



Preston Report

Edmond Real Estate Market
September 2018

Prepared by

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www.Edmond4Sale.com



Realtor of the Year 1995 & 2002

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Oklahoma Association of Realtors Life Member 2018

Edmond Real Estate

2018 Residential Homes

	Active	Pending	Sold
January	1443	572	203
February	1433	595	275
March	1479	623	376
April	1538	650	418
May	1553	630	451
June	1551	650	485
July	1526	540	475
August	1511	494	454
September	1511	439	322
October			
November			
December			
		Total	3459

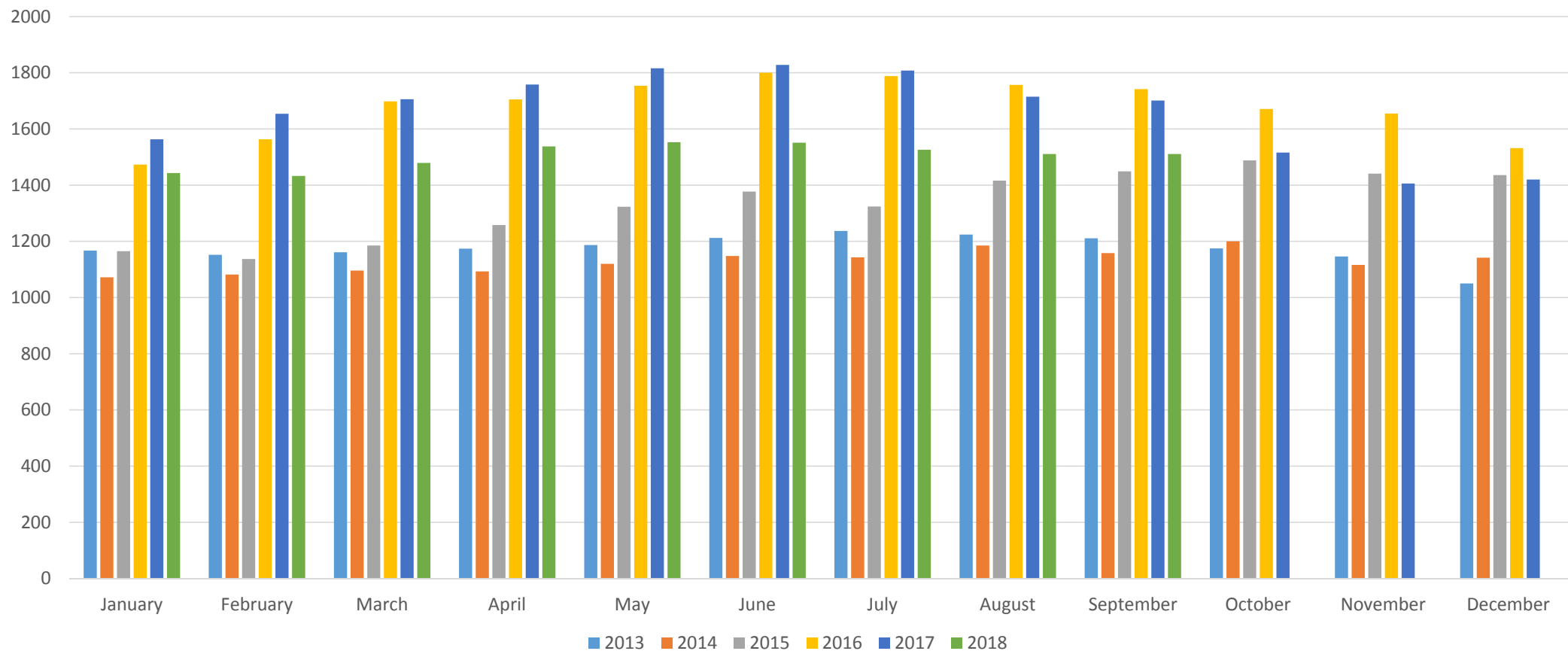
Preston Report

Based on information from MLSOK.com for the period (01/01/18) through (09/30/18) Edmond, Deer Creek and Oakdale School Districts, while information is deemed reliable it is not guaranteed

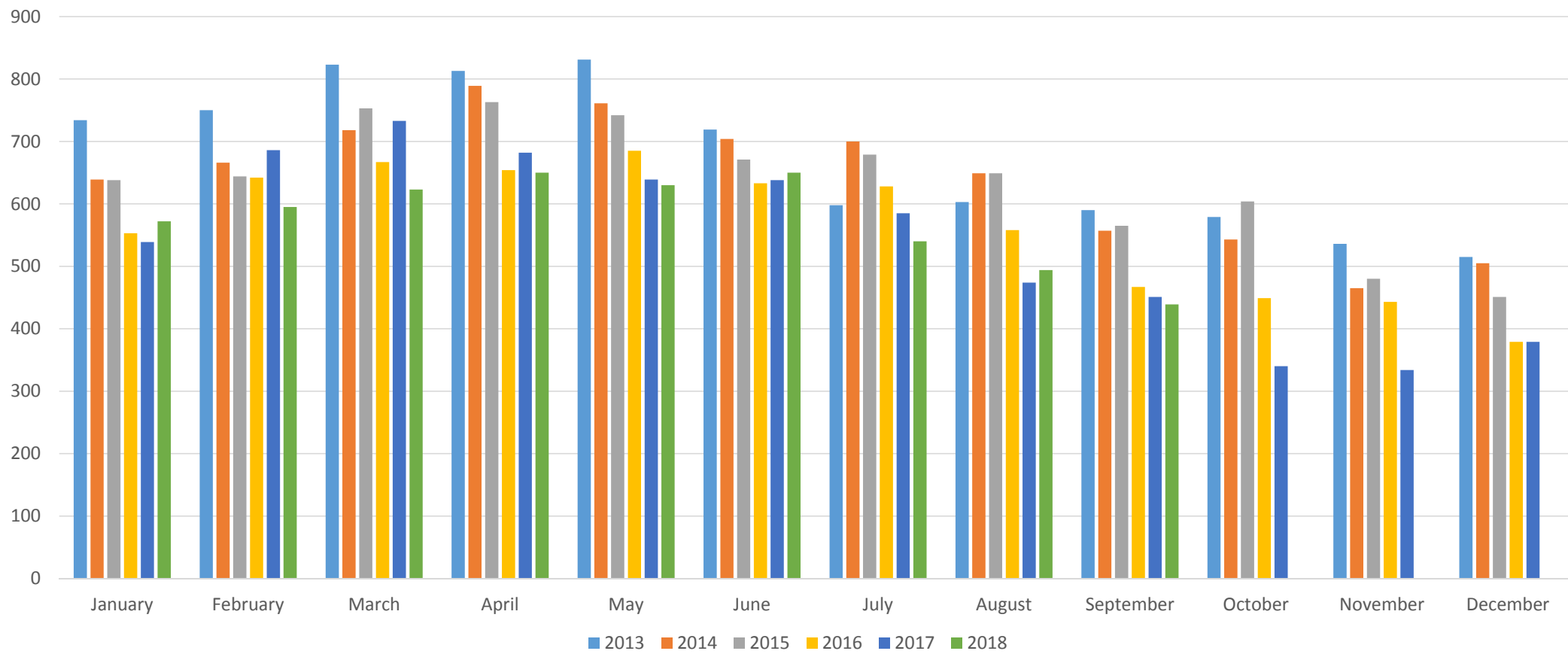
Average Sales Price & Sales Volume

	Average Price	Total Volume	Avg Price New Home	Total Volume New Homes
Jan.	\$279,785	\$56,796,355	\$371,864	\$14,874,560
Feb.	\$272,544	\$74,949,600	\$350,678	\$19,637,968
March	\$284,242	\$106,874,992	\$325,388	\$28,959,532
April	\$290,817	\$121,561,506	\$302,696	\$30,572,296
May	\$292,488	\$131,912,088	\$330,500	\$22,143,500
June	\$303,998	\$147,439,030	\$352,188	\$33,810,048
July	\$305,748	\$145,230,300	\$369,040	\$31,368,400
August	\$289,681	\$131,515,174	\$360,836	\$24,897,684
Sept.	\$289,615	\$93,256,030	\$300,739	\$20,149,513
Oct.				
Nov.				
Dec.				
Total	\$291,858	\$1,009,536,822	\$337,931	\$226,413,501

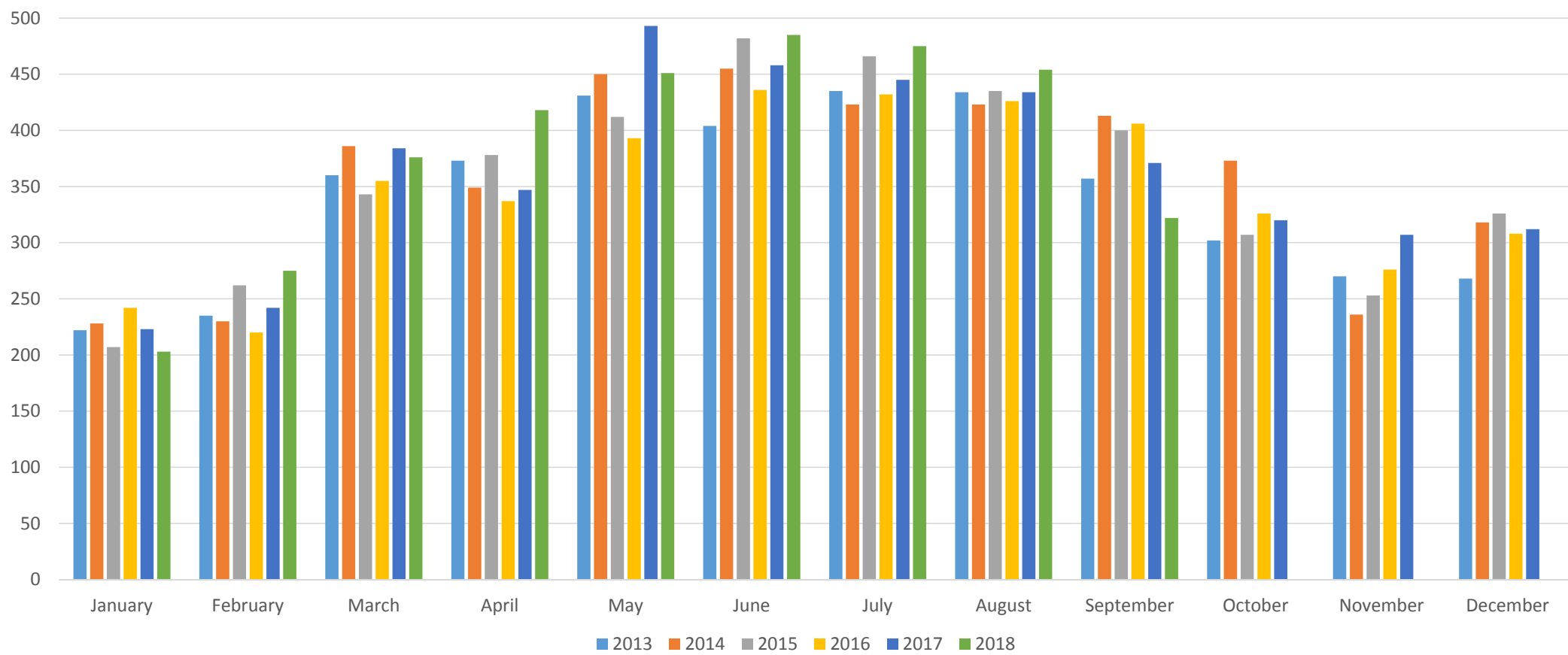
Active Listings



Under Contract



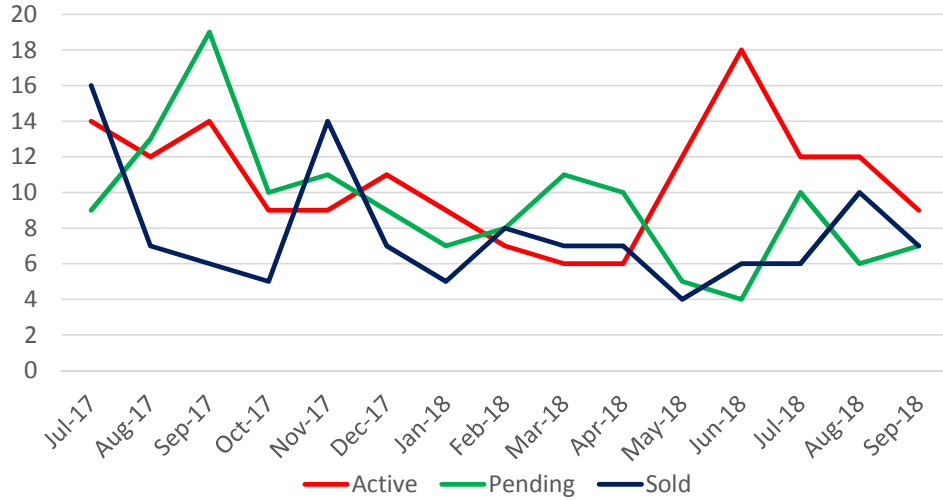
Sold



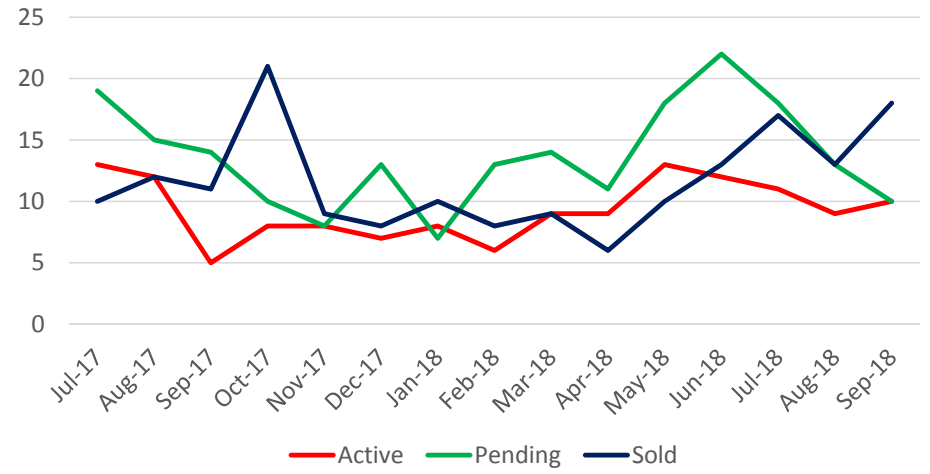
Current Inventory vs. Homes Sold Edmond – September 2018

	Active	Pending	Sold YTD
<\$100,000	9	7	60
\$100-125k	10	10	99
\$125-150k	16	26	236
\$150-175k	58	44	335
\$175-200k	101	54	419
\$200-225k	134	29	346
\$225-250k	123	46	312
\$250-275k	91	35	251
\$275-300k	106	33	232
\$300-350k	175	43	345
\$350-400k	125	37	233
\$400-450K	111	27	151
\$450-500k	90	13	139
\$500-700k	184	23	206
\$700-1 mil	93	8	66
>\$1 million	85	4	29
<hr/> Total	1511	439	3459

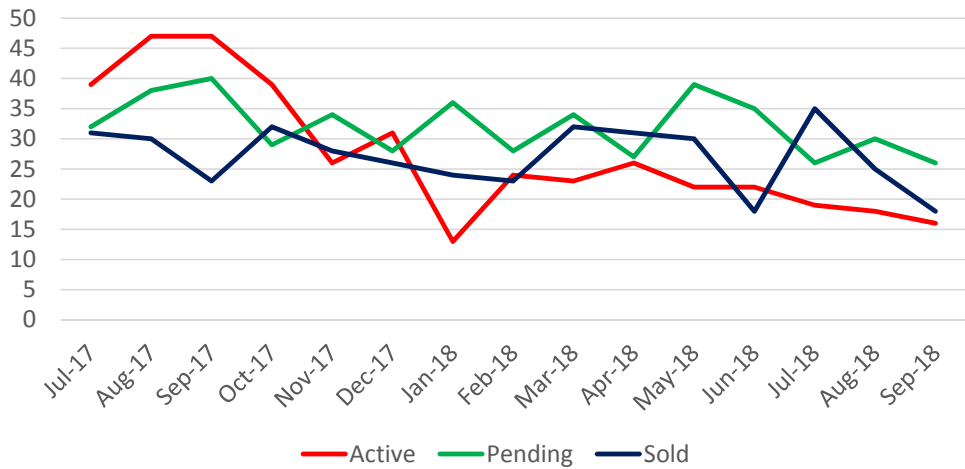
Under \$100,000



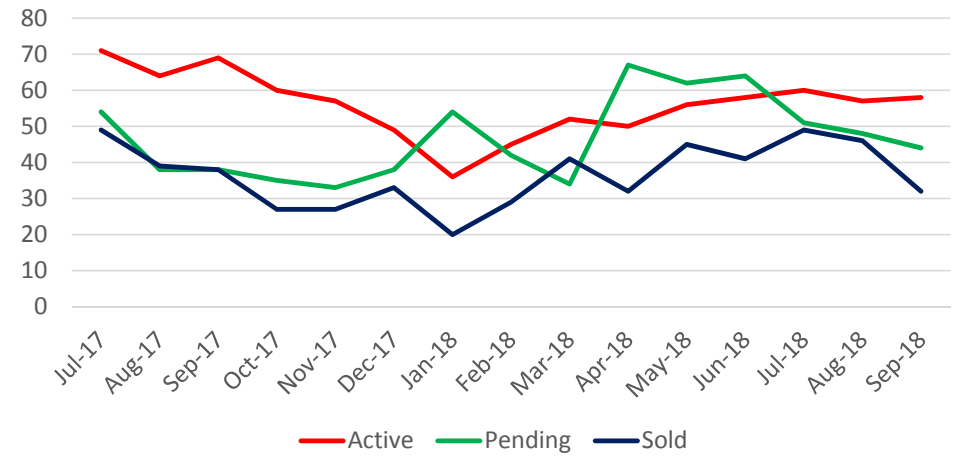
\$100,000-\$125,000



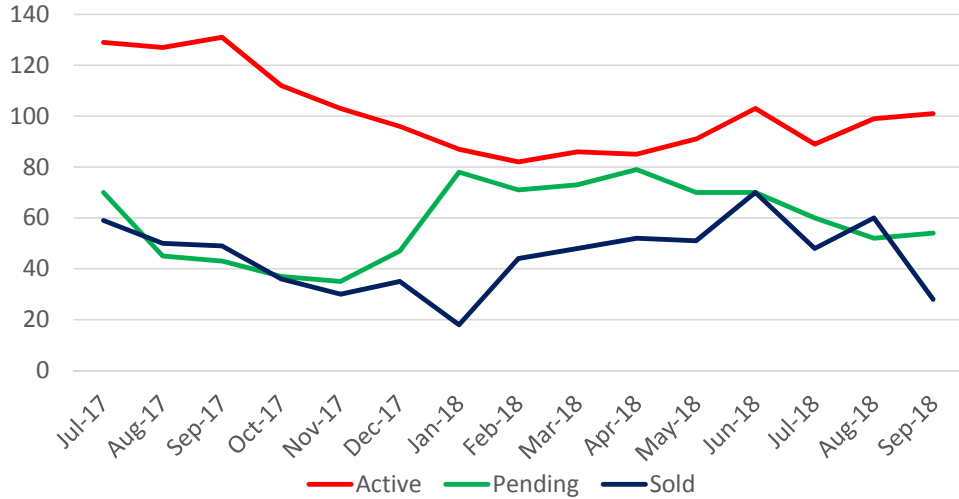
\$125,000-\$150,000



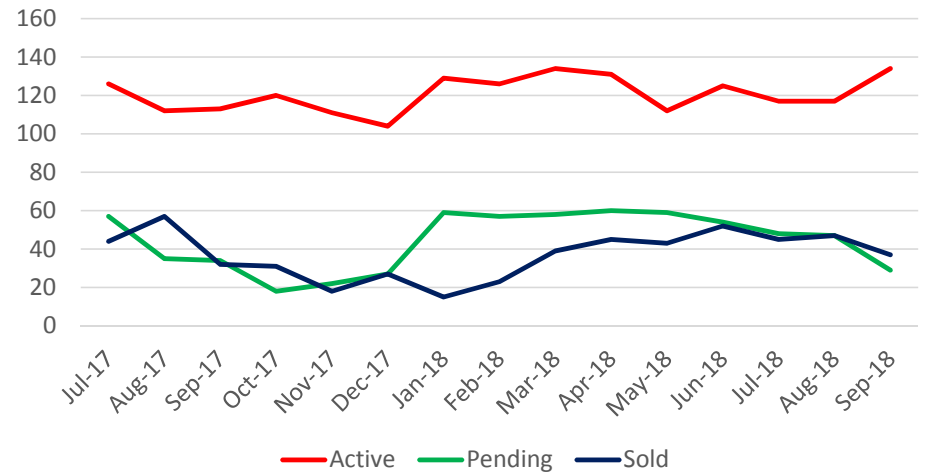
\$150,000-\$175,000



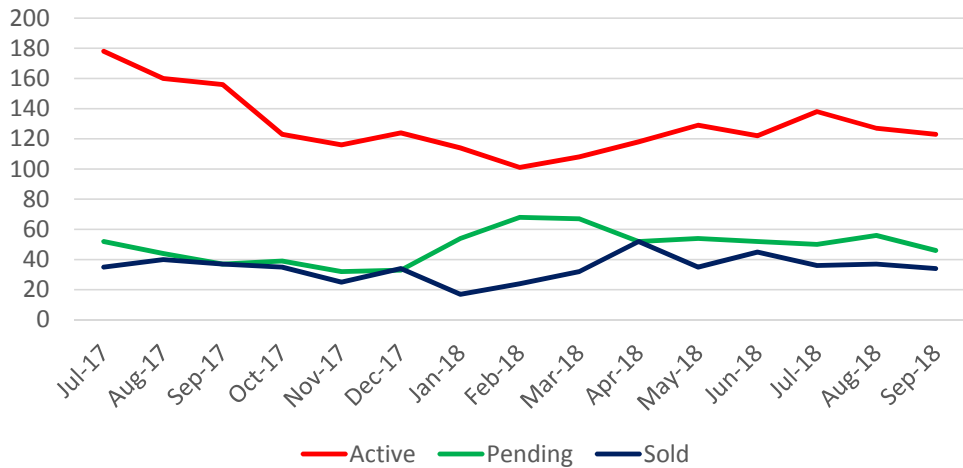
\$175,000-\$200,000



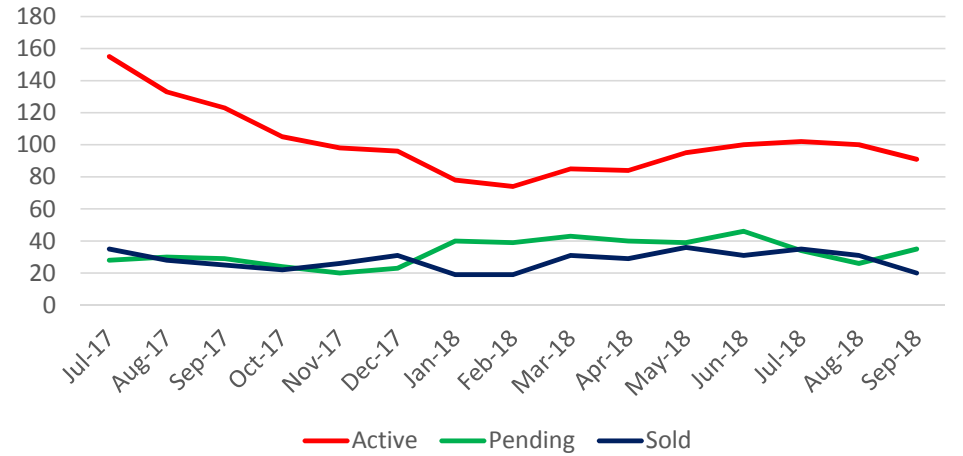
\$200,000-\$225,000



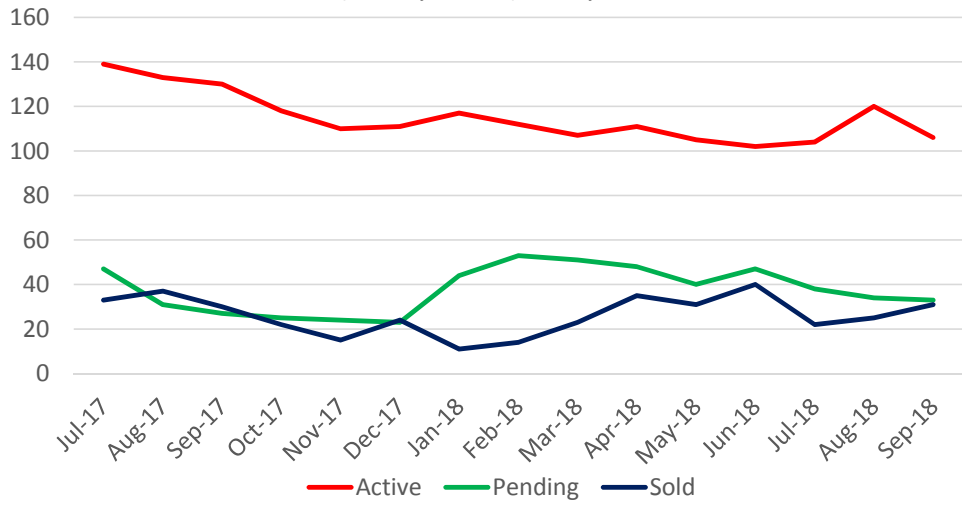
\$225,000-\$250,000



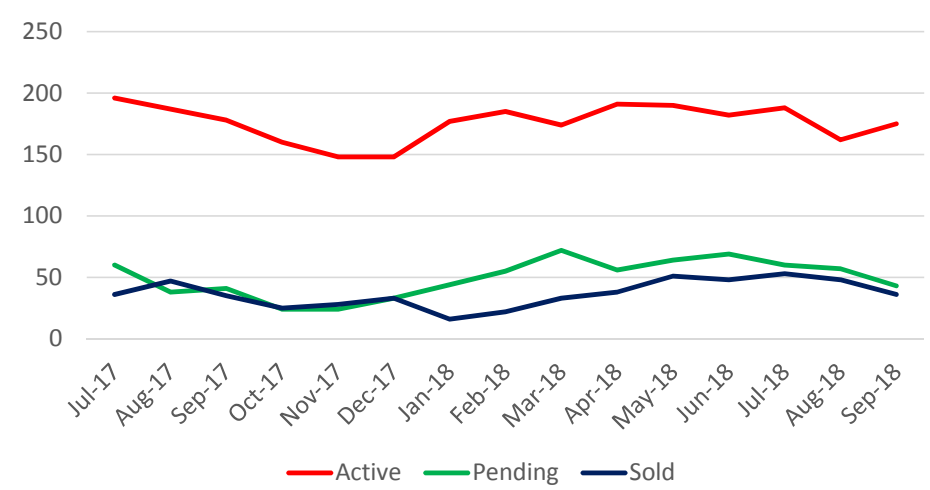
\$250,000-\$275,000



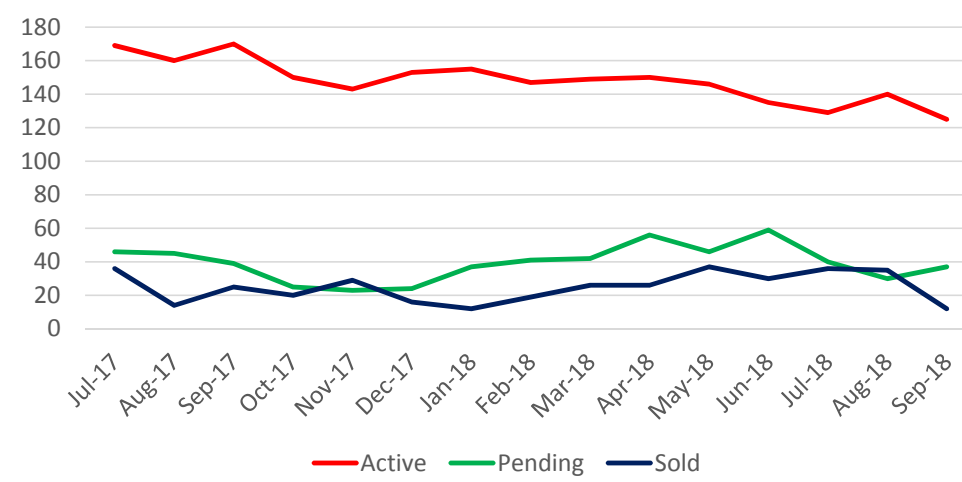
\$275,000-\$300,000



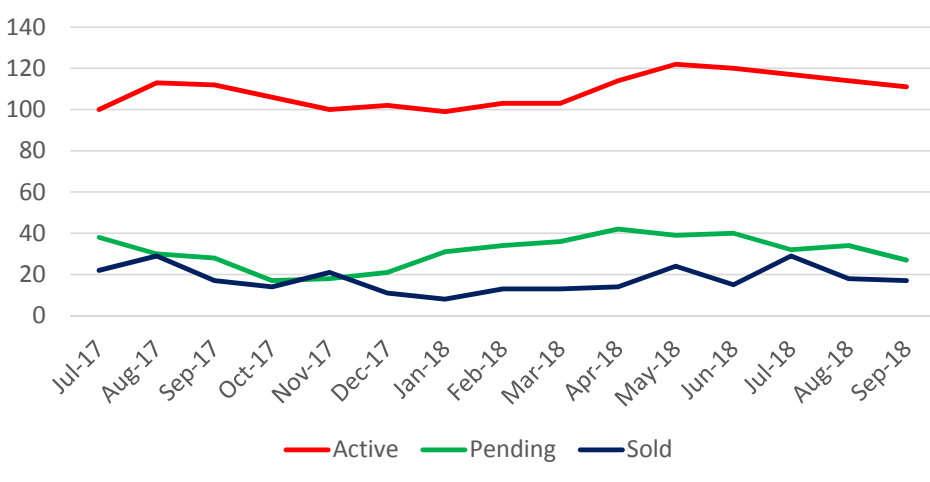
\$300,000-\$350,000



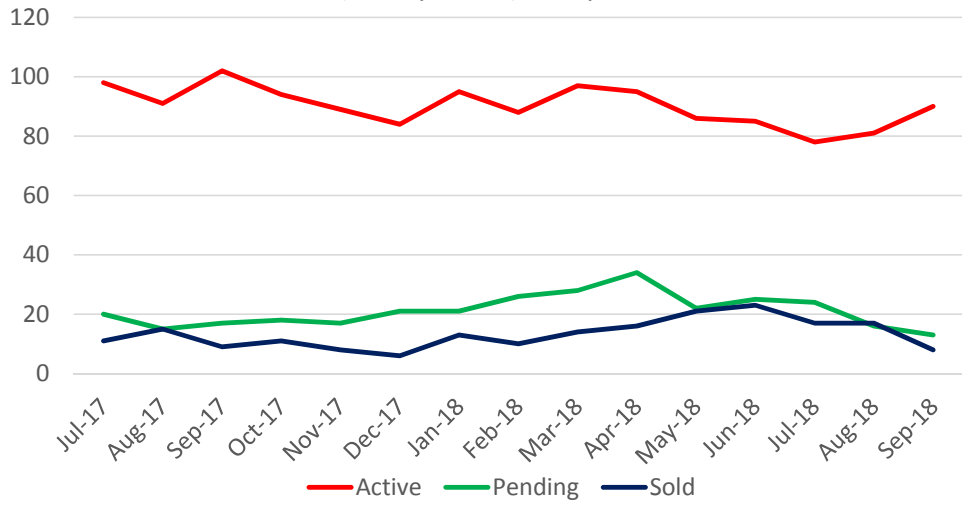
\$350,000-\$400,000



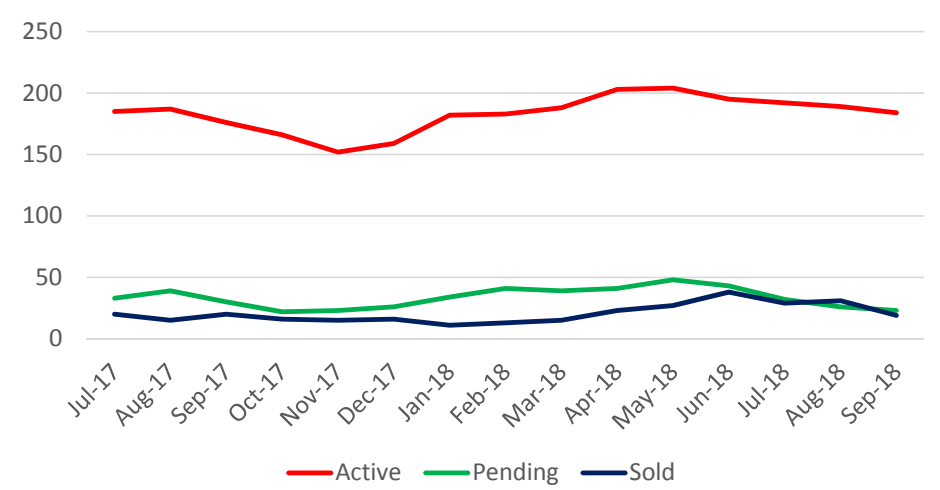
\$400,000-\$450,000



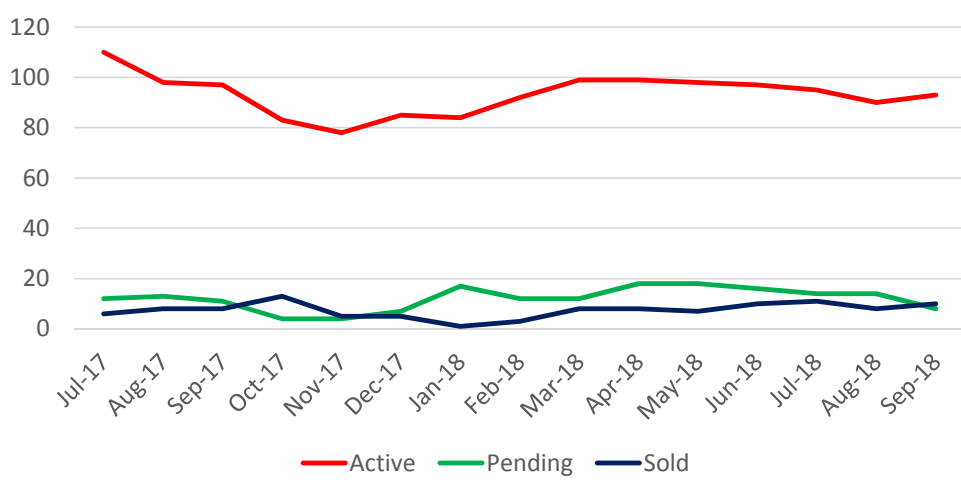
\$450,000-\$500,000



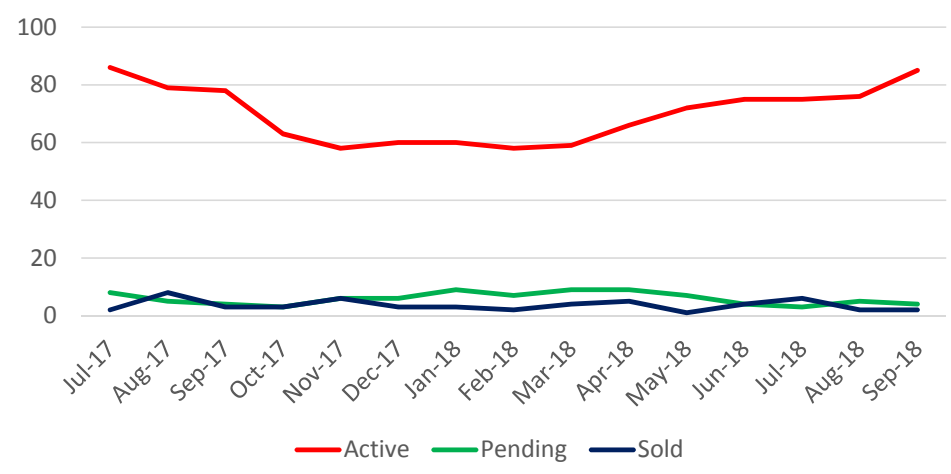
\$500,000-\$700,000



\$700,000-\$1,000,000

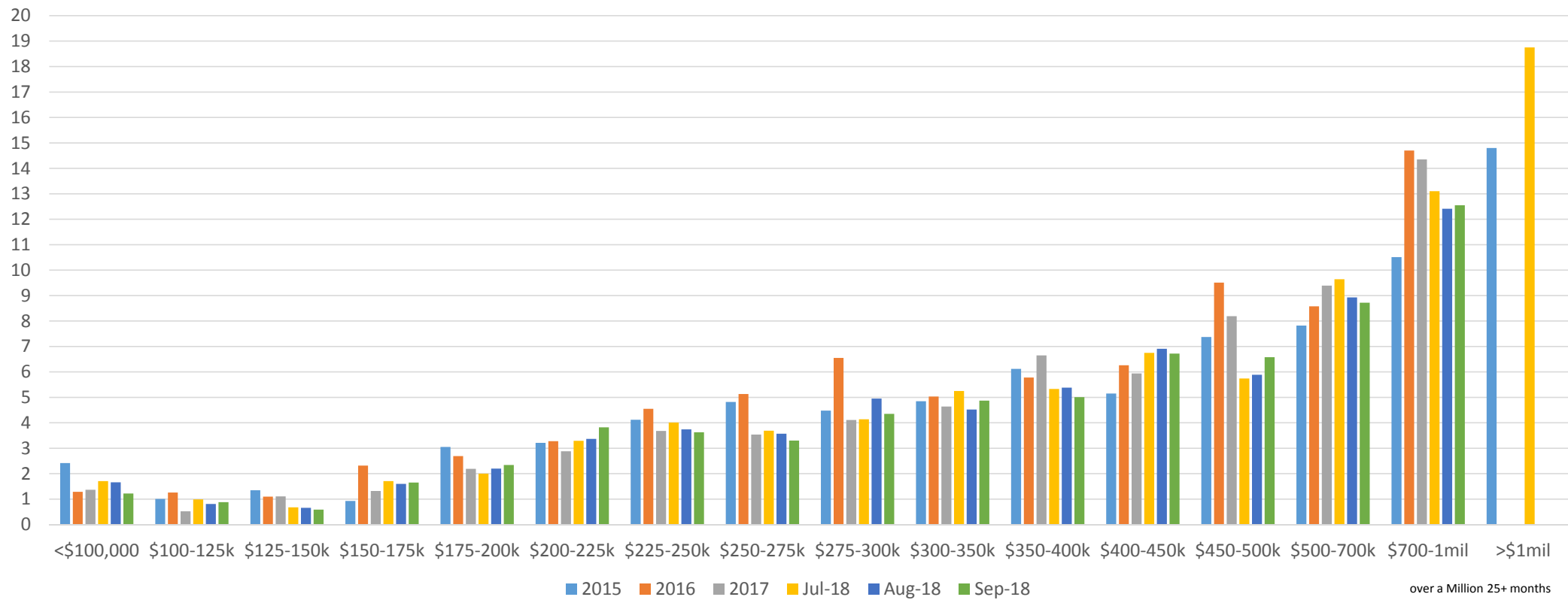


Over \$1,000,000



Absorption Rates

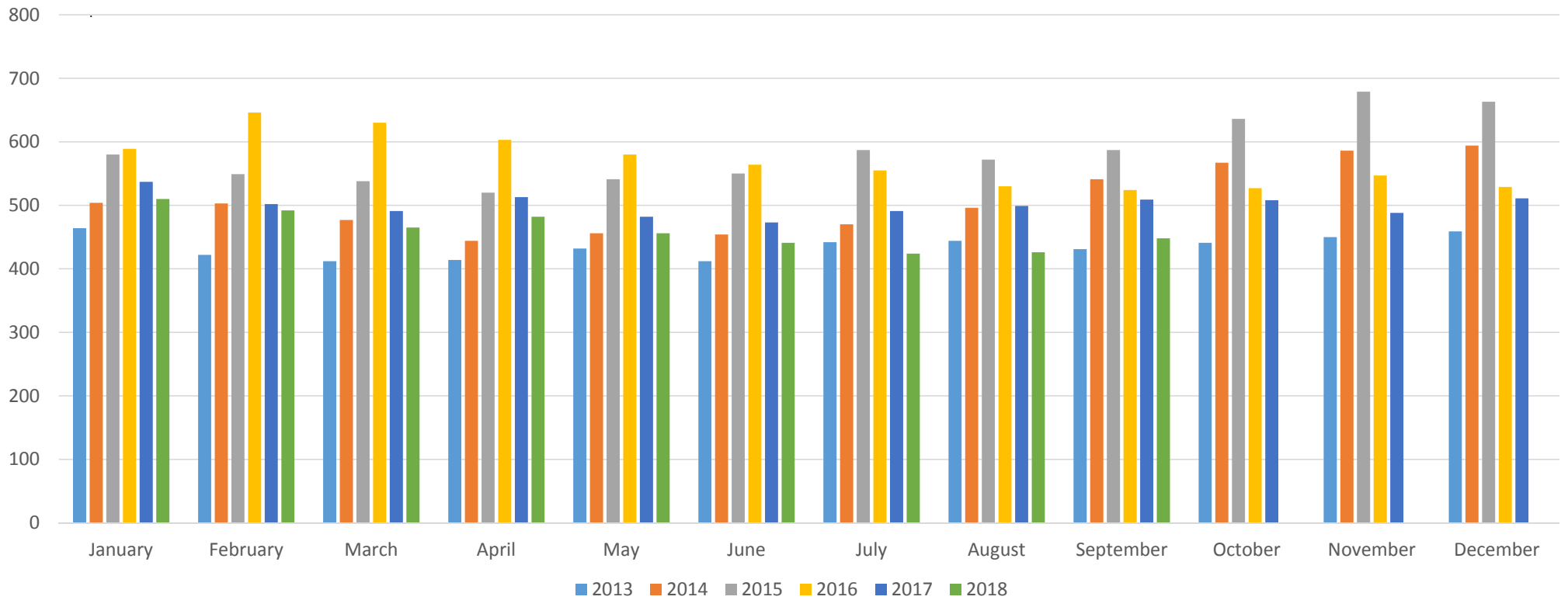
In Months



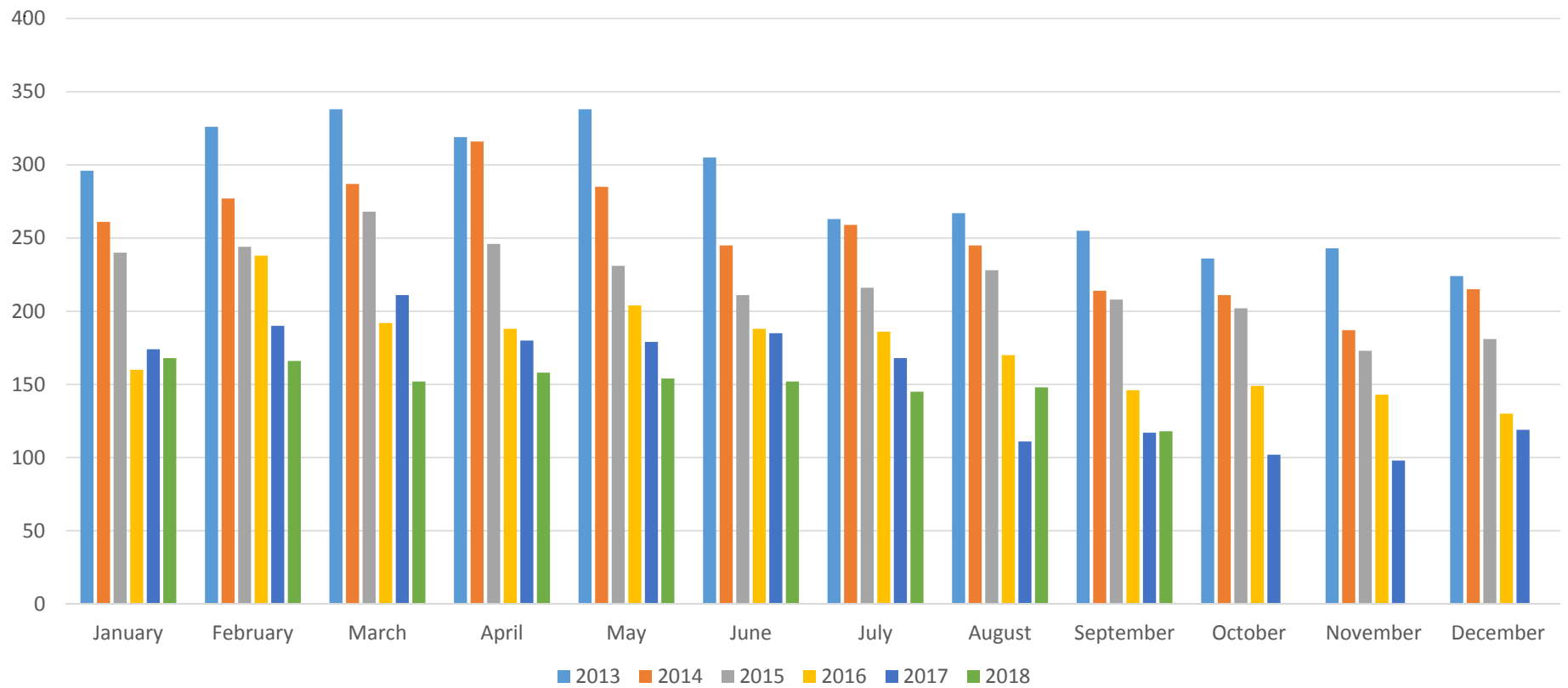
Current New Home Inventory
vs.
New Home Sales
September 2018

	Active Listings	Under Contract	Sold-YTD
<\$200,000	30	12	66
\$200-250	84	23	161
\$250-300	69	15	120
\$300-350	78	17	92
\$350-400	57	15	73
\$400-450	33	14	45
\$450-500	31	8	47
\$500-700	43	9	45
\$700-1 Mil	12	4	17
> 1 Mil	11	1	4
Total	448	118	670

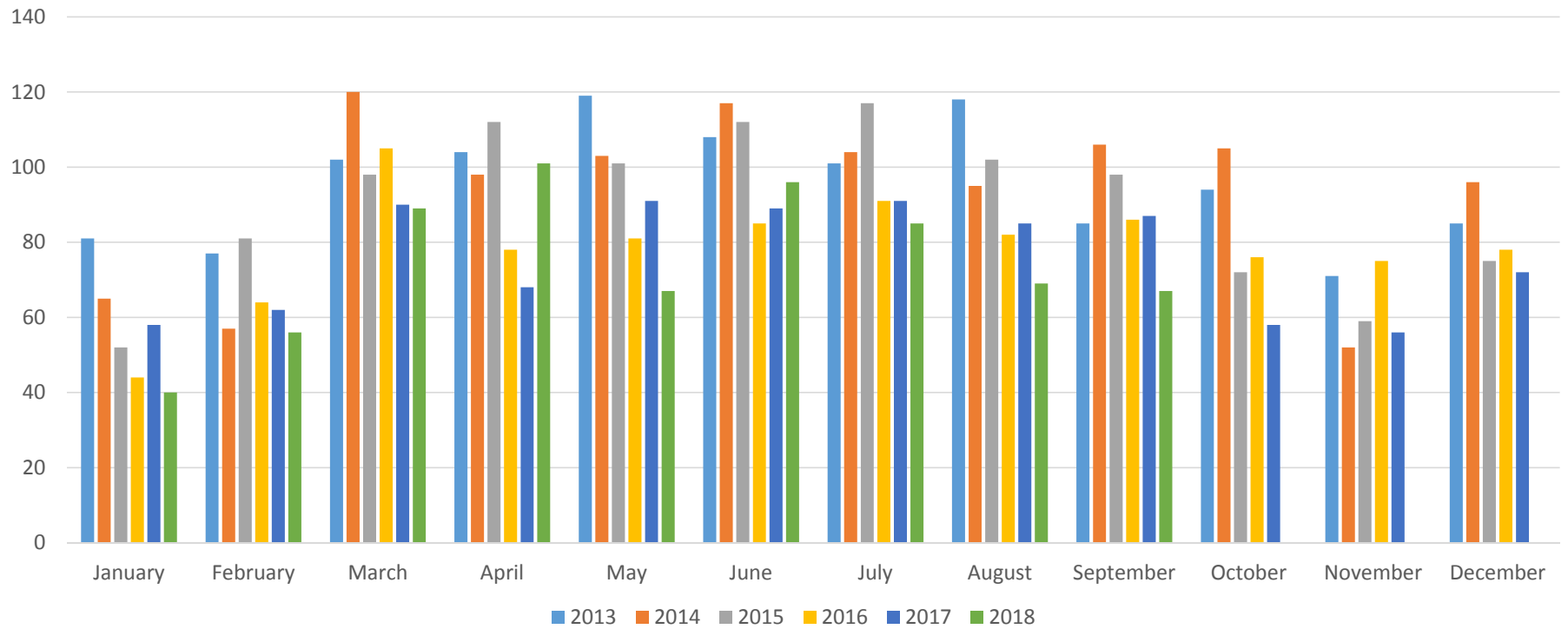
New Homes Active



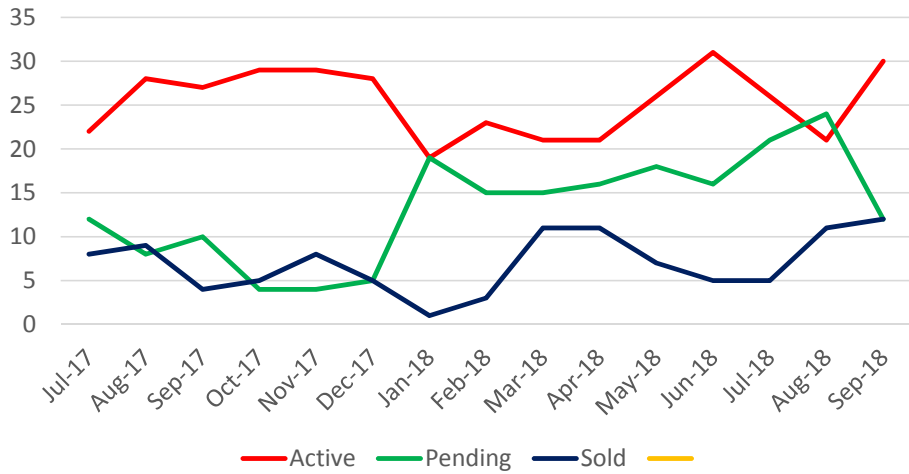
New Homes Under Contract



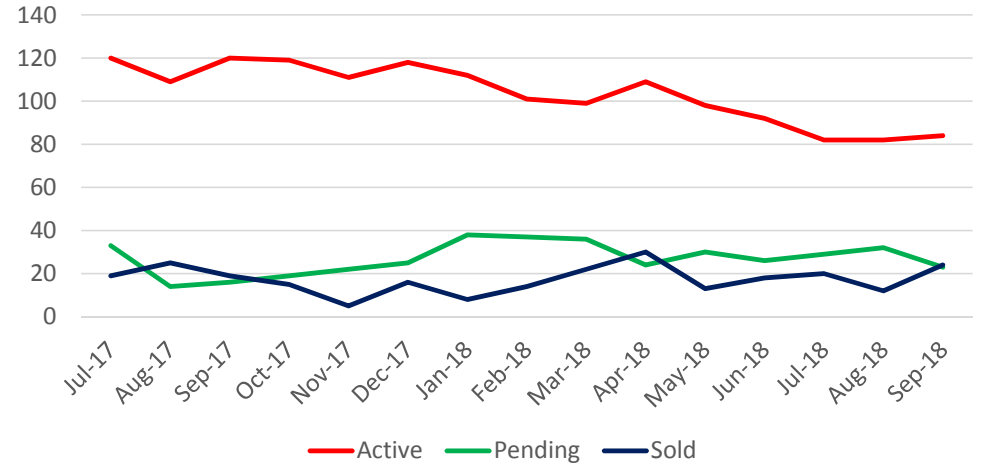
New Homes Sold



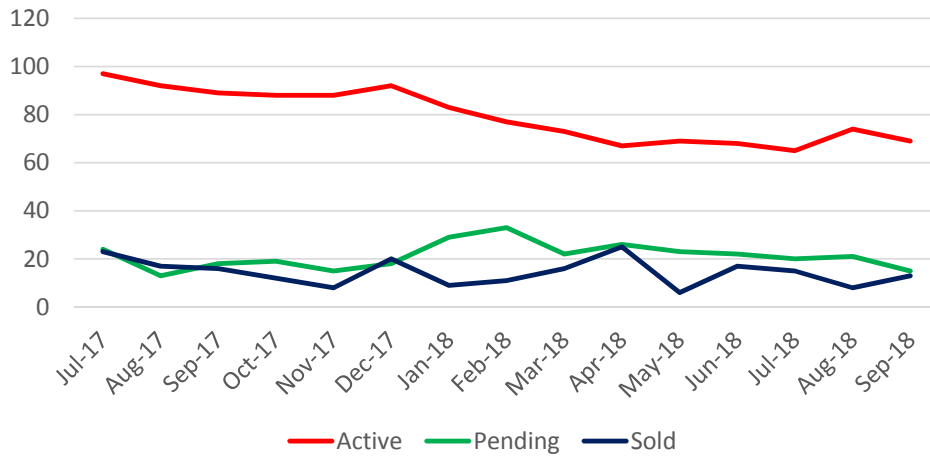
Under \$200,000



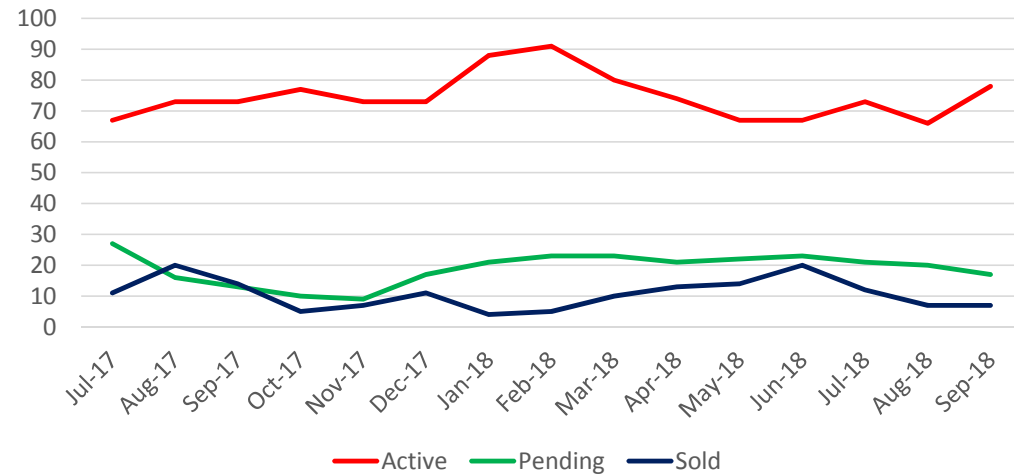
\$200,000-\$250,000



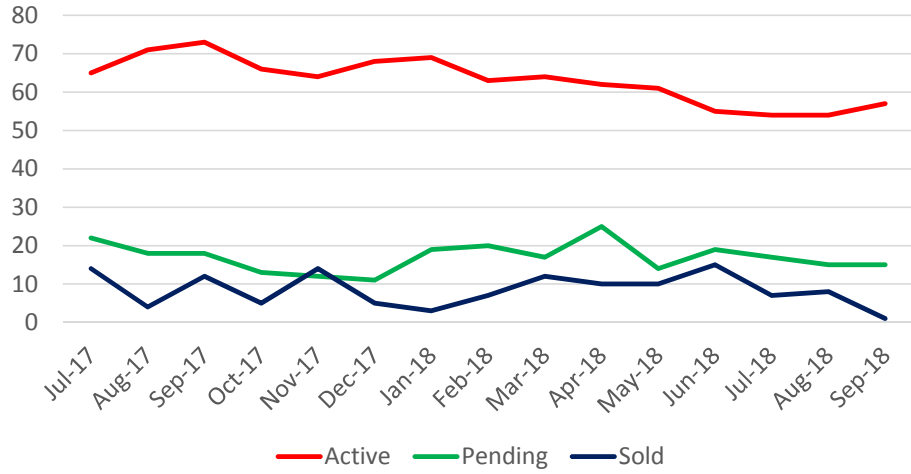
\$250,000-\$300,000



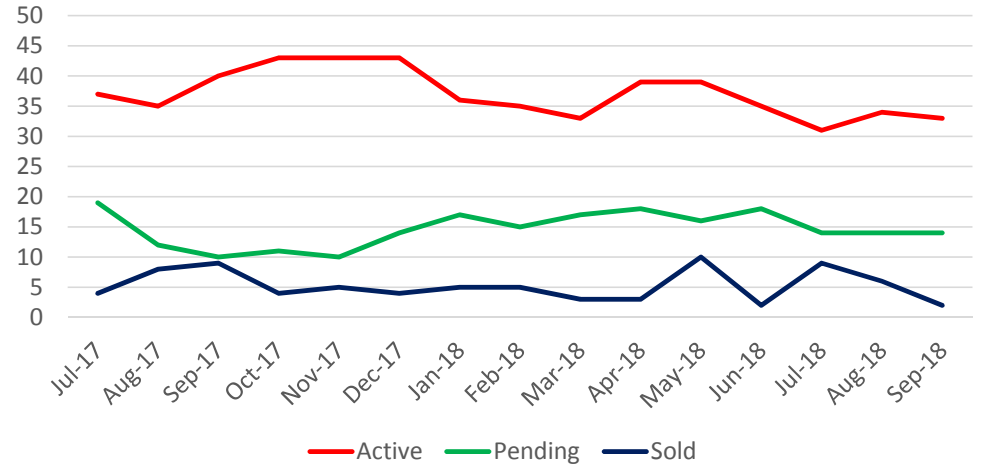
\$300,000-\$350,000



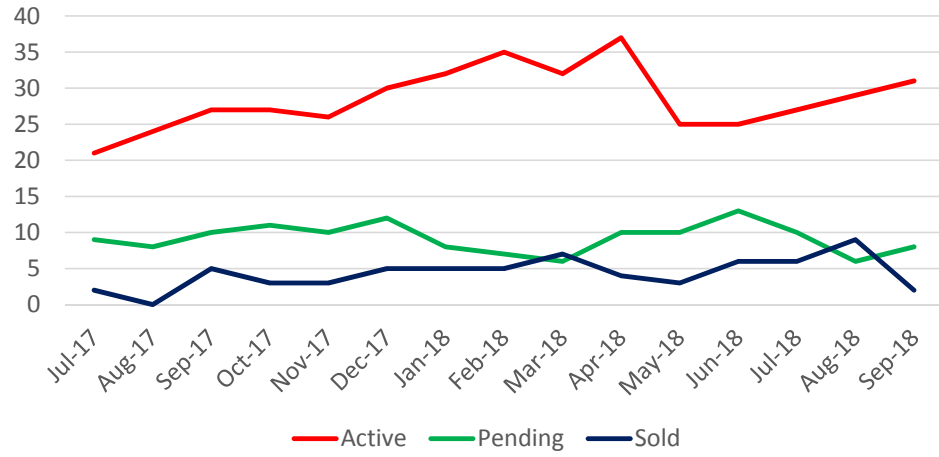
\$350,000-\$400,000



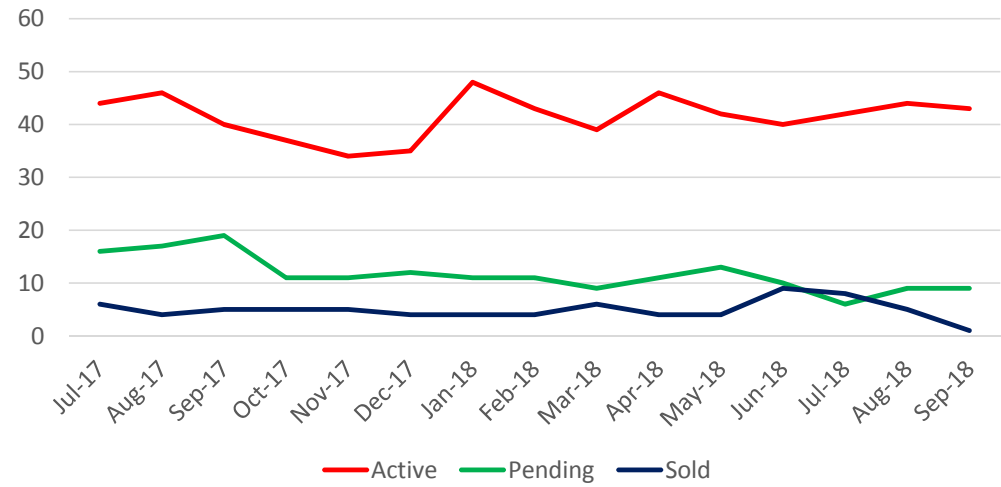
\$400,000-\$450,000



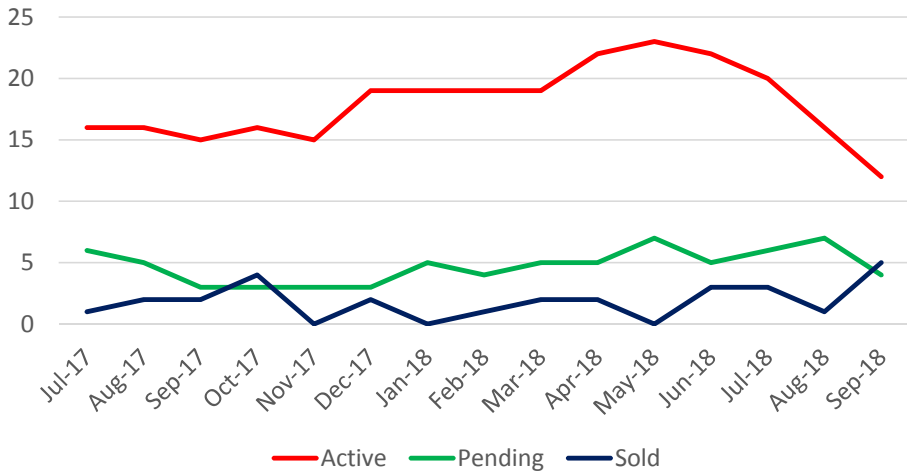
\$450,000-\$500,000



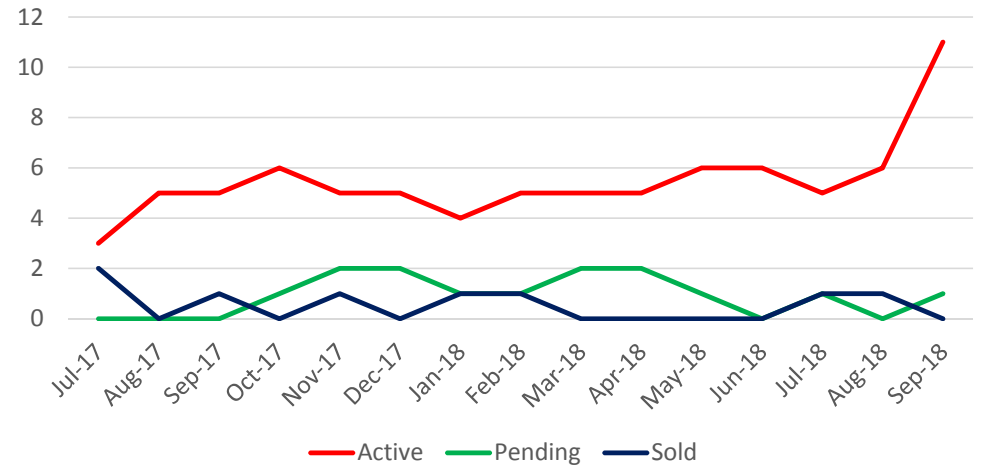
\$500,000-\$700,000



\$700,000-\$1,000,000



Over \$1,000,000



Absorption Rate New Homes

in months

