

BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate

Market Snapshot | Single Family Residential

Northwest Real Estate								East Side/South (Area 500)					
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)		
\$0 - \$599,999	0	N/A	0.0	1	N/A	10	\$518,335	\$501,295	\$498,200	99.4%	14		
\$600,000 - \$649,999	1	3	0.7	2	200.0%	9	\$632,656	\$620,539	\$620,433	100.0%	12		
\$650,000 - \$699,999	1	3	0.5	3	300.0%	12	\$665,325	\$656,408	\$674,083	102.7%	14		
\$700,000 - \$749,999	1	66	0.2	5	500.0%	33	\$723,450	\$716,418	\$723,955	101.1%	22		
\$750,000 - \$799,999	3	4	0.7	3	100.0%	26	\$775,822	\$767,969	\$774,050	100.8%	14		
\$800,000 - \$849,999	1	53	0.1	8	800.0%	44	\$812,302	\$805,273	\$818,706	101.7%	14		
\$850,000 - \$874,999	1	9	0.4	7	700.0%	15	\$845,657	\$843,377	\$861,800	102.2%	10		
\$875,000 - \$899,999	1	25	0.2	11	1,100.0%	35	\$871,505	\$866,691	\$883,909	102.0%	21		
\$900,000 - \$924,999	2	64	0.7	1	50.0%	18	\$892,746	\$879,135	\$909,467	103.5%	29		
\$925,000 - \$949,999	1	130	0.5	3	300.0%	13	\$932,762	\$925,454	\$932,807	100.8%	16		
\$950,000 - \$974,999	1	33	0.4	4	400.0%	15	\$977,533	\$956,933	\$959,433	100.3%	38		
\$975,000 - \$999,999	1	5	0.4	9	900.0%	14	\$982,608	\$983,281	\$987,228	100.4%	42		
\$1,000,000 - \$1,099,999	0	N/A	0.0	13	N/A	46	\$1,033,458	\$1,028,029	\$1,043,243	101.5%	13		
\$1,100,000 - \$1,199,999	7	60	0.9	11	157.1%	48	\$1,164,384	\$1,156,275	\$1,145,707	99.1%	35		
\$1,200,000 - \$1,299,999	3	41	0.4	13	433.3%	49	\$1,234,736	\$1,228,124	\$1,245,624	101.4%	18		
\$1,300,000 - \$1,399,999	1	67	0.2	10	1,000.0%	36	\$1,357,402	\$1,354,486	\$1,347,844	99.5%	19		
\$1,400,000 - \$1,499,999	3	34	0.8	5	166.7%	22	\$1,432,905	\$1,418,157	\$1,435,368	101.2%	24		
\$1,500,000 - \$1,599,999	2	39	0.7	6	300.0%	17	\$1,582,220	\$1,568,752	\$1,562,999	99.6%	35		
\$1,600,000 - \$1,699,999	2	21	0.5	11	550.0%	24	\$1,645,786	\$1,642,828	\$1,641,611	99.9%	24		
\$1,700,000 - \$1,799,999	7	53	4.7	4	57.1%	9	\$1,786,077	\$1,754,443	\$1,736,582	99.0%	39		
\$1,800,000 - \$1,899,999	2	71	1.7	5	250.0%	7	\$1,858,571	\$1,851,429	\$1,857,143	100.3%	22		
\$1,900,000 - \$1,999,999	6	38	4.5	4	66.7%	8	\$2,016,361	\$1,981,985	\$1,933,125	97.5%	52		
\$2,000,000 - \$2,499,999	17	56	4.4	18	105.9%	23	\$2,205,458	\$2,196,113	\$2,164,998	98.6%	40		
\$2,500,000 - \$2,999,999	3	183	2.3	3	100.0%	8	\$2,836,875	\$2,836,875	\$2,725,236	96.1%	87		
\$3,000,000 +	5	98	7.5	0	0.0%	4	\$3,552,250	\$3,552,250	\$3,553,500	100.0%	20		
Market Totals	72	56	0.8	160	222.2%	545	\$1,178,007	\$1,169,766	\$1,172,956	100.3%	24		
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Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnwre.com)

Source: Northwest Multiple Listing Service®



Pending

Listings

4

Inventory

0.0

Market Spanshot | Single Family Residential

BERKSHIRE HATHAWAY HomeServices Northwest Real Estate

(Actives)

N/A

Listings

0

Range

\$999,999 \$1,000,000

		Market Snapshot Single Family Residential								
				Mercer Isl	and (Ar	ea 510)				
Pending Ratio	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)				
N/A	3	\$948,000	\$964,667	\$943,333	97.8%	39				
N/A	9	\$1,062,778	\$1,050,222	\$1,042,667	99.3%	42				
N/A	6	\$1,188,167	\$1,157,333	\$1,141,667	98.6%	6				
50.0%	24	\$1,235,538	\$1,222,163	\$1,252,641	102.5%	28				
0.0%	17	\$1,342,732	\$1,335,085	\$1,348,228	101.0%	13				

\$1,000,000 - \$1,099,999	0	N/A	0.0	2	N/A	9	\$1,062,778	\$1,050,222	\$1,042,667	99.3%	42
\$1,100,000 - \$1,199,999	0	N/A	0.0	1	N/A	6	\$1,188,167	\$1,157,333	\$1,141,667	98.6%	6
\$1,200,000 - \$1,299,999	2	19	0.5	1	50.0%	24	\$1,235,538	\$1,222,163	\$1,252,641	102.5%	28
\$1,300,000 - \$1,399,999	1	409	0.4	0	0.0%	17	\$1,342,732	\$1,335,085	\$1,348,228	101.0%	13
\$1,400,000 - \$1,499,999	0	N/A	0.0	1	N/A	10	\$1,456,589	\$1,426,589	\$1,448,000	101.5%	27
\$1,500,000 - \$1,599,999	1	20	0.4	4	400.0%	16	\$1,516,188	\$1,511,063	\$1,542,375	102.1%	43
\$1,600,000 - \$1,699,999	0	N/A	0.0	6	N/A	13	\$1,625,919	\$1,607,461	\$1,639,385	102.0%	34
\$1,700,000 - \$1,799,999	1	156	0.4	2	200.0%	16	\$1,761,500	\$1,748,938	\$1,739,938	99.5%	31
\$1,800,000 - \$1,899,999	0	N/A	0.0	0	N/A	9	\$1,862,444	\$1,847,556	\$1,848,333	100.0%	20
\$1,900,000 - \$1,999,999	0	N/A	0.0	0	N/A	7	\$2,067,429	\$2,026,000	\$1,963,857	96.9%	68
\$2,000,000 - \$2,199,999	0	N/A	0.0	2	N/A	16	\$2,138,219	\$2,134,781	\$2,112,023	98.9%	32
\$2,200,000 - \$2,399,999	2	40	1.7	6	300.0%	7	\$2,318,714	\$2,302,571	\$2,302,286	100.0%	39
\$2,400,000 - \$2,599,999	2	136	2.4	0	0.0%	5	\$2,618,600	\$2,552,200	\$2,504,200	98.1%	104
\$2,600,000 - \$2,799,999	1	131	1.2	2	200.0%	5	\$2,607,000	\$2,607,000	\$2,712,800	104.1%	4
\$2,800,000 - \$2,999,999	3	118	2.6	3	100.0%	7	\$3,061,571	\$3,003,714	\$2,915,286	97.1%	75
\$3,000,000 - \$3,249,999	2	61	4.0	0	0.0%	3	\$3,281,667	\$3,225,000	\$3,124,629	96.9%	116
\$3,250,000 - \$3,499,999	2	134	6.0	1	50.0%	2	\$3,524,500	\$3,374,500	\$3,337,000	98.9%	104
\$3,500,000 - \$3,749,999	1	24	6.0	0	0.0%	1	\$3,998,000	\$3,998,000	\$3,700,000	92.5%	284
\$3,750,000 - \$3,999,999	1	234	3.0	1	100.0%	2	\$3,900,000	\$3,900,000	\$3,762,500	96.5%	28
\$4,000,000 - \$4,499,999	2	45	2.4	1	50.0%	5	\$4,523,200	\$4,487,190	\$4,220,000	94.0%	112
\$4,500,000 - \$4,999,999	0	N/A	0.0	1	N/A	5	\$4,363,580	\$4,363,580	\$4,782,800	109.6%	13
\$5,000,000 - \$5,999,999	1	131	1.0	1	100.0%	6	\$5,539,133	\$5,414,133	\$5,350,167	98.8%	130
\$6,000,000 - \$6,999,999	1	129	3.0	1	100.0%	2	\$6,199,000	\$6,199,000	\$6,303,383	101.7%	189
\$7,000,000 +	1	383	3.0	1	100.0%	2	\$9,725,000	\$9,725,000	\$9,325,000	95.9%	25
Market Totals	24	118	0.7	41	170.8%	198	\$2,159,633	\$2,138,163	\$2,135,269	99.9%	43

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Source: Northwest Multiple Listing Service®



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5

9

5

2

\$5,999,999 \$6,000,000 -

\$6,999,999 \$7,000,000

\$9,999,999 \$10,000,000

> Market Totals

Market Snapshot | Single Family Residential

Bellevue-West of 405 (Area 520) Average Number Average Average Sales Days on Pending Original Sale Last Six Market Pending Market Range Ratio Inventory Listings (Actives) Listings of Sold Homes of Sold Homes of Sold Homes Ratio (Solds) \$0 1 32 6.0 1 100.0% 1 \$978,000 \$978,000 \$950,000 97.1% 45 \$999,999 \$1,000,000 45 1.5 4 400.0% 4 \$1.018.250 25 1 \$1.049.750 \$1.050.250 103.1% \$1,199,999 \$1,200,000 1 47 0.4 2 200.0% 16 \$1,318,469 \$1.310.966 \$1,313,656 100.2% 11 \$1.399.999 \$1,400,000 . 3 100.0% 3 20 1.5 12 \$1,762,833 \$1,755,491 \$1,504,417 85.7% 26 \$1,599,999 \$1.600.000 -0 N/A 00 0 N/A 12 \$1,790,917 \$1,740,917 97.8% 37 \$1,703,167 \$1,799,999 \$1,800,000 -49 0 0.0 1 N/A 12 96.9% N/A \$1,949,500 \$1,913,167 \$1,854,167 \$1,999,999 \$2,000,000 0 N/A 0.0 0 N/A \$2,039,875 \$2,017,500 98.9% 8 4 \$2,039,875 \$2,099,999 \$2,100,000 -98 1 1.0 4 400.0% 6 \$2,253,029 \$2,203,029 \$2,138,167 97.1% 52 \$2,199,999 \$2,200,000 -1 4 1.0 3 300.0% 6 \$2,365,600 \$2,350,792 \$2,231,667 94.9% 99 \$2,299,999 \$2,300,000 -2 1 82 1.0 200.0% 6 \$2,444,833 \$2,428,167 \$2,331,333 96.0% 69 \$2,399,999 \$2,400,000 -0 N/A 0.0 1 N/A 6 \$2,421,833 \$2,421,833 \$2,445,583 101.0% 16 \$2,499,999 \$2,500,000 -0 N/A 0.0 1 N/A 5 \$2,609,398 \$2,549,398 \$2,527,000 99.1% 65 \$2,599,999 \$2,600,000 . 2 5 213 3.0 40.0% 10 \$2,721,600 \$2,716.600 \$2.657.900 97.8% 62 \$2,799,999 \$2,800,000 2 112 0.9 3 150.0% 13 \$2.974.842 \$2,942,919 \$2.897.462 98.5% 51 \$2,999,999 \$3,000,000 -3 300.0% 1 115 1.5 4 \$3,251,250 \$3.222.500 \$3,135,000 97.3% 16 \$3,199,999 \$3,200,000 3 29 1.6 1 33.3% 11 \$3,366,272 \$3.361.726 \$3.309.273 98.4% 47 \$3,399,999 \$3,400,000 0 0.0 4 N/A 3 97.8% N/A \$3.658.667 \$3.622.000 \$3.541.587 66 \$3,599,999 \$3,600,000 1 290 1.2 1 100.0% 5 \$3,812,400 97.3% 48 \$3,812,400 \$3,708,000 \$3,799,999 \$3,800,000 29 3 7 \$3,953,714 7 5 4.3 60.0% \$3,953,714 \$3,902,286 98.7% \$3,999,999 \$4,000,000 2 1.5 4 200.0% 8 96.9% 69 41 \$4,326,225 \$4,326,225 \$4,194,125 \$4,499,999 \$4,500,000 -2 \$4,994,333 5 104 5.0 40.0% 6 92.7% \$5,024,667 \$4,629,861 46 \$4,999,999 \$5,000,000

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3.0

27.0

7.5

2.0

68

89

134

150

4

2

2

2

80.0%

22.2%

40.0%

100.0%

Source: Northwest Multiple Listing Service®

97.3%

104.2%

99.0%

97.5%

\$5,487,750

\$6,175,000

\$7,788,750

\$23,200,000

38

13

13

194

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10

2

4

6

\$5,668,400

\$5,924,000

\$7,866,500

\$23,950,000

\$5,639,280

\$5,924,000

\$7,866,500

\$23,783,333



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Market Snapshot | Single Family Residential

Northwest Real Estate							Bellevue-East of 405 (Area 530)						
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)		
\$0 - \$649,999	0	N/A	0.0	2	N/A	2	\$602,500	\$602,500	\$602,500	100.0%	0		
\$650,000 - \$699,999	0	N/A	0.0	2	N/A	7	\$658,500	\$656,357	\$667,571	101.7%	7		
\$700,000 - \$724,999	1	37	1.0	1	100.0%	6	\$643,667	\$643,667	\$712,600	110.7%	7		
\$725,000 - \$749,999	0	N/A	0.0	0	N/A	6	\$733,817	\$719,633	\$729,167	101.3%	13		
\$750,000 - \$774,999	0	N/A	0.0	1	N/A	8	\$740,869	\$740,869	\$758,250	102.3%	7		
\$775,000 - \$799,999	0	N/A	0.0	4	N/A	11	\$769,527	\$768,164	\$787,086	102.5%	12		
\$800,000 - \$824,999	2	103	0.9	4	200.0%	13	\$796,531	\$796,538	\$808,728	101.5%	14		
\$825,000 - \$849,999	0	N/A	0.0	4	N/A	19	\$819,095	\$816,516	\$836,947	102.5%	18		
\$850,000 - \$874,999	0	N/A	0.0	5	N/A	17	\$838,818	\$837,641	\$858,559	102.5%	13		
\$875,000 - \$899,999	1	180	0.4	7	700.0%	16	\$868,269	\$864,459	\$882,281	102.1%	9		
\$900,000 - \$924,999	0	N/A	0.0	2	N/A	16	\$883,366	\$882,115	\$905,794	102.7%	7		
\$925,000 - \$949,999	0	N/A	0.0	0	N/A	20	\$904,639	\$900,149	\$934,275	103.8%	9		
\$950,000 - \$974,999	1	3	0.3	2	200.0%	22	\$929,389	\$928,480	\$961,432	103.5%	12		
\$975,000 - \$999,999	4	13	1.5	8	200.0%	16	\$970,650	\$955,206	\$986,865	103.3%	11		
\$1,000,000 - \$1,099,999	1	115	0.1	5	500.0%	54	\$1,017,353	\$1,007,816	\$1,040,310	103.2%	13		
\$1,100,000 - \$1,199,999	3	12	0.7	9	300.0%	26	\$1,109,846	\$1,109,846	\$1,141,594	102.9%	6		
\$1,200,000 - \$1,299,999	4	14	0.9	9	225.0%	28	\$1,201,980	\$1,201,980	\$1,250,654	104.0%	7		
\$1,300,000 - \$1,399,999	4	29	1.0	3	75.0%	25	\$1,332,635	\$1,317,034	\$1,343,160	102.0%	22		
\$1,400,000 - \$1,499,999	3	62	1.4	4	133.3%	13	\$1,440,153	\$1,416,907	\$1,447,067	102.1%	69		
\$1,500,000 - \$1,599,999	1	18	0.9	2	200.0%	7	\$1,503,143	\$1,487,429	\$1,528,714	102.8%	22		
\$1,600,000 - \$1,699,999	1	34	0.4	3	300.0%	16	\$1,645,624	\$1,613,746	\$1,639,913	101.6%	35		
\$1,700,000 - \$1,799,999	2	42	1.7	2	100.0%	7	\$1,718,999	\$1,708,285	\$1,736,691	101.7%	39		
\$1,800,000 - \$1,999,999	3	67	1.2	3	100.0%	15	\$1,893,735	\$1,889,695	\$1,864,353	98.7%	81		
\$2,000,000 - \$2,749,999	8	95	2.7	11	137.5%	18	\$2,291,099	\$2,255,988	\$2,211,322	98.0%	48		
\$2,750,000 +	8	72	2.7	7	87.5%	18	\$3,660,611	\$3,649,499	\$3,637,667	99.7%	49		
Market Totals	47	56	0.7	100	212.8%	406	\$1,242,987	\$1,234,572	\$1,256,430	101.8%	21		

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnwre.com)

Source: Northwest Multiple Listing Service®



HomeServices

Market Snapshot | Single Family Residential

East of Lake Sammamish (Area 540)

Average Number Average Sales Days on Original Pending Last Six Market Pending Market Range Ratio Inventory Listings (Actives) Listings of Sold Homes of Sold Homes of Sold Homes Ratio (Solds) \$0 0 N/A 0.0 4 N/A 7 \$399,136 \$399,136 \$419,071 105.0% 4 \$449,999 \$450,000 2 4 0.3 8 400.0% \$485.208 \$501.022 7 43 \$486.606 103.3% \$549.999 \$550,000 2 53 0.5 2 100.0% \$550,759 26 \$548.611 \$571.635 104.2% 12 \$599.999 \$600,000 4 0.2 4 400.0% 31 1 37 \$610,937 \$604,437 \$619.836 102.5% \$649,999 \$650,000 1 6 0.1 7 700.0% 52 \$670.304 \$667.435 \$676.026 101.3% 7 \$699.999 \$700.000 -2 8 0.2 750.0% 15 60 \$714,830 \$711,427 \$726,868 102.2% 11 \$749.999 \$750.000 2 22 0.2 33 1,650.0% 58 \$753,272 \$753,756 \$769,455 102.1% 11 \$799,999 \$800.000 -0.2 1 17 24 2,400.0% 34 \$787,457 \$783,016 \$807,260 103.1% 13 \$824,999 \$825,000 -2 5 0.4 23 1,150.0% 31 \$830,710 \$828,099 \$836,058 101.0% 15 \$849,999 3 51 0.6 18 600.0% 32 \$850,586 \$843,555 \$858,637 101.8% 20 \$874,999 \$875,000 1 3 0.1 26 2,600.0% 46 \$869,722 \$870.691 \$886,529 101.8% 30 \$899.999 \$900,000 2 29 0.3 11 550.0% 40 \$887,471 \$890,303 \$908,556 102.1% 20 \$924,999 \$925,000 4 107 0.5 22 550.0% \$922,454 \$921.783 \$935,459 101.5% 15 46 \$949,999 \$950,000 -1 4 0.2 12 1.200.0% 34 \$930,103 \$930.515 \$956.785 102.8% 36 \$974,999 \$975,000 -5 0.3 750.0% \$984.588 2 15 45 \$972.224 \$967.216 101.8% 20 \$999,999 \$1,000,000 3 32 0.2 39 1.300.0% 109 \$1.033.031 \$1.031.014 101.3% 19 \$1.044.682 \$1,099,999 \$1,100,000 7 47 0.4 37 528.6% 97 \$1,122,667 \$1.116.889 \$1,137,292 101.8% 21 \$1,199,999 \$1,200,000 9 92 0.7 40 444.4% 80 25 \$1,236,180 \$1,229,511 \$1,244,173 101.2% \$1,299,999 \$1,300,000 0.5 19 6 141 30 500.0% 80 \$1,343,863 \$1,333,849 \$1,340,675 100.5% \$1,399,999 \$1,400,000 1 35 0.1 2,400.0% 35 24 62 \$1,449,734 \$1,445,574 \$1,447,336 100.1% \$1,499,999 \$1,500,000 . 3 77 0.5 24 800.0% \$1,569,790 99.7% 55 36 \$1,546,978 \$1,541,723 \$1.599.999 \$1,600,000 3 55 0.4 25 833.3% 42 99.6% 47 \$1,697,343 \$1,690,014 \$1,683,832 \$1,799,999 \$1,800,000 5 43 19 10 200.0% 16 \$1,970,563 \$1,941,406 \$1,906,594 98.2% 37 \$1,999,999 \$2,000,000 9 7 109 4.5 77.8% 12 \$2,405,250 \$2,394,000 \$2,379,792 99.4% 46 \$2,999,999 \$3,000,000 7 99 4.2 98.5% 84 6 85.7% 10 \$4,106,400 \$4,015,300 \$3,955,100 Market 23 Totals

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Source: Northwest Multiple Listing Service®



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Market Snapshot | Single Family Residential

Number Average Number							Redmond-Carnation (Area 550)					
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)	
\$0 - \$499,999	0	N/A	0.0	2	N/A	6	\$423,981	\$423,981	\$429,083	101.2%	7	
\$500,000 - \$549,999	3	76	3.0	2	66.7%	6	\$511,333	\$507,324	\$531,574	104.8%	11	
\$550,000 - \$599,999	1	80	0.9	3	300.0%	7	\$564,107	\$561,964	\$568,571	101.2%	7	
\$600,000 - \$624,999	0	N/A	0.0	2	N/A	4	\$634,750	\$627,250	\$616,654	98.3%	28	
\$625,000 - \$649,999	0	N/A	0.0	2	N/A	7	\$638,564	\$634,850	\$636,850	100.3%	19	
\$650,000 - \$674,999	0	N/A	0.0	3	N/A	10	\$642,100	\$634,600	\$658,400	103.8%	19	
\$675,000 - \$699,999	0	N/A	0.0	0	N/A	8	\$705,238	\$688,988	\$684,375	99.3%	24	
\$700,000 - \$724,999	0	N/A	0.0	1	N/A	14	\$695,067	\$688,281	\$709,354	103.1%	14	
\$725,000 - \$749,999	1	175	0.5	3	300.0%	11	\$719,182	\$719,182	\$734,445	102.1%	8	
\$750,000 - \$774,999	0	N/A	0.0	2	N/A	15	\$744,330	\$734,333	\$755,956	102.9%	14	
\$775,000 - \$799,999	1	11	0.7	3	300.0%	9	\$775,861	\$769,861	\$780,722	101.4%	12	
\$800,000 - \$824,999	1	2	0.4	2	200.0%	17	\$795,146	\$785,675	\$810,957	103.2%	32	
\$825,000 - \$849,999	0	N/A	0.0	3	N/A	15	\$832,813	\$832,813	\$838,097	100.6%	8	
\$850,000 - \$899,999	1	19	0.2	4	400.0%	31	\$873,671	\$860,989	\$869,220	101.0%	23	
\$900,000 - \$949,999	2	79	0.7	1	50.0%	18	\$911,364	\$907,475	\$918,422	101.2%	17	
\$950,000 - \$999,999	1	4	0.2	8	800.0%	25	\$969,710	\$959,708	\$970,252	101.1%	13	
\$1,000,000 - \$1,099,999	0	N/A	0.0	4	N/A	25	\$1,023,862	\$1,012,977	\$1,047,139	103.4%	17	
\$1,100,000 - \$1,199,999	3	47	1.6	2	66.7%	11	\$1,113,364	\$1,101,545	\$1,136,818	103.2%	25	
\$1,200,000 - \$1,299,999	0	N/A	0.0	6	N/A	26	\$1,239,344	\$1,237,421	\$1,257,293	101.6%	15	
\$1,300,000 - \$1,399,999	2	5	0.5	4	200.0%	23	\$1,355,037	\$1,341,515	\$1,343,205	100.1%	19	
\$1,400,000 - \$1,499,999	3	123	1.1	6	200.0%	16	\$1,415,994	\$1,425,366	\$1,433,063	100.5%	26	
\$1,500,000 - \$1,599,999	1	91	0.6	2	200.0%	10	\$1,540,700	\$1,523,000	\$1,537,100	100.9%	24	
\$1,600,000 - \$1,799,999	2	69	1.1	3	150.0%	11	\$1,634,890	\$1,609,891	\$1,651,166	102.6%	25	
\$1,800,000 - \$1,999,999	0	N/A	0.0	2	N/A	10	\$1,913,500	\$1,898,200	\$1,881,500	99.1%	39	
\$2,000,000 +	10	147	4.6	7	70.0%	13	\$2,472,727	\$2,451,996	\$2,403,462	98.0%	45	
Market Totals	32	90	0.6	77	240.6%	348	\$1,053,800	\$1,045,292	\$1,057,426	101.2%	20	

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Source: Northwest Multiple Listing Service®



HomeServices

Market Snapshot | Single Family Residential

Northwest Real Estate							Kirkland/Bridle Trails (Area 560)						
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)		
\$0 - \$649,999	1	6	3.0	1	100.0%	2	\$664,450	\$649,450	\$630,000	97.0%	19		
\$650,000 - \$699,999	0	N/A	0.0	1	N/A	6	\$684,833	\$692,167	\$684,000	98.8%	18		
\$700,000 - \$749,999	0	N/A	0.0	0	N/A	5	\$714,970	\$706,970	\$713,580	100.9%	27		
\$750,000 - \$799,999	1	62	0.8	1	100.0%	8	\$777,862	\$769,725	\$770,925	100.2%	12		
\$800,000 - \$849,999	0	N/A	0.0	4	N/A	15	\$807,826	\$807,826	\$818,400	101.3%	12		
\$850,000 - \$899,999	6	7	2.4	7	116.7%	15	\$882,223	\$870,223	\$873,333	100.4%	14		
\$900,000 - \$949,999	0	N/A	0.0	1	N/A	17	\$899,103	\$894,688	\$921,737	103.0%	6		
\$950,000 - \$999,999	2	34	0.8	6	300.0%	16	\$1,018,434	\$980,309	\$965,363	98.5%	15		
\$1,000,000 - \$1,099,999	2	45	0.4	4	200.0%	34	\$1,046,677	\$1,025,379	\$1,046,040	102.0%	15		
\$1,100,000 - \$1,199,999	0	N/A	0.0	8	N/A	32	\$1,137,121	\$1,129,418	\$1,150,377	101.9%	20		
\$1,200,000 - \$1,299,999	7	87	1.5	12	171.4%	28	\$1,253,995	\$1,245,994	\$1,241,786	99.7%	27		
\$1,300,000 - \$1,399,999	1	46	0.4	10	1,000.0%	17	\$1,318,433	\$1,317,424	\$1,339,148	101.6%	17		
\$1,400,000 - \$1,499,999	1	167	0.2	8	800.0%	30	\$1,416,945	\$1,413,385	\$1,436,589	101.6%	18		
\$1,500,000 - \$1,599,999	0	N/A	0.0	8	N/A	17	\$1,562,808	\$1,524,396	\$1,536,383	100.8%	14		
\$1,600,000 - \$1,699,999	2	25	0.5	6	300.0%	25	\$1,616,654	\$1,603,756	\$1,642,205	102.4%	19		
\$1,700,000 - \$1,799,999	8	39	2.4	2	25.0%	20	\$1,729,750	\$1,720,950	\$1,744,106	101.3%	29		
\$1,800,000 - \$1,899,999	3	175	0.8	3	100.0%	23	\$1,877,930	\$1,864,277	\$1,839,328	98.7%	27		
\$1,900,000 - \$1,999,999	5	54	2.7	5	100.0%	11	\$1,990,136	\$1,959,263	\$1,943,455	99.2%	34		
\$2,000,000 - \$2,199,999	4	47	1.8	16	400.0%	13	\$2,113,385	\$2,084,231	\$2,086,769	100.1%	28		
\$2,200,000 - \$2,399,999	2	18	0.5	25	1,250.0%	24	\$2,263,665	\$2,259,665	\$2,278,342	100.8%	36		
\$2,400,000 - \$2,599,999	2	49	0.7	4	200.0%	18	\$2,508,442	\$2,493,994	\$2,482,806	99.6%	21		
\$2,600,000 - \$2,999,999	9	61	2.7	5	55.6%	20	\$2,873,849	\$2,856,999	\$2,829,995	99.1%	49		
\$3,000,000 - \$3,499,999	3	91	1.8	7	233.3%	10	\$3,292,100	\$3,292,100	\$3,235,883	98.3%	35		
\$3,500,000 - \$3,999,999	2	62	12.0	0	0.0%	1	\$3,600,000	\$3,600,000	\$3,700,000	102.8%	6		
\$4,000,000 +	5	78	3.8	2	40.0%	8	\$5,700,750	\$5,594,500	\$5,715,375	102.2%	79		
Market Totals	66	59	1.0	146	221.2%	415	\$1,632,278	\$1,617,816	\$1,627,036	100.6%	23		
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Source: Northwest Multiple Listing Service®



Market Snapshot | Single Family Residential

Juanita/Woodinville (Area 600)

BERKSHIRE HATHAWAY NORTHWES HomeServices Northwest Real Estate

	Number	Average		Number			Average	Average	Average	Sales	Average	
Price	of Active	Days on Market	Months of	of Pending	Pending Ratio	Closings Last Six	Original List Price	Final List Price	Sale Price	to List	Days on Market	
Range	Listings	(Actives)	Inventory	Listings	Katio	Months	of Sold Homes	of Sold Homes	of Sold Homes	Ratio	(Solds)	
\$0 - \$499,999	1	413	0.2	8	800.0%	25	\$371,257	\$369,815	\$369,378	99.9%	13	
\$500,000 - \$549,999	1	6	0.3	7	700.0%	24	\$593,608	\$587,642	\$527,092	89.7%	36	
\$550,000 - \$599,999	1	6	0.1	14	1,400.0%	46	\$566,688	\$563,884	\$571,213	101.3%	13	
\$600,000 - \$649,999	4	166	0.4	23	575.0%	60	\$628,100	\$620,491	\$623,746	100.5%	26	
\$650,000 - \$674,999	0	N/A	0.0	15	N/A	56	\$655,060	\$649,910	\$660,236	101.6%	11	
\$675,000 - \$699,999	3	11	0.5	19	633.3%	39	\$673,925	\$671,922	\$683,443	101.7%	14	
\$700,000 - \$724,999	1	6	0.2	10	1,000.0%	40	\$704,508	\$697,288	\$709,283	101.7%	12	
\$725,000 - \$749,999	3	26	0.4	12	400.0%	48	\$723,718	\$720,762	\$734,754	101.9%	12	
\$750,000 - \$774,999	3	3	0.3	15	500.0%	64	\$746,779	\$745,522	\$760,764	102.0%	19	
\$775,000 - \$799,999	4	96	0.4	20	500.0%	63	\$771,131	\$767,303	\$784,152	102.2%	16	
\$800,000 - \$824,999	1	16	0.1	6	600.0%	44	\$794,935	\$791,857	\$809,355	102.2%	13	
\$825,000 - \$849,999	2	6	0.4	10	500.0%	32	\$827,030	\$825,842	\$836,005	101.2%	15	
\$850,000 - \$899,999	3	7	0.3	19	633.3%	72	\$866,392	\$853,598	\$869,175	101.8%	17	
\$900,000 - \$949,999	3	21	0.3	11	366.7%	65	\$898,250	\$893,873	\$919,771	102.9%	18	
\$950,000 - \$999,999	3	129	0.4	12	400.0%	42	\$970,041	\$961,177	\$975,576	101.5%	22	
\$1,000,000 - \$1,099,999	2	14	0.2	9	450.0%	61	\$1,052,869	\$1,043,033	\$1,045,400	100.2%	19	
\$1,100,000 - \$1,149,999	2	89	0.4	5	250.0%	27	\$1,135,550	\$1,118,290	\$1,118,295	100.0%	34	
\$1,150,000 - \$1,199,999	2	124	0.5	9	450.0%	26	\$1,177,792	\$1,165,100	\$1,173,052	100.7%	21	
\$1,200,000 - \$1,299,999	5	40	0.5	11	220.0%	64	\$1,272,507	\$1,246,673	\$1,238,782	99.4%	41	
\$1,300,000 - \$1,399,999	4	34	0.5	14	350.0%	45	\$1,364,068	\$1,338,157	\$1,342,427	100.3%	23	
\$1,400,000 - \$1,499,999	4	82	0.7	12	300.0%	33	\$1,451,869	\$1,439,112	\$1,444,815	100.4%	41	
\$1,500,000 - \$1,749,999	5	60	0.7	21	420.0%	43	\$1,605,133	\$1,581,552	\$1,584,694	100.2%	40	
\$1,750,000 - \$1,999,999	8	58	2.4	16	200.0%	20	\$1,842,700	\$1,820,750	\$1,838,350	101.0%	20	
\$2,000,000 - \$2,999,999	5	111	2.7	7	140.0%	11	\$2,462,977	\$2,453,886	\$2,432,800	99.1%	35	
\$3,000,000 +	5	270	3.8	2	40.0%	8	\$4,082,750	\$4,057,750	\$3,962,500	97.7%	97	
Market Totals	75	78	0.4	307	409.3%	1058	\$958,757	\$949,282	\$956,379	100.7%	22	

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Source: Northwest Multiple Listing Service®