HomeServices

#### Northwest Real Estate



# May 25, 2020 Market Snapshot | Single Family Residential Eugene/Springfield

Number Number Expired Average Sales Closings Original Final Sale Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 1 175 0.40 0.0% 0 16 \$103.894 \$103.638 \$103.096 99.5% 57 \$149,999 \$150,000 13 109 1.9 13 100.0% 7 41 \$188.620 \$182.583 \$179,982 34 98.6% \$199,999 \$200,000 0.8 11 1 45 23 44 183.3% \$215,658 \$213,653 \$214,967 100.6% 6 \$224,999 \$225,000 -35 0.8 37 7 102 23 13 284.6% \$241.582 \$237.950 \$239,310 100.6% \$249,999 \$250,000 79 0.6 45 321.4% 14 130 \$263.397 \$260.845 \$262,611 100.7% 23 14 \$274,999 \$275.000 -7 20 39 0.8 63 315.0% 28 142 \$289,654 \$284,725 \$286,048 100.5% \$299,999 \$300,000 -52 0.7 27 100.1% 192.9% 120 \$312,822 \$310,239 22 14 6 \$310,472 \$324,999 \$325.000 -29 9 23 44 1.0 126.1% 143 \$338,116 \$335,844 \$335,843 100.0% 24 \$349,999 \$350,000 -7 21 61 1.3 38 181.0% 96 \$367,611 \$359,898 \$360,133 100.1% 33 \$374,999 \$375,000 -28 69 1.7 31 110.7% 10 98 \$390,720 \$386,981 \$386,586 99.9% 34 \$399,999 \$400,000 -13 59 1.4 13 100.0% 5 54 \$419,432 \$410,671 \$409.730 99.8% 30 \$424,999 \$425,000 -15 32 1.9 23 153.3% 11 48 \$448,451 \$437,355 \$434,727 99.4% 46 \$449,999 \$450,000 -9 12 68 2.3 75.0% 5 31 \$476,438 \$463,945 \$459,553 99.1% 36 \$474,999 \$475,000 -28 73 3.8 18 64.3% 6 44 \$494.670 \$487.393 \$486.934 99.9% 42 \$499,999 \$500,000 5 5 4 45 1.0 125.0% 23 \$522,288 \$513.342 \$512,469 99.8% 36 \$524,999 \$525,000 22 55 4.3 12 54.5% 8 31 \$553,310 \$541.184 \$535.661 99.0% 38 \$549,999 \$550,000 47 9 50.0% 3 20 \$590.630 \$573.035 \$558,930 97.5% 69 18 5 4 \$574,999 \$575,000 9 105 2.8 12 133.3% 19 \$629,458 \$598.874 \$590,395 98.6% 74 6 \$599,999 \$600,000 -3.1 99.0% 30 12 68 6 50.0% 3 23 \$633,335 \$632,065 \$625,448 \$649,999 \$650,000 3 99.4% 15 7.5 6 40.0% 12 \$682,917 \$670,792 42 86 \$674,833 \$699,999 \$700,000 19 18 77 5.7 6 33.3% 3 \$767,605 \$752,342 \$740,429 57 98.4% \$799,999 \$800,000 12 62 18.0 1 8.3% 2 99.8% 10 4 \$843,475 \$843,475 \$842,100 \$899,999 \$900.000 2 2 3 5 51 10.0 40.0% \$1,051,333 \$1,008,333 \$956,667 94.9% 75 \$999,999 \$1,000,000 2 3 99 374 4 6 12.0 66.7% \$1,141,667 \$1,133,333 \$1,070,000 94.4% \$1,499,999 \$1,500,000 5 0 0.0% 3 0 N/A N/A 128 N/A N/A N/A N/A Market Totals

Source: Regional Multiple Listing Service (RMLS™)

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HomeServices

#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential Hayden Bridge

Expired Sales Closings Listings Original Sale Pending Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 0 N/A 0.0 0 N/A 0 1 \$145,000 \$145,000 \$145,000 100.0% 0 \$149,999 \$150,000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$199,999 \$200,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$224,999 \$225,000 -0 0 N/A  $\Omega$ 2 99.5% N/A 0.0 \$215,000 \$237,500 \$236,250 31 \$249,999 \$250,000 1 117 1.5 4 400.0% 1 4 \$258,250 \$257,000 \$268,000 19 1043% \$274,999 \$275.000 -2 1 50.0% 0 48 1.1 11 \$291,973 \$285,609 \$288,827 101.1% 12 \$299,999 \$300,000 3 1 49 300.0% 0 10 \$305,410 \$303,830 \$307,470 101.2% 0.6 14 \$324,999 \$325.000 -0 0 2 5 0 N/A 0.0 N/A \$337,450 \$337,450 \$342,200 101.4% \$349,999 \$350,000 -2 7 1 0.9 1 100.0% 0 \$358,643 \$351,929 \$354,571 100.8% 37 \$374,999 \$375,000 -2 54 12.0 0 0.0% 0 1 \$397,000 \$397,000 \$397,000 100.0% 4 \$399,999 \$400,000 0 N/A 0.0 1 N/A 0 4 \$409,000 \$409,000 \$408,000 99.8% 3 \$424,999 \$425,000 -0 N/A 0.0 1 N/A 0 3 \$431,475 \$431,475 \$439,709 101.9% 29 \$449,999 \$450,000 -0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$474,999 \$475,000 -0 N/A 0.0 0 N/A 0 2 \$507,000 \$507,000 \$489.750 96.6% 42 \$499,999 \$500,000 0 0.0% 0 0 1 132 N/A N/A N/A N/A N/A N/A \$524,999 \$525,000 -1 143 1 100.0% 1 1 \$540,000 \$540,000 \$540,000 100.0% 5 6.0 \$549,999 \$550,000 0 0 N/A 0 0 N/A N/A N/A N/A N/A N/A N/A \$574,999 \$575,000 0 N/A N/A 1 N/A 1 0 N/A N/A N/A N/A N/A \$599,999 \$600,000 -0 0 2 96.9% 0 N/A 0.0 N/A \$637,400 \$637,400 \$617,500 55 \$649,999 \$650,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$699,999 \$700,000 0 0 0 N/A 0 N/A N/A N/A N/A N/A N/A N/A \$799,999 \$800,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$899,999 \$900.000 0 0 N/A N/A 0 N/A 0 N/A N/A N/A N/A N/A \$999,999 \$1,000,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$1,499,999 \$1,500,000 0 0 0 N/A N/A N/A 1 N/A N/A N/A N/A N/A Market \$344,207

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com)

Totals

Source: Regional Multiple Listing Service (RMLS™)

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HomeServices

#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

Thurston

|                                 |                                    |   |                           |                                     |                  |   |                                |  |   |   |                              | urston                                  |
|---------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range                  | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999              | 1                                  | 175                                       | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$150,000 -<br>\$199,999        | 4                                  | 160                                       | 3.4                       | 2                                   | 50.0%            | 0   | 7                              | \$199,429  | \$188,714                                       | \$185,800                                 | 98.5%                        | 87                                      |
| \$200,000 -<br>\$224,999        | 0                                  | N/A                                       | 0.0                       | 4                                   | N/A              | 0   | 5                              | \$221,780  | \$223,580                                       | \$213,100                                 | 95.3%                        | 39                                      |
| \$225,000 -<br>\$249,999        | 2                                  | 35  | 1.7                       | 7                                   | 350.0%           | 1   | 7                              | \$239,957  | \$239,957                                       | \$243,443                                 | 101.5%                       | 14                                      |
| \$250,000 -<br>\$274,999        | 2                                  | 259                                       | 0.7                       | 8                                   | 400.0%           | 4   | 18                             | \$266,239  | \$263,967                                       | \$262,911                                 | 99.6%                        | 27                                      |
| \$275,000 <i>-</i><br>\$299,999 | 4                                  | 43  | 1.4                       | 6                                   | 150.0%           | 1   | 17                             | \$299,576  | \$286,894                                       | \$286,500                                 | 99.9%                        | 30                                      |
| \$300,000 -<br>\$324,999        | 0                                  | N/A                                       | 0.0                       | 8                                   | N/A              | 1   | 10                             | \$304,270  | \$304,270                                       | \$312,380                                 | 102.7%                       | 5                                       |
| \$325,000 -<br>\$349,999        | 4                                  | 38  | 1.6                       | 5                                   | 125.0%           | 1   | 15                             | \$341,267  | \$339,333                                       | \$339,673                                 | 100.1%                       | 12                                      |
| \$350,000 -<br>\$374,999        | 5                                  | 109                                       | 3.3                       | 10                                  | 200.0%           | 0   | 9                              | \$358,822  | \$354,267                                       | \$357,278                                 | 100.8%                       | 35                                      |
| \$375,000 -<br>\$399,999        | 6                                  | 58  | 3.0                       | 4                                   | 66.7%            | 4   | 12                             | \$397,467  | \$391,300                                       | \$384,542                                 | 98.3%                        | 37                                      |
| \$400,000 -<br>\$424,999        | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 1   | 5                              | \$431,000  | \$407,800                                       | \$404,300                                 | 99.1%                        | 64                                      |
| \$425,000 -<br>\$449,999        | 3                                  | 44  | 9.0                       | 3                                   | 100.0%           | 0   | 2                              | \$439,500  | \$429,200                                       | \$429,750                                 | 100.1%                       | 30                                      |
| \$450,000 -<br>\$474,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$459,900  | \$459,900                                       | \$456,000                                 | 99.2%                        | 52                                      |
| \$475,000 -<br>\$499,999        | 2                                  | 51  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$500,000 -<br>\$524,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 2                              | \$532,400  | \$519,450                                       | \$511,000                                 | 98.4%                        | 89                                      |
| \$525,000 -<br>\$549,999        | 1                                  | 103                                       | 2.0                       | 0                                   | 0.0%             | 0   | 3                              | \$541,500  | \$534,833                                       | \$533,833                                 | 99.8%                        | 39                                      |
| \$550,000 -<br>\$574,999        | 1                                  | 10  | 6.0                       | 0                                   | 0.0%             | 0   | 1                              | \$562,800  | \$562,800                                       | \$555,000                                 | 98.6%                        | 5                                       |
| \$575,000 -<br>\$599,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 1   | 3                              | \$597,967  | \$597,967                                       | \$593,000                                 | 99.2%                        | 44                                      |
| \$600,000 -<br>\$649,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 2                              | \$654,950  | \$654,950                                       | \$636,500                                 | 97.2%                        | 31                                      |
| \$650,000 -<br>\$699,999        | 1                                  | 404                                       | N/A                       | 2                                   | 200.0%           | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999        | 1                                  | 77  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$800,000 <i>-</i><br>\$899,999 | 1                                  | 255                                       | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999    | 1                                  | 689                                       | 6.0                       | 0                                   | 0.0%             | 0   | 1                              | \$1,225,000  | \$1,225,000                                     | \$1,150,000                               | 93.9%                        | 250                                     |
| \$1,500,000<br>+                | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals                | 39                                 | 113                                       | 2.0                       | 60                                  | 153.8%           | 14  | 120                            | \$344,210  | \$338,802                                       | \$336,996                                 | 99.5%                        | 34                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

North Gilham

|                                 |                                    |   |                           |                                     |                  |   |                                |  |   |   | <u>north</u> (               | Gilham                                  |
|---------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range                  | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999              | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$150,000 -<br>\$199,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$200,000 -<br>\$224,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$225,000 -<br>\$249,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$250,000 -<br>\$274,999        | 1                                  | 53  | 2.0                       | 0                                   | 0.0%             | 0   | 3                              | \$261,933  | \$261,933                                       | \$265,650                                 | 101.4%                       | 5                                       |
| \$275,000 <i>-</i><br>\$299,999 | 2                                  | 15  | 4.0                       | 1                                   | 50.0%            | 0   | 3                              | \$281,300  | \$286,300                                       | \$281,667                                 | 98.4%                        | 13                                      |
| \$300,000 -<br>\$324,999        | 3                                  | 32  | 3.0                       | 0                                   | 0.0%             | 0   | 6                              | \$320,650  | \$316,000                                       | \$313,583                                 | 99.2%                        | 76                                      |
| \$325,000 -<br>\$349,999        | 2                                  | 78  | 3.0                       | 2                                   | 100.0%           | 0   | 4                              | \$327,475  | \$327,475                                       | \$327,250                                 | 99.9%                        | 9                                       |
| \$350,000 -<br>\$374,999        | 0                                  | N/A                                       | 0.0                       | 2                                   | N/A              | 0   | 7                              | \$382,543  | \$364,686                                       | \$359,086                                 | 98.5%                        | 53                                      |
| \$375,000 -<br>\$399,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 5                              | \$382,998  | \$380,598                                       | \$386,000                                 | 101.4%                       | 4                                       |
| \$400,000 -<br>\$424,999        | 1                                  | 172                                       | 6.0                       | 0                                   | 0.0%             | 0   | 1                              | \$425,000  | \$425,000                                       | \$421,000                                 | 99.1%                        | 12                                      |
| \$425,000 -<br>\$449,999        | 0                                  | N/A                                       | 0.0                       | 3                                   | N/A              | 0   | 3                              | \$466,333  | \$441,633                                       | \$440,233                                 | 99.7%                        | 41                                      |
| \$450,000 -<br>\$474,999        | 2                                  | 29  | 3.0                       | 2                                   | 100.0%           | 3   | 4                              | \$464,750  | \$464,750                                       | \$460,575                                 | 99.1%                        | 30                                      |
| \$475,000 -<br>\$499,999        | 12                                 | 86  | 8.0                       | 4                                   | 33.3%            | 2   | 9                              | \$481,478  | \$483,811                                       | \$485,453                                 | 100.3%                       | 65                                      |
| \$500,000 -<br>\$524,999        | 0                                  | N/A                                       | 0.0                       | 2                                   | N/A              | 1   | 6                              | \$502,783  | \$502,783                                       | \$503,225                                 | 100.1%                       | 28                                      |
| \$525,000 -<br>\$549,999        | 3                                  | 7   | 2.6                       | 0                                   | 0.0%             | 0   | 7                              | \$554,257  | \$540,543                                       | \$536,557                                 | 99.3%                        | 34                                      |
| \$550,000 -<br>\$574,999        | 3                                  | 27  | 6.0                       | 3                                   | 100.0%           | 0   | 3                              | \$623,000  | \$583,333                                       | \$564,333                                 | 96.7%                        | 68                                      |
| \$575,000 -<br>\$599,999        | 1                                  | 10  | 3.0                       | 1                                   | 100.0%           | 1   | 2                              | \$664,450  | \$589,450                                       | \$582,500                                 | 98.8%                        | 162                                     |
| \$600,000 -<br>\$649,999        | 2                                  | 32  | 1.3                       | 2                                   | 100.0%           | 0   | 9                              | \$629,800  | \$629,800                                       | \$626,400                                 | 99.5%                        | 20                                      |
| \$650,000 -<br>\$699,999        | 1                                  | 41  | 3.0                       | 0                                   | 0.0%             | 0   | 2                              | \$670,000  | \$670,000                                       | \$660,000                                 | 98.5%                        | 28                                      |
| \$700,000 -<br>\$799,999        | 4                                  | 78  | 8.0                       | 2                                   | 50.0%            | 0   | 3                              | \$761,600  | \$738,267                                       | \$732,833                                 | 99.3%                        | 46                                      |
| \$800,000 -<br>\$899,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 1   | 2                              | \$852,000  | \$852,000                                       | \$849,250                                 | 99.7%                        | 3                                       |
| \$900,000 -<br>\$999,999        | 1                                  | 76  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999    | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$1,000,000  | \$1,000,000                                     | \$1,000,000                               | 100.0%                       | 0                                       |
| \$1,500,000<br>+                | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals                | 38                                 | 58  | 2.9                       | 24                                  | 63.2%            | 8   | 80                             | \$494,550  | \$486,575                                       | \$483,962                                 | 99.5%                        | 38                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential Ferry Street Bridge

| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$150,000 -<br>\$199,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$200,000 -<br>\$224,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$200,000  | \$200,000                                       | \$205,500                                 | 102.8%                       | 28                                      |
| \$225,000 -<br>\$249,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 1                              | \$242,000  | \$242,000                                       | \$233,365                                 | 96.4%                        | 14                                      |
| \$250,000 -<br>\$274,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 4                              | \$261,225  | \$256,225                                       | \$255,250                                 | 99.6%                        | 29                                      |
| \$275,000 -<br>\$299,999     | 0                                  | N/A                                       | 0.0                       | 3                                   | N/A              | 0   | 11                             | \$299,073  | \$290,964                                       | \$286,264                                 | 98.4%                        | 52                                      |
| \$300,000 -<br>\$324,999     | 1                                  | 81  | 0.5                       | 1                                   | 100.0%           | 0   | 11                             | \$320,355  | \$318,900                                       | \$310,136                                 | 97.3%                        | 18                                      |
| \$325,000 -<br>\$349,999     | 2                                  | 41  | 0.8                       | 3                                   | 150.0%           | 0   | 16                             | \$332,081  | \$333,694                                       | \$333,406                                 | 99.9%                        | 50                                      |
| \$350,000 -<br>\$374,999     | 2                                  | 101                                       | 1.2                       | 0                                   | 0.0%             | 1   | 10                             | \$374,570  | \$363,580                                       | \$362,365                                 | 99.7%                        | 35                                      |
| \$375,000 -<br>\$399,999     | 2                                  | 98  | 1.5                       | 3                                   | 150.0%           | 2   | 8                              | \$388,113  | \$386,863                                       | \$385,113                                 | 99.5%                        | 18                                      |
| \$400,000 -<br>\$424,999     | 2                                  | 31  | 4.0                       | 3                                   | 150.0%           | 1   | 3                              | \$410,000  | \$401,333                                       | \$404,167                                 | 100.7%                       | 27                                      |
| \$425,000 -<br>\$449,999     | 5                                  | 24  | 6.0                       | 4                                   | 80.0%            | 4   | 5                              | \$432,980  | \$425,980                                       | \$431,930                                 | 101.4%                       | 14                                      |
| \$450,000 -<br>\$474,999     | 2                                  | 163                                       | 4.0                       | 0                                   | 0.0%             | 0   | 3                              | \$465,967  | \$457,667                                       | \$453,750                                 | 99.1%                        | 23                                      |
| \$475,000 -<br>\$499,999     | 3                                  | 24  | 2.3                       | 5                                   | 166.7%           | 0   | 8                              | \$493,900  | \$482,950                                       | \$484,838                                 | 100.4%                       | 40                                      |
| \$500,000 -<br>\$524,999     | 2                                  | 23  | 3.0                       | 0                                   | 0.0%             | 0   | 4                              | \$529,700  | \$512,225                                       | \$515,625                                 | 100.7%                       | 57                                      |
| \$525,000 -<br>\$549,999     | 2                                  | 54  | 1.7                       | 3                                   | 150.0%           | 1   | 7                              | \$555,686  | \$547,543                                       | \$535,643                                 | 97.8%                        | 39                                      |
| \$550,000 -<br>\$574,999     | 4                                  | 39  | 8.0                       | 1                                   | 25.0%            | 1   | 3                              | \$604,633  | \$568,800                                       | \$560,700                                 | 98.6%                        | 81                                      |
| \$575,000 -<br>\$599,999     | 2                                  | 131                                       | 2.0                       | 4                                   | 200.0%           | 0   | 6                              | \$620,317  | \$597,817                                       | \$590,333                                 | 98.7%                        | 71                                      |
| \$600,000 -<br>\$649,999     | 2                                  | 9   | 12.0                      | 1                                   | 50.0%            | 0   | 1                              | \$649,000  | \$649,000                                       | \$600,000                                 | 92.4%                        | 68                                      |
| \$650,000 -<br>\$699,999     | 1                                  | 52  | N/A                       | 1                                   | 100.0%           | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999     | 3                                  | 43  | 6.0                       | 1                                   | 33.3%            | 0   | 3                              | \$744,633  | \$744,633                                       | \$733,333                                 | 98.5%                        | 37                                      |
| \$800,000 -<br>\$899,999     | 1                                  | 7   | 6.0                       | 0                                   | 0.0%             | 0   | 1                              | \$819,900  | \$819,900                                       | \$819,900                                 | 100.0%                       | 6                                       |
| \$900,000 -<br>\$999,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 2                              | \$1,052,000  | \$987,499                                       | \$937,500                                 | 94.9%                        | 87                                      |
| \$1,000,000 -<br>\$1,499,999 | 0                                  | N/A                                       | N/A                       | 1                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+             | 1                                  | 10  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 37                                 | 52  | 2.1                       | 36                                  | 97.3%            | 11  | 108                            | \$431,108  | \$422,856                                       | \$418,541                                 | 99.0%                        | 40                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

Fast Fugene

|                              |                                    |   |                           |                                     |                  |   |                                |  |   |   | East E                       | Lugene                                  |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 4                              | \$92,500   | \$92,500  | \$83,125                                  | 89.9%                        | 2                                       |
| \$150,000 -<br>\$199,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 3                              | \$191,333  | \$184,667                                       | \$178,000                                 | 96.4%                        | 32                                      |
| \$200,000 -<br>\$224,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 4                              | \$208,797  | \$211,297                                       | \$214,172                                 | 101.4%                       | 9                                       |
| \$225,000 -<br>\$249,999     | 0                                  | N/A                                       | 0.0                       | 2                                   | N/A              | 0   | 1                              | \$269,000  | \$269,000                                       | \$225,000                                 | 83.6%                        | 17                                      |
| \$250,000 -<br>\$274,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 4                              | \$282,875  | \$275,625                                       | \$266,000                                 | 96.5%                        | 26                                      |
| \$275,000 -<br>\$299,999     | 2                                  | 9   | 1.7                       | 4                                   | 200.0%           | 1   | 7                              | \$281,774  | \$284,060                                       | \$285,429                                 | 100.5%                       | 13                                      |
| \$300,000 -<br>\$324,999     | 2                                  | 136                                       | 1.5                       | 1                                   | 50.0%            | 0   | 8                              | \$315,313  | \$313,938                                       | \$311,609                                 | 99.3%                        | 25                                      |
| \$325,000 -<br>\$349,999     | 2                                  | 24  | 0.9                       | 0                                   | 0.0%             | 2   | 14                             | \$340,057  | \$337,771                                       | \$337,000                                 | 99.8%                        | 16                                      |
| \$350,000 -<br>\$374,999     | 3                                  | 76  | 2.0                       | 3                                   | 100.0%           | 1   | 9                              | \$379,200  | \$362,089                                       | \$360,911                                 | 99.7%                        | 37                                      |
| \$375,000 -<br>\$399,999     | 4                                  | 74  | 2.7                       | 2                                   | 50.0%            | 1   | 9                              | \$392,069  | \$392,069                                       | \$386,769                                 | 98.6%                        | 75                                      |
| \$400,000 -<br>\$424,999     | 2                                  | 36  | 1.1                       | 1                                   | 50.0%            | 0   | 11                             | \$414,618  | \$407,255                                       | \$409,800                                 | 100.6%                       | 25                                      |
| \$425,000 -<br>\$449,999     | 2                                  | 22  | 1.3                       | 4                                   | 200.0%           | 2   | 9                              | \$449,978  | \$444,967                                       | \$433,722                                 | 97.5%                        | 54                                      |
| \$450,000 -<br>\$474,999     | 2                                  | 33  | 1.3                       | 2                                   | 100.0%           | 0   | 9                              | \$490,801  | \$467,468                                       | \$460,690                                 | 98.6%                        | 26                                      |
| \$475,000 -<br>\$499,999     | 2                                  | 152                                       | 2.0                       | 3                                   | 150.0%           | 2   | 6                              | \$528,883  | \$497,967                                       | \$488,233                                 | 98.0%                        | 33                                      |
| \$500,000 -<br>\$524,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 6                              | \$534,150  | \$524,983                                       | \$515,160                                 | 98.1%                        | 19                                      |
| \$525,000 -<br>\$549,999     | 3                                  | 27  | 18.0                      | 3                                   | 100.0%           | 2   | 1                              | \$549,900  | \$544,900                                       | \$535,000                                 | 98.2%                        | 70                                      |
| \$550,000 -<br>\$574,999     | 3                                  | 45  | 4.5                       | 0                                   | 0.0%             | 2   | 4                              | \$591,000  | \$585,875                                       | \$559,000                                 | 95.4%                        | 95                                      |
| \$575,000 -<br>\$599,999     | 1                                  | 6   | N/A                       | 3                                   | 300.0%           | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$600,000 -<br>\$649,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 3                              | \$625,667  | \$625,667                                       | \$629,533                                 | 100.6%                       | 35                                      |
| \$650,000 -<br>\$699,999     | 7                                  | 54  | 14.0                      | 1                                   | 14.3%            | 0   | 3                              | \$710,000  | \$693,000                                       | \$678,167                                 | 97.9%                        | 57                                      |
| \$700,000 -<br>\$799,999     | 4                                  | 105                                       | 8.0                       | 2                                   | 50.0%            | 1   | 3                              | \$748,333  | \$748,333                                       | \$734,000                                 | 98.1%                        | 5                                       |
| \$800,000 -<br>\$899,999     | 3                                  | 79  | N/A                       | 1                                   | 33.3%            | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 2   | 1                              | \$1,050,000  | \$1,050,000                                     | \$995,000                                 | 94.8%                        | 51                                      |
| \$1,000,000 -<br>\$1,499,999 | 2                                  | 109                                       | 12.0                      | 1                                   | 50.0%            | 0   | 1                              | \$1,200,000  | \$1,175,000                                     | \$1,060,000                               | 90.2%                        | 46                                      |
| \$1,500,000<br>+             | 1                                  | 18  | N/A                       | 0                                   | 0.0%             | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 45                                 | 63  | 2.3                       | 35                                  | 77.8%            | 18  | 120                            | \$418,323  | \$410,839                                       | \$403,993                                 | 98.3%                        | 33                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential Southwest Eugene

| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$150,000 -<br>\$199,999     | 0                                  | N/A                                       | 0.0                       | 2                                   | N/A              | 0   | 2                              | \$186,950  | \$186,950                                       | \$177,000                                 | 94.7%                        | 6                                       |
| \$200,000 -<br>\$224,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$225,000  | \$215,000                                       | \$215,500                                 | 100.2%                       | 110                                     |
| \$225,000 -<br>\$249,999     | 0                                  | N/A                                       | 0.0                       | 3                                   | N/A              | 1   | 7                              | \$265,271  | \$244,986                                       | \$239,771                                 | 97.9%                        | 56                                      |
| \$250,000 -<br>\$274,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 1   | 9                              | \$269,367  | \$267,133                                       | \$262,944                                 | 98.4%                        | 35                                      |
| \$275,000 -<br>\$299,999     | 0                                  | N/A                                       | 0.0                       | 3                                   | N/A              | 0   | 11                             | \$292,918  | \$288,973                                       | \$285,245                                 | 98.7%                        | 45                                      |
| \$300,000 -<br>\$324,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 9                              | \$315,767  | \$310,878                                       | \$310,056                                 | 99.7%                        | 35                                      |
| \$325,000 -<br>\$349,999     | 1                                  | 24  | 0.3                       | 2                                   | 200.0%           | 2   | 24                             | \$339,817  | \$334,554                                       | \$337,969                                 | 101.0%                       | 31                                      |
| \$350,000 -<br>\$374,999     | 5                                  | 38  | 3.3                       | 2                                   | 40.0%            | 4   | 9                              | \$364,844  | \$354,300                                       | \$356,833                                 | 100.7%                       | 33                                      |
| \$375,000 -<br>\$399,999     | 3                                  | 48  | 0.8                       | 8                                   | 266.7%           | 1   | 24                             | \$385,504  | \$384,033                                       | \$384,377                                 | 100.1%                       | 34                                      |
| \$400,000 -<br>\$424,999     | 4                                  | 64  | 1.7                       | 3                                   | 75.0%            | 1   | 14                             | \$426,557  | \$411,550                                       | \$409,150                                 | 99.4%                        | 33                                      |
| \$425,000 -<br>\$449,999     | 2                                  | 32  | 0.8                       | 4                                   | 200.0%           | 1   | 16                             | \$459,788  | \$440,544                                       | \$434,056                                 | 98.5%                        | 71                                      |
| \$450,000 -<br>\$474,999     | 4                                  | 78  | 3.4                       | 0                                   | 0.0%             | 0   | 7                              | \$464,814  | \$459,829                                       | \$458,414                                 | 99.7%                        | 36                                      |
| \$475,000 -<br>\$499,999     | 4                                  | 43  | 1.7                       | 3                                   | 75.0%            | 0   | 14                             | \$491,343  | \$486,479                                       | \$488,929                                 | 100.5%                       | 39                                      |
| \$500,000 -<br>\$524,999     | 1                                  | 2   | 1.5                       | 1                                   | 100.0%           | 1   | 4                              | \$523,500  | \$509,763                                       | \$519,638                                 | 101.9%                       | 36                                      |
| \$525,000 -<br>\$549,999     | 6                                  | 47  | 3.6                       | 4                                   | 66.7%            | 4   | 10                             | \$556,460  | \$540,170                                       | \$535,370                                 | 99.1%                        | 36                                      |
| \$550,000 -<br>\$574,999     | 4                                  | 33  | 4.0                       | 4                                   | 100.0%           | 0   | 6                              | \$576,500  | \$564,833                                       | \$557,500                                 | 98.7%                        | 60                                      |
| \$575,000 -<br>\$599,999     | 1                                  | 84  | 0.8                       | 1                                   | 100.0%           | 2   | 8                              | \$639,375  | \$602,363                                       | \$591,438                                 | 98.2%                        | 66                                      |
| \$600,000 -<br>\$649,999     | 5                                  | 87  | 6.0                       | 2                                   | 40.0%            | 3   | 5                              | \$632,560  | \$626,720                                       | \$625,222                                 | 99.8%                        | 33                                      |
| \$650,000 -<br>\$699,999     | 4                                  | 85  | 3.4                       | 2                                   | 50.0%            | 1   | 7                              | \$675,000  | \$668,429                                       | \$670,714                                 | 100.3%                       | 39                                      |
| \$700,000 -<br>\$799,999     | 5                                  | 76  | 3.0                       | 1                                   | 20.0%            | 2   | 10                             | \$782,080  | \$760,080                                       | \$746,765                                 | 98.2%                        | 82                                      |
| \$800,000 -<br>\$899,999     | 6                                  | 39  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999     | 4                                  | 45  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999 | 3                                  | 446                                       | N/A                       | 2                                   | 66.7%            | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+             | 1                                  | 465                                       | N/A                       | 0                                   | 0.0%             | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 63                                 | 80  | 1.9                       | 49                                  | 77.8%            | 26  | 197                            | \$441,815  | \$431,580                                       | \$429,517                                 | 99.5%                        | 43                                      |

Source: Regional Multiple Listing Service (RMLS™)

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HomeServices

#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

West Eugene

|                              |                                    |   |                           |                                     |                  |   |                                |  |   |   | <u>vvest E</u>               | lugene                                  |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$150,000  | \$145,500                                       | \$147,500                                 | 101.4%                       | 422                                     |
| \$150,000 -<br>\$199,999     | 1                                  | 61  | 1.0                       | 0                                   | 0.0%             | 1   | 6                              | \$176,733  | \$174,233                                       | \$177,418                                 | 101.8%                       | 19                                      |
| \$200,000 -<br>\$224,999     | 1                                  | 58  | 1.5                       | 2                                   | 200.0%           | 0   | 4                              | \$213,675  | \$208,700                                       | \$216,225                                 | 103.6%                       | 25                                      |
| \$225,000 -<br>\$249,999     | 2                                  | 53  | 2.4                       | 5                                   | 250.0%           | 0   | 5                              | \$234,475  | \$234,475                                       | \$243,042                                 | 103.7%                       | 5                                       |
| \$250,000 -<br>\$274,999     | 0                                  | N/A                                       | 0.0                       | 3                                   | N/A              | 1   | 4                              | \$260,000  | \$256,250                                       | \$259,250                                 | 101.2%                       | 52                                      |
| \$275,000 -<br>\$299,999     | 0                                  | N/A                                       | 0.0                       | 4                                   | N/A              | 0   | 7                              | \$279,086  | \$274,114                                       | \$280,657                                 | 102.4%                       | 51                                      |
| \$300,000 -<br>\$324,999     | 1                                  | 62  | 0.9                       | 1                                   | 100.0%           | 1   | 7                              | \$315,129  | \$310,843                                       | \$312,714                                 | 100.6%                       | 24                                      |
| \$325,000 -<br>\$349,999     | 1                                  | 45  | 1.2                       | 1                                   | 100.0%           | 0   | 5                              | \$343,400  | \$334,400                                       | \$330,500                                 | 98.8%                        | 26                                      |
| \$350,000 -<br>\$374,999     | 0                                  | N/A                                       | 0.0                       | 2                                   | N/A              | 0   | 3                              | \$358,267  | \$353,267                                       | \$354,667                                 | 100.4%                       | 30                                      |
| \$375,000 -<br>\$399,999     | 2                                  | 43  | 6.0                       | 1                                   | 50.0%            | 0   | 2                              | \$392,000  | \$387,000                                       | \$383,700                                 | 99.1%                        | 18                                      |
| \$400,000 -<br>\$424,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$450,000  | \$435,000                                       | \$415,000                                 | 95.4%                        | 154                                     |
| \$425,000 -<br>\$449,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 2                              | \$439,500  | \$424,500                                       | \$437,000                                 | 102.9%                       | 16                                      |
| \$450,000 -<br>\$474,999     | 1                                  | 28  | N/A                       | 2                                   | 200.0%           | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$475,000 -<br>\$499,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 1                              | \$475,000  | \$475,000                                       | \$475,000                                 | 100.0%                       | 35                                      |
| \$500,000 -<br>\$524,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 3   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$525,000 -<br>\$549,999     | 5                                  | 80  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$550,000 -<br>\$574,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$575,000 -<br>\$599,999     | 2                                  | 156                                       | N/A                       | 1                                   | 50.0%            | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$600,000 -<br>\$649,999     | 2                                  | 122                                       | 12.0                      | 1                                   | 50.0%            | 0   | 1                              | \$625,000  | \$625,000                                       | \$625,000                                 | 100.0%                       | 4                                       |
| \$650,000 -<br>\$699,999     | 1                                  | 77  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999     | 1                                  | 69  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$800,000 -<br>\$899,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999 | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+             | 1                                  | 88  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 21                                 | 78  | 2.6                       | 25                                  | 119.0%           | 7   | 49                             | \$294,730  | \$289,951                                       | \$292,972                                 | 101.0%                       | 38                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

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|                              |                                    |   |                           |                                     |                  |   |                                |  |   |   | Ľ                            | anebo                                   |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 3                              | \$102,500  | \$102,633                                       | \$96,167                                  | 93.7%                        | 85                                      |
| \$150,000 -<br>\$199,999     | 3                                  | 88  | 4.5                       | 3                                   | 100.0%           | 1   | 4                              | \$192,450  | \$176,175                                       | \$183,692                                 | 104.3%                       | 82                                      |
| \$200,000 -<br>\$224,999     | 3                                  | 35  | 1.4                       | 2                                   | 66.7%            | 0   | 13                             | \$212,792  | \$212,023                                       | \$215,525                                 | 101.7%                       | 21                                      |
| \$225,000 -<br>\$249,999     | 3                                  | 35  | 0.7                       | 7                                   | 233.3%           | 4   | 26                             | \$244,538  | \$239,034                                       | \$238,940                                 | 100.0%                       | 26                                      |
| \$250,000 -<br>\$274,999     | 5                                  | 20  | 1.2                       | 9                                   | 180.0%           | 5   | 25                             | \$263,588  | \$261,052                                       | \$262,276                                 | 100.5%                       | 30                                      |
| \$275,000 -<br>\$299,999     | 6                                  | 37  | 1.1                       | 18                                  | 300.0%           | 3   | 32                             | \$286,209  | \$283,891                                       | \$286,706                                 | 101.0%                       | 21                                      |
| \$300,000 -<br>\$324,999     | 2                                  | 3   | 0.6                       | 7                                   | 350.0%           | 1   | 20                             | \$309,590  | \$306,535                                       | \$308,020                                 | 100.5%                       | 23                                      |
| \$325,000 -<br>\$349,999     | 1                                  | 21  | 0.3                       | 4                                   | 400.0%           | 2   | 21                             | \$341,143  | \$336,695                                       | \$336,538                                 | 100.0%                       | 20                                      |
| \$350,000 -<br>\$374,999     | 3                                  | 14  | 1.8                       | 6                                   | 200.0%           | 1   | 10                             | \$366,250  | \$362,290                                       | \$363,320                                 | 100.3%                       | 18                                      |
| \$375,000 -<br>\$399,999     | 3                                  | 118                                       | 1.8                       | 4                                   | 133.3%           | 0   | 10                             | \$382,250  | \$377,660                                       | \$385,208                                 | 102.0%                       | 12                                      |
| \$400,000 -<br>\$424,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 3                              | \$402,300  | \$402,300                                       | \$408,333                                 | 101.5%                       | 2                                       |
| \$425,000 -<br>\$449,999     | 0                                  | N/A                                       | N/A                       | 1                                   | N/A              | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$450,000 -<br>\$474,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$475,000 -<br>\$499,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$500,000 -<br>\$524,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$525,000 -<br>\$549,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$550,000 -<br>\$574,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$575,000  | \$575,000                                       | \$565,000                                 | 98.3%                        | 6                                       |
| \$575,000 -<br>\$599,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$600,000 -<br>\$649,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$650,000 -<br>\$699,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$800,000 -<br>\$899,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999 | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+             | 1                                  | 59  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 30                                 | 43  | 1.1                       | 61                                  | 203.3%           | 18  | 168                            | \$289,123  | \$285,579                                       | \$287,333                                 | 100.6%                       | 25                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

River Road

|                              |                                    |   |                           |                                     |                  |   |                                |  |   |   | Rive                         | r Road                                  |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$80,000   | \$80,000  | \$70,000                                  | 87.5%                        | 155                                     |
| \$150,000 -<br>\$199,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 4                              | \$188,725  | \$186,225                                       | \$181,625                                 | 97.5%                        | 10                                      |
| \$200,000 -<br>\$224,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 6                              | \$228,233  | \$222,400                                       | \$215,400                                 | 96.9%                        | 18                                      |
| \$225,000 -<br>\$249,999     | 2                                  | 48  | 1.3                       | 5                                   | 250.0%           | 1   | 9                              | \$241,056  | \$238,278                                       | \$235,500                                 | 98.8%                        | 14                                      |
| \$250,000 -<br>\$274,999     | 0                                  | N/A                                       | 0.0                       | 3                                   | N/A              | 1   | 10                             | \$266,050  | \$257,700                                       | \$261,340                                 | 101.4%                       | 13                                      |
| \$275,000 -<br>\$299,999     | 1                                  | 133                                       | 0.8                       | 10                                  | 1,000.0%         | 0   | 8                              | \$286,800  | \$285,038                                       | \$285,625                                 | 100.2%                       | 11                                      |
| \$300,000 -<br>\$324,999     | 2                                  | 70  | 1.1                       | 1                                   | 50.0%            | 1   | 11                             | \$310,064  | \$310,118                                       | \$312,273                                 | 100.7%                       | 9                                       |
| \$325,000 -<br>\$349,999     | 2                                  | 61  | 1.3                       | 4                                   | 200.0%           | 0   | 9                              | \$338,083  | \$335,872                                       | \$331,817                                 | 98.8%                        | 21                                      |
| \$350,000 -<br>\$374,999     | 0                                  | N/A                                       | 0.0                       | 5                                   | N/A              | 0   | 4                              | \$369,975  | \$364,975                                       | \$364,975                                 | 100.0%                       | 53                                      |
| \$375,000 -<br>\$399,999     | 0                                  | N/A                                       | 0.0                       | 4                                   | N/A              | 1   | 2                              | \$372,450  | \$372,450                                       | \$388,500                                 | 104.3%                       | 4                                       |
| \$400,000 -<br>\$424,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 3                              | \$394,983  | \$394,983                                       | \$407,667                                 | 103.2%                       | 6                                       |
| \$425,000 -<br>\$449,999     | 1                                  | 9   | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$450,000 -<br>\$474,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$499,000  | \$479,000                                       | \$450,000                                 | 93.9%                        | 55                                      |
| \$475,000 -<br>\$499,999     | 0                                  | N/A                                       | N/A                       | 1                                   | N/A              | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$500,000 -<br>\$524,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$525,000 -<br>\$549,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 1                              | \$575,000  | \$540,000                                       | \$540,000                                 | 100.0%                       | 122                                     |
| \$550,000 -<br>\$574,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$575,000 -<br>\$599,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$600,000 -<br>\$649,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$650,000 -<br>\$699,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$800,000 -<br>\$899,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999 | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+             | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 8                                  | 62  | 0.7                       | 34                                  | 425.0%           | 5   | 69                             | \$293,709  | \$289,913                                       | \$289,537                                 | 99.9%                        | 19                                      |

Source: Regional Multiple Listing Service (RMLS™)

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HomeServices

#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential

Santa Clara

|                              |                                    |   |                           |                                     |                  |   |                                |  |   |   | Sant                         | a Clara                                 |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range               | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$149,999           | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$150,000 -<br>\$199,999     | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 3   | 1                              | \$199,900  | \$199,900                                       | \$189,175                                 | 94.6%                        | 6                                       |
| \$200,000 -<br>\$224,999     | 1                                  | 40  | 3.0                       | 1                                   | 100.0%           | 1   | 2                              | \$224,500  | \$209,950                                       | \$209,950                                 | 100.0%                       | 17                                      |
| \$225,000 -<br>\$249,999     | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 7                              | \$253,257  | \$240,400                                       | \$242,257                                 | 100.8%                       | 35                                      |
| \$250,000 -<br>\$274,999     | 1                                  | 259                                       | 0.4                       | 2                                   | 200.0%           | 0   | 15                             | \$261,060  | \$260,387                                       | \$261,693                                 | 100.5%                       | 16                                      |
| \$275,000 -<br>\$299,999     | 1                                  | 37  | 0.3                       | 3                                   | 300.0%           | 1   | 22                             | \$289,777  | \$285,064                                       | \$288,103                                 | 101.1%                       | 33                                      |
| \$300,000 -<br>\$324,999     | 2                                  | 12  | 0.8                       | 4                                   | 200.0%           | 2   | 15                             | \$312,120  | \$308,147                                       | \$309,133                                 | 100.3%                       | 19                                      |
| \$325,000 -<br>\$349,999     | 3                                  | 12  | 0.8                       | 4                                   | 133.3%           | 2   | 23                             | \$339,809  | \$339,809                                       | \$336,461                                 | 99.0%                        | 26                                      |
| \$350,000 -<br>\$374,999     | 2                                  | 37  | 0.6                       | 3                                   | 150.0%           | 0   | 21                             | \$367,181  | \$362,700                                       | \$362,770                                 | 100.0%                       | 32                                      |
| \$375,000 -<br>\$399,999     | 5                                  | 73  | 1.3                       | 5                                   | 100.0%           | 1   | 23                             | \$399,107  | \$391,494                                       | \$390,309                                 | 99.7%                        | 44                                      |
| \$400,000 -<br>\$424,999     | 3                                  | 29  | 3.0                       | 3                                   | 100.0%           | 2   | 6                              | \$428,500  | \$424,500                                       | \$415,500                                 | 97.9%                        | 29                                      |
| \$425,000 -<br>\$449,999     | 1                                  | 56  | 1.0                       | 1                                   | 100.0%           | 3   | 6                              | \$442,317  | \$439,000                                       | \$436,083                                 | 99.3%                        | 33                                      |
| \$450,000 -<br>\$474,999     | 1                                  | 28  | 1.5                       | 2                                   | 200.0%           | 1   | 4                              | \$471,968  | \$456,968                                       | \$462,118                                 | 101.1%                       | 54                                      |
| \$475,000 -<br>\$499,999     | 2                                  | 23  | 3.0                       | 0                                   | 0.0%             | 1   | 4                              | \$484,975  | \$484,975                                       | \$487,100                                 | 100.4%                       | 18                                      |
| \$500,000 -<br>\$524,999     | 0                                  | N/A                                       | 0.0                       | 2                                   | N/A              | 0   | 1                              | \$513,426  | \$513,426                                       | \$513,426                                 | 100.0%                       | 0                                       |
| \$525,000 -<br>\$549,999     | 1                                  | 67  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$550,000 -<br>\$574,999     | 1                                  | 74  | 6.0                       | 1                                   | 100.0%           | 0   | 1                              | \$599,900  | \$575,000                                       | \$552,500                                 | 96.1%                        | 100                                     |
| \$575,000 -<br>\$599,999     | 0                                  | N/A                                       | N/A                       | 1                                   | N/A              | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$600,000 -<br>\$649,999     | 1                                  | 59  | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$650,000 -<br>\$699,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$800,000 -<br>\$899,999     | 1                                  | 6   | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$900,000 -<br>\$999,999     | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999 | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+             | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals             | 26                                 | 48  | 1.0                       | 33                                  | 126.9%           | 18  | 151                            | \$346,135  | \$341,562                                       | \$341,137                                 | 99.9%                        | 30                                      |

Source: Regional Multiple Listing Service (RMLS™)

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#### Northwest Real Estate



### May 25, 2020 Market Snapshot | Single Family Residential Springfield

| Price<br>Range                  | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
|---------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| \$0 -<br>\$149,999              | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 6                              | \$101,633  | \$101,633                                       | \$111,007                                 | 109.2%                       | 11                                      |
| \$150,000 -<br>\$199,999        | 5                                  | 92  | 2.1                       | 6                                   | 120.0%           | 2   | 14                             | \$186,036  | \$181,579                                       | \$176,837                                 | 97.4%                        | 14                                      |
| \$200,000 -<br>\$224,999        | 1                                  | 60  | 0.7                       | 1                                   | 100.0%           | 0   | 9                              | \$210,678  | \$210,100                                       | \$216,811                                 | 103.2%                       | 18                                      |
| \$225,000 -<br>\$249,999        | 4                                  | 19  | 0.6                       | 6                                   | 150.0%           | 0   | 37                             | \$234,896  | \$234,480                                       | \$239,278                                 | 102.0%                       | 18                                      |
| \$250,000 -<br>\$274,999        | 4                                  | 13  | 0.7                       | 15                                  | 375.0%           | 1   | 34                             | \$259,521  | \$258,206                                       | \$263,350                                 | 102.0%                       | 16                                      |
| \$275,000 -<br>\$299,999        | 2                                  | 37  | 0.9                       | 10                                  | 500.0%           | 1   | 13                             | \$285,869  | \$279,261                                       | \$283,015                                 | 101.3%                       | 30                                      |
| \$300,000 -<br>\$324,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 13                             | \$318,415  | \$314,946                                       | \$312,338                                 | 99.2%                        | 19                                      |
| \$325,000 -<br>\$349,999        | 5                                  | 67  | 3.0                       | 4                                   | 80.0%            | 0   | 10                             | \$327,770  | \$327,270                                       | \$332,850                                 | 101.7%                       | 13                                      |
| \$350,000 -<br>\$374,999        | 0                                  | N/A                                       | 0.0                       | 4                                   | N/A              | 0   | 7                              | \$357,557  | \$357,557                                       | \$357,571                                 | 100.0%                       | 7                                       |
| \$375,000 -<br>\$399,999        | 1                                  | 30  | 3.0                       | 0                                   | 0.0%             | 0   | 2                              | \$396,250  | \$394,200                                       | \$391,750                                 | 99.4%                        | 18                                      |
| \$400,000 -<br>\$424,999        | 1                                  | 115                                       | 2.0                       | 1                                   | 100.0%           | 0   | 3                              | \$419,300  | \$418,967                                       | \$415,500                                 | 99.2%                        | 36                                      |
| \$425,000 -<br>\$449,999        | 1                                  | 59  | 3.0                       | 1                                   | 100.0%           | 0   | 2                              | \$424,500  | \$424,500                                       | \$434,500                                 | 102.4%                       | 14                                      |
| \$450,000 -<br>\$474,999        | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 2                              | \$497,500  | \$478,750                                       | \$466,500                                 | 97.4%                        | 59                                      |
| \$475,000 -<br>\$499,999        | 3                                  | 102                                       | N/A                       | 1                                   | 33.3%            | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$500,000 -<br>\$524,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$525,000 -<br>\$549,999        | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$529,000  | \$529,000                                       | \$529,900                                 | 100.2%                       | 1                                       |
| \$550,000 -<br>\$574,999        | 2                                  | 133                                       | 12.0                      | 0                                   | 0.0%             | 0   | 1                              | \$569,000  | \$559,000                                       | \$550,000                                 | 98.4%                        | 90                                      |
| \$575,000 -<br>\$599,999        | 2                                  | 137                                       | N/A                       | 0                                   | 0.0%             | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$600,000 -<br>\$649,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$650,000 -<br>\$699,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$700,000 -<br>\$799,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$800,000 <i>-</i><br>\$899,999 | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 0   | 1                              | \$850,000  | \$850,000                                       | \$850,000                                 | 100.0%                       | 29                                      |
| \$900,000 -<br>\$999,999        | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,000,000 -<br>\$1,499,999    | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 1   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| \$1,500,000<br>+                | 0                                  | N/A                                       | N/A                       | 0                                   | N/A              | 0   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals                | 31                                 | 68  | 1.2                       | 50                                  | 161.3%           | 6   | 155                            | \$271,638  | \$269,598                                       | \$272,473                                 | 101.1%                       | 18                                      |

Source: Regional Multiple Listing Service (RMLS™)

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