

April 27, 2020 Market Snapshot | Single Family Residential

Florence

| | Number | Average | | Number | | Expired | | Average | Average | Average | Sales | Average |
|------------------------------|--------------------------|--------------------------------|---------------------------|---------------------------|------------------|--------------------------------|--------------------------------|------------------------|--------------------------------------|---------------|---------------------|------------------------------|
| Price Range | of Active Listings | Days on Market (Actives) | Months of Inventory | of Pending Listings | Pending Ratio | Listings Last Six Months | Closings Last Six Months | Original List Price | Final List Price of Sold Homes | Sale Price | to List Ratio | Days on Market (Solds) |
| \$0 - \$149,999 | 11 | 175 | 2.9 | 3 | 27.3% | 3 | 23 | \$106,624 | \$101,945 | \$90,039 | 88.3% | 110 |
| \$150,000 - \$199,999 | 9 | 90 | 2.3 | 5 | 55.6% | 3 | 24 | \$188,900 | \$178,375 | \$171,295 | 96.0% | 70 |
| \$200,000 - \$224,999 | 3 | 133 | 2.0 | 2 | 66.7% | 1 | 9 | \$221,322 | \$216,367 | \$211,806 | 97.9% | 47 |
| \$225,000 - \$249,999 | 7 | 127 | 1.6 | 6 | 85.7% | 3 | 26 | \$245,673 | \$244,096 | \$238,488 | 97.7% | 36 |
| \$250,000 - \$274,999 | 3 | 94 | 1.4 | 3 | 100.0% | 1 | 13 | \$280,031 | \$273,346 | \$258,523 | 94.6% | 137 |
| \$275,000 - \$299,999 | 12 | 159 | 5.1 | 7 | 58.3% | 3 | 14 | \$295,629 | \$292,836 | \$286,729 | 97.9% | 23 |
| \$300,000 - \$324,999 | 4 | 94 | 1.6 | 1 | 25.0% | 0 | 15 | \$328,233 | \$321,293 | \$311,800 | 97.0% | 70 |
| \$325,000 - \$349,999 | 5 | 145 | 2.7 | 4 | 80.0% | 3 | 11 | \$365,383 | \$349,738 | \$336,433 | 96.2% | 131 |
| \$350,000 - \$374,999 | 5 | 63 | 2.3 | 0 | 0.0% | 1 | 13 | \$365,405 | \$365,173 | \$358,481 | 98.2% | 88 |
| \$375,000 - \$399,999 | 8 | 81 | 6.9 | 1 | 12.5% | 0 | 7 | \$392,271 | \$388,557 | \$382,914 | 98.5% | 45 |
| \$400,000 - \$424,999 | 4 | 143 | 6.0 | 0 | 0.0% | 0 | 4 | \$422,750 | \$418,500 | \$408,750 | 97.7% | 37 |
| \$425,000 - \$449,999 | 5 | 98 | 6.0 | 0 | 0.0% | 3 | 5 | \$451,349 | \$444,349 | \$434,569 | 97.8% | 45 |
| \$450,000 - \$474,999 | 4 | 99 | 8.0 | 1 | 25.0% | 1 | 3 | \$484,667 | \$478,000 | \$463,000 | 96.9% | 55 |
| \$475,000 - \$499,999 | 5 | 102 | 7.5 | 1 | 20.0% | 3 | 4 | \$499,475 | \$487,200 | \$481,600 | 98.9% | 230 |
| \$500,000 - \$524,999 | 3 | 422 | 18.0 | 0 | 0.0% | 0 | 1 | \$500,000 | \$500,000 | \$500,000 | 100.0% | 1 |
| \$525,000 - \$549,999 | 6 | 111 | 6.0 | 0 | 0.0% | 1 | 6 | \$549,975 | \$546,308 | \$537,500 | 98.4% | 57 |
| \$550,000 - \$574,999 | 2 | 211 | 12.0 | 1 | 50.0% | 1 | 1 | \$565,000 | \$565,000 | \$568,000 | 100.5% | 4 |
| \$575,000 - \$599,999 | 2 | 43 | N/A | 0 | 0.0% | 2 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 5 | 142 | 30.0 | 0 | 0.0% | 0 | 1 | \$750,000 | \$675,000 | \$615,000 | 91.1% | 560 |
| \$650,000 - \$699,999 | 5 | 58 | 15.0 | 0 | 0.0% | 3 | 2 | \$719,500 | \$719,500 | \$689,500 | 95.8% | 65 |
| \$700,000 - \$799,999 | 5 | 299 | 30.0 | 1 | 20.0% | 2 | 1 | \$735,000 | \$735,000 | \$720,000 | 98.0% | 106 |
| \$800,000 - \$899,999 | 4 | 271 | 4.8 | 1 | 25.0% | 0 | 5 | \$874,680 | \$872,680 | \$850,400 | 97.4% | 122 |
| \$900,000 - \$999,999 | 2 | 448 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 - \$1,499,999 | 3 | 526 | 9.0 | 0 | 0.0% | 3 | 2 | \$1,348,750 | \$1,297,500 | \$1,240,000 | 95.6% | 139 |
| \$1,500,000 + | 2 | 173 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 124 | 154 | 3.9 | 37 | 29.8% | 37 | 190 | \$322,857 | \$316,501 | \$306,550 | 96.9% | 80 |

NORTHWEST

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HomeServices

Northwest Real Estate

Market Snapshot | Single Family Residential

April 27, 2020

| | Number | Average | | Number | | Expired | | Average | Average | Florence Average | Sales | Averag |
|----------------------------|--------------------------|--------------------------------|---------------------------|---------------------------|------------------|--------------------------------|--------------------------------|------------------------|--------------------------------------|---------------------|---------------------|---------------------------|
| Price Range | of Active Listings | Days on Market (Actives) | Months of Inventory | of Pending Listings | Pending Ratio | Listings Last Six Months | Closings Last Six Months | Original List Price | Final List Price of Sold Homes | Sale Price | to List Ratio | Days o Marke (Solds |
| \$0 - \$99,999 | 1 | 138 | 6.0 | 0 | 0.0% | 0 | 1 | \$85,000 | \$75,000 | \$48,000 | 64.0% | 237 |
| \$100,000 - \$124,999 | 3 | 177 | N/A | 1 | 33.3% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$125,000 - \$149,999 | 5 | 187 | N/A | 1 | 20.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$150,000 - \$174,999 | 1 | 329 | 1.5 | 0 | 0.0% | 0 | 4 | \$168,700 | \$163,550 | \$154,750 | 94.6% | 73 |
| \$175,000 - \$199,999 | 1 | 3 | 6.0 | 0 | 0.0% | 0 | 1 | \$185,000 | \$185,000 | \$180,000 | 97.3% | 49 |
| \$200,000 - \$224,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$225,000 - \$249,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$250,000 - \$274,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$275,000 - \$299,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$300,000 - \$324,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$325,000 - \$349,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$350,000 - \$374,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$375,000 - \$399,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$400,000 - \$424,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$425,000 - \$449,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$450,000 - \$474,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$475,000 - \$499,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$500,000 - \$549,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$550,000 - \$599,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$699,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$700,000 - \$799,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$800,000 - \$899,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$900,000 - \$999,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| 1,000,000 - \$1,499,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,500,000 + | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 11 | 176 | 11.0 | 2 | 18.2% | 0 | 6 | \$157,467 | \$152,367 | \$141,167 | 92.6% | 96 |

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April 27, 2020 Market Snapshot | Single Family Residential Florence Green Trees

| | | Florence Gre | | | | | | | | | | | |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|--|
| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) | |
| \$0 - \$149,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 10 | \$115,235 | \$114,035 | \$105,565 | 92.6% | 80 | |
| \$150,000 - \$199,999 | 3 | 46 | 6.0 | 1 | 33.3% | 0 | 3 | \$185,000 | \$176,667 | \$166,633 | 94.3% | 139 | |
| \$200,000 - \$224,999 | 2 | 178 | 6.0 | 1 | 50.0% | 0 | 2 | \$207,450 | \$207,450 | \$205,000 | 98.8% | 7 | |
| \$225,000 - \$249,999 | 1 | 116 | 3.0 | 0 | 0.0% | 0 | 2 | \$239,500 | \$239,500 | \$229,500 | 95.8% | 21 | |
| \$250,000 - \$274,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$275,000 - \$299,999 | 0 | N/A | N/A | 1 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$300,000 - \$324,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$325,000 - \$349,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$350,000 - \$374,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$375,000 - \$399,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$400,000 - \$424,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$425,000 - \$449,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$450,000 - \$474,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$475,000 - \$499,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$500,000 - \$524,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$525,000 - \$549,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$550,000 - \$574,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$575,000 - \$599,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$600,000 - \$649,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$650,000 - \$699,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$700,000 - \$799,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$800,000 - \$899,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$900,000 - \$999,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$1,000,000 - \$1,499,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| \$1,500,000 + | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | |
| Market Totals | 6 | 102 | 2.1 | 3 | 50.0% | 1 | 17 | \$153,014 | \$150,838 | \$142,620 | 94.6% | 75 | |

NORTHWES

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April 27, 2020

N/A

N/A



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N/A

| BERKSHIRE HATHAWAY HomeServices Northwest April 27, 2 Northwest Real Estate Market Snapshot Single Family Resider Florence Floren Number Average Average Average Sales Average | | | | | | | | | | | dential | |
|---|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|------------------------|---|---------------|------------|---|
| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Original List Price | Average Final List Price of Sold Homes | Sale Price | to List | Average Days on Market (Solds) |
| \$0 - \$149,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$150,000 - \$199,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$220,000 | \$209,000 | \$190,500 | 91.1% | 51 |
| \$200,000 - \$224,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$225,000 - \$249,999 | 1 | 42 | 3.0 | 0 | 0.0% | 1 | 2 | \$242,200 | \$242,200 | \$237,900 | 98.2% | 8 |
| \$250,000 - \$274,999 | 1 | 174 | 3.0 | 2 | 200.0% | 0 | 2 | \$262,400 | \$262,400 | \$250,000 | 95.3% | 20 |
| \$275,000 - \$299,999 | 2 | 69 | 4.0 | 2 | 100.0% | 0 | 3 | \$304,933 | \$295,600 | \$291,600 | 98.6% | 27 |
| \$300,000 - \$324,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$329,900 | \$329,900 | \$315,000 | 95.5% | 100 |
| \$325,000 - \$349,999 | 1 | 62 | 6.0 | 2 | 200.0% | 1 | 1 | \$347,900 | \$347,900 | \$341,450 | 98.1% | 22 |
| \$350,000 - \$374,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 5 | \$369,780 | \$363,580 | \$356,780 | 98.1% | 78 |
| \$375,000 - \$399,999 | 1 | 42 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$400,000 - \$424,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$425,000 - \$449,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$439,900 | \$439,900 | \$425,000 | 96.6% | 0 |
| \$450,000 - \$474,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$475,000 - \$499,999 | 1 | 16 | 6.0 | 0 | 0.0% | 0 | 1 | \$475,000 | \$475,000 | \$475,000 | 100.0% | 0 |
| \$500,000 - \$524,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$525,000 - \$549,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$550,000 - \$574,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$575,000 - \$599,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$650,000 - \$699,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$700,000 - \$799,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$800,000 - \$899,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$900,000 - | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |

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N/A

N/A

0

0

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0

N/A

N/A

N/A

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\$1,499,999 \$1,500,000

> Market Totals

N/A

N/A

N/A

N/A

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Source: Regional Multiple Listing Service (RMLS™)

N/A

N/A



April 27, 2020 Market Snapshot | Single Family Residential

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|---------------|---|-----|----|-----|---|----|---|---|
|---------------|---|-----|----|-----|---|----|---|---|

| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| \$0 - \$149,999 | 1 | 38 | 6.0 | 0 | 0.0% | 0 | 1 | \$89,500 | \$89,500 | \$75,000 | 83.8% | 6 |
| \$150,000 - \$199,999 | 1 | 48 | 1.0 | 0 | 0.0% | 1 | 6 | \$198,500 | \$182,750 | \$178,000 | 97.4% | 14 |
| \$200,000 - \$224,999 | 1 | 42 | 1.2 | 0 | 0.0% | 0 | 5 | \$226,600 | \$217,680 | \$213,500 | 98.1% | 71 |
| \$225,000 - \$249,999 | 0 | N/A | 0.0 | 4 | N/A | 0 | 12 | \$248,133 | \$245,133 | \$239,608 | 97.7% | 36 |
| \$250,000 - \$274,999 | 1 | 83 | 1.5 | 0 | 0.0% | 1 | 4 | \$278,200 | \$264,100 | \$261,975 | 99.2% | 266 |
| \$275,000 - \$299,999 | 4 | 75 | 12.0 | 3 | 75.0% | 2 | 2 | \$289,250 | \$289,250 | \$287,000 | 99.2% | 11 |
| \$300,000 - \$324,999 | 2 | 65 | 2.0 | 0 | 0.0% | 0 | 6 | \$321,800 | \$315,283 | \$305,983 | 97.1% | 71 |
| \$325,000 - \$349,999 | 1 | 38 | 1.2 | 0 | 0.0% | 1 | 5 | \$340,863 | \$340,863 | \$332,863 | 97.7% | 49 |
| \$350,000 - \$374,999 | 2 | 55 | 2.0 | 0 | 0.0% | 1 | 6 | \$355,228 | \$360,725 | \$358,225 | 99.3% | 92 |
| \$375,000 - \$399,999 | 5 | 106 | 7.5 | 0 | 0.0% | 0 | 4 | \$397,225 | \$390,725 | \$387,725 | 99.2% | 59 |
| \$400,000 - \$424,999 | 4 | 143 | 12.0 | 0 | 0.0% | 0 | 2 | \$412,000 | \$412,000 | \$410,500 | 99.6% | 37 |
| \$425,000 - \$449,999 | 1 | 168 | 6.0 | 0 | 0.0% | 0 | 1 | \$436,947 | \$436,947 | \$436,947 | 100.0% | 2 |
| \$450,000 - \$474,999 | 2 | 136 | 6.0 | 0 | 0.0% | 0 | 2 | \$494,500 | \$484,500 | \$462,000 | 95.4% | 65 |
| \$475,000 - \$499,999 | 2 | 108 | 6.0 | 0 | 0.0% | 1 | 2 | \$516,950 | \$492,400 | \$481,200 | 97.7% | 459 |
| \$500,000 - \$524,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$500,000 | \$500,000 | \$500,000 | 100.0% | 1 |
| \$525,000 - \$549,999 | 2 | 138 | 12.0 | 0 | 0.0% | 0 | 1 | \$530,000 | \$530,000 | \$530,000 | 100.0% | 64 |
| \$550,000 - \$574,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$575,000 - \$599,999 | 1 | 46 | N/A | 0 | 0.0% | 2 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 2 | 94 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$650,000 - \$699,999 | 2 | 23 | N/A | 0 | 0.0% | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$700,000 - \$799,999 | 1 | 362 | N/A | 1 | 100.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$800,000 - \$899,999 | 1 | 419 | 6.0 | 1 | 100.0% | 0 | 1 | \$925,000 | \$925,000 | \$855,000 | 92.4% | 6 |
| \$900,000 - \$999,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 - \$1,499,999 | 0 | N/A | N/A | 0 | N/A | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,500,000 + | 1 | 105 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 37 | 108 | 3.6 | 9 | 24.3% | 11 | 61 | \$322,568 | \$317,113 | \$310,451 | 97.9% | 76 |

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April 27, 2020 Market Snapshot | Single Family Residential

Florence Beach

| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| \$0 - \$149,999 | 0 | N/A | 0.0 | 1 | N/A | 1 | 1 | \$115,000 | \$70,000 | \$48,500 | 69.3% | 451 |
| \$150,000 - \$199,999 | 1 | 165 | 6.0 | 0 | 0.0% | 0 | 1 | \$215,000 | \$190,000 | \$175,000 | 92.1% | 364 |
| \$200,000 - \$224,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$229,000 | \$229,000 | \$223,750 | 97.7% | 9 |
| \$225,000 - \$249,999 | 3 | 117 | 6.0 | 1 | 33.3% | 0 | 3 | \$249,433 | \$249,433 | \$241,800 | 96.9% | 26 |
| \$250,000 - \$274,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 2 | \$310,000 | \$297,250 | \$262,500 | 88.3% | 137 |
| \$275,000 - \$299,999 | 0 | N/A | 0.0 | 1 | N/A | 1 | 6 | \$297,083 | \$295,233 | \$286,317 | 97.0% | 35 |
| \$300,000 - \$324,999 | 0 | N/A | 0.0 | 1 | N/A | 0 | 1 | \$319,900 | \$319,900 | \$317,600 | 99.3% | 12 |
| \$325,000 - \$349,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 1 | \$365,000 | \$349,900 | \$340,000 | 97.2% | 170 |
| \$350,000 - \$374,999 | 1 | 33 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$375,000 - \$399,999 | 1 | 21 | 3.0 | 1 | 100.0% | 0 | 2 | \$384,500 | \$384,500 | \$377,250 | 98.1% | 25 |
| \$400,000 - \$424,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$425,000 - \$449,999 | 3 | 41 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$450,000 - \$474,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$475,000 - \$499,999 | 0 | N/A | N/A | 1 | N/A | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$500,000 - \$524,999 | 1 | 67 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$525,000 - \$549,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$557,000 | \$545,000 | \$545,000 | 100.0% | 94 |
| \$550,000 - \$574,999 | 1 | 74 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$575,000 - \$599,999 | 1 | 40 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$650,000 - \$699,999 | 1 | 75 | N/A | 0 | 0.0% | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$700,000 - \$799,999 | 1 | 518 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$800,000 - \$899,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$800,000 | \$800,000 | \$800,000 | 100.0% | 0 |
| \$900,000 - \$999,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 - \$1,499,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$1,100,000 | \$1,100,000 | \$1,080,000 | 98.2% | 5 |
| \$1,500,000 + | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 14 | 105 | 4.0 | 6 | 42.9% | 5 | 21 | \$362,890 | \$356,524 | \$345,364 | 96.9% | 82 |

NORTHWEST

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com) Source: Regional Multiple Listing Service (RMLSTM)



April 27, 2020 Market Snapshot | Single Family Residential

Florence North

| | Number | Average | | Number | | Evpirod | | Auerogo | Augraga | | | |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
| \$0 - \$149,999 | 1 | 283 | 6.0 | 0 | 0.0% | 1 | 1 | \$80,000 | \$80,000 | \$80,000 | 100.0% | 16 |
| \$150,000 - \$199,999 | 2 | 65 | 4.0 | 2 | 100.0% | 1 | 3 | \$204,667 | \$188,000 | \$184,667 | 98.2% | 64 |
| \$200,000 - \$224,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$225,000 - \$249,999 | 0 | N/A | 0.0 | 1 | N/A | 0 | 4 | \$237,475 | \$236,225 | \$236,475 | 100.1% | 77 |
| \$250,000 - \$274,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$259,999 | \$259,999 | \$263,900 | 101.5% | 13 |
| \$275,000 - \$299,999 | 4 | 218 | 12.0 | 0 | 0.0% | 0 | 2 | \$287,000 | \$287,000 | \$283,750 | 98.9% | 4 |
| \$300,000 - \$324,999 | 2 | 124 | 4.0 | 0 | 0.0% | 0 | 3 | \$344,633 | \$327,967 | \$311,167 | 94.9% | 131 |
| \$325,000 - \$349,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 2 | \$382,000 | \$353,000 | \$344,500 | 97.6% | 329 |
| \$350,000 - \$374,999 | 1 | 168 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$375,000 - \$399,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$388,000 | \$388,000 | \$375,000 | 96.6% | 25 |
| \$400,000 - \$424,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$442,000 | \$425,000 | \$405,000 | 95.3% | 29 |
| \$425,000 - \$449,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$450,000 - \$474,999 | 0 | N/A | 0.0 | 1 | N/A | 0 | 1 | \$465,000 | \$465,000 | \$465,000 | 100.0% | 36 |
| \$475,000 - \$499,999 | 2 | 138 | 12.0 | 0 | 0.0% | 0 | 1 | \$489,000 | \$489,000 | \$489,000 | 100.0% | 0 |
| \$500,000 - \$524,999 | 1 | 17 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$525,000 - \$549,999 | 1 | 125 | 6.0 | 0 | 0.0% | 1 | 1 | \$564,950 | \$554,950 | \$540,000 | 97.3% | 141 |
| \$550,000 - \$574,999 | 0 | N/A | N/A | 1 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$575,000 - \$599,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$650,000 - \$699,999 | 2 | 84 | 12.0 | 0 | 0.0% | 0 | 1 | \$689,000 | \$689,000 | \$689,000 | 100.0% | 0 |
| \$700,000 - \$799,999 | 1 | 48 | N/A | 0 | 0.0% | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$800,000 - \$899,999 | 2 | 327 | 6.0 | 0 | 0.0% | 0 | 2 | \$874,250 | \$869,250 | \$856,000 | 98.5% | 301 |
| \$900,000 - \$999,999 | 2 | 448 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 - \$1,499,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 1 | \$1,597,500 | \$1,495,000 | \$1,400,000 | 93.6% | 272 |
| \$1,500,000 + | 1 | 241 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 22 | 187 | 5.3 | 5 | 22.7% | 5 | 25 | \$426,390 | \$414,290 | \$404,352 | 97.6% | 108 |

NORTHWEST

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April 27, 2020 Market Snapshot | Single Family Residential

| North | west Ke | ai Estati | | | | | | | | rence Sou | 5 | |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
| \$0 - \$149,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$189,000 | \$189,000 | \$125,000 | 66.1% | 10 |
| \$150,000 - \$199,999 | 0 | N/A | 0.0 | 2 | N/A | 0 | 2 | \$187,450 | \$184,950 | \$172,500 | 93.3% | 55 |
| \$200,000 - \$224,999 | 0 | N/A | N/A | 1 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$225,000 - \$249,999 | 1 | 38 | 3.0 | 0 | 0.0% | 0 | 2 | \$249,150 | \$249,150 | \$247,150 | 99.2% | 13 |
| \$250,000 - \$274,999 | 1 | 26 | 3.0 | 1 | 100.0% | 0 | 2 | \$271,950 | \$271,950 | \$262,000 | 96.3% | 43 |
| \$275,000 - \$299,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$300,000 - \$324,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 4 | \$327,250 | \$323,500 | \$318,750 | 98.5% | 32 |
| \$325,000 - \$349,999 | 2 | 88 | 12.0 | 2 | 100.0% | 0 | 1 | \$369,000 | \$344,000 | \$336,000 | 97.7% | 200 |
| \$350,000 - \$374,999 | 1 | 6 | 6.0 | 0 | 0.0% | 0 | 1 | \$395,000 | \$395,000 | \$367,000 | 92.9% | 49 |
| \$375,000 - \$399,999 | 1 | 57 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$400,000 - \$424,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$425,000 | \$425,000 | \$409,000 | 96.2% | 43 |
| \$425,000 - \$449,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 3 | \$459,967 | \$448,300 | \$436,967 | 97.5% | 74 |
| \$450,000 - \$474,999 | 1 | 56 | N/A | 0 | 0.0% | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$475,000 - \$499,999 | 0 | N/A | N/A | 0 | N/A | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$500,000 - \$524,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$525,000 - \$549,999 | 3 | 88 | 6.0 | 0 | 0.0% | 0 | 3 | \$549,300 | \$549,300 | \$536,667 | 97.7% | 15 |
| \$550,000 - \$574,999 | 1 | 347 | 6.0 | 0 | 0.0% | 1 | 1 | \$565,000 | \$565,000 | \$568,000 | 100.5% | 4 |
| \$575,000 - \$599,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 2 | 150 | 12.0 | 0 | 0.0% | 0 | 1 | \$750,000 | \$675,000 | \$615,000 | 91.1% | 560 |
| \$650,000 - \$699,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 1 | \$750,000 | \$750,000 | \$690,000 | 92.0% | 129 |
| \$700,000 - \$799,999 | 1 | 349 | 6.0 | 0 | 0.0% | 1 | 1 | \$735,000 | \$735,000 | \$720,000 | 98.0% | 106 |
| \$800,000 - \$899,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$899,900 | \$899,900 | \$885,000 | 98.3% | 5 |
| \$900,000 - \$999,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 - \$1,499,999 | 2 | 788 | N/A | 0 | 0.0% | 1 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,500,000 + | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 16 | 200 | 3.8 | 6 | 37.5% | 7 | 25 | \$433,272 | \$427,072 | \$410,968 | 96.2% | 69 |

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April 27, 2020 Market Snapshot | Single Family Residential Elorence East/Mapleton

| | | | | | | | | | | Florence E | ast/IVIa | pleton |
|------------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price Range | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
| \$0 - \$149,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 8 | \$92,688 | \$87,613 | \$79,844 | 91.1% | 128 |
| \$150,000 - \$199,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 3 | \$167,967 | \$160,800 | \$159,893 | 99.4% | 45 |
| \$200,000 - \$224,999 | 0 | N/A | 0.0 | 0 | N/A | 1 | 1 | \$215,000 | \$215,000 | \$205,000 | 95.3% | 47 |
| \$225,000 - \$249,999 | 1 | 339 | 6.0 | 0 | 0.0% | 2 | 1 | \$250,000 | \$250,000 | \$225,000 | 90.0% | 42 |
| \$250,000 - \$274,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 2 | \$289,450 | \$286,950 | \$250,000 | 87.1% | 155 |
| \$275,000 - \$299,999 | 2 | 298 | 12.0 | 0 | 0.0% | 0 | 1 | \$289,000 | \$289,000 | \$280,000 | 96.9% | 10 |
| \$300,000 - \$324,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$325,000 - \$349,999 | 1 | 447 | 6.0 | 0 | 0.0% | 0 | 1 | \$469,000 | \$395,000 | \$330,000 | 83.5% | 147 |
| \$350,000 - \$374,999 | 0 | N/A | 0.0 | 0 | N/A | 0 | 1 | \$375,000 | \$370,000 | \$360,000 | 97.3% | 151 |
| \$375,000 - \$399,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$400,000 - \$424,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$425,000 - \$449,999 | 1 | 200 | N/A | 0 | 0.0% | 2 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$450,000 - \$474,999 | 1 | 66 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$475,000 - \$499,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$500,000 - \$524,999 | 1 | 1,182 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$525,000 - \$549,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$550,000 - \$574,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$575,000 - \$599,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$600,000 - \$649,999 | 1 | 223 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$650,000 - \$699,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$700,000 - \$799,999 | 1 | 220 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$800,000 - \$899,999 | 1 | 10 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$900,000 - \$999,999 | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 - \$1,499,999 | 1 | 1 | N/A | 0 | 0.0% | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| \$1,500,000 + | 0 | N/A | N/A | 0 | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A |
| Market Totals | 11 | 298 | 3.7 | 0 | 0.0% | 6 | 18 | \$190,128 | \$182,011 | \$167,691 | 92.1% | 104 |

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