

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 4                         | 49                               | 0.7                 | 5                          | 125.0%        | 1                                | 36                       | \$127,892                                 | \$117,819                              | \$110,713                        | 94.0%               | 81                             |
| \$150,000 - \$199,999     | 40                        | 82                               | 2.1                 | 6                          | 15.0%         | 17                               | 116                      | \$184,997                                 | \$180,770                              | \$177,505                        | 98.2%               | 90                             |
| \$200,000 - \$224,999     | 24                        | 48                               | 1.2                 | 6                          | 25.0%         | 10                               | 122                      | \$214,988                                 | \$212,951                              | \$213,896                        | 100.4%              | 81                             |
| \$225,000 - \$249,999     | 68                        | 54                               | 1.7                 | 20                         | 29.4%         | 21                               | 244                      | \$235,478                                 | \$233,363                              | \$235,610                        | 101.0%              | 67                             |
| \$250,000 - \$274,999     | 116                       | 44                               | 1.8                 | 32                         | 27.6%         | 24                               | 377                      | \$261,034                                 | \$259,305                              | \$262,959                        | 101.4%              | 73                             |
| \$275,000 - \$299,999     | 177                       | 43                               | 2.1                 | 41                         | 23.2%         | 31                               | 514                      | \$284,903                                 | \$283,931                              | \$286,523                        | 100.9%              | 65                             |
| \$300,000 - \$324,999     | 128                       | 43                               | 1.4                 | 55                         | 43.0%         | 30                               | 552                      | \$307,758                                 | \$307,455                              | \$311,846                        | 101.4%              | 68                             |
| \$325,000 - \$349,999     | 155                       | 46                               | 1.7                 | 110                        | 71.0%         | 55                               | 551                      | \$334,888                                 | \$333,640                              | \$336,335                        | 100.8%              | 71                             |
| \$350,000 - \$374,999     | 104                       | 54                               | 1.4                 | 69                         | 66.3%         | 28                               | 433                      | \$360,046                                 | \$358,682                              | \$360,857                        | 100.6%              | 82                             |
| \$375,000 - \$399,999     | 114                       | 54                               | 1.9                 | 47                         | 41.2%         | 34                               | 364                      | \$388,796                                 | \$386,602                              | \$387,041                        | 100.1%              | 92                             |
| \$400,000 - \$424,999     | 76                        | 54                               | 1.7                 | 39                         | 51.3%         | 23                               | 273                      | \$414,300                                 | \$411,638                              | \$410,703                        | 99.8%               | 88                             |
| \$425,000 - \$449,999     | 92                        | 67                               | 2.6                 | 33                         | 35.9%         | 22                               | 215                      | \$438,015                                 | \$435,170                              | \$435,900                        | 100.2%              | 85                             |
| \$450,000 - \$474,999     | 63                        | 56                               | 2.1                 | 11                         | 17.5%         | 14                               | 178                      | \$464,743                                 | \$460,522                              | \$460,608                        | 100.0%              | 96                             |
| \$475,000 - \$499,999     | 80                        | 74                               | 3.7                 | 17                         | 21.3%         | 14                               | 131                      | \$492,257                                 | \$488,289                              | \$485,514                        | 99.4%               | 85                             |
| \$500,000 - \$524,999     | 22                        | 68                               | 1.5                 | 4                          | 18.2%         | 6                                | 91                       | \$515,853                                 | \$510,257                              | \$511,126                        | 100.2%              | 97                             |
| \$525,000 - \$549,999     | 41                        | 50                               | 2.6                 | 8                          | 19.5%         | 10                               | 93                       | \$544,434                                 | \$538,523                              | \$533,980                        | 99.2%               | 98                             |
| \$550,000 - \$574,999     | 16                        | 75                               | 1.7                 | 4                          | 25.0%         | 4                                | 56                       | \$568,561                                 | \$559,493                              | \$558,917                        | 99.9%               | 94                             |
| \$575,000 - \$599,999     | 31                        | 85                               | 2.9                 | 2                          | 6.5%          | 8                                | 64                       | \$603,462                                 | \$591,243                              | \$585,270                        | 99.0%               | 129                            |
| \$600,000 - \$649,999     | 42                        | 83                               | 3.8                 | 3                          | 7.1%          | 13                               | 67                       | \$638,174                                 | \$632,916                              | \$622,437                        | 98.3%               | 86                             |
| \$650,000 - \$699,999     | 50                        | 79                               | 5.6                 | 2                          | 4.0%          | 8                                | 54                       | \$690,118                                 | \$680,457                              | \$669,388                        | 98.4%               | 101                            |
| \$700,000 - \$799,999     | 42                        | 117                              | 3.3                 | 7                          | 16.7%         | 9                                | 77                       | \$771,019                                 | \$750,973                              | \$742,582                        | 98.9%               | 121                            |
| \$800,000 - \$899,999     | 46                        | 124                              | 12.0                | 6                          | 13.0%         | 10                               | 23                       | \$898,433                                 | \$875,728                              | \$847,180                        | 96.7%               | 169                            |
| \$900,000 - \$999,999     | 17                        | 163                              | 5.4                 | 3                          | 17.6%         | 11                               | 19                       | \$996,732                                 | \$996,916                              | \$948,348                        | 95.1%               | 92                             |
| \$1,000,000 - \$1,499,999 | 43                        | 119                              | 28.7                | 3                          | 7.0%          | 12                               | 9                        | \$1,352,767                               | \$1,310,656                            | \$1,214,643                      | 92.7%               | 202                            |
| \$1,500,000 +             | 18                        | 226                              | 54.0                | 0                          | 0.0%          | 6                                | 2                        | \$3,487,500                               | \$2,947,500                            | \$2,775,000                      | 94.1%               | 1,018                          |
| <b>Market Totals</b>      | <b>1609</b>               | <b>64</b>                        | <b>2.1</b>          | <b>533</b>                 | <b>33.1%</b>  | <b>421</b>                       | <b>4661</b>              | <b>\$370,541</b>                          | <b>\$367,459</b>                       | <b>\$367,848</b>                 | <b>100.1%</b>       | <b>81</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 2                         | 78                               | 1.5                 | 2                          | 100.0%        | 0                                | 8                        | \$140,475                                 | \$131,863                              | \$128,769                        | 97.7%               | 77                             |
| \$150,000 - \$199,999     | 10                        | 93                               | 1.7                 | 3                          | 30.0%         | 6                                | 36                       | \$185,681                                 | \$182,431                              | \$178,006                        | 97.6%               | 85                             |
| \$200,000 - \$224,999     | 5                         | 43                               | 0.9                 | 2                          | 40.0%         | 0                                | 35                       | \$208,900                                 | \$208,411                              | \$212,666                        | 102.0%              | 93                             |
| \$225,000 - \$249,999     | 20                        | 34                               | 1.4                 | 9                          | 45.0%         | 8                                | 86                       | \$232,558                                 | \$232,058                              | \$235,545                        | 101.5%              | 67                             |
| \$250,000 - \$274,999     | 39                        | 40                               | 1.6                 | 9                          | 23.1%         | 9                                | 143                      | \$261,143                                 | \$259,587                              | \$263,609                        | 101.5%              | 63                             |
| \$275,000 - \$299,999     | 64                        | 40                               | 1.9                 | 10                         | 15.6%         | 17                               | 203                      | \$283,922                                 | \$282,302                              | \$285,997                        | 101.3%              | 60                             |
| \$300,000 - \$324,999     | 46                        | 43                               | 1.2                 | 22                         | 47.8%         | 16                               | 239                      | \$306,510                                 | \$306,306                              | \$310,904                        | 101.5%              | 62                             |
| \$325,000 - \$349,999     | 67                        | 48                               | 1.7                 | 48                         | 71.6%         | 20                               | 232                      | \$334,837                                 | \$333,687                              | \$336,650                        | 100.9%              | 68                             |
| \$350,000 - \$374,999     | 33                        | 42                               | 1.2                 | 30                         | 90.9%         | 11                               | 164                      | \$357,878                                 | \$357,573                              | \$360,524                        | 100.8%              | 69                             |
| \$375,000 - \$399,999     | 49                        | 42                               | 2.1                 | 14                         | 28.6%         | 14                               | 137                      | \$384,533                                 | \$384,441                              | \$386,520                        | 100.5%              | 85                             |
| \$400,000 - \$424,999     | 22                        | 37                               | 1.5                 | 8                          | 36.4%         | 5                                | 86                       | \$412,773                                 | \$409,353                              | \$409,347                        | 100.0%              | 85                             |
| \$425,000 - \$449,999     | 26                        | 55                               | 2.2                 | 7                          | 26.9%         | 8                                | 70                       | \$442,291                                 | \$437,676                              | \$436,407                        | 99.7%               | 93                             |
| \$450,000 - \$474,999     | 17                        | 37                               | 1.5                 | 2                          | 11.8%         | 5                                | 67                       | \$466,257                                 | \$459,968                              | \$460,825                        | 100.2%              | 104                            |
| \$475,000 - \$499,999     | 30                        | 69                               | 3.5                 | 4                          | 13.3%         | 7                                | 52                       | \$490,483                                 | \$485,546                              | \$484,903                        | 99.9%               | 95                             |
| \$500,000 - \$524,999     | 9                         | 28                               | 2.0                 | 1                          | 11.1%         | 3                                | 27                       | \$518,930                                 | \$512,878                              | \$511,031                        | 99.6%               | 89                             |
| \$525,000 - \$549,999     | 18                        | 54                               | 4.2                 | 1                          | 5.6%          | 3                                | 26                       | \$548,162                                 | \$542,015                              | \$535,909                        | 98.9%               | 99                             |
| \$550,000 - \$574,999     | 5                         | 22                               | 1.4                 | 2                          | 40.0%         | 2                                | 21                       | \$574,829                                 | \$566,505                              | \$559,691                        | 98.8%               | 83                             |
| \$575,000 - \$599,999     | 12                        | 76                               | 4.0                 | 0                          | 0.0%          | 2                                | 18                       | \$608,678                                 | \$591,339                              | \$585,221                        | 99.0%               | 105                            |
| \$600,000 - \$649,999     | 22                        | 79                               | 5.7                 | 1                          | 4.5%          | 5                                | 23                       | \$653,332                                 | \$644,415                              | \$628,249                        | 97.5%               | 101                            |
| \$650,000 - \$699,999     | 24                        | 98                               | 6.5                 | 1                          | 4.2%          | 4                                | 22                       | \$687,222                                 | \$678,854                              | \$665,834                        | 98.1%               | 111                            |
| \$700,000 - \$799,999     | 15                        | 156                              | 3.1                 | 1                          | 6.7%          | 5                                | 29                       | \$795,184                                 | \$759,306                              | \$743,553                        | 97.9%               | 152                            |
| \$800,000 - \$899,999     | 19                        | 105                              | 9.5                 | 3                          | 15.8%         | 2                                | 12                       | \$899,912                                 | \$881,246                              | \$858,544                        | 97.4%               | 148                            |
| \$900,000 - \$999,999     | 7                         | 81                               | 7.0                 | 2                          | 28.6%         | 5                                | 6                        | \$1,030,650                               | \$1,030,650                            | \$945,468                        | 91.7%               | 81                             |
| \$1,000,000 - \$1,499,999 | 15                        | 148                              | 30.0                | 2                          | 13.3%         | 6                                | 3                        | \$1,333,333                               | \$1,266,667                            | \$1,163,333                      | 91.8%               | 98                             |
| \$1,500,000 +             | 3                         | 88                               | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>579</b>                | <b>58</b>                        | <b>2.0</b>          | <b>184</b>                 | <b>31.8%</b>  | <b>164</b>                       | <b>1745</b>              | <b>\$367,389</b>                          | <b>\$364,446</b>                       | <b>\$365,254</b>                 | <b>100.2%</b>       | <b>76</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 4                         | 49                               | 1.3                 | 2                          | 50.0%         | 0                                | 18                       | \$133,694                                 | \$121,583                              | \$115,519                        | 95.0%               | 79                             |
| \$150,000 - \$199,999     | 16                        | 73                               | 1.5                 | 5                          | 31.3%         | 10                               | 65                       | \$184,518                                 | \$180,551                              | \$176,717                        | 97.9%               | 88                             |
| \$200,000 - \$224,999     | 7                         | 38                               | 0.7                 | 5                          | 71.4%         | 3                                | 62                       | \$214,566                                 | \$213,406                              | \$213,283                        | 99.9%               | 82                             |
| \$225,000 - \$249,999     | 32                        | 38                               | 1.4                 | 18                         | 56.3%         | 9                                | 136                      | \$236,715                                 | \$234,276                              | \$236,051                        | 100.8%              | 71                             |
| \$250,000 - \$274,999     | 61                        | 46                               | 1.6                 | 22                         | 36.1%         | 15                               | 234                      | \$261,196                                 | \$259,794                              | \$263,251                        | 101.3%              | 77                             |
| \$275,000 - \$299,999     | 106                       | 39                               | 1.8                 | 30                         | 28.3%         | 24                               | 348                      | \$284,503                                 | \$283,469                              | \$286,699                        | 101.1%              | 61                             |
| \$300,000 - \$324,999     | 73                        | 47                               | 1.1                 | 46                         | 63.0%         | 22                               | 404                      | \$306,810                                 | \$306,763                              | \$311,451                        | 101.5%              | 63                             |
| \$325,000 - \$349,999     | 115                       | 46                               | 1.7                 | 90                         | 78.3%         | 29                               | 399                      | \$334,896                                 | \$333,885                              | \$336,616                        | 100.8%              | 67                             |
| \$350,000 - \$374,999     | 72                        | 45                               | 1.5                 | 46                         | 63.9%         | 18                               | 292                      | \$359,191                                 | \$357,826                              | \$360,519                        | 100.8%              | 76                             |
| \$375,000 - \$399,999     | 81                        | 49                               | 2.0                 | 21                         | 25.9%         | 29                               | 242                      | \$388,724                                 | \$386,143                              | \$386,934                        | 100.2%              | 91                             |
| \$400,000 - \$424,999     | 47                        | 46                               | 1.7                 | 13                         | 27.7%         | 12                               | 168                      | \$412,543                                 | \$409,733                              | \$410,026                        | 100.1%              | 89                             |
| \$425,000 - \$449,999     | 57                        | 59                               | 2.4                 | 20                         | 35.1%         | 12                               | 145                      | \$439,913                                 | \$436,946                              | \$436,412                        | 99.9%               | 86                             |
| \$450,000 - \$474,999     | 37                        | 47                               | 1.7                 | 5                          | 13.5%         | 9                                | 128                      | \$464,973                                 | \$461,679                              | \$460,722                        | 99.8%               | 100                            |
| \$475,000 - \$499,999     | 52                        | 66                               | 3.5                 | 12                         | 23.1%         | 9                                | 88                       | \$493,463                                 | \$488,649                              | \$486,086                        | 99.5%               | 91                             |
| \$500,000 - \$524,999     | 12                        | 32                               | 1.5                 | 2                          | 16.7%         | 6                                | 48                       | \$525,900                                 | \$517,620                              | \$510,945                        | 98.7%               | 99                             |
| \$525,000 - \$549,999     | 30                        | 49                               | 2.7                 | 6                          | 20.0%         | 5                                | 66                       | \$544,648                                 | \$539,866                              | \$534,300                        | 99.0%               | 94                             |
| \$550,000 - \$574,999     | 11                        | 88                               | 1.7                 | 4                          | 36.4%         | 4                                | 39                       | \$571,715                                 | \$562,900                              | \$559,581                        | 99.4%               | 92                             |
| \$575,000 - \$599,999     | 21                        | 92                               | 3.6                 | 2                          | 9.5%          | 5                                | 35                       | \$606,279                                 | \$591,927                              | \$586,451                        | 99.1%               | 108                            |
| \$600,000 - \$649,999     | 33                        | 79                               | 4.3                 | 3                          | 9.1%          | 7                                | 46                       | \$642,458                                 | \$637,566                              | \$624,626                        | 98.0%               | 91                             |
| \$650,000 - \$699,999     | 37                        | 86                               | 6.0                 | 1                          | 2.7%          | 5                                | 37                       | \$693,800                                 | \$684,629                              | \$668,488                        | 97.6%               | 106                            |
| \$700,000 - \$799,999     | 26                        | 134                              | 3.0                 | 4                          | 15.4%         | 7                                | 52                       | \$780,810                                 | \$756,107                              | \$742,924                        | 98.3%               | 136                            |
| \$800,000 - \$899,999     | 28                        | 111                              | 10.5                | 6                          | 21.4%         | 5                                | 16                       | \$913,184                                 | \$886,997                              | \$856,996                        | 96.6%               | 181                            |
| \$900,000 - \$999,999     | 13                        | 166                              | 6.0                 | 3                          | 23.1%         | 9                                | 13                       | \$998,685                                 | \$1,000,338                            | \$947,139                        | 94.7%               | 97                             |
| \$1,000,000 - \$1,499,999 | 32                        | 134                              | 32.0                | 3                          | 9.4%          | 9                                | 6                        | \$1,316,500                               | \$1,278,333                            | \$1,171,965                      | 91.7%               | 92                             |
| \$1,500,000 +             | 10                        | 140                              | N/A                 | 0                          | 0.0%          | 2                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>1013</b>               | <b>61</b>                        | <b>2.0</b>          | <b>369</b>                 | <b>36.4%</b>  | <b>265</b>                       | <b>3087</b>              | <b>\$372,081</b>                          | <b>\$369,232</b>                       | <b>\$369,458</b>                 | <b>100.1%</b>       | <b>79</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 3                        | \$193,300                                 | \$189,967                              | \$183,667                        | 96.7%               | 82                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$250,000                                 | \$250,000                              | \$215,750                        | 86.3%               | 108                            |
| \$225,000 - \$249,999     | 1                         | 21                               | 1.0                 | 2                          | 200.0%        | 0                                | 6                        | \$237,150                                 | \$237,150                              | \$236,867                        | 99.9%               | 45                             |
| \$250,000 - \$274,999     | 5                         | 23                               | 1.9                 | 1                          | 20.0%         | 0                                | 16                       | \$262,667                                 | \$262,756                              | \$267,475                        | 101.8%              | 250                            |
| \$275,000 - \$299,999     | 7                         | 13                               | 1.0                 | 2                          | 28.6%         | 2                                | 43                       | \$287,193                                 | \$285,586                              | \$288,723                        | 101.1%              | 61                             |
| \$300,000 - \$324,999     | 8                         | 33                               | 1.1                 | 3                          | 37.5%         | 2                                | 44                       | \$309,927                                 | \$309,452                              | \$313,751                        | 101.4%              | 51                             |
| \$325,000 - \$349,999     | 11                        | 54                               | 1.4                 | 3                          | 27.3%         | 4                                | 48                       | \$330,581                                 | \$329,975                              | \$336,778                        | 102.1%              | 56                             |
| \$350,000 - \$374,999     | 14                        | 38                               | 2.0                 | 3                          | 21.4%         | 3                                | 41                       | \$359,413                                 | \$355,828                              | \$359,454                        | 101.0%              | 62                             |
| \$375,000 - \$399,999     | 7                         | 54                               | 1.9                 | 1                          | 14.3%         | 0                                | 22                       | \$389,914                                 | \$385,955                              | \$388,943                        | 100.8%              | 74                             |
| \$400,000 - \$424,999     | 6                         | 50                               | 1.4                 | 0                          | 0.0%          | 0                                | 26                       | \$411,695                                 | \$411,815                              | \$411,888                        | 100.0%              | 89                             |
| \$425,000 - \$449,999     | 9                         | 88                               | 3.2                 | 1                          | 11.1%         | 0                                | 17                       | \$435,341                                 | \$435,218                              | \$437,653                        | 100.6%              | 65                             |
| \$450,000 - \$474,999     | 4                         | 44                               | 3.0                 | 1                          | 25.0%         | 0                                | 8                        | \$457,575                                 | \$460,063                              | \$462,250                        | 100.5%              | 117                            |
| \$475,000 - \$499,999     | 2                         | 92                               | 1.5                 | 0                          | 0.0%          | 1                                | 8                        | \$483,375                                 | \$482,144                              | \$483,557                        | 100.3%              | 80                             |
| \$500,000 - \$524,999     | 1                         | 3                                | 1.2                 | 0                          | 0.0%          | 2                                | 5                        | \$515,940                                 | \$515,940                              | \$514,000                        | 99.6%               | 63                             |
| \$525,000 - \$549,999     | 1                         | 38                               | 3.0                 | 1                          | 100.0%        | 0                                | 2                        | \$502,450                                 | \$533,000                              | \$530,484                        | 99.5%               | 168                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$564,900                                 | \$564,900                              | \$560,000                        | 99.1%               | 26                             |
| \$575,000 - \$599,999     | 1                         | 17                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$602,000                                 | \$602,000                              | \$584,925                        | 97.2%               | 51                             |
| \$600,000 - \$649,999     | 1                         | 68                               | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$650,000                                 | \$650,000                              | \$625,000                        | 96.2%               | 55                             |
| \$650,000 - \$699,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$699,000                                 | \$699,900                              | \$669,000                        | 95.6%               | 97                             |
| \$700,000 - \$799,999     | 1                         | 147                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 1                         | 144                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>80</b>                 | <b>48</b>                        | <b>1.6</b>          | <b>19</b>                  | <b>23.8%</b>  | <b>16</b>                        | <b>295</b>               | <b>\$352,402</b>                          | <b>\$351,423</b>                       | <b>\$354,298</b>                 | <b>100.8%</b>       | <b>76</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 1                        | \$99,900                                  | \$99,900                               | \$115,000                        | 115.1%              | 43                             |
| \$150,000 - \$199,999     | 2                         | 245                              | 0.7                 | 2                          | 100.0%        | 4                                | 18                       | \$184,528                                 | \$181,750                              | \$179,988                        | 99.0%               | 72                             |
| \$200,000 - \$224,999     | 3                         | 21                               | 1.4                 | 0                          | 0.0%          | 0                                | 13                       | \$209,669                                 | \$210,631                              | \$212,454                        | 100.9%              | 51                             |
| \$225,000 - \$249,999     | 8                         | 41                               | 1.4                 | 4                          | 50.0%         | 5                                | 34                       | \$232,812                                 | \$232,929                              | \$236,784                        | 101.7%              | 76                             |
| \$250,000 - \$274,999     | 15                        | 40                               | 1.8                 | 3                          | 20.0%         | 4                                | 51                       | \$258,355                                 | \$257,168                              | \$262,282                        | 102.0%              | 63                             |
| \$275,000 - \$299,999     | 8                         | 23                               | 1.3                 | 3                          | 37.5%         | 5                                | 38                       | \$279,124                                 | \$278,808                              | \$284,261                        | 102.0%              | 59                             |
| \$300,000 - \$324,999     | 7                         | 54                               | 2.0                 | 1                          | 14.3%         | 1                                | 21                       | \$307,952                                 | \$304,800                              | \$309,820                        | 101.6%              | 61                             |
| \$325,000 - \$349,999     | 12                        | 27                               | 3.6                 | 0                          | 0.0%          | 3                                | 20                       | \$333,225                                 | \$331,050                              | \$335,730                        | 101.4%              | 56                             |
| \$350,000 - \$374,999     | 4                         | 23                               | 8.0                 | 0                          | 0.0%          | 1                                | 3                        | \$367,788                                 | \$367,788                              | \$361,467                        | 98.3%               | 47                             |
| \$375,000 - \$399,999     | 5                         | 49                               | 6.0                 | 0                          | 0.0%          | 0                                | 5                        | \$396,740                                 | \$393,720                              | \$390,449                        | 99.2%               | 60                             |
| \$400,000 - \$424,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$350,000                                 | \$350,000                              | \$405,000                        | 115.7%              | 13                             |
| \$425,000 - \$449,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$439,900                                 | \$439,900                              | \$440,444                        | 100.1%              | 40                             |
| \$450,000 - \$474,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$475,000 - \$499,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$499,900                                 | \$489,900                              | \$489,900                        | 100.0%              | 203                            |
| \$500,000 - \$524,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$525,000 - \$549,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$600,000 - \$649,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$640,000                                 | \$640,000                              | \$640,000                        | 100.0%              | 38                             |
| \$650,000 - \$699,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$899,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999     | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>64</b>                 | <b>42</b>                        | <b>1.8</b>          | <b>15</b>                  | <b>23.4%</b>  | <b>24</b>                        | <b>208</b>               | <b>\$269,201</b>                          | <b>\$268,043</b>                       | <b>\$272,012</b>                 | <b>101.5%</b>       | <b>63</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 1                         | 86                               | 1.2                 | 1                          | 100.0%        | 0                                | 5                        | \$152,980                                 | \$143,000                              | \$127,100                        | 88.9%               | 72                             |
| \$150,000 - \$199,999     | 5                         | 19                               | 3.8                 | 0                          | 0.0%          | 0                                | 8                        | \$185,462                                 | \$175,837                              | \$168,000                        | 95.5%               | 69                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 5                        | \$206,980                                 | \$206,180                              | \$214,360                        | 104.0%              | 121                            |
| \$225,000 - \$249,999     | 2                         | 23                               | 1.0                 | 2                          | 100.0%        | 0                                | 12                       | \$239,725                                 | \$235,983                              | \$236,138                        | 100.1%              | 68                             |
| \$250,000 - \$274,999     | 4                         | 20                               | 1.8                 | 0                          | 0.0%          | 1                                | 13                       | \$260,468                                 | \$263,199                              | \$264,669                        | 100.6%              | 89                             |
| \$275,000 - \$299,999     | 12                        | 41                               | 1.7                 | 3                          | 25.0%         | 1                                | 42                       | \$284,566                                 | \$283,583                              | \$285,476                        | 100.7%              | 64                             |
| \$300,000 - \$324,999     | 9                         | 17                               | 0.8                 | 11                         | 122.2%        | 3                                | 71                       | \$307,385                                 | \$308,423                              | \$310,877                        | 100.8%              | 76                             |
| \$325,000 - \$349,999     | 9                         | 26                               | 1.1                 | 39                         | 433.3%        | 4                                | 48                       | \$332,945                                 | \$334,034                              | \$335,473                        | 100.4%              | 88                             |
| \$350,000 - \$374,999     | 9                         | 57                               | 2.2                 | 22                         | 244.4%        | 1                                | 25                       | \$355,110                                 | \$356,529                              | \$360,820                        | 101.2%              | 72                             |
| \$375,000 - \$399,999     | 2                         | 12                               | 1.0                 | 9                          | 450.0%        | 0                                | 12                       | \$376,772                                 | \$385,364                              | \$387,724                        | 100.6%              | 110                            |
| \$400,000 - \$424,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 5                        | \$407,717                                 | \$411,717                              | \$411,847                        | 100.0%              | 163                            |
| \$425,000 - \$449,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$447,700                                 | \$447,700                              | \$444,250                        | 99.2%               | 262                            |
| \$450,000 - \$474,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$450,000                                 | \$450,000                              | \$460,000                        | 102.2%              | 43                             |
| \$475,000 - \$499,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 1                                | 3                        | \$507,900                                 | \$486,233                              | \$485,333                        | 99.8%               | 120                            |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$549,900                                 | \$529,900                              | \$515,000                        | 97.2%               | 43                             |
| \$525,000 - \$549,999     | 1                         | 103                              | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$599,900                                 | \$599,900                              | \$535,000                        | 89.2%               | 244                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$550,000                                 | \$550,000                              | \$550,000                        | 100.0%              | 49                             |
| \$575,000 - \$599,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$599,500                                 | \$599,500                              | \$594,500                        | 99.2%               | 124                            |
| \$600,000 - \$649,999     | 1                         | 12                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$650,000 - \$699,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$757,450                                 | \$719,950                              | \$684,950                        | 95.1%               | 177                            |
| \$700,000 - \$799,999     | 2                         | 98                               | 12.0                | 0                          | 0.0%          | 0                                | 1                        | \$750,000                                 | \$750,000                              | \$725,000                        | 96.7%               | 110                            |
| \$800,000 - \$899,999     | 2                         | 97                               | 12.0                | 0                          | 0.0%          | 0                                | 1                        | \$989,000                                 | \$885,000                              | \$824,580                        | 93.2%               | 186                            |
| \$900,000 - \$999,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$949,900                                 | \$949,900                              | \$949,900                        | 100.0%              | 70                             |
| \$1,000,000 - \$1,499,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>59</b>                 | <b>38</b>                        | <b>1.4</b>          | <b>88</b>                  | <b>149.2%</b> | <b>12</b>                        | <b>261</b>               | <b>\$322,274</b>                          | <b>\$321,657</b>                       | <b>\$322,189</b>                 | <b>100.2%</b>       | <b>83</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 1                         | 70                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 1                         | 42                               | 1.5                 | 0                          | 0.0%          | 2                                | 4                        | \$193,700                                 | \$193,700                              | \$182,000                        | 94.0%               | 113                            |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 5                        | \$211,780                                 | \$209,760                              | \$210,400                        | 100.3%              | 67                             |
| \$225,000 - \$249,999     | 4                         | 30                               | 2.7                 | 1                          | 25.0%         | 1                                | 9                        | \$220,533                                 | \$222,533                              | \$230,556                        | 103.6%              | 58                             |
| \$250,000 - \$274,999     | 6                         | 35                               | 1.1                 | 4                          | 66.7%         | 2                                | 33                       | \$261,876                                 | \$260,861                              | \$264,893                        | 101.5%              | 66                             |
| \$275,000 - \$299,999     | 17                        | 39                               | 1.9                 | 4                          | 23.5%         | 5                                | 54                       | \$281,148                                 | \$280,996                              | \$286,455                        | 101.9%              | 52                             |
| \$300,000 - \$324,999     | 8                         | 94                               | 1.2                 | 2                          | 25.0%         | 2                                | 39                       | \$305,223                                 | \$304,710                              | \$310,818                        | 102.0%              | 55                             |
| \$325,000 - \$349,999     | 6                         | 100                              | 1.7                 | 0                          | 0.0%          | 2                                | 21                       | \$333,605                                 | \$331,700                              | \$335,398                        | 101.1%              | 68                             |
| \$350,000 - \$374,999     | 3                         | 37                               | 2.0                 | 1                          | 33.3%         | 0                                | 9                        | \$359,622                                 | \$359,622                              | \$362,639                        | 100.8%              | 80                             |
| \$375,000 - \$399,999     | 3                         | 25                               | 18.0                | 0                          | 0.0%          | 0                                | 1                        | \$369,900                                 | \$369,900                              | \$375,000                        | 101.4%              | 144                            |
| \$400,000 - \$424,999     | 2                         | 7                                | 2.4                 | 0                          | 0.0%          | 1                                | 5                        | \$425,760                                 | \$416,960                              | \$411,301                        | 98.6%               | 83                             |
| \$425,000 - \$449,999     | 1                         | 6                                | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$441,000                                 | \$444,667                              | \$435,833                        | 98.0%               | 68                             |
| \$450,000 - \$474,999     | 1                         | 28                               | 1.2                 | 0                          | 0.0%          | 0                                | 5                        | \$461,960                                 | \$442,980                              | \$459,600                        | 103.8%              | 74                             |
| \$475,000 - \$499,999     | 1                         | 31                               | 1.5                 | 0                          | 0.0%          | 0                                | 4                        | \$488,450                                 | \$483,450                              | \$482,375                        | 99.8%               | 125                            |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$519,900                                 | \$519,900                              | \$519,900                        | 100.0%              | 45                             |
| \$525,000 - \$549,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$594,900                                 | \$550,000                              | \$525,000                        | 95.5%               | 316                            |
| \$550,000 - \$574,999     | 1                         | 31                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$592,500                                 | \$582,500                              | \$562,500                        | 96.6%               | 112                            |
| \$575,000 - \$599,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 4                        | \$583,725                                 | \$578,725                              | \$581,600                        | 100.5%              | 99                             |
| \$600,000 - \$649,999     | 2                         | 66                               | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$650,000 - \$699,999     | 2                         | 103                              | 3.0                 | 0                          | 0.0%          | 0                                | 4                        | \$672,100                                 | \$680,850                              | \$663,625                        | 97.5%               | 162                            |
| \$700,000 - \$799,999     | 2                         | 161                              | 3.0                 | 0                          | 0.0%          | 0                                | 4                        | \$748,475                                 | \$748,350                              | \$746,500                        | 99.8%               | 69                             |
| \$800,000 - \$899,999     | 2                         | 79                               | 12.0                | 1                          | 50.0%         | 1                                | 1                        | \$850,000                                 | \$850,000                              | \$817,000                        | 96.1%               | 469                            |
| \$900,000 - \$999,999     | 1                         | 53                               | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$945,000                                 | \$945,000                              | \$915,000                        | 96.8%               | 73                             |
| \$1,000,000 - \$1,499,999 | 1                         | 59                               | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$1,250,000                               | \$1,150,000                            | \$1,140,000                      | 99.1%               | 55                             |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>65</b>                 | <b>57</b>                        | <b>1.8</b>          | <b>13</b>                  | <b>20.0%</b>  | <b>18</b>                        | <b>211</b>               | <b>\$337,610</b>                          | <b>\$335,752</b>                       | <b>\$338,717</b>                 | <b>100.9%</b>       | <b>70</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 2                         | 153                              | 6.0                 | 1                          | 50.0%         | 0                                | 2                        | \$197,250                                 | \$197,250                              | \$196,500                        | 99.6%               | 176                            |
| \$200,000 - \$224,999     | 2                         | 77                               | 2.0                 | 1                          | 50.0%         | 0                                | 6                        | \$208,783                                 | \$206,200                              | \$210,683                        | 102.2%              | 235                            |
| \$225,000 - \$249,999     | 5                         | 17                               | 1.7                 | 1                          | 20.0%         | 1                                | 18                       | \$231,464                                 | \$231,461                              | \$234,657                        | 101.4%              | 61                             |
| \$250,000 - \$274,999     | 9                         | 30                               | 2.3                 | 1                          | 11.1%         | 1                                | 24                       | \$265,046                                 | \$260,983                              | \$266,144                        | 102.0%              | 57                             |
| \$275,000 - \$299,999     | 14                        | 53                               | 2.4                 | 0                          | 0.0%          | 3                                | 35                       | \$285,899                                 | \$284,565                              | \$287,176                        | 100.9%              | 61                             |
| \$300,000 - \$324,999     | 10                        | 29                               | 1.3                 | 5                          | 50.0%         | 5                                | 47                       | \$305,804                                 | \$305,587                              | \$311,317                        | 101.9%              | 64                             |
| \$325,000 - \$349,999     | 27                        | 60                               | 2.7                 | 4                          | 14.8%         | 8                                | 59                       | \$335,600                                 | \$333,715                              | \$336,809                        | 100.9%              | 55                             |
| \$350,000 - \$374,999     | 12                        | 38                               | 1.7                 | 4                          | 33.3%         | 3                                | 42                       | \$359,543                                 | \$358,312                              | \$361,022                        | 100.8%              | 60                             |
| \$375,000 - \$399,999     | 20                        | 50                               | 2.9                 | 2                          | 10.0%         | 5                                | 41                       | \$384,390                                 | \$383,163                              | \$386,364                        | 100.8%              | 69                             |
| \$400,000 - \$424,999     | 9                         | 35                               | 1.5                 | 5                          | 55.6%         | 0                                | 35                       | \$415,329                                 | \$411,222                              | \$411,254                        | 100.0%              | 74                             |
| \$425,000 - \$449,999     | 13                        | 61                               | 2.4                 | 4                          | 30.8%         | 6                                | 33                       | \$442,095                                 | \$436,814                              | \$434,961                        | 99.6%               | 104                            |
| \$450,000 - \$474,999     | 7                         | 43                               | 1.4                 | 0                          | 0.0%          | 2                                | 29                       | \$467,779                                 | \$461,917                              | \$460,848                        | 99.8%               | 122                            |
| \$475,000 - \$499,999     | 6                         | 85                               | 2.0                 | 0                          | 0.0%          | 4                                | 18                       | \$492,850                                 | \$486,399                              | \$484,037                        | 99.5%               | 106                            |
| \$500,000 - \$524,999     | 4                         | 43                               | 1.8                 | 1                          | 25.0%         | 1                                | 13                       | \$520,915                                 | \$514,123                              | \$511,819                        | 99.6%               | 121                            |
| \$525,000 - \$549,999     | 4                         | 77                               | 1.8                 | 1                          | 25.0%         | 1                                | 13                       | \$545,631                                 | \$539,477                              | \$538,057                        | 99.7%               | 87                             |
| \$550,000 - \$574,999     | 1                         | 38                               | 0.9                 | 1                          | 100.0%        | 1                                | 7                        | \$564,829                                 | \$564,014                              | \$559,029                        | 99.1%               | 63                             |
| \$575,000 - \$599,999     | 2                         | 50                               | 2.0                 | 0                          | 0.0%          | 1                                | 6                        | \$588,300                                 | \$587,467                              | \$586,696                        | 99.9%               | 85                             |
| \$600,000 - \$649,999     | 4                         | 133                              | 2.7                 | 0                          | 0.0%          | 2                                | 9                        | \$654,889                                 | \$641,656                              | \$624,333                        | 97.3%               | 108                            |
| \$650,000 - \$699,999     | 7                         | 72                               | 6.0                 | 1                          | 14.3%         | 1                                | 7                        | \$676,571                                 | \$668,986                              | \$662,843                        | 99.1%               | 83                             |
| \$700,000 - \$799,999     | 5                         | 67                               | 6.0                 | 1                          | 20.0%         | 1                                | 5                        | \$778,937                                 | \$766,917                              | \$764,716                        | 99.7%               | 139                            |
| \$800,000 - \$899,999     | 7                         | 60                               | 14.0                | 1                          | 14.3%         | 0                                | 3                        | \$877,983                                 | \$877,983                              | \$861,650                        | 98.1%               | 106                            |
| \$900,000 - \$999,999     | 2                         | 137                              | N/A                 | 2                          | 100.0%        | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 2                         | 21                               | 12.0                | 0                          | 0.0%          | 1                                | 1                        | \$1,250,000                               | \$1,250,000                            | \$1,100,000                      | 88.0%               | 67                             |
| \$1,500,000 +             | 2                         | 65                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>176</b>                | <b>55</b>                        | <b>2.3</b>          | <b>36</b>                  | <b>20.5%</b>  | <b>48</b>                        | <b>453</b>               | <b>\$394,117</b>                          | <b>\$391,030</b>                       | <b>\$391,835</b>                 | <b>100.2%</b>       | <b>79</b>                      |



| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$181,667                                 | \$185,000                              | \$178,337                        | 96.4%               | 114                            |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$204,700                                 | \$204,700                              | \$210,250                        | 102.7%              | 30                             |
| \$225,000 - \$249,999     | 1                         | 98                               | 1.0                 | 1                          | 100.0%        | 1                                | 6                        | \$236,300                                 | \$236,300                              | \$237,817                        | 100.6%              | 51                             |
| \$250,000 - \$274,999     | 1                         | 109                              | 0.7                 | 0                          | 0.0%          | 0                                | 9                        | \$259,200                                 | \$259,767                              | \$262,000                        | 100.9%              | 41                             |
| \$275,000 - \$299,999     | 7                         | 36                               | 2.6                 | 0                          | 0.0%          | 1                                | 16                       | \$285,406                                 | \$283,750                              | \$286,963                        | 101.1%              | 61                             |
| \$300,000 - \$324,999     | 3                         | 31                               | 0.8                 | 0                          | 0.0%          | 1                                | 23                       | \$302,248                                 | \$302,483                              | \$310,870                        | 102.8%              | 44                             |
| \$325,000 - \$349,999     | 6                         | 28                               | 1.4                 | 1                          | 16.7%         | 2                                | 25                       | \$334,717                                 | \$333,921                              | \$338,810                        | 101.5%              | 56                             |
| \$350,000 - \$374,999     | 2                         | 78                               | 0.4                 | 2                          | 100.0%        | 2                                | 29                       | \$359,121                                 | \$357,828                              | \$359,380                        | 100.4%              | 71                             |
| \$375,000 - \$399,999     | 9                         | 33                               | 1.6                 | 0                          | 0.0%          | 4                                | 34                       | \$386,871                                 | \$383,560                              | \$385,467                        | 100.5%              | 83                             |
| \$400,000 - \$424,999     | 5                         | 70                               | 3.3                 | 0                          | 0.0%          | 1                                | 9                        | \$408,067                                 | \$406,844                              | \$410,878                        | 101.0%              | 75                             |
| \$425,000 - \$449,999     | 3                         | 83                               | 1.5                 | 1                          | 33.3%         | 2                                | 12                       | \$444,700                                 | \$438,458                              | \$435,608                        | 99.3%               | 95                             |
| \$450,000 - \$474,999     | 6                         | 32                               | 3.0                 | 1                          | 16.7%         | 2                                | 12                       | \$471,133                                 | \$466,133                              | \$461,558                        | 99.0%               | 114                            |
| \$475,000 - \$499,999     | 15                        | 63                               | 7.5                 | 1                          | 6.7%          | 2                                | 12                       | \$486,625                                 | \$484,125                              | \$487,683                        | 100.7%              | 75                             |
| \$500,000 - \$524,999     | 4                         | 19                               | 8.0                 | 0                          | 0.0%          | 2                                | 3                        | \$513,300                                 | \$513,300                              | \$508,000                        | 99.0%               | 63                             |
| \$525,000 - \$549,999     | 9                         | 45                               | 6.8                 | 0                          | 0.0%          | 1                                | 8                        | \$543,413                                 | \$539,050                              | \$532,750                        | 98.8%               | 94                             |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 8                        | \$582,850                                 | \$566,713                              | \$560,675                        | 98.9%               | 107                            |
| \$575,000 - \$599,999     | 5                         | 49                               | 6.0                 | 0                          | 0.0%          | 1                                | 5                        | \$655,600                                 | \$600,000                              | \$587,600                        | 97.9%               | 138                            |
| \$600,000 - \$649,999     | 7                         | 78                               | 8.4                 | 1                          | 14.3%         | 1                                | 5                        | \$654,760                                 | \$639,560                              | \$629,374                        | 98.4%               | 144                            |
| \$650,000 - \$699,999     | 10                        | 88                               | 10.0                | 0                          | 0.0%          | 1                                | 6                        | \$688,281                                 | \$680,781                              | \$668,758                        | 98.2%               | 81                             |
| \$700,000 - \$799,999     | 3                         | 75                               | 1.6                 | 0                          | 0.0%          | 1                                | 11                       | \$813,650                                 | \$768,200                              | \$745,951                        | 97.1%               | 148                            |
| \$800,000 - \$899,999     | 7                         | 162                              | 7.0                 | 0                          | 0.0%          | 1                                | 6                        | \$916,833                                 | \$896,833                              | \$879,333                        | 98.0%               | 114                            |
| \$900,000 - \$999,999     | 3                         | 29                               | 6.0                 | 0                          | 0.0%          | 3                                | 3                        | \$998,000                                 | \$998,000                              | \$952,636                        | 95.5%               | 87                             |
| \$1,000,000 - \$1,499,999 | 6                         | 128                              | 36.0                | 1                          | 16.7%         | 3                                | 1                        | \$1,500,000                               | \$1,400,000                            | \$1,250,000                      | 89.3%               | 172                            |
| \$1,500,000 +             | 1                         | 134                              | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>113</b>                | <b>66</b>                        | <b>2.7</b>          | <b>9</b>                   | <b>8.0%</b>   | <b>34</b>                        | <b>248</b>               | <b>\$438,863</b>                          | <b>\$432,271</b>                       | <b>\$430,461</b>                 | <b>99.6%</b>        | <b>80</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$129,500                                 | \$120,000                              | \$139,825                        | 116.5%              | 105                            |
| \$150,000 - \$199,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$165,000                                 | \$165,000                              | \$168,400                        | 102.1%              | 71                             |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 4                        | \$207,475                                 | \$207,475                              | \$218,250                        | 105.2%              | 42                             |
| \$225,000 - \$249,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 7                        | \$234,100                                 | \$231,243                              | \$235,257                        | 101.7%              | 67                             |
| \$250,000 - \$274,999     | 4                         | 74                               | 1.8                 | 1                          | 25.0%         | 1                                | 13                       | \$265,031                                 | \$259,531                              | \$260,933                        | 100.5%              | 55                             |
| \$275,000 - \$299,999     | 6                         | 35                               | 2.0                 | 0                          | 0.0%          | 2                                | 18                       | \$295,706                                 | \$284,917                              | \$286,356                        | 100.5%              | 72                             |
| \$300,000 - \$324,999     | 9                         | 36                               | 1.4                 | 3                          | 33.3%         | 4                                | 38                       | \$308,855                                 | \$308,024                              | \$311,153                        | 101.0%              | 54                             |
| \$325,000 - \$349,999     | 7                         | 35                               | 0.7                 | 4                          | 57.1%         | 1                                | 59                       | \$336,647                                 | \$334,877                              | \$337,290                        | 100.7%              | 74                             |
| \$350,000 - \$374,999     | 3                         | 20                               | 0.3                 | 1                          | 33.3%         | 4                                | 56                       | \$356,411                                 | \$356,477                              | \$360,222                        | 101.1%              | 72                             |
| \$375,000 - \$399,999     | 10                        | 45                               | 1.4                 | 3                          | 30.0%         | 5                                | 44                       | \$383,922                                 | \$385,336                              | \$386,965                        | 100.4%              | 97                             |
| \$400,000 - \$424,999     | 6                         | 23                               | 1.2                 | 3                          | 50.0%         | 3                                | 31                       | \$412,000                                 | \$408,278                              | \$406,170                        | 99.5%               | 90                             |
| \$425,000 - \$449,999     | 9                         | 42                               | 2.8                 | 2                          | 22.2%         | 0                                | 19                       | \$440,868                                 | \$436,403                              | \$438,476                        | 100.5%              | 63                             |
| \$450,000 - \$474,999     | 3                         | 33                               | 0.9                 | 1                          | 33.3%         | 1                                | 20                       | \$463,010                                 | \$458,187                              | \$460,697                        | 100.5%              | 83                             |
| \$475,000 - \$499,999     | 8                         | 71                               | 3.4                 | 2                          | 25.0%         | 0                                | 14                       | \$486,921                                 | \$485,807                              | \$483,907                        | 99.6%               | 77                             |
| \$500,000 - \$524,999     | 1                         | 5                                | 0.7                 | 0                          | 0.0%          | 0                                | 9                        | \$514,389                                 | \$508,267                              | \$509,478                        | 100.2%              | 62                             |
| \$525,000 - \$549,999     | 4                         | 39                               | 8.0                 | 0                          | 0.0%          | 0                                | 3                        | \$538,967                                 | \$538,967                              | \$538,967                        | 100.0%              | 42                             |
| \$550,000 - \$574,999     | 3                         | 14                               | 6.0                 | 0                          | 0.0%          | 0                                | 3                        | \$573,267                                 | \$566,600                              | \$559,967                        | 98.8%               | 59                             |
| \$575,000 - \$599,999     | 5                         | 115                              | 15.0                | 0                          | 0.0%          | 0                                | 2                        | \$607,000                                 | \$602,450                              | \$577,450                        | 95.9%               | 90                             |
| \$600,000 - \$649,999     | 8                         | 65                               | 6.0                 | 0                          | 0.0%          | 1                                | 8                        | \$652,356                                 | \$651,106                              | \$630,481                        | 96.8%               | 74                             |
| \$650,000 - \$699,999     | 5                         | 151                              | 10.0                | 0                          | 0.0%          | 2                                | 3                        | \$683,300                                 | \$667,967                              | \$657,167                        | 98.4%               | 126                            |
| \$700,000 - \$799,999     | 3                         | 419                              | 2.3                 | 0                          | 0.0%          | 2                                | 8                        | \$808,950                                 | \$748,963                              | \$727,873                        | 97.2%               | 212                            |
| \$800,000 - \$899,999     | 1                         | 87                               | 6.0                 | 1                          | 100.0%        | 0                                | 1                        | \$825,000                                 | \$825,000                              | \$800,000                        | 97.0%               | 120                            |
| \$900,000 - \$999,999     | 1                         | 151                              | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$1,295,000                               | \$1,295,000                            | \$950,000                        | 73.4%               | 81                             |
| \$1,000,000 - \$1,499,999 | 6                         | 225                              | N/A                 | 1                          | 16.7%         | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>102</b>                | <b>75</b>                        | <b>1.7</b>          | <b>23</b>                  | <b>22.5%</b>  | <b>28</b>                        | <b>364</b>               | <b>\$391,146</b>                          | <b>\$387,555</b>                       | <b>\$387,290</b>                 | <b>99.9%</b>        | <b>78</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 2                        | \$147,000                                 | \$124,450                              | \$112,250                        | 90.2%               | 225                            |
| \$150,000 - \$199,999     | 2                         | 172                              | 3.0                 | 0                          | 0.0%          | 1                                | 4                        | \$191,225                                 | \$188,500                              | \$185,000                        | 98.1%               | 68                             |
| \$200,000 - \$224,999     | 1                         | 20                               | 1.0                 | 0                          | 0.0%          | 2                                | 6                        | \$218,550                                 | \$216,717                              | \$213,008                        | 98.3%               | 54                             |
| \$225,000 - \$249,999     | 3                         | 36                               | 3.0                 | 0                          | 0.0%          | 0                                | 6                        | \$243,633                                 | \$236,983                              | \$235,567                        | 99.4%               | 79                             |
| \$250,000 - \$274,999     | 10                        | 43                               | 4.3                 | 2                          | 20.0%         | 0                                | 14                       | \$274,886                                 | \$263,564                              | \$266,041                        | 100.9%              | 118                            |
| \$275,000 - \$299,999     | 16                        | 36                               | 3.1                 | 1                          | 6.3%          | 1                                | 31                       | \$284,277                                 | \$282,252                              | \$286,500                        | 101.5%              | 83                             |
| \$300,000 - \$324,999     | 20                        | 34                               | 2.8                 | 2                          | 10.0%         | 2                                | 43                       | \$304,290                                 | \$302,984                              | \$311,919                        | 102.9%              | 86                             |
| \$325,000 - \$349,999     | 15                        | 35                               | 1.8                 | 9                          | 60.0%         | 6                                | 50                       | \$334,034                                 | \$332,655                              | \$336,591                        | 101.2%              | 66                             |
| \$350,000 - \$374,999     | 10                        | 75                               | 1.0                 | 11                         | 110.0%        | 2                                | 63                       | \$360,777                                 | \$359,224                              | \$361,681                        | 100.7%              | 83                             |
| \$375,000 - \$399,999     | 13                        | 59                               | 1.5                 | 11                         | 84.6%         | 0                                | 53                       | \$385,743                                 | \$385,252                              | \$386,430                        | 100.3%              | 80                             |
| \$400,000 - \$424,999     | 15                        | 74                               | 1.6                 | 8                          | 53.3%         | 7                                | 58                       | \$416,944                                 | \$413,773                              | \$413,298                        | 99.9%               | 96                             |
| \$425,000 - \$449,999     | 15                        | 95                               | 2.4                 | 2                          | 13.3%         | 7                                | 38                       | \$427,326                                 | \$425,945                              | \$435,455                        | 102.2%              | 90                             |
| \$450,000 - \$474,999     | 15                        | 64                               | 3.1                 | 1                          | 6.7%          | 5                                | 29                       | \$467,159                                 | \$458,787                              | \$460,753                        | 100.4%              | 90                             |
| \$475,000 - \$499,999     | 15                        | 109                              | 2.9                 | 2                          | 13.3%         | 4                                | 31                       | \$489,461                                 | \$486,332                              | \$482,958                        | 99.3%               | 71                             |
| \$500,000 - \$524,999     | 9                         | 122                              | 1.9                 | 2                          | 22.2%         | 0                                | 29                       | \$501,719                                 | \$500,171                              | \$511,850                        | 102.3%              | 97                             |
| \$525,000 - \$549,999     | 7                         | 68                               | 1.9                 | 1                          | 14.3%         | 3                                | 22                       | \$544,125                                 | \$533,484                              | \$531,993                        | 99.7%               | 113                            |
| \$550,000 - \$574,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 9                        | \$543,222                                 | \$543,222                              | \$559,525                        | 103.0%              | 42                             |
| \$575,000 - \$599,999     | 5                         | 85                               | 1.4                 | 0                          | 0.0%          | 3                                | 22                       | \$599,173                                 | \$588,527                              | \$585,044                        | 99.4%               | 162                            |
| \$600,000 - \$649,999     | 5                         | 100                              | 2.0                 | 0                          | 0.0%          | 4                                | 15                       | \$623,987                                 | \$618,620                              | \$613,900                        | 99.2%               | 66                             |
| \$650,000 - \$699,999     | 9                         | 82                               | 4.9                 | 0                          | 0.0%          | 2                                | 11                       | \$673,991                                 | \$662,854                              | \$667,330                        | 100.7%              | 61                             |
| \$700,000 - \$799,999     | 9                         | 115                              | 3.4                 | 2                          | 22.2%         | 0                                | 16                       | \$765,747                                 | \$749,559                              | \$741,361                        | 98.9%               | 108                            |
| \$800,000 - \$899,999     | 9                         | 130                              | 13.5                | 0                          | 0.0%          | 4                                | 4                        | \$869,500                                 | \$853,750                              | \$829,552                        | 97.2%               | 138                            |
| \$900,000 - \$999,999     | 3                         | 192                              | 4.5                 | 0                          | 0.0%          | 1                                | 4                        | \$993,750                                 | \$998,750                              | \$950,000                        | 95.1%               | 66                             |
| \$1,000,000 - \$1,499,999 | 7                         | 52                               | 42.0                | 0                          | 0.0%          | 2                                | 1                        | \$1,475,900                               | \$1,475,900                            | \$1,450,000                      | 98.2%               | 45                             |
| \$1,500,000 +             | 3                         | 174                              | 18.0                | 0                          | 0.0%          | 4                                | 1                        | \$2,225,000                               | \$1,900,000                            | \$1,900,000                      | 100.0%              | 1,493                          |
| <b>Market Totals</b>      | <b>216</b>                | <b>75</b>                        | <b>2.3</b>          | <b>54</b>                  | <b>25.0%</b>  | <b>61</b>                        | <b>562</b>               | <b>\$433,035</b>                          | <b>\$428,592</b>                       | <b>\$430,527</b>                 | <b>100.5%</b>       | <b>91</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 3                          | N/A           | 0                                | 16                       | \$118,975                                 | \$112,756                              | \$105,113                        | 93.2%               | 64                             |
| \$150,000 - \$199,999     | 22                        | 81                               | 2.8                 | 1                          | 4.5%          | 6                                | 47                       | \$185,128                                 | \$180,415                              | \$177,958                        | 98.6%               | 94                             |
| \$200,000 - \$224,999     | 16                        | 53                               | 1.8                 | 1                          | 6.3%          | 5                                | 54                       | \$215,077                                 | \$212,010                              | \$214,699                        | 101.3%              | 83                             |
| \$225,000 - \$249,999     | 33                        | 71                               | 1.9                 | 2                          | 6.1%          | 12                               | 102                      | \$233,348                                 | \$231,933                              | \$235,024                        | 101.3%              | 62                             |
| \$250,000 - \$274,999     | 45                        | 43                               | 2.1                 | 8                          | 17.8%         | 9                                | 129                      | \$259,239                                 | \$257,955                              | \$262,095                        | 101.6%              | 60                             |
| \$275,000 - \$299,999     | 55                        | 53                               | 2.4                 | 10                         | 18.2%         | 6                                | 135                      | \$286,079                                 | \$285,507                              | \$286,076                        | 100.2%              | 69                             |
| \$300,000 - \$324,999     | 35                        | 40                               | 2.0                 | 7                          | 20.0%         | 6                                | 105                      | \$312,824                                 | \$311,948                              | \$313,337                        | 100.4%              | 77                             |
| \$325,000 - \$349,999     | 25                        | 58                               | 1.5                 | 11                         | 44.0%         | 20                               | 102                      | \$335,274                                 | \$333,162                              | \$335,112                        | 100.6%              | 88                             |
| \$350,000 - \$374,999     | 22                        | 74                               | 1.7                 | 12                         | 54.5%         | 8                                | 78                       | \$362,655                                 | \$361,449                              | \$361,457                        | 100.0%              | 102                            |
| \$375,000 - \$399,999     | 20                        | 71                               | 1.7                 | 15                         | 75.0%         | 5                                | 69                       | \$391,397                                 | \$389,250                              | \$387,884                        | 99.6%               | 106                            |
| \$400,000 - \$424,999     | 14                        | 62                               | 1.8                 | 18                         | 128.6%        | 4                                | 47                       | \$417,314                                 | \$415,809                              | \$409,921                        | 98.6%               | 76                             |
| \$425,000 - \$449,999     | 20                        | 66                               | 3.8                 | 11                         | 55.0%         | 3                                | 32                       | \$442,109                                 | \$438,075                              | \$434,108                        | 99.1%               | 75                             |
| \$450,000 - \$474,999     | 11                        | 77                               | 3.1                 | 5                          | 45.5%         | 0                                | 21                       | \$460,000                                 | \$455,862                              | \$459,718                        | 100.8%              | 80                             |
| \$475,000 - \$499,999     | 13                        | 67                               | 6.5                 | 3                          | 23.1%         | 1                                | 12                       | \$490,637                                 | \$490,712                              | \$487,919                        | 99.4%               | 79                             |
| \$500,000 - \$524,999     | 1                         | 17                               | 0.4                 | 0                          | 0.0%          | 0                                | 14                       | \$510,686                                 | \$505,907                              | \$510,250                        | 100.9%              | 88                             |
| \$525,000 - \$549,999     | 4                         | 32                               | 4.8                 | 1                          | 25.0%         | 2                                | 5                        | \$542,960                                 | \$542,960                              | \$538,500                        | 99.2%               | 78                             |
| \$550,000 - \$574,999     | 5                         | 45                               | 3.8                 | 0                          | 0.0%          | 0                                | 8                        | \$581,688                                 | \$561,188                              | \$555,000                        | 98.9%               | 160                            |
| \$575,000 - \$599,999     | 5                         | 54                               | 4.3                 | 0                          | 0.0%          | 0                                | 7                        | \$602,857                                 | \$596,357                              | \$580,071                        | 97.3%               | 127                            |
| \$600,000 - \$649,999     | 4                         | 94                               | 4.0                 | 0                          | 0.0%          | 2                                | 6                        | \$640,800                                 | \$633,000                              | \$626,996                        | 99.1%               | 92                             |
| \$650,000 - \$699,999     | 4                         | 11                               | 4.0                 | 1                          | 25.0%         | 1                                | 6                        | \$696,983                                 | \$687,000                              | \$678,708                        | 98.8%               | 144                            |
| \$700,000 - \$799,999     | 7                         | 57                               | 4.7                 | 1                          | 14.3%         | 2                                | 9                        | \$723,822                                 | \$723,822                              | \$742,778                        | 102.6%              | 62                             |
| \$800,000 - \$899,999     | 9                         | 160                              | 18.0                | 0                          | 0.0%          | 1                                | 3                        | \$858,333                                 | \$844,933                              | \$818,333                        | 96.9%               | 145                            |
| \$900,000 - \$999,999     | 1                         | 32                               | 3.0                 | 0                          | 0.0%          | 1                                | 2                        | \$990,000                                 | \$971,000                              | \$952,900                        | 98.1%               | 113                            |
| \$1,000,000 - \$1,499,999 | 4                         | 120                              | 12.0                | 0                          | 0.0%          | 1                                | 2                        | \$1,400,000                               | \$1,325,000                            | \$1,225,000                      | 92.5%               | 609                            |
| \$1,500,000 +             | 5                         | 429                              | 30.0                | 0                          | 0.0%          | 0                                | 1                        | \$4,750,000                               | \$3,995,000                            | \$3,650,000                      | 91.4%               | 542                            |
| <b>Market Totals</b>      | <b>380</b>                | <b>66</b>                        | <b>2.3</b>          | <b>110</b>                 | <b>28.9%</b>  | <b>95</b>                        | <b>1012</b>              | <b>\$331,140</b>                          | <b>\$328,101</b>                       | <b>\$328,128</b>                 | <b>100.0%</b>       | <b>81</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 9                        | \$126,967                                 | \$110,400                              | \$101,022                        | 91.5%               | 88                             |
| \$150,000 - \$199,999     | 3                         | 51                               | 0.9                 | 1                          | 33.3%         | 1                                | 20                       | \$186,880                                 | \$180,835                              | \$175,470                        | 97.0%               | 104                            |
| \$200,000 - \$224,999     | 0                         | N/A                              | 0.0                 | 3                          | N/A           | 1                                | 17                       | \$227,112                                 | \$224,469                              | \$214,841                        | 95.7%               | 72                             |
| \$225,000 - \$249,999     | 4                         | 33                               | 0.8                 | 2                          | 50.0%         | 1                                | 31                       | \$243,819                                 | \$237,200                              | \$235,723                        | 99.4%               | 78                             |
| \$250,000 - \$274,999     | 11                        | 79                               | 1.5                 | 4                          | 36.4%         | 4                                | 44                       | \$262,269                                 | \$259,098                              | \$261,457                        | 100.9%              | 67                             |
| \$275,000 - \$299,999     | 18                        | 37                               | 2.0                 | 5                          | 27.8%         | 4                                | 54                       | \$283,122                                 | \$283,737                              | \$285,448                        | 100.6%              | 67                             |
| \$300,000 - \$324,999     | 10                        | 66                               | 1.1                 | 0                          | 0.0%          | 2                                | 55                       | \$306,729                                 | \$306,992                              | \$312,286                        | 101.7%              | 54                             |
| \$325,000 - \$349,999     | 18                        | 44                               | 1.9                 | 27                         | 150.0%        | 2                                | 58                       | \$334,773                                 | \$335,050                              | \$335,621                        | 100.2%              | 58                             |
| \$350,000 - \$374,999     | 14                        | 40                               | 2.0                 | 9                          | 64.3%         | 2                                | 41                       | \$362,578                                 | \$360,534                              | \$362,141                        | 100.4%              | 91                             |
| \$375,000 - \$399,999     | 9                         | 94                               | 1.0                 | 2                          | 22.2%         | 10                               | 53                       | \$396,950                                 | \$390,530                              | \$387,260                        | 99.2%               | 114                            |
| \$400,000 - \$424,999     | 10                        | 62                               | 1.4                 | 3                          | 30.0%         | 6                                | 43                       | \$414,164                                 | \$410,416                              | \$410,814                        | 100.1%              | 95                             |
| \$425,000 - \$449,999     | 11                        | 51                               | 1.7                 | 9                          | 81.8%         | 3                                | 40                       | \$435,350                                 | \$435,968                              | \$436,253                        | 100.1%              | 81                             |
| \$450,000 - \$474,999     | 10                        | 54                               | 1.5                 | 2                          | 20.0%         | 2                                | 40                       | \$463,938                                 | \$463,283                              | \$460,121                        | 99.3%               | 97                             |
| \$475,000 - \$499,999     | 11                        | 69                               | 2.6                 | 6                          | 54.5%         | 1                                | 25                       | \$500,965                                 | \$496,681                              | \$489,307                        | 98.5%               | 89                             |
| \$500,000 - \$524,999     | 2                         | 64                               | 1.2                 | 1                          | 50.0%         | 1                                | 10                       | \$531,559                                 | \$520,654                              | \$512,159                        | 98.4%               | 149                            |
| \$525,000 - \$549,999     | 8                         | 50                               | 2.0                 | 4                          | 50.0%         | 2                                | 24                       | \$547,712                                 | \$539,295                              | \$534,178                        | 99.1%               | 92                             |
| \$550,000 - \$574,999     | 3                         | 231                              | 1.1                 | 2                          | 66.7%         | 2                                | 16                       | \$570,044                                 | \$559,481                              | \$559,072                        | 99.9%               | 111                            |
| \$575,000 - \$599,999     | 6                         | 76                               | 3.3                 | 1                          | 16.7%         | 2                                | 11                       | \$612,500                                 | \$595,209                              | \$587,264                        | 98.7%               | 136                            |
| \$600,000 - \$649,999     | 5                         | 75                               | 1.8                 | 1                          | 20.0%         | 1                                | 17                       | \$624,800                                 | \$624,806                              | \$618,053                        | 98.9%               | 73                             |
| \$650,000 - \$699,999     | 8                         | 66                               | 4.8                 | 0                          | 0.0%          | 0                                | 10                       | \$710,430                                 | \$694,820                              | \$667,830                        | 96.1%               | 112                            |
| \$700,000 - \$799,999     | 9                         | 91                               | 3.6                 | 3                          | 33.3%         | 1                                | 15                       | \$756,860                                 | \$743,920                              | \$732,602                        | 98.5%               | 127                            |
| \$800,000 - \$899,999     | 8                         | 63                               | 16.0                | 1                          | 12.5%         | 2                                | 3                        | \$940,667                                 | \$875,667                              | \$836,500                        | 95.5%               | 289                            |
| \$900,000 - \$999,999     | 3                         | 144                              | 2.6                 | 0                          | 0.0%          | 3                                | 7                        | \$971,286                                 | \$974,357                              | \$948,571                        | 97.4%               | 110                            |
| \$1,000,000 - \$1,499,999 | 11                        | 139                              | 33.0                | 0                          | 0.0%          | 1                                | 2                        | \$1,374,500                               | \$1,360,000                            | \$1,209,445                      | 88.9%               | 104                            |
| \$1,500,000 +             | 2                         | 88                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>194</b>                | <b>68</b>                        | <b>1.8</b>          | <b>86</b>                  | <b>44.3%</b>  | <b>54</b>                        | <b>645</b>               | <b>\$399,056</b>                          | <b>\$395,161</b>                       | <b>\$392,485</b>                 | <b>99.3%</b>        | <b>86</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 2                         | 21                               | 12.0                | 0                          | 0.0%          | 0                                | 1                        | \$140,000                                 | \$140,000                              | \$140,000                        | 100.0%              | 23                             |
| \$150,000 - \$199,999     | 3                         | 30                               | 3.0                 | 0                          | 0.0%          | 3                                | 6                        | \$165,283                                 | \$163,617                              | \$169,667                        | 103.7%              | 58                             |
| \$200,000 - \$224,999     | 2                         | 26                               | 1.3                 | 0                          | 0.0%          | 2                                | 9                        | \$208,967                                 | \$207,867                              | \$212,469                        | 102.2%              | 58                             |
| \$225,000 - \$249,999     | 7                         | 56                               | 3.2                 | 5                          | 71.4%         | 0                                | 13                       | \$247,077                                 | \$240,654                              | \$239,808                        | 99.6%               | 92                             |
| \$250,000 - \$274,999     | 6                         | 39                               | 1.2                 | 8                          | 133.3%        | 2                                | 31                       | \$259,156                                 | \$260,208                              | \$261,965                        | 100.7%              | 65                             |
| \$275,000 - \$299,999     | 17                        | 48                               | 2.1                 | 13                         | 76.5%         | 1                                | 48                       | \$286,102                                 | \$286,208                              | \$289,259                        | 101.1%              | 62                             |
| \$300,000 - \$324,999     | 9                         | 54                               | 0.8                 | 21                         | 233.3%        | 2                                | 66                       | \$305,884                                 | \$306,437                              | \$311,203                        | 101.6%              | 83                             |
| \$325,000 - \$349,999     | 19                        | 35                               | 1.9                 | 12                         | 63.2%         | 3                                | 61                       | \$338,637                                 | \$336,612                              | \$337,308                        | 100.2%              | 82                             |
| \$350,000 - \$374,999     | 11                        | 70                               | 1.4                 | 4                          | 36.4%         | 2                                | 46                       | \$360,655                                 | \$358,096                              | \$360,006                        | 100.5%              | 99                             |
| \$375,000 - \$399,999     | 16                        | 43                               | 3.2                 | 4                          | 25.0%         | 5                                | 30                       | \$392,455                                 | \$386,302                              | \$386,779                        | 100.1%              | 89                             |
| \$400,000 - \$424,999     | 9                         | 48                               | 4.2                 | 2                          | 22.2%         | 1                                | 13                       | \$407,362                                 | \$405,823                              | \$408,185                        | 100.6%              | 97                             |
| \$425,000 - \$449,999     | 11                        | 54                               | 3.7                 | 3                          | 27.3%         | 1                                | 18                       | \$445,122                                 | \$437,917                              | \$435,611                        | 99.5%               | 88                             |
| \$450,000 - \$474,999     | 6                         | 68                               | 2.8                 | 0                          | 0.0%          | 2                                | 13                       | \$466,099                                 | \$466,561                              | \$461,099                        | 98.8%               | 75                             |
| \$475,000 - \$499,999     | 9                         | 48                               | 18.0                | 2                          | 22.2%         | 0                                | 3                        | \$509,500                                 | \$492,833                              | \$486,500                        | 98.7%               | 77                             |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 6                        | \$556,133                                 | \$535,300                              | \$505,983                        | 94.5%               | 90                             |
| \$525,000 - \$549,999     | 3                         | 16                               | 1.3                 | 0                          | 0.0%          | 0                                | 14                       | \$538,900                                 | \$537,836                              | \$532,064                        | 98.9%               | 78                             |
| \$550,000 - \$574,999     | 3                         | 56                               | 18.0                | 0                          | 0.0%          | 0                                | 1                        | \$539,900                                 | \$539,900                              | \$565,000                        | 104.6%              | 36                             |
| \$575,000 - \$599,999     | 2                         | 272                              | 3.0                 | 1                          | 50.0%         | 1                                | 4                        | \$580,513                                 | \$580,513                              | \$590,513                        | 101.7%              | 70                             |
| \$600,000 - \$649,999     | 5                         | 87                               | 6.0                 | 1                          | 20.0%         | 0                                | 5                        | \$650,960                                 | \$646,960                              | \$630,240                        | 97.4%               | 113                            |
| \$650,000 - \$699,999     | 5                         | 62                               | 7.5                 | 0                          | 0.0%          | 1                                | 4                        | \$687,100                                 | \$687,100                              | \$684,600                        | 99.6%               | 66                             |
| \$700,000 - \$799,999     | 1                         | 186                              | 0.8                 | 0                          | 0.0%          | 1                                | 8                        | \$773,613                                 | \$767,363                              | \$760,000                        | 99.0%               | 94                             |
| \$800,000 - \$899,999     | 1                         | 602                              | 6.0                 | 2                          | 200.0%        | 1                                | 1                        | \$990,000                                 | \$990,000                              | \$899,900                        | 90.9%               | 245                            |
| \$900,000 - \$999,999     | 2                         | 512                              | N/A                 | 1                          | 50.0%         | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 - \$1,499,999 | 6                         | 88                               | 36.0                | 1                          | 16.7%         | 1                                | 1                        | \$1,150,000                               | \$1,150,000                            | \$1,122,900                      | 97.6%               | 51                             |
| \$1,500,000 +             | 5                         | 192                              | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>      | <b>160</b>                | <b>68</b>                        | <b>2.4</b>          | <b>80</b>                  | <b>50.0%</b>  | <b>31</b>                        | <b>402</b>               | <b>\$363,610</b>                          | <b>\$361,474</b>                       | <b>\$361,884</b>                 | <b>100.1%</b>       | <b>81</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999           | 4                         | 80                               | 2.7                 | 0                          | 0.0%          | 0                                | 9                        | \$120,411                                 | \$117,644                              | \$106,211                        | 90.3%               | 99                             |
| \$150,000 - \$199,999     | 3                         | 60                               | 1.1                 | 3                          | 100.0%        | 2                                | 16                       | \$188,775                                 | \$184,775                              | \$177,956                        | 96.3%               | 83                             |
| \$200,000 - \$224,999     | 9                         | 124                              | 4.2                 | 1                          | 11.1%         | 3                                | 13                       | \$223,662                                 | \$216,192                              | \$213,041                        | 98.5%               | 140                            |
| \$225,000 - \$249,999     | 8                         | 85                               | 2.8                 | 0                          | 0.0%          | 2                                | 17                       | \$238,956                                 | \$239,485                              | \$239,644                        | 100.1%              | 89                             |
| \$250,000 - \$274,999     | 3                         | 47                               | 0.7                 | 3                          | 100.0%        | 3                                | 27                       | \$270,632                                 | \$263,030                              | \$261,970                        | 99.6%               | 109                            |
| \$275,000 - \$299,999     | 11                        | 40                               | 2.0                 | 4                          | 36.4%         | 4                                | 33                       | \$291,088                                 | \$284,039                              | \$286,587                        | 100.9%              | 98                             |
| \$300,000 - \$324,999     | 7                         | 46                               | 1.1                 | 3                          | 42.9%         | 3                                | 40                       | \$309,646                                 | \$308,554                              | \$311,165                        | 100.8%              | 115                            |
| \$325,000 - \$349,999     | 8                         | 60                               | 1.3                 | 4                          | 50.0%         | 1                                | 38                       | \$337,924                                 | \$333,875                              | \$335,352                        | 100.4%              | 82                             |
| \$350,000 - \$374,999     | 3                         | 8                                | 0.6                 | 4                          | 133.3%        | 4                                | 32                       | \$354,572                                 | \$355,395                              | \$359,473                        | 101.1%              | 60                             |
| \$375,000 - \$399,999     | 18                        | 34                               | 2.7                 | 5                          | 27.8%         | 4                                | 40                       | \$389,903                                 | \$383,937                              | \$386,707                        | 100.7%              | 70                             |
| \$400,000 - \$424,999     | 7                         | 90                               | 1.4                 | 1                          | 14.3%         | 3                                | 30                       | \$412,363                                 | \$409,460                              | \$413,747                        | 101.0%              | 180                            |
| \$425,000 - \$449,999     | 8                         | 78                               | 1.5                 | 2                          | 25.0%         | 4                                | 31                       | \$437,945                                 | \$435,188                              | \$433,238                        | 99.6%               | 70                             |
| \$450,000 - \$474,999     | 3                         | 17                               | 0.7                 | 3                          | 100.0%        | 2                                | 27                       | \$460,007                                 | \$455,055                              | \$458,136                        | 100.7%              | 83                             |
| \$475,000 - \$499,999     | 5                         | 248                              | 2.3                 | 5                          | 100.0%        | 6                                | 13                       | \$498,585                                 | \$490,877                              | \$490,046                        | 99.8%               | 88                             |
| \$500,000 - \$524,999     | 3                         | 151                              | 1.1                 | 0                          | 0.0%          | 0                                | 17                       | \$522,776                                 | \$515,888                              | \$509,782                        | 98.8%               | 136                            |
| \$525,000 - \$549,999     | 6                         | 92                               | 6.0                 | 3                          | 50.0%         | 5                                | 6                        | \$565,758                                 | \$548,921                              | \$538,833                        | 98.2%               | 152                            |
| \$550,000 - \$574,999     | 6                         | 89                               | 1.9                 | 0                          | 0.0%          | 0                                | 19                       | \$576,637                                 | \$567,242                              | \$559,574                        | 98.6%               | 106                            |
| \$575,000 - \$599,999     | 3                         | 77                               | 1.6                 | 2                          | 66.7%         | 3                                | 11                       | \$604,527                                 | \$584,536                              | \$583,855                        | 99.9%               | 116                            |
| \$600,000 - \$649,999     | 8                         | 133                              | 5.3                 | 2                          | 25.0%         | 2                                | 9                        | \$633,311                                 | \$627,744                              | \$621,411                        | 99.0%               | 75                             |
| \$650,000 - \$699,999     | 9                         | 95                               | 3.2                 | 4                          | 44.4%         | 5                                | 17                       | \$687,363                                 | \$677,034                              | \$673,008                        | 99.4%               | 85                             |
| \$700,000 - \$799,999     | 9                         | 155                              | 4.5                 | 3                          | 33.3%         | 5                                | 12                       | \$745,004                                 | \$729,558                              | \$741,417                        | 101.6%              | 138                            |
| \$800,000 - \$899,999     | 5                         | 80                               | 4.3                 | 1                          | 20.0%         | 0                                | 7                        | \$848,386                                 | \$848,529                              | \$834,586                        | 98.4%               | 163                            |
| \$900,000 - \$999,999     | 5                         | 139                              | 6.0                 | 1                          | 20.0%         | 5                                | 5                        | \$1,074,000                               | \$1,009,800                            | \$974,800                        | 96.5%               | 185                            |
| \$1,000,000 - \$1,499,999 | 10                        | 273                              | 5.5                 | 3                          | 30.0%         | 3                                | 11                       | \$1,261,536                               | \$1,250,173                            | \$1,189,900                      | 95.2%               | 194                            |
| \$1,500,000 +             | 15                        | 298                              | 22.5                | 0                          | 0.0%          | 4                                | 4                        | \$3,568,750                               | \$3,568,750                            | \$2,562,500                      | 71.8%               | 273                            |
| <b>Market Totals</b>      | <b>176</b>                | <b>115</b>                       | <b>2.2</b>          | <b>57</b>                  | <b>32.4%</b>  | <b>73</b>                        | <b>484</b>               | <b>\$455,947</b>                          | <b>\$449,948</b>                       | <b>\$439,796</b>                 | <b>97.7%</b>        | <b>105</b>                     |