BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential Benton, Linn, Marion, and Polk Counties

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	5	36	0.8	4	80.0%	1	36	\$128,444	\$118,372	\$111,543	94.2%	80
\$150,000 - \$199,999	42	70	2.2	6	14.3%	19	113	\$185,758	\$181,463	\$178,086	98.1%	90
\$200,000 - \$224,999	26	49	1.3	7	26.9%	11	122	\$215,203	\$212,633	\$214,050	100.7%	83
\$225,000 - \$249,999	84	47	2.1	16	19.0%	22	245	\$235,957	\$233,828	\$235,582	100.8%	69
\$250,000 - \$274,999	115	41	1.8	32	27.8%	24	381	\$261,503	\$259,659	\$262,914	101.3%	73
\$275,000 - \$299,999	175	44	2.1	47	26.9%	30	503	\$284,900	\$283,954	\$286,445	100.9%	64
\$300,000 - \$324,999	128	41	1.4	56	43.8%	30	553	\$308,249	\$307,742	\$311,766	101.3%	67
\$325,000 - \$349,999	163	45	1.8	109	66.9%	55	548	\$334,944	\$333,757	\$336,406	100.8%	72
\$350,000 - \$374,999	111	51	1.6	66	59.5%	29	420	\$359,979	\$358,737	\$360,808	100.6%	82
\$375,000 - \$399,999	113	54	1.9	49	43.4%	35	355	\$389,083	\$386,839	\$387,005	100.0%	92
\$400,000 - \$424,999	71	57	1.6	41	57.7%	22	267	\$414,438	\$411,716	\$410,833	99.8%	89
\$425,000 - \$449,999	88	68	2.5	38	43.2%	23	210	\$438,376	\$435,426	\$435,982	100.1%	85
\$450,000 - \$474,999	60	52	2.0	13	21.7%	14	180	\$465,373	\$460,731	\$460,360	99.9%	96
\$475,000 - \$499,999	80	75	3.8	14	17.5%	14	128	\$491,905	\$488,119	\$485,417	99.4%	85
\$500,000 - \$524,999	19	78	1.3	6	31.6%	6	88	\$516,510	\$510,381	\$511,012	100.1%	96
\$525,000 - \$549,999	42	55	2.6	5	11.9%	10	96	\$544,648	\$538,766	\$534,234	99.2%	97
\$550,000 - \$574,999	15	95	1.6	5	33.3%	4	56	\$567,473	\$559,207	\$559,078	100.0%	92
\$575,000 - \$599,999	36	86	3.5	1	2.8%	8	62	\$602,735	\$591,251	\$585,440	99.0%	124
\$600,000 - \$649,999	44	80	4.1	4	9.1%	13	64	\$636,840	\$632,366	\$622,116	98.4%	84
\$650,000 - \$699,999	47	75	5.8	4	8.5%	8	49	\$692,204	\$681,189	\$668,256	98.1%	103
\$700,000 - \$799,999	47	116	3.9	8	17.0%	9	73	\$769,200	\$751,068	\$741,710	98.8%	122
\$800,000 - \$899,999	49	117	14.0	7	14.3%	11	21	\$902,569	\$880,040	\$851,768	96.8%	146
\$900,000 - \$999,999	20	154	7.5	3	15.0%	11	16	\$1,015,188	\$1,000,094	\$942,369	94.2%	89
\$1,000,000 - \$1,499,999	42	125	28.0	3	7.1%	13	9	\$1,352,767	\$1,310,656	\$1,214,643	92.7%	202
\$1,500,000 +	18	219	54.0	0	0.0%	7	2	\$3,487,500	\$2,947,500	\$2,775,000	94.1%	1,018
Market Totals	1640	63	2.1	544	33.2%	429	4597	\$369,251	\$366,124	\$366,362	100.1%	81

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential

Salem

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	2	71	1.5	0	0.0%	0	8	\$140,475	\$131,863	\$128,769	97.7%	77
\$150,000 - \$199,999	9	55	1.5	2	22.2%	7	36	\$184,681	\$181,569	\$177,883	98.0%	83
\$200,000 - \$224,999	8	40	1.4	2	25.0%	1	34	\$209,165	\$208,515	\$212,726	102.0%	96
\$225,000 - \$249,999	25	32	1.7	7	28.0%	9	89	\$232,430	\$232,003	\$235,295	101.4%	69
\$250,000 - \$274,999	35	34	1.5	11	31.4%	9	143	\$262,012	\$260,281	\$263,837	101.4%	63
\$275,000 - \$299,999	67	43	2.0	8	11.9%	15	203	\$283,952	\$282,369	\$285,904	101.3%	59
\$300,000 - \$324,999	44	44	1.1	24	54.5%	16	236	\$307,497	\$306,790	\$310,873	101.3%	62
\$325,000 - \$349,999	72	46	1.9	52	72.2%	20	227	\$334,526	\$333,532	\$336,840	101.0%	68
\$350,000 - \$374,999	40	43	1.5	30	75.0%	11	156	\$357,858	\$357,511	\$360,556	100.9%	71
\$375,000 - \$399,999	46	43	2.1	15	32.6%	15	132	\$384,853	\$384,542	\$386,385	100.5%	88
\$400,000 - \$424,999	20	45	1.4	8	40.0%	5	84	\$412,603	\$409,102	\$409,499	100.1%	85
\$425,000 - \$449,999	24	56	2.1	10	41.7%	9	67	\$442,237	\$438,013	\$436,648	99.7%	91
\$450,000 - \$474,999	16	36	1.4	2	12.5%	5	68	\$467,045	\$459,820	\$460,342	100.1%	107
\$475,000 - \$499,999	29	70	3.6	5	17.2%	7	49	\$489,598	\$484,971	\$484,489	99.9%	96
\$500,000 - \$524,999	6	43	1.4	2	33.3%	3	26	\$521,196	\$513,373	\$510,937	99.5%	91
\$525,000 - \$549,999	17	53	3.8	1	5.9%	3	27	\$548,044	\$542,126	\$536,146	98.9%	96
\$550,000 - \$574,999	3	51	0.9	3	100.0%	2	19	\$573,763	\$566,926	\$560,711	98.9%	81
\$575,000 - \$599,999	13	76	4.1	0	0.0%	2	19	\$607,326	\$590,900	\$585,893	99.2%	97
\$600,000 - \$649,999	22	83	6.0	1	4.5%	5	22	\$650,075	\$644,207	\$628,396	97.5%	95
\$650,000 - \$699,999	24	89	7.2	2	8.3%	4	20	\$688,944	\$678,039	\$664,918	98.1%	107
\$700,000 - \$799,999	17	147	3.5	1	5.9%	5	29	\$790,325	\$758,065	\$742,690	98.0%	148
\$800,000 - \$899,999	21	95	11.5	3	14.3%	3	11	\$903,541	\$883,177	\$859,139	97.3%	120
\$900,000 - \$999,999	8	74	9.6	2	25.0%	5	5	\$1,046,800	\$1,046,800	\$944,581	90.2%	83
\$1,000,000 - \$1,499,999	16	142	32.0	2	12.5%	6	3	\$1,333,333	\$1,266,667	\$1,163,333	91.8%	98
\$1,500,000 +	3	81	N/A	0	0.0%	2	0	N/A	N/A	N/A	N/A	N/A
Market Totals	587	57	2.1	193	32.9%	169	1713	\$365,915	\$362,935	\$363,701	100.2%	76

Source: Willamette Valley Multiple Listing Service

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October 19, 2020 Market Snapshot | Single Family Residential Marion and Polk Counties

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	4	42	1.3	1	25.0%	0	18	\$133,694	\$121,583	\$115,519	95.0%	79
\$150,000 - \$199,999	16	49	1.5	5	31.3%	11	63	\$185,281	\$181,267	\$177,257	97.8%	89
\$200,000 - \$224,999	11	34	1.1	6	54.5%	4	59	\$214,054	\$212,750	\$213,627	100.4%	86
\$225,000 - \$249,999	42	34	1.8	13	31.0%	10	140	\$237,322	\$234,985	\$236,137	100.5%	72
\$250,000 - \$274,999	59	40	1.5	23	39.0%	15	238	\$261,781	\$260,298	\$263,316	101.2%	76
\$275,000 - \$299,999	105	41	1.8	33	31.4%	23	342	\$284,451	\$283,512	\$286,693	101.1%	61
\$300,000 - \$324,999	76	46	1.1	46	60.5%	22	403	\$307,441	\$307,125	\$311,362	101.4%	63
\$325,000 - \$349,999	121	44	1.8	90	74.4%	29	397	\$334,740	\$333,828	\$336,686	100.9%	67
\$350,000 - \$374,999	81	43	1.7	42	51.9%	17	283	\$359,134	\$357,906	\$360,471	100.7%	78
\$375,000 - \$399,999	82	48	2.1	22	26.8%	30	232	\$389,034	\$386,331	\$386,902	100.1%	92
\$400,000 - \$424,999	42	50	1.5	14	33.3%	11	165	\$412,584	\$409,632	\$410,065	100.1%	90
\$425,000 - \$449,999	55	64	2.3	24	43.6%	13	142	\$439,457	\$436,947	\$436,372	99.9%	88
\$450,000 - \$474,999	36	43	1.6	5	13.9%	9	132	\$466,246	\$461,952	\$460,526	99.7%	103
\$475,000 - \$499,999	51	67	3.6	11	21.6%	9	86	\$492,941	\$488,423	\$485,832	99.5%	91
\$500,000 - \$524,999	9	44	1.1	3	33.3%	6	47	\$527,302	\$517,994	\$510,890	98.6%	100
\$525,000 - \$549,999	29	52	2.6	4	13.8%	5	67	\$544,654	\$539,943	\$534,419	99.0%	93
\$550,000 - \$574,999	10	121	1.5	5	50.0%	4	39	\$570,154	\$562,490	\$559,812	99.5%	89
\$575,000 - \$599,999	26	95	4.7	1	3.8%	5	33	\$605,083	\$591,983	\$586,842	99.1%	98
\$600,000 - \$649,999	34	79	4.6	3	8.8%	7	44	\$640,640	\$637,026	\$624,271	98.0%	88
\$650,000 - \$699,999	36	77	6.5	3	8.3%	5	33	\$695,369	\$684,542	\$667,171	97.5%	107
\$700,000 - \$799,999	30	131	3.7	5	16.7%	7	49	\$777,209	\$755,481	\$741,674	98.2%	136
\$800,000 - \$899,999	30	101	12.0	6	20.0%	6	15	\$916,730	\$888,797	\$857,329	96.5%	162
\$900,000 - \$999,999	15	152	8.2	3	20.0%	9	11	\$1,025,727	\$1,005,409	\$942,537	93.7%	95
\$1,000,000 - \$1,499,999	33	128	33.0	3	9.1%	9	6	\$1,316,500	\$1,278,333	\$1,171,965	91.7%	92
\$1,500,000 +	10	133	N/A	0	0.0%	3	0	N/A	N/A	N/A	N/A	N/A
Market Totals	1043	59	2.1	371	35.6%	269	3044	\$370,646	\$367,772	\$367,886	100.0%	79

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential

Keizer

												Keizer
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	1	N/A	0	3	\$193,300	\$189,967	\$183,667	96.7%	82
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	1	\$250,000	\$250,000	\$215,750	86.3%	108
\$225,000 - \$249,999	2	9	1.5	1	50.0%	0	8	\$238,550	\$239,738	\$239,525	99.9%	46
\$250,000 - \$274,999	5	20	1.7	0	0.0%	0	18	\$263,471	\$263,550	\$267,361	101.4%	227
\$275,000 - \$299,999	5	20	0.7	3	60.0%	3	42	\$287,248	\$285,721	\$289,026	101.2%	61
\$300,000 - \$324,999	12	39	1.6	1	8.3%	2	46	\$310,472	\$309,691	\$313,534	101.2%	51
\$325,000 - \$349,999	11	56	1.3	1	9.1%	4	49	\$330,733	\$330,139	\$336,802	102.0%	56
\$350,000 - \$374,999	16	42	2.6	3	18.8%	2	37	\$359,007	\$356,120	\$359,124	100.8%	61
\$375,000 - \$399,999	10	46	3.2	1	10.0%	0	19	\$391,484	\$386,900	\$389,566	100.7%	77
\$400,000 - \$424,999	6	43	1.4	0	0.0%	0	26	\$411,695	\$411,815	\$411,888	100.0%	89
\$425,000 - \$449,999	8	92	2.7	2	25.0%	0	18	\$431,214	\$434,486	\$436,561	100.5%	87
\$450,000 - \$474,999	4	37	3.0	1	25.0%	0	8	\$457,575	\$460,063	\$462,250	100.5%	117
\$475,000 - \$499,999	2	85	1.3	0	0.0%	1	9	\$485,111	\$484,017	\$482,606	99.7%	86
\$500,000 - \$524,999	1	27	1.2	0	0.0%	2	5	\$515,940	\$515,940	\$514,000	99.6%	63
\$525,000 - \$549,999	1	31	3.0	1	100.0%	0	2	\$502,450	\$533,000	\$530,484	99.5%	168
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$564,900	\$564,900	\$560,000	99.1%	26
\$575,000 - \$599,999	1	10	3.0	0	0.0%	0	2	\$602,000	\$602,000	\$584,925	97.2%	51
\$600,000 - \$649,999	1	61	6.0	0	0.0%	1	1	\$650,000	\$650,000	\$625,000	96.2%	55
\$650,000 - \$699,999	0	N/A	0.0	0	N/A	0	1	\$699,000	\$699,900	\$669,000	95.6%	97
\$700,000 - \$799,999	1	140	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	137	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	215	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	88	49	1.8	15	17.0%	15	296	\$351,180	\$350,545	\$353,085	100.7%	77

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate

NORTHWEST KNOWLEDGE

October 19, 2020 Market Snapshot | Single Family Residential

Central Salem

											Central	
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$99,900	\$99,900	\$115,000	115.1%	43
\$150,000 - \$199,999	1	80	0.3	1	100.0%	5	19	\$182,447	\$179,816	\$178,463	99.2%	71
\$200,000 - \$224,999	3	14	1.5	0	0.0%	0	12	\$207,975	\$209,017	\$211,450	101.2%	52
\$225,000 - \$249,999	14	34	2.3	2	14.3%	6	36	\$232,278	\$232,806	\$236,254	101.5%	79
\$250,000 - \$274,999	14	31	1.6	4	28.6%	4	51	\$259,433	\$257,952	\$262,527	101.8%	64
\$275,000 - \$299,999	9	36	1.5	3	33.3%	4	36	\$279,522	\$279,467	\$284,247	101.7%	57
\$300,000 - \$324,999	8	44	2.1	1	12.5%	1	23	\$313,565	\$305,704	\$309,753	101.3%	61
\$325,000 - \$349,999	12	36	3.8	1	8.3%	3	19	\$330,132	\$329,605	\$335,537	101.8%	52
\$350,000 - \$374,999	6	21	18.0	0	0.0%	1	2	\$369,450	\$369,450	\$358,700	97.1%	45
\$375,000 - \$399,999	5	42	7.5	1	20.0%	0	4	\$398,675	\$394,900	\$390,811	99.0%	63
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	1	\$350,000	\$350,000	\$405,000	115.7%	13
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	1	1	\$439,900	\$439,900	\$440,444	100.1%	40
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	0.0	0	N/A	0	1	\$499,900	\$489,900	\$489,900	100.0%	203
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	0	1	\$640,000	\$640,000	\$640,000	100.0%	38
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	72	34	2.1	14	19.4%	26	207	\$267,951	\$266,444	\$270,172	101.4%	64

Source: Willamette Valley Multiple Listing Service

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October 19, 2020 Market Snapshot | Single Family Residential Suburban E Salem/North

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	79	1.2	0	0.0%	0	5	\$152,980	\$143,000	\$127,100	88.9%	72
\$150,000 - \$199,999	3	6	2.6	0	0.0%	0	7	\$182,671	\$172,385	\$166,286	96.5%	65
\$200,000 - \$224,999	3	47	3.6	0	0.0%	1	5	\$206,980	\$206,180	\$214,360	104.0%	121
\$225,000 - \$249,999	2	16	1.0	2	100.0%	0	12	\$239,725	\$235,983	\$236,138	100.1%	68
\$250,000 - \$274,999	5	23	2.1	0	0.0%	1	14	\$261,856	\$264,392	\$265,050	100.2%	85
\$275,000 - \$299,999	14	34	2.0	2	14.3%	1	43	\$284,693	\$283,732	\$285,685	100.7%	63
\$300,000 - \$324,999	7	14	0.6	12	171.4%	3	71	\$308,185	\$309,139	\$311,098	100.6%	76
\$325,000 - \$349,999	11	26	1.4	42	381.8%	4	46	\$333,104	\$333,773	\$335,681	100.6%	91
\$350,000 - \$374,999	8	75	1.8	20	250.0%	1	26	\$354,802	\$355,970	\$360,554	101.3%	83
\$375,000 - \$399,999	1	10	0.5	10	1,000.0%	0	11	\$375,934	\$385,306	\$387,881	100.7%	107
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	5	\$407,717	\$411,717	\$411,847	100.0%	163
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	0	2	\$447,700	\$447,700	\$444,250	99.2%	262
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	1	\$450,000	\$450,000	\$460,000	102.2%	43
\$475,000 - \$499,999	0	N/A	0.0	1	N/A	1	3	\$507,900	\$486,233	\$485,333	99.8%	120
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	1	\$549,900	\$529,900	\$515,000	97.2%	43
\$525,000 - \$549,999	1	96	6.0	0	0.0%	1	1	\$599,900	\$599,900	\$535,000	89.2%	244
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$550,000	\$550,000	\$550,000	100.0%	49
\$575,000 - \$599,999	0	N/A	0.0	0	N/A	0	1	\$599,500	\$599,500	\$594,500	99.2%	124
\$600,000 - \$649,999	1	5	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	0.0	0	N/A	0	2	\$757,450	\$719,950	\$684,950	95.1%	177
\$700,000 - \$799,999	2	91	12.0	0	0.0%	0	1	\$750,000	\$750,000	\$725,000	96.7%	110
\$800,000 - \$899,999	2	90	6.0	0	0.0%	0	2	\$932,000	\$880,000	\$837,290	95.1%	118
\$900,000 - \$999,999	1	73	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	62	38	1.4	89	143.5%	13	260	\$322,165	\$321,439	\$321,916	100.1%	84

Source: Willamette Valley Multiple Listing Service





October 19, 2020 Market Snapshot | Single Family Residential Suburban E Salem/South

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	63	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	35	1.5	0	0.0%	2	4	\$193,700	\$193,700	\$182,000	94.0%	113
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	5	\$211,780	\$209,760	\$210,400	100.3%	67
\$225,000 - \$249,999	4	40	2.7	1	25.0%	1	9	\$220,533	\$222,533	\$230,556	103.6%	58
\$250,000 - \$274,999	7	35	1.4	3	42.9%	2	31	\$262,077	\$260,997	\$265,208	101.6%	66
\$275,000 - \$299,999	17	40	1.8	2	11.8%	4	56	\$280,839	\$280,693	\$285,896	101.9%	52
\$300,000 - \$324,999	9	93	1.5	2	22.2%	2	37	\$304,968	\$304,697	\$310,324	101.8%	55
\$325,000 - \$349,999	5	111	1.4	0	0.0%	2	21	\$333,605	\$331,700	\$335,398	101.1%	68
\$350,000 - \$374,999	3	30	2.0	1	33.3%	0	9	\$356,844	\$357,956	\$362,083	101.2%	77
\$375,000 - \$399,999	3	38	18.0	0	0.0%	0	1	\$369,900	\$369,900	\$375,000	101.4%	144
\$400,000 - \$424,999	1	4	1.2	0	0.0%	1	5	\$425,760	\$416,960	\$411,301	98.6%	83
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	0	3	\$441,000	\$444,667	\$435,833	98.0%	68
\$450,000 - \$474,999	1	21	1.2	0	0.0%	0	5	\$461,960	\$442,980	\$459,600	103.8%	74
\$475,000 - \$499,999	1	24	1.5	0	0.0%	0	4	\$488,450	\$483,450	\$482,375	99.8%	125
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	1	\$519,900	\$519,900	\$519,900	100.0%	45
\$525,000 - \$549,999	0	N/A	0.0	0	N/A	0	1	\$594,900	\$550,000	\$525,000	95.5%	316
\$550,000 - \$574,999	1	24	3.0	0	0.0%	0	2	\$592,500	\$582,500	\$562,500	96.6%	112
\$575,000 - \$599,999	0	N/A	0.0	0	N/A	0	4	\$583,725	\$578,725	\$581,600	100.5%	99
\$600,000 - \$649,999	2	59	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	2	96	4.0	1	50.0%	0	3	\$681,133	\$676,133	\$653,167	96.6%	160
\$700,000 - \$799,999	2	154	3.0	0	0.0%	0	4	\$748,475	\$748,350	\$746,500	99.8%	69
\$800,000 - \$899,999	2	72	N/A	1	50.0%	2	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	46	6.0	0	0.0%	0	1	\$945,000	\$945,000	\$915,000	96.8%	73
\$1,000,000 - \$1,499,999	1	52	6.0	0	0.0%	1	1	\$1,250,000	\$1,150,000	\$1,140,000	99.1%	55
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	64	58	1.9	11	17.2%	18	207	\$333,929	\$331,890	\$334,947	100.9%	67

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential

Southeast Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	2	146	4.0	1	50.0%	0	3	\$194,500	\$194,500	\$195,333	100.4%	129
\$200,000 - \$224,999	2	70	2.0	1	50.0%	0	6	\$213,800	\$210,383	\$213,000	101.2%	249
\$225,000 - \$249,999	4	13	1.3	1	25.0%	1	18	\$231,464	\$231,461	\$234,657	101.4%	61
\$250,000 - \$274,999	5	41	1.2	1	20.0%	1	25	\$265,044	\$261,144	\$266,379	102.0%	56
\$275,000 - \$299,999	12	63	2.1	1	8.3%	3	34	\$285,631	\$284,184	\$287,093	101.0%	62
\$300,000 - \$324,999	9	24	1.2	6	66.7%	5	45	\$306,084	\$305,969	\$311,220	101.7%	63
\$325,000 - \$349,999	29	54	3.0	5	17.2%	8	58	\$336,128	\$334,211	\$337,373	100.9%	54
\$350,000 - \$374,999	14	37	2.2	5	35.7%	3	38	\$360,289	\$358,929	\$361,656	100.8%	61
\$375,000 - \$399,999	18	48	2.8	1	5.6%	6	38	\$385,724	\$383,742	\$386,208	100.6%	73
\$400,000 - \$424,999	8	35	1.3	5	62.5%	0	36	\$413,792	\$409,799	\$411,358	100.4%	74
\$425,000 - \$449,999	11	62	2.1	6	54.5%	6	31	\$442,398	\$437,098	\$435,123	99.5%	99
\$450,000 - \$474,999	7	37	1.4	0	0.0%	2	29	\$467,779	\$461,917	\$460,848	99.8%	122
\$475,000 - \$499,999	7	90	2.6	1	14.3%	4	16	\$491,025	\$485,643	\$483,104	99.5%	110
\$500,000 - \$524,999	3	46	1.4	1	33.3%	1	13	\$520,915	\$514,123	\$511,819	99.6%	121
\$525,000 - \$549,999	4	70	1.8	1	25.0%	1	13	\$545,631	\$539,477	\$538,057	99.7%	87
\$550,000 - \$574,999	0	N/A	0.0	1	N/A	1	7	\$564,829	\$564,014	\$559,029	99.1%	63
\$575,000 - \$599,999	4	60	4.8	0	0.0%	1	5	\$588,960	\$587,960	\$587,035	99.8%	77
\$600,000 - \$649,999	4	126	2.7	0	0.0%	2	9	\$654,889	\$641,656	\$624,333	97.3%	108
\$650,000 - \$699,999	5	58	4.3	1	20.0%	1	7	\$676,571	\$668,986	\$662,843	99.1%	83
\$700,000 - \$799,999	5	76	5.0	1	20.0%	1	6	\$775,614	\$765,597	\$762,263	99.6%	125
\$800,000 - \$899,999	9	56	27.0	1	11.1%	0	2	\$874,475	\$874,475	\$849,975	97.2%	137
\$900,000 - \$999,999	2	130	N/A	2	100.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	3	65	18.0	0	0.0%	1	1	\$1,250,000	\$1,250,000	\$1,100,000	88.0%	67
\$1,500,000	2	58	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	169	55	2.3	42	24.9%	49	440	\$393,334	\$390,184	\$390,957	100.2%	79

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential

South Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	6	2.0	0	0.0%	0	3	\$181,667	\$185,000	\$178,337	96.4%	114
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	2	\$204,700	\$204,700	\$210,250	102.7%	30
\$225,000 - \$249,999	1	91	1.0	1	100.0%	1	6	\$236,300	\$236,300	\$237,817	100.6%	51
\$250,000 - \$274,999	2	53	1.3	2	100.0%	0	9	\$263,856	\$263,311	\$261,778	99.4%	40
\$275,000 <i>-</i> \$299,999	9	31	3.6	0	0.0%	1	15	\$285,833	\$284,733	\$287,760	101.1%	60
\$300,000 - \$324,999	4	38	1.1	0	0.0%	1	21	\$301,533	\$302,010	\$310,481	102.8%	42
\$325,000 - \$349,999	6	30	1.5	1	16.7%	2	24	\$334,080	\$333,668	\$338,468	101.4%	56
\$350,000 - \$374,999	3	69	0.6	2	66.7%	2	29	\$359,807	\$358,514	\$360,066	100.4%	74
\$375,000 - \$399,999	10	29	1.8	0	0.0%	4	34	\$386,871	\$383,560	\$385,467	100.5%	83
\$400,000 - \$424,999	5	95	4.3	0	0.0%	1	7	\$410,400	\$408,829	\$411,000	100.5%	67
\$425,000 - \$449,999	3	81	1.4	1	33.3%	2	13	\$444,262	\$439,269	\$436,638	99.4%	88
\$450,000 - \$474,999	5	42	2.3	1	20.0%	2	13	\$475,662	\$465,662	\$459,900	98.8%	125
\$475,000 <i>-</i> \$499,999	12	71	6.0	1	8.3%	2	12	\$486,625	\$484,125	\$487,683	100.7%	75
\$500,000 - \$524,999	2	26	3.0	0	0.0%	2	4	\$526,200	\$516,200	\$511,000	99.0%	63
\$525,000 - \$549,999	8	43	5.3	0	0.0%	1	9	\$543,589	\$539,711	\$533,811	98.9%	87
\$550,000 - \$574,999	0	N/A	0.0	1	N/A	1	7	\$581,843	\$566,957	\$562,200	99.2%	107
\$575,000 - \$599,999	4	53	4.0	0	0.0%	1	6	\$642,833	\$596,500	\$588,667	98.7%	122
\$600,000 - \$649,999	7	105	10.5	1	14.3%	1	4	\$637,200	\$637,200	\$630,467	98.9%	120
\$650,000 - \$699,999	11	74	11.0	0	0.0%	1	6	\$688,281	\$680,781	\$668,758	98.2%	81
\$700,000 - \$799,999	5	79	3.0	0	0.0%	1	10	\$805,025	\$765,520	\$743,046	97.1%	146
\$800,000 - \$899,999	7	155	7.0	0	0.0%	1	6	\$916,833	\$896,833	\$879,333	98.0%	114
\$900,000 <i>-</i> \$999,999	3	22	6.0	0	0.0%	3	3	\$998,000	\$998,000	\$952,636	95.5%	87
\$1,000,000 - \$1,499,999	6	121	36.0	1	16.7%	3	1	\$1,500,000	\$1,400,000	\$1,250,000	89.3%	172
\$1,500,000	1	127	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	115	66	2.8	12	10.4%	34	244	\$439,732	\$433,525	\$431,535	99.5%	79

Source: Willamette Valley Multiple Listing Service

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BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential Northwest Salem

Number Number Expired Average Sales Closings Listings Original Sale Days on Pending Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 0 N/A 0.0 0 N/A 0 2 \$129.500 \$120,000 \$139.825 116.5% 105 \$149,999 \$150,000 1 68 N/A 0 0.0% 0 0 N/A N/A N/A N/A N/A \$199,999 \$200,000 -0 0.0 1 0 105.2% 42 N/A N/A 4 \$207,475 \$207,475 \$218.250 \$224,999 \$225,000 -0 0 Ω 8 N/A 0.0 N/A \$234.825 \$231,075 \$234.588 101.5% 68 \$249,999 \$250,000 2 09 1 50.0% 1 13 \$265.031 \$259.531 \$260.933 100.5% 55 46 \$274,999 \$275.000 -2 59 1.9 0 0.0% 19 \$295,353 70 6 \$284,605 \$285,969 100.5% \$299,999 \$300,000 -7 39 3 42.9% 39 \$309,907 \$308,662 100.9% 55 1.1 4 \$311,454 \$324,999 \$325.000 -9 0.9 3 59 33 33.3% 1 \$335,984 \$334,538 \$337,492 100.9% 74 \$349,999 \$350,000 -2 6 27 0.7 33.3% 4 52 \$356,252 \$356,150 \$359,833 101.0% 71 \$374,999 \$375,000 -9 56 1.2 3 33.3% 5 44 \$383,856 \$385,190 \$386,729 100.4% 102 \$399,999 \$400,000 3 6 23 1.2 50.0% 3 30 \$412,400 \$408.554 \$406,376 99.5% 92 \$424,999 \$425,000 -10 43 3.5 3 30.0% 0 17 \$440,106 \$436,294 \$438,465 100.5% 66 \$449,999 \$450,000 -3 26 0.9 1 33.3% 1 20 \$462,505 \$457.682 \$460.097 100.5% 85 \$474,999 \$475,000 -9 57 4.2 2 22.2% 0 13 \$485,923 \$484.723 \$483.285 99.7% 76 \$499,999 \$500,000 0.9 100.0% 7 1 66 1 0 \$514,943 \$507.071 \$507,400 100.1% 64 \$524,999 \$525,000 4 47 8.0 0 0.0% 0 3 \$538,967 \$538.967 \$538.967 100.0% 42 \$549,999 \$550,000 2 0 0.0% 0 2 \$569,900 \$569,900 \$564,950 99.1% 40 64 60 \$574,999 \$575,000 5 108 10.0 0 0.0% 0 3 \$601,000 \$597.967 \$581,300 97.2% 71 \$599,999 \$600,000 -8 0 0.0% 8 74 58 6.0 1 \$652,356 \$651,106 \$630,481 96.8% \$649,999 \$650,000 0 2 2 141 18.0 0.0% 6 \$677,450 \$662,450 \$658,250 99 4% 123 \$699,999 \$700,000 3 0 2 8 0.0% \$808,950 \$748,963 \$727,873 97.2% 212 412 2.3 \$799,999 \$800,000 1 80 1 100.0% 0 \$825,000 97.0% 120 6.0 1 \$825,000 \$800,000 \$899,999 \$900,000 1 144 6.0 0 0.0% 1 1 \$1,295,000 \$1,295,000 \$950,000 73.4% 81 \$999,999 \$1,000,000 0 1 1 N/A 6 218 N/A 16.7% N/A N/A N/A N/A \$1,499,999 \$1,500,000 0 0 0 N/A N/A N/A 1 N/A N/A N/A N/A N/A Market \$385,202 Totals

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate

NORTHWEST KNOWLEDGE

October 19, 2020 Market Snapshot | Single Family Residential

Benton County

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	1	2	\$147,000	\$124,450	\$112,250	90.2%	225
\$150,000 - \$199,999	2	165	3.0	0	0.0%	2	4	\$191,225	\$188,500	\$185,000	98.1%	68
\$200,000 - \$224,999	1	13	1.0	1	100.0%	2	6	\$218,550	\$216,717	\$213,008	98.3%	54
\$225,000 - \$249,999	4	33	4.8	1	25.0%	0	5	\$250,940	\$240,980	\$234,800	97.4%	97
\$250,000 - \$274,999	10	36	3.5	2	20.0%	0	17	\$272,288	\$262,635	\$263,851	100.5%	120
\$275,000 - \$299,999	17	35	3.6	4	23.5%	1	28	\$283,257	\$281,014	\$285,705	101.7%	88
\$300,000 - \$324,999	18	33	2.6	2	11.1%	2	42	\$304,156	\$302,819	\$311,631	102.9%	87
\$325,000 - \$349,999	18	31	2.1	8	44.4%	6	51	\$334,932	\$333,482	\$336,462	100.9%	67
\$350,000 - \$374,999	8	86	0.8	13	162.5%	2	60	\$360,570	\$359,130	\$361,594	100.7%	80
\$375,000 - \$399,999	12	71	1.4	11	91.7%	0	53	\$385,554	\$385,148	\$385,803	100.2%	80
\$400,000 - \$424,999	14	74	1.5	8	57.1%	7	56	\$417,228	\$413,944	\$413,452	99.9%	97
\$425,000 - \$449,999	14	96	2.3	3	21.4%	7	36	\$430,794	\$427,072	\$436,111	102.1%	85
\$450,000 - \$474,999	15	61	3.5	3	20.0%	5	26	\$465,336	\$458,339	\$460,051	100.4%	77
\$475,000 - \$499,999	15	107	3.0	2	13.3%	4	30	\$489,443	\$486,210	\$483,224	99.4%	71
\$500,000 - \$524,999	8	128	1.7	3	37.5%	0	28	\$500,712	\$499,466	\$511,563	102.4%	90
\$525,000 - \$549,999	9	81	2.3	0	0.0%	3	23	\$544,772	\$534,593	\$532,733	99.7%	110
\$550,000 - \$574,999	1	33	0.7	0	0.0%	0	9	\$543,222	\$543,222	\$559,525	103.0%	42
\$575,000 - \$599,999	5	78	1.4	0	0.0%	3	22	\$599,173	\$588,527	\$585,044	99.4%	162
\$600,000 - \$649,999	6	83	2.6	1	16.7%	4	14	\$623,200	\$617,450	\$613,250	99.3%	66
\$650,000 - \$699,999	10	74	6.0	0	0.0%	2	10	\$678,890	\$666,640	\$665,563	99.8%	64
\$700,000 - \$799,999	11	106	4.4	2	18.2%	0	15	\$770,263	\$752,997	\$741,185	98.4%	113
\$800,000 <i>-</i> \$899,999	9	123	13.5	1	11.1%	4	4	\$869,500	\$863,500	\$845,552	97.9%	103
\$900,000 - \$999,999	3	219	4.5	0	0.0%	1	4	\$993,750	\$998,750	\$950,000	95.1%	66
\$1,000,000 - \$1,499,999	5	42	30.0	0	0.0%	3	1	\$1,475,900	\$1,475,900	\$1,450,000	98.2%	45
\$1,500,000	3	167	18.0	0	0.0%	4	1	\$2,225,000	\$1,900,000	\$1,900,000	100.0%	1,493
Market Totals	218	74	2.4	65	29.8%	63	547	\$432,554	\$428,034	\$429,577	100.4%	90

Source: Willamette Valley Multiple Listing Service

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Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential

Linn County

												Journey
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	12	0.4	3	300.0%	0	16	\$120,219	\$114,000	\$106,981	93.8%	63
\$150,000 - \$199,999	24	76	3.1	1	4.2%	6	46	\$185,935	\$181,120	\$178,620	98.6%	93
\$200,000 - \$224,999	14	63	1.5	0	0.0%	5	57	\$216,039	\$212,082	\$214,599	101.2%	83
\$225,000 - \$249,999	38	63	2.3	2	5.3%	12	100	\$233,295	\$231,851	\$234,844	101.3%	62
\$250,000 - \$274,999	46	44	2.2	7	15.2%	9	126	\$259,523	\$258,051	\$262,029	101.5%	60
\$275,000 - \$299,999	53	55	2.4	10	18.9%	6	133	\$286,401	\$285,708	\$285,963	100.1%	69
\$300,000 - \$324,999	34	37	1.9	8	23.5%	6	108	\$312,856	\$311,958	\$313,328	100.4%	77
\$325,000 - \$349,999	24	59	1.4	11	45.8%	20	100	\$335,757	\$333,618	\$335,263	100.5%	91
\$350,000 - \$374,999	22	67	1.7	11	50.0%	10	77	\$362,625	\$361,481	\$361,437	100.0%	100
\$375,000 - \$399,999	19	70	1.6	16	84.2%	5	70	\$391,919	\$389,803	\$388,255	99.6%	102
\$400,000 - \$424,999	15	60	2.0	19	126.7%	4	46	\$417,691	\$416,480	\$410,396	98.5%	75
\$425,000 - \$449,999	19	62	3.6	11	57.9%	3	32	\$442,109	\$438,075	\$434,108	99.1%	75
\$450,000 - \$474,999	9	75	2.5	5	55.6%	0	22	\$460,182	\$456,232	\$459,731	100.8%	79
\$475,000 - \$499,999	14	69	7.0	1	7.1%	1	12	\$490,637	\$490,712	\$487,919	99.4%	79
\$500,000 - \$524,999	2	31	0.9	0	0.0%	0	13	\$511,515	\$506,362	\$510,269	100.8%	91
\$525,000 - \$549,999	4	25	4.0	1	25.0%	2	6	\$544,117	\$541,617	\$537,917	99.3%	83
\$550,000 - \$574,999	4	48	3.0	0	0.0%	0	8	\$581,688	\$561,188	\$555,000	98.9%	160
\$575,000 - \$599,999	5	47	4.3	0	0.0%	0	7	\$602,857	\$596,357	\$580,071	97.3%	127
\$600,000 - \$649,999	4	87	4.0	0	0.0%	2	6	\$640,800	\$633,000	\$626,996	99.1%	92
\$650,000 - \$699,999	1	21	1.0	1	100.0%	1	6	\$696,983	\$687,000	\$678,708	98.8%	144
\$700,000 - \$799,999	6	60	4.0	1	16.7%	2	9	\$723,822	\$723,822	\$742,778	102.6%	62
\$800,000 - \$899,999	10	160	30.0	0	0.0%	1	2	\$862,500	\$847,450	\$822,500	97.1%	109
\$900,000 - \$999,999	2	69	12.0	0	0.0%	1	1	\$985,000	\$947,000	\$910,000	96.1%	111
\$1,000,000 - \$1,499,999	4	204	12.0	0	0.0%	1	2	\$1,400,000	\$1,325,000	\$1,225,000	92.5%	609
\$1,500,000 +	5	422	30.0	0	0.0%	0	1	\$4,750,000	\$3,995,000	\$3,650,000	91.4%	542
Market Totals	379	67	2.3	108	28.5%	97	1006	\$330,610	\$327,471	\$327,378	100.0%	81

Source: Willamette Valley Multiple Listing Service





October 19, 2020 Market Snapshot | Single Family Residential Marion County

Number Number Expired Average Sales Closings Original Sale Days on Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 0 N/A 0.0 0 N/A 0 9 \$126.967 \$110.400 \$101.022 91.5% 88 \$149,999 \$150,000 3 44 0.9 2 66.7% 1 19 \$188.032 \$181,668 96.9% 107 \$176.021 \$199,999 \$200,000 -1 17 4 400.0% 1 15 \$222.798 79 0.4 \$225.793 \$216,220 97.0% \$224,999 \$225,000 -7 1 30 99.3% 78 36 14.3% 1 \$244,613 \$237,773 \$236.013 1.4 \$249,999 \$250,000 13 68 1.8 4 30.8% 4 43 \$262.557 \$259.312 \$260.863 100.6% 66 \$274,999 \$275.000 -35 42.9% 14 1.6 6 4 52 \$283,898 \$284,536 \$286,158 100.6% 67 \$299,999 \$300,000 -9 2 2 1.0 22.2% 53 \$306,568 \$307,029 \$312,184 101.7% 66 54 \$324,999 \$325.000 -152.9% 2 17 41 1.7 26 61 \$334,209 \$334,472 \$335,131 100.2% 58 \$349,999 \$350,000 -2 15 33 2.1 6 40.0% 42 \$362,133 \$360,331 \$361,900 100.4% 91 \$374,999 \$375,000 -10 82 1.2 3 30.0% 10 52 \$396,796 \$390,755 \$387,421 99.1% 110 \$399,999 \$400,000 8 69 1.1 4 50.0% 5 42 \$414,713 \$410.519 \$410.652 100.0% 98 \$424,999 \$425,000 -11 41 1.7 9 81.8% 3 39 \$435,872 \$435,805 \$436,162 100.1% 82 \$449,999 \$450,000 -2 2 10 46 20.0% 43 \$466.638 \$464.283 \$460.324 99.1% 103 1.4 \$474,999 \$475,000 -12 73 2.9 5 41.7% 1 25 \$500.325 \$496,245 \$489.547 98.7% 83 \$499,999 \$500,000 2 57 1.2 1 50.0% 1 10 \$531,559 \$520.654 \$512,159 98.4% 149 \$524,999 \$525,000 9 59 2.3 2 22.2% 2 24 \$547,712 \$539,295 \$534,178 99.1% 92 \$549,999 \$550,000 227 2 50.0% 2 17 \$569.394 \$559.453 \$559,068 99.9% 107 4 1.4 \$574,999 \$575,000 9 8 109 5.3 1 12.5% 2 \$608,611 \$595,256 \$588,544 98.9% 115 \$599,999 \$600,000 -1 74 6 66 2.3 16.7% 1 16 \$623,856 \$623,237 \$616,688 98.9% \$649,999 \$650,000 1 12.5% 0 9 8 59 5.3 \$697,700 \$713,267 \$667,711 95.7% 117 \$699,999 \$700,000 -10 96 5.0 4 40.0% 1 12 \$747,908 \$727,002 \$741,317 98.1% 133 \$799,999 \$800,000 8 1 12.5% 2 3 95.5% 289 56 16.0 \$940,667 \$875,667 \$836,500 \$899,999 \$900,000 3 4 137 4.0 0 0.0% 6 \$1,008,167 \$970,917 \$940,833 96.9% 106 \$999,999 \$1,000,000 0 2 132 0.0% 1 \$1,374,500 88.9% 104 11 33.0 \$1,360,000 \$1,209,445 \$1,499,999 \$1,500,000 2 81 0 0.0% 0 0 N/A N/A N/A N/A N/A N/A Market

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com)

Totals

Source: Willamette Valley Multiple Listing Service

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October 19, 2020 Market Snapshot | Single Family Residential

Polk County

											POIK	County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	2	14	12.0	1	50.0%	0	1	\$140,000	\$140,000	\$140,000	100.0%	23
\$150,000 - \$199,999	4	38	4.8	0	0.0%	3	5	\$174,340	\$172,340	\$173,600	100.7%	66
\$200,000 - \$224,999	2	19	1.3	0	0.0%	2	9	\$208,967	\$207,867	\$212,469	102.2%	58
\$225,000 - \$249,999	8	45	3.7	4	50.0%	0	13	\$253,238	\$246,038	\$240,108	97.6%	94
\$250,000 - \$274,999	6	32	1.1	8	133.3%	2	34	\$258,934	\$259,893	\$262,085	100.8%	63
\$275,000 - \$299,999	19	43	2.5	16	84.2%	1	45	\$284,733	\$285,427	\$288,697	101.1%	59
\$300,000 - \$324,999	11	44	1.0	19	172.7%	2	68	\$305,876	\$306,627	\$310,950	101.4%	79
\$325,000 - \$349,999	21	35	2.1	11	52.4%	3	60	\$339,362	\$337,304	\$337,588	100.1%	84
\$350,000 - \$374,999	10	62	1.3	3	30.0%	2	48	\$360,752	\$358,446	\$359,981	100.4%	100
\$375,000 - \$399,999	16	41	3.3	3	18.8%	5	29	\$392,540	\$386,174	\$386,582	100.1%	87
\$400,000 - \$424,999	8	46	3.7	2	25.0%	1	13	\$407,362	\$405,823	\$408,185	100.6%	97
\$425,000 - \$449,999	12	80	4.0	3	25.0%	1	18	\$445,122	\$437,917	\$435,611	99.5%	88
\$450,000 - \$474,999	6	61	2.8	0	0.0%	2	13	\$466,099	\$466,561	\$461,099	98.8%	75
\$475,000 - \$499,999	8	46	16.0	1	12.5%	0	3	\$509,500	\$492,833	\$486,500	98.7%	77
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	6	\$556,133	\$535,300	\$505,983	94.5%	90
\$525,000 - \$549,999	2	15	0.9	0	0.0%	0	14	\$538,900	\$537,836	\$532,064	98.9%	78
\$550,000 - \$574,999	3	49	9.0	0	0.0%	0	2	\$544,950	\$544,950	\$557,500	102.3%	42
\$575,000 - \$599,999	4	152	8.0	0	0.0%	1	3	\$582,350	\$582,350	\$589,017	101.1%	76
\$600,000 - \$649,999	5	80	6.0	1	20.0%	0	5	\$650,960	\$646,960	\$630,240	97.4%	113
\$650,000 - \$699,999	4	37	8.0	0	0.0%	1	3	\$683,300	\$683,300	\$679,967	99.5%	77
\$700,000 - \$799,999	2	172	1.5	0	0.0%	1	8	\$773,613	\$767,363	\$760,000	99.0%	94
\$800,000 - \$899,999	1	595	6.0	2	200.0%	1	1	\$990,000	\$990,000	\$899,900	90.9%	245
\$900,000 - \$999,999	2	505	N/A	1	50.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	5	52	30.0	1	20.0%	2	1	\$1,150,000	\$1,150,000	\$1,122,900	97.6%	51
\$1,500,000 +	5	185	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	166	64	2.5	76	45.8%	32	402	\$362,960	\$360,918	\$360,935	100.0%	81

Source: Willamette Valley Multiple Listing Service

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BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



October 19, 2020 Market Snapshot | Single Family Residential Outside 4 County Area

Number Number Expired Average Sales Closings Original Sale Days on Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 99 3 98 2.0 0 0.0% 0 9 \$120.411 \$117.644 \$106.211 90.3% \$149,999 \$150,000 3 56 2 66.7% 2 \$188,775 \$184,775 \$177.956 83 1.1 16 96.3% \$199,999 \$200,000 -9 117 4.2 1 3 13 140 11.1% \$223,662 \$216,192 \$213.041 98.5% \$224,999 \$225,000 -8 78 0 0.0% 2 18 2.7 \$238,421 \$238,921 \$239,108 100.1% 86 \$249,999 \$250,000 3 40 0.6 3 100.0% 3 28 \$270.342 \$263.011 \$261,775 99.5% 108 \$274,999 \$275.000 -7 8 87.5% 5 \$283,558 98 46 1.5 31 \$291,061 \$286,238 100.9% \$299,999 \$300,000 -7 77 3 39 42.9% 3 \$309,663 \$308,542 \$310,938 100.8% 1.1 116 \$324,999 7 5 61 1.1 71.4% 1 37 \$338,624 \$334,601 \$335,821 100.4% 83 \$349,999 \$350,000 -5 1 38 0.2 500.0% 4 31 \$355,694 \$355,705 \$359,037 100.9% 50 \$374,999 \$375,000 -17 36 2.5 5 29.4% 4 41 \$390,780 \$384,961 \$387,250 100.6% 69 \$399,999 \$400,000 -5 102 1.0 1 20.0% 3 30 \$412,363 \$409,460 \$413,747 101.0% 180 \$424,999 \$425,000 -8 57 1.5 3 37.5% 5 32 \$438,319 \$435,648 \$433,759 99.6% 74 \$449,999 \$450,000 -2 4 28 0.9 1 25.0% 28 \$460.507 \$455.732 \$458,471 100.6% 82 \$474,999 \$475,000 -6 211 2.6 4 66.7% 5 14 \$496,900 \$489.743 \$489.257 99.9% 86 \$499,999 \$500,000 0 0 3 144 1.1 0.0% 17 \$522,776 \$515.888 \$509.782 98.8% 136 \$524,999 \$525,000 7 76 7.0 1 14.3% 5 \$565.758 \$548.921 \$538.833 98.2% 152 6 \$549,999 \$550,000 1.9 0 0.0% 0 19 \$559.574 106 6 82 \$576,637 \$567.242 98.6% \$574,999 \$575,000 2 107 1.2 3 150.0% 3 10 \$606,490 \$584,500 \$584,250 100.0% 107 \$599,999 \$600,000 -37.5% 99.2% 8 3 2 9 \$631,644 126 5.3 \$644,433 \$626,411 111 \$649,999 \$650,000 40.0% 10 85 3.8 4 5 \$689,074 \$672,571 99.2% 88 16 \$678,099 \$699,999 \$700,000 7 193 2 3.2 28.6% 5 \$729,208 131 13 \$743,465 \$740.154 101.5% \$799,999 \$800,000 5 73 4.3 1 20.0% 0 7 \$848,386 \$848,529 \$834,586 98.4% 163 \$899,999 \$900,000 5 6 121 7.2 1 16.7% 5 \$1,074,000 \$1,009,800 \$974,800 96.5% 185 \$999,999 \$1,000,000 2 12 238 3 11 95.2% 194 6.5 16.7% \$1,261,536 \$1,250,173 \$1,189,900 \$1,499,999 \$1,500,000 15 291 0 0.0% \$3,568,750 273 22.5 4 4 \$3,568,750 \$2,562,500 71.8% Market

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Totals

Source: Willamette Valley Multiple Listing Service

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