



Preston Report

Edmond Real Estate Market
September 2020

Prepared by

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www.Edmond4Sale.com



Realtor of the Year 1995 & 2002

Lifetime Achievement 2009

Most Cooperative Realtor 1992

RE/MAX Hall of Fame

Oklahoma Association of Realtors Life Member 2018

Edmond Real Estate

2019 Residential Homes

	Active	Pending	Sold
January	1003	622	228
February	1035	725	341
March	1114	594	417
April	1093	744	379
May	1046	886	405
June	978	922	570
July	867	876	625
August	771	852	594
September	727	754	545
October			
November			
December			
		Total	4104

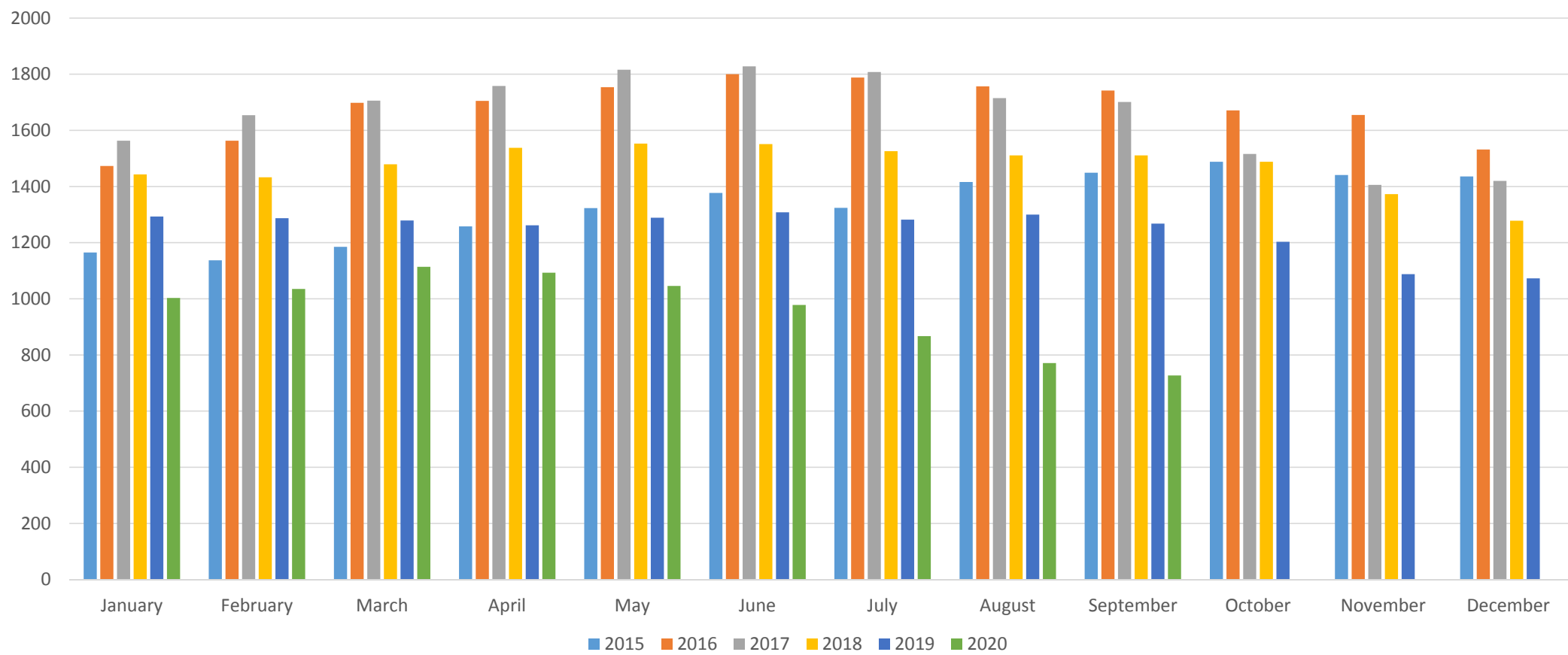
Preston Report

Based on information from MLSOK.com for the period (01/01/20) through (09/30/20) Edmond, Deer Creek and Oakdale School Districts, while information is deemed reliable it is not guaranteed

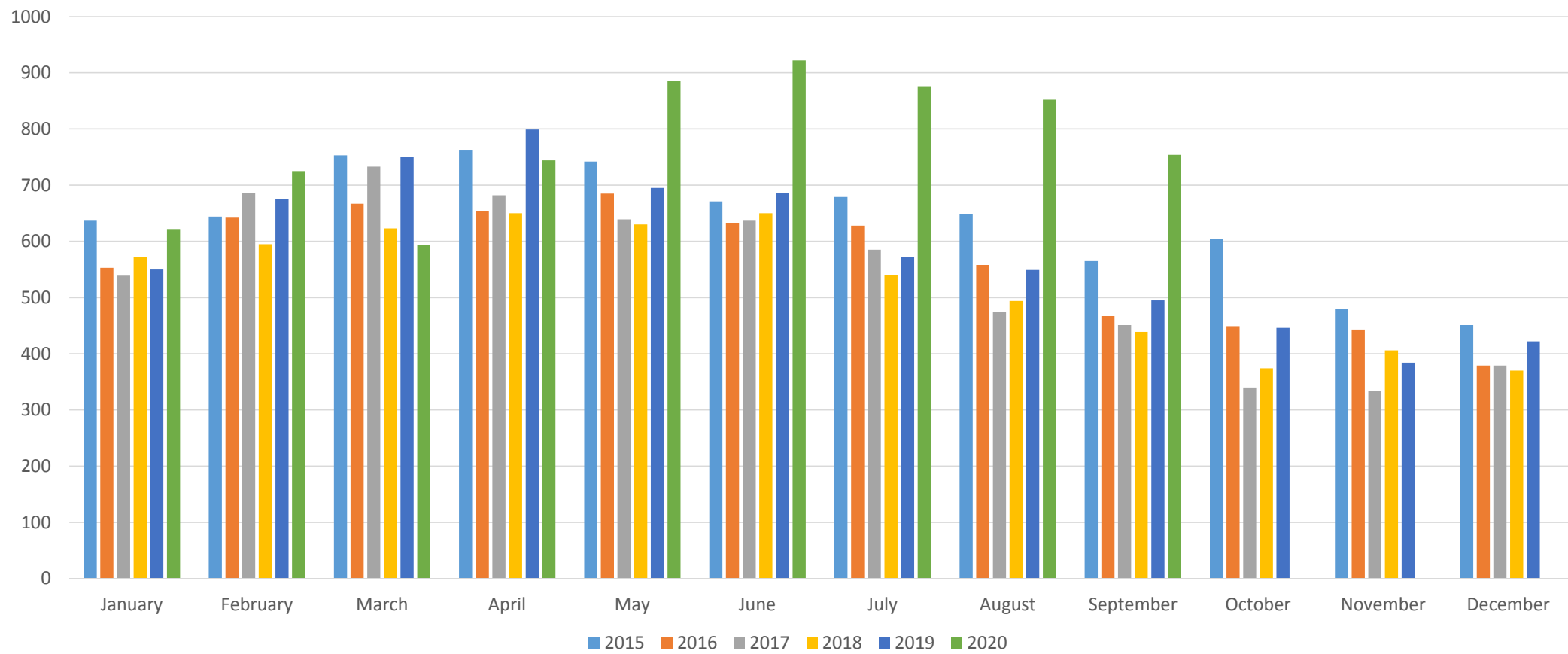
Average Sales Price & Sales Volume

	Average Price	Total Volume	Avg Price New Home	Total Volume New Homes
Jan.	\$311,946	\$71,123,688	\$329,679	\$18,462,024
Feb.	\$310,202	\$105,778,882	\$361,857	\$30,757,845
March	\$307,136	\$128,075,712	\$327,242	\$32,396,958
April	\$302,959	\$114,821,461	\$316,570	\$29,441,010
May	\$294,635	\$119,327,175	\$315,254	\$28,372,860
June	\$312,927	\$178,368,390	\$332,083	\$49,148,284
July	\$318,450	\$199,031,250	\$335,818	\$47,686,156
August	\$337,311	\$200,362,734	\$366,979	\$48,441,228
Sept.	\$326,298	\$177,832,410	\$331,574	\$38,462,584
Oct.				
Nov.				
Dec.				
Total	\$315,478	\$1,294,721,702	\$336,284	\$323,168,949

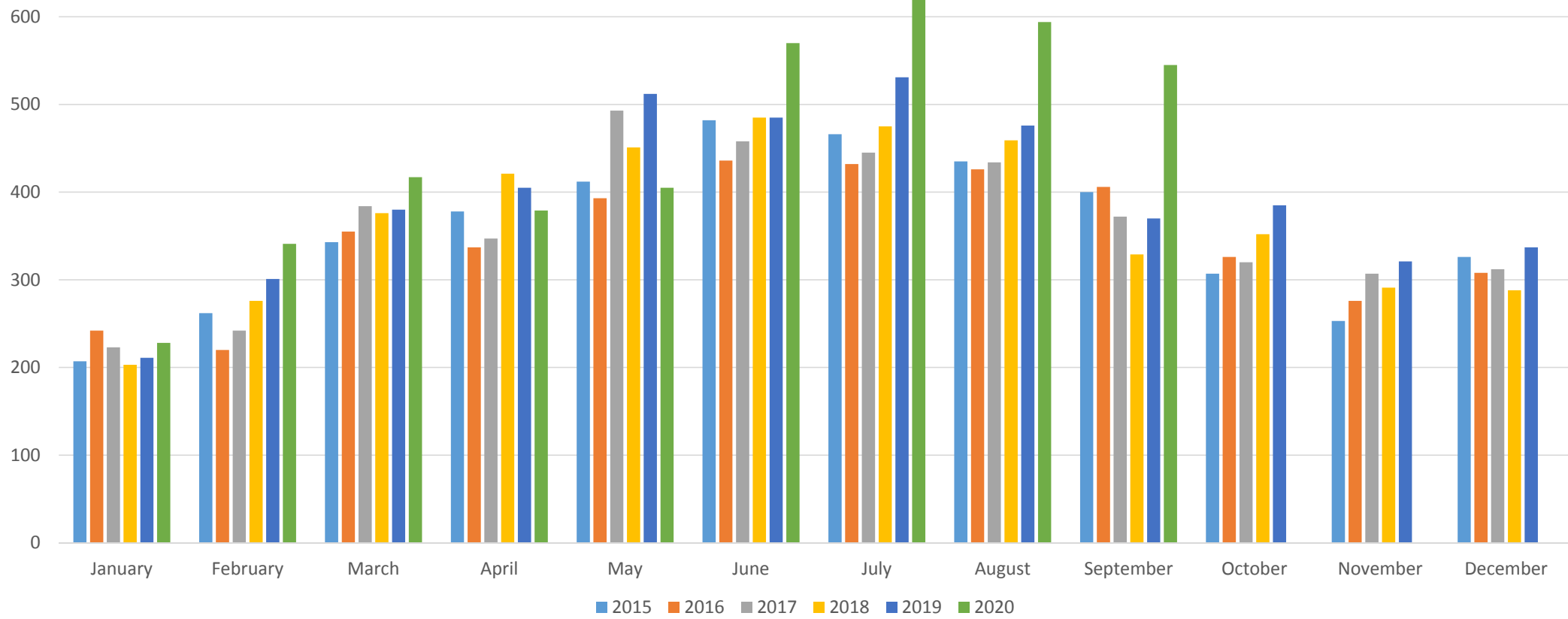
Active Listings



Under Contract



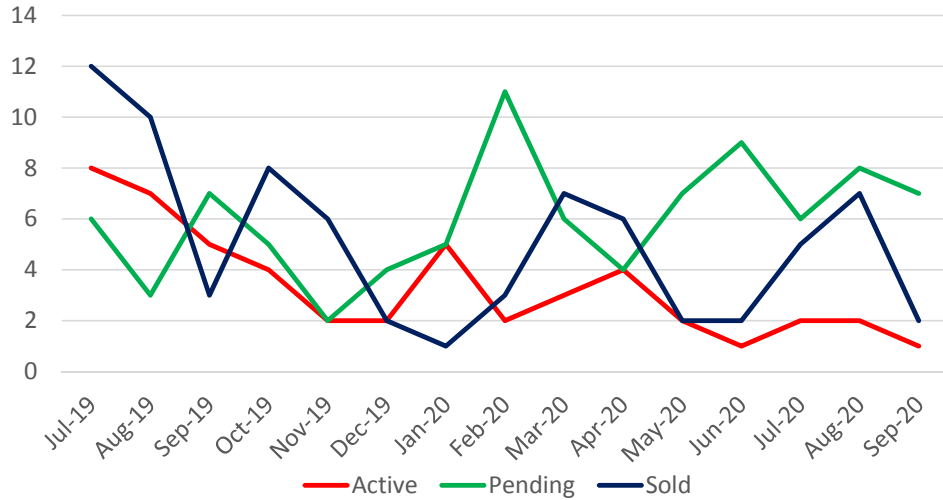
Sold



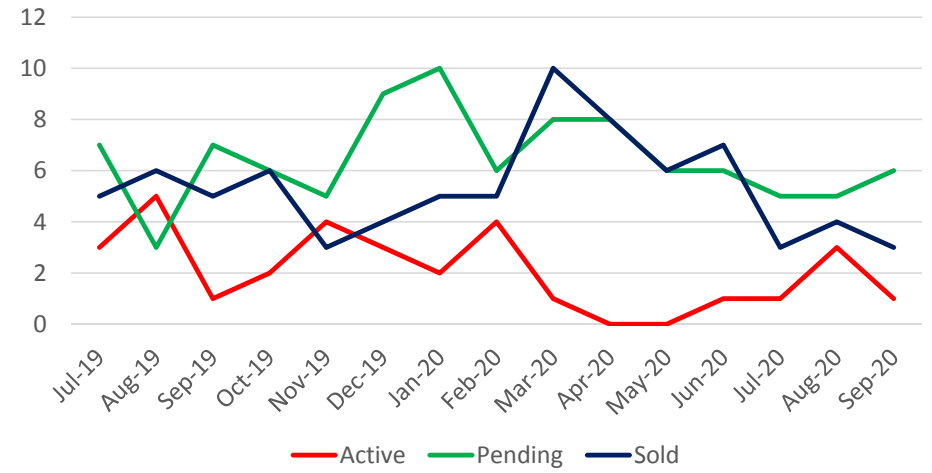
Current Inventory vs. Homes Sold Edmond – September 2020

	Active	Pending	Sold YTD
<\$100,000	1	7	35
\$100-125k	1	6	51
\$125-150k	4	20	122
\$150-175k	9	45	279
\$175-200k	12	58	446
\$200-225k	33	62	418
\$225-250k	55	88	457
\$250-275k	57	65	366
\$275-300k	48	67	295
\$300-350k	88	86	487
\$350-400k	73	81	353
\$400-450K	70	43	227
\$450-500k	42	36	161
\$500-700k	105	56	264
\$700-1 mil	66	23	99
>\$1 million	63	11	44
<hr/> Total	727	754	4104

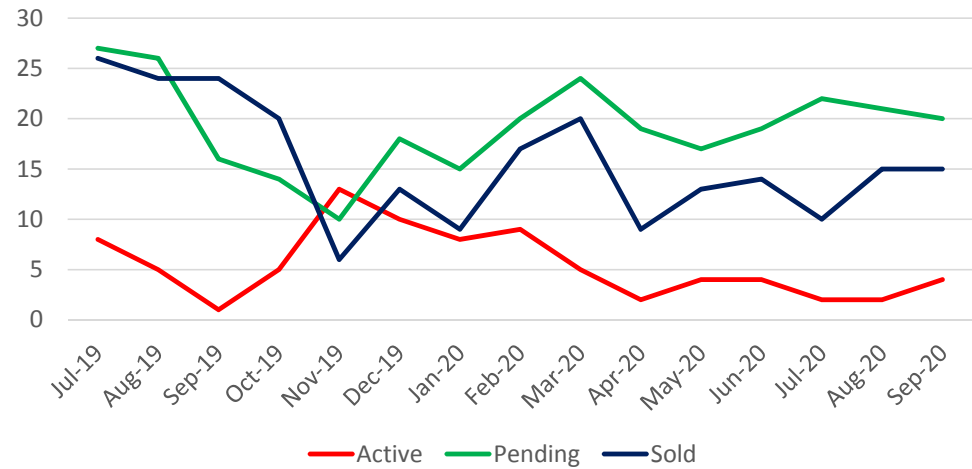
\$100,000 and under



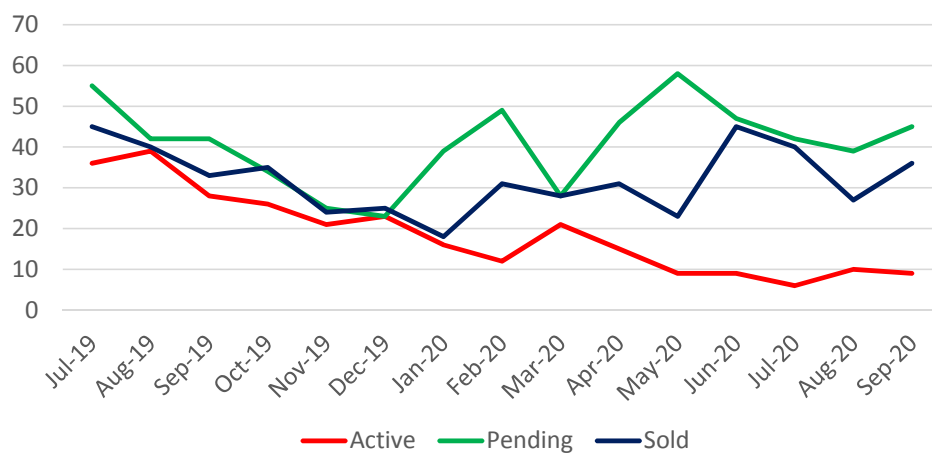
\$100,001-\$125,000



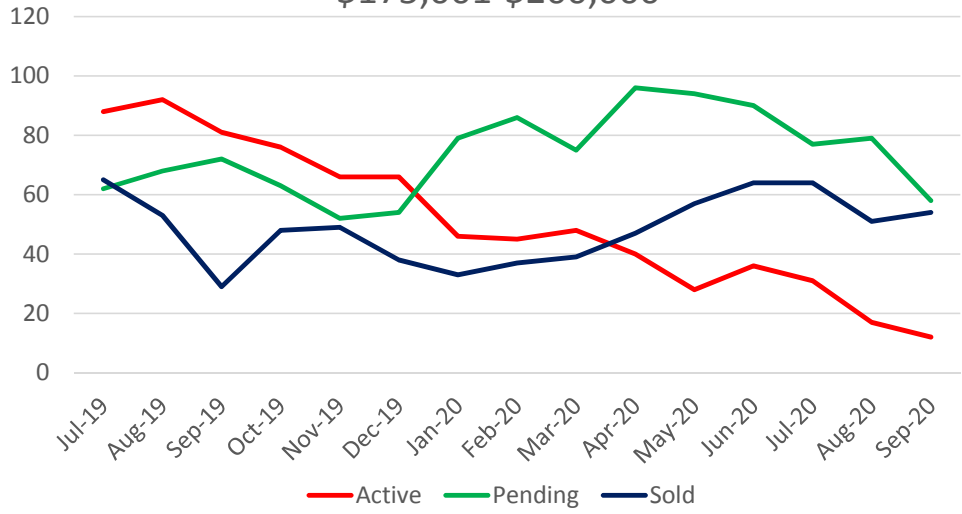
\$125,001-\$150,000



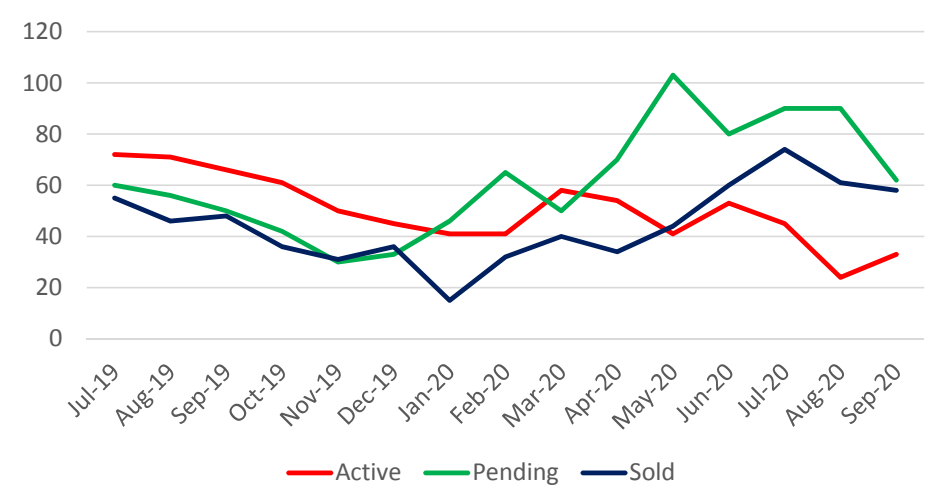
\$150,001-\$175,000



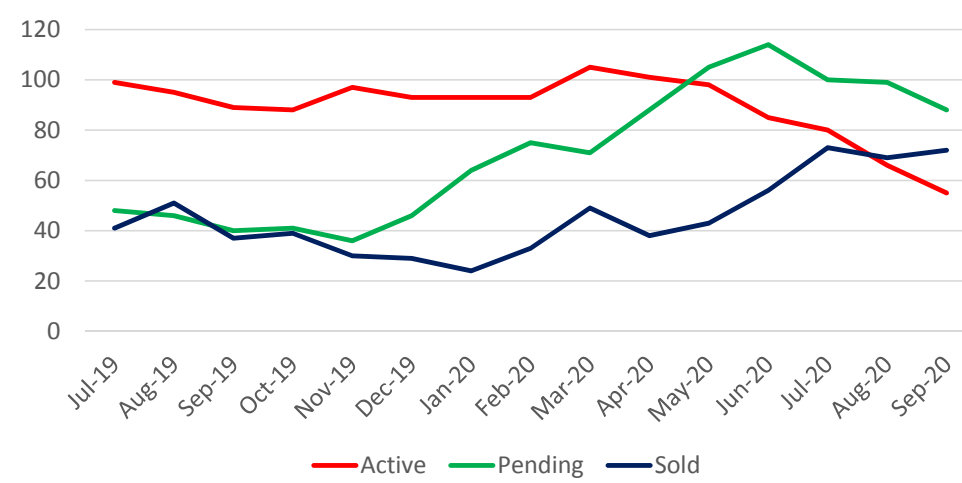
\$175,001-\$200,000



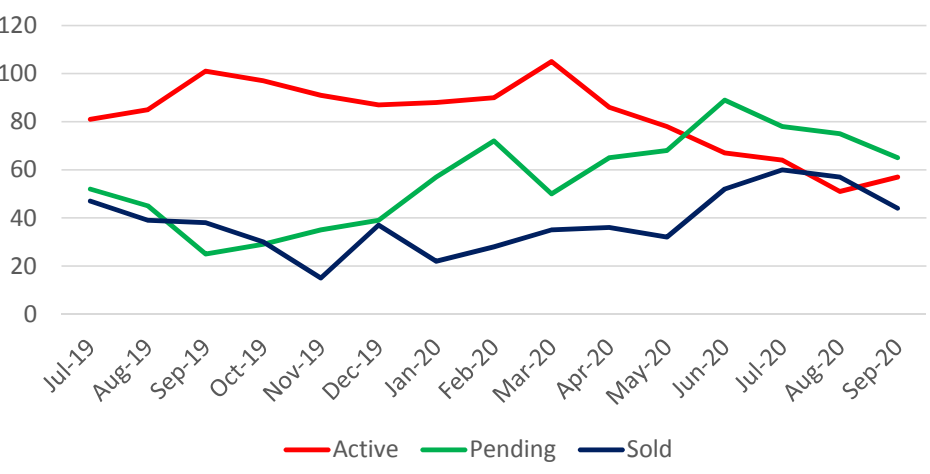
\$200,001-\$225,000



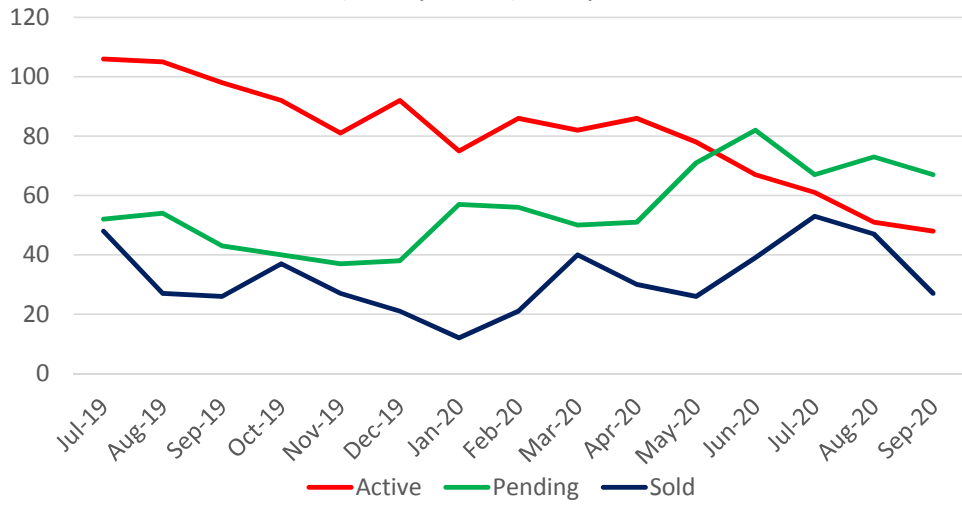
\$225,001-\$250,000



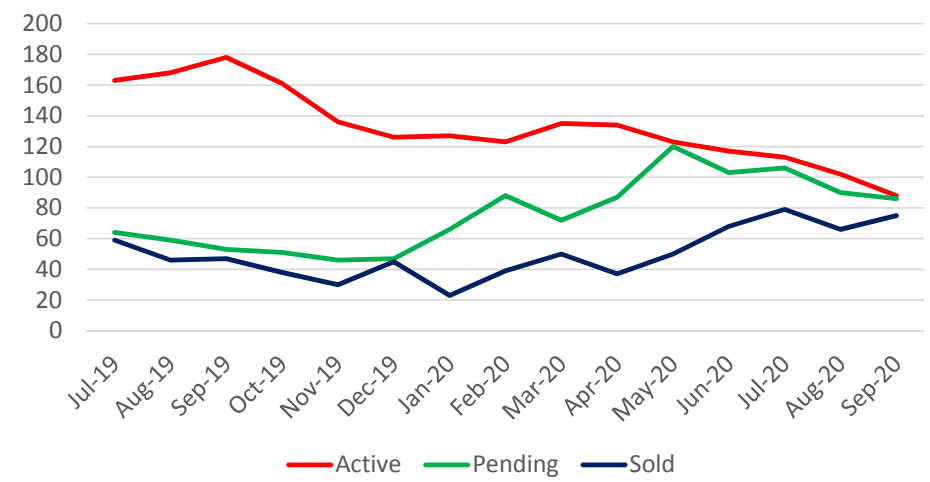
\$250,001-\$275,000



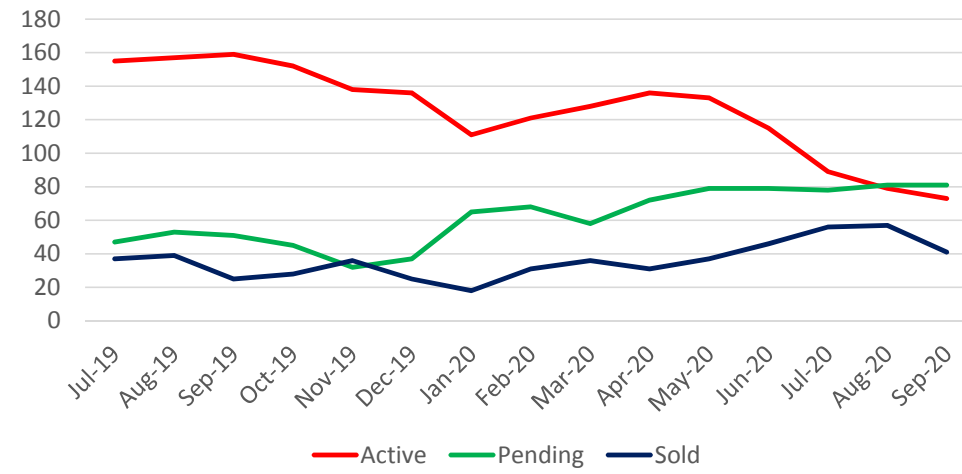
\$275,001-\$300,000



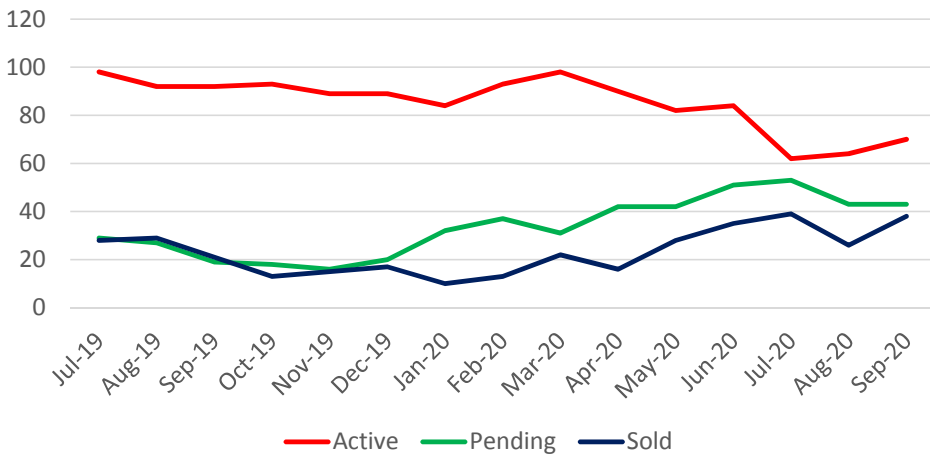
\$300,001-\$350,000



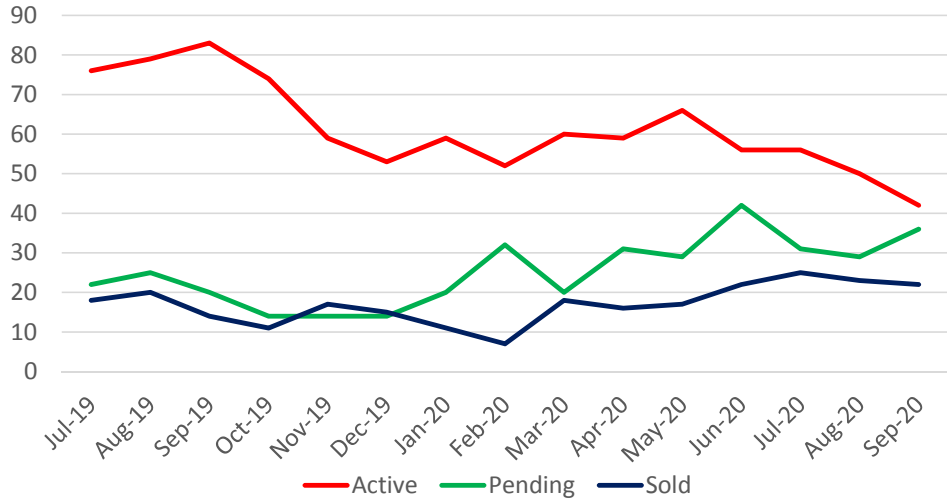
\$350,001-\$400,000



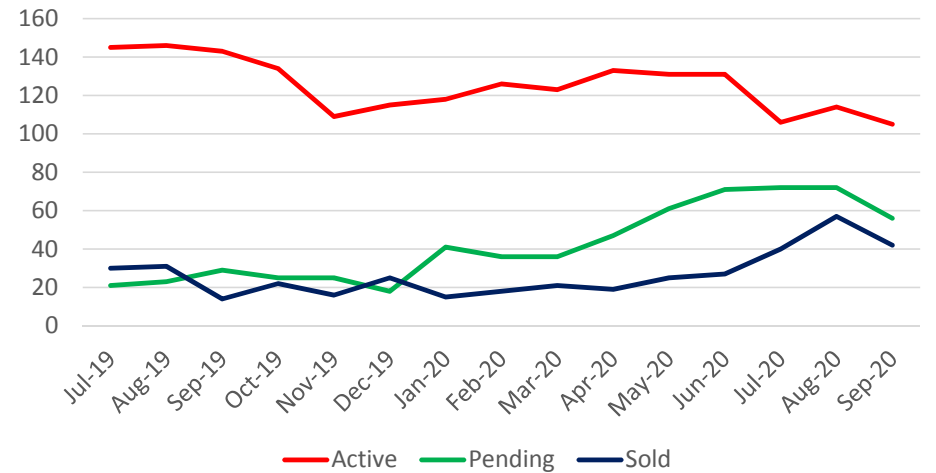
\$400,001-\$450,000



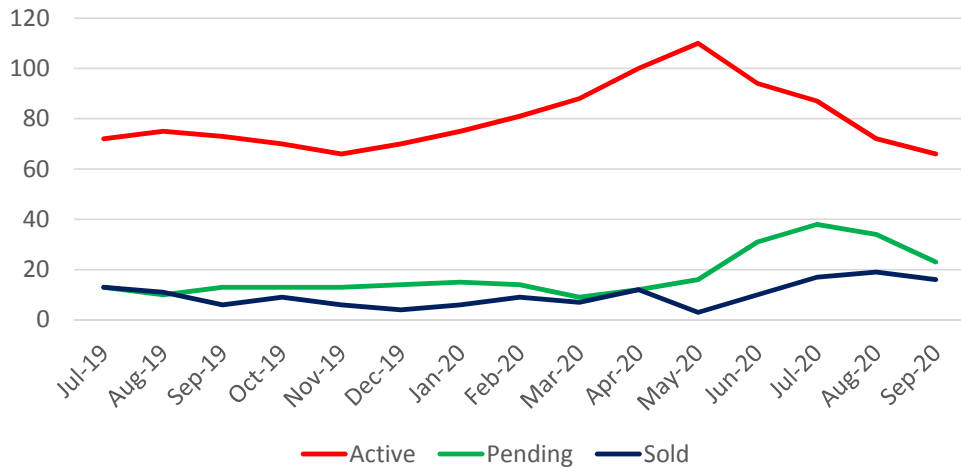
\$450,001-\$500,000



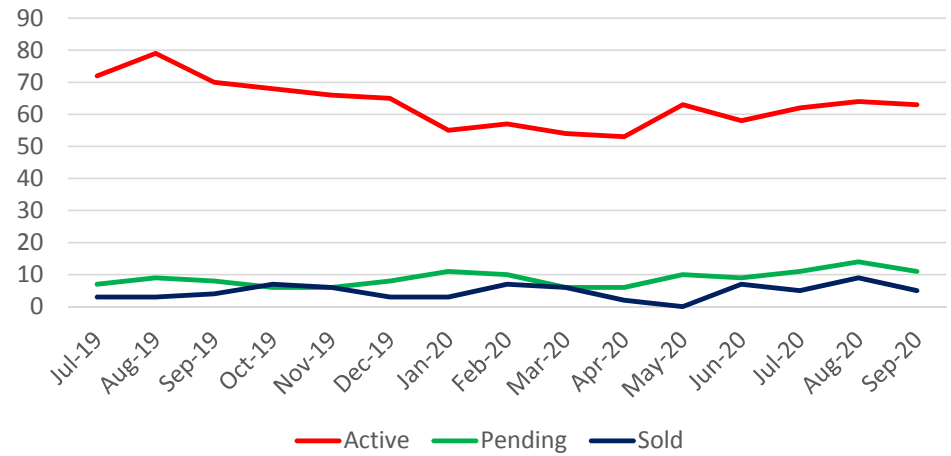
\$500,001-\$700,000



\$700,001-\$999,999

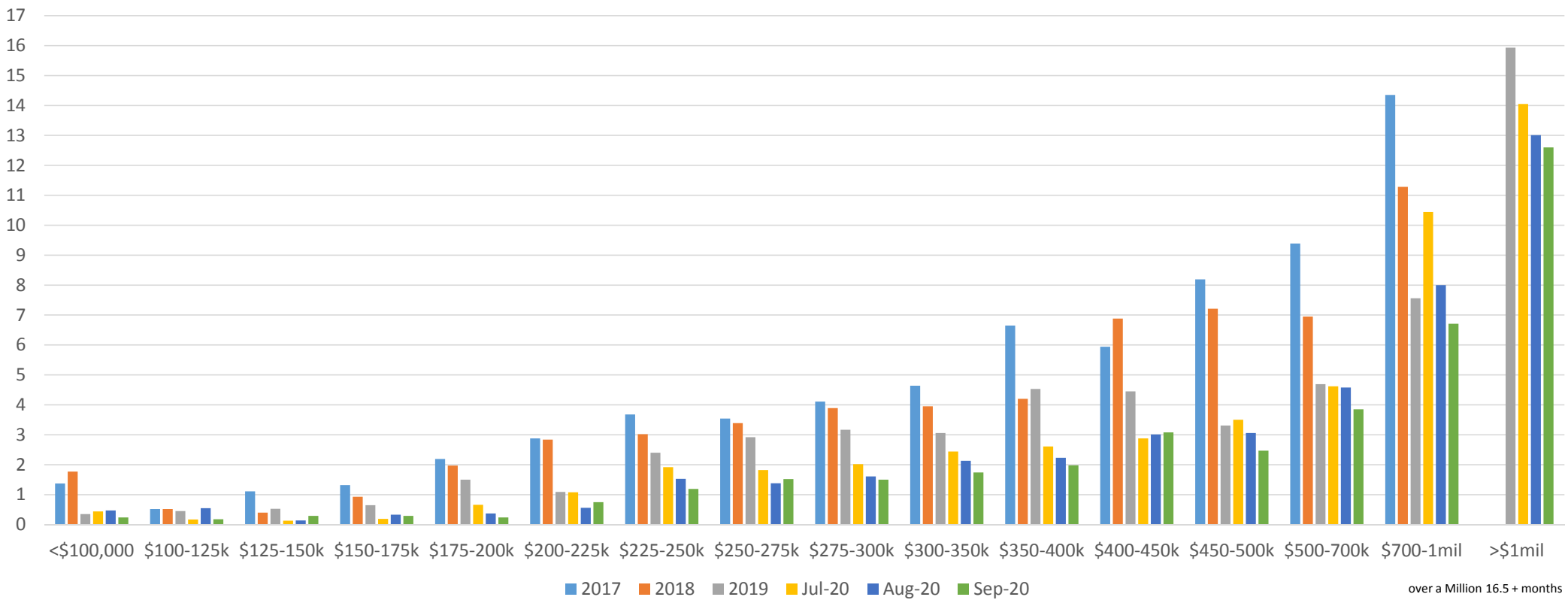


\$1,000,000 and up



Absorption Rates

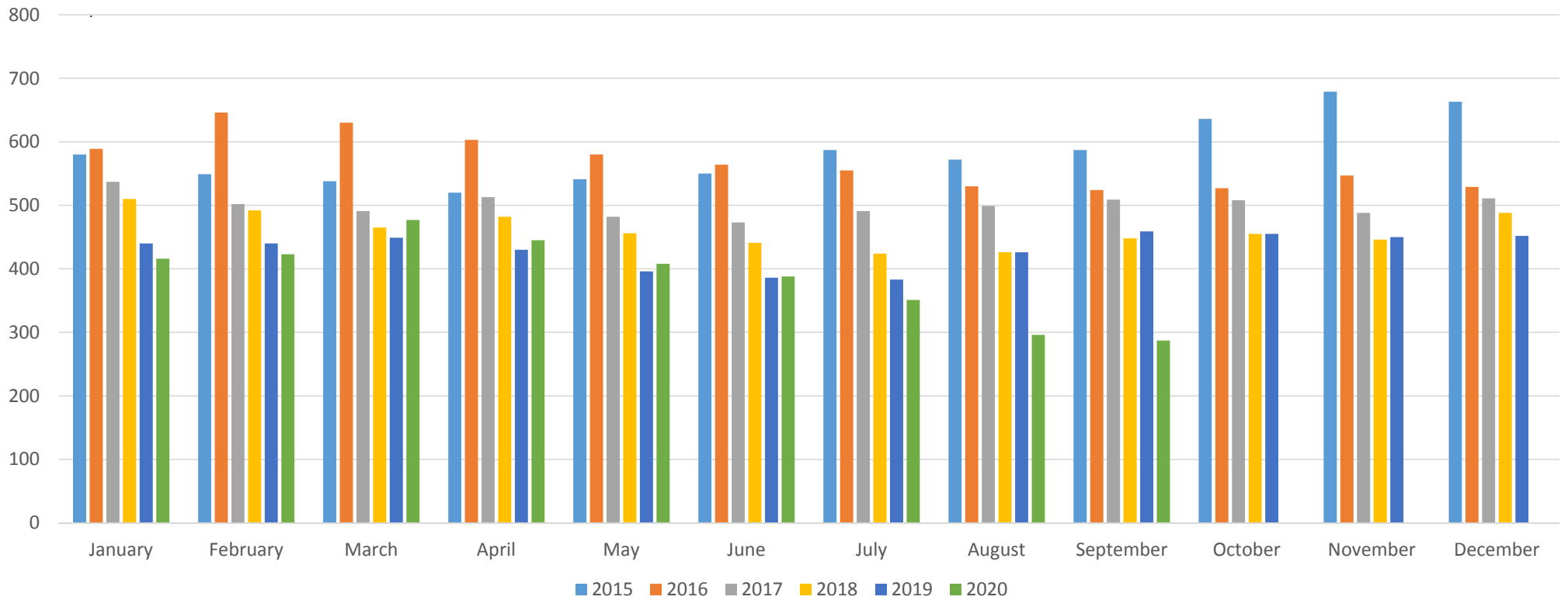
In Months



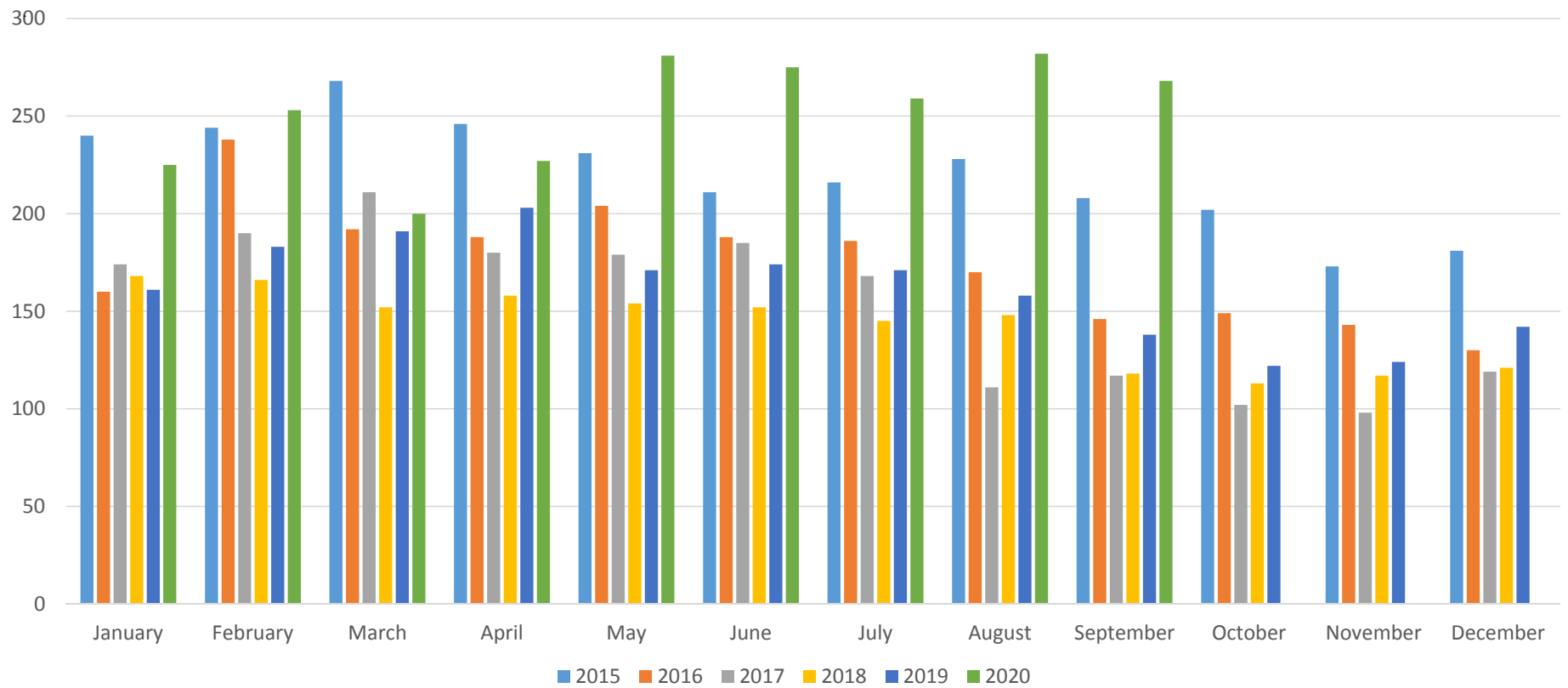
Current New Home Inventory
vs.
New Home Sales
September 2020

	Active Listings	Under Contract	Sold-YTD
<\$200,000	2	14	84
\$200-250	43	52	204
\$250-300	60	63	188
\$300-350	44	37	159
\$350-400	39	34	127
\$400-450	39	18	73
\$450-500	21	14	46
\$500-700	29	27	54
\$700-1 Mil	8	6	16
> 1 Mil	2	3	10
<hr/>			
Total	287	268	961

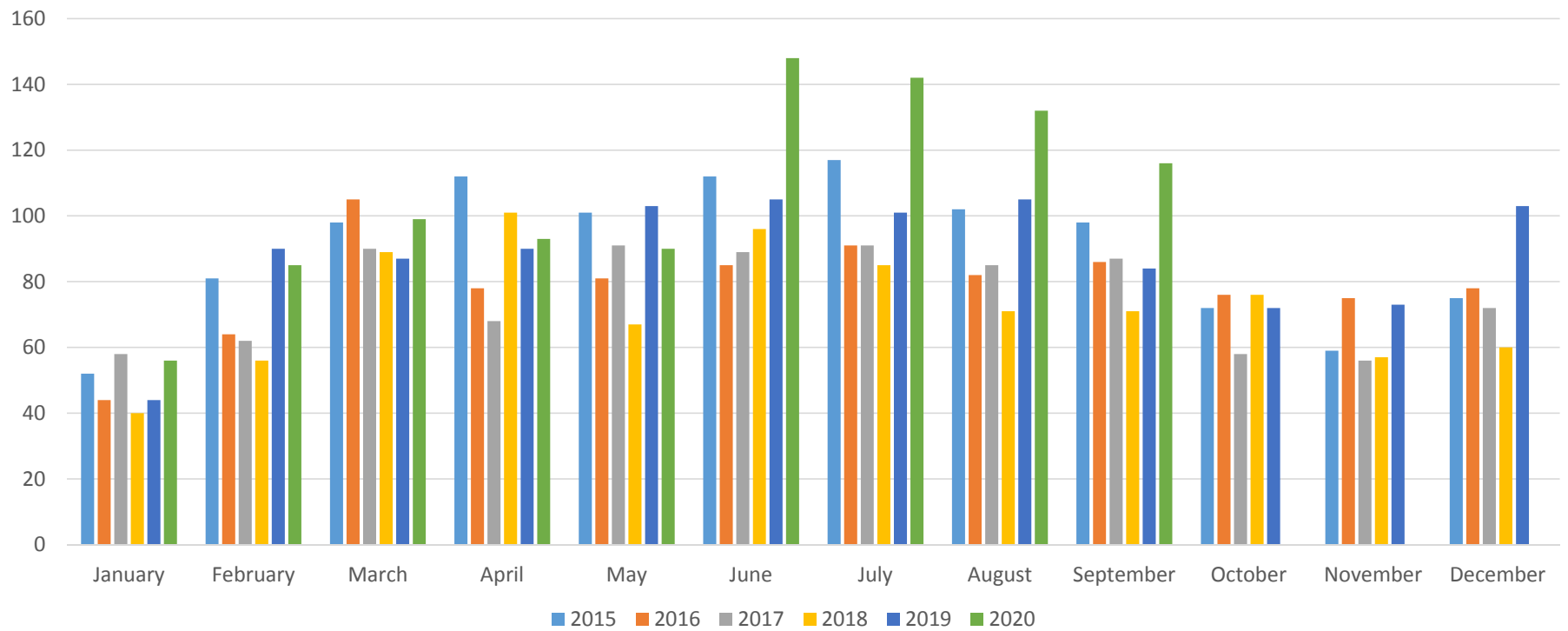
New Homes Active



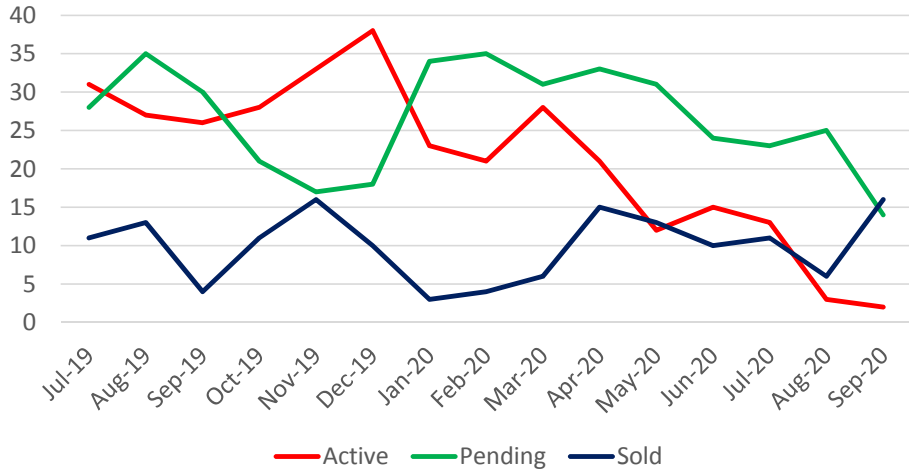
New Homes Under Contract



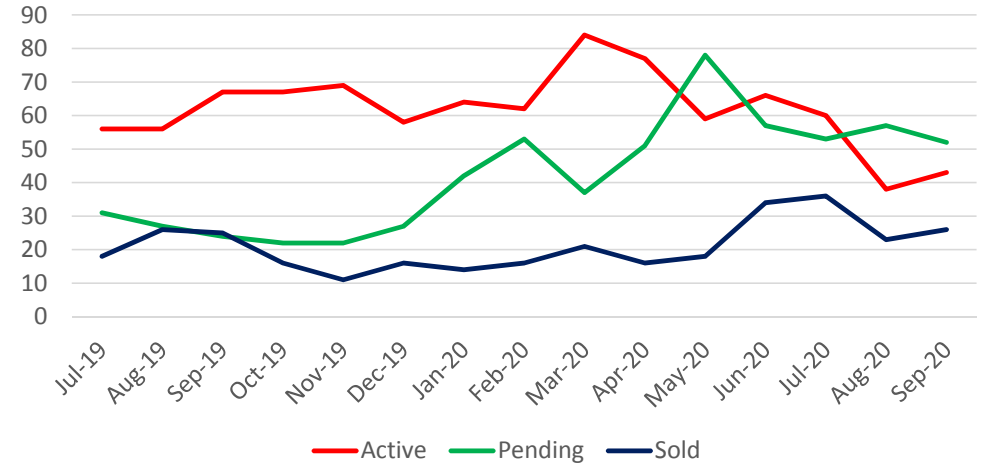
New Homes Sold



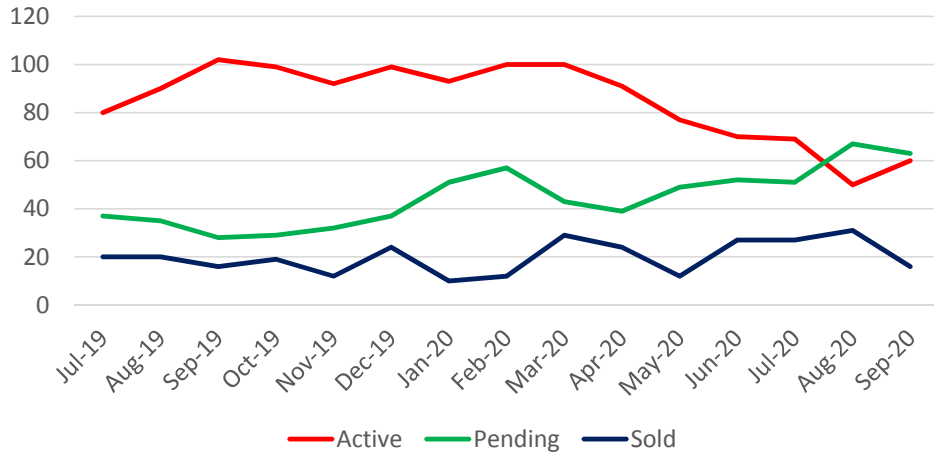
\$200,000 and under



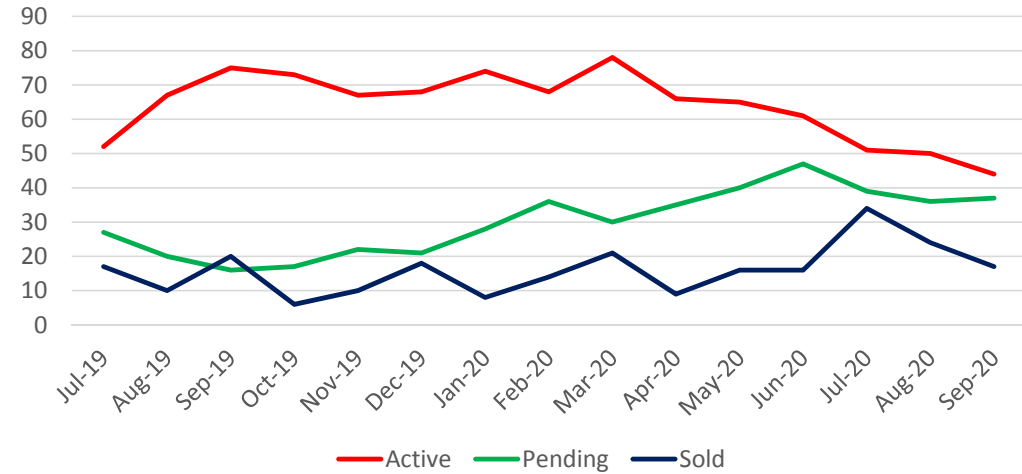
\$200,001-\$250,000



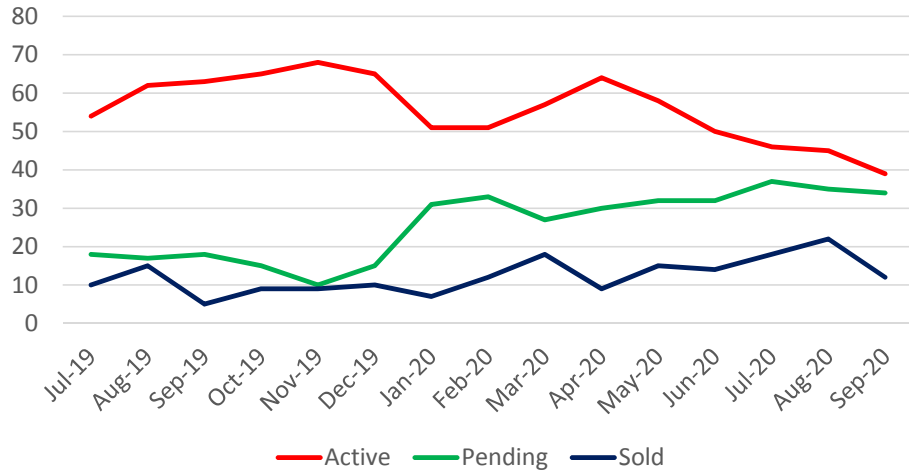
\$250,001-\$300,000



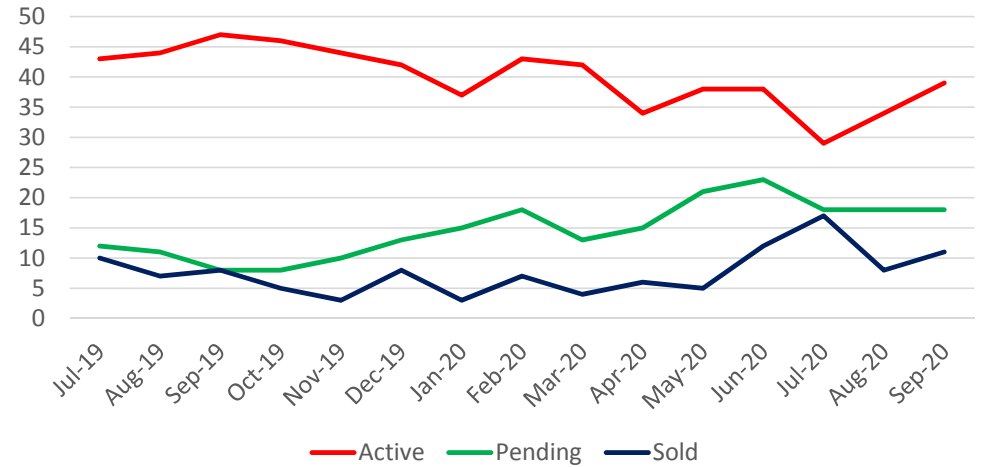
\$300,001-\$350,000



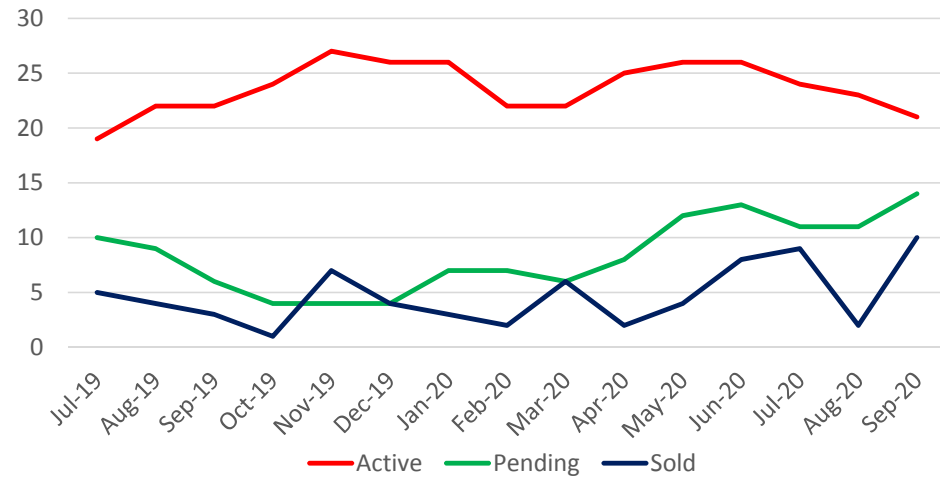
\$350,001-\$400,000



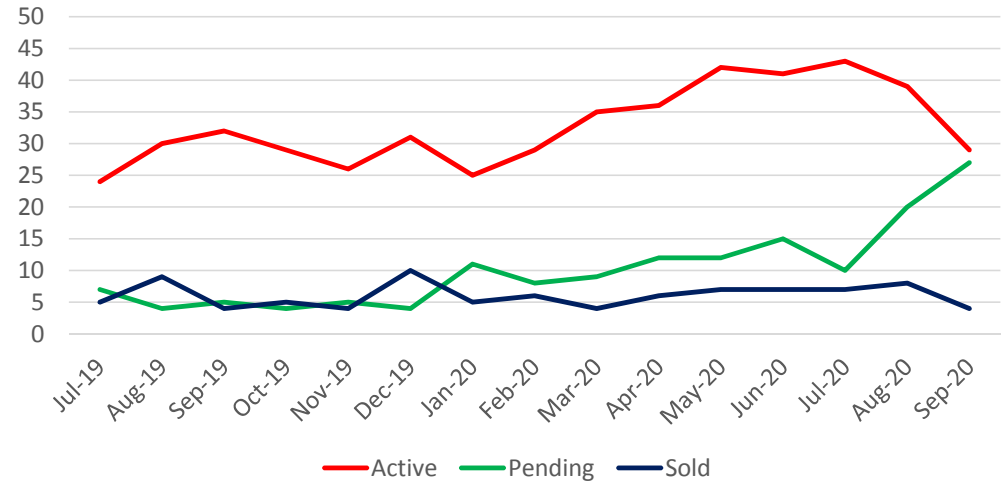
\$400,001-\$450,000



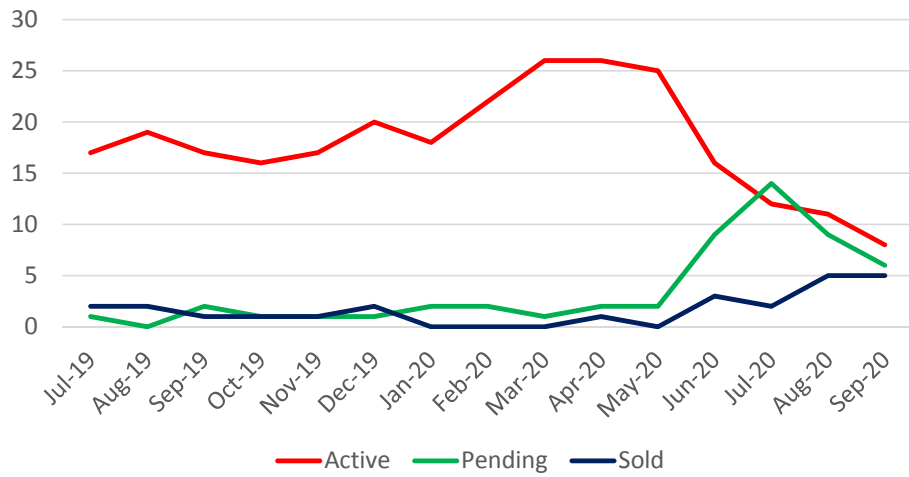
\$450,001-\$500,000



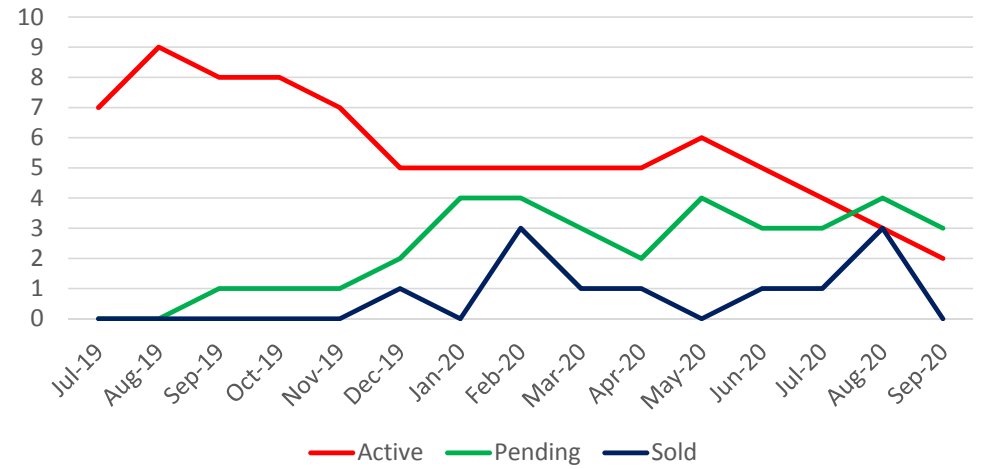
\$500,001-\$700,000



\$700,001-\$999,999



\$1,000,000 and up



Absorption Rate New Homes

in months

