

# Pre-Listing Questionnaire

---

Appointment Day & Date: \_\_\_\_\_ Time: \_\_\_\_\_

Name: \_\_\_\_\_ Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Property Address: \_\_\_\_\_

Where are you moving? \_\_\_\_\_ How soon do you want to be there? \_\_\_\_\_

If this a work related relocation, are they providing relocation services?      Yes      No      N/A

How soon would you like to be on the market? \_\_\_\_\_

How much would you like to list your home for? \_\_\_\_\_

What do you presently owe on your property? \_\_\_\_\_

1<sup>st</sup> MTG Balance: \_\_\_\_\_ Monthly Payment: \_\_\_\_\_

2<sup>nd</sup> MTG Balance: \_\_\_\_\_ Monthly Payment: \_\_\_\_\_

Are there any prep-payment penalties on your loans?      Yes      No      Amounts? \_\_\_\_\_

Have you lived in this home for at least 2 out of the last 5 years?      Yes      No

Will you please describe your home for me? (*Bedrooms/Baths, Square Footage, Pool or Spa, etc*)

\_\_\_\_\_

Have you ever sold a home before? How was your experience?

\_\_\_\_\_

\_\_\_\_\_

What are the most important things you are looking for in an agent?

\_\_\_\_\_

Are you interviewing other agents?      Yes      No      When? \_\_\_\_\_

Do you have any other questions for me?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_