

	1st Quarter			
	2018	2019	2020	2021
WATERFRONT - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES				
Number sold by price range:				
\$0-99,999	10	5	5	2
\$100,000-199,999	37	32	24	15
\$200,000-299,999	30	39	34	28
\$300,000-399,999	22	18	37	49
\$400,000-499,999	22	15	17	32
\$500,000-999,999	16	19	26	76
\$1,000,000+	3	1	3	22
Total Sold	140	129	146	224
Total Sell Price	\$47,487,513	\$42,794,850	\$54,232,835	\$130,564,452
Avg Sell Price	\$339,197	\$331,743	\$371,458	\$582,877
Median Sell Price	\$273,750	\$268,900	\$317,500	\$460,725
List to Sell Ratio	95%	95%	95%	97%
Avg Days on Market	138	114	109	85

OFFSHORE - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES				
Number sold by price range:				
\$0-99,999	83	54	45	38
\$100,000-199,999	81	71	88	106
\$200,000-299,999	32	41	50	63
\$300,000-399,999	11	11	17	35
\$400,000-499,999	3	3	6	17
\$500,000-999,999	0	1	5	12
\$1,000,000+	0	0	0	0
Total Sold	210	181	211	271
Total Sell Price	\$29,435,891	\$29,336,125	\$39,398,198	\$60,278,604
Avg Sell Price	\$140,171	\$162,078	\$186,721	\$222,430
Median Sell Price	\$132,000	\$142,000	\$161,150	\$190,000
List to Sell Ratio	96%	96%	97%	98%
Avg Days on Market	135	129	112	90

CONDO				
Number sold by price range:				
\$0-99,999	21	22	20	18
\$100,000-199,999	85	75	79	58
\$200,000-299,999	38	29	42	63
\$300,000-399,999	5	6	6	44
\$400,000-499,999	1	2	2	7
\$500,000-999,999	0	0	1	4
\$1,000,000+	0	0	0	0
Total Sold	150	134	150	194
Total Sell Price	\$25,430,635	\$22,365,961	\$27,103,273	\$47,011,089
Avg Sell Price	\$169,538	\$166,910	\$180,688	\$242,325
Median Sell Price	\$158,700	\$152,250	\$166,500	\$234,950
List to Sell Ratio	97%	97%	98%	102%
Avg Days on Market	130	112	92	52

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Information is deemed reliable, but is not guaranteed.

	1st Quarter			
	2018	2019	2020	2021
WATERFRONT LOTS				
Total Sold	28	10	22	39
Total Sell Price	\$3,708,000	\$753,400	\$3,210,500	\$6,550,900
Avg Sell Price	\$132,429	\$75,340	\$145,932	\$167,972
Median Sell Price	\$74,250	\$71,000	\$79,500	\$120,000
List to Sell Ratio	82%	84%	101%	94%
Avg Days on Market	246	245	190	254

OTHER LOTS & LAND				
Total Sold	56	65	68	104
Total Sell Price	\$1,790,601	\$2,090,974	\$2,375,250	\$5,064,430
Avg Sell Price	\$31,975	\$32,169	\$34,930	\$48,706
Median Sell Price	\$20,000	\$14,000	\$25,000	\$26,750
List to Sell Ratio	87%	88%	86%	92%
Avg Days on Market	204	146	118	278

COMMERCIAL				
Total Sold	21	23	27	25
Total Sell Price	\$5,624,750	\$7,582,000	\$8,180,800	\$7,957,682
Avg Sell Price	\$267,845	\$329,652	\$302,993	\$318,307
Median Sell Price	\$174,500	\$149,000	\$213,000	\$199,900
List to Sell Ratio	88%	83%	87%	78%
Avg Days on Market	185	202	186	217

FARM				
Total Sold	3	6	2	10
Total Sell Price	\$624,000	\$1,582,500	\$397,000	\$5,128,600
Avg Sell Price	\$208,000	\$263,750	\$198,500	\$512,860
Median Sell Price	\$205,000	\$272,450	\$198,500	\$444,950
List to Sell Ratio	96%	90%	93%	96%
Avg Days on Market	115	202	134	130

QUARTERLY TOTALS				
Total Sold	608	548	626	867
Total Sell Price	\$114,101,390	\$106,505,810	\$134,897,856	\$262,555,757

Updated April 2021

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