



Preston Report

Edmond Real Estate Market
June 2017

Prepared by

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www.Edmond4Sale.com



Realtor of the Year 1995 & 2002
Lifetime Achievement 2009
Most Cooperative Realtor 1992
RE/MAX Hall of Fame

Edmond Real Estate

2017 Residential Homes

| | Active | Pending | Sold |
|-----------|--------|---------|------|
| January | 1563 | 539 | 223 |
| February | 1654 | 686 | 241 |
| March | 1706 | 733 | 382 |
| April | 1758 | 682 | 347 |
| May | 1816 | 639 | 490 |
| June | 1828 | 638 | 452 |
| July | | | |
| August | | | |
| September | | | |
| October | | | |
| November | | | |
| December | | | |
| | | Total | 2135 |

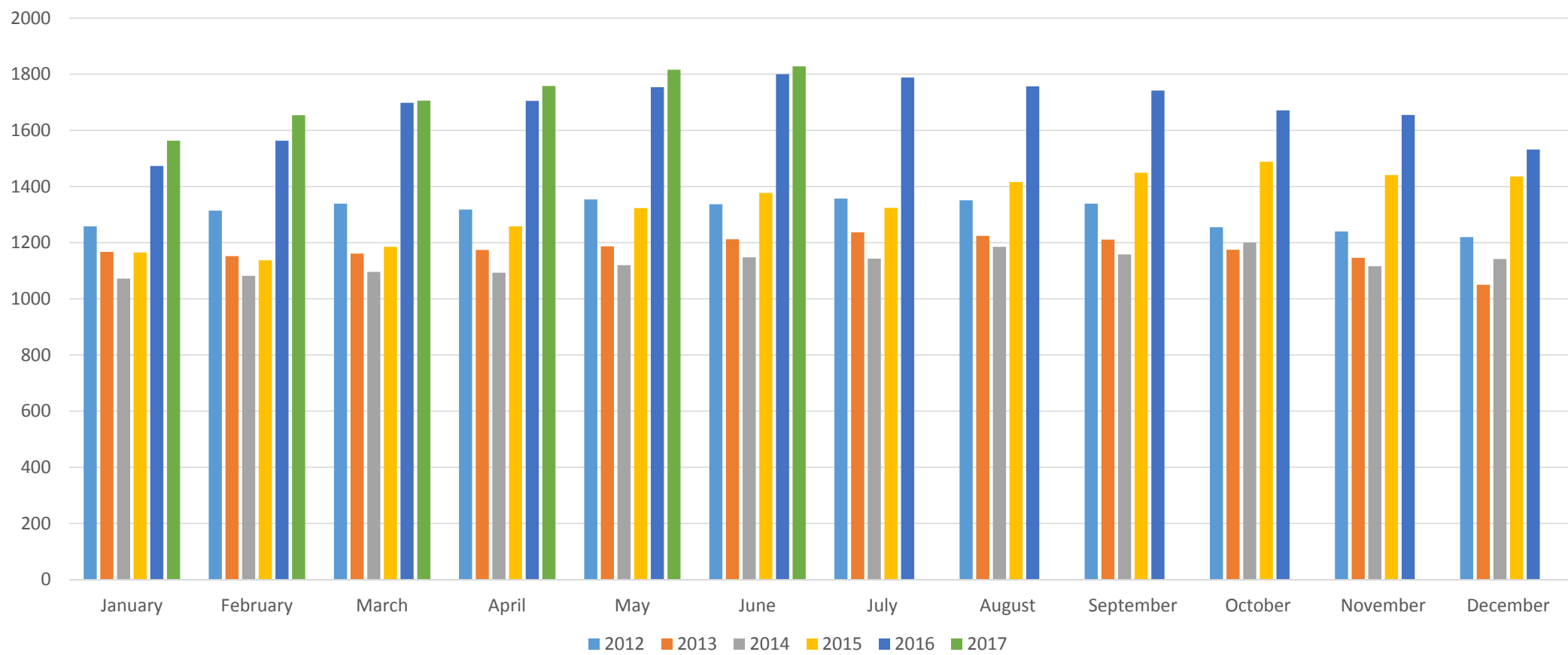
Preston Report

Based on information from MLSOK.com for the period (01/01/17) through (06/30/17) Edmond, Deer Creek and Oakdale School Districts, while information is deemed reliable it is not guaranteed

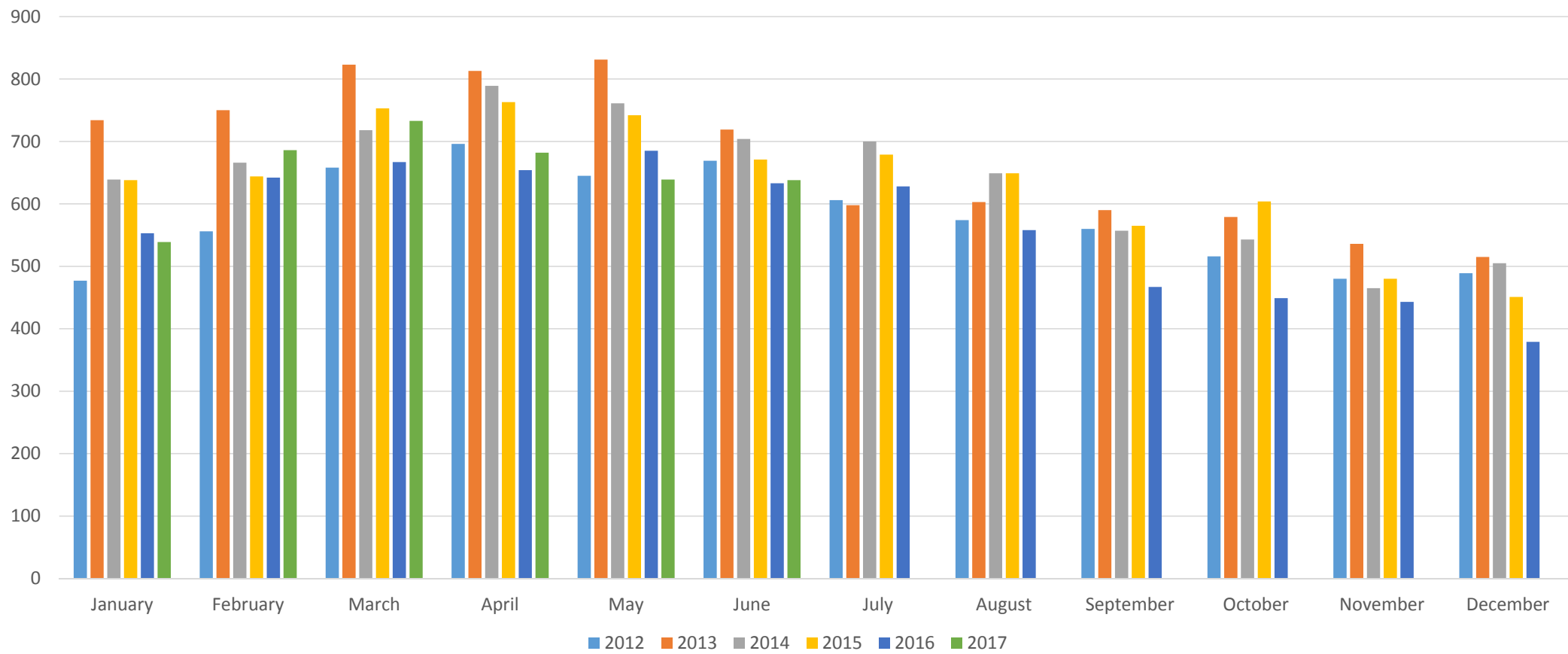
Average Sales Price & Sales Volume

| | Average Price | Total Volume | Avg Price New Home | Total Volume New Homes |
|--------|---------------|---------------|--------------------|------------------------|
| Jan. | \$269,493 | \$60,096,939 | \$335,095 | \$19,435,510 |
| Feb. | \$249,973 | \$60,243,493 | \$317,237 | \$19,668,694 |
| March | \$267,094 | \$102,029,908 | \$327,317 | \$29,458,530 |
| April | \$268,137 | \$93,043,539 | \$309,444 | \$21,042,192 |
| May | \$285,246 | \$139,770,540 | \$361,485 | \$32,172,165 |
| June | \$273,094 | \$123,438,488 | \$339,760 | \$29,898,880 |
| July | | | | |
| August | | | | |
| Sept. | | | | |
| Oct. | | | | |
| Nov. | | | | |
| Dec. | | | | |
| Total | \$271,018 | \$578,622,907 | \$333,354 | \$151,675,971 |

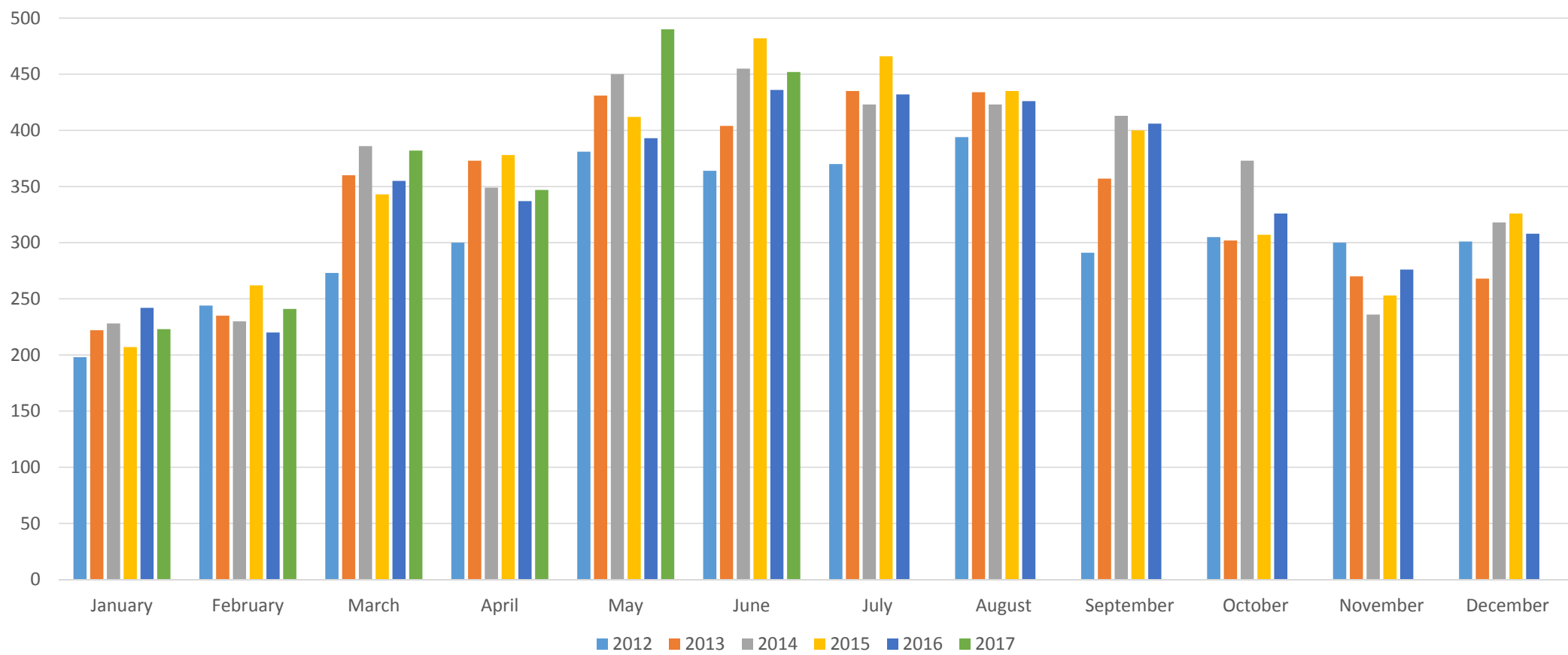
Active Listings



Under Contract



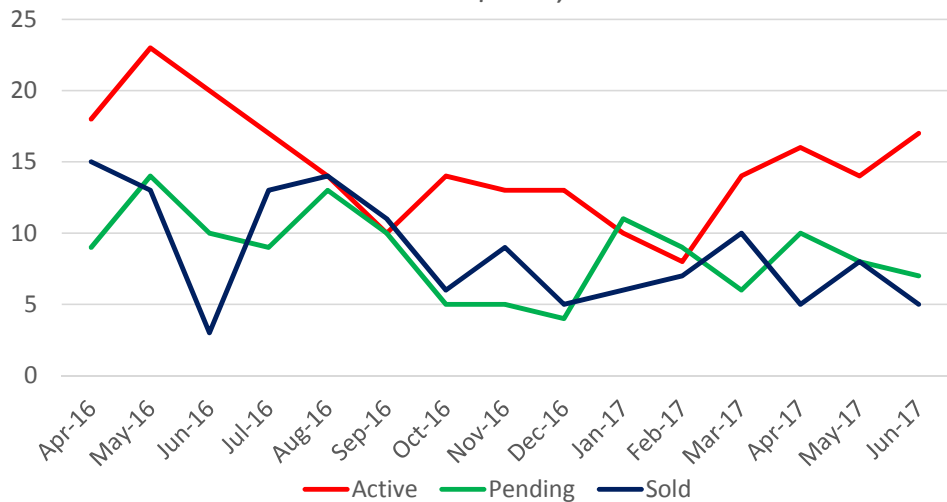
Sold



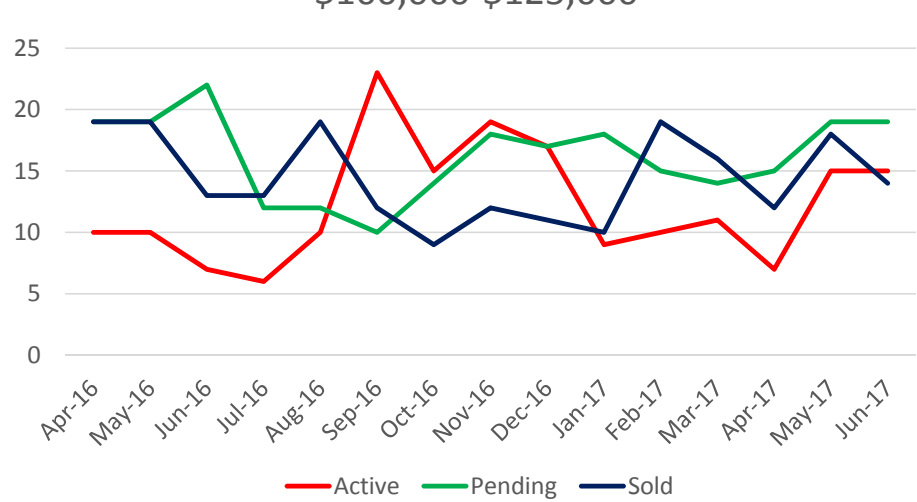
Current Inventory vs. Homes Sold Edmond – June 2017

| | Active | Pending | Sold YTD |
|--------------|-------------|------------|-------------|
| <\$100,000 | 17 | 7 | 41 |
| \$100-125k | 15 | 19 | 89 |
| \$125-150k | 36 | 39 | 163 |
| \$150-175k | 79 | 53 | 230 |
| \$175-200k | 134 | 76 | 265 |
| \$200-225k | 125 | 66 | 224 |
| \$225-250k | 172 | 56 | 198 |
| \$250-275k | 140 | 37 | 158 |
| \$275-300k | 156 | 49 | 163 |
| \$300-350k | 200 | 62 | 178 |
| \$350-400k | 174 | 48 | 136 |
| \$400-450K | 100 | 43 | 92 |
| \$450-500k | 104 | 22 | 63 |
| \$500-700k | 179 | 35 | 101 |
| \$700-1 mil | 108 | 17 | 26 |
| >\$1 million | 89 | 9 | 8 |
| Total | 1828 | 638 | 2135 |

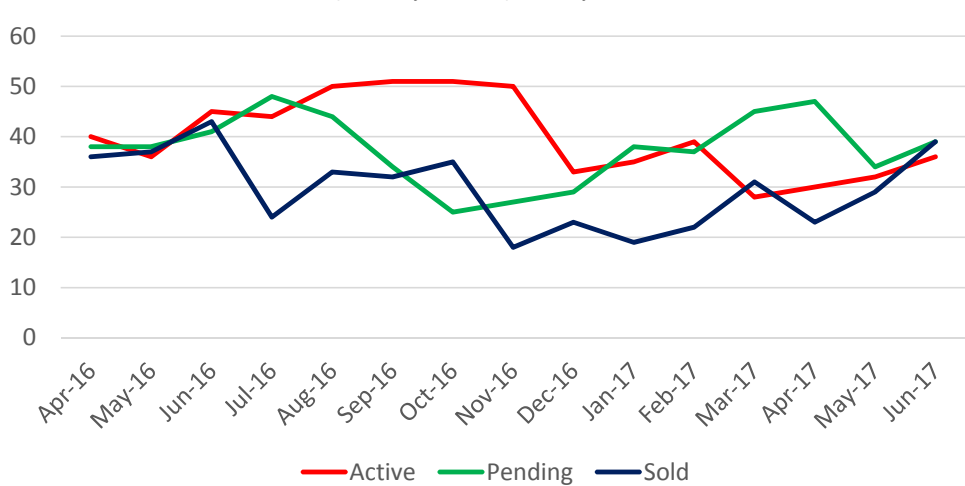
Under \$100,000



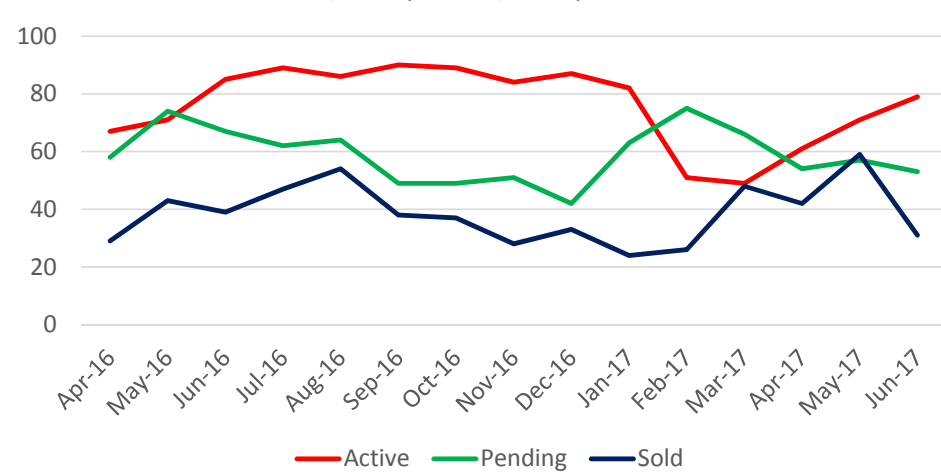
\$100,000-\$125,000



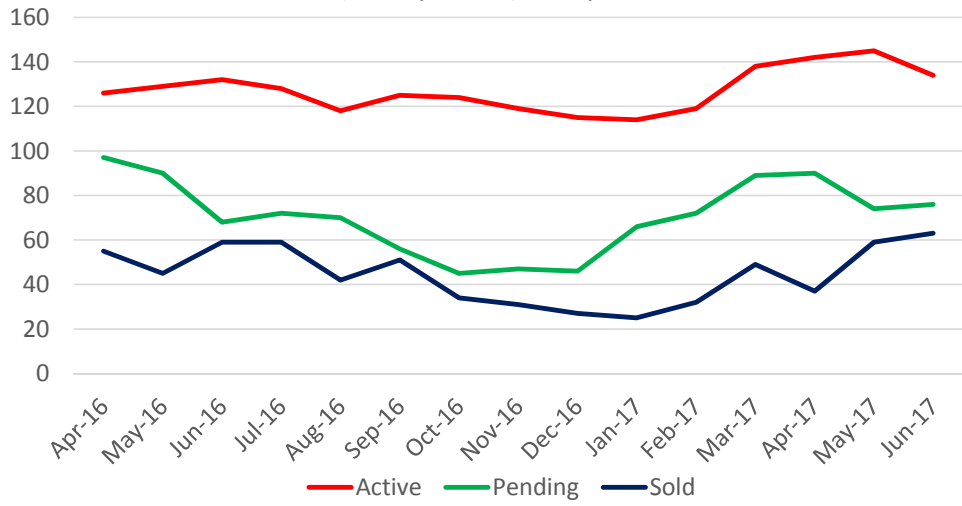
\$125,000-\$150,000



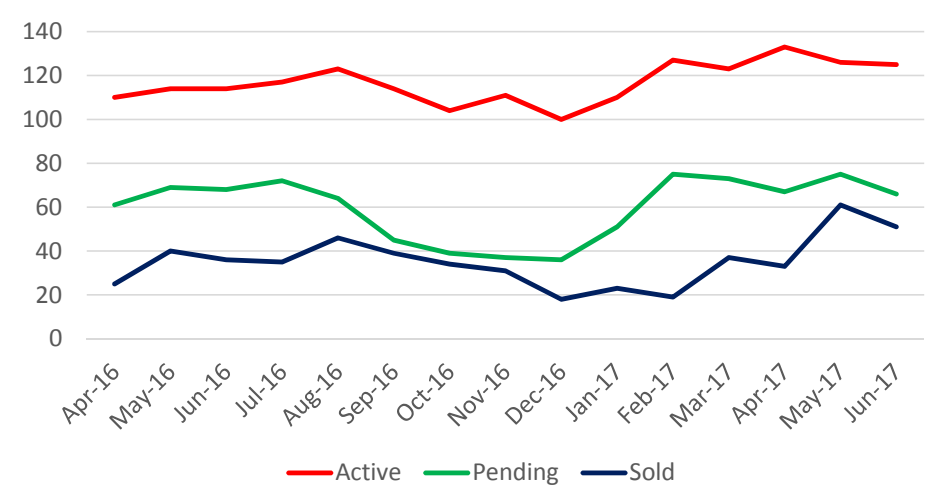
\$150,000-\$175,000



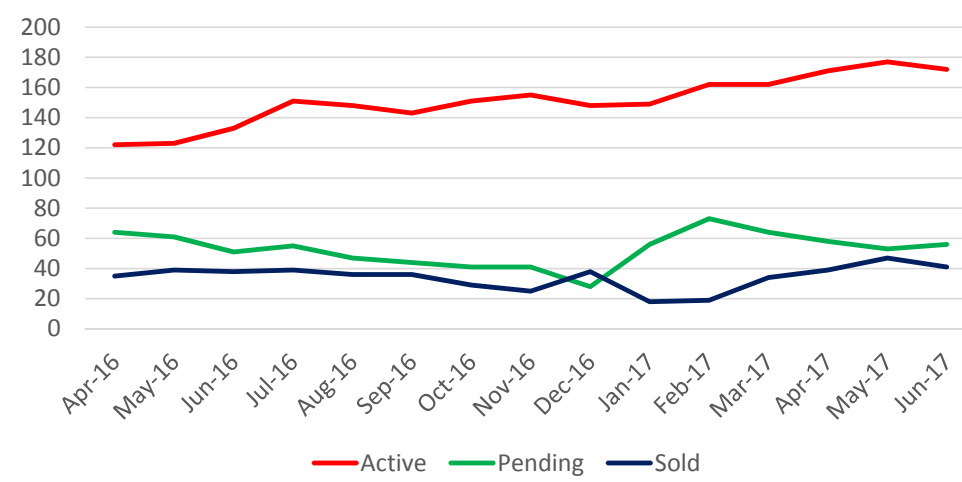
\$175,000-\$200,000



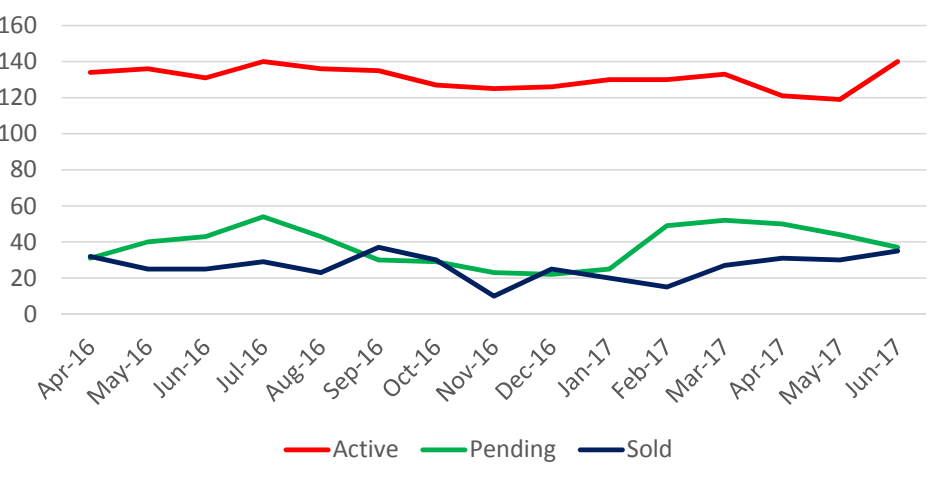
\$200,000-\$225,000



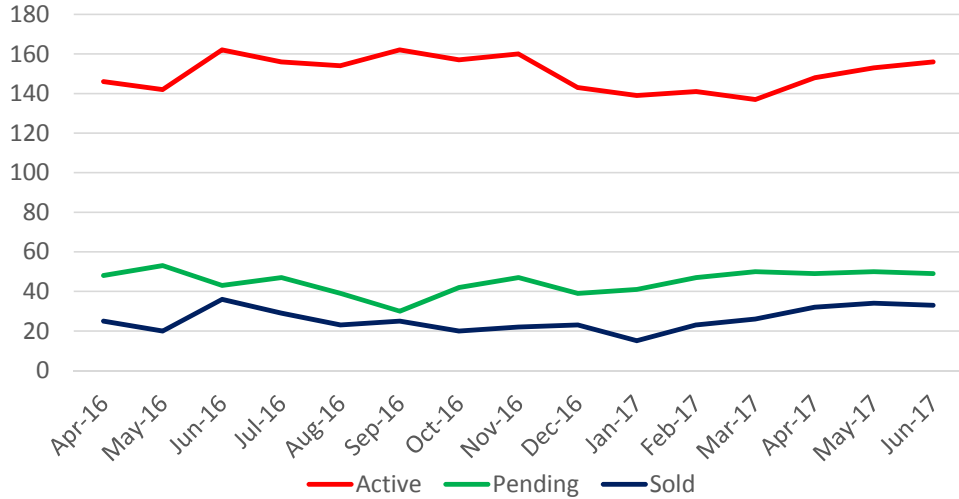
\$225,000-\$250,000



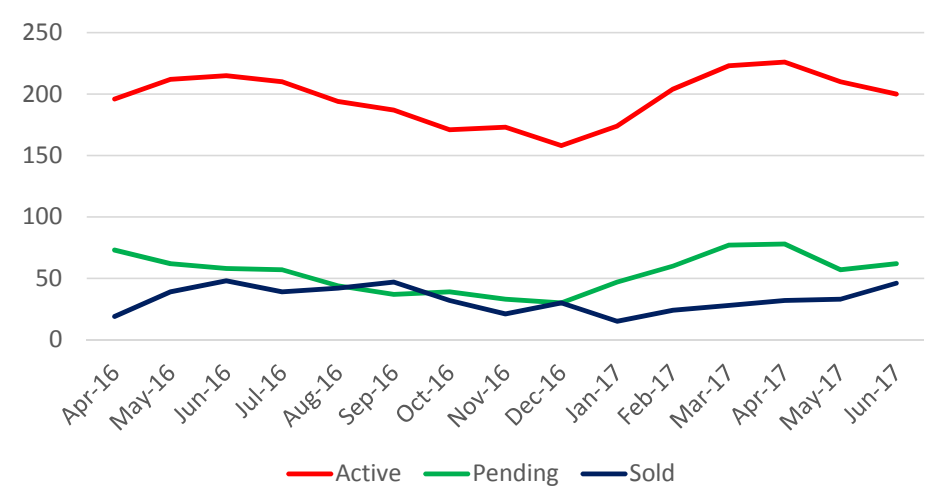
\$250,000-\$275,000



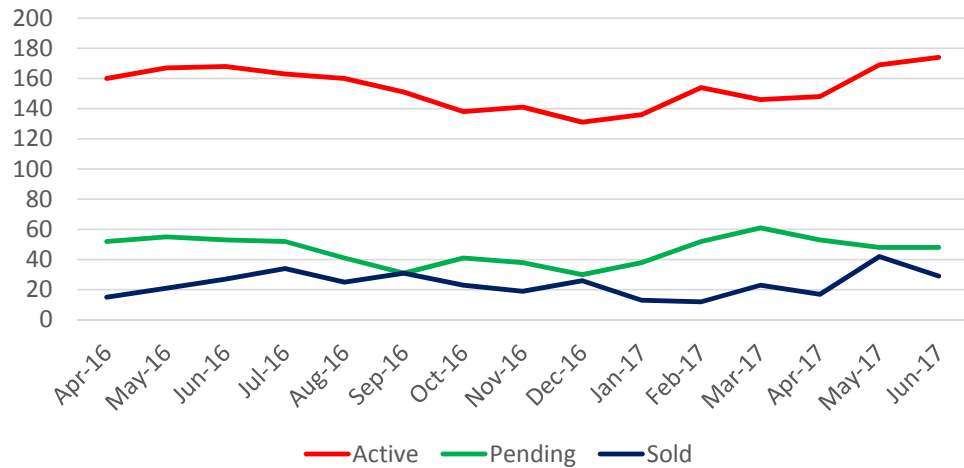
\$275,000-\$300,000



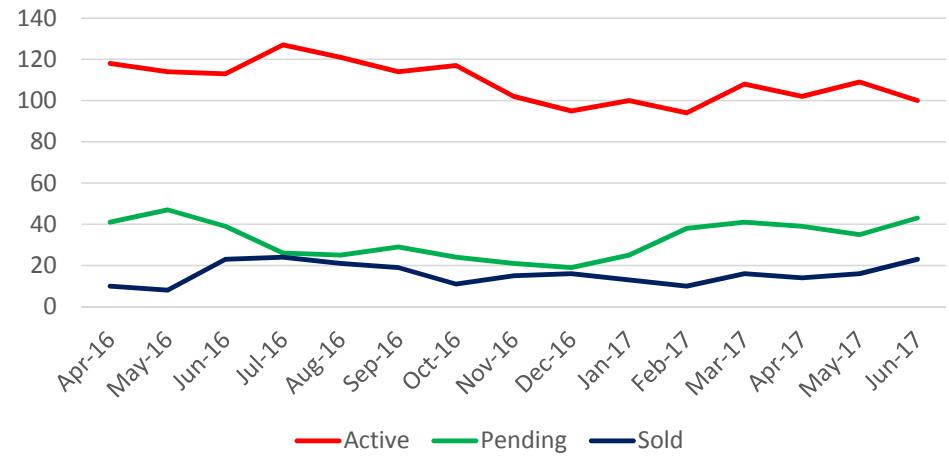
\$300,000-\$350,000



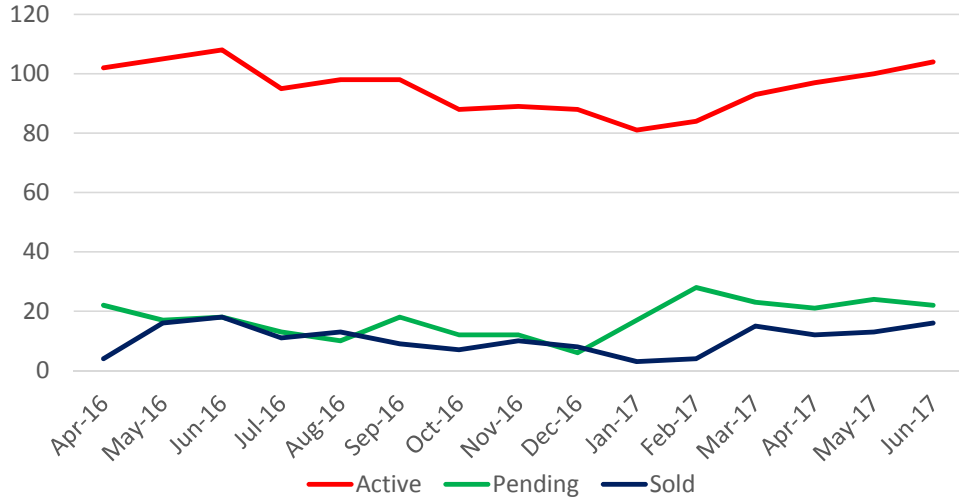
\$350,000-\$400,000



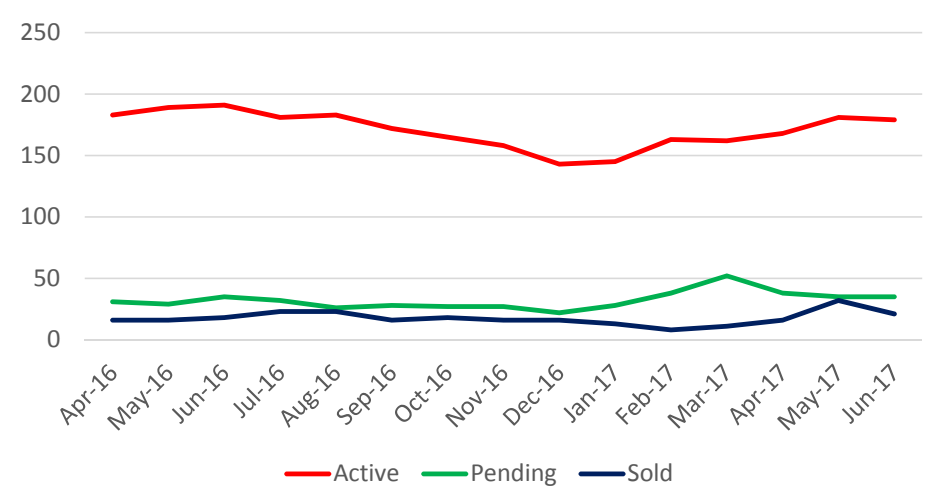
\$400,000-\$450,000



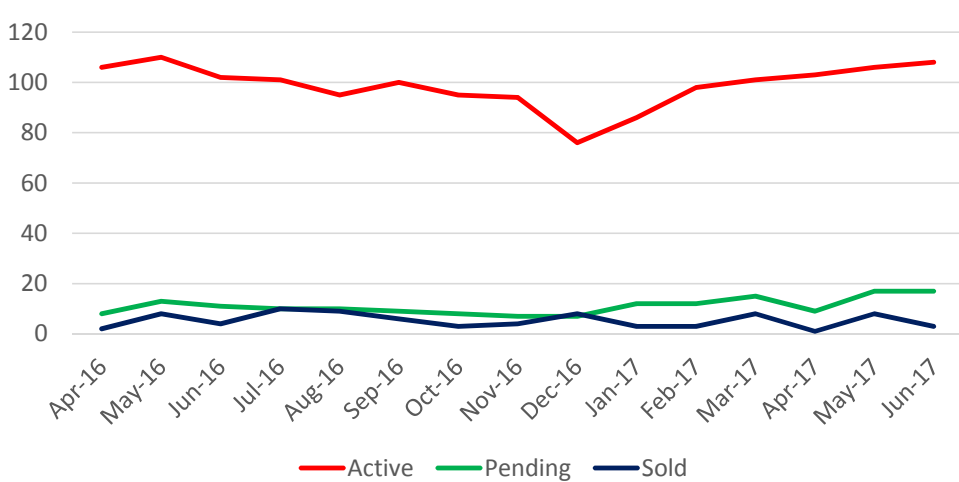
\$450,000-\$500,000



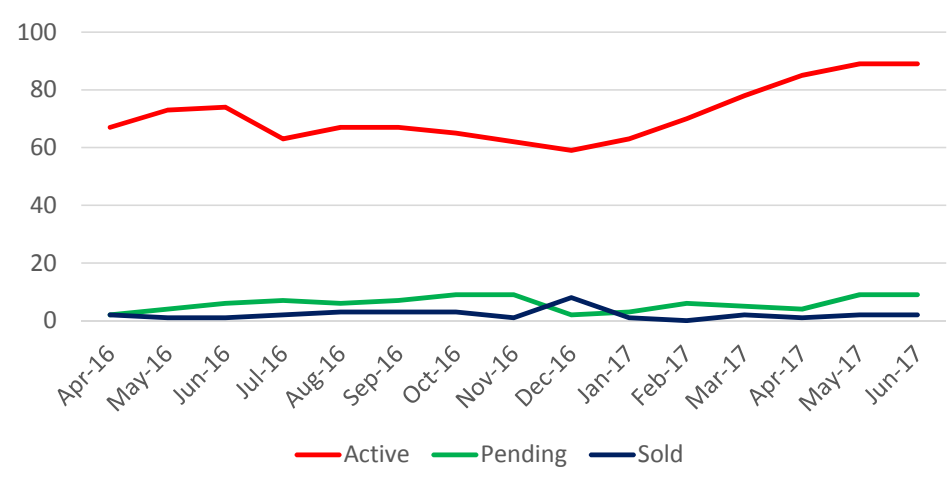
\$500,000-\$700,000



\$700,000-\$1,000,000

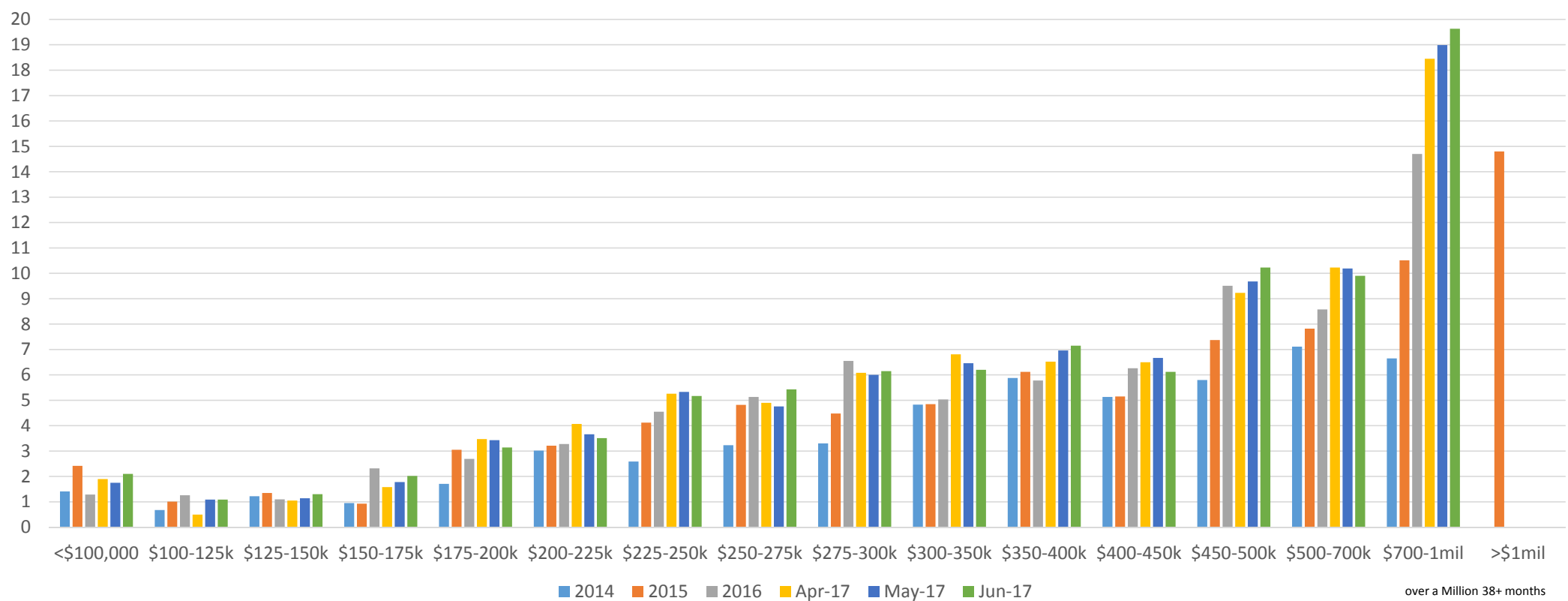


Over \$1,000,000



Absorption Rates

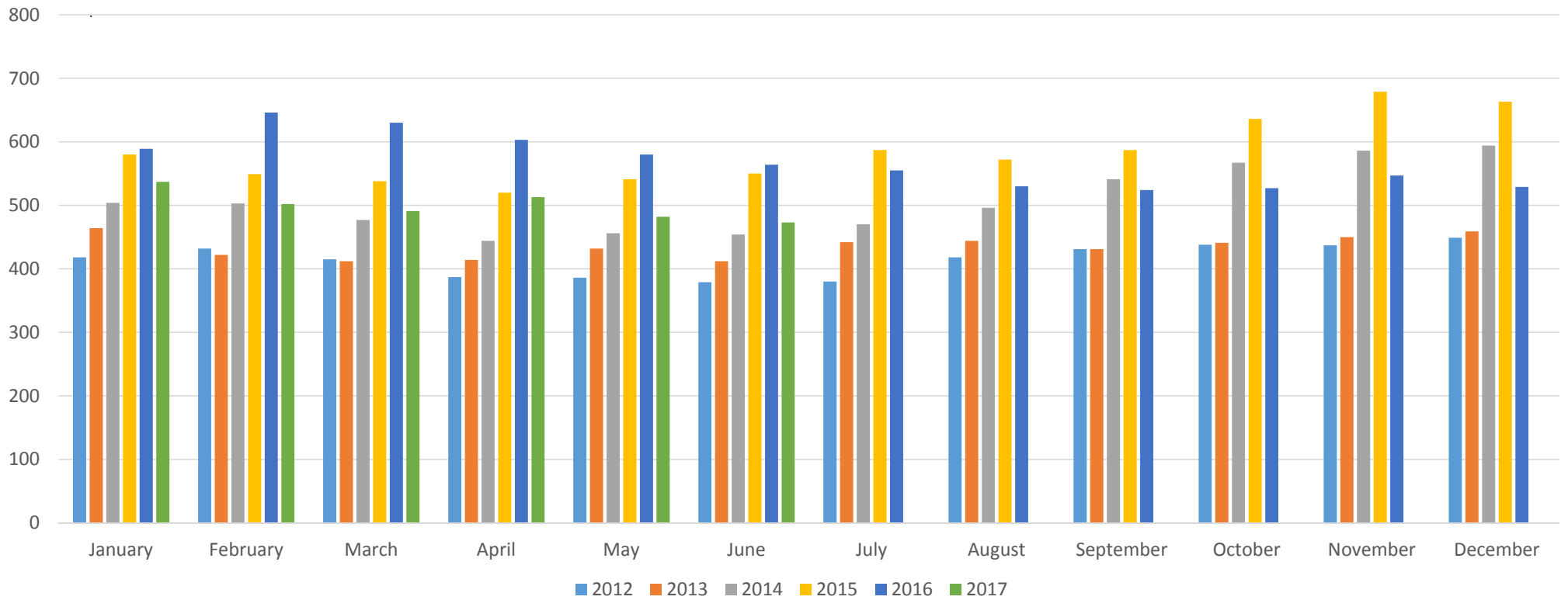
In Months



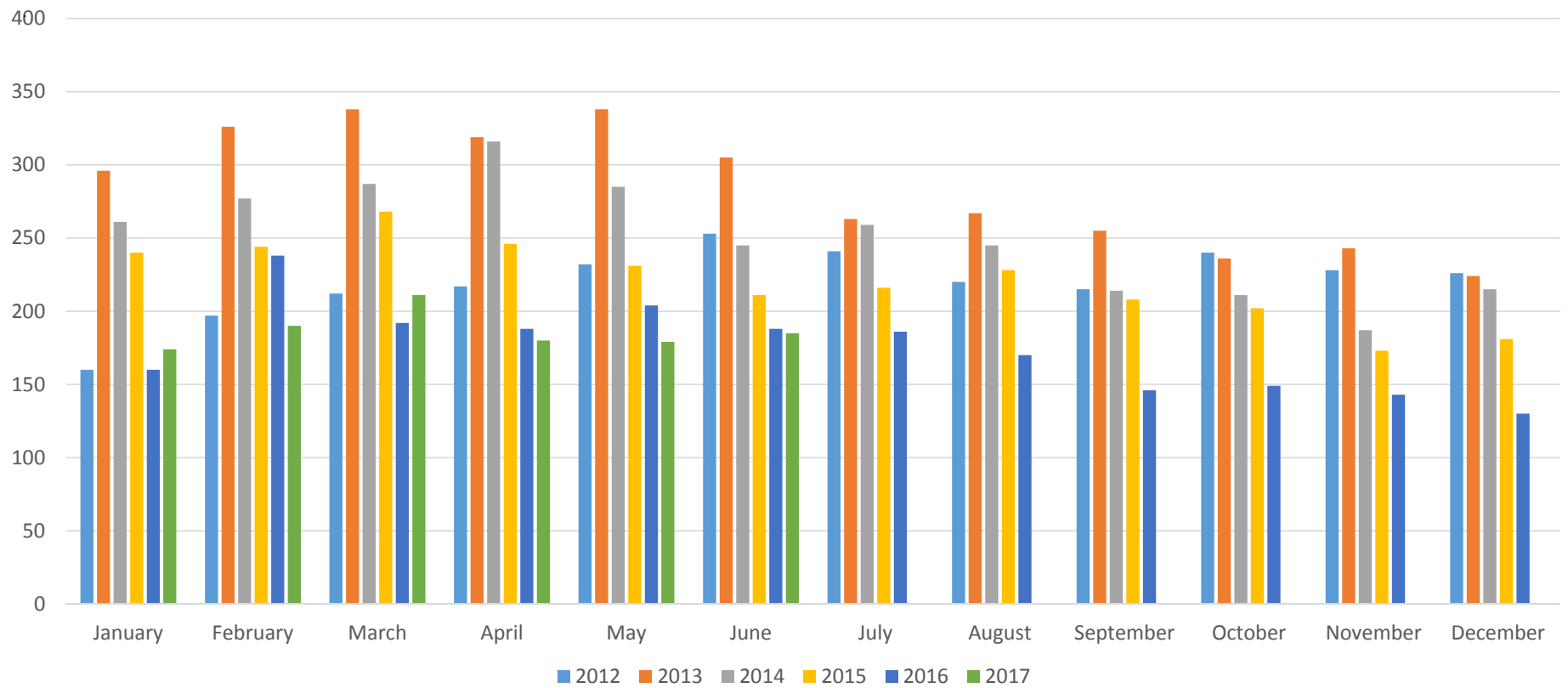
Current New Home Inventory
vs.
New Home Sales
June 2017

| | Active Listings | Under Contract | Sold-YTD |
|-------------|-----------------|----------------|----------|
| <\$200,000 | 21 | 12 | 56 |
| \$200-250 | 118 | 36 | 99 |
| \$250-300 | 86 | 30 | 99 |
| \$300-350 | 68 | 34 | 47 |
| \$350-400 | 67 | 25 | 51 |
| \$400-450 | 35 | 21 | 32 |
| \$450-500 | 21 | 6 | 30 |
| \$500-700 | 36 | 14 | 31 |
| \$700-1 Mil | 16 | 6 | 8 |
| > 1 Mil | 5 | 1 | 2 |
| Total | 473 | 185 | 455 |

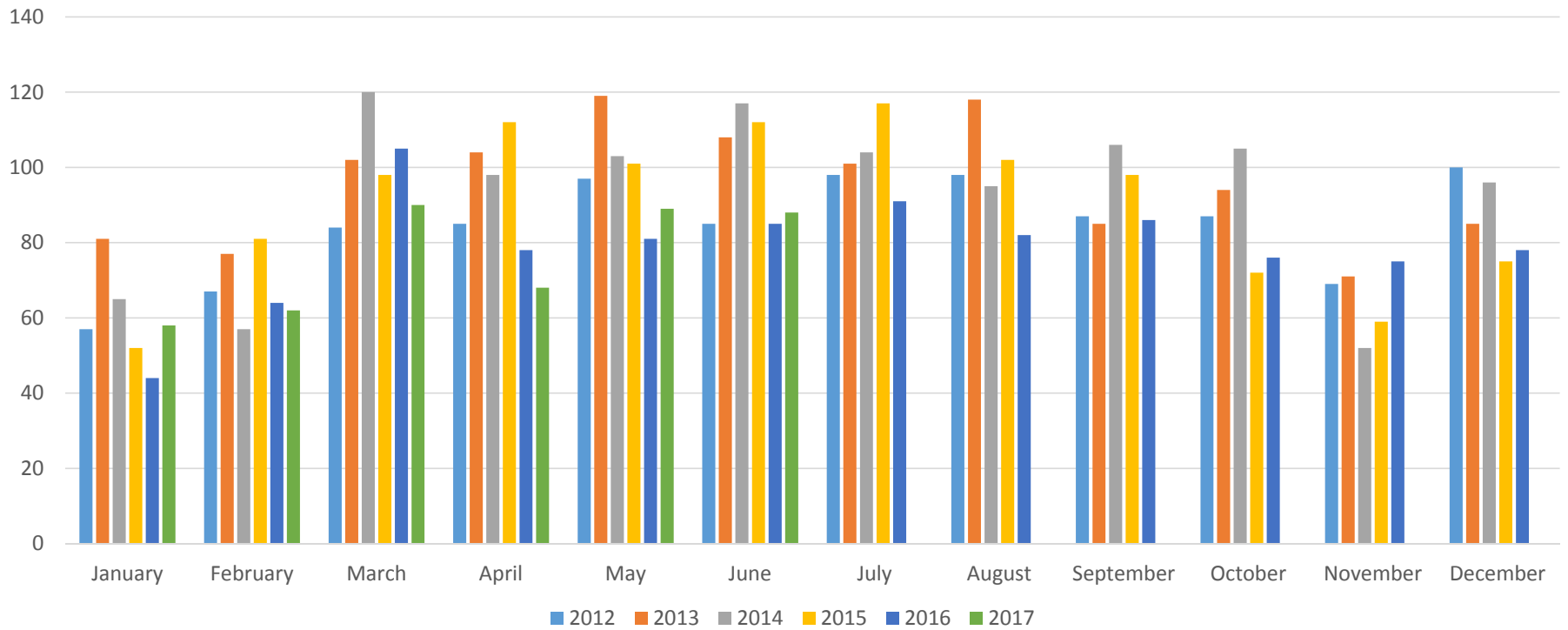
New Homes Active



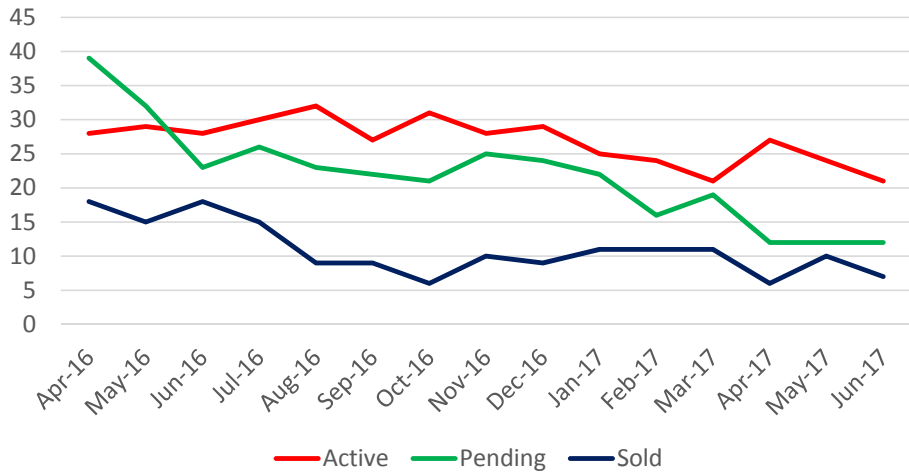
New Homes Under Contract



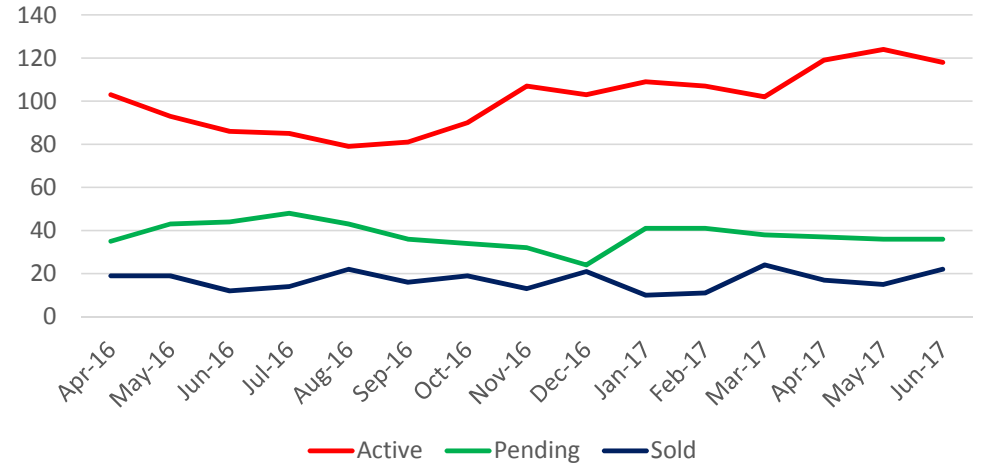
New Homes Sold



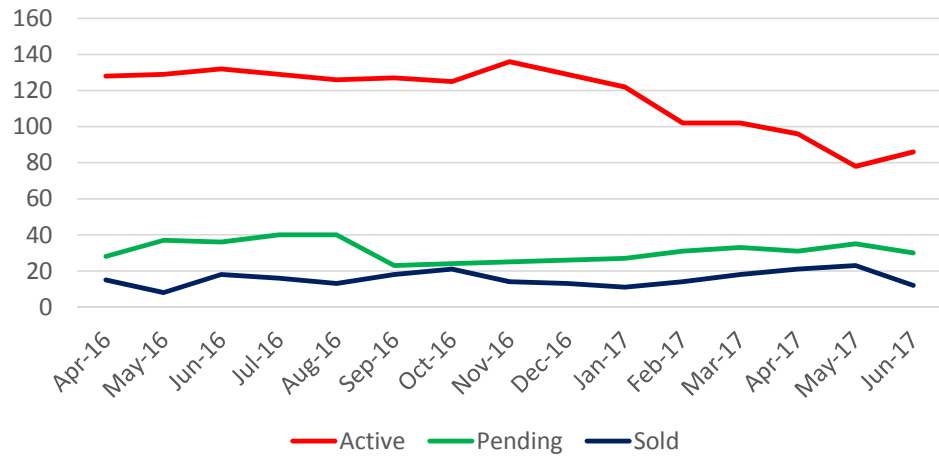
Under \$200,000



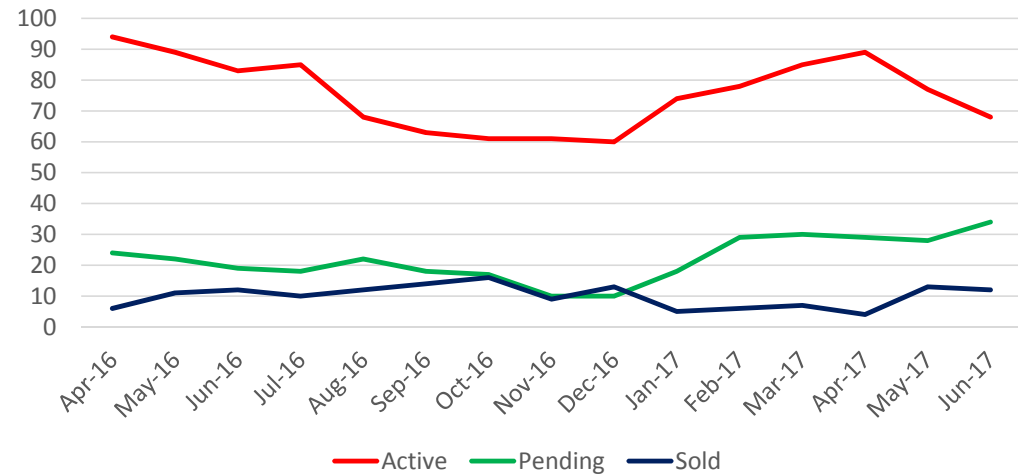
\$200,000-\$250,000



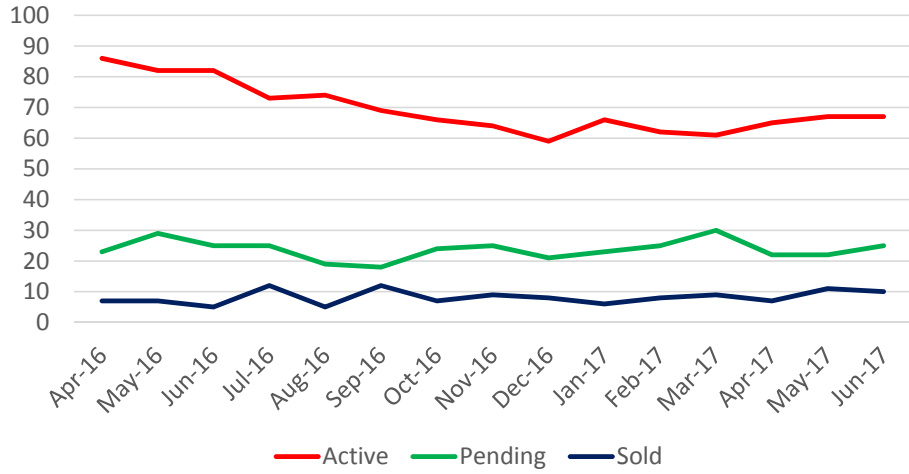
\$250,000-\$300,000



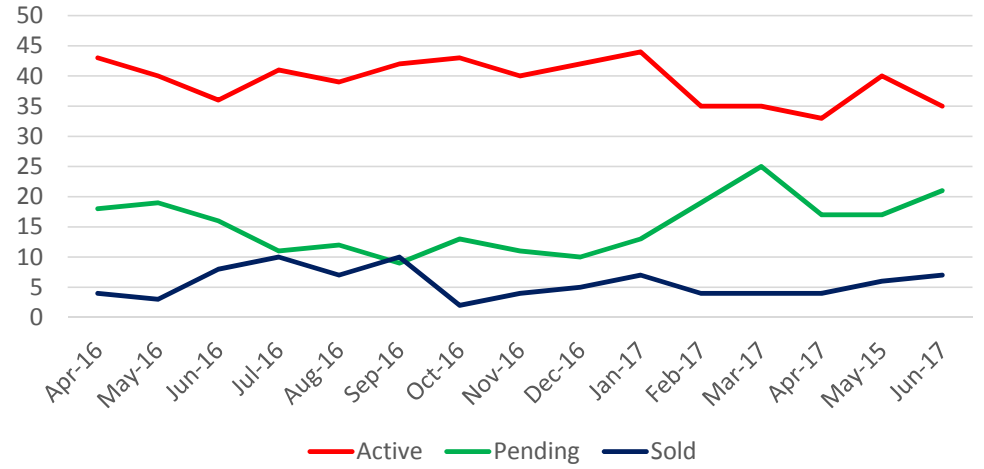
\$300,000-\$350,000



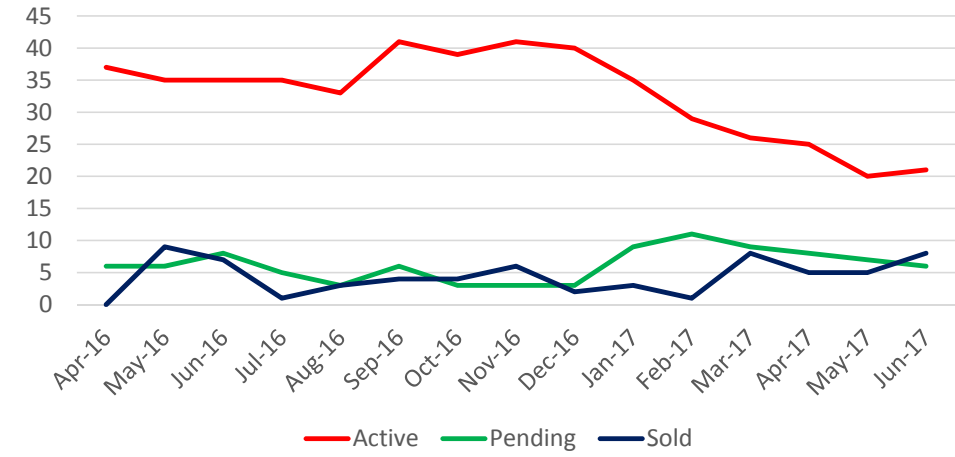
\$350,000-\$400,000



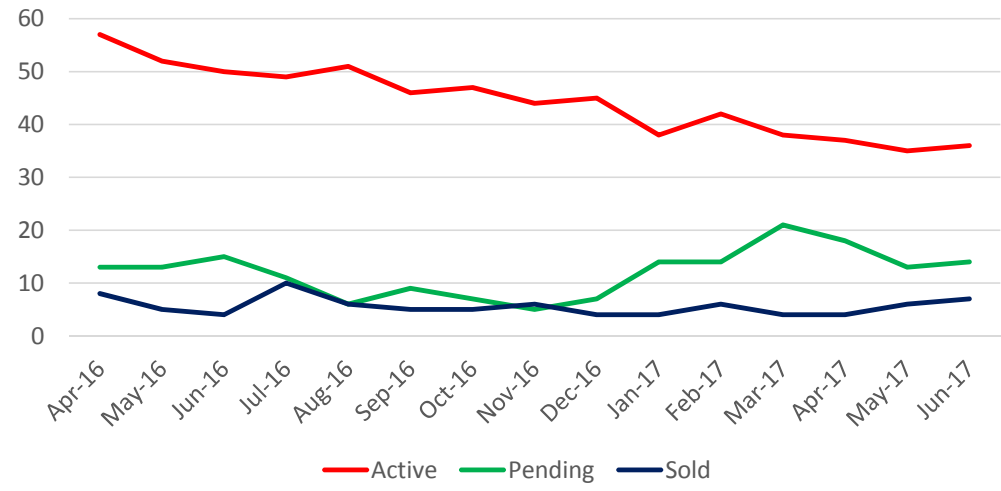
\$400,000-\$450,000



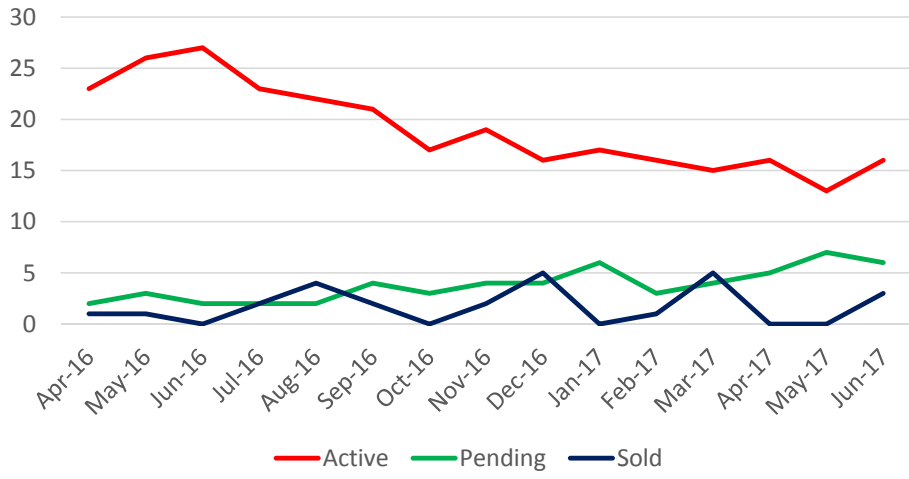
\$450,000-\$500,000



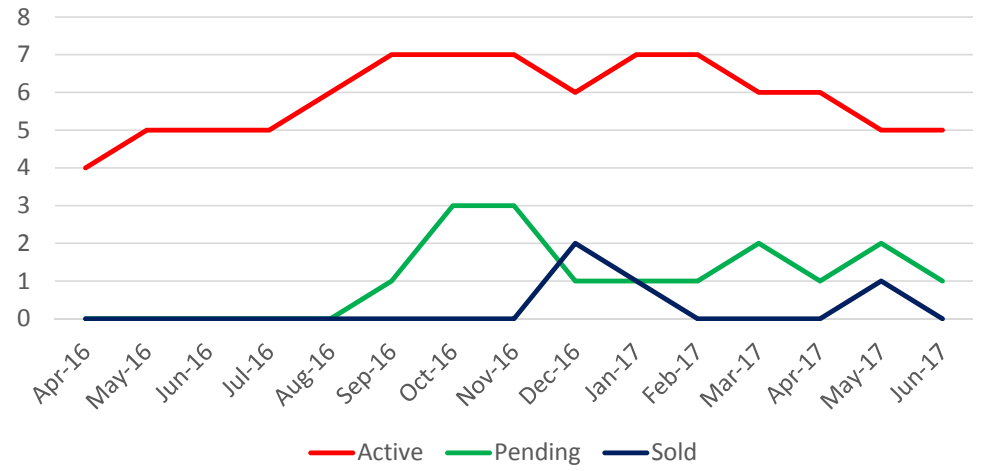
\$500,000-\$700,000



\$700,000-\$1,000,000



Over \$1,000,000



Absorption Rate New Homes

in months

