

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 3                         | 116                              | 1.6                 | 1                          | 33.3%         | 2                                | 11                       | \$131,718                                 | \$127,991                              | \$116,545                        | 91.1%               | 85                             |
| \$150,000 - \$199,999     | 3                         | 175                              | 1.5                 | 9                          | 300.0%        | 2                                | 12                       | \$184,567                                 | \$180,825                              | \$179,704                        | 99.4%               | 23                             |
| \$200,000 - \$224,999     | 1                         | 15                               | 1.2                 | 9                          | 900.0%        | 0                                | 5                        | \$234,400                                 | \$219,400                              | \$211,900                        | 96.6%               | 265                            |
| \$225,000 - \$249,999     | 5                         | 49                               | 3.0                 | 1                          | 20.0%         | 0                                | 10                       | \$246,520                                 | \$245,080                              | \$236,495                        | 96.5%               | 47                             |
| \$250,000 - \$274,999     | 5                         | 46                               | 3.8                 | 2                          | 40.0%         | 0                                | 8                        | \$263,225                                 | \$261,463                              | \$261,313                        | 99.9%               | 29                             |
| \$275,000 - \$299,999     | 3                         | 16                               | 0.7                 | 6                          | 200.0%        | 0                                | 27                       | \$293,022                                 | \$291,985                              | \$287,196                        | 98.4%               | 65                             |
| \$300,000 - \$324,999     | 1                         | 14                               | 0.4                 | 3                          | 300.0%        | 0                                | 17                       | \$308,482                                 | \$305,688                              | \$308,182                        | 100.8%              | 26                             |
| \$325,000 - \$349,999     | 1                         | 22                               | 0.5                 | 3                          | 300.0%        | 2                                | 13                       | \$331,462                                 | \$329,538                              | \$331,640                        | 100.6%              | 48                             |
| \$350,000 - \$374,999     | 2                         | 76                               | 0.7                 | 5                          | 250.0%        | 0                                | 18                       | \$361,017                                 | \$358,522                              | \$359,606                        | 100.3%              | 34                             |
| \$375,000 - \$399,999     | 2                         | 24                               | 0.7                 | 10                         | 500.0%        | 1                                | 17                       | \$397,035                                 | \$394,741                              | \$386,382                        | 97.9%               | 46                             |
| \$400,000 - \$424,999     | 1                         | 284                              | 0.6                 | 3                          | 300.0%        | 0                                | 10                       | \$410,559                                 | \$408,559                              | \$407,279                        | 99.7%               | 51                             |
| \$425,000 - \$449,999     | 2                         | 6                                | 1.2                 | 0                          | 0.0%          | 0                                | 10                       | \$423,580                                 | \$420,430                              | \$433,140                        | 103.0%              | 20                             |
| \$450,000 - \$474,999     | 2                         | 236                              | 1.2                 | 3                          | 150.0%        | 0                                | 10                       | \$465,440                                 | \$461,040                              | \$457,000                        | 99.1%               | 18                             |
| \$475,000 - \$499,999     | 2                         | 20                               | 0.9                 | 8                          | 400.0%        | 0                                | 13                       | \$490,854                                 | \$488,546                              | \$489,831                        | 100.3%              | 7                              |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$553,000                                 | \$546,333                              | \$503,425                        | 92.1%               | 52                             |
| \$525,000 - \$549,999     | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 0                                | 8                        | \$545,981                                 | \$545,981                              | \$535,063                        | 98.0%               | 23                             |
| \$550,000 - \$574,999     | 1                         | 56                               | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$572,967                                 | \$572,967                              | \$563,167                        | 98.3%               | 39                             |
| \$575,000 - \$599,999     | 1                         | 2                                | 1.5                 | 3                          | 300.0%        | 0                                | 4                        | \$639,250                                 | \$633,000                              | \$584,250                        | 92.3%               | 19                             |
| \$600,000 - \$649,999     | 1                         | 432                              | 1.0                 | 0                          | 0.0%          | 1                                | 6                        | \$648,933                                 | \$643,933                              | \$628,833                        | 97.7%               | 51                             |
| \$650,000 - \$699,999     | 6                         | 31                               | 12.0                | 1                          | 16.7%         | 0                                | 3                        | \$693,333                                 | \$689,000                              | \$686,500                        | 99.6%               | 20                             |
| \$700,000 - \$799,999     | 3                         | 61                               | 9.0                 | 4                          | 133.3%        | 2                                | 2                        | \$772,000                                 | \$772,000                              | \$762,000                        | 98.7%               | 89                             |
| \$800,000 - \$899,999     | 1                         | 7                                | 1.0                 | 3                          | 300.0%        | 1                                | 6                        | \$850,467                                 | \$829,650                              | \$835,333                        | 100.7%              | 155                            |
| \$900,000 - \$999,999     | 6                         | 196                              | 18.0                | 0                          | 0.0%          | 0                                | 2                        | \$957,450                                 | \$947,000                              | \$932,450                        | 98.5%               | 16                             |
| \$1,000,000 - \$1,499,999 | 6                         | 159                              | 36.0                | 0                          | 0.0%          | 1                                | 1                        | \$1,370,000                               | \$1,320,000                            | \$1,225,000                      | 92.8%               | 91                             |
| \$1,500,000 +             | 5                         | 329                              | N/A                 | 1                          | 20.0%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>63</b>                 | <b>113</b>                       | <b>1.7</b>          | <b>77</b>                  | <b>122.2%</b> | <b>12</b>                        | <b>219</b>               | <b>\$391,344</b>                          | <b>\$387,768</b>                       | <b>\$383,184</b>                 | <b>98.8%</b>        | <b>48</b>                      |

Presented by Berkshire Hathaway HomeServices Northwest Real Estate | Source: Regional Multiple Listing Service (RMLS™)

**Market Snapshot | Single Family Residential  
Florence Coast Village**

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$99,999            | 1                         | 28                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$100,000 - \$124,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$122,000                                 | \$122,000                              | \$110,000                        | 90.2%               | 74                             |
| \$125,000 - \$149,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$134,900                                 | \$134,900                              | \$125,000                        | 92.7%               | 7                              |
| \$150,000 - \$174,999     | 2                         | 254                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$175,000 - \$199,999     | 1                         | 17                               | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$199,000                                 | \$199,000                              | \$199,000                        | 100.0%              | 5                              |
| \$200,000 - \$224,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$225,000 - \$249,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$250,000 - \$274,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$275,000 - \$299,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$299,000                                 | \$299,000                              | \$299,000                        | 100.0%              | 3                              |
| \$300,000 - \$324,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$325,000 - \$349,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$350,000 - \$374,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$375,000 - \$399,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$400,000 - \$424,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$425,000 - \$449,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$450,000 - \$474,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$475,000 - \$499,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$500,000 - \$549,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$550,000 - \$599,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$600,000 - \$699,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>4</b>                  | <b>138</b>                       | <b>6.0</b>          | <b>0</b>                   | <b>0.0%</b>   | <b>1</b>                         | <b>4</b>                 | <b>\$188,725</b>                          | <b>\$188,725</b>                       | <b>\$183,250</b>                 | <b>97.1%</b>        | <b>22</b>                      |

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| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 1                         | 25                               | 1.2                 | 0                          | 0.0%          | 0                                | 5                        | \$129,800                                 | \$121,600                              | \$114,800                        | 94.4%               | 51                             |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 4                          | N/A           | 0                                | 4                        | \$176,125                                 | \$176,125                              | \$174,113                        | 98.9%               | 13                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$225,000 - \$249,999     | 2                         | 34                               | 4.0                 | 1                          | 50.0%         | 0                                | 3                        | \$237,467                                 | \$234,133                              | \$231,567                        | 98.9%               | 30                             |
| \$250,000 - \$274,999     | 1                         | 109                              | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$266,633                                 | \$266,633                              | \$262,333                        | 98.4%               | 18                             |
| \$275,000 - \$299,999     | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 0                                | 5                        | \$286,860                                 | \$281,960                              | \$277,980                        | 98.6%               | 43                             |
| \$300,000 - \$324,999     | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$325,000 - \$349,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$350,000 - \$374,999     | 1                         | 137                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$375,000 - \$399,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$390,000                                 | \$390,000                              | \$385,000                        | 98.7%               | 1                              |
| \$400,000 - \$424,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$425,000 - \$449,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$450,000 - \$474,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$475,000 - \$499,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$500,000 - \$524,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$600,000 - \$649,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$650,000 - \$699,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | 5                         | 68                               | 1.4                 | 8                          | 160.0%        | 0                                | 22                       | \$230,914                                 | \$227,482                              | \$223,275                        | 98.2%               | 30                             |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$200,000 - \$224,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$225,000 - \$249,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$250,000 - \$274,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$259,900                                 | \$259,900                              | \$254,000                        | 97.7%               | 9                              |
| \$275,000 - \$299,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 4                        | \$296,700                                 | \$300,200                              | \$295,725                        | 98.5%               | 27                             |
| \$300,000 - \$324,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 3                        | \$301,633                                 | \$301,633                              | \$305,633                        | 101.3%              | 89                             |
| \$325,000 - \$349,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$322,267                                 | \$322,267                              | \$333,275                        | 103.4%              | 4                              |
| \$350,000 - \$374,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$349,900                                 | \$339,000                              | \$355,000                        | 104.7%              | 15                             |
| \$375,000 - \$399,999     | 0                         | N/A                              | 0.0                 | 3                          | N/A           | 0                                | 2                        | \$394,000                                 | \$389,000                              | \$386,750                        | 99.4%               | 102                            |
| \$400,000 - \$424,999     | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$425,000 - \$449,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$429,900                                 | \$429,900                              | \$430,000                        | 100.0%              | 21                             |
| \$450,000 - \$474,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$449,900                                 | \$449,900                              | \$461,000                        | 102.5%              | 9                              |
| \$475,000 - \$499,999     | 1                         | 18                               | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$479,900                                 | \$479,900                              | \$479,900                        | 100.0%              | 29                             |
| \$500,000 - \$524,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$600,000 - \$649,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$650,000 - \$699,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>1</b>                  | <b>18</b>                        | <b>0.4</b>          | <b>6</b>                   | <b>600.0%</b> | <b>0</b>                         | <b>17</b>                | <b>\$342,118</b>                          | <b>\$341,712</b>                       | <b>\$344,296</b>                 | <b>100.8%</b>       | <b>39</b>                      |

Presented by Berkshire Hathaway HomeServices Northwest Real Estate | Source: Regional Multiple Listing Service (RMLS™)

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 5                          | N/A           | 0                                | 1                        | \$192,500                                 | \$192,500                              | \$180,000                        | 93.5%               | 66                             |
| \$200,000 - \$224,999     | 1                         | 15                               | 2.0                 | 8                          | 800.0%        | 0                                | 3                        | \$224,333                                 | \$221,000                              | \$214,667                        | 97.1%               | 86                             |
| \$225,000 - \$249,999     | 1                         | 42                               | 1.5                 | 0                          | 0.0%          | 0                                | 4                        | \$236,950                                 | \$242,175                              | \$241,313                        | 99.6%               | 25                             |
| \$250,000 - \$274,999     | 1                         | 10                               | 6.0                 | 1                          | 100.0%        | 0                                | 1                        | \$299,000                                 | \$284,900                              | \$274,000                        | 96.2%               | 155                            |
| \$275,000 - \$299,999     | 2                         | 12                               | 1.2                 | 3                          | 150.0%        | 0                                | 10                       | \$291,400                                 | \$291,800                              | \$289,600                        | 99.2%               | 112                            |
| \$300,000 - \$324,999     | 1                         | 14                               | 0.8                 | 0                          | 0.0%          | 0                                | 8                        | \$316,513                                 | \$312,200                              | \$308,525                        | 98.8%               | 15                             |
| \$325,000 - \$349,999     | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 2                                | 5                        | \$334,480                                 | \$333,480                              | \$331,500                        | 99.4%               | 74                             |
| \$350,000 - \$374,999     | 1                         | 14                               | 0.5                 | 3                          | 300.0%        | 0                                | 13                       | \$362,800                                 | \$360,185                              | \$360,185                        | 100.0%              | 25                             |
| \$375,000 - \$399,999     | 2                         | 24                               | 1.3                 | 6                          | 300.0%        | 0                                | 9                        | \$397,533                                 | \$394,644                              | \$385,000                        | 97.6%               | 48                             |
| \$400,000 - \$424,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 6                        | \$402,382                                 | \$402,382                              | \$406,049                        | 100.9%              | 22                             |
| \$425,000 - \$449,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$427,467                                 | \$427,467                              | \$428,300                        | 100.2%              | 3                              |
| \$450,000 - \$474,999     | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 0                                | 4                        | \$485,375                                 | \$474,375                              | \$460,625                        | 97.1%               | 36                             |
| \$475,000 - \$499,999     | 0                         | N/A                              | 0.0                 | 5                          | N/A           | 0                                | 8                        | \$489,025                                 | \$485,275                              | \$490,288                        | 101.0%              | 5                              |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$545,000                                 | \$545,000                              | \$505,000                        | 92.7%               | 3                              |
| \$525,000 - \$549,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 5                        | \$539,770                                 | \$539,770                              | \$532,100                        | 98.6%               | 9                              |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$549,900                                 | \$549,900                              | \$563,000                        | 102.4%              | 1                              |
| \$575,000 - \$599,999     | 1                         | 2                                | N/A                 | 2                          | 200.0%        | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$600,000 - \$649,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 4                        | \$654,675                                 | \$647,175                              | \$626,725                        | 96.8%               | 71                             |
| \$650,000 - \$699,999     | 2                         | 30                               | N/A                 | 1                          | 50.0%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 1                                | 1                        | \$775,000                                 | \$775,000                              | \$750,000                        | 96.8%               | 151                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 3                         | 261                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 1                         | 543                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>16</b>                 | <b>97</b>                        | <b>1.1</b>          | <b>41</b>                  | <b>256.3%</b> | <b>4</b>                         | <b>88</b>                | <b>\$395,544</b>                          | <b>\$393,240</b>                       | <b>\$388,736</b>                 | <b>98.9%</b>        | <b>43</b>                      |

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| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 2                        | \$162,000                                 | \$162,000                              | \$147,000                        | 90.7%               | 50                             |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$206,950                                 | \$184,500                              | \$175,000                        | 94.9%               | 30                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$225,000 - \$249,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$295,000                                 | \$295,000                              | \$225,000                        | 76.3%               | 12                             |
| \$250,000 - \$274,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$265,000                                 | \$265,000                              | \$265,500                        | 100.2%              | 2                              |
| \$275,000 - \$299,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$330,000                                 | \$319,000                              | \$280,000                        | 87.8%               | 79                             |
| \$300,000 - \$324,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 5                        | \$304,460                                 | \$301,860                              | \$310,800                        | 103.0%              | 11                             |
| \$325,000 - \$349,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$312,900                                 | \$312,900                              | \$329,500                        | 105.3%              | 3                              |
| \$350,000 - \$374,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$375,000 - \$399,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 1                                | 1                        | \$419,000                                 | \$419,000                              | \$395,000                        | 94.3%               | 3                              |
| \$400,000 - \$424,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$431,950                                 | \$421,950                              | \$405,750                        | 96.2%               | 37                             |
| \$425,000 - \$449,999     | 1                         | 8                                | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$404,750                                 | \$404,750                              | \$433,500                        | 107.1%              | 4                              |
| \$450,000 - \$474,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$447,000                                 | \$447,000                              | \$452,500                        | 101.2%              | 1                              |
| \$475,000 - \$499,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 3                        | \$498,000                                 | \$498,000                              | \$490,200                        | 98.4%               | 5                              |
| \$500,000 - \$524,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$599,000                                 | \$599,000                              | \$599,000                        | 100.0%              | 26                             |
| \$600,000 - \$649,999     | 1                         | 432                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$650,000 - \$699,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$702,500                                 | \$696,000                              | \$686,000                        | 98.6%               | 28                             |
| \$700,000 - \$799,999     | 1                         | 11                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>3</b>                  | <b>150</b>                       | <b>0.7</b>          | <b>4</b>                   | <b>133.3%</b> | <b>1</b>                         | <b>27</b>                | <b>\$380,015</b>                          | <b>\$376,241</b>                       | <b>\$372,133</b>                 | <b>98.9%</b>        | <b>18</b>                      |

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| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 1                         | 296                              | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$99,000                                  | \$99,000                               | \$89,000                         | 89.9%               | 465                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$189,900                                 | \$189,900                              | \$175,000                        | 92.2%               | 52                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$225,000 - \$249,999     | 2                         | 68                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$250,000 - \$274,999     | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$275,000 - \$299,999     | 1                         | 24                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$286,250                                 | \$281,000                              | \$282,250                        | 100.4%              | 26                             |
| \$300,000 - \$324,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$325,000 - \$349,999     | 1                         | 22                               | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$330,000                                 | \$330,000                              | \$330,000                        | 100.0%              | 2                              |
| \$350,000 - \$374,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$359,000                                 | \$359,000                              | \$359,000                        | 100.0%              | 14                             |
| \$375,000 - \$399,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$395,000                                 | \$395,000                              | \$386,000                        | 97.7%               | 2                              |
| \$400,000 - \$424,999     | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$425,000 - \$449,999     | 1                         | 4                                | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$470,500                                 | \$439,000                              | \$445,000                        | 101.4%              | 108                            |
| \$450,000 - \$474,999     | 2                         | 236                              | 6.0                 | 0                          | 0.0%          | 0                                | 2                        | \$434,500                                 | \$434,500                              | \$455,750                        | 104.9%              | 4                              |
| \$475,000 - \$499,999     | 0                         | N/A                              | N/A                 | 2                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$500,000 - \$524,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$545,000                                 | \$545,000                              | \$545,000                        | 100.0%              | 2                              |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$569,000                                 | \$569,000                              | \$569,000                        | 100.0%              | 103                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$579,000                                 | \$579,000                              | \$583,000                        | 100.7%              | 2                              |
| \$600,000 - \$649,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$599,900                                 | \$599,900                              | \$631,100                        | 105.2%              | 1                              |
| \$650,000 - \$699,999     | 2                         | 31                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 1                         | 7                                | 1.5                 | 1                          | 100.0%        | 1                                | 4                        | \$875,725                                 | \$844,500                              | \$843,000                        | 99.8%               | 195                            |
| \$900,000 - \$999,999     | 1                         | 36                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$957,450                                 | \$947,000                              | \$932,450                        | 98.5%               | 16                             |
| \$1,000,000 - \$1,499,999 | 2                         | 254                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 1                         | 679                              | N/A                 | 1                          | 100.0%        | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | 15                        | 150                              | 4.5                 | 7                          | 46.7%         | 3                                | 20                       | \$549,780                                 | \$540,390                              | \$541,250                        | 100.2%              | 81                             |

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| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 1                        | \$120,000                                 | \$120,000                              | \$90,000                         | 75.0%               | 30                             |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$145,000                                 | \$145,000                              | \$196,000                        | 135.2%              | 20                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$219,000                                 | \$219,000                              | \$200,000                        | 91.3%               | 2                              |
| \$225,000 - \$249,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$250,000 - \$274,999     | 1                         | 21                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$241,000                                 | \$241,000                              | \$255,001                        | 105.8%              | 7                              |
| \$275,000 - \$299,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$300,000                                 | \$300,000                              | \$291,000                        | 97.0%               | 29                             |
| \$300,000 - \$324,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$284,900                                 | \$284,900                              | \$300,000                        | 105.3%              | 2                              |
| \$325,000 - \$349,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$375,000                                 | \$355,000                              | \$340,000                        | 95.8%               | 222                            |
| \$350,000 - \$374,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$372,000                                 | \$372,000                              | \$363,250                        | 97.6%               | 123                            |
| \$375,000 - \$399,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$399,900                                 | \$396,900                              | \$385,000                        | 97.0%               | 125                            |
| \$400,000 - \$424,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$399,900                                 | \$399,900                              | \$405,000                        | 101.3%              | 190                            |
| \$425,000 - \$449,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$402,000                                 | \$402,000                              | \$432,500                        | 107.6%              | 5                              |
| \$450,000 - \$474,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$475,000 - \$499,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$500,000 - \$524,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$549,000                                 | \$549,000                              | \$535,000                        | 97.4%               | 20                             |
| \$550,000 - \$574,999     | 1                         | 56                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$799,000                                 | \$774,000                              | \$575,000                        | 74.3%               | 46                             |
| \$600,000 - \$649,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$675,000                                 | \$675,000                              | \$635,000                        | 94.1%               | 21                             |
| \$650,000 - \$699,999     | 1                         | 56                               | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$675,000                                 | \$675,000                              | \$687,500                        | 101.9%              | 5                              |
| \$700,000 - \$799,999     | 1                         | 28                               | 6.0                 | 3                          | 300.0%        | 0                                | 1                        | \$769,000                                 | \$769,000                              | \$774,000                        | 100.7%              | 26                             |
| \$800,000 - \$899,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$799,900                                 | \$799,900                              | \$830,000                        | 103.8%              | 2                              |
| \$900,000 - \$999,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 3                         | 144                              | 18.0                | 0                          | 0.0%          | 1                                | 1                        | \$1,370,000                               | \$1,320,000                            | \$1,225,000                      | 92.8%               | 91                             |
| \$1,500,000 +             | 3                         | 141                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | 10                        | 102                              | 2.7                 | 6                          | 60.0%         | 2                                | 22                       | \$464,118                                 | \$459,664                              | \$448,227                        | 97.5%               | 51                             |

Presented by Berkshire Hathaway HomeServices Northwest Real Estate | Source: Regional Multiple Listing Service (RMLS™)



**Market Snapshot | Single Family Residential  
Florence East/Mapleton**

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 2                        | \$185,000                                 | \$185,000                              | \$180,000                        | 97.3%               | 9                              |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$280,000                                 | \$215,000                              | \$215,500                        | 100.2%              | 1,063                          |
| \$225,000 - \$249,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$255,000                                 | \$242,350                              | \$240,000                        | 99.0%               | 131                            |
| \$250,000 - \$274,999     | 2                         | 45                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$275,000 - \$299,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 2                        | \$287,500                                 | \$287,500                              | \$280,000                        | 97.4%               | 59                             |
| \$300,000 - \$324,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$325,000 - \$349,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$339,000                                 | \$339,000                              | \$325,000                        | 95.9%               | 17                             |
| \$350,000 - \$374,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$329,000                                 | \$329,000                              | \$350,000                        | 106.4%              | 8                              |
| \$375,000 - \$399,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$389,900                                 | \$389,900                              | \$394,000                        | 101.1%              | 6                              |
| \$400,000 - \$424,999     | 1                         | 284                              | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$427,500                                 | \$427,500                              | \$420,000                        | 98.2%               | 116                            |
| \$425,000 - \$449,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$439,500                                 | \$439,500                              | \$439,500                        | 100.0%              | 41                             |
| \$450,000 - \$474,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$500,000                                 | \$500,000                              | \$450,000                        | 90.0%               | 14                             |
| \$475,000 - \$499,999     | 1                         | 21                               | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$495,000                                 | \$495,000                              | \$495,000                        | 100.0%              | 4                              |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$569,000                                 | \$549,000                              | \$500,276                        | 91.1%               | 150                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$575,000                                 | \$575,000                              | \$540,000                        | 93.9%               | 115                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$600,000                                 | \$600,000                              | \$557,500                        | 92.9%               | 14                             |
| \$575,000 - \$599,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$580,000                                 | \$580,000                              | \$580,000                        | 100.0%              | 0                              |
| \$600,000 - \$649,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$650,000 - \$699,999     | 1                         | 11                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 1                         | 144                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$800,000                                 | \$800,000                              | \$810,000                        | 101.3%              | 150                            |
| \$900,000 - \$999,999     | 2                         | 178                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 1                         | 15                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>9</b>                  | <b>102</b>                       | <b>2.8</b>          | <b>5</b>                   | <b>55.6%</b>  | <b>1</b>                         | <b>19</b>                | <b>\$409,416</b>                          | <b>\$403,611</b>                       | <b>\$393,515</b>                 | <b>97.5%</b>        | <b>110</b>                     |

Presented by Berkshire Hathaway HomeServices Northwest Real Estate | Source: Regional Multiple Listing Service (RMLS™)