## BERKSHIRE HATHAWAY

HomeServices





### October 12, 2020 Market Snapshot | Single Family Residential Benton, Linn, Marion, and Polk Counties

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	4	38	0.6	3	75.0%	1	38	\$130,629	\$118,984	\$111,857	94.0%	86
\$150,000 - \$199,999	38	73	2.0	8	21.1%	20	116	\$185,098	\$180,828	\$177,911	98.4%	88
\$200,000 - \$224,999	33	57	1.7	8	24.2%	10	120	\$214,764	\$212,709	\$213,871	100.5%	82
\$225,000 - \$249,999	81	50	2.0	20	24.7%	20	242	\$235,873	\$233,777	\$235,584	100.8%	68
\$250,000 - \$274,999	119	41	1.9	26	21.8%	25	382	\$261,614	\$259,604	\$262,844	101.2%	73
\$275,000 - \$299,999	185	42	2.2	52	28.1%	31	502	\$285,163	\$284,113	\$286,503	100.8%	64
\$300,000 - \$324,999	119	42	1.3	62	52.1%	30	557	\$308,619	\$308,099	\$311,867	101.2%	68
\$325,000 - \$349,999	162	48	1.8	109	67.3%	54	539	\$335,380	\$333,993	\$336,520	100.8%	72
\$350,000 - \$374,999	101	53	1.5	69	68.3%	29	416	\$360,206	\$358,853	\$360,897	100.6%	82
\$375,000 - \$399,999	127	51	2.2	49	38.6%	35	354	\$389,218	\$386,881	\$386,972	100.0%	93
\$400,000 - \$424,999	67	57	1.5	42	62.7%	23	262	\$413,879	\$411,131	\$410,718	99.9%	88
\$425,000 - \$449,999	86	72	2.5	39	45.3%	24	209	\$439,067	\$436,150	\$436,130	100.0%	86
\$450,000 - \$474,999	56	54	1.9	13	23.2%	14	177	\$465,646	\$460,815	\$460,306	99.9%	95
\$475,000 - \$499,999	82	74	3.8	14	17.1%	14	129	\$492,694	\$488,561	\$485,613	99.4%	84
\$500,000 - \$524,999	19	82	1.3	4	21.1%	6	86	\$516,750	\$510,479	\$510,818	100.1%	97
\$525,000 - \$549,999	38	59	2.4	7	18.4%	10	94	\$544,812	\$538,580	\$534,069	99.2%	95
\$550,000 - \$574,999	19	85	2.1	6	31.6%	4	54	\$573,233	\$560,015	\$558,803	99.8%	106
\$575,000 - \$599,999	39	81	3.8	2	5.1%	7	61	\$602,089	\$591,378	\$585,412	99.0%	117
\$600,000 - \$649,999	45	74	4.3	3	6.7%	13	63	\$637,264	\$632,672	\$622,038	98.3%	83
\$650,000 - \$699,999	46	78	5.5	4	8.7%	7	50	\$691,728	\$681,334	\$670,004	98.3%	103
\$700,000 - \$799,999	54	116	4.8	9	16.7%	10	68	\$765,178	\$751,742	\$741,924	98.7%	119
\$800,000 - \$899,999	48	115	13.1	5	10.4%	13	22	\$906,770	\$885,266	\$851,461	96.2%	143
\$900,000 - \$999,999	21	146	9.7	4	19.0%	11	13	\$1,014,923	\$1,012,000	\$940,224	92.9%	81
\$1,000,000 - \$1,499,999	42	122	31.5	2	4.8%	13	8	\$1,365,613	\$1,330,738	\$1,223,974	92.0%	220
\$1,500,000 +	16	239	48.0	0	0.0%	7	2	\$3,487,500	\$2,947,500	\$2,775,000	94.1%	1,018
Market Totals	1647	63	2.2	560	34.0%	431	4564	\$368,098	\$364,983	\$365,106	100.0%	81

Source: Willamette Valley Multiple Listing Service

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#### Northwest Real Estate



## October 12, 2020 Market Snapshot | Single Family Residential

Salem

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	2	64	1.5	0	0.0%	0	8	\$140,475	\$131,863	\$128,769	97.7%	77
\$150,000 - \$199,999	7	69	1.2	4	57.1%	7	35	\$183,471	\$180,271	\$177,966	98.7%	84
\$200,000 - \$224,999	11	39	2.1	2	18.2%	1	32	\$209,113	\$208,422	\$211,878	101.7%	98
\$225,000 - \$249,999	24	38	1.6	7	29.2%	8	89	\$231,981	\$231,780	\$235,257	101.5%	68
\$250,000 - \$274,999	33	35	1.4	10	30.3%	9	146	\$261,933	\$259,999	\$263,539	101.4%	63
\$275,000 <i>-</i> \$299,999	67	40	2.0	10	14.9%	15	205	\$284,366	\$282,794	\$286,064	101.2%	59
\$300,000 - \$324,999	44	45	1.1	27	61.4%	16	238	\$308,009	\$307,233	\$310,970	101.2%	63
\$325,000 - \$349,999	69	53	1.9	52	75.4%	19	221	\$334,737	\$333,598	\$336,975	101.0%	67
\$350,000 - \$374,999	39	43	1.5	30	76.9%	11	153	\$358,147	\$357,595	\$360,448	100.8%	73
\$375,000 - \$399,999	48	44	2.2	16	33.3%	15	132	\$384,926	\$384,599	\$386,226	100.4%	88
\$400,000 - \$424,999	20	41	1.5	8	40.0%	5	82	\$411,937	\$408,532	\$409,323	100.2%	86
\$425,000 - \$449,999	23	59	2.0	10	43.5%	8	68	\$442,937	\$438,629	\$436,690	99.6%	91
\$450,000 - \$474,999	15	36	1.3	2	13.3%	5	68	\$467,282	\$460,056	\$460,393	100.1%	109
\$475,000 - \$499,999	29	73	3.5	6	20.7%	7	50	\$490,920	\$485,786	\$484,703	99.8%	92
\$500,000 - \$524,999	7	60	1.8	1	14.3%	3	24	\$521,513	\$513,038	\$510,358	99.5%	93
\$525,000 - \$549,999	15	55	3.5	2	13.3%	3	26	\$548,777	\$542,631	\$536,190	98.8%	98
\$550,000 - \$574,999	3	57	0.9	4	133.3%	2	19	\$576,705	\$566,716	\$560,500	98.9%	90
\$575,000 - \$599,999	13	65	3.7	0	0.0%	2	21	\$606,005	\$591,143	\$585,970	99.1%	93
\$600,000 - \$649,999	23	83	6.3	0	0.0%	5	22	\$649,479	\$643,657	\$627,942	97.6%	91
\$650,000 - \$699,999	23	88	6.6	1	4.3%	3	21	\$688,280	\$677,895	\$665,445	98.2%	106
\$700,000 - \$799,999	20	151	4.4	2	10.0%	6	27	\$778,296	\$758,831	\$742,187	97.8%	135
\$800,000 - \$899,999	22	91	12.0	2	9.1%	3	11	\$903,541	\$883,177	\$859,139	97.3%	120
\$900,000 - \$999,999	7	77	8.4	2	28.6%	5	5	\$1,046,800	\$1,046,800	\$944,581	90.2%	83
\$1,000,000 - \$1,499,999	18	129	54.0	1	5.6%	6	2	\$1,375,000	\$1,325,000	\$1,175,000	88.7%	120
\$1,500,000 +	3	74	N/A	0	0.0%	2	0	N/A	N/A	N/A	N/A	N/A
Market Totals	585	59	2.1	199	34.0%	166	1705	\$365,207	\$362,409	\$363,054	100.2%	76

Source: Willamette Valley Multiple Listing Service

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### October 12, 2020 Market Snapshot | Single Family Residential Marion and Polk Counties

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	49	0.9	1	33.3%	0	20	\$137,320	\$122,425	\$115,718	94.5%	90
\$150,000 - \$199,999	14	57	1.3	6	42.9%	11	64	\$184,511	\$180,559	\$177,034	98.0%	87
\$200,000 - \$224,999	14	33	1.4	6	42.9%	4	58	\$213,866	\$212,970	\$213,300	100.2%	86
\$225,000 - \$249,999	44	39	1.9	14	31.8%	9	138	\$236,632	\$234,479	\$236,057	100.7%	70
\$250,000 - \$274,999	61	40	1.5	20	32.8%	15	238	\$262,003	\$260,264	\$263,219	101.1%	76
\$275,000 - \$299,999	114	39	2.0	38	33.3%	23	340	\$284,645	\$283,692	\$286,771	101.1%	61
\$300,000 - \$324,999	72	47	1.1	50	69.4%	22	408	\$307,870	\$307,554	\$311,461	101.3%	63
\$325,000 - \$349,999	117	50	1.8	89	76.1%	28	386	\$335,137	\$333,947	\$336,758	100.8%	67
\$350,000 - \$374,999	74	45	1.6	42	56.8%	17	280	\$359,530	\$358,139	\$360,545	100.7%	78
\$375,000 - \$399,999	88	48	2.3	25	28.4%	30	232	\$389,028	\$386,273	\$386,816	100.1%	93
\$400,000 - \$424,999	38	51	1.4	14	36.8%	11	163	\$412,316	\$409,523	\$410,064	100.1%	90
\$425,000 - \$449,999	54	71	2.3	23	42.6%	13	141	\$440,056	\$437,457	\$436,485	99.8%	88
\$450,000 - \$474,999	34	41	1.6	6	17.6%	9	130	\$466,850	\$462,222	\$460,568	99.6%	101
\$475,000 - \$499,999	50	68	3.4	12	24.0%	9	88	\$493,933	\$488,967	\$486,043	99.4%	88
\$500,000 - \$524,999	11	50	1.5	1	9.1%	6	45	\$527,742	\$518,021	\$510,580	98.6%	102
\$525,000 - \$549,999	26	52	2.4	6	23.1%	5	65	\$544,891	\$539,711	\$534,186	99.0%	91
\$550,000 - \$574,999	14	102	2.3	6	42.9%	4	37	\$571,814	\$562,116	\$559,423	99.5%	96
\$575,000 - \$599,999	27	85	4.6	1	3.7%	4	35	\$604,419	\$592,067	\$586,834	99.1%	95
\$600,000 - \$649,999	33	82	4.5	2	6.1%	7	44	\$640,660	\$636,978	\$624,044	98.0%	86
\$650,000 - \$699,999	33	79	5.8	2	6.1%	4	34	\$693,135	\$683,214	\$668,899	97.9%	108
\$700,000 - \$799,999	37	131	5.0	6	16.2%	8	44	\$771,904	\$757,026	\$742,002	98.0%	133
\$800,000 - \$899,999	31	99	11.6	5	16.1%	6	16	\$921,622	\$895,434	\$856,558	95.7%	157
\$900,000 - \$999,999	16	144	12.0	4	25.0%	9	8	\$1,029,250	\$1,026,750	\$939,113	91.5%	85
\$1,000,000 - \$1,499,999	33	126	39.6	2	6.1%	9	5	\$1,329,800	\$1,304,000	\$1,178,358	90.4%	100
\$1,500,000 +	10	126	N/A	0	0.0%	3	0	N/A	N/A	N/A	N/A	N/A
Market Totals	1048	61	2.1	381	36.4%	266	3019	\$369,290	\$366,507	\$366,487	100.0%	79

Source: Willamette Valley Multiple Listing Service

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### October 12, 2020 Market Snapshot | Single Family Residential

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	1	N/A	0	4	\$191,975	\$189,475	\$184,750	97.5%	71
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	1	\$250,000	\$250,000	\$215,750	86.3%	108
\$225,000 - \$249,999	2	19	1.3	0	0.0%	0	9	\$239,811	\$240,867	\$240,678	99.9%	45
\$250,000 - \$274,999	4	25	1.4	0	0.0%	0	17	\$262,975	\$261,882	\$267,559	102.2%	237
\$275,000 - \$299,999	8	23	1.1	3	37.5%	3	43	\$287,265	\$284,960	\$288,772	101.3%	62
\$300,000 - \$324,999	9	46	1.1	2	22.2%	2	48	\$311,031	\$310,283	\$313,966	101.2%	51
\$325,000 - \$349,999	11	54	1.4	1	9.1%	4	47	\$332,106	\$330,743	\$336,879	101.9%	56
\$350,000 - \$374,999	16	43	2.7	2	12.5%	2	36	\$358,729	\$355,957	\$359,378	101.0%	60
\$375,000 - \$399,999	8	49	2.3	1	12.5%	0	21	\$391,076	\$386,929	\$389,202	100.6%	76
\$400,000 - \$424,999	5	44	1.2	1	20.0%	0	25	\$411,364	\$411,928	\$411,764	100.0%	90
\$425,000 - \$449,999	10	105	3.5	2	20.0%	0	17	\$431,285	\$434,750	\$436,947	100.5%	90
\$450,000 - \$474,999	4	30	3.4	1	25.0%	0	7	\$461,529	\$461,514	\$463,414	100.4%	82
\$475,000 - \$499,999	2	78	1.3	0	0.0%	1	9	\$485,111	\$484,017	\$482,606	99.7%	86
\$500,000 - \$524,999	1	20	1.2	0	0.0%	2	5	\$515,940	\$515,940	\$514,000	99.6%	63
\$525,000 - \$549,999	1	24	6.0	2	200.0%	0	1	\$535,000	\$535,000	\$530,000	99.1%	123
\$550,000 - \$574,999	1	25	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	1	3	3.0	0	0.0%	0	2	\$602,000	\$602,000	\$584,925	97.2%	51
\$600,000 - \$649,999	1	54	6.0	0	0.0%	1	1	\$650,000	\$650,000	\$625,000	96.2%	55
\$650,000 - \$699,999	0	N/A	0.0	0	N/A	0	1	\$699,000	\$699,900	\$669,000	95.6%	97
\$700,000 - \$799,999	1	133	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	130	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	208	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	87	52	1.8	16	18.4%	15	294	\$348,792	\$347,632	\$350,253	100.8%	75

Source: Willamette Valley Multiple Listing Service



#### Northwest Real Estate



## October 12, 2020 Market Snapshot | Single Family Residential

Central Salem Expired Average Sales Closings Original Sale Days on Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 0 N/A 0.0 0 N/A 0 1 \$99.900 \$99.900 \$115,000 115.1% 43 \$149,999 \$150,000 1 73 2 200.0% 5 18 \$179,972 100.8% 72 0.3 \$177,194 \$178.655 \$199,999 \$200,000 -3 7 0 0.0% 0 13 50 1.4 \$206.515 \$207,477 \$210,877 101.6% \$224,999 \$225,000 -2 78 13 36 2.2 15.4% 5 36 \$231.864 \$232,669 \$236,338 101.6% \$249,999 \$250,000 31 4 28.6% 4 51 \$259,531 \$257.364 \$262,282 101.9% 14 16 64 \$274,999 \$275.000 -2 37 20.0% \$279,985 10 1.8 4 34 \$280,044 \$284,206 101.5% 57 \$299,999 \$300,000 0 101.3% 8 38 2.1 0.0% 1 23 \$313,565 \$305,704 \$309,753 61 \$324,999 \$325.000 -49 10 36 3.3 1 10.0% 4 18 \$329,083 \$328,528 \$335,289 102.1% \$349,999 \$350,000 -2 4 24 12.0 0 0.0% 1 \$369,450 \$369,450 \$358,700 97.1% 45 \$374,999 \$375,000 -4 44 6.0 1 25.0% 0 4 \$398,675 \$394,900 \$390,811 99.0% 63 \$399,999 \$400,000 -0 N/A 0.0 0 N/A 0 1 \$350,000 \$350,000 \$405,000 115.7% 13 \$424,999 \$425,000 -1 5 6.0 0 0.0% 1 1 \$439,900 \$439,900 \$440,444 100.1% 40 \$449,999 \$450,000 -0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$474,999 \$475,000 -0 N/A 0.0 0 N/A 0 1 \$499,900 \$489,900 \$489,900 100.0% 203 \$499,999 \$500,000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$524,999 \$525,000 -0 N/A 0 N/A 0 0 N/A N/A N/A N/A N/A N/A \$549,999 \$550,000 0 1 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$574,999 \$575,000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$599,999 \$600,000 -0 0 \$640,000 \$640,000 \$640,000 0 N/A 0.0 N/A 1 100.0% 38 \$649,999 \$650,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$699,999 \$700,000 0 0 0 N/A 1 N/A N/A N/A N/A N/A N/A N/A \$799,999 \$800,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$899,999 \$900,000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$999,999 \$1,000,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$1,499,999 \$1,500,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A Market

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com)

Totals

Source: Willamette Valley Multiple Listing Service

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## BERKSHIRE HATHAWAY

HomeServices

#### Northwest Real Estate



#### October 12, 2020 Market Snapshot | Single Family Residential Suburban E Salem/North

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	72	1.2	0	0.0%	0	5	\$152,980	\$143,000	\$127,100	88.9%	72
\$150,000 - \$199,999	1	4	0.9	0	0.0%	0	7	\$182,671	\$172,385	\$166,286	96.5%	65
\$200,000 - \$224,999	4	50	6.0	0	0.0%	1	4	\$206,225	\$205,225	\$214,075	104.3%	131
\$225,000 - \$249,999	4	47	2.4	2	50.0%	0	10	\$240,180	\$236,690	\$236,625	100.0%	68
\$250,000 - \$274,999	4	21	1.7	0	0.0%	1	14	\$261,856	\$264,392	\$265,050	100.2%	85
\$275,000 - \$299,999	14	27	1.9	3	21.4%	1	45	\$284,751	\$283,811	\$285,844	100.7%	62
\$300,000 - \$324,999	6	7	0.5	16	266.7%	4	71	\$308,639	\$309,539	\$311,365	100.6%	75
\$325,000 - \$349,999	9	28	1.2	42	466.7%	4	45	\$333,284	\$333,968	\$335,807	100.6%	92
\$350,000 - \$374,999	7	82	1.7	21	300.0%	1	25	\$354,594	\$355,809	\$360,299	101.3%	88
\$375,000 - \$399,999	2	4	1.0	10	500.0%	0	12	\$377,689	\$385,689	\$388,641	100.8%	105
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	5	\$407,717	\$411,717	\$411,847	100.0%	163
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	0	2	\$447,700	\$447,700	\$444,250	99.2%	262
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	1	\$450,000	\$450,000	\$460,000	102.2%	43
\$475,000 - \$499,999	0	N/A	0.0	0	N/A	1	3	\$507,900	\$486,233	\$485,333	99.8%	120
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	1	\$549,900	\$529,900	\$515,000	97.2%	43
\$525,000 - \$549,999	1	89	6.0	0	0.0%	1	1	\$599,900	\$599,900	\$535,000	89.2%	244
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$550,000	\$550,000	\$550,000	100.0%	49
\$575,000 - \$599,999	0	N/A	0.0	0	N/A	0	1	\$599,500	\$599,500	\$594,500	99.2%	124
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	0.0	0	N/A	0	2	\$757,450	\$719,950	\$684,950	95.1%	177
\$700,000 - \$799,999	2	84	12.0	0	0.0%	0	1	\$750,000	\$750,000	\$725,000	96.7%	110
\$800,000 - \$899,999	2	83	6.0	0	0.0%	0	2	\$932,000	\$880,000	\$837,290	95.1%	118
\$900,000 - \$999,999	1	66	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	58	39	1.3	94	162.1%	14	258	\$323,233	\$322,495	\$322,918	100.1%	85

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate



### October 12, 2020 Market Snapshot | Single Family Residential Suburban E Salem/South

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	56	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	28	1.5	0	0.0%	2	4	\$193,700	\$193,700	\$182,000	94.0%	113
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	5	\$211,780	\$209,760	\$210,400	100.3%	67
\$225,000 - \$249,999	4	33	2.2	1	25.0%	1	11	\$221,336	\$222,973	\$230,545	103.4%	54
\$250,000 - \$274,999	7	37	1.2	2	28.6%	2	34	\$261,297	\$260,312	\$264,543	101.6%	64
\$275,000 - \$299,999	17	36	1.9	4	23.5%	4	55	\$281,013	\$280,864	\$285,938	101.8%	51
\$300,000 - \$324,999	11	76	1.7	2	18.2%	2	38	\$305,966	\$305,571	\$310,224	101.5%	59
\$325,000 - \$349,999	5	104	1.6	0	0.0%	2	19	\$333,989	\$331,884	\$335,229	101.0%	67
\$350,000 - \$374,999	2	35	1.5	2	100.0%	0	8	\$355,213	\$356,463	\$361,106	101.3%	63
\$375,000 - \$399,999	2	48	12.0	0	0.0%	0	1	\$369,900	\$369,900	\$375,000	101.4%	144
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	1	4	\$425,950	\$414,950	\$408,500	98.4%	89
\$425,000 - \$449,999	1	54	2.0	0	0.0%	0	3	\$441,000	\$444,667	\$435,833	98.0%	68
\$450,000 - \$474,999	1	14	1.2	0	0.0%	0	5	\$461,960	\$442,980	\$459,600	103.8%	74
\$475,000 - \$499,999	1	17	1.2	0	0.0%	0	5	\$494,520	\$486,700	\$484,440	99.5%	116
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	1	\$519,900	\$519,900	\$519,900	100.0%	45
\$525,000 - \$549,999	0	N/A	0.0	0	N/A	0	1	\$594,900	\$550,000	\$525,000	95.5%	316
\$550,000 - \$574,999	1	17	3.0	0	0.0%	0	2	\$592,500	\$582,500	\$562,500	96.6%	112
\$575,000 - \$599,999	0	N/A	0.0	0	N/A	0	4	\$583,725	\$578,725	\$581,600	100.5%	99
\$600,000 - \$649,999	2	52	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	2	89	4.0	1	50.0%	0	3	\$681,133	\$676,133	\$653,167	96.6%	160
\$700,000 - \$799,999	2	147	3.0	0	0.0%	0	4	\$748,475	\$748,350	\$746,500	99.8%	69
\$800,000 <i>-</i> \$899,999	3	91	N/A	0	0.0%	2	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	39	6.0	0	0.0%	0	1	\$945,000	\$945,000	\$915,000	96.8%	73
\$1,000,000 - \$1,499,999	2	52	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	66	56	1.9	12	18.2%	18	208	\$327,974	\$326,309	\$329,217	100.9%	67

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate

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## October 12, 2020 Market Snapshot | Single Family Residential

Southeast Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	3	105	6.0	2	66.7%	0	3	\$194,500	\$194,500	\$195,333	100.4%	129
\$200,000 - \$224,999	2	63	2.4	1	50.0%	0	5	\$216,760	\$212,660	\$211,380	99.4%	291
\$225,000 - \$249,999	1	28	0.3	1	100.0%	1	18	\$231,464	\$231,461	\$234,657	101.4%	61
\$250,000 - \$274,999	5	45	1.3	1	20.0%	1	24	\$265,671	\$261,608	\$266,228	101.8%	56
\$275,000 - \$299,999	13	59	2.3	1	7.7%	3	34	\$285,337	\$284,040	\$287,093	101.1%	62
\$300,000 - \$324,999	9	49	1.2	6	66.7%	4	45	\$306,931	\$306,615	\$311,131	101.5%	62
\$325,000 - \$349,999	32	57	3.4	5	15.6%	6	56	\$337,104	\$334,654	\$337,864	101.0%	55
\$350,000 - \$374,999	16	40	2.5	3	18.8%	3	38	\$361,858	\$360,234	\$361,866	100.5%	66
\$375,000 - \$399,999	19	46	3.2	2	10.5%	6	36	\$385,767	\$383,817	\$385,678	100.5%	70
\$400,000 - \$424,999	9	32	1.5	5	55.6%	0	35	\$413,046	\$408,939	\$410,971	100.5%	76
\$425,000 - \$449,999	11	58	2.2	6	54.5%	5	30	\$443,312	\$437,835	\$435,293	99.4%	101
\$450,000 - \$474,999	7	41	1.5	0	0.0%	2	28	\$467,932	\$461,861	\$461,111	99.8%	126
\$475,000 - \$499,999	8	102	3.2	3	37.5%	4	15	\$490,893	\$485,819	\$482,977	99.4%	93
\$500,000 - \$524,999	5	64	2.7	0	0.0%	1	11	\$521,545	\$513,518	\$511,173	99.5%	132
\$525,000 - \$549,999	5	60	2.5	1	20.0%	1	12	\$547,017	\$540,350	\$538,312	99.6%	90
\$550,000 - \$574,999	0	N/A	0.0	1	N/A	1	8	\$572,338	\$564,138	\$559,775	99.2%	84
\$575,000 - \$599,999	3	48	3.0	0	0.0%	1	6	\$588,633	\$587,800	\$587,029	99.9%	72
\$600,000 - \$649,999	5	108	3.0	0	0.0%	2	10	\$649,100	\$637,190	\$621,900	97.6%	101
\$650,000 - \$699,999	5	41	3.8	0	0.0%	1	8	\$676,375	\$669,738	\$664,488	99.2%	82
\$700,000 - \$799,999	6	73	6.0	1	16.7%	1	6	\$775,614	\$765,597	\$762,263	99.6%	125
\$800,000 - \$899,999	9	49	27.0	1	11.1%	0	2	\$874,475	\$874,475	\$849,975	97.2%	137
\$900,000 - \$999,999	2	123	N/A	2	100.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	3	58	18.0	0	0.0%	1	1	\$1,250,000	\$1,250,000	\$1,100,000	88.0%	67
\$1,500,000 +	2	51	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	180	57	2.5	42	23.3%	45	431	\$395,422	\$392,010	\$392,492	100.1%	80

Source: Willamette Valley Multiple Listing Service

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## October 12, 2020 Market Snapshot | Single Family Residential

South Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	3	\$181,667	\$185,000	\$178,337	96.4%	114
\$200,000 - \$224,999	1	43	3.0	0	0.0%	0	2	\$204,700	\$204,700	\$210,250	102.7%	30
\$225,000 - \$249,999	1	84	1.0	1	100.0%	1	6	\$236,300	\$236,300	\$237,817	100.6%	51
\$250,000 - \$274,999	1	95	0.7	2	200.0%	0	9	\$263,856	\$263,311	\$261,778	99.4%	40
\$275,000 - \$299,999	6	38	2.3	0	0.0%	1	16	\$286,406	\$285,375	\$287,900	100.9%	59
\$300,000 - \$324,999	3	42	0.9	0	0.0%	1	21	\$301,533	\$302,010	\$310,481	102.8%	42
\$325,000 - \$349,999	4	35	1.0	2	50.0%	2	24	\$334,284	\$333,455	\$338,260	101.4%	55
\$350,000 - \$374,999	3	30	0.6	1	33.3%	2	29	\$359,462	\$357,652	\$360,011	100.7%	74
\$375,000 - \$399,999	12	35	2.1	0	0.0%	4	35	\$386,517	\$383,301	\$384,897	100.4%	86
\$400,000 - \$424,999	5	88	3.8	0	0.0%	1	8	\$412,225	\$410,850	\$412,625	100.4%	67
\$425,000 - \$449,999	2	109	0.9	1	50.0%	2	14	\$444,314	\$438,964	\$435,807	99.3%	86
\$450,000 - \$474,999	4	39	1.8	1	25.0%	2	13	\$475,662	\$465,662	\$459,900	98.8%	125
\$475,000 - \$499,999	11	72	5.1	1	9.1%	2	13	\$489,954	\$486,038	\$487,669	100.3%	84
\$500,000 - \$524,999	1	40	1.2	0	0.0%	2	5	\$520,960	\$512,960	\$508,800	99.2%	56
\$525,000 - \$549,999	6	49	4.0	0	0.0%	1	9	\$543,589	\$539,711	\$533,811	98.9%	87
\$550,000 - \$574,999	1	60	1.0	1	100.0%	1	6	\$583,983	\$566,617	\$561,067	99.0%	114
\$575,000 - \$599,999	4	46	3.4	0	0.0%	1	7	\$636,700	\$596,986	\$588,343	98.6%	113
\$600,000 - \$649,999	7	104	8.4	0	0.0%	1	5	\$643,540	\$641,740	\$632,374	98.5%	122
\$650,000 - \$699,999	9	82	9.0	0	0.0%	1	6	\$688,281	\$680,781	\$668,758	98.2%	81
\$700,000 - \$799,999	7	130	4.7	0	0.0%	2	9	\$814,756	\$770,861	\$744,056	96.5%	146
\$800,000 - \$899,999	7	148	7.0	0	0.0%	1	6	\$916,833	\$896,833	\$879,333	98.0%	114
\$900,000 - \$999,999	2	24	4.0	0	0.0%	3	3	\$998,000	\$998,000	\$952,636	95.5%	87
\$1,000,000 - \$1,499,999	7	112	42.0	0	0.0%	3	1	\$1,500,000	\$1,400,000	\$1,250,000	89.3%	172
\$1,500,000 +	1	120	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	105	74	2.5	10	9.5%	35	250	\$439,365	\$433,048	\$430,814	99.5%	80

Source: Willamette Valley Multiple Listing Service

#### Northwest Real Estate



## October 12, 2020 Market Snapshot | Single Family Residential

Northwest Salem

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	2	\$129,500	\$120,000	\$139,825	116.5%	105
\$150,000 - \$199,999	1	61	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$200,000 - \$224,999	1	39	2.0	1	100.0%	0	3	\$209,967	\$209,967	\$217,667	103.7%	42
\$225,000 - \$249,999	1	17	0.8	0	0.0%	0	8	\$234,825	\$231,075	\$234,588	101.5%	68
\$250,000 - \$274,999	2	39	0.9	1	50.0%	1	14	\$264,664	\$259,557	\$260,688	100.4%	57
\$275,000 - \$299,999	7	52	2.0	0	0.0%	2	21	\$296,195	\$286,233	\$286,810	100.2%	71
\$300,000 - \$324,999	7	32	1.1	3	42.9%	4	40	\$310,248	\$309,034	\$311,756	100.9%	55
\$325,000 - \$349,999	9	60	0.9	2	22.2%	1	59	\$335,747	\$334,470	\$337,577	100.9%	72
\$350,000 - \$374,999	7	30	0.8	3	42.9%	4	51	\$356,392	\$356,185	\$359,677	101.0%	73
\$375,000 - \$399,999	9	57	1.2	3	33.3%	5	44	\$384,038	\$385,372	\$386,911	100.4%	101
\$400,000 - \$424,999	6	16	1.2	3	50.0%	3	29	\$411,451	\$407,986	\$406,251	99.6%	93
\$425,000 - \$449,999	8	54	2.7	3	37.5%	0	18	\$441,206	\$437,606	\$438,800	100.3%	66
\$450,000 - \$474,999	3	25	0.9	1	33.3%	1	21	\$463,319	\$458,726	\$459,950	100.3%	87
\$475,000 - \$499,999	9	55	4.2	2	22.2%	0	13	\$485,923	\$484,723	\$483,285	99.7%	76
\$500,000 - \$524,999	1	59	1.0	1	100.0%	0	6	\$517,450	\$508,267	\$507,800	99.9%	68
\$525,000 - \$549,999	3	50	6.0	1	33.3%	0	3	\$538,967	\$538,967	\$538,967	100.0%	42
\$550,000 - \$574,999	1	95	3.0	1	100.0%	0	2	\$569,900	\$569,900	\$564,950	99.1%	40
\$575,000 - \$599,999	6	87	12.0	0	0.0%	0	3	\$601,000	\$597,967	\$581,300	97.2%	71
\$600,000 - \$649,999	9	60	9.0	0	0.0%	1	6	\$656,641	\$656,641	\$632,308	96.3%	58
\$650,000 - \$699,999	7	129	21.0	0	0.0%	1	2	\$677,450	\$662,450	\$658,250	99.4%	123
\$700,000 - \$799,999	3	405	2.6	1	33.3%	2	7	\$754,800	\$744,814	\$722,569	97.0%	172
\$800,000 - \$899,999	1	73	6.0	1	100.0%	0	1	\$825,000	\$825,000	\$800,000	97.0%	120
\$900,000 - \$999,999	1	137	6.0	0	0.0%	1	1	\$1,295,000	\$1,295,000	\$950,000	73.4%	81
\$1,000,000 - \$1,499,999	6	211	N/A	1	16.7%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	108	75	1.8	28	25.9%	28	354	\$384,940	\$382,548	\$382,243	99.9%	77

Source: Willamette Valley Multiple Listing Service

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#### Northwest Real Estate



## October 12, 2020 Market Snapshot | Single Family Residential Benton County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	1	2	\$147,000	\$124,450	\$112,250	90.2%	225
\$150,000 - \$199,999	2	158	3.0	0	0.0%	2	4	\$191,225	\$188,500	\$185,000	98.1%	68
\$200,000 - \$224,999	2	177	2.0	1	50.0%	1	6	\$218,550	\$216,717	\$213,008	98.3%	54
\$225,000 - \$249,999	3	36	3.6	1	33.3%	0	5	\$250,940	\$240,980	\$234,800	97.4%	97
\$250,000 - \$274,999	9	30	3.4	2	22.2%	0	16	\$271,931	\$262,206	\$263,467	100.5%	123
\$275,000 - \$299,999	22	31	4.7	2	9.1%	1	28	\$284,236	\$280,743	\$285,191	101.6%	88
\$300,000 - \$324,999	17	29	2.4	3	17.6%	2	42	\$304,156	\$302,819	\$311,631	102.9%	87
\$325,000 - \$349,999	17	30	2.1	8	47.1%	6	48	\$335,743	\$334,202	\$337,002	100.8%	66
\$350,000 - \$374,999	7	91	0.7	15	214.3%	2	59	\$360,022	\$358,641	\$361,635	100.8%	78
\$375,000 - \$399,999	14	63	1.6	10	71.4%	0	52	\$385,951	\$385,538	\$385,736	100.1%	81
\$400,000 - \$424,999	15	66	1.7	9	60.0%	8	54	\$416,852	\$412,982	\$412,769	99.9%	95
\$425,000 - \$449,999	13	97	2.3	4	30.8%	7	34	\$431,138	\$427,197	\$436,323	102.1%	88
\$450,000 - \$474,999	12	79	2.9	4	33.3%	5	25	\$465,589	\$458,313	\$459,733	100.3%	78
\$475,000 - \$499,999	19	88	3.9	1	5.3%	4	29	\$489,786	\$486,441	\$483,352	99.4%	72
\$500,000 - \$524,999	6	161	1.3	3	50.0%	0	27	\$501,017	\$499,724	\$511,417	102.3%	91
\$525,000 - \$549,999	8	87	2.1	0	0.0%	3	23	\$544,772	\$534,593	\$532,733	99.7%	110
\$550,000 - \$574,999	1	26	0.8	0	0.0%	0	8	\$544,250	\$544,250	\$560,090	102.9%	39
\$575,000 - \$599,999	6	79	1.8	1	16.7%	3	20	\$599,140	\$588,635	\$585,299	99.4%	155
\$600,000 - \$649,999	7	43	3.0	1	14.3%	4	14	\$624,200	\$618,450	\$613,964	99.3%	66
\$650,000 - \$699,999	11	81	6.0	0	0.0%	2	11	\$680,718	\$669,582	\$667,148	99.6%	65
\$700,000 <i>-</i> \$799,999	11	101	4.4	2	18.2%	0	15	\$770,263	\$752,997	\$741,185	98.4%	113
\$800,000 <i>-</i> \$899,999	9	116	13.5	0	0.0%	5	4	\$869,500	\$863,500	\$845,552	97.9%	103
\$900,000 - \$999,999	3	212	4.5	0	0.0%	1	4	\$993,750	\$998,750	\$950,000	95.1%	66
\$1,000,000 - \$1,499,999	5	35	30.0	0	0.0%	3	1	\$1,475,900	\$1,475,900	\$1,450,000	98.2%	45
\$1,500,000 +	2	242	12.0	0	0.0%	4	1	\$2,225,000	\$1,900,000	\$1,900,000	100.0%	1,493
Market Totals	221	72	2.5	67	30.3%	64	532	\$433,226	\$428,536	\$429,969	100.3%	90

Source: Willamette Valley Multiple Listing Service

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## October 12, 2020 Market Snapshot | Single Family Residential

Linn County

											Linn (	County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	5	0.4	2	200.0%	0	16	\$120,219	\$114,000	\$106,981	93.8%	63
\$150,000 - \$199,999	22	76	2.8	2	9.1%	7	48	\$185,371	\$180,548	\$178,490	98.9%	90
\$200,000 - \$224,999	17	62	1.8	1	5.9%	5	56	\$215,288	\$212,008	\$214,556	101.2%	82
\$225,000 - \$249,999	34	66	2.1	5	14.7%	11	99	\$234,054	\$232,435	\$234,963	101.1%	62
\$250,000 - \$274,999	49	44	2.3	4	8.2%	10	128	\$259,601	\$258,051	\$262,068	101.6%	61
\$275,000 <i>-</i> \$299,999	49	55	2.2	12	24.5%	7	134	\$286,671	\$285,886	\$286,095	100.1%	69
\$300,000 - \$324,999	30	37	1.7	9	30.0%	6	107	\$313,228	\$312,251	\$313,509	100.4%	79
\$325,000 - \$349,999	28	52	1.6	12	42.9%	20	105	\$336,110	\$334,068	\$335,426	100.4%	89
\$350,000 - \$374,999	20	70	1.6	12	60.0%	10	77	\$362,808	\$361,611	\$361,611	100.0%	100
\$375,000 - \$399,999	25	55	2.1	14	56.0%	5	70	\$392,274	\$389,894	\$388,407	99.6%	104
\$400,000 - \$424,999	14	66	1.9	19	135.7%	4	45	\$415,972	\$414,734	\$410,627	99.0%	76
\$425,000 - \$449,999	19	59	3.4	12	63.2%	4	34	\$442,893	\$439,684	\$434,468	98.8%	72
\$450,000 - \$474,999	10	69	2.7	3	30.0%	0	22	\$458,595	\$455,345	\$459,408	100.9%	79
\$475,000 - \$499,999	13	75	6.5	1	7.7%	1	12	\$490,637	\$490,712	\$487,919	99.4%	79
\$500,000 - \$524,999	2	24	0.9	0	0.0%	0	14	\$511,764	\$506,979	\$510,429	100.7%	95
\$525,000 - \$549,999	4	52	4.0	1	25.0%	2	6	\$544,117	\$541,617	\$537,917	99.3%	83
\$550,000 - \$574,999	4	41	2.7	0	0.0%	0	9	\$604,833	\$565,389	\$555,111	98.2%	206
\$575,000 - \$599,999	6	67	6.0	0	0.0%	0	6	\$598,333	\$596,500	\$577,500	96.8%	115
\$600,000 - \$649,999	5	72	6.0	0	0.0%	2	5	\$643,960	\$634,600	\$627,000	98.8%	102
\$650,000 - \$699,999	2	41	2.4	2	100.0%	1	5	\$706,380	\$694,400	\$683,800	98.5%	158
\$700,000 - \$799,999	6	53	4.0	1	16.7%	2	9	\$723,822	\$723,822	\$742,778	102.6%	62
\$800,000 - \$899,999	8	178	24.0	0	0.0%	2	2	\$862,500	\$847,450	\$822,500	97.1%	109
\$900,000 - \$999,999	2	62	12.0	0	0.0%	1	1	\$985,000	\$947,000	\$910,000	96.1%	111
\$1,000,000 - \$1,499,999	4	197	12.0	0	0.0%	1	2	\$1,400,000	\$1,325,000	\$1,225,000	92.5%	609
\$1,500,000 +	4	519	24.0	0	0.0%	0	1	\$4,750,000	\$3,995,000	\$3,650,000	91.4%	542
Market Totals	378	66	2.2	112	29.6%	101	1013	\$330,342	\$327,065	\$326,925	100.0%	82

Source: Willamette Valley Multiple Listing Service

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## Northwest Real Estate



## October 12, 2020 Market Snapshot | Single Family Residential Marion County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	9	\$126,967	\$110,400	\$101,022	91.5%	88
\$150,000 - \$199,999	2	61	0.6	1	50.0%	1	20	\$187,380	\$181,335	\$174,720	96.4%	104
\$200,000 - \$224,999	1	10	0.4	4	400.0%	1	16	\$223,869	\$222,623	\$216,456	97.2%	76
\$225,000 - \$249,999	9	44	1.9	2	22.2%	1	28	\$245,304	\$237,975	\$235,732	99.1%	77
\$250,000 - \$274,999	16	58	2.3	3	18.8%	4	42	\$263,096	\$259,631	\$260,833	100.5%	66
\$275,000 - \$299,999	18	32	2.3	6	33.3%	4	47	\$282,319	\$283,664	\$285,402	100.6%	63
\$300,000 - \$324,999	8	72	0.9	4	50.0%	2	54	\$306,724	\$307,566	\$312,149	101.5%	56
\$325,000 - \$349,999	14	46	1.4	25	178.6%	2	60	\$334,613	\$334,378	\$334,858	100.1%	58
\$350,000 - \$374,999	10	36	1.4	7	70.0%	2	42	\$362,133	\$360,331	\$361,900	100.4%	91
\$375,000 - \$399,999	12	80	1.4	4	33.3%	10	52	\$396,527	\$390,485	\$387,498	99.2%	112
\$400,000 - \$424,999	7	83	1.0	3	42.9%	5	43	\$414,833	\$410,993	\$410,893	100.0%	97
\$425,000 - \$449,999	10	54	1.6	8	80.0%	3	38	\$436,424	\$436,355	\$436,324	100.0%	83
\$450,000 - \$474,999	10	41	1.4	2	20.0%	2	42	\$467,392	\$464,623	\$460,332	99.1%	100
\$475,000 - \$499,999	13	64	3.0	4	30.8%	1	26	\$500,986	\$496,351	\$489,757	98.7%	82
\$500,000 - \$524,999	3	36	1.8	0	0.0%	1	10	\$531,559	\$520,654	\$512,159	98.4%	149
\$525,000 - \$549,999	8	59	2.0	2	25.0%	2	24	\$544,587	\$537,837	\$533,428	99.2%	89
\$550,000 - \$574,999	7	158	2.6	2	28.6%	2	16	\$569,363	\$558,800	\$558,384	99.9%	111
\$575,000 - \$599,999	9	96	6.0	1	11.1%	1	9	\$608,611	\$595,256	\$588,544	98.9%	115
\$600,000 - \$649,999	5	71	1.9	1	20.0%	1	16	\$624,731	\$623,862	\$616,688	98.8%	73
\$650,000 - \$699,999	7	63	4.7	1	14.3%	0	9	\$707,089	\$693,744	\$673,256	97.0%	123
\$700,000 - \$799,999	13	102	7.8	4	30.8%	1	10	\$751,090	\$743,180	\$728,403	98.0%	149
\$800,000 - \$899,999	8	60	16.0	1	12.5%	2	3	\$940,667	\$875,667	\$836,500	95.5%	289
\$900,000 - \$999,999	6	106	12.0	1	16.7%	3	3	\$1,000,000	\$993,333	\$930,000	93.6%	87
\$1,000,000 - \$1,499,999	10	138	30.0	0	0.0%	1	2	\$1,374,500	\$1,360,000	\$1,209,445	88.9%	104
\$1,500,000 +	2	74	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	208	68	2.0	86	41.3%	52	621	\$393,915	\$390,118	\$387,333	99.3%	86

Source: Willamette Valley Multiple Listing Service

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## October 12, 2020 Market Snapshot | Single Family Residential

Polk County

											POIK (	County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	18	2.0	1	100.0%	0	3	\$159,967	\$133,333	\$125,000	93.8%	133
\$150,000 - \$199,999	5	38	6.0	0	0.0%	3	5	\$174,340	\$172,340	\$173,600	100.7%	57
\$200,000 - \$224,999	2	12	1.3	0	0.0%	2	9	\$208,967	\$207,867	\$212,469	102.2%	58
\$225,000 - \$249,999	9	39	4.5	5	55.6%	0	12	\$248,508	\$241,550	\$239,292	99.1%	95
\$250,000 - \$274,999	8	31	1.5	7	87.5%	2	33	\$260,418	\$261,406	\$262,603	100.5%	67
\$275,000 - \$299,999	21	45	2.8	19	90.5%	1	45	\$285,844	\$286,604	\$289,513	101.0%	64
\$300,000 - \$324,999	11	37	1.0	17	154.5%	2	68	\$306,064	\$306,743	\$310,862	101.3%	80
\$325,000 - \$349,999	23	43	2.4	11	47.8%	3	58	\$339,658	\$337,425	\$337,798	100.1%	86
\$350,000 - \$374,999	9	69	1.1	3	33.3%	2	49	\$362,207	\$359,560	\$360,543	100.3%	98
\$375,000 - \$399,999	20	39	4.4	4	20.0%	5	27	\$393,043	\$385,835	\$386,532	100.2%	89
\$400,000 - \$424,999	6	52	2.8	2	33.3%	1	13	\$408,208	\$406,285	\$408,723	100.6%	84
\$425,000 - \$449,999	11	80	3.7	3	27.3%	2	18	\$445,122	\$437,917	\$435,611	99.5%	88
\$450,000 - \$474,999	5	65	2.3	1	20.0%	2	13	\$465,707	\$466,168	\$460,707	98.8%	76
\$475,000 - \$499,999	6	51	12.0	2	33.3%	0	3	\$509,500	\$492,833	\$486,500	98.7%	77
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	6	\$556,133	\$535,300	\$505,983	94.5%	90
\$525,000 - \$549,999	2	8	0.9	0	0.0%	0	14	\$538,900	\$537,836	\$532,064	98.9%	78
\$550,000 - \$574,999	3	42	9.0	0	0.0%	0	2	\$544,950	\$544,950	\$557,500	102.3%	42
\$575,000 - \$599,999	4	145	8.0	0	0.0%	1	3	\$582,350	\$582,350	\$589,017	101.1%	76
\$600,000 - \$649,999	4	92	4.8	1	25.0%	0	5	\$650,960	\$646,960	\$630,240	97.4%	113
\$650,000 - \$699,999	3	41	6.0	0	0.0%	1	3	\$683,300	\$683,300	\$679,967	99.5%	77
\$700,000 - \$799,999	3	127	2.6	0	0.0%	1	7	\$776,986	\$769,843	\$760,714	98.8%	100
\$800,000 - \$899,999	1	588	3.0	2	200.0%	1	2	\$992,500	\$992,500	\$872,450	87.9%	168
\$900,000 - \$999,999	2	498	N/A	1	50.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	4	58	24.0	1	25.0%	2	1	\$1,150,000	\$1,150,000	\$1,122,900	97.6%	51
\$1,500,000 +	5	178	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	168	64	2.5	80	47.6%	33	399	\$363,515	\$361,177	\$360,673	99.9%	82

Source: Willamette Valley Multiple Listing Service

#### Northwest Real Estate



### October 12, 2020 Market Snapshot | Single Family Residential Outside 4 County Area

										Outside -		., , ,, ,
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	91	2.0	0	0.0%	0	9	\$120,411	\$117,644	\$106,211	90.3%	99
\$150,000 - \$199,999	2	76	0.7	3	150.0%	2	18	\$189,739	\$184,739	\$178,410	96.6%	88
\$200,000 - \$224,999	8	100	3.7	1	12.5%	3	13	\$223,662	\$216,192	\$213,041	98.5%	140
\$225,000 - \$249,999	7	81	2.3	0	0.0%	2	18	\$238,421	\$238,921	\$239,108	100.1%	86
\$250,000 - \$274,999	4	37	0.9	2	50.0%	3	28	\$270,342	\$263,011	\$261,775	99.5%	108
\$275,000 - \$299,999	7	49	1.4	6	85.7%	6	30	\$289,430	\$283,643	\$286,546	101.0%	96
\$300,000 - \$324,999	10	71	1.5	3	30.0%	3	39	\$309,535	\$308,542	\$310,705	100.7%	116
\$325,000 - \$349,999	7	53	1.1	8	114.3%	1	37	\$339,705	\$334,807	\$335,685	100.3%	84
\$350,000 - \$374,999	1	31	0.2	5	500.0%	5	33	\$355,318	\$355,329	\$359,171	101.1%	50
\$375,000 - \$399,999	16	49	2.3	4	25.0%	4	42	\$390,336	\$384,676	\$386,413	100.5%	68
\$400,000 - \$424,999	6	104	1.2	1	16.7%	3	30	\$412,800	\$409,363	\$413,583	101.0%	177
\$425,000 - \$449,999	9	51	1.7	3	33.3%	5	32	\$438,319	\$435,648	\$433,759	99.6%	74
\$450,000 - \$474,999	4	21	0.9	1	25.0%	2	27	\$462,900	\$456,874	\$458,784	100.4%	88
\$475,000 - \$499,999	5	245	2.3	5	100.0%	5	13	\$496,738	\$489,031	\$488,508	99.9%	86
\$500,000 - \$524,999	3	137	1.1	0	0.0%	0	17	\$522,776	\$515,888	\$509,782	98.8%	136
\$525,000 - \$549,999	7	79	6.0	1	14.3%	5	7	\$566,350	\$545,490	\$536,857	98.4%	159
\$550,000 - \$574,999	6	75	2.1	1	16.7%	0	17	\$572,123	\$566,094	\$560,259	99.0%	105
\$575,000 - \$599,999	3	127	1.8	4	133.3%	2	10	\$606,490	\$584,500	\$584,250	100.0%	107
\$600,000 - \$649,999	9	122	5.4	2	22.2%	2	10	\$644,860	\$633,350	\$627,270	99.0%	109
\$650,000 - \$699,999	10	78	4.0	4	40.0%	5	15	\$690,679	\$678,972	\$672,409	99.0%	92
\$700,000 - \$799,999	7	186	3.2	2	28.6%	5	13	\$743,465	\$729,208	\$740,154	101.5%	131
\$800,000 - \$899,999	5	66	4.3	1	20.0%	0	7	\$848,386	\$848,529	\$834,586	98.4%	163
\$900,000 - \$999,999	5	137	5.0	1	20.0%	5	6	\$1,170,000	\$1,041,500	\$970,667	93.2%	239
\$1,000,000 - \$1,499,999	12	282	7.2	1	8.3%	4	10	\$1,279,290	\$1,266,790	\$1,200,490	94.8%	206
\$1,500,000 +	16	281	32.0	0	0.0%	4	3	\$2,458,333	\$2,458,333	\$2,166,667	88.1%	284
Market Totals	172	119	2.1	59	34.3%	76	484	\$442,811	\$435,688	\$431,313	99.0%	105

Source: Willamette Valley Multiple Listing Service

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