



Preston Report

Edmond Real Estate Market
March 2021

Prepared by

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www.Edmond4Sale.com



Realtor of the Year 1995 & 2002

Lifetime Achievement 2009

Most Cooperative Realtor 1992

RE/MAX Hall of Fame

Oklahoma Association of Realtors Life Member 2018

Edmond Real Estate

2021 Residential Homes

	Active	Pending	Sold
January	435	777	331
February	349	855	304
March	299	919	469
April			
May			
June			
July			
August			
September			
October			
November			
December			
		Total	1104

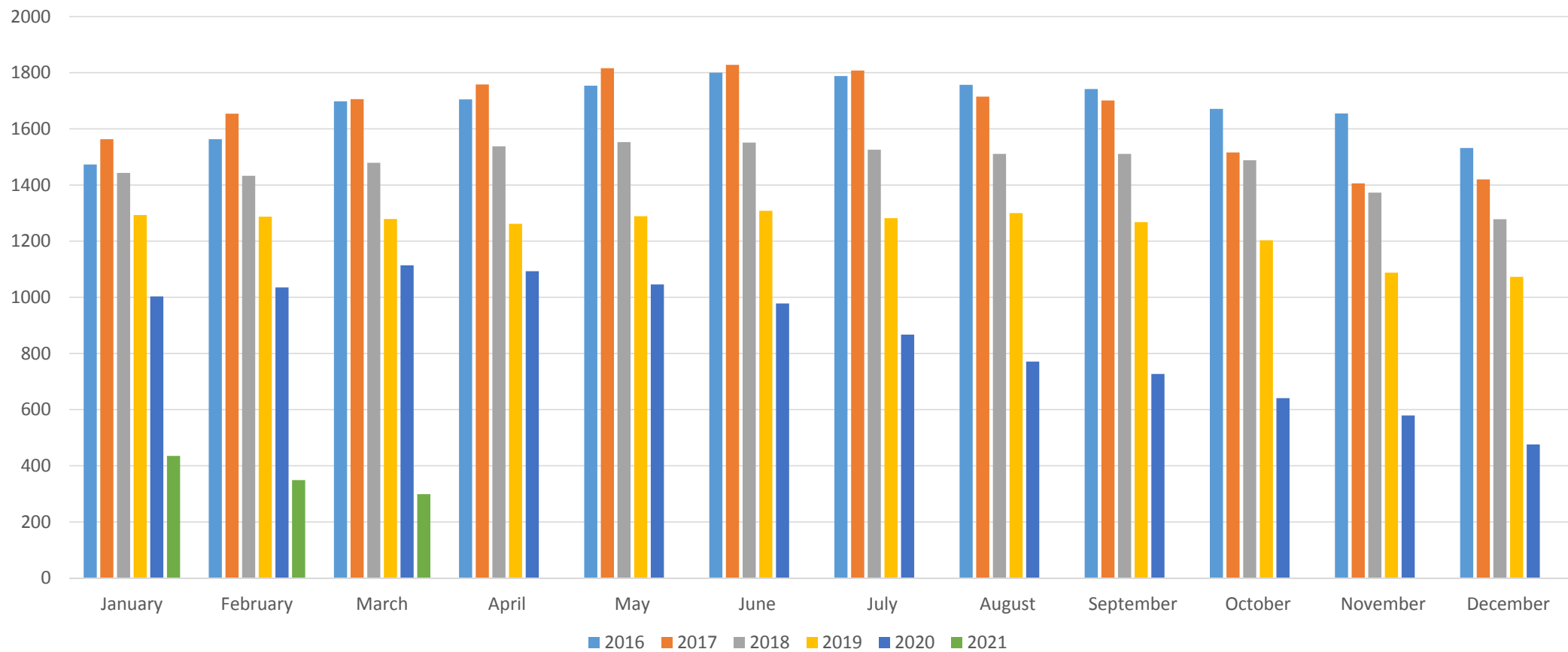
Preston Report

Based on information from MLSOK.com for the period (01/01/21) through (03/31/21) Edmond, Deer Creek and Oakdale School Districts, while information is deemed reliable it is not guaranteed

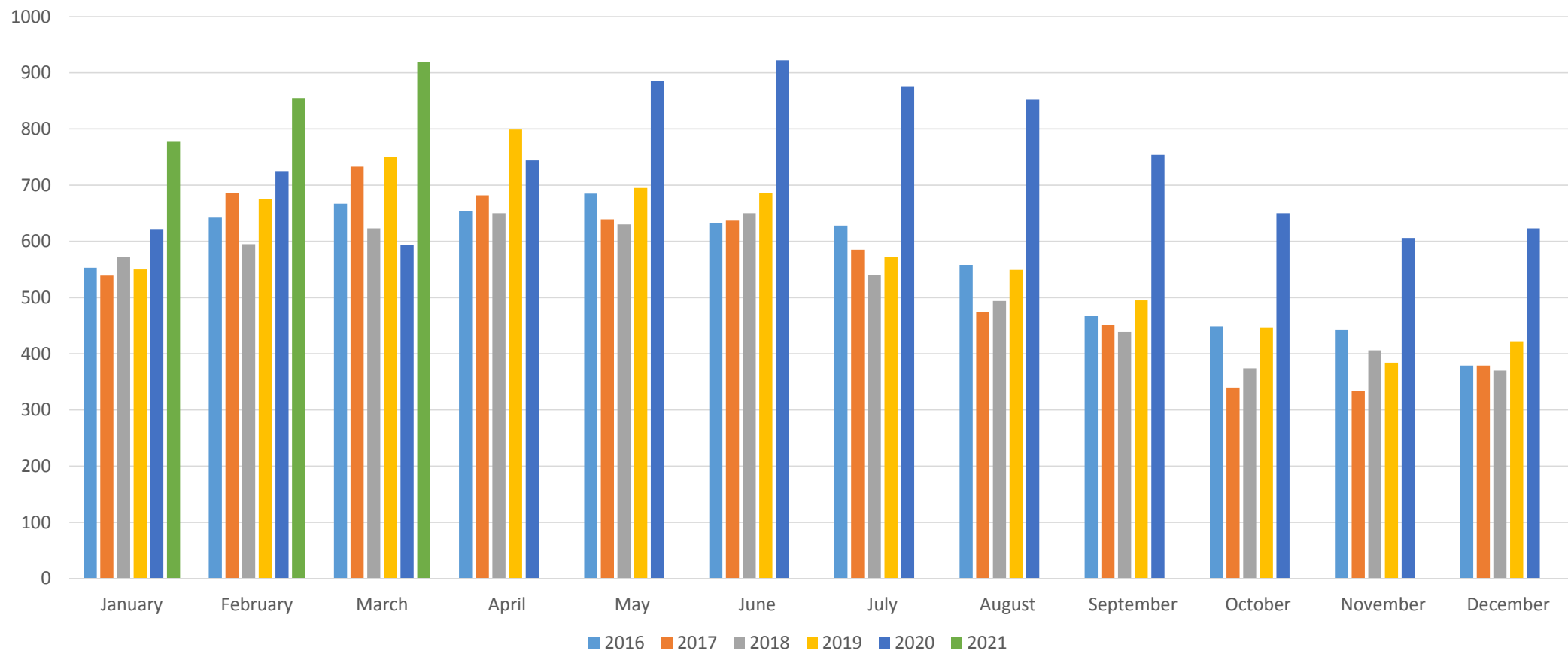
Average Sales Price & Sales Volume

	Average Price	Total Volume	Avg Price New Home	Total Volume New Homes
Jan.	\$325,630	\$107,783,530	\$350,126	\$26,959,702
Feb.	\$340,989	\$103,660,656	\$343,802	\$26,472,754
March	\$358,051	\$167,925,919	\$373,817	\$47,848,576
April				
May				
June				
July				
August				
Sept.				
Oct.				
Nov.				
Dec.				
Total	\$343,632	\$379,370,105	\$359,153	\$101,281,032

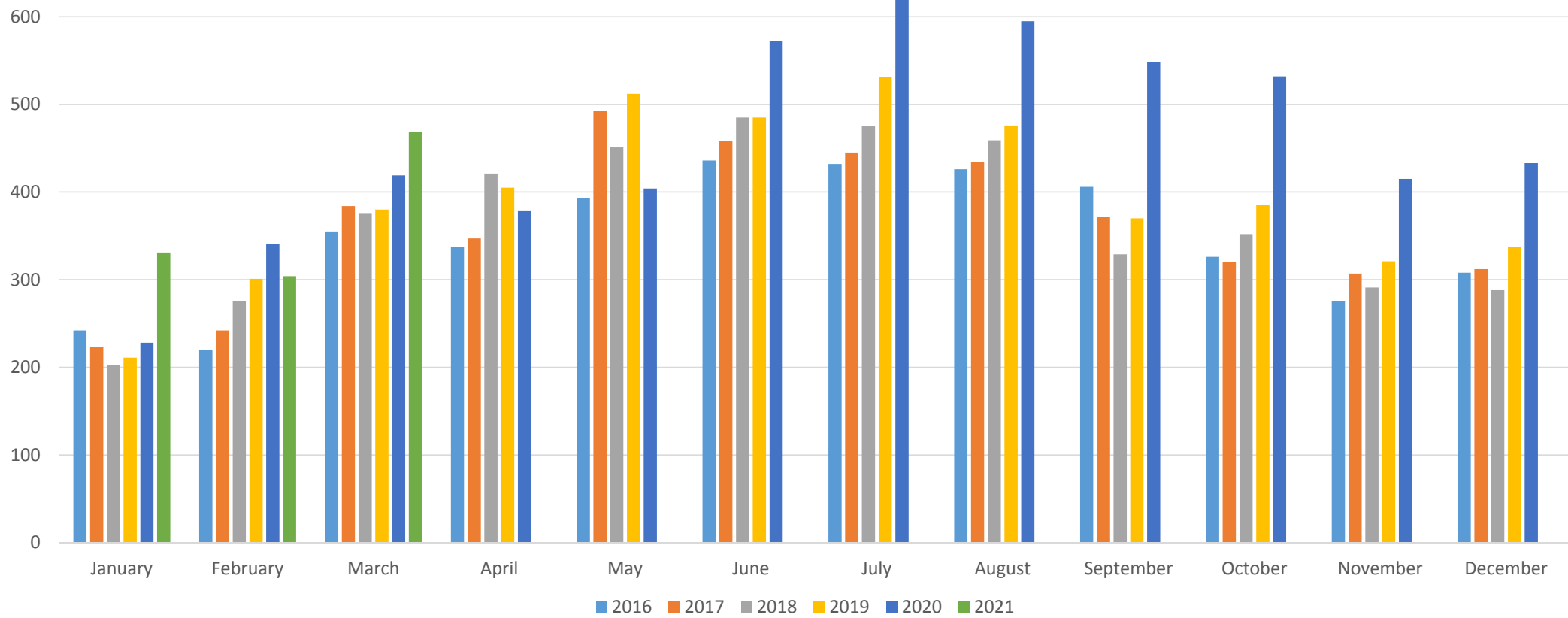
Active Listings



Under Contract



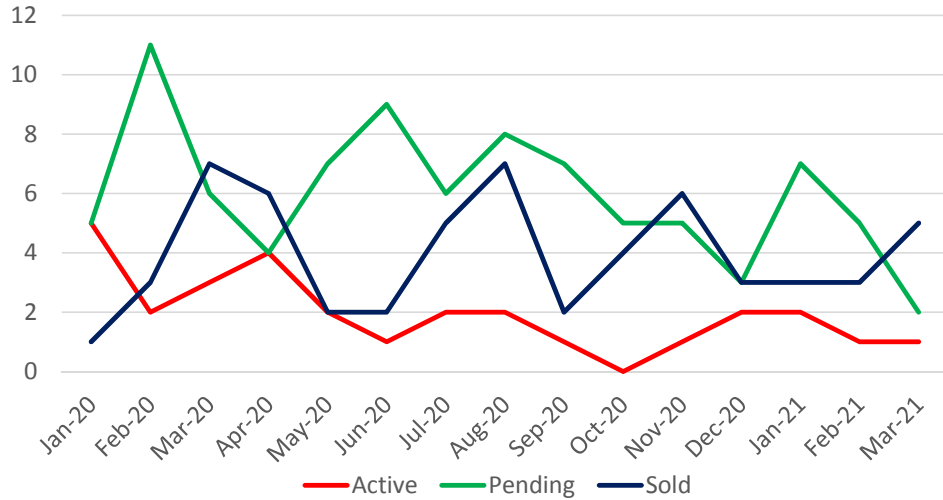
Sold



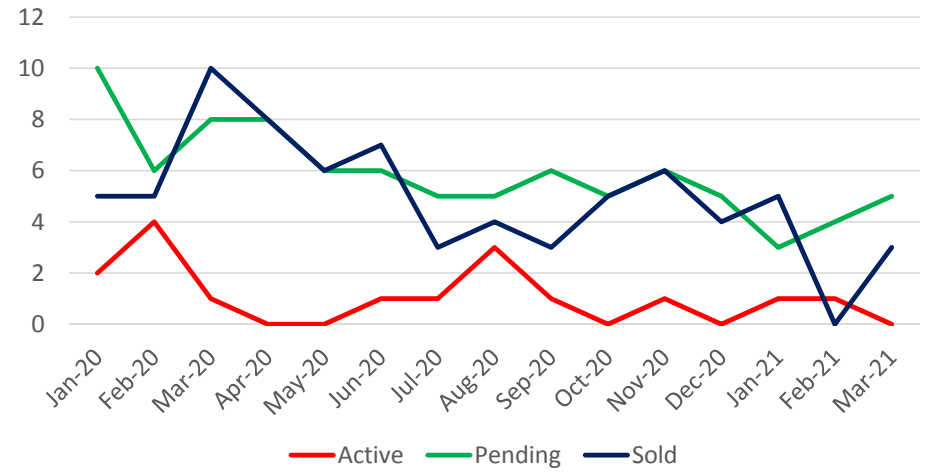
Current Inventory vs. Homes Sold Edmond – March 2021

	Active	Pending	Sold YTD
<\$100,000	1	2	11
\$100-125k	0	5	8
\$125-150k	1	12	28
\$150-175k	5	23	57
\$175-200k	3	48	85
\$200-225k	4	66	104
\$225-250k	13	97	131
\$250-275k	11	87	104
\$275-300k	16	70	83
\$300-350k	26	129	123
\$350-400k	36	113	97
\$400-450K	26	85	65
\$450-500k	31	46	56
\$500-700k	41	84	96
\$700-1 mil	33	38	41
>\$1 million	52	14	15
Total	299	919	1104

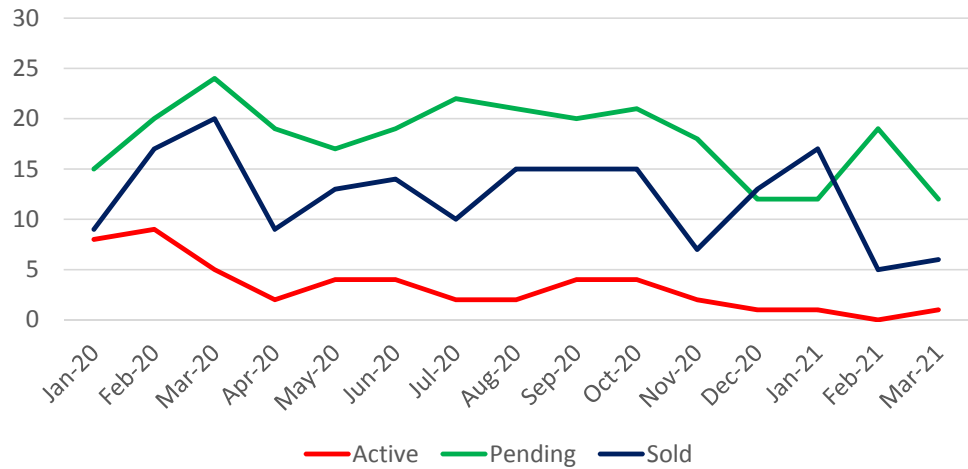
\$100,000 and under



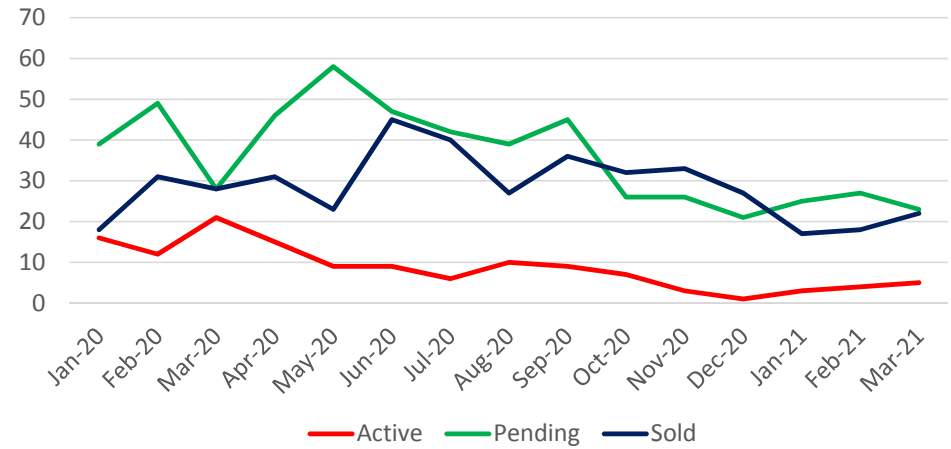
\$100,001-\$125,000



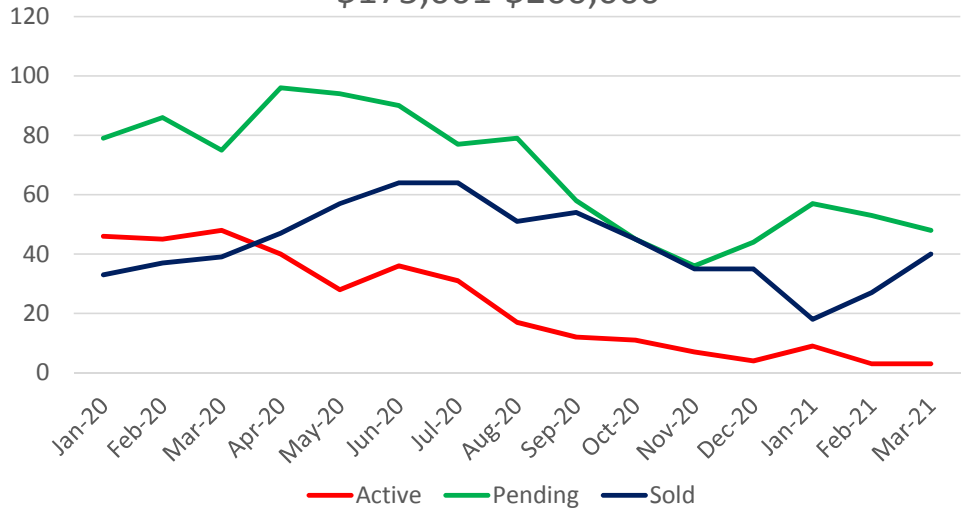
\$125,001-\$150,000



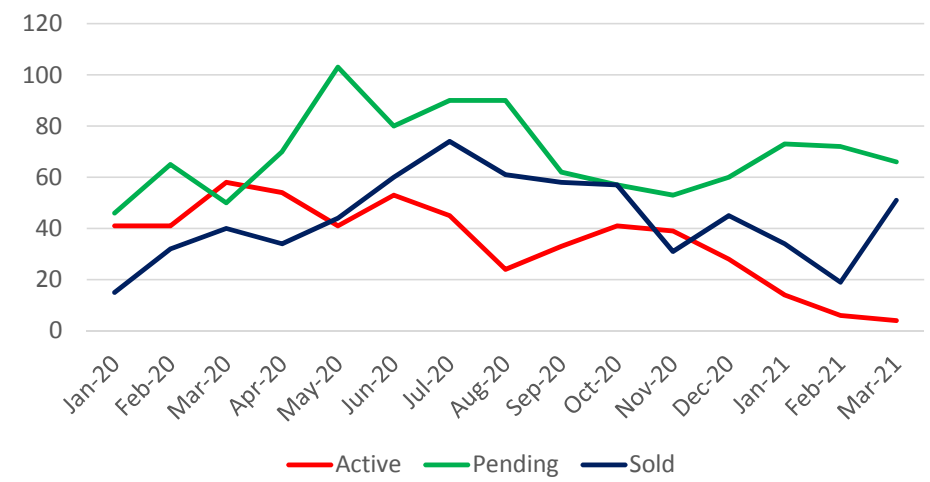
\$150,001-\$175,000



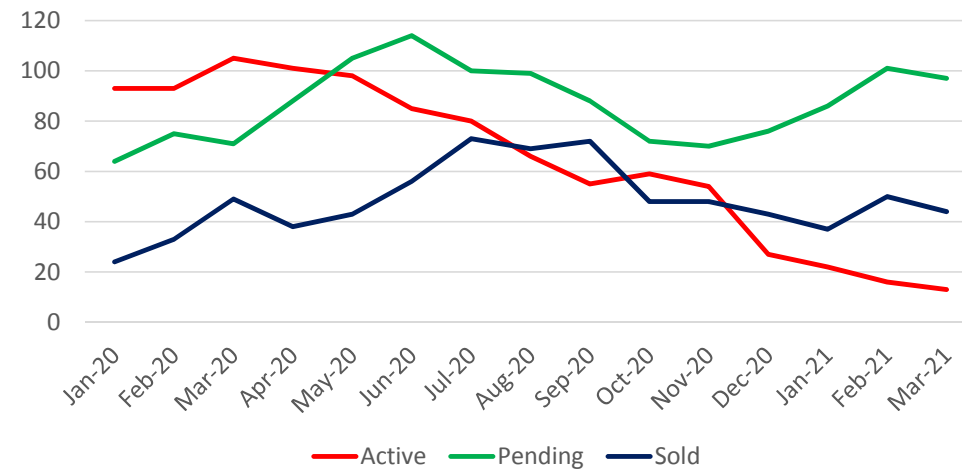
\$175,001-\$200,000



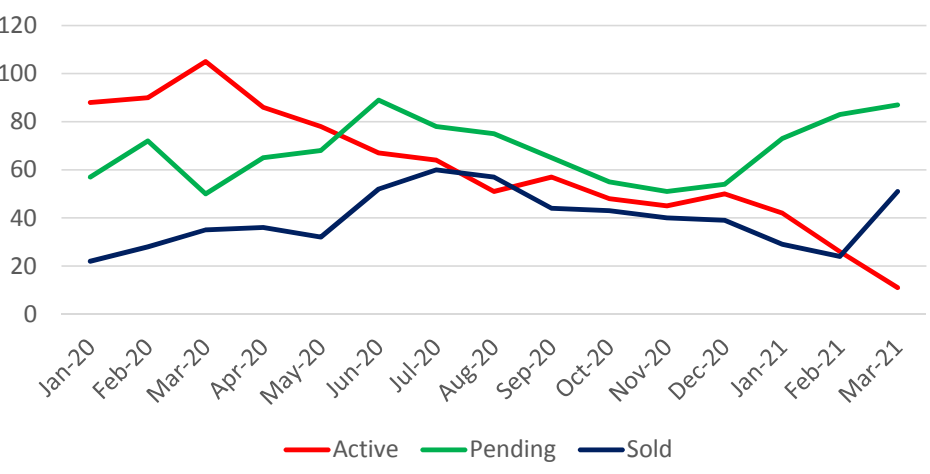
\$200,001-\$225,000



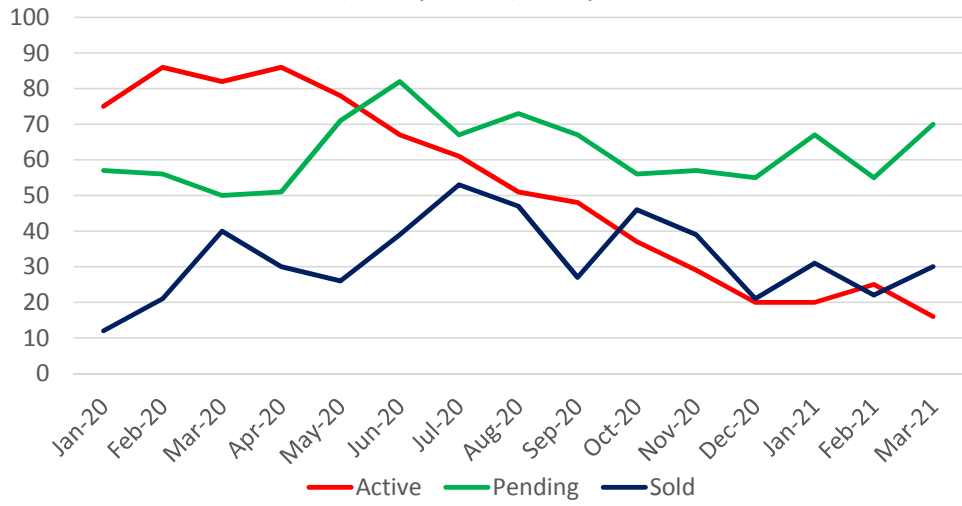
\$225,001-\$250,000



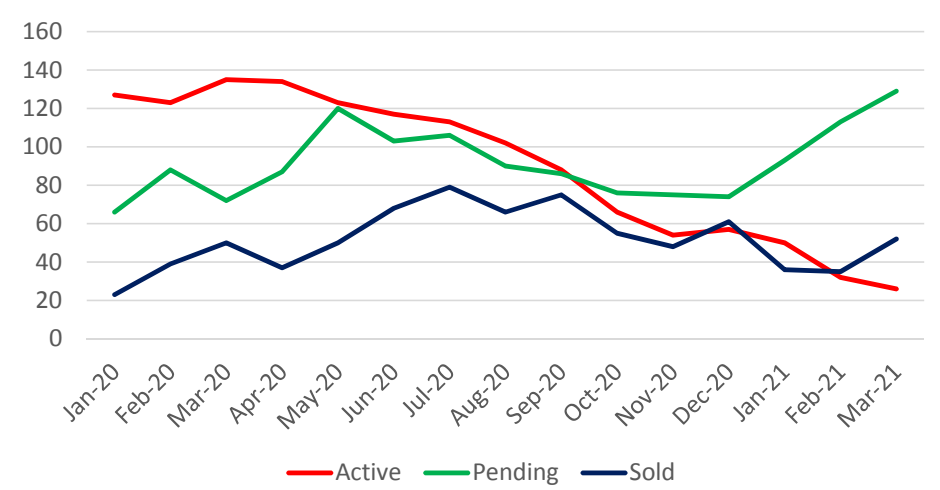
\$250,001-\$275,000



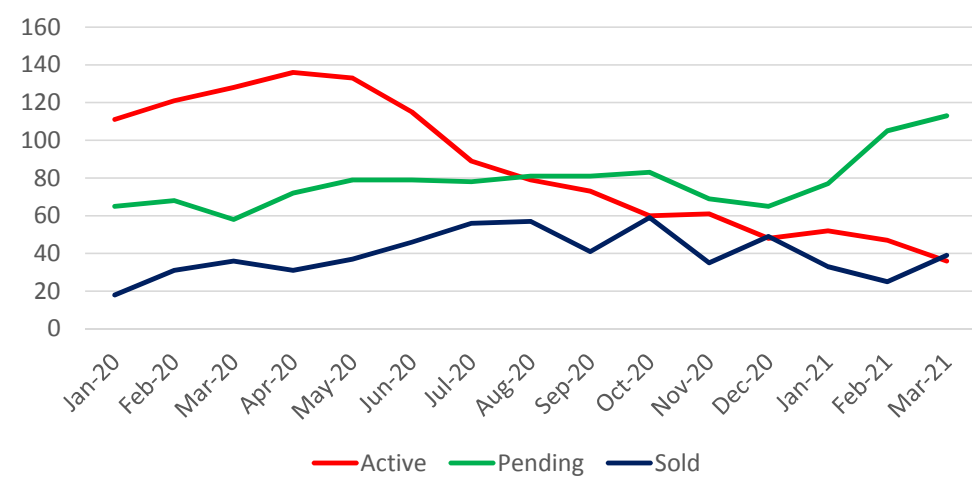
\$275,001-\$300,000



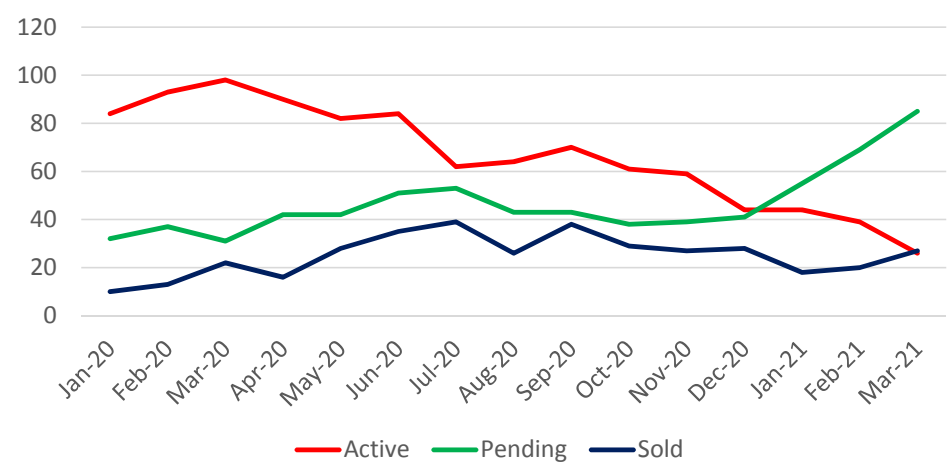
\$300,001-\$350,000



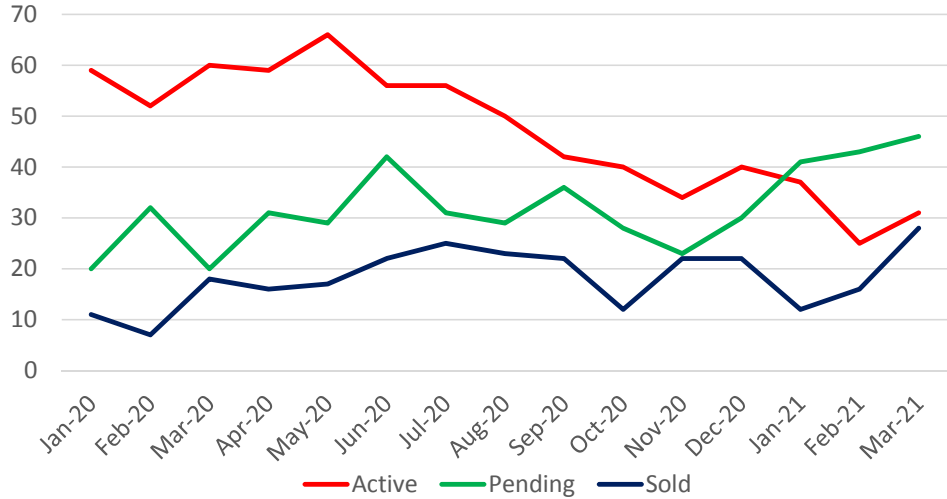
\$350,001-\$400,000



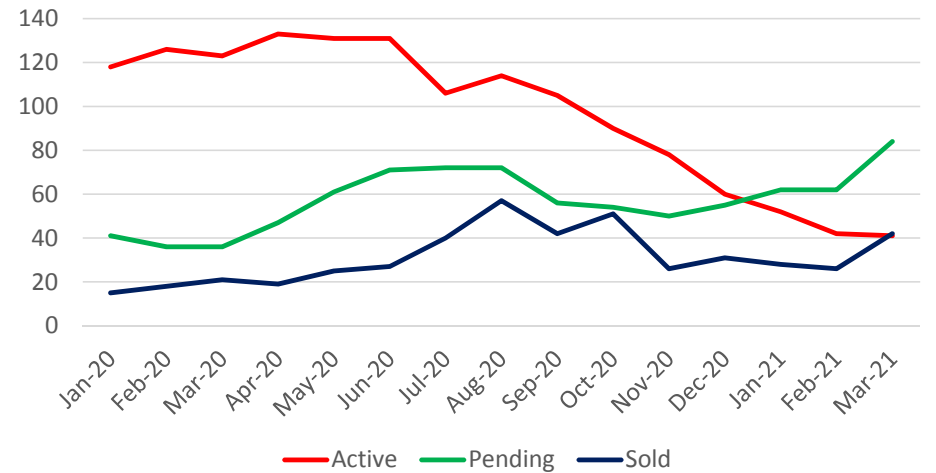
\$400,001-\$450,000



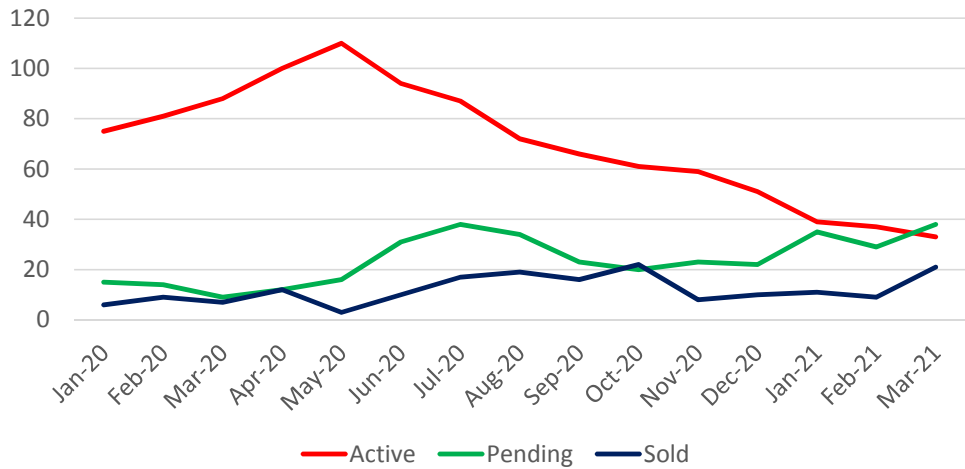
\$450,001-\$500,000



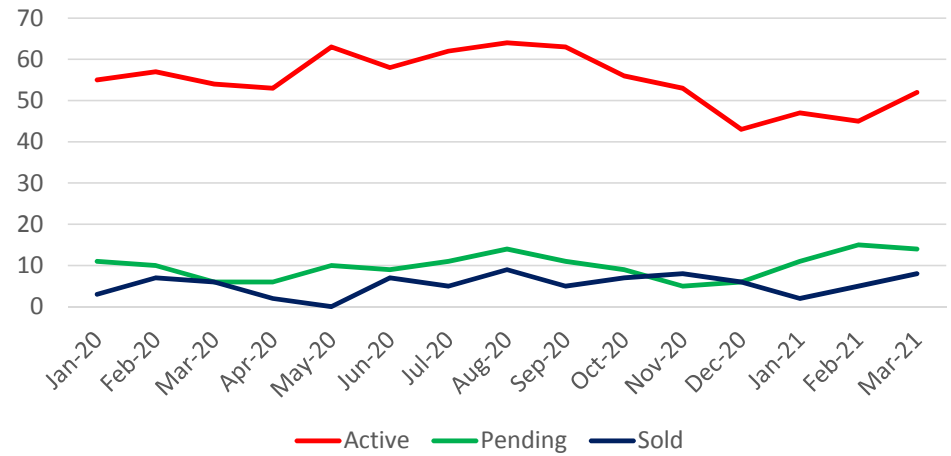
\$500,001-\$700,000



\$700,001-\$999,999

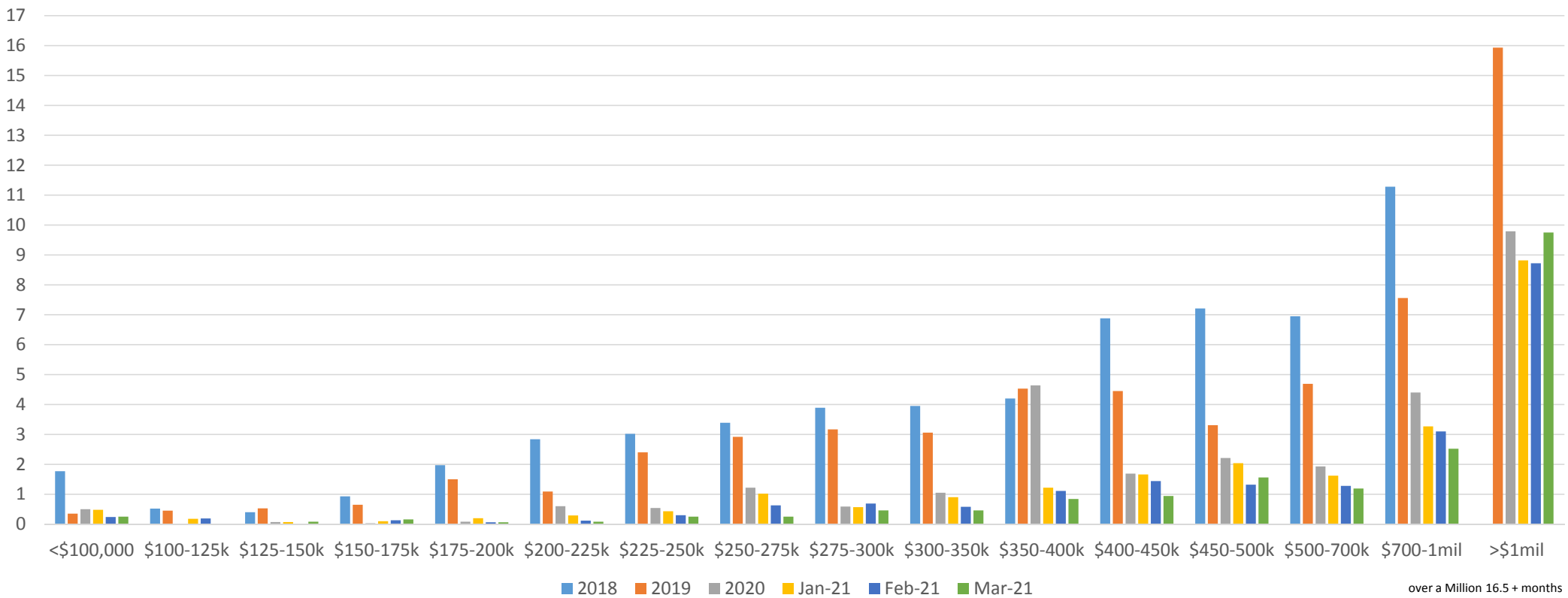


\$1,000,000 and up



Absorption Rates

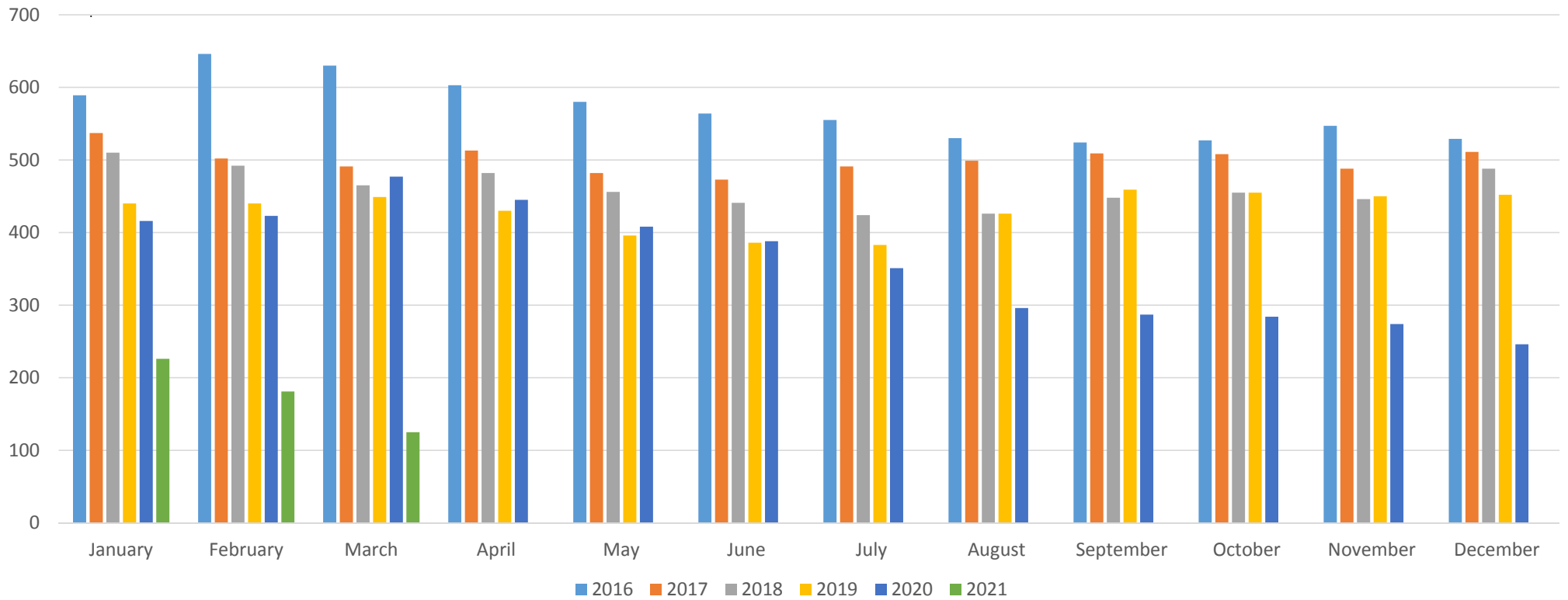
In Months



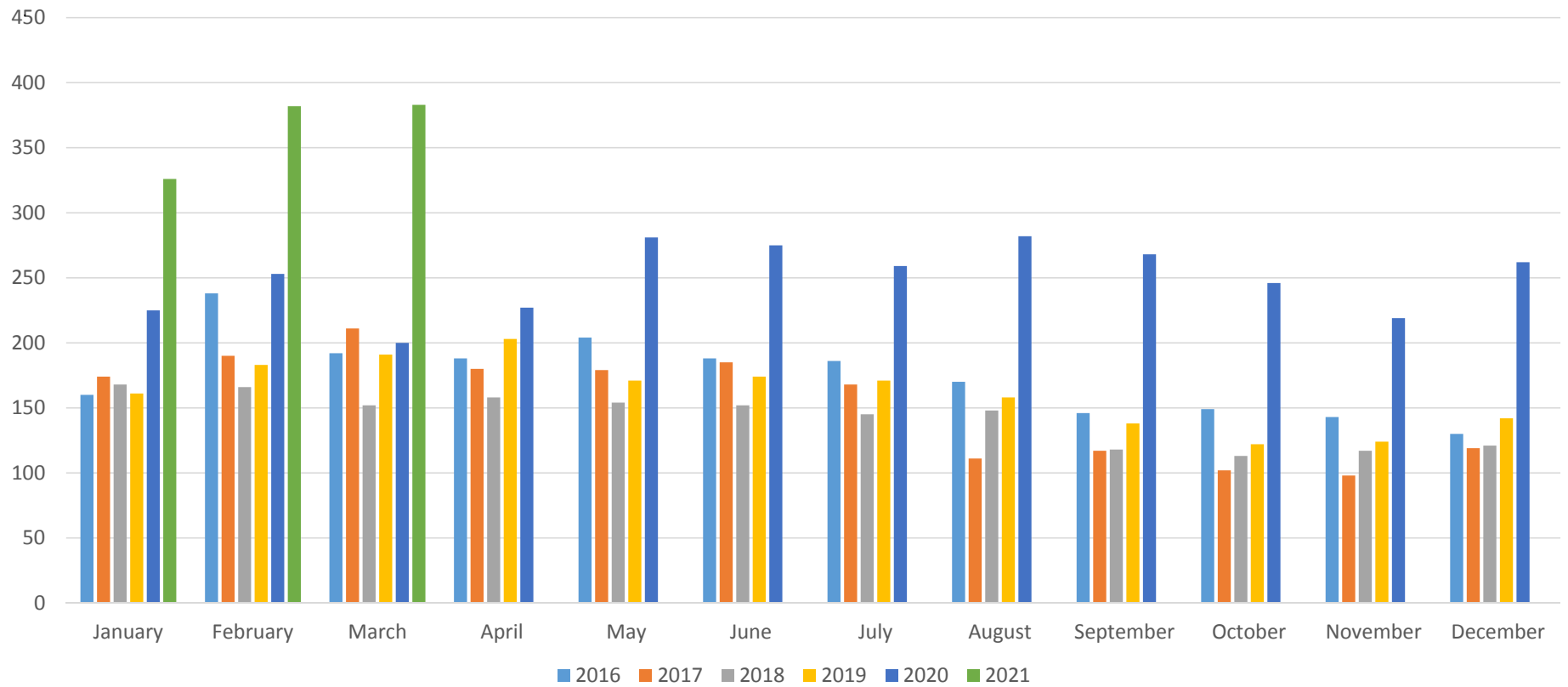
Current New Home Inventory
vs.
New Home Sales
March 2021

	Active Listings	Under Contract	Sold-YTD
<\$200,000	0	5	5
\$200-250	6	59	54
\$250-300	14	86	67
\$300-350	16	61	33
\$350-400	23	56	38
\$400-450	21	48	24
\$450-500	25	24	25
\$500-700	13	34	30
\$700-1 Mil	5	8	6
> 1 Mil	2	2	0
<hr/>			
Total	125	383	282

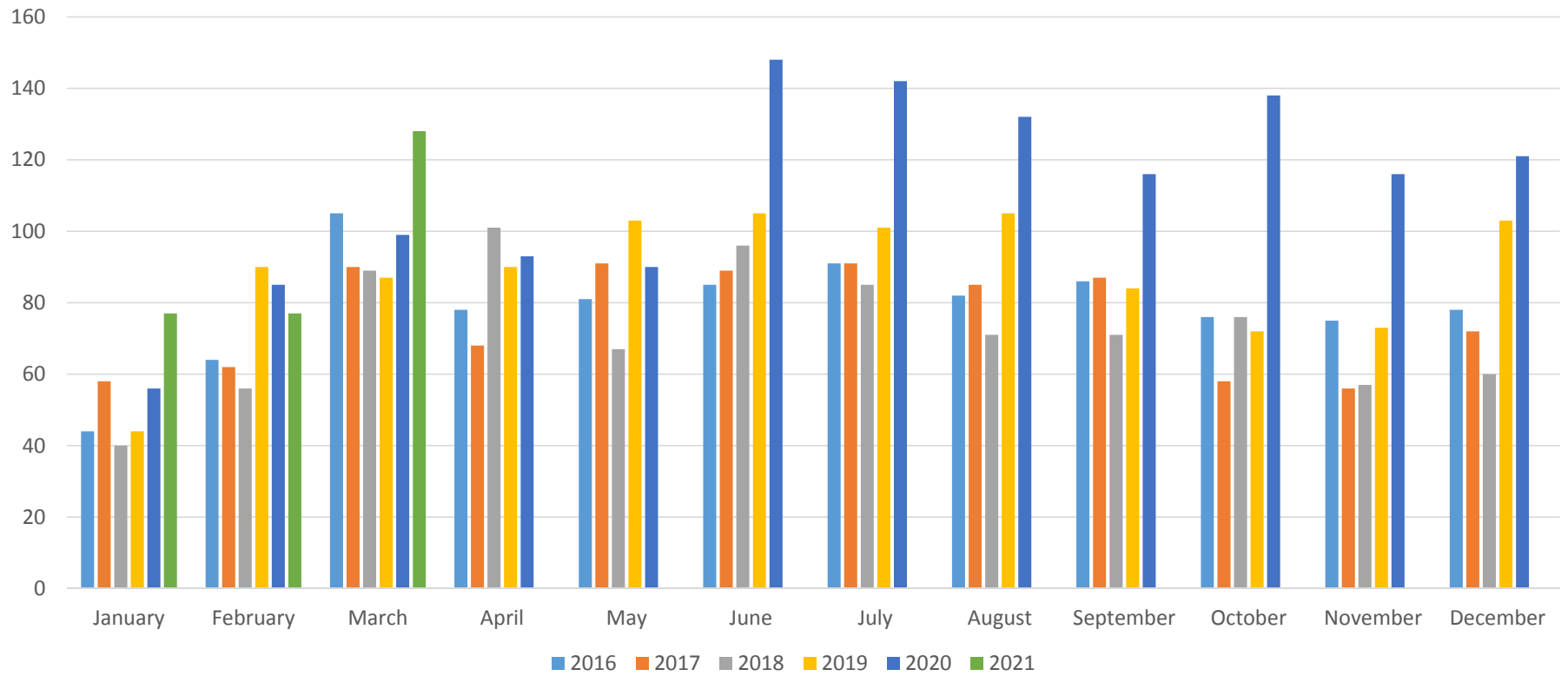
New Homes Active



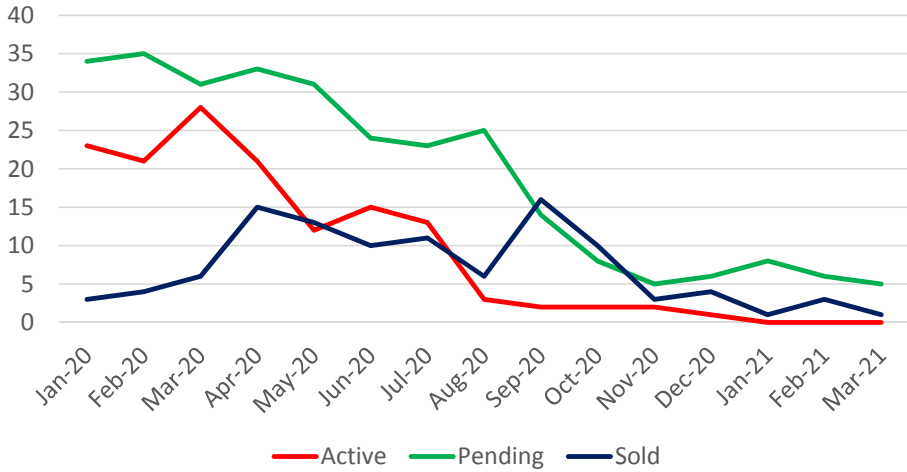
New Homes Under Contract



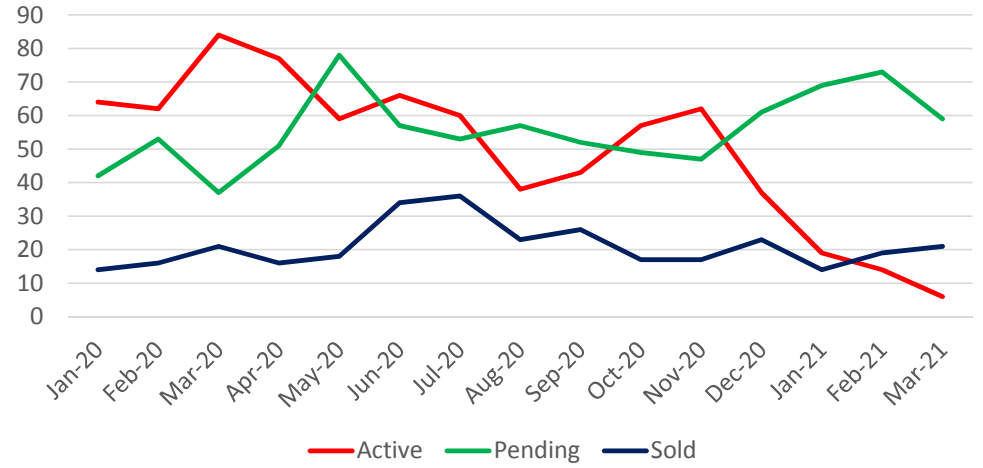
New Homes Sold



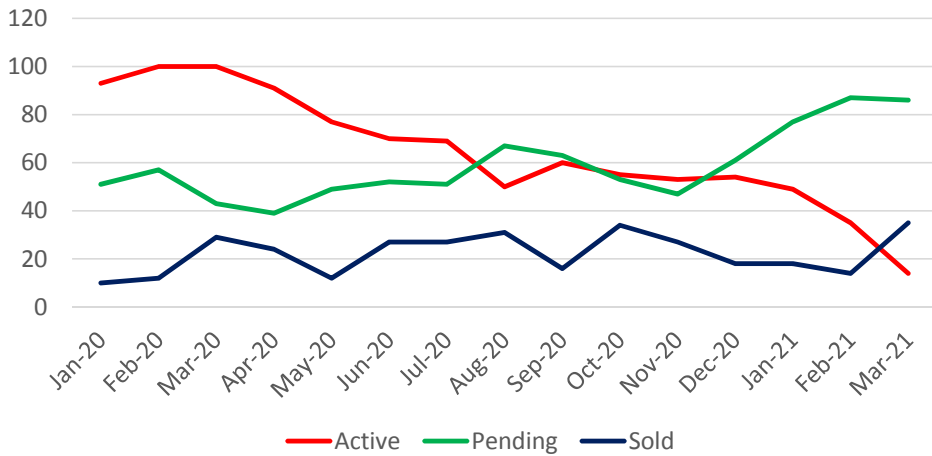
\$200,000 and under



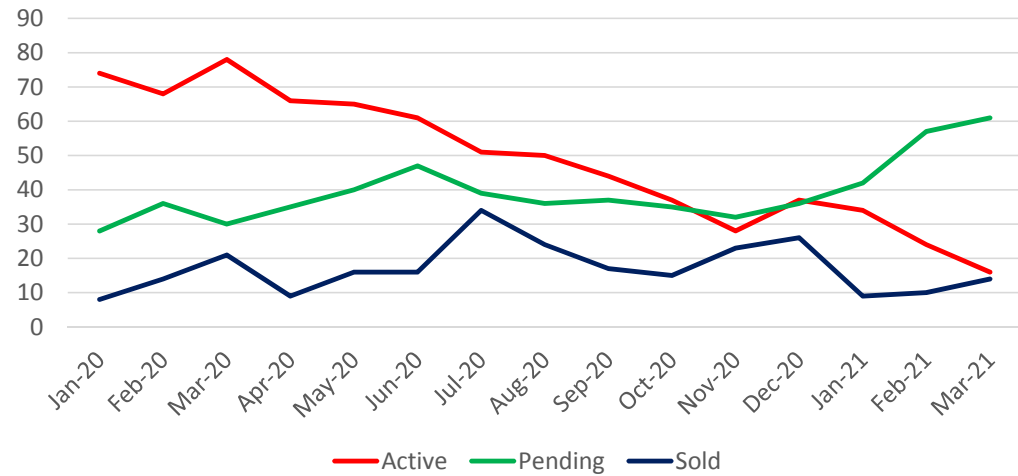
\$200,001-\$250,000



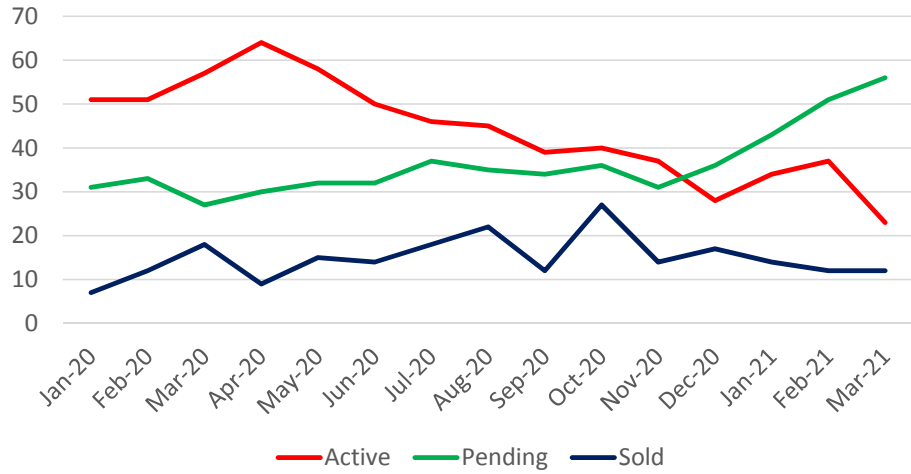
\$250,001-\$300,000



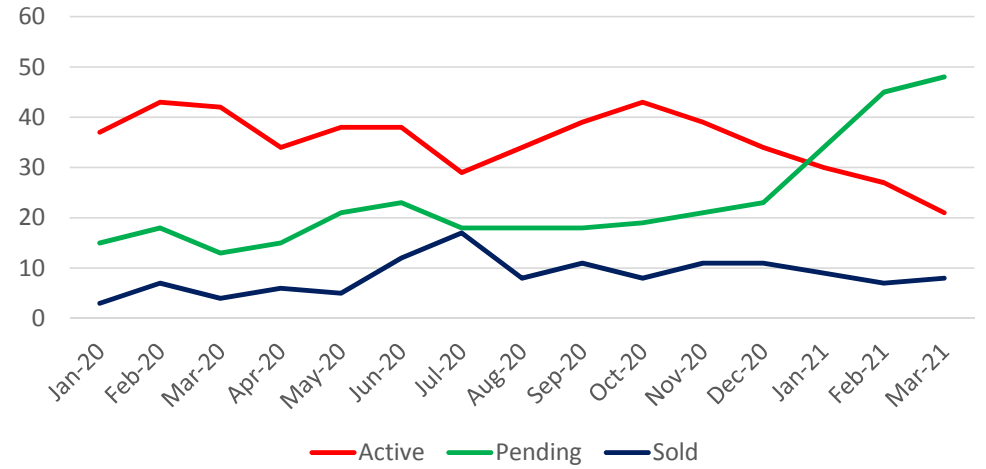
\$300,001-\$350,000



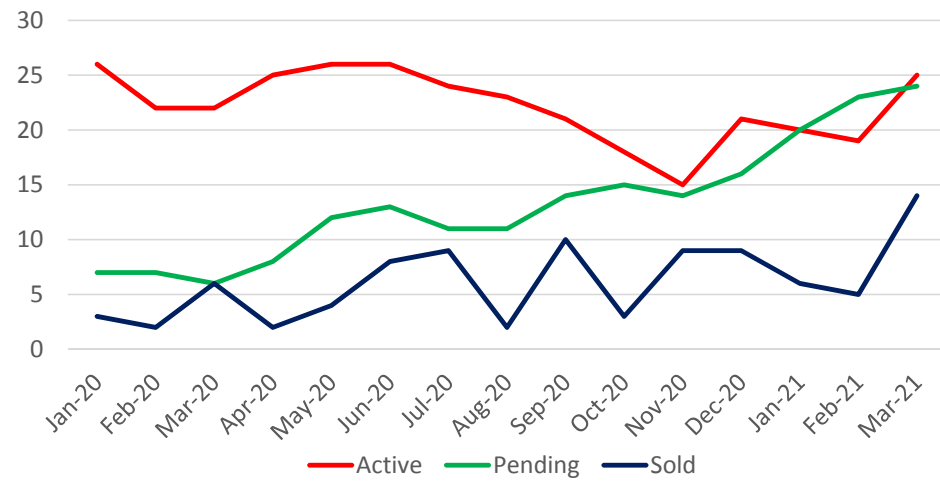
\$350,001-\$400,000



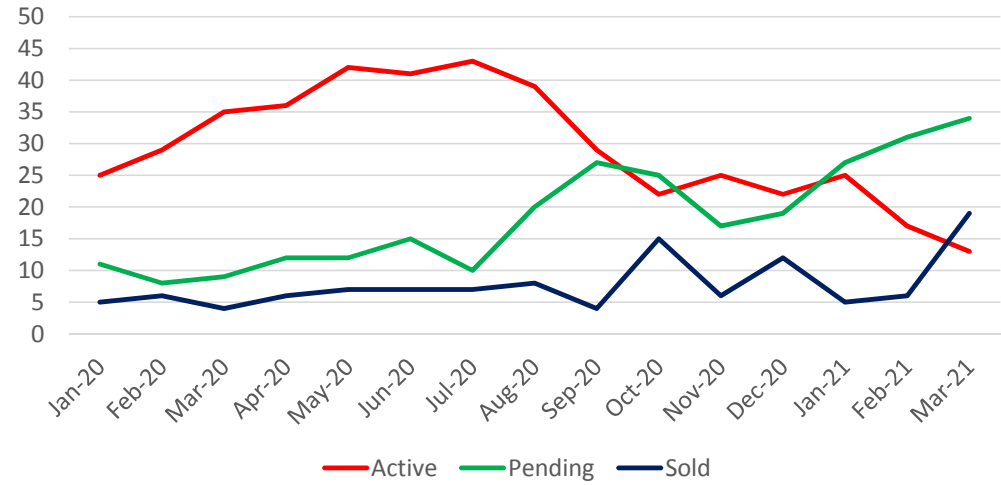
\$400,001-\$450,000



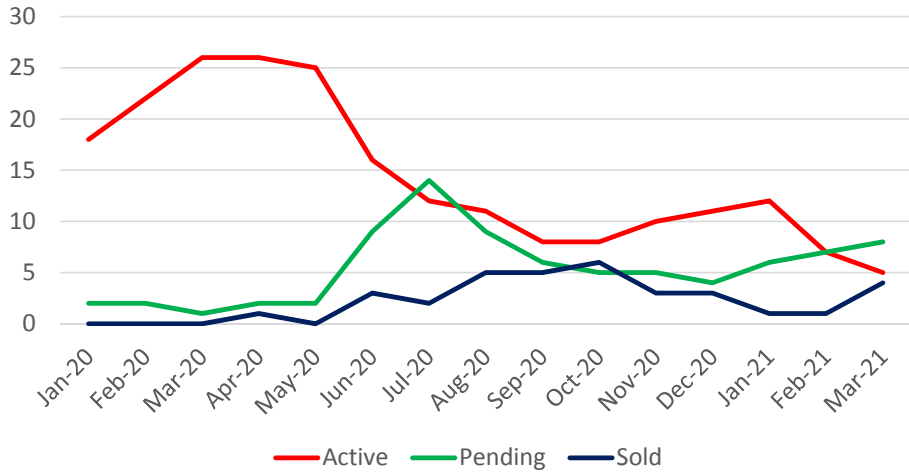
\$450,001-\$500,000



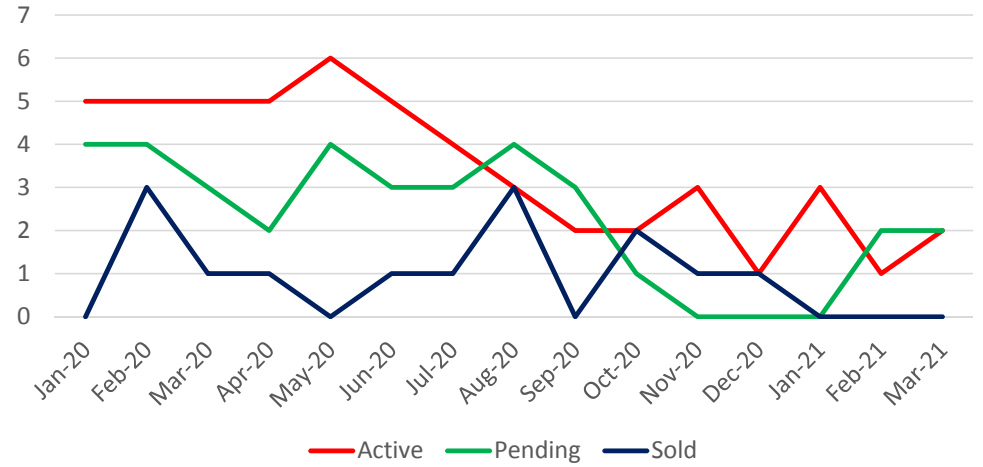
\$500,001-\$700,000



\$700,001-\$999,999



\$1,000,000 and up



Absorption Rate New Homes

in months

