BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential Benton, Linn, Marion, and Polk Counties

								Bornton	1, 211111, 1010	ii iuii, ai iu i		, ai i ti o o
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	12	0.2	2	200.0%	0	30	\$115,350	\$111,687	\$105,863	94.8%	44
\$150,000 - \$199,999	16	88	1.8	3	18.8%	3	54	\$195,361	\$187,052	\$175,485	93.8%	57
\$200,000 - \$224,999	9	41	1.2	3	33.3%	4	44	\$212,827	\$212,175	\$210,793	99.3%	55
\$225,000 - \$249,999	19	79	1.8	8	42.1%	6	63	\$243,553	\$239,896	\$235,746	98.3%	75
\$250,000 - \$274,999	28	72	1.6	6	21.4%	7	105	\$257,384	\$256,102	\$260,965	101.9%	61
\$275,000 - \$299,999	94	59	2.8	19	20.2%	23	205	\$286,741	\$282,098	\$286,957	101.7%	69
\$300,000 - \$324,999	65	47	1.0	17	26.2%	13	381	\$303,188	\$302,347	\$311,334	103.0%	66
\$325,000 - \$349,999	124	56	1.5	20	16.1%	15	483	\$326,797	\$326,256	\$336,129	103.0%	62
\$350,000 - \$374,999	127	54	1.3	21	16.5%	16	565	\$352,274	\$351,369	\$360,618	102.6%	61
\$375,000 - \$399,999	141	63	1.6	37	26.2%	22	530	\$375,992	\$374,512	\$384,773	102.7%	60
\$400,000 - \$424,999	68	57	0.9	39	57.4%	13	439	\$403,607	\$402,421	\$410,583	102.0%	70
\$425,000 - \$449,999	110	56	1.7	47	42.7%	12	379	\$426,772	\$425,783	\$434,980	102.2%	72
\$450,000 - \$474,999	77	69	1.6	22	28.6%	9	289	\$448,138	\$447,565	\$459,202	102.6%	64
\$475,000 - \$499,999	91	54	1.9	27	29.7%	18	281	\$475,402	\$475,395	\$485,684	102.2%	70
\$500,000 - \$524,999	26	63	0.8	18	69.2%	2	208	\$500,468	\$497,663	\$509,793	102.4%	68
\$525,000 - \$549,999	42	65	1.3	29	69.0%	6	200	\$526,167	\$524,757	\$535,132	102.0%	63
\$550,000 - \$574,999	34	58	1.3	27	79.4%	6	156	\$548,967	\$546,834	\$558,761	102.2%	67
\$575,000 - \$599,999	52	61	2.3	20	38.5%	10	134	\$579,388	\$575,330	\$583,804	101.5%	68
\$600,000 - \$649,999	69	73	2.0	27	39.1%	6	208	\$611,682	\$611,306	\$623,366	102.0%	69
\$650,000 - \$699,999	63	79	2.7	13	20.6%	7	138	\$671,301	\$663,102	\$671,912	101.3%	75
\$700,000 - \$799,999	63	82	2.5	6	9.5%	10	153	\$743,088	\$734,649	\$744,784	101.4%	71
\$800,000 - \$899,999	32	105	2.7	9	28.1%	6	72	\$848,854	\$833,167	\$839,843	100.8%	86
\$900,000 - \$999,999	19	107	2.7	0	0.0%	6	43	\$976,572	\$956,017	\$940,498	98.4%	88
\$1,000,000 - \$1,499,999	32	94	4.2	1	3.1%	11	46	\$1,237,246	\$1,211,004	\$1,178,783	97.3%	151
\$1,500,000 +	33	126	8.6	1	3.0%	9	23	\$2,310,347	\$2,269,934	\$2,159,609	95.1%	164
Market Totals	1435	66	1.6	422	29.4%	240	5229	\$443,212	\$440,680	\$448,565	101.8%	67

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°





December 13, 2021 Market Snapshot | Single Family Residential

Salem

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	12	2.0	1	100.0%	0	3	\$128,333	\$130,000	\$123,367	94.9%	20
\$150,000 - \$199,999	4	71	1.7	1	25.0%	1	14	\$208,879	\$194,171	\$182,179	93.8%	51
\$200,000 - \$224,999	3	36	0.9	2	66.7%	1	20	\$215,720	\$217,745	\$211,375	97.1%	43
\$225,000 - \$249,999	2	131	0.6	3	150.0%	1	21	\$246,590	\$244,448	\$237,533	97.2%	76
\$250,000 - \$274,999	4	25	0.8	4	100.0%	2	32	\$257,194	\$255,000	\$259,393	101.7%	58
\$275,000 - \$299,999	32	49	3.1	10	31.3%	9	61	\$293,854	\$287,327	\$288,732	100.5%	60
\$300,000 - \$324,999	27	42	1.2	5	18.5%	1	137	\$305,594	\$304,777	\$312,103	102.4%	71
\$325,000 - \$349,999	53	52	1.6	9	17.0%	7	204	\$329,199	\$328,376	\$336,998	102.6%	60
\$350,000 - \$374,999	60	63	1.4	10	16.7%	7	251	\$353,494	\$352,497	\$360,858	102.4%	63
\$375,000 - \$399,999	56	73	1.4	12	21.4%	11	240	\$376,005	\$374,502	\$384,368	102.6%	61
\$400,000 - \$424,999	26	70	0.9	11	42.3%	7	171	\$402,635	\$402,297	\$410,175	102.0%	68
\$425,000 - \$449,999	38	51	1.7	9	23.7%	5	138	\$426,503	\$425,176	\$434,784	102.3%	61
\$450,000 - \$474,999	17	53	1.2	5	29.4%	3	84	\$451,405	\$451,397	\$459,035	101.7%	59
\$475,000 - \$499,999	31	44	2.1	2	6.5%	6	88	\$475,623	\$479,393	\$484,723	101.1%	65
\$500,000 - \$524,999	8	36	0.8	2	25.0%	0	61	\$497,467	\$494,533	\$507,709	102.7%	70
\$525,000 - \$549,999	17	46	1.6	3	17.6%	3	65	\$526,935	\$525,323	\$535,109	101.9%	61
\$550,000 - \$574,999	8	75	1.0	2	25.0%	3	49	\$551,532	\$551,381	\$559,585	101.5%	76
\$575,000 - \$599,999	11	53	1.5	4	36.4%	4	45	\$592,011	\$582,002	\$585,254	100.6%	65
\$600,000 - \$649,999	27	81	2.5	2	7.4%	2	66	\$619,237	\$618,873	\$622,895	100.6%	66
\$650,000 - \$699,999	22	78	3.1	3	13.6%	5	43	\$677,309	\$666,780	\$672,092	100.8%	74
\$700,000 - \$799,999	21	81	2.1	4	19.0%	5	59	\$760,141	\$749,593	\$747,176	99.7%	69
\$800,000 - \$899,999	9	158	3.2	4	44.4%	0	17	\$875,707	\$849,765	\$848,935	99.9%	97
\$900,000 - \$999,999	5	159	2.7	0	0.0%	1	11	\$978,991	\$951,359	\$949,991	99.9%	66
\$1,000,000 - \$1,499,999	7	129	1.8	0	0.0%	1	23	\$1,198,579	\$1,185,964	\$1,159,652	97.8%	125
\$1,500,000 +	7	109	7.0	0	0.0%	3	6	\$1,861,667	\$1,845,000	\$1,804,167	97.8%	143
Market Totals	496	64	1.6	108	21.8%	88	1909	\$435,792	\$433,461	\$439,872	101.5%	65

Source: Willamette Valley Multiple Listing Service





December 13, 2021 Market Snapshot | Single Family Residential Marion and Polk Counties

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	12	0.5	1	100.0%	0	13	\$116,262	\$113,185	\$108,454	95.8%	38
\$150,000 - \$199,999	5	75	1.0	2	40.0%	1	30	\$201,600	\$190,570	\$176,947	92.9%	48
\$200,000 - \$224,999	5	37	1.3	3	60.0%	2	23	\$215,187	\$217,170	\$210,978	97.1%	44
\$225,000 - \$249,999	4	88	0.7	5	125.0%	2	34	\$244,074	\$242,916	\$236,153	97.2%	75
\$250,000 - \$274,999	11	58	1.2	5	45.5%	4	56	\$261,044	\$257,774	\$260,020	100.9%	63
\$275,000 - \$299,999	53	44	2.8	17	32.1%	17	114	\$291,111	\$285,707	\$287,770	100.7%	62
\$300,000 - \$324,999	46	48	1.1	9	19.6%	4	254	\$305,668	\$304,697	\$311,605	102.3%	72
\$325,000 - \$349,999	81	55	1.5	19	23.5%	10	324	\$328,003	\$327,254	\$336,293	102.8%	63
\$350,000 - \$374,999	93	54	1.5	13	14.0%	11	383	\$353,150	\$352,183	\$360,622	102.4%	62
\$375,000 - \$399,999	105	61	1.6	26	24.8%	15	402	\$377,078	\$375,369	\$384,737	102.5%	60
\$400,000 - \$424,999	49	55	0.9	33	67.3%	11	311	\$405,383	\$404,195	\$410,642	101.6%	67
\$425,000 - \$449,999	79	52	1.9	26	32.9%	9	247	\$426,359	\$425,372	\$434,612	102.2%	68
\$450,000 - \$474,999	51	68	1.7	11	21.6%	5	184	\$450,437	\$449,981	\$459,569	102.1%	64
\$475,000 - \$499,999	62	54	2.2	14	22.6%	13	168	\$478,508	\$479,399	\$485,944	101.4%	67
\$500,000 - \$524,999	20	67	1.0	7	35.0%	2	117	\$504,354	\$500,927	\$509,512	101.7%	68
\$525,000 - \$549,999	32	54	1.5	13	40.6%	5	124	\$529,443	\$528,547	\$534,976	101.2%	61
\$550,000 - \$574,999	22	62	1.3	7	31.8%	5	98	\$554,737	\$553,687	\$559,574	101.1%	71
\$575,000 - \$599,999	37	61	2.5	9	24.3%	7	90	\$586,951	\$581,522	\$584,687	100.5%	69
\$600,000 - \$649,999	49	75	2.3	9	18.4%	5	129	\$616,993	\$617,748	\$623,900	101.0%	76
\$650,000 - \$699,999	43	85	3.1	5	11.6%	6	82	\$678,211	\$668,297	\$672,004	100.6%	75
\$700,000 - \$799,999	39	87	2.4	6	15.4%	7	99	\$752,940	\$742,322	\$743,286	100.1%	75
\$800,000 - \$899,999	20	134	2.9	5	25.0%	3	41	\$875,322	\$854,603	\$847,039	99.1%	104
\$900,000 - \$999,999	13	115	2.9	0	0.0%	3	27	\$1,007,951	\$975,735	\$945,996	97.0%	95
\$1,000,000 - \$1,499,999	21	108	3.8	1	4.8%	8	33	\$1,228,525	\$1,202,672	\$1,176,273	97.8%	159
\$1,500,000	23	122	9.2	0	0.0%	6	15	\$2,003,999	\$1,993,999	\$1,889,333	94.8%	150
Market Totals	964	64	1.7	246	25.5%	161	3398	\$444,180	\$441,575	\$447,064	101.2%	67

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential

Keizer

												Keize
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$110,000	\$110,000	\$110,000	100.0%	13
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	1	\$199,900	\$199,900	\$199,900	100.0%	17
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	0	N/A	0.0	1	N/A	0	3	\$263,000	\$263,000	\$236,667	90.0%	53
\$250,000 - \$274,999	0	N/A	0.0	0	N/A	0	2	\$249,750	\$249,750	\$255,000	102.1%	43
\$275,000 - \$299,999	4	34	6.0	1	25.0%	3	4	\$280,000	\$277,500	\$280,500	101.1%	82
\$300,000 - \$324,999	4	37	1.6	0	0.0%	2	15	\$310,500	\$304,860	\$310,700	101.9%	74
\$325,000 - \$349,999	6	31	1.6	0	0.0%	0	23	\$322,917	\$323,178	\$334,365	103.5%	52
\$350,000 - \$374,999	9	21	1.3	1	11.1%	2	43	\$352,993	\$350,453	\$361,847	103.3%	49
\$375,000 - \$399,999	15	40	1.9	3	20.0%	0	47	\$374,894	\$372,470	\$383,519	103.0%	47
\$400,000 - \$424,999	6	49	1.2	0	0.0%	0	29	\$400,703	\$398,569	\$411,129	103.2%	45
\$425,000 - \$449,999	8	41	1.7	5	62.5%	2	29	\$418,541	\$421,821	\$434,946	103.1%	44
\$450,000 - \$474,999	4	60	1.0	2	50.0%	1	24	\$451,727	\$451,085	\$462,525	102.5%	53
\$475,000 - \$499,999	6	45	1.7	0	0.0%	1	21	\$472,285	\$470,861	\$486,305	103.3%	48
\$500,000 - \$524,999	3	97	1.6	0	0.0%	0	11	\$498,600	\$494,973	\$512,582	103.6%	58
\$525,000 - \$549,999	3	36	1.4	6	200.0%	0	13	\$527,462	\$521,692	\$533,442	102.3%	50
\$550,000 - \$574,999	4	30	2.7	2	50.0%	0	9	\$550,733	\$545,067	\$558,444	102.5%	47
\$575,000 - \$599,999	1	2	1.2	4	400.0%	0	5	\$584,740	\$584,740	\$588,180	100.6%	57
\$600,000 - \$649,999	0	N/A	0.0	2	N/A	0	8	\$602,088	\$604,588	\$614,563	101.6%	52
\$650,000 - \$699,999	1	213	1.2	0	0.0%	0	5	\$666,780	\$666,780	\$675,724	101.3%	61
\$700,000 - \$799,999	2	59	4.0	0	0.0%	0	3	\$719,983	\$719,983	\$731,667	101.6%	46
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	33	6.0	0	0.0%	0	1	\$1,200,000	\$1,075,000	\$1,050,000	97.7%	80
\$1,500,000	1	95	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	78	43	1.6	27	34.6%	11	297	\$417,009	\$415,007	\$425,983	102.6%	50

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc. **

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential

Central Salem

										(Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$120,000	\$125,000	\$125,100	100.1%	21
\$150,000 - \$199,999	1	40	1.5	1	100.0%	0	4	\$202,125	\$195,875	\$179,875	91.8%	56
\$200,000 - \$224,999	2	23	1.2	2	100.0%	0	10	\$217,300	\$220,800	\$210,950	95.5%	56
\$225,000 - \$249,999	0	N/A	0.0	1	N/A	0	11	\$246,700	\$242,609	\$236,500	97.5%	43
\$250,000 - \$274,999	1	70	0.4	1	100.0%	1	16	\$250,481	\$250,788	\$258,387	103.0%	47
\$275,000 - \$299,999	14	49	3.8	5	35.7%	6	22	\$276,936	\$277,841	\$289,008	104.0%	51
\$300,000 - \$324,999	15	46	1.8	1	6.7%	1	50	\$303,064	\$300,560	\$310,769	103.4%	52
\$325,000 - \$349,999	19	51	2.5	2	10.5%	0	45	\$323,765	\$324,918	\$335,649	103.3%	55
\$350,000 - \$374,999	13	65	2.6	1	7.7%	2	30	\$352,883	\$351,010	\$359,969	102.6%	60
\$375,000 - \$399,999	3	79	0.8	2	66.7%	2	23	\$368,556	\$367,596	\$383,940	104.4%	46
\$400,000 - \$424,999	3	31	1.3	0	0.0%	0	14	\$403,971	\$403,414	\$409,643	101.5%	45
\$425,000 - \$449,999	5	19	7.5	0	0.0%	0	4	\$420,000	\$420,000	\$433,750	103.3%	45
\$450,000 - \$474,999	3	26	3.6	0	0.0%	0	5	\$462,500	\$450,000	\$456,360	101.4%	73
\$475,000 - \$499,999	4	49	8.0	0	0.0%	1	3	\$491,300	\$483,267	\$484,967	100.4%	87
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	2	30	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	0	1	\$599,900	\$599,900	\$605,000	100.9%	36
\$650,000 - \$699,999	1	60	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	0.0	0	N/A	0	1	\$700,000	\$700,000	\$700,000	100.0%	47
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	1	143	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	87	50	2.2	16	18.4%	14	240	\$321,347	\$320,300	\$328,467	102.5%	53

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential Suburban E Salem/North

										abai baii L		71101111
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$125,000	\$125,000	\$130,000	104.0%	19
\$150,000 - \$199,999	1	221	1.5	0	0.0%	1	4	\$197,875	\$186,625	\$184,250	98.7%	43
\$200,000 - \$224,999	1	63	2.0	0	0.0%	1	3	\$195,833	\$197,667	\$206,000	104.2%	33
\$225,000 - \$249,999	1	54	3.0	2	200.0%	0	2	\$242,500	\$242,500	\$240,000	99.0%	90
\$250,000 - \$274,999	2	9	1.7	2	100.0%	1	7	\$268,373	\$258,359	\$258,857	100.2%	64
\$275,000 - \$299,999	7	58	4.2	1	14.3%	2	10	\$286,260	\$286,060	\$286,910	100.3%	55
\$300,000 - \$324,999	4	31	1.1	0	0.0%	0	22	\$312,414	\$312,641	\$310,727	99.4%	64
\$325,000 - \$349,999	10	79	1.6	2	20.0%	0	38	\$333,268	\$330,053	\$339,353	102.8%	50
\$350,000 - \$374,999	9	53	0.7	1	11.1%	2	73	\$348,419	\$350,293	\$361,052	103.1%	60
\$375,000 - \$399,999	13	54	1.3	2	15.4%	3	62	\$370,600	\$370,856	\$383,488	103.4%	60
\$400,000 - \$424,999	5	18	0.6	1	20.0%	2	47	\$399,969	\$402,697	\$410,224	101.9%	74
\$425,000 - \$449,999	1	42	0.2	3	300.0%	2	33	\$424,854	\$429,545	\$435,466	101.4%	71
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	1	14	\$454,359	\$456,171	\$459,854	100.8%	78
\$475,000 - \$499,999	1	151	0.3	0	0.0%	0	19	\$472,565	\$483,157	\$483,036	100.0%	78
\$500,000 - \$524,999	0	N/A	0.0	1	N/A	0	5	\$486,324	\$488,171	\$506,749	103.8%	74
\$525,000 - \$549,999	1	3	6.0	0	0.0%	0	1	\$550,000	\$550,000	\$530,000	96.4%	67
\$550,000 - \$574,999	1	215	6.0	0	0.0%	1	1	\$545,000	\$549,000	\$550,000	100.2%	26
\$575,000 - \$599,999	0	N/A	0.0	1	N/A	1	3	\$593,333	\$586,667	\$581,667	99.1%	72
\$600,000 - \$649,999	1	116	2.0	0	0.0%	0	3	\$604,667	\$610,000	\$615,000	100.8%	86
\$650,000 - \$699,999	1	125	1.5	0	0.0%	0	4	\$696,975	\$646,975	\$663,525	102.6%	77
\$700,000 - \$799,999	2	44	6.0	1	50.0%	1	2	\$759,900	\$759,900	\$764,950	100.7%	17
\$800,000 - \$899,999	1	130	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	206	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	63	64	1.1	17	27.0%	19	354	\$379,283	\$379,969	\$387,471	102.0%	64

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°





December 13, 2021 Market Snapshot | Single Family Residential Suburban E Salem/South

										abai baii L		
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	1	N/A	0	1	\$140,000	\$140,000	\$115,000	82.1%	21
\$150,000 - \$199,999	1	23	6.0	0	0.0%	0	1	\$199,900	\$189,000	\$199,000	105.3%	24
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	4	\$225,000	\$225,000	\$214,000	95.1%	24
\$225,000 - \$249,999	0	N/A	0.0	0	N/A	1	2	\$282,450	\$282,450	\$238,450	84.4%	290
\$250,000 - \$274,999	0	N/A	0.0	0	N/A	0	3	\$266,667	\$265,000	\$261,667	98.7%	62
\$275,000 - \$299,999	3	44	1.8	0	0.0%	0	10	\$282,080	\$284,080	\$288,950	101.7%	51
\$300,000 - \$324,999	2	57	0.5	1	50.0%	0	22	\$304,091	\$304,214	\$313,159	102.9%	99
\$325,000 - \$349,999	12	51	2.3	1	8.3%	1	32	\$326,000	\$324,044	\$336,877	104.0%	61
\$350,000 - \$374,999	10	38	1.7	1	10.0%	0	35	\$349,314	\$348,717	\$358,470	102.8%	63
\$375,000 - \$399,999	9	53	2.2	2	22.2%	2	25	\$374,082	\$372,124	\$385,252	103.5%	64
\$400,000 - \$424,999	2	82	2.0	3	150.0%	0	6	\$391,450	\$393,117	\$413,000	105.1%	37
\$425,000 - \$449,999	1	49	3.0	2	200.0%	0	2	\$412,500	\$412,500	\$436,750	105.9%	73
\$450,000 - \$474,999	2	79	6.0	3	150.0%	0	2	\$459,500	\$459,500	\$465,000	101.2%	63
\$475,000 - \$499,999	1	25	1.2	1	100.0%	0	5	\$481,480	\$477,680	\$490,980	102.8%	55
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	0.0	0	N/A	0	3	\$545,000	\$545,000	\$531,000	97.4%	73
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	2	\$574,450	\$569,450	\$561,250	98.6%	84
\$575,000 - \$599,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	1	13	1.0	0	0.0%	0	6	\$620,642	\$613,300	\$618,850	100.9%	43
\$650,000 - \$699,999	1	102	2.0	0	0.0%	1	3	\$726,633	\$694,633	\$682,667	98.3%	91
\$700,000 - \$799,999	3	59	1.6	0	0.0%	1	11	\$750,782	\$743,055	\$739,818	99.6%	58
\$800,000 - \$899,999	1	95	3.0	0	0.0%	0	2	\$867,450	\$867,450	\$854,950	98.6%	105
\$900,000 - \$999,999	1	59	6.0	0	0.0%	0	1	\$950,000	\$950,000	\$995,000	104.7%	50
\$1,000,000 - \$1,499,999	2	57	6.0	0	0.0%	0	2	\$1,200,000	\$1,225,000	\$1,200,000	98.0%	57
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	52	52	1.7	16	30.8%	6	180	\$403,649	\$401,873	\$409,025	101.8%	67

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential

Southeast Salem

											ıtheast	
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	12	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	0	1.5	0	0.0%	0	4	\$231,100	\$199,850	\$175,000	87.6%	68
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	3	\$217,967	\$217,967	\$214,667	98.5%	35
\$225,000 - \$249,999	0	N/A	0.0	0	N/A	0	4	\$233,700	\$233,700	\$236,200	101.1%	62
\$250,000 - \$274,999	1	12	1.2	1	100.0%	0	5	\$255,780	\$255,780	\$261,280	102.2%	84
\$275,000 - \$299,999	6	49	2.8	2	33.3%	1	13	\$292,254	\$290,637	\$289,392	99.6%	65
\$300,000 - \$324,999	4	37	1.0	2	50.0%	0	24	\$308,221	\$309,263	\$314,008	101.5%	107
\$325,000 - \$349,999	7	27	0.9	2	28.6%	1	47	\$334,932	\$332,145	\$336,024	101.2%	74
\$350,000 - \$374,999	15	104	1.4	4	26.7%	0	66	\$356,628	\$355,036	\$361,664	101.9%	77
\$375,000 - \$399,999	16	98	1.7	4	25.0%	3	58	\$381,488	\$378,886	\$386,321	102.0%	71
\$400,000 - \$424,999	8	137	0.9	6	75.0%	2	55	\$404,765	\$403,645	\$409,114	101.4%	90
\$425,000 - \$449,999	14	74	2.0	3	21.4%	1	42	\$424,268	\$423,268	\$433,843	102.5%	65
\$450,000 - \$474,999	7	65	2.2	0	0.0%	2	19	\$454,958	\$454,711	\$458,153	100.8%	57
\$475,000 - \$499,999	11	45	3.3	0	0.0%	3	20	\$481,075	\$478,620	\$485,287	101.4%	56
\$500,000 - \$524,999	2	60	0.8	0	0.0%	0	15	\$495,567	\$495,980	\$506,411	102.1%	65
\$525,000 - \$549,999	6	73	1.4	1	16.7%	2	26	\$529,688	\$530,331	\$536,326	101.1%	69
\$550,000 - \$574,999	2	96	0.6	0	0.0%	1	21	\$551,950	\$551,788	\$560,566	101.6%	70
\$575,000 - \$599,999	6	69	2.1	1	16.7%	2	17	\$579,587	\$574,640	\$582,060	101.3%	61
\$600,000 - \$649,999	10	69	2.7	0	0.0%	1	22	\$613,627	\$617,092	\$621,841	100.8%	90
\$650,000 - \$699,999	8	69	2.8	0	0.0%	1	17	\$661,917	\$665,164	\$671,277	100.9%	69
\$700,000 - \$799,999	3	156	1.0	1	33.3%	1	18	\$747,667	\$744,017	\$742,150	99.7%	78
\$800,000 - \$899,999	2	39	3.0	1	50.0%	0	4	\$914,579	\$836,829	\$828,104	99.0%	172
\$900,000 - \$999,999	1	97	2.0	0	0.0%	0	3	\$933,000	\$933,000	\$948,667	101.7%	49
\$1,000,000 - \$1,499,999	2	218	2.4	0	0.0%	0	5	\$1,151,980	\$1,136,980	\$1,116,000	98.2%	53
\$1,500,000	0	N/A	0.0	0	N/A	0	1	\$2,350,000	\$2,350,000	\$2,300,000	97.9%	330
Market Totals	133	78	1.6	28	21.1%	21	509	\$452,197	\$450,133	\$455,389	101.2%	75

Source: Willamette Valley Multiple Listing Service





December 13, 2021 Market Snapshot | Single Family Residential

South Salem

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	1	208	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$275,000 - \$299,999	0	N/A	0.0	1	N/A	0	2	\$284,900	\$284,900	\$284,900	100.0%	16
\$300,000 - \$324,999	1	17	0.8	0	0.0%	0	8	\$306,713	\$304,838	\$310,125	101.7%	51
\$325,000 - \$349,999	2	67	0.7	2	100.0%	1	18	\$329,033	\$333,367	\$337,778	101.3%	49
\$350,000 - \$374,999	8	44	2.3	2	25.0%	2	21	\$362,098	\$355,469	\$361,572	101.7%	51
\$375,000 - \$399,999	9	90	1.5	0	0.0%	0	35	\$377,531	\$376,389	\$383,009	101.8%	57
\$400,000 - \$424,999	4	50	1.3	0	0.0%	1	19	\$403,500	\$400,868	\$410,805	102.5%	44
\$425,000 - \$449,999	12	41	3.4	0	0.0%	2	21	\$444,681	\$435,590	\$434,407	99.7%	56
\$450,000 - \$474,999	1	49	0.4	1	100.0%	0	15	\$447,773	\$450,773	\$456,802	101.3%	44
\$475,000 - \$499,999	5	34	2.3	0	0.0%	2	13	\$484,931	\$475,815	\$482,131	101.3%	71
\$500,000 - \$524,999	3	40	1.3	0	0.0%	0	14	\$493,556	\$491,742	\$509,074	103.5%	102
\$525,000 - \$549,999	3	25	1.8	0	0.0%	1	10	\$533,110	\$522,060	\$537,412	102.9%	70
\$550,000 - \$574,999	3	33	1.5	1	33.3%	0	12	\$550,150	\$548,975	\$560,616	102.1%	99
\$575,000 - \$599,999	3	41	1.6	1	33.3%	0	11	\$603,110	\$589,519	\$586,346	99.5%	82
\$600,000 - \$649,999	6	76	2.3	0	0.0%	0	16	\$618,274	\$612,331	\$620,216	101.3%	61
\$650,000 - \$699,999	4	68	2.7	3	75.0%	0	9	\$670,227	\$664,671	\$669,916	100.8%	77
\$700,000 - \$799,999	10	81	3.5	1	10.0%	0	17	\$773,241	\$763,505	\$755,193	98.9%	78
\$800,000 - \$899,999	3	332	1.6	3	100.0%	0	11	\$863,073	\$851,254	\$855,417	100.5%	68
\$900,000 - \$999,999	0	N/A	0.0	0	N/A	0	5	\$969,180	\$948,180	\$929,780	98.1%	64
\$1,000,000 - \$1,499,999	2	38	1.7	0	0.0%	0	7	\$1,200,713	\$1,200,677	\$1,184,143	98.6%	70
\$1,500,000	2	121	2.4	0	0.0%	2	5	\$1,764,000	\$1,744,000	\$1,705,000	97.8%	106
Market Totals	82	69	1.8	15	18.3%	11	269	\$542,380	\$537,265	\$540,961	100.7%	64

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential

Northwest Salem

											thwest	
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	1	\$200,000	\$200,000	\$195,000	97.5%	27
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	0	N/A	0.0	0	N/A	0	2	\$240,000	\$240,000	\$242,500	101.0%	56
\$250,000 - \$274,999	0	N/A	0.0	0	N/A	0	1	\$265,000	\$265,000	\$263,000	99.2%	46
\$275,000 - \$299,999	2	24	3.0	1	50.0%	0	4	\$445,000	\$341,250	\$291,000	85.3%	150
\$300,000 - \$324,999	1	40	0.5	1	100.0%	0	11	\$299,918	\$299,509	\$316,082	105.5%	57
\$325,000 - \$349,999	3	17	0.8	0	0.0%	4	24	\$326,108	\$326,863	\$337,283	103.2%	63
\$350,000 - \$374,999	5	36	1.2	1	20.0%	1	26	\$359,169	\$356,642	\$361,935	101.5%	53
\$375,000 - \$399,999	6	51	1.0	2	33.3%	1	37	\$380,954	\$377,851	\$383,735	101.6%	56
\$400,000 - \$424,999	4	44	0.8	1	25.0%	2	30	\$403,972	\$401,421	\$411,330	102.5%	49
\$425,000 - \$449,999	5	43	0.8	1	20.0%	0	36	\$421,519	\$418,603	\$435,483	104.0%	51
\$450,000 - \$474,999	4	38	0.8	1	25.0%	0	29	\$447,059	\$446,925	\$460,421	103.0%	57
\$475,000 - \$499,999	9	38	1.9	1	11.1%	0	28	\$466,757	\$478,942	\$485,525	101.4%	58
\$500,000 - \$524,999	3	16	0.7	1	33.3%	0	27	\$502,614	\$496,355	\$507,900	102.3%	56
\$525,000 - \$549,999	5	43	1.2	2	40.0%	0	25	\$518,512	\$518,072	\$533,620	103.0%	48
\$550,000 - \$574,999	2	47	0.9	1	50.0%	1	13	\$549,108	\$550,346	\$557,531	101.3%	67
\$575,000 - \$599,999	2	24	0.9	0	0.0%	1	14	\$598,093	\$584,036	\$589,043	100.9%	55
\$600,000 - \$649,999	9	103	3.0	2	22.2%	1	18	\$629,984	\$631,256	\$630,222	99.8%	49
\$650,000 - \$699,999	7	85	4.2	0	0.0%	3	10	\$687,185	\$670,990	\$675,690	100.7%	72
\$700,000 - \$799,999	3	56	1.8	1	33.3%	2	10	\$776,680	\$746,070	\$751,850	100.8%	60
\$800,000 - \$899,999	2	63	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	2	217	6.0	0	0.0%	0	2	\$1,087,000	\$987,525	\$980,000	99.2%	103
\$1,000,000 - \$1,499,999	1	280	0.7	0	0.0%	0	9	\$1,222,492	\$1,193,059	\$1,155,889	96.9%	224
\$1,500,000 +	4	96	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	79	61	1.3	16	20.3%	17	357	\$481,266	\$476,516	\$483,984	101.6%	61

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *





December 13, 2021 Market Snapshot | Single Family Residential

Renton County

											2 11101110	County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	2	\$92,500	\$92,500	\$82,500	89.2%	38
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	2	\$187,450	\$187,450	\$196,000	104.6%	48
\$200,000 - \$224,999	1	40	6.0	0	0.0%	0	1	\$200,000	\$200,000	\$200,000	100.0%	49
\$225,000 - \$249,999	1	45	1.5	0	0.0%	1	4	\$246,750	\$240,500	\$229,125	95.3%	102
\$250,000 - \$274,999	2	65	1.5	0	0.0%	0	8	\$258,425	\$259,050	\$263,625	101.8%	50
\$275,000 - \$299,999	3	178	1.4	0	0.0%	0	13	\$286,708	\$282,931	\$287,058	101.5%	67
\$300,000 - \$324,999	3	26	1.4	2	66.7%	3	13	\$300,908	\$293,515	\$310,604	105.8%	55
\$325,000 - \$349,999	4	157	1.3	0	0.0%	2	19	\$320,511	\$318,405	\$335,410	105.3%	76
\$350,000 - \$374,999	11	113	2.0	1	9.1%	0	33	\$351,782	\$351,809	\$360,952	102.6%	47
\$375,000 - \$399,999	11	133	1.4	1	9.1%	3	48	\$374,561	\$374,278	\$385,063	102.9%	72
\$400,000 - \$424,999	2	151	0.2	1	50.0%	1	59	\$392,015	\$391,930	\$410,487	104.7%	87
\$425,000 - \$449,999	12	73	1.0	15	125.0%	1	69	\$424,071	\$424,663	\$436,647	102.8%	93
\$450,000 - \$474,999	12	63	1.2	7	58.3%	2	60	\$438,895	\$440,222	\$458,772	104.2%	68
\$475,000 - \$499,999	16	60	1.4	12	75.0%	5	70	\$467,890	\$467,449	\$486,110	104.0%	81
\$500,000 - \$524,999	4	68	0.4	11	275.0%	0	58	\$494,465	\$491,968	\$510,536	103.8%	72
\$525,000 - \$549,999	3	95	0.4	10	333.3%	1	48	\$515,309	\$514,234	\$535,712	104.2%	70
\$550,000 - \$574,999	4	28	0.7	17	425.0%	0	35	\$531,165	\$529,943	\$557,875	105.3%	58
\$575,000 - \$599,999	7	54	1.8	9	128.6%	1	23	\$552,773	\$555,377	\$581,355	104.7%	77
\$600,000 - \$649,999	16	71	2.1	17	106.3%	0	46	\$591,110	\$591,097	\$622,784	105.4%	52
\$650,000 - \$699,999	10	72	1.7	7	70.0%	0	36	\$649,028	\$642,784	\$673,640	104.8%	75
\$700,000 - \$799,999	11	70	2.0	0	0.0%	2	33	\$717,894	\$713,742	\$748,258	104.8%	59
\$800,000 - \$899,999	2	56	0.7	2	100.0%	1	18	\$775,711	\$774,378	\$829,792	107.2%	56
\$900,000 - \$999,999	2	58	0.9	0	0.0%	1	13	\$919,077	\$918,000	\$928,423	101.1%	82
\$1,000,000 - \$1,499,999	4	53	4.0	0	0.0%	0	6	\$1,226,667	\$1,184,833	\$1,189,833	100.4%	136
\$1,500,000 +	6	166	9.0	1	16.7%	2	4	\$1,974,500	\$1,879,750	\$1,828,750	97.3%	163
Market Totals	147	83	1.2	113	76.9%	26	721	\$497,559	\$495,697	\$515,248	103.9%	72

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *





December 13, 2021 Market Snapshot | Single Family Residential

Linn County

Price Range Number of Actives Months (Actives) Number of Actives Number of Actives Pending Pending Pending Coolings Last Six Months Average Of Sold Homes	
\$150,000- \$150,000- \$150,000- \$151,0	Average Days on Market (Solds)
\$20,000	51
\$200,000	69
\$249,999	69
\$274,999	71
\$299,999	62
\$324,999	81
\$349,999	55
\$374,999	57
\$399,999	61
\$425,000	57
\$449,999	68
\$474,999	67
\$499,999	60
\$524,999	62
\$549,999 7 99 1.5 6 85.7% 0 28 \$530,268 \$526,014 \$534,828 101.7% \$550,000 - \$574,999 8 61 2.1 3 37.5% 1 23 \$551,470 \$543,339 \$556,643 102.4% \$575,000 - \$599,999 8 69 2.3 2 25.0% 2 21 \$576,129 \$570,648 \$582,700 102.1% \$600,000 - \$649,999 4 53 0.7 1 25.0% 1 33 \$619,598 \$614,295 \$622,094 101.3% \$650,000 - \$650,000 - \$649,999 4 53 0.7 1 25.0% 1 33 \$619,598 \$614,295 \$622,094 101.3%	59
\$574,999 8 61 2.1 3 37.5% 1 23 \$551,470 \$543,339 \$556,643 102.4% \$575,000 \$575,000 \$8 69 2.3 2 25.0% 2 21 \$576,129 \$570,648 \$582,700 102.1% \$649,999 4 53 0.7 1 25.0% 1 33 \$619,598 \$614,295 \$622,094 101.3% \$650,000 \$650,000 \$10 50 20 11 10.00% 1 20 \$648,045 \$622,094 101.3%	59
\$599,999 8 69 2.3 2 25.0% 2 21 \$576,129 \$570,648 \$582,700 102.1% \$600,000 - \$649,999 4 53 0.7 1 25.0% 1 33 \$619,598 \$614,295 \$622,094 101.3% \$650,000 - 10 50 30 1 1000% 1 20 \$640,0000	63
\$649,999 4 53 0.7 1 25.0% 1 33 \$619,598 \$614,295 \$622,094 101.3% \$650,000 - 10 F0 20 1 10.00% 1 20 \$640,000 \$65	56
	69
\$077 ₁ 777	75
\$700,000 - \$799,999 13 80 3.7 0 0.0% 1 21 \$736,233 \$731,329 \$746,388 102.1%	69
\$800,000 - \$899,999 10 56 4.6 2 20.0% 2 13 \$866,654 \$846,962 \$831,063 98.1%	73
\$900,000 - \$999,999 4 107 8.0 0 0.0% 2 3 \$943,300 \$943,300 \$943,333 100.0%	52
\$1,000,000 - \$1,499,999 7 77 6.0 0 0.0% 3 7 \$1,287,429 \$1,272,714 \$1,181,143 92.8%	129
\$1,500,000 + 4 91 6.0 0 0.0% 1 4 \$3,795,000 \$3,694,875 \$3,504,000 94.8%	220
Market Totals 324 61 1.8 63 19.4% 53 1110 \$404,947 \$402,205 \$409,843 101.9%	64

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential

Marion County

	Marion											Jounty
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	8	\$104,550	\$102,675	\$99,350	96.8%	42
\$150,000 - \$199,999	1	93	0.8	1	100.0%	0	8	\$209,975	\$196,850	\$171,500	87.1%	39
\$200,000 - \$224,999	0	N/A	0.0	1	N/A	0	2	\$222,500	\$217,500	\$210,000	96.6%	49
\$225,000 - \$249,999	0	N/A	0.0	1	N/A	0	5	\$222,780	\$223,580	\$235,000	105.1%	56
\$250,000 - \$274,999	4	77	1.7	1	25.0%	1	14	\$265,700	\$261,564	\$262,329	100.3%	72
\$275,000 - \$299,999	12	40	2.9	3	25.0%	5	25	\$299,404	\$290,808	\$286,994	98.7%	62
\$300,000 - \$324,999	10	65	1.2	2	20.0%	0	52	\$304,517	\$302,302	\$311,334	103.0%	59
\$325,000 - \$349,999	7	131	1.0	2	28.6%	2	42	\$327,636	\$327,062	\$336,152	102.8%	61
\$350,000 - \$374,999	11	40	1.9	2	18.2%	1	35	\$352,487	\$353,821	\$359,863	101.7%	57
\$375,000 - \$399,999	14	59	1.3	10	71.4%	3	65	\$380,244	\$377,885	\$385,789	102.1%	61
\$400,000 - \$424,999	9	45	0.8	18	200.0%	3	67	\$408,318	\$405,787	\$411,442	101.4%	71
\$425,000 - \$449,999	18	50	2.2	7	38.9%	1	49	\$429,580	\$427,213	\$434,741	101.8%	96
\$450,000 - \$474,999	19	78	2.3	3	15.8%	1	50	\$445,489	\$446,570	\$459,265	102.8%	66
\$475,000 - \$499,999	14	52	2.2	11	78.6%	3	38	\$484,749	\$481,412	\$486,871	101.1%	72
\$500,000 - \$524,999	0	N/A	0.0	3	N/A	1	28	\$518,536	\$514,006	\$514,067	100.0%	67
\$525,000 - \$549,999	8	58	1.5	2	25.0%	1	31	\$532,595	\$535,292	\$535,395	100.0%	66
\$550,000 - \$574,999	4	82	0.7	3	75.0%	1	33	\$561,391	\$560,042	\$560,100	100.0%	66
\$575,000 - \$599,999	12	67	2.8	1	8.3%	2	26	\$578,033	\$577,449	\$583,305	101.0%	66
\$600,000 - \$649,999	13	58	2.0	4	30.8%	3	39	\$615,941	\$613,364	\$625,324	101.9%	80
\$650,000 - \$699,999	10	59	2.5	1	10.0%	0	24	\$682,031	\$666,693	\$672,306	100.8%	69
\$700,000 - \$799,999	10	92	2.2	0	0.0%	2	27	\$725,517	\$721,077	\$733,404	101.7%	58
\$800,000 - \$899,999	6	100	2.3	1	16.7%	1	16	\$854,981	\$848,419	\$845,063	99.6%	58
\$900,000 - \$999,999	5	82	2.3	0	0.0%	1	13	\$1,024,368	\$1,000,454	\$941,769	94.1%	80
\$1,000,000 - \$1,499,999	10	99	8.6	1	10.0%	6	7	\$1,233,571	\$1,212,143	\$1,213,286	100.1%	244
\$1,500,000	6	69	7.2	0	0.0%	2	5	\$2,308,998	\$2,298,998	\$2,161,000	94.0%	134
Market Totals	203	66	1.7	78	38.4%	40	709	\$483,456	\$480,197	\$483,708	100.7%	69

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential

Polk County

											PUIK	ounty	
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)	
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$180,000	\$150,000	\$135,000	90.0%	80	
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	7	\$177,714	\$174,857	\$169,429	96.9%	57	
\$200,000 - \$224,999	2	38	12.0	0	0.0%	1	1	\$189,900	\$205,000	\$205,000	100.0%	43	
\$225,000 - \$249,999	2	46	2.4	0	0.0%	1	5	\$243,445	\$243,770	\$231,200	94.8%	103	
\$250,000 - \$274,999	3	79	2.3	0	0.0%	1	8	\$271,119	\$264,244	\$259,744	98.3%	69	
\$275,000 - \$299,999	5	31	1.3	3	60.0%	0	24	\$277,350	\$277,642	\$287,342	103.5%	63	
\$300,000 - \$324,999	5	60	0.6	2	40.0%	1	50	\$305,617	\$306,922	\$310,794	101.3%	86	
\$325,000 <i>-</i> \$349,999	15	40	1.6	8	53.3%	1	55	\$325,975	\$324,943	\$334,591	103.0%	79	
\$350,000 - \$374,999	13	44	1.4	0	0.0%	1	54	\$352,107	\$351,037	\$359,042	102.3%	68	
\$375,000 - \$399,999	20	41	2.4	1	5.0%	1	50	\$380,164	\$378,990	\$386,289	101.9%	66	
\$400,000 - \$424,999	8	20	1.1	4	50.0%	1	44	\$414,676	\$412,852	\$410,916	99.5%	72	
\$425,000 - \$449,999	15	61	2.9	5	33.3%	1	31	\$427,941	\$426,654	\$433,331	101.6%	75	
\$450,000 - \$474,999	11	78	2.5	1	9.1%	0	26	\$455,634	\$450,946	\$459,152	101.8%	84	
\$475,000 - \$499,999	11	88	3.1	1	9.1%	3	21	\$485,526	\$484,317	\$489,021	101.0%	86	
\$500,000 - \$524,999	9	84	3.2	2	22.2%	1	17	\$509,434	\$506,180	\$506,495	100.1%	71	
\$525,000 - \$549,999	4	94	1.6	2	50.0%	1	15	\$535,517	\$534,517	\$534,863	100.1%	56	
\$550,000 - \$574,999	6	53	5.1	0	0.0%	1	7	\$550,957	\$550,957	\$558,462	101.4%	86	
\$575,000 - \$599,999	13	66	5.6	0	0.0%	1	14	\$588,037	\$586,394	\$584,187	99.6%	93	
\$600,000 - \$649,999	9	79	3.4	1	11.1%	0	16	\$617,750	\$630,373	\$629,242	99.8%	115	
\$650,000 - \$699,999	10	115	6.0	1	10.0%	1	10	\$678,635	\$679,430	\$669,040	98.5%	100	
\$700,000 - \$799,999	6	108	3.6	2	33.3%	0	10	\$794,390	\$763,490	\$750,500	98.3%	167	
\$800,000 - \$899,999	5	133	3.8	0	0.0%	2	8	\$915,188	\$877,250	\$846,963	96.5%	209	
\$900,000 - \$999,999	3	96	6.0	0	0.0%	1	3	\$1,043,000	\$958,000	\$949,667	99.1%	266	
\$1,000,000 - \$1,499,999	3	112	9.0	0	0.0%	1	2	\$1,569,500	\$1,425,500	\$1,301,000	91.3%	291	
\$1,500,000 +	9	171	13.5	0	0.0%	1	4	\$1,836,250	\$1,836,250	\$1,677,500	91.4%	182	
Market Totals	187	72	2.3	33	17.6%	22	483	\$436,384	\$433,287	\$434,665	100.3%	84	

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *

Northwest Real Estate



December 13, 2021 Market Snapshot | Single Family Residential Outside 4 County Area

Number Average Number Expired Sales Closings Original Sale Days on Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 1 34 1.5 2 200.0% 1 4 \$128.725 \$128,725 \$123,500 95.9% 46 \$149,999 \$150,000 1 49 0 0.0% 0 5 \$184.880 \$181,880 \$180.300 99.1% 52 1.2 \$199,999 \$200,000 -0 0.0 0 1 N/A N/A 6 \$226.133 \$226,300 \$212.717 94.0% 130 \$224,999 \$225,000 -59 0 0.0% 1 5 94.9% 106 1 1.2 \$235,180 \$252,360 \$239,510 \$249,999 \$250,000 1 110 2.0 1 100.0% () 3 \$262,967 \$262.967 \$268.067 52 1019% \$274,999 \$275.000 -83 5 3 60.0% 1 \$299,600 \$297,600 2.1 14 \$288,429 96.9% 63 \$299,999 \$300,000 -5 9 0 () 49 2.0 0.0% 15 \$309,445 \$304,051 102.0% \$310,125 \$324,999 7 25 1 79 1.9 14.3% 1 22 \$334,998 \$335,386 \$336,959 100.5% \$349,999 \$350,000 -7 70 1.6 1 14.3% 0 26 \$354,763 \$354,537 \$360,863 101.8% 43 \$374,999 \$375,000 -7 19 1.9 3 42.9% 2 22 \$386,955 \$381,459 \$386,400 101.3% 60 \$399,999 \$400,000 2 6 80 1.1 33.3% 2 32 \$405.181 \$403.694 \$411,509 101.9% 42 \$424,999 \$425,000 -3 52 0.7 3 100.0% 3 27 \$430,641 \$424,570 \$435,852 102.7% 47 \$449,999 \$450,000 -5 4 47 0.9 125.0% 1 27 \$460,493 \$449,130 \$460.333 102.5% 75 \$474,999 \$475,000 -4 19 1.0 4 100.0% 1 23 \$484.926 \$480.834 \$485,470 101.0% 58 \$499,999 \$500,000 3 0 N/A 0.0 N/A 1 17 \$487,959 \$487,929 \$508,440 104.2% 50 \$524,999 \$525,000 46 1.3 0 0.0% 0 28 \$542.064 \$533.814 \$537,400 100.7% 69 6 \$549,999 \$550,000 3 0 0.0% 1 \$541.587 \$538,920 31 1.2 15 \$558.374 103.6% 61 \$574,999 \$575,000 7 73 2.8 1 14.3% 3 15 \$597.640 \$592,040 99.1% 49 \$586,827 \$599,999 \$600,000 -100.0% 2 0.5 2 1 113 24 \$623,679 \$613,479 \$626,879 102.2% 56 \$649,999 \$650,000 3 4 20 53 6 76 1.8 66.7% \$685,323 \$676,218 \$676,665 100.1% \$699,999 \$700,000 9 86 51 6 1 32 \$751,427 \$736,952 \$740,264 1.7 66.7% 100.4% \$799,999 \$800,000 4 102 3 0 23 57 1.0 75.0% \$841,513 \$827,948 \$839,557 101.4% \$899,999 \$900,000 91 0 7 3.8 0.0% 4 11 \$1,018,364 \$967,809 \$938,008 96.9% 107 \$999,999 \$1,000,000 2 2.3 6 100.0% \$1,362,600 6 110 16 \$1,276,100 \$1,207,813 94.6% 113 \$1,499,999 \$1,500,000 20 222 10.9 1 5.0% 7 99.3% 198 11 \$2,613,182 \$2,549,091 \$2,531,305 Market Totals

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *