HomeServices

Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential Benton, Linn, Marion, and Polk Counties

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	7	50	1.7	3	42.9%	5	25	\$145,497	\$140,693	\$118,629	84.3%	69
\$150,000 - \$199,999	23	88	1.4	4	17.4%	15	96	\$186,684	\$182,531	\$178,543	97.8%	83
\$200,000 - \$224,999	23	48	1.7	5	21.7%	7	83	\$215,877	\$213,668	\$212,287	99.4%	71
\$225,000 - \$249,999	45	54	1.3	8	17.8%	17	201	\$234,173	\$232,575	\$235,756	101.4%	69
\$250,000 - \$274,999	69	51	1.2	15	21.7%	14	345	\$258,895	\$257,958	\$262,285	101.7%	72
\$275,000 - \$299,999	100	61	1.3	34	34.0%	32	450	\$282,495	\$281,876	\$286,410	101.6%	64
\$300,000 - \$324,999	100	61	1.1	31	31.0%	27	539	\$306,751	\$306,318	\$312,125	101.9%	67
\$325,000 - \$349,999	106	55	1.1	56	52.8%	38	558	\$330,967	\$330,939	\$335,555	101.4%	69
\$350,000 - \$374,999	65	69	0.8	46	70.8%	26	477	\$355,948	\$356,005	\$360,129	101.2%	79
\$375,000 - \$399,999	87	55	1.4	47	54.0%	26	361	\$385,186	\$383,861	\$386,647	100.7%	81
\$400,000 - \$424,999	49	66	1.1	38	77.6%	28	279	\$410,030	\$408,195	\$410,789	100.6%	87
\$425,000 - \$449,999	60	69	1.6	49	81.7%	19	223	\$435,767	\$433,772	\$435,452	100.4%	87
\$450,000 - \$474,999	37	63	1.3	17	45.9%	14	167	\$462,178	\$459,118	\$460,560	100.3%	88
\$475,000 - \$499,999	45	63	1.6	18	40.0%	16	167	\$488,199	\$483,599	\$486,113	100.5%	81
\$500,000 - \$524,999	26	77	1.7	6	23.1%	3	94	\$509,041	\$504,647	\$510,857	101.2%	93
\$525,000 - \$549,999	36	60	2.1	2	5.6%	13	102	\$541,136	\$536,385	\$534,052	99.6%	92
\$550,000 - \$574,999	6	120	0.6	5	83.3%	5	56	\$564,698	\$559,732	\$559,444	99.9%	82
\$575,000 - \$599,999	23	67	2.3	3	13.0%	6	61	\$598,307	\$588,914	\$585,886	99.5%	96
\$600,000 - \$649,999	26	93	1.8	4	15.4%	13	86	\$638,943	\$632,761	\$623,285	98.5%	85
\$650,000 - \$699,999	36	84	3.7	5	13.9%	9	59	\$689,096	\$677,401	\$667,960	98.6%	94
\$700,000 - \$799,999	29	106	1.8	2	6.9%	8	99	\$766,864	\$749,683	\$742,579	99.1%	126
\$800,000 - \$899,999	26	177	3.6	2	7.7%	12	43	\$883,726	\$866,044	\$845,909	97.7%	146
\$900,000 - \$999,999	11	280	2.9	0	0.0%	9	23	\$962,900	\$960,883	\$945,309	98.4%	93
\$1,000,000 - \$1,499,999	44	150	12.0	3	6.8%	16	22	\$1,295,309	\$1,262,173	\$1,177,945	93.3%	135
\$1,500,000 +	16	239	32.0	0	0.0%	7	3	\$3,291,667	\$2,598,333	\$2,405,000	92.6%	760
Market Totals	1095	75	1.4	403	36.8%	385	4619	\$383,923	\$381,142	\$382,868	100.5%	79

Source: Willamette Valley Multiple Listing Service

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January 18, 2021 Market Snapshot | Single Family Residential

Salem

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	1	N/A	1	8	\$174,338	\$168,100	\$125,813	74.8%	66
\$150,000 - \$199,999	4	48	0.7	2	50.0%	5	34	\$186,856	\$184,326	\$180,657	98.0%	91
\$200,000 - \$224,999	3	52	0.8	3	100.0%	3	23	\$210,887	\$210,713	\$213,143	101.2%	58
\$225,000 - \$249,999	13	47	1.2	5	38.5%	5	65	\$231,843	\$232,015	\$236,951	102.1%	65
\$250,000 - \$274,999	19	40	1.0	6	31.6%	6	115	\$260,882	\$259,382	\$263,051	101.4%	59
\$275,000 - \$299,999	24	46	0.9	13	54.2%	17	155	\$281,377	\$280,811	\$286,157	101.9%	60
\$300,000 - \$324,999	37	48	0.9	10	27.0%	9	244	\$304,665	\$304,732	\$311,761	102.3%	64
\$325,000 - \$349,999	56	46	1.4	25	44.6%	21	237	\$329,854	\$330,319	\$335,514	101.6%	69
\$350,000 - \$374,999	31	93	0.9	23	74.2%	9	196	\$354,841	\$356,000	\$360,245	101.2%	75
\$375,000 - \$399,999	26	58	1.2	13	50.0%	9	135	\$383,637	\$384,039	\$387,661	100.9%	75
\$400,000 - \$424,999	20	68	1.2	6	30.0%	6	99	\$408,207	\$406,956	\$410,221	100.8%	69
\$425,000 - \$449,999	20	60	2.0	14	70.0%	4	60	\$438,056	\$435,303	\$436,034	100.2%	87
\$450,000 - \$474,999	6	14	0.6	1	16.7%	1	60	\$466,212	\$462,095	\$461,678	99.9%	93
\$475,000 - \$499,999	16	74	1.4	7	43.8%	6	69	\$493,387	\$486,840	\$485,924	99.8%	88
\$500,000 - \$524,999	7	71	1.2	1	14.3%	2	34	\$510,356	\$507,070	\$510,534	100.7%	72
\$525,000 - \$549,999	15	67	2.5	2	13.3%	2	36	\$544,422	\$537,758	\$535,315	99.5%	77
\$550,000 - \$574,999	0	N/A	0.0	4	N/A	2	24	\$566,009	\$559,380	\$558,573	99.9%	73
\$575,000 - \$599,999	10	73	3.5	2	20.0%	1	17	\$602,794	\$593,118	\$584,675	98.6%	94
\$600,000 - \$649,999	8	147	1.3	1	12.5%	2	36	\$646,179	\$634,012	\$624,966	98.6%	100
\$650,000 - \$699,999	15	63	3.1	2	13.3%	6	29	\$693,592	\$676,630	\$664,947	98.3%	109
\$700,000 - \$799,999	8	166	1.5	1	12.5%	5	33	\$785,637	\$753,512	\$741,242	98.4%	146
\$800,000 - \$899,999	12	120	3.6	1	8.3%	1	20	\$887,737	\$865,882	\$851,752	98.4%	134
\$900,000 - \$999,999	6	214	4.5	0	0.0%	4	8	\$962,338	\$949,850	\$947,663	99.8%	87
\$1,000,000 - \$1,499,999	15	173	15.0	3	20.0%	5	6	\$1,379,833	\$1,313,167	\$1,178,833	89.8%	133
\$1,500,000 +	4	100	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	375	72	1.3	146	38.9%	133	1743	\$383,056	\$380,434	\$382,385	100.5%	75

Source: Willamette Valley Multiple Listing Service

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January 18, 2021 Market Snapshot | Single Family Residential Marion and Polk Counties

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	72	1.1	2	66.7%	3	16	\$159,534	\$155,791	\$126,457	81.2%	67
\$150,000 - \$199,999	9	55	0.9	2	22.2%	9	57	\$184,393	\$181,379	\$179,010	98.7%	83
\$200,000 - \$224,999	7	45	1.0	3	42.9%	5	41	\$217,690	\$215,214	\$212,610	98.8%	61
\$225,000 - \$249,999	17	49	0.9	6	35.3%	7	110	\$235,093	\$233,548	\$236,500	101.3%	68
\$250,000 - \$274,999	31	45	0.9	12	38.7%	9	215	\$259,201	\$258,275	\$262,455	101.6%	77
\$275,000 - \$299,999	49	45	1.0	27	55.1%	26	283	\$282,855	\$282,187	\$286,636	101.6%	64
\$300,000 - \$324,999	57	50	0.9	27	47.4%	15	390	\$305,748	\$305,725	\$312,174	102.1%	66
\$325,000 - \$349,999	77	51	1.1	45	58.4%	26	421	\$330,689	\$331,031	\$335,723	101.4%	67
\$350,000 - \$374,999	42	84	0.7	36	85.7%	16	345	\$355,486	\$355,606	\$359,561	101.1%	75
\$375,000 - \$399,999	51	49	1.3	29	56.9%	18	240	\$386,065	\$384,429	\$386,944	100.7%	76
\$400,000 - \$424,999	33	62	1.1	10	30.3%	12	186	\$409,618	\$407,523	\$410,386	100.7%	81
\$425,000 - \$449,999	31	57	1.3	20	64.5%	11	147	\$436,999	\$435,004	\$435,416	100.1%	83
\$450,000 - \$474,999	18	43	1.0	1	5.6%	7	113	\$462,676	\$460,240	\$460,447	100.0%	90
\$475,000 - \$499,999	29	68	1.6	13	44.8%	9	112	\$491,572	\$485,999	\$486,763	100.2%	83
\$500,000 - \$524,999	16	66	1.7	4	25.0%	3	55	\$510,630	\$507,490	\$510,531	100.6%	75
\$525,000 - \$549,999	25	63	2.1	2	8.0%	8	73	\$542,367	\$537,770	\$534,166	99.3%	86
\$550,000 - \$574,999	2	289	0.3	5	250.0%	4	46	\$568,017	\$561,971	\$559,628	99.6%	89
\$575,000 - \$599,999	17	73	2.8	2	11.8%	3	37	\$599,682	\$589,801	\$586,343	99.4%	95
\$600,000 - \$649,999	18	94	1.7	3	16.7%	8	63	\$641,486	\$634,708	\$623,675	98.3%	87
\$650,000 - \$699,999	24	79	3.3	2	8.3%	7	44	\$692,341	\$677,931	\$666,657	98.3%	105
\$700,000 - \$799,999	20	117	1.8	2	10.0%	6	67	\$771,199	\$750,386	\$739,102	98.5%	134
\$800,000 - \$899,999	16	151	3.2	1	6.3%	5	30	\$888,648	\$869,946	\$849,346	97.6%	148
\$900,000 - \$999,999	7	266	2.2	0	0.0%	8	19	\$961,405	\$955,963	\$944,016	98.8%	97
\$1,000,000 - \$1,499,999	32	174	12.8	3	9.4%	11	15	\$1,303,193	\$1,259,593	\$1,145,653	91.0%	161
\$1,500,000 +	9	125	54.0	0	0.0%	4	1	\$2,900,000	\$1,900,000	\$1,665,000	87.6%	245
Market Totals	640	72	1.2	257	40.2%	240	3126	\$387,417	\$384,661	\$385,897	100.3%	77

Source: Willamette Valley Multiple Listing Service

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January 18, 2021 Market Snapshot | Single Family Residential

Keizer

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	31	2.0	0	0.0%	0	3	\$205,633	\$195,400	\$186,967	95.7%	55
\$200,000 - \$224,999	1	7	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	0	N/A	0.0	0	N/A	0	5	\$242,780	\$242,780	\$235,800	97.1%	60
\$250,000 - \$274,999	0	N/A	0.0	1	N/A	0	17	\$256,576	\$256,959	\$263,782	102.7%	230
\$275,000 - \$299,999	1	6	0.2	1	100.0%	1	27	\$285,556	\$283,922	\$288,256	101.5%	56
\$300,000 - \$324,999	3	20	0.6	1	33.3%	1	32	\$306,312	\$307,437	\$313,700	102.0%	47
\$325,000 - \$349,999	6	73	0.7	1	16.7%	1	49	\$327,951	\$327,951	\$335,851	102.4%	52
\$350,000 - \$374,999	0	N/A	0.0	1	N/A	4	41	\$356,111	\$352,925	\$359,193	101.8%	60
\$375,000 - \$399,999	3	3	0.8	1	33.3%	1	22	\$381,918	\$379,005	\$384,823	101.5%	64
\$400,000 - \$424,999	4	30	1.0	0	0.0%	0	24	\$407,462	\$405,042	\$409,675	101.1%	78
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	1	18	\$433,161	\$430,706	\$433,217	100.6%	81
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	1	12	\$457,892	\$457,125	\$461,392	100.9%	102
\$475,000 - \$499,999	5	83	4.3	0	0.0%	1	7	\$468,443	\$469,879	\$483,922	103.0%	50
\$500,000 - \$524,999	1	87	1.2	0	0.0%	1	5	\$507,760	\$507,760	\$510,300	100.5%	44
\$525,000 - \$549,999	0	N/A	0.0	0	N/A	1	2	\$497,450	\$528,000	\$527,984	100.0%	298
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$564,900	\$564,900	\$560,000	99.1%	26
\$575,000 - \$599,999	1	11	1.5	0	0.0%	0	4	\$581,200	\$581,200	\$586,188	100.9%	41
\$600,000 - \$649,999	1	152	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	1	231	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	0.0	0	N/A	0	1	\$950,000	\$925,000	\$925,000	100.0%	174
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	28	56	0.6	6	21.4%	15	270	\$357,408	\$356,325	\$361,802	101.5%	74

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate

NORTHWEST KNOWLEDGE

January 18, 2021 Market Snapshot | Single Family Residential

Central Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	2	45	0.7	2	100.0%	2	18	\$185,161	\$184,106	\$183,218	99.5%	82
\$200,000 - \$224,999	1	94	0.6	0	0.0%	1	10	\$216,170	\$216,170	\$213,140	98.6%	46
\$225,000 - \$249,999	6	54	1.3	1	16.7%	3	28	\$232,718	\$233,650	\$237,099	101.5%	68
\$250,000 - \$274,999	6	51	0.8	2	33.3%	1	48	\$259,371	\$257,857	\$262,848	101.9%	65
\$275,000 - \$299,999	8	60	1.4	5	62.5%	5	34	\$275,426	\$275,368	\$282,747	102.7%	55
\$300,000 - \$324,999	2	77	0.4	2	100.0%	0	27	\$304,341	\$302,259	\$308,913	102.2%	63
\$325,000 - \$349,999	6	22	1.3	1	16.7%	2	27	\$332,752	\$330,829	\$332,865	100.6%	61
\$350,000 - \$374,999	3	53	1.6	1	33.3%	0	11	\$356,219	\$355,178	\$358,847	101.0%	61
\$375,000 - \$399,999	1	11	0.5	0	0.0%	0	12	\$390,142	\$385,463	\$387,191	100.4%	59
\$400,000 - \$424,999	1	4	6.0	0	0.0%	0	1	\$350,000	\$350,000	\$405,000	115.7%	13
\$425,000 - \$449,999	1	75	6.0	0	0.0%	0	1	\$439,900	\$439,900	\$440,444	100.1%	40
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	0.0	0	N/A	0	1	\$499,900	\$489,900	\$489,900	100.0%	203
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	1	48	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$565,000	\$565,000	\$565,000	100.0%	60
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	0	1	\$640,000	\$640,000	\$640,000	100.0%	38
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	38	49	1.0	14	36.8%	15	220	\$282,370	\$281,219	\$285,273	101.4%	63

Source: Willamette Valley Multiple Listing Service

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HomeServices

Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential Suburban E Salem/North

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	1	N/A	0	6	\$150,800	\$142,483	\$125,917	88.4%	62
\$150,000 - \$199,999	1	102	0.8	0	0.0%	0	8	\$189,487	\$179,862	\$173,249	96.3%	55
\$200,000 - \$224,999	1	54	1.5	0	0.0%	0	4	\$212,500	\$211,500	\$215,450	101.9%	121
\$225,000 - \$249,999	2	4	1.2	0	0.0%	0	10	\$236,860	\$235,370	\$238,090	101.2%	63
\$250,000 - \$274,999	3	48	2.0	0	0.0%	1	9	\$259,621	\$261,621	\$265,878	101.6%	52
\$275,000 - \$299,999	8	41	1.9	2	25.0%	3	25	\$284,260	\$285,120	\$287,434	100.8%	67
\$300,000 - \$324,999	5	47	0.5	3	60.0%	2	64	\$305,108	\$306,768	\$312,237	101.8%	71
\$325,000 - \$349,999	7	32	0.6	11	157.1%	3	69	\$330,045	\$332,368	\$336,108	101.1%	88
\$350,000 - \$374,999	3	64	0.3	18	600.0%	1	52	\$353,871	\$357,605	\$360,729	100.9%	100
\$375,000 - \$399,999	3	25	1.1	9	300.0%	1	17	\$380,468	\$384,518	\$388,372	101.0%	86
\$400,000 - \$424,999	0	N/A	0.0	3	N/A	0	8	\$397,262	\$399,512	\$410,375	102.7%	91
\$425,000 - \$449,999	2	46	N/A	4	200.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	1	\$450,000	\$450,000	\$460,000	102.2%	43
\$475,000 - \$499,999	1	35	1.2	1	100.0%	1	5	\$510,240	\$497,240	\$486,200	97.8%	109
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	2	\$512,450	\$502,450	\$507,500	101.0%	47
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	0.0	1	N/A	0	2	\$542,500	\$542,500	\$550,000	101.4%	59
\$575,000 - \$599,999	0	N/A	0.0	0	N/A	0	1	\$599,500	\$599,500	\$594,500	99.2%	124
\$600,000 - \$649,999	1	96	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	2	182	6.0	0	0.0%	0	2	\$757,500	\$757,500	\$745,000	98.3%	56
\$800,000 - \$899,999	1	55	3.0	1	100.0%	0	2	\$944,495	\$867,495	\$822,290	94.8%	137
\$900,000 - \$999,999	0	N/A	0.0	0	N/A	0	1	\$949,900	\$949,900	\$949,900	100.0%	70
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	1	12	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	41	49	0.9	54	131.7%	12	288	\$331,577	\$332,280	\$334,951	100.8%	81

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential Suburban E Salem/South

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	1	4	\$186,200	\$186,200	\$176,750	94.9%	121
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	2	\$221,450	\$221,450	\$212,500	96.0%	60
\$225,000 - \$249,999	3	55	3.0	1	33.3%	1	6	\$221,733	\$221,733	\$231,917	104.6%	57
\$250,000 - \$274,999	1	46	0.3	0	0.0%	1	22	\$261,714	\$261,014	\$264,832	101.5%	66
\$275,000 - \$299,999	5	39	0.7	4	80.0%	5	45	\$278,509	\$279,456	\$287,254	102.8%	50
\$300,000 - \$324,999	17	63	2.3	0	0.0%	2	45	\$301,947	\$302,300	\$310,969	102.9%	70
\$325,000 - \$349,999	13	55	4.9	2	15.4%	4	16	\$331,981	\$331,294	\$334,609	101.0%	59
\$350,000 - \$374,999	2	116	1.0	0	0.0%	0	12	\$354,663	\$355,362	\$360,958	101.6%	86
\$375,000 - \$399,999	2	77	6.0	1	50.0%	0	2	\$374,450	\$374,450	\$382,000	102.0%	90
\$400,000 - \$424,999	2	82	3.0	0	0.0%	1	4	\$410,000	\$410,000	\$408,676	99.7%	44
\$425,000 - \$449,999	0	N/A	0.0	2	N/A	0	1	\$435,000	\$435,000	\$435,000	100.0%	51
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	3	\$439,967	\$439,967	\$460,000	104.6%	51
\$475,000 - \$499,999	0	N/A	0.0	1	N/A	0	3	\$489,933	\$483,267	\$476,833	98.7%	85
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	2	\$497,448	\$497,448	\$509,950	102.5%	49
\$525,000 - \$549,999	1	76	6.0	0	0.0%	0	1	\$569,900	\$564,900	\$545,000	96.5%	80
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$600,000	\$600,000	\$560,000	93.3%	115
\$575,000 - \$599,999	1	136	6.0	0	0.0%	0	1	\$595,000	\$575,000	\$575,000	100.0%	172
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	1	2	\$671,450	\$643,500	\$632,399	98.3%	162
\$650,000 - \$699,999	1	53	1.2	0	0.0%	1	5	\$672,660	\$679,660	\$666,080	98.0%	140
\$700,000 - \$799,999	1	336	1.2	0	0.0%	0	5	\$756,780	\$747,700	\$747,400	100.0%	67
\$800,000 - \$899,999	1	15	2.0	0	0.0%	0	3	\$878,000	\$876,167	\$835,667	95.4%	248
\$900,000 - \$999,999	2	90	12.0	0	0.0%	0	1	\$949,900	\$850,000	\$901,000	106.0%	138
\$1,000,000 - \$1,499,999	1	143	6.0	0	0.0%	2	1	\$1,250,000	\$1,150,000	\$1,140,000	99.1%	55
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	53	69	1.7	11	20.8%	19	187	\$351,130	\$349,653	\$353,901	101.2%	71

Source: Willamette Valley Multiple Listing Service

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January 18, 2021 Market Snapshot | Single Family Residential

Southeast Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	1	1	\$399,900	\$399,900	\$120,000	30.0%	46
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	2	2	\$197,250	\$197,250	\$196,500	99.6%	176
\$200,000 - \$224,999	1	7	1.5	2	200.0%	1	4	\$202,725	\$202,725	\$210,025	103.6%	46
\$225,000 - \$249,999	2	56	1.3	3	150.0%	1	9	\$228,078	\$228,078	\$238,061	104.4%	67
\$250,000 - \$274,999	6	39	2.3	3	50.0%	0	16	\$263,113	\$260,863	\$262,757	100.7%	55
\$275,000 - \$299,999	2	26	0.4	1	50.0%	4	33	\$286,084	\$283,308	\$286,964	101.3%	72
\$300,000 - \$324,999	9	24	1.1	2	22.2%	2	49	\$305,003	\$304,607	\$312,369	102.5%	66
\$325,000 - \$349,999	10	51	1.1	8	80.0%	8	54	\$327,399	\$327,664	\$334,795	102.2%	58
\$350,000 - \$374,999	16	128	1.9	4	25.0%	4	51	\$357,629	\$357,955	\$360,729	100.8%	63
\$375,000 - \$399,999	9	86	1.3	0	0.0%	3	42	\$383,953	\$383,026	\$388,323	101.4%	64
\$400,000 - \$424,999	13	70	2.3	1	7.7%	3	34	\$413,096	\$410,876	\$412,403	100.4%	59
\$425,000 - \$449,999	10	71	2.2	5	50.0%	3	27	\$439,002	\$436,309	\$434,574	99.6%	112
\$450,000 - \$474,999	1	28	0.3	0	0.0%	1	21	\$469,319	\$464,205	\$461,962	99.5%	121
\$475,000 - \$499,999	9	28	2.3	3	33.3%	2	23	\$494,178	\$484,739	\$484,698	100.0%	97
\$500,000 - \$524,999	4	56	1.5	0	0.0%	1	16	\$515,569	\$509,838	\$510,978	100.2%	92
\$525,000 - \$549,999	4	82	1.8	2	50.0%	0	13	\$548,669	\$539,054	\$535,719	99.4%	80
\$550,000 - \$574,999	0	N/A	0.0	2	N/A	1	7	\$553,817	\$553,817	\$555,560	100.3%	51
\$575,000 - \$599,999	2	20	1.7	0	0.0%	0	7	\$597,800	\$592,800	\$590,011	99.5%	82
\$600,000 - \$649,999	3	145	1.6	1	33.3%	0	11	\$644,372	\$633,090	\$623,736	98.5%	107
\$650,000 - \$699,999	5	42	3.8	1	20.0%	3	8	\$690,863	\$675,237	\$661,458	98.0%	87
\$700,000 - \$799,999	3	95	2.6	0	0.0%	2	7	\$769,212	\$758,483	\$756,226	99.7%	128
\$800,000 - \$899,999	5	147	5.0	0	0.0%	0	6	\$859,142	\$838,292	\$864,158	103.1%	102
\$900,000 - \$999,999	0	N/A	0.0	0	N/A	2	2	\$994,950	\$994,950	\$987,500	99.3%	108
\$1,000,000 - \$1,499,999	1	109	N/A	1	100.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000	2	149	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	117	73	1.6	39	33.3%	45	443	\$406,334	\$403,334	\$405,488	100.5%	76

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential

South Salem

											50utii	Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	0	6.0	0	0.0%	0	1	\$200,000	\$210,000	\$190,012	90.5%	286
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	1	1	\$199,900	\$199,900	\$205,000	102.6%	15
\$225,000 - \$249,999	0	N/A	0.0	0	N/A	0	5	\$235,078	\$235,078	\$236,260	100.5%	77
\$250,000 - \$274,999	1	6	1.2	1	100.0%	0	5	\$252,580	\$252,580	\$259,200	102.6%	49
\$275,000 - \$299,999	0	N/A	0.0	0	N/A	0	9	\$285,778	\$281,433	\$284,778	101.2%	85
\$300,000 - \$324,999	4	30	0.9	0	0.0%	1	26	\$303,258	\$302,346	\$312,023	103.2%	47
\$325,000 - \$349,999	9	32	2.0	1	11.1%	2	27	\$329,132	\$329,286	\$335,342	101.8%	57
\$350,000 - \$374,999	5	45	1.5	0	0.0%	3	20	\$354,500	\$353,880	\$359,311	101.5%	63
\$375,000 - \$399,999	2	37	0.5	1	50.0%	3	25	\$385,488	\$384,324	\$386,588	100.6%	58
\$400,000 - \$424,999	0	N/A	0.0	1	N/A	0	14	\$406,993	\$406,557	\$412,821	101.5%	66
\$425,000 - \$449,999	3	11	2.3	1	33.3%	1	8	\$440,825	\$435,200	\$436,850	100.4%	80
\$450,000 - \$474,999	1	9	0.5	0	0.0%	0	12	\$476,067	\$466,567	\$459,742	98.5%	108
\$475,000 - \$499,999	3	246	0.9	1	33.3%	2	19	\$492,310	\$487,200	\$487,089	100.0%	72
\$500,000 - \$524,999	2	102	2.0	0	0.0%	1	6	\$503,117	\$503,117	\$508,000	101.0%	56
\$525,000 - \$549,999	4	87	2.2	0	0.0%	1	11	\$539,345	\$535,718	\$532,818	99.5%	82
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	1	6	\$582,967	\$563,117	\$561,417	99.7%	105
\$575,000 - \$599,999	4	57	6.0	1	25.0%	0	4	\$607,475	\$595,000	\$582,500	97.9%	94
\$600,000 - \$649,999	3	153	1.5	0	0.0%	0	12	\$652,383	\$633,133	\$624,866	98.7%	100
\$650,000 - \$699,999	4	107	2.0	0	0.0%	0	12	\$693,674	\$678,599	\$666,242	98.2%	90
\$700,000 - \$799,999	1	172	0.5	1	100.0%	1	12	\$802,496	\$764,184	\$740,485	96.9%	175
\$800,000 - \$899,999	5	126	4.3	0	0.0%	1	7	\$903,857	\$885,643	\$871,214	98.4%	104
\$900,000 - \$999,999	1	4	2.0	0	0.0%	1	3	\$958,000	\$958,000	\$940,136	98.1%	91
\$1,000,000 - \$1,499,999	6	125	12.0	1	16.7%	1	3	\$1,474,667	\$1,374,667	\$1,168,667	85.0%	168
\$1,500,000 +	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	59	80	1.4	9	15.3%	21	248	\$473,737	\$466,235	\$463,349	99.4%	79

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential

Northwest Salem

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$90,000	\$90,000	\$131,000	145.6%	110
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	1	\$165,000	\$165,000	\$168,400	102.1%	71
\$200,000 - \$224,999	0	N/A	0.0	1	N/A	0	2	\$192,500	\$192,500	\$219,500	114.0%	32
\$225,000 - \$249,999	0	N/A	0.0	0	N/A	0	7	\$232,371	\$232,371	\$238,114	102.5%	49
\$250,000 - \$274,999	2	12	0.8	0	0.0%	3	15	\$265,647	\$261,213	\$260,993	99.9%	45
\$275,000 - \$299,999	1	56	0.7	1	100.0%	0	9	\$288,533	\$286,411	\$288,433	100.7%	47
\$300,000 - \$324,999	0	N/A	0.0	3	N/A	2	33	\$308,382	\$308,188	\$313,137	101.6%	50
\$325,000 - \$349,999	11	66	1.5	2	18.2%	2	44	\$330,459	\$330,328	\$337,523	102.2%	66
\$350,000 - \$374,999	2	13	0.2	0	0.0%	1	50	\$352,883	\$353,518	\$359,760	101.8%	67
\$375,000 - \$399,999	9	46	1.5	2	22.2%	2	37	\$381,869	\$384,834	\$387,765	100.8%	97
\$400,000 - \$424,999	4	73	0.6	1	25.0%	2	38	\$407,928	\$406,342	\$407,579	100.3%	80
\$425,000 - \$449,999	4	73	1.0	2	50.0%	0	23	\$436,034	\$433,970	\$437,317	100.8%	63
\$450,000 - \$474,999	4	12	1.0	1	25.0%	0	23	\$462,361	\$461,248	\$462,722	100.3%	68
\$475,000 - \$499,999	3	56	1.0	1	33.3%	1	18	\$489,044	\$486,683	\$487,478	100.2%	81
\$500,000 - \$524,999	1	70	0.8	1	100.0%	0	8	\$508,063	\$508,063	\$512,450	100.9%	57
\$525,000 - \$549,999	5	42	2.7	0	0.0%	1	11	\$542,164	\$535,800	\$536,455	100.1%	67
\$550,000 - \$574,999	0	N/A	0.0	1	N/A	0	7	\$565,671	\$559,957	\$560,474	100.1%	68
\$575,000 - \$599,999	3	108	4.5	1	33.3%	1	4	\$609,625	\$594,725	\$577,475	97.1%	88
\$600,000 - \$649,999	1	187	0.6	0	0.0%	1	10	\$636,284	\$633,584	\$623,450	98.4%	85
\$650,000 - \$699,999	5	52	7.5	1	20.0%	2	4	\$724,975	\$669,725	\$666,625	99.5%	169
\$700,000 - \$799,999	1	171	0.9	0	0.0%	1	7	\$801,814	\$733,257	\$722,082	98.5%	197
\$800,000 - \$899,999	0	N/A	0.0	0	N/A	0	2	\$874,950	\$862,450	\$800,000	92.8%	163
\$900,000 - \$999,999	3	367	18.0	0	0.0%	1	1	\$935,000	\$935,000	\$935,000	100.0%	0
\$1,000,000 - \$1,499,999	7	229	21.0	1	14.3%	1	2	\$1,302,500	\$1,302,500	\$1,213,500	93.2%	118
\$1,500,000 +	1	89	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	67	90	1.1	19	28.4%	21	357	\$411,477	\$408,522	\$410,506	100.5%	73

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential Benton County

Number Number Expired Average Sales Closings Listings Original Sale Pending Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 0 N/A 0.0 0 N/A 0 1 \$185,000 \$139.900 \$120,000 85.8% 373 \$149,999 \$150,000 1 32 1 100.0% 0 4 \$209.975 \$197,475 \$171.250 92 1.5 86.7% \$199,999 \$200,000 -1 3 1 100.0% 0 5 1.2 \$232,760 \$233.560 \$214,410 91.8% 41 \$224,999 \$225,000 -0 0.0% Ω 5 4 63 4.8 \$226,400 \$226,400 \$233,080 103.0% 67 \$249,999 \$250,000 10 84 3.5 0 0.0% () 17 \$264.247 \$262.571 101.4% 83 \$266,181 \$274,999 \$275.000 -2 1 22 78 12 110 3.3 8.3% \$283,368 \$281,818 \$286,302 101.6% \$299,999 \$300,000 104 27 20 1 5.0% 1 \$306,857 \$302,979 \$310,903 102.6% 81 4.4 \$324,999 \$325.000 -2 72 12 56 1.7 6 50.0% 42 \$330,917 \$330,489 \$334,513 101.2% \$349,999 \$350,000 -4 43 0.4 1 25.0% 3 59 \$356,382 \$356,852 \$361,106 101.2% 93 \$374,999 \$375,000 -12 63 1.2 8 66.7% 5 60 \$379,704 \$379,227 \$385,010 101.5% 70 \$399,999 \$400,000 -9 11 98 1.2 81.8% 10 53 \$411,526 \$409.189 \$413,154 101.0% 102 \$424,999 \$425,000 -22 97 3.4 11 50.0% 3 39 \$429,451 \$426,797 \$435,158 102.0% 92 \$449,999 \$450,000 -14 68 3.1 8 57.1% 5 27 \$466.674 \$459.863 \$463.313 100.8% 94 \$474,999 \$475,000 -10 55 1.7 4 40.0% 4 35 \$476.581 \$475,439 \$483.756 101.7% 60 \$499,999 \$500,000 9 98 2 2.3 22.2% 0 24 \$509.030 \$500,806 \$511.727 102.2% 154 \$524,999 \$525,000 3 36 0.8 0 0.0% 1 24 \$536,600 \$530,808 \$532,746 100.4% 112 \$549,999 \$550,000 2 0 0.0% 0 \$545.817 \$558,500 102.3% 49 17 2.0 6 \$545.817 \$574,999 \$575,000 2 110 0.9 1 50.0% 3 14 \$593.993 \$585,570 99.7% 116 \$587,621 \$599,999 \$600,000 -101 1 3 64 6 2.8 16.7% 13 \$623,915 \$620,685 \$615,462 99.2% \$649,999 \$650,000 1 20.0% 5 133 2.5 1 12 \$679,975 \$675,308 \$669,875 99 2% 65 \$699,999 \$700,000 0 4 0.0% 1 18 \$764,042 \$745,569 \$744,698 99 9% 64 1.3 132 \$799,999 \$800,000 9 4.0 1 \$843,190 97.9% 127 6 156 16.7% 4 \$878,544 \$860,867 \$899,999 \$900,000 -2 2 327 6.0 0 0.0% 0 \$950,000 \$997,500 \$950,000 95.2% 42 \$999,999 \$1,000,000 7 0 83 7.0 0.0% 6 71 4 \$1,241,483 \$1,253,983 \$1,246,667 99.4% \$1,499,999 \$1,500,000 3 100 0 0.0% 2 \$2,225,000 1,493 18.0 1 \$1,900,000 \$1,900,000 100.0% Market Totals

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate

NORTHWEST KNOWLEDGE

January 18, 2021 Market Snapshot | Single Family Residential

Linn County

											Linn (County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	4	33	3.0	1	25.0%	2	8	\$112,486	\$110,598	\$102,803	93.0%	36
\$150,000 - \$199,999	13	114	2.2	1	7.7%	6	35	\$187,754	\$182,700	\$178,616	97.8%	83
\$200,000 - \$224,999	15	53	2.4	1	6.7%	2	37	\$211,585	\$209,266	\$211,642	101.1%	87
\$225,000 - \$249,999	24	56	1.7	2	8.3%	10	86	\$233,448	\$231,690	\$234,961	101.4%	69
\$250,000 - \$274,999	28	44	1.5	3	10.7%	5	113	\$257,508	\$256,662	\$261,377	101.8%	60
\$275,000 - \$299,999	39	65	1.6	6	15.4%	4	145	\$281,661	\$281,277	\$285,986	101.7%	63
\$300,000 - \$324,999	23	52	1.1	3	13.0%	11	122	\$309,931	\$308,954	\$312,240	101.1%	68
\$325,000 - \$349,999	17	70	1.1	5	29.4%	10	95	\$332,220	\$330,726	\$335,268	101.4%	79
\$350,000 - \$374,999	19	43	1.6	9	47.4%	7	73	\$357,776	\$357,207	\$362,026	101.3%	89
\$375,000 - \$399,999	24	63	2.4	10	41.7%	3	61	\$387,120	\$386,186	\$387,089	100.2%	108
\$400,000 - \$424,999	5	23	0.8	19	380.0%	6	40	\$409,964	\$409,999	\$409,528	99.9%	95
\$425,000 - \$449,999	7	33	1.1	18	257.1%	5	37	\$437,531	\$436,228	\$435,907	99.9%	93
\$450,000 - \$474,999	5	123	1.1	8	160.0%	2	27	\$455,600	\$453,678	\$458,278	101.0%	76
\$475,000 - \$499,999	6	50	1.8	1	16.7%	3	20	\$489,643	\$484,443	\$486,602	100.4%	105
\$500,000 - \$524,999	1	83	0.4	0	0.0%	0	15	\$503,230	\$500,370	\$510,660	102.1%	61
\$525,000 - \$549,999	8	59	9.6	0	0.0%	4	5	\$544,940	\$542,940	\$538,660	99.2%	82
\$550,000 - \$574,999	2	55	3.0	0	0.0%	1	4	\$554,850	\$554,850	\$558,750	100.7%	53
\$575,000 - \$599,999	4	24	2.4	0	0.0%	0	10	\$599,260	\$587,440	\$584,640	99.5%	71
\$600,000 - \$649,999	2	59	1.2	0	0.0%	2	10	\$642,460	\$636,190	\$631,000	99.2%	101
\$650,000 - \$699,999	7	66	14.0	2	28.6%	1	3	\$678,000	\$678,000	\$679,417	100.2%	47
\$700,000 - \$799,999	5	95	2.1	0	0.0%	1	14	\$749,750	\$751,607	\$756,493	100.7%	82
\$800,000 - \$899,999	4	313	6.0	0	0.0%	3	4	\$858,475	\$848,425	\$826,250	97.4%	172
\$900,000 - \$999,999	2	280	6.0	0	0.0%	1	2	\$990,000	\$971,000	\$952,900	98.1%	113
\$1,000,000 - \$1,499,999	5	94	30.0	0	0.0%	1	1	\$1,500,000	\$1,350,000	\$1,250,000	92.6%	133
\$1,500,000 +	4	599	24.0	0	0.0%	1	1	\$4,750,000	\$3,995,000	\$3,650,000	91.4%	542
Market Totals	273	73	1.7	89	32.6%	91	968	\$339,055	\$336,645	\$339,048	100.7%	77

Source: Willamette Valley Multiple Listing Service

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HomeServices

Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential

Marion County

												Journey
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	2	54	2.4	0	0.0%	2	5	\$144,580	\$142,580	\$116,372	81.6%	91
\$150,000 - \$199,999	3	79	1.6	0	0.0%	3	11	\$181,791	\$178,600	\$175,145	98.1%	86
\$200,000 - \$224,999	3	52	1.6	0	0.0%	1	11	\$224,664	\$222,134	\$209,427	94.3%	70
\$225,000 - \$249,999	1	67	0.2	1	100.0%	2	27	\$240,270	\$233,944	\$235,219	100.5%	71
\$250,000 - \$274,999	9	65	1.3	2	22.2%	1	42	\$258,906	\$256,755	\$261,095	101.7%	67
\$275,000 - \$299,999	12	45	1.4	5	41.7%	4	53	\$283,353	\$283,289	\$285,455	100.8%	63
\$300,000 - \$324,999	15	64	1.9	4	26.7%	3	48	\$311,467	\$307,711	\$312,197	101.5%	64
\$325,000 - \$349,999	6	70	0.5	10	166.7%	3	74	\$331,456	\$332,199	\$334,905	100.8%	73
\$350,000 - \$374,999	3	46	0.3	6	200.0%	1	56	\$356,753	\$355,721	\$359,086	100.9%	74
\$375,000 - \$399,999	12	36	1.5	5	41.7%	6	48	\$388,292	\$385,012	\$386,116	100.3%	76
\$400,000 - \$424,999	5	36	0.7	3	60.0%	5	43	\$414,047	\$410,598	\$410,986	100.1%	103
\$425,000 - \$449,999	8	56	1.0	3	37.5%	3	48	\$435,606	\$434,860	\$435,256	100.1%	85
\$450,000 - \$474,999	6	73	1.1	0	0.0%	3	32	\$459,250	\$457,842	\$458,238	100.1%	87
\$475,000 - \$499,999	2	7	0.5	3	150.0%	2	26	\$493,463	\$488,368	\$489,326	100.2%	89
\$500,000 - \$524,999	6	67	3.3	2	33.3%	0	11	\$508,640	\$503,095	\$511,008	101.6%	107
\$525,000 - \$549,999	6	82	1.4	0	0.0%	5	25	\$546,228	\$539,956	\$534,263	98.9%	90
\$550,000 - \$574,999	1	532	0.3	1	100.0%	1	19	\$574,461	\$565,830	\$560,112	99.0%	116
\$575,000 - \$599,999	3	94	1.4	0	0.0%	2	13	\$603,377	\$587,908	\$586,492	99.8%	119
\$600,000 - \$649,999	3	35	0.9	1	33.3%	1	20	\$635,365	\$635,915	\$619,362	97.4%	69
\$650,000 - \$699,999	6	107	4.0	0	0.0%	0	9	\$704,478	\$687,133	\$667,044	97.1%	128
\$700,000 - \$799,999	5	57	1.1	1	20.0%	1	27	\$756,089	\$745,559	\$733,475	98.4%	134
\$800,000 - \$899,999	3	100	2.6	0	0.0%	3	7	\$868,100	\$850,393	\$828,636	97.4%	129
\$900,000 - \$999,999	0	N/A	0.0	0	N/A	3	8	\$968,000	\$970,688	\$945,625	97.4%	107
\$1,000,000 - \$1,499,999	8	231	6.9	0	0.0%	4	7	\$1,274,129	\$1,237,843	\$1,141,270	92.2%	158
\$1,500,000 +	1	123	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	129	75	1.2	47	36.4%	60	670	\$421,071	\$417,476	\$415,541	99.5%	84

Source: Willamette Valley Multiple Listing Service

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HomeServices

Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential

Polk County

											FUIK	County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	109	2.0	1	100.0%	0	3	\$144,983	\$144,983	\$144,983	100.0%	29
\$150,000 - \$199,999	1	36	0.7	0	0.0%	1	9	\$171,189	\$168,967	\$174,861	103.5%	56
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	1	7	\$229,086	\$219,129	\$215,857	98.5%	55
\$225,000 - \$249,999	3	54	1.4	0	0.0%	0	13	\$237,635	\$236,835	\$237,173	100.1%	87
\$250,000 - \$274,999	3	21	0.4	3	100.0%	2	41	\$255,875	\$257,273	\$261,624	101.7%	74
\$275,000 - \$299,999	12	47	1.5	8	66.7%	4	48	\$285,557	\$284,438	\$288,575	101.5%	84
\$300,000 - \$324,999	2	30	0.2	12	600.0%	2	66	\$305,323	\$307,121	\$312,942	101.9%	86
\$325,000 - \$349,999	9	55	0.9	9	100.0%	1	61	\$335,201	\$334,858	\$337,426	100.8%	66
\$350,000 - \$374,999	8	63	0.9	6	75.0%	2	52	\$356,061	\$356,113	\$357,784	100.5%	83
\$375,000 - \$399,999	10	54	1.7	10	100.0%	2	35	\$394,983	\$388,543	\$386,648	99.5%	90
\$400,000 - \$424,999	4	94	1.2	1	25.0%	1	20	\$409,666	\$406,697	\$410,762	101.0%	93
\$425,000 - \$449,999	3	41	0.9	3	100.0%	3	21	\$440,452	\$438,167	\$435,900	99.5%	72
\$450,000 - \$474,999	6	40	4.0	0	0.0%	2	9	\$457,665	\$460,556	\$458,833	99.6%	62
\$475,000 - \$499,999	6	57	3.6	3	50.0%	0	10	\$490,320	\$485,320	\$487,873	100.5%	61
\$500,000 - \$524,999	2	33	2.4	1	50.0%	0	5	\$519,744	\$519,744	\$509,694	98.1%	60
\$525,000 - \$549,999	4	17	2.4	0	0.0%	0	10	\$534,300	\$534,300	\$531,020	99.4%	64
\$550,000 - \$574,999	1	45	3.0	0	0.0%	1	2	\$532,450	\$554,950	\$567,500	102.3%	53
\$575,000 - \$599,999	3	71	6.0	0	0.0%	0	3	\$590,683	\$590,683	\$595,350	100.8%	65
\$600,000 - \$649,999	6	44	5.1	1	16.7%	4	7	\$634,843	\$634,843	\$629,357	99.1%	73
\$650,000 - \$699,999	3	102	3.0	0	0.0%	1	6	\$668,083	\$670,417	\$674,337	100.6%	50
\$700,000 - \$799,999	6	83	5.1	0	0.0%	0	7	\$761,414	\$754,271	\$750,714	99.5%	79
\$800,000 - \$899,999	1	686	2.0	0	0.0%	1	3	\$942,667	\$942,667	\$881,633	93.5%	289
\$900,000 - \$999,999	1	577	3.0	0	0.0%	1	2	\$937,000	\$937,000	\$932,500	99.5%	55
\$1,000,000 - \$1,499,999	9	125	27.0	0	0.0%	1	2	\$1,175,000	\$1,175,000	\$1,061,450	90.3%	255
\$1,500,000 +	4	150	24.0	0	0.0%	2	1	\$2,900,000	\$1,900,000	\$1,665,000	87.6%	245
Market Totals	108	74	1.5	58	53.7%	32	443	\$371,969	\$368,936	\$369,565	100.2%	79

Source: Willamette Valley Multiple Listing Service

Tiomeservices

Northwest Real Estate



January 18, 2021 Market Snapshot | Single Family Residential

Outside 4 County Area Number Number Expired Average Sales Closings Listings Original Sale Days on Pending Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 1 52 0.9 0 0.0% 0 7 \$138,049 \$134.492 \$124.557 92.6% 98 \$149,999 \$150,000 0 N/A 0.0 2 N/A 0 11 \$186,700 \$185.873 \$183,982 99.0% 73 \$199,999 \$200,000 -1 32 0.5 2 200.0% 3 12 \$216,150 \$213,567 \$214,365 100.4% 84 \$224,999 \$225,000 -2 183 0.9 1 50.0% 2 94.9% 90 13 \$249.585 \$248,400 \$235,611 \$249,999 \$250,000 0 N/A 0.0 3 N/A 1 22 \$265.422 \$259.073 \$262,555 108 1013% \$274,999 \$275.000 -7 2 97 3 42.9% \$292,785 116 1.3 33 \$285,736 \$287,708 100.7% \$299,999 \$300,000 2 3 101.2% 65 0.4 150.0% 1 32 \$307,951 \$306,070 \$309,772 137 \$324,999 \$325.000 -5 2 77 70 1.0 4 80.0% 30 \$335,813 \$331,077 \$334,297 101.0% \$349,999 \$350,000 -3 3 24 0.6 100.0% 1 31 \$350,742 \$350,900 \$357,780 102.0% 64 \$374,999 \$375,000 -8 46 1.1 4 50.0% 5 45 \$385.184 \$383,209 \$387,884 101.2% 72 \$399,999 \$400,000 -2 5 64 0.9 40.0% 4 34 \$410,168 \$407.965 \$411,962 101.0% 83 \$424,999 \$425,000 -4 94 1.0 6 150.0% 2 25 \$436,048 \$434,260 \$433,439 99.8% 79 \$449,999 \$450,000 -2 2 2 32 0.6 100.0% 21 \$456,190 \$452.052 \$459.842 101.7% 68 \$474,999 \$475,000 -5 35 1.7 4 80.0% 2 18 \$496.067 \$488.833 \$487.211 99.7% 99 \$499,999 \$500,000 91 90 1 0.3 1 100.0% 1 18 \$512,278 \$510.611 \$510,539 100.0% \$524,999 \$525,000 1 54 0.5 3 300.0% 2 11 \$555,395 \$545,766 \$536,636 98.3% 114 \$549,999 \$550,000 2 0.7 1 50.0% 1 18 \$562,905 99.3% 102 161 \$572.211 \$558.856 \$574,999 \$575,000 9 3 50 2.0 0 0.0% 4 \$592,856 \$588.856 \$584,467 99.3% 88 \$599,999 \$600,000 -59 0 0.0% 4 2.2 5 11 \$644,291 \$629,300 \$619,182 98.4% 128 \$649,999 \$650,000 93 1 0.3 6 600.0% 3 20 11 \$695,988 \$686,587 \$674,454 98 2% \$699,999 \$700,000 8 1 2 248 3.4 12.5% 14 \$750,743 \$747,929 \$746,050 100.3% 120 \$799,999 \$800,000 4 118 1 25.0% 0 7 3.4 \$851,100 \$850,386 \$829,714 97.6% 172 \$899,999 \$900.000 9 3 63 2.0 0 0.0% 7 \$1,029,878 \$990,878 \$957,167 96.6% 151 \$999,999 \$1,000,000 0 8 92 0.0% 6 347 4.4 11 \$1,308,809 \$1,273,355 \$1,199,900 94.2% \$1,499,999 \$1,500,000 0 0.0% 7 5 436 11 211 13.2 \$3,255,000 \$3,155,000 \$2,409,000 76.4% Market

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com)

Totals

Source: Willamette Valley Multiple Listing Service

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