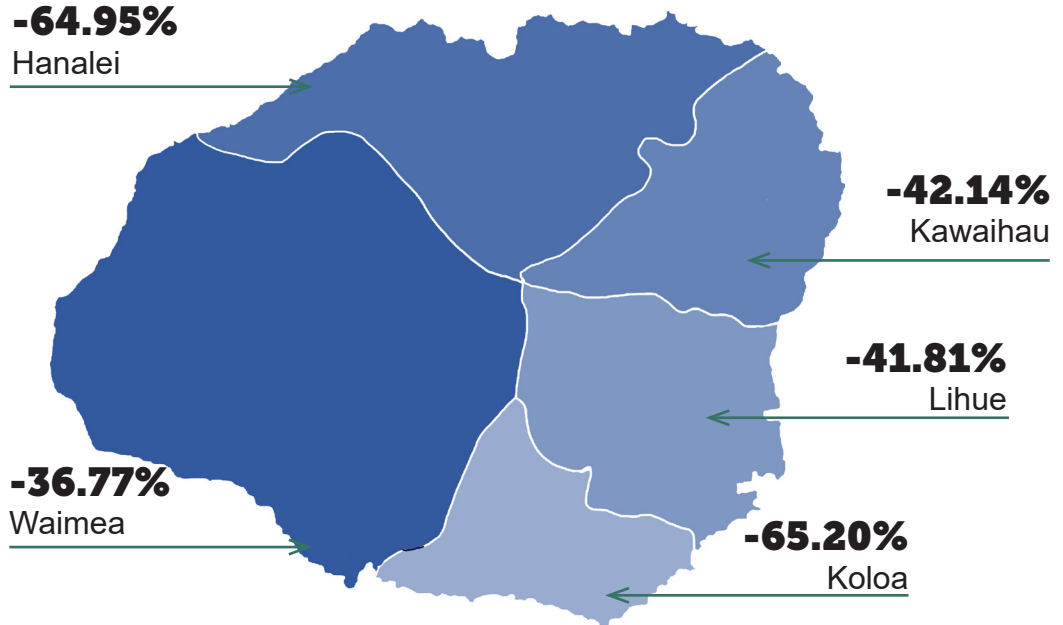
<b>CLOSED SALES</b>	<b>2023</b>	<b>2022</b>	<b>% Change</b>
Waimea	16	25	-36.00%
Koloa	43	116	-62.93%
Lihue	21	33	-36.36%
Kawaihau	69	119	-42.02%
Hanalei	41	77	-46.75%
<b>Summary</b>	<b>190</b>	<b>370</b>	<b>-48.65%</b>



<b>MEDIAN PRICE</b>	<b>2023</b>	<b>2022</b>	<b>% Change</b>
Waimea	\$773,000	\$755,555	2.31%
Koloa	\$1,300,000	\$1,246,875	4.26%
Lihue	\$830,000	\$925,000	-10.27%
Kawaihau	\$1,000,000	\$920,000	8.70%
Hanalei	\$2,250,000	\$2,500,000	-10.00%
<b>Summary</b>	<b>\$1,150,000</b>	<b>\$1,184,000</b>	<b>-2.87%</b>



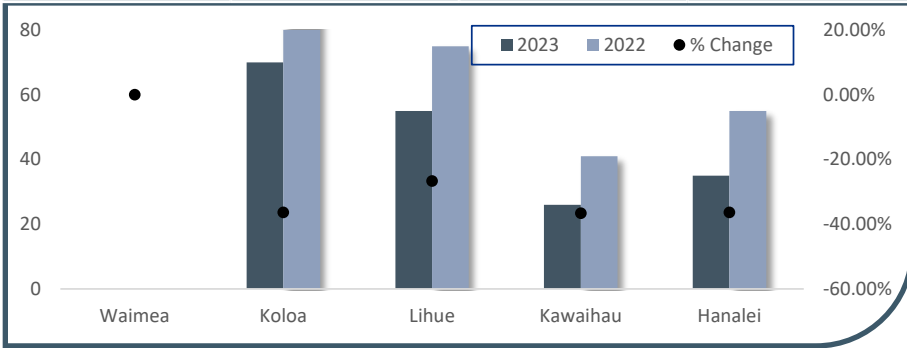
<b>SALES VOLUME</b>	<b>2023</b>	<b>2022</b>	<b>% Change</b>
Waimea	\$13,269,302	\$20,984,905	-36.77%
Koloa	\$85,551,754	\$245,853,364	-65.20%
Lihue	\$21,634,000	\$37,178,777	-41.81%
Kawaihau	\$78,244,253	\$135,226,200	-42.14%
Hanalei	\$116,212,500	\$331,575,706	-64.95%
<b>Summary</b>	<b>\$314,911,809</b>	<b>\$770,818,952</b>	<b>-59.15%</b>



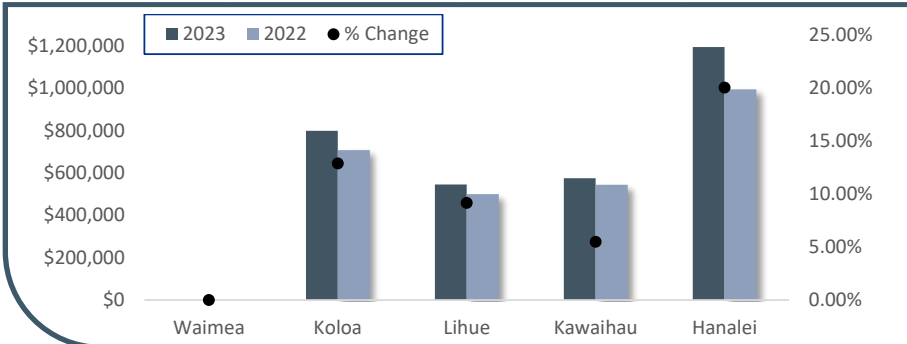
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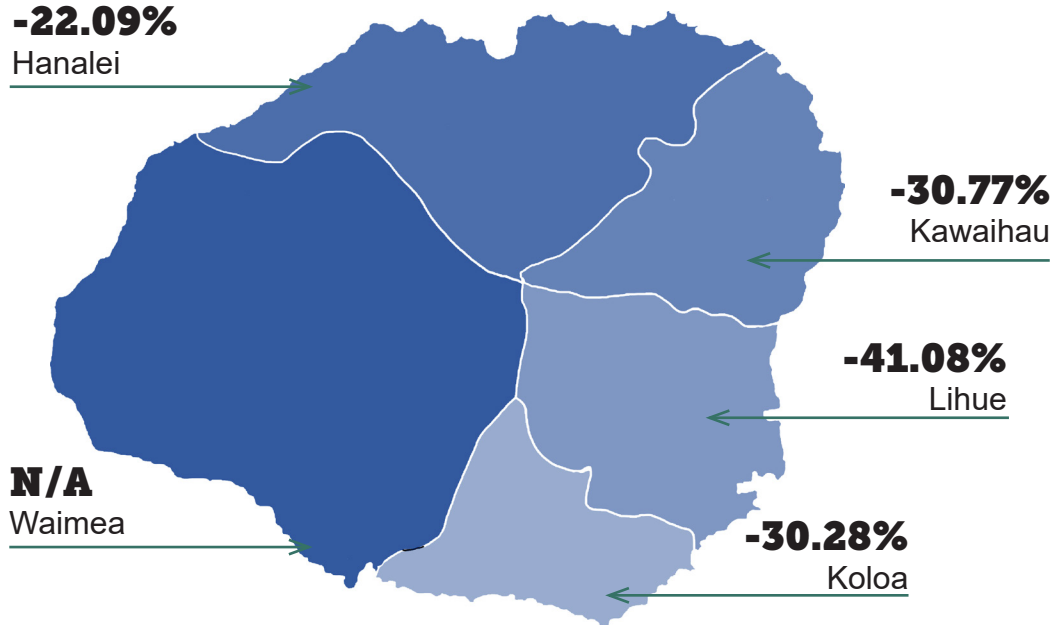
Closed Sales	2023	2022	% Change
Waimea	-	-	-
Koloa	76	130	-41.54%
Lihue	60	85	-29.41%
Kawaihau	31	49	-36.73%
Hanalei	43	61	-29.51%
<b>Summary</b>	<b>210</b>	<b>325</b>	<b>-35.38%</b>



Median Price	2023	2022	% Change
Waimea	-	-	-
Koloa	\$799,450	\$708,000	12.92%
Lihue	\$545,900	\$500,000	9.18%
Kawaihau	\$575,000	\$545,000	5.50%
Hanalei	\$1,194,500	\$995,000	20.05%
<b>Summary</b>	<b>\$730,000</b>	<b>\$701,000</b>	<b>4.14%</b>



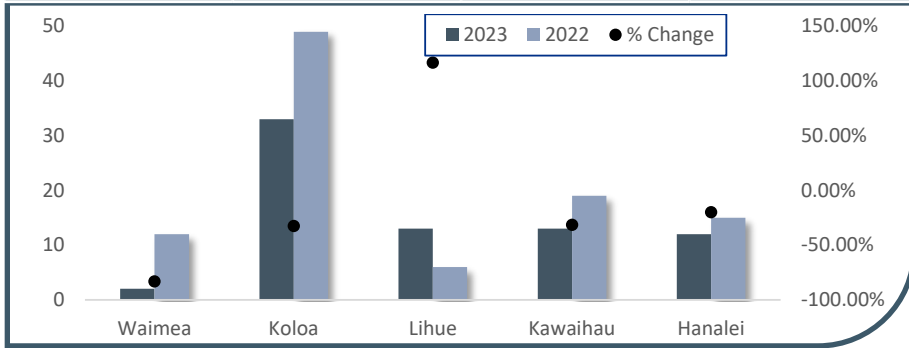
SALES VOLUME	2023	2022	% Change
Waimea	-	-	-
Koloa	\$79,674,053	\$114,281,377	-30.28%
Lihue	\$40,001,200	\$67,894,341	-41.08%
Kawaihau	\$22,050,975	\$31,849,500	-30.77%
Hanalei	\$52,521,900	\$67,412,143	-22.09%
<b>Summary</b>	<b>\$194,248,128</b>	<b>\$281,437,361</b>	<b>-30.98%</b>



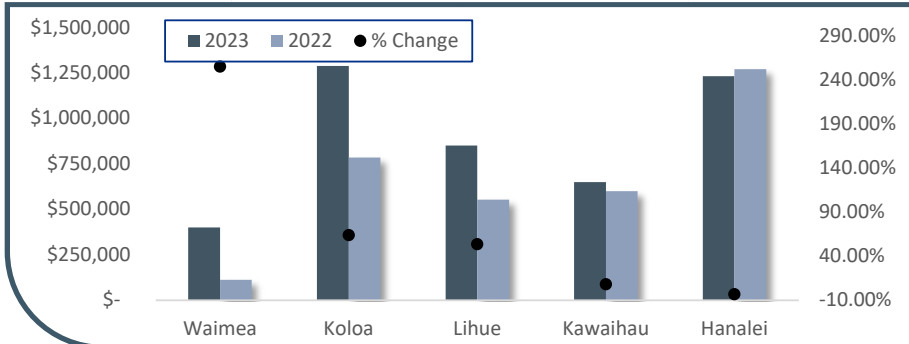
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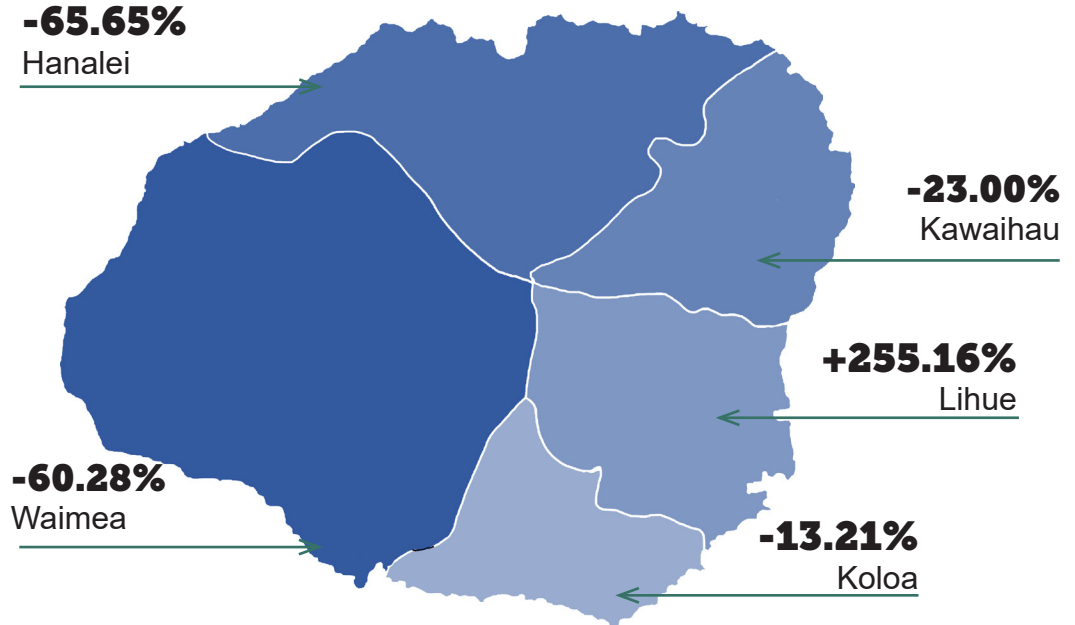
Closed Sales	2023	2022	% Change
Waimea	2	12	-83.33%
Koloa	33	49	-32.65%
Lihue	13	6	116.67%
Kawaihau	13	19	-31.58%
Hanalei	12	15	-20.00%
<b>Summary</b>	<b>73</b>	<b>101</b>	<b>-27.72%</b>



Median Price	2023	2022	% Change
Waimea	\$400,000	\$112,500	255.56%
Koloa	\$1,288,000	\$785,000	64.08%
Lihue	\$850,000	\$552,500	53.85%
Kawaihau	\$650,000	\$600,000	8.33%
Hanalei	\$1,231,250	\$1,270,000	-3.05%
<b>Summary</b>	<b>\$895,000</b>	<b>\$700,000</b>	<b>27.86%</b>



SALES VOLUME	2023	2022	% Change
Waimea	\$800,000	\$2,014,000	-60.28%
Koloa	\$49,009,900	\$56,469,500	-13.21%
Lihue	\$10,207,250	\$2,874,000	255.16%
Kawaihau	\$8,532,800	\$11,082,000	-23.00%
Hanalei	\$19,392,500	\$56,448,000	-65.65%
<b>Summary</b>	<b>\$87,942,450</b>	<b>\$128,887,500</b>	<b>-31.77%</b>



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