Northwest Real Estate

NORTHWEST KNOWLEDGE

March 23, 2020 Market Snapshot | Single Family Residential

Florence

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	15	153	3.6	3	20.0%	4	25	\$108,254	\$102,386	\$92,172	90.0%	86
\$150,000 - \$199,999	7	100	1.8	4	57.1%	3	24	\$182,142	\$176,325	\$170,941	96.9%	57
\$200,000 - \$224,999	2	88	0.9	4	200.0%	2	13	\$219,823	\$215,238	\$211,127	98.1%	56
\$225,000 - \$249,999	11	199	2.4	6	54.5%	4	27	\$245,096	\$243,207	\$237,826	97.8%	34
\$250,000 - \$274,999	5	113	2.0	2	40.0%	1	15	\$278,560	\$271,167	\$258,727	95.4%	128
\$275,000 - \$299,999	13	131	4.6	7	53.8%	4	17	\$296,481	\$294,887	\$286,606	97.2%	29
\$300,000 - \$324,999	4	59	2.2	2	50.0%	0	11	\$321,773	\$315,945	\$313,455	99.2%	47
\$325,000 - \$349,999	7	105	4.2	6	85.7%	4	10	\$365,522	\$346,512	\$335,577	96.8%	94
\$350,000 - \$374,999	2	101	0.8	3	150.0%	1	15	\$368,018	\$366,810	\$359,283	97.9%	90
\$375,000 - \$399,999	8	76	8.0	1	12.5%	0	6	\$400,233	\$393,383	\$382,983	97.4%	75
\$400,000 - \$424,999	3	147	6.0	0	0.0%	0	3	\$416,333	\$416,333	\$410,000	98.5%	39
\$425,000 - \$449,999	4	79	3.4	1	25.0%	3	7	\$450,535	\$446,964	\$437,964	98.0%	58
\$450,000 - \$474,999	3	82	6.0	2	66.7%	1	3	\$484,667	\$478,000	\$463,000	96.9%	55
\$475,000 - \$499,999	4	88	6.0	1	25.0%	4	4	\$512,975	\$495,950	\$485,350	97.9%	256
\$500,000 - \$524,999	1	1,147	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	4	120	4.8	1	25.0%	2	5	\$550,170	\$545,770	\$537,000	98.4%	66
\$550,000 - \$574,999	3	193	18.0	1	33.3%	1	1	\$638,000	\$598,000	\$560,000	93.6%	101
\$575,000 - \$599,999	4	70	24.0	1	25.0%	1	1	\$610,000	\$610,000	\$593,000	97.2%	16
\$600,000 - \$649,999	5	107	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	4	117	N/A	1	25.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	5	307	30.0	2	40.0%	2	1	\$735,000	\$735,000	\$720,000	98.0%	106
\$800,000 - \$899,999	2	496	2.4	1	50.0%	0	5	\$874,680	\$872,680	\$850,400	97.4%	122
\$900,000 - \$999,999	1	701	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	3	544	9.0	0	0.0%	3	2	\$1,348,750	\$1,297,500	\$1,240,000	95.6%	139
\$1,500,000 +	2	138	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	122	159	3.8	50	41.0%	41	195	\$310,776	\$304,951	\$296,067	97.1%	72

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



March 23, 2020 Market Snapshot | Single Family Residential Florence Coast Village

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$99,999	2	163	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$100,000 - \$124,999	4	141	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$125,000 - \$149,999	6	153	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$174,999	1	294	1.5	0	0.0%	0	4	\$168,700	\$163,550	\$154,750	94.6%	73
\$175,000 - \$199,999	0	N/A	0.0	0	N/A	0	1	\$185,000	\$185,000	\$180,000	97.3%	49
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$275,000 - \$299,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$300,000 - \$324,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$350,000 - \$374,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	13	161	15.6	0	0.0%	0	5	\$171,960	\$167,840	\$159,800	95.2%	68

Source: Regional Multiple Listing Service (RMLS™)

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HomeServices

Northwest Real Estate



March 23, 2020 Market Snapshot | Single Family Residential Florence Green Trees

Expired Average Sales Closings Original Final Sale Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 1 235 0.9 2 200.0% 1 7 \$121,778 \$121,778 \$116.021 95.3% 34 \$149,999 \$150,000 1 42 1 100.0% 0 3 44 2.0 \$176,667 \$176,667 \$169,167 95.8% \$199,999 \$200,000 1 3.0 2 200.0% 0 2 98.8% 7 168 \$207,450 \$207,450 \$205,000 \$224,999 \$225,000 -0 0.0% Ω 2 21 1 81 3.0 \$239,500 \$239.500 \$229,500 95.8% \$249,999 \$250,000 0 0 N/A 0 0 N/A N/A N/A N/A N/A N/A N/A \$274,999 \$275.000 -0 1 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$299,999 \$300,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$324,999 \$325.000 -0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$349,999 \$350,000 -0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$374,999 \$375,000 -() N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$399,999 \$400,000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$424,999 \$425,000 -0 N/A 0 N/A 0 0 N/A N/A N/A N/A N/A N/A \$449,999 \$450,000 -0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$474,999 \$475,000 -0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$499,999 \$500,000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$524,999 \$525,000 -0 N/A 0 N/A 0 0 N/A N/A N/A N/A N/A N/A \$549,999 \$550,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$574,999 \$575,000 0 N/A 0 N/A 0 0 N/A N/A N/A N/A N/A N/A \$599,999 \$600,000 -0 0 0 N/A 0 N/A N/A N/A N/A N/A N/A N/A \$649,999 \$650,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$699,999 \$700,000 0 0 N/A 0 0 N/A N/A N/A N/A N/A N/A N/A \$799,999 \$800,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$899,999 \$900.000 0 N/A N/A 0 N/A 0 0 N/A N/A N/A N/A N/A \$999,999 \$1,000,000 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A \$1,499,999 0 0 0 0 N/A N/A N/A N/A N/A N/A N/A N/A Market Totals

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



March 23, 2020 Market Snapshot | Single Family Residential

Florence Florentine

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$200,000 - \$224,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	1	7	3.0	0	0.0%	1	2	\$242,200	\$242,200	\$237,900	98.2%	8
\$250,000 - \$274,999	2	189	4.0	1	50.0%	0	3	\$259,933	\$259,933	\$251,667	96.8%	18
\$275,000 - \$299,999	4	73	24.0	2	50.0%	0	1	\$289,900	\$289,900	\$289,900	100.0%	0
\$300,000 - \$324,999	0	N/A	0.0	0	N/A	0	1	\$329,900	\$329,900	\$315,000	95.5%	100
\$325,000 - \$349,999	2	104	12.0	1	50.0%	1	1	\$347,900	\$347,900	\$341,450	98.1%	22
\$350,000 - \$374,999	0	N/A	0.0	0	N/A	0	6	\$368,983	\$363,817	\$358,150	98.4%	71
\$375,000 - \$399,999	1	7	6.0	0	0.0%	0	1	\$430,000	\$414,900	\$392,000	94.5%	139
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	0	1	\$439,900	\$439,900	\$425,000	96.6%	0
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	10	89	3.8	5	50.0%	2	16	\$332,231	\$329,350	\$321,441	97.6%	47

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate

NORTHWEST KNOWLEDGE

March 23, 2020 Market Snapshot | Single Family Residential

Florence Town

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	3	3.0	0	0.0%	0	2	\$104,250	\$94,700	\$80,000	84.5%	26
\$150,000 - \$199,999	2	11	1.7	1	50.0%	1	7	\$181,971	\$179,471	\$177,486	98.9%	15
\$200,000 - \$224,999	1	7	0.9	0	0.0%	0	7	\$222,843	\$214,329	\$210,486	98.2%	89
\$225,000 - \$249,999	4	374	1.8	3	75.0%	0	13	\$248,277	\$244,738	\$238,331	97.4%	42
\$250,000 - \$274,999	1	48	1.0	0	0.0%	1	6	\$275,300	\$265,233	\$262,983	99.2%	189
\$275,000 - \$299,999	4	40	6.0	2	50.0%	2	4	\$295,220	\$295,220	\$291,750	98.8%	15
\$300,000 - \$324,999	2	30	4.0	2	100.0%	0	3	\$322,267	\$310,900	\$309,300	99.5%	45
\$325,000 - \$349,999	1	3	1.5	2	200.0%	2	4	\$339,079	\$333,079	\$329,829	99.0%	49
\$350,000 - \$374,999	1	69	0.9	2	200.0%	1	7	\$362,338	\$364,893	\$359,050	98.4%	104
\$375,000 - \$399,999	5	114	10.0	0	0.0%	0	3	\$397,967	\$389,300	\$385,300	99.0%	79
\$400,000 - \$424,999	3	147	9.0	0	0.0%	0	2	\$412,000	\$412,000	\$410,500	99.6%	37
\$425,000 - \$449,999	1	133	3.0	0	0.0%	0	2	\$442,974	\$447,974	\$443,424	99.0%	78
\$450,000 - \$474,999	1	202	3.0	0	0.0%	0	2	\$494,500	\$484,500	\$462,000	95.4%	65
\$475,000 - \$499,999	2	73	4.0	0	0.0%	1	3	\$520,967	\$498,267	\$484,133	97.2%	342
\$500,000 - \$524,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	1	208	6.0	0	0.0%	1	1	\$530,000	\$530,000	\$530,000	100.0%	64
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	1	11	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	2	59	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	1	179	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	2	277	N/A	1	50.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	1	384	6.0	1	100.0%	0	1	\$925,000	\$925,000	\$855,000	92.4%	6
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	1	70	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	38	129	3.4	15	39.5%	11	67	\$311,533	\$306,355	\$300,070	97.9%	79

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



March 23, 2020 Market Snapshot | Single Family Residential

Florence Beach

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)	
\$0 - \$149,999	0	N/A	0.0	1	N/A	1	2	\$134,950	\$104,950	\$94,200	89.8%	292	
\$150,000 - \$199,999	1	130	6.0	0	0.0%	0	1	\$215,000	\$190,000	\$175,000	92.1%	364	
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	2	\$221,500	\$221,500	\$216,875	97.9%	15	
\$225,000 - \$249,999	3	100	6.0	1	33.3%	0	3	\$249,433	\$249,433	\$241,800	96.9%	26	
\$250,000 - \$274,999	0	N/A	0.0	0	N/A	0	1	\$335,000	\$309,500	\$255,000	82.4%	239	
\$275,000 - \$299,999	0	N/A	0.0	2	N/A	1	6	\$297,083	\$295,233	\$286,317	97.0%	35	
\$300,000 - \$324,999	0	N/A	0.0	0	N/A	0	2	\$304,450	\$304,450	\$313,800	103.1%	7	
\$325,000 - \$349,999	0	N/A	0.0	0	N/A	1	1	\$365,000	\$349,900	\$340,000	97.2%	170	
\$350,000 - \$374,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$375,000 - \$399,999	1	3	6.0	1	100.0%	0	1	\$389,500	\$389,500	\$375,000	96.3%	47	
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$425,000 - \$449,999	2	10	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A	
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$475,000 - \$499,999	0	N/A	N/A	1	N/A	1	0	N/A	N/A	N/A	N/A	N/A	
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$525,000 - \$549,999	0	N/A	0.0	0	N/A	0	1	\$557,000	\$545,000	\$545,000	100.0%	94	
\$550,000 - \$574,999	1	39	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A	
\$575,000 - \$599,999	1	5	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A	
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$650,000 - \$699,999	2	93	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A	
\$700,000 - \$799,999	1	483	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A	
\$800,000 - \$899,999	0	N/A	0.0	0	N/A	0	1	\$800,000	\$800,000	\$800,000	100.0%	0	
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A	
Market Totals	12	97	3.4	7	58.3%	4	21	\$310,195	\$303,114	\$294,431	97.1%	87	

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate

NORTHWEST Knowledge

March 23, 2020 Market Snapshot | Single Family Residential

Florence North

Florence No.										NOLL		
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	248	3.0	0	0.0%	2	2	\$77,500	\$74,000	\$60,000	81.1%	97
\$150,000 - \$199,999	2	107	4.0	1	50.0%	1	3	\$204,667	\$188,000	\$184,667	98.2%	64
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	0	N/A	0.0	2	N/A	0	4	\$236,250	\$235,000	\$235,250	100.1%	51
\$250,000 - \$274,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$275,000 - \$299,999	3	244	9.0	0	0.0%	0	2	\$287,000	\$287,000	\$283,750	98.9%	4
\$300,000 - \$324,999	2	89	12.0	0	0.0%	0	1	\$324,900	\$309,900	\$302,500	97.6%	138
\$325,000 <i>-</i> \$349,999	0	N/A	0.0	2	N/A	0	1	\$399,000	\$347,000	\$340,000	98.0%	196
\$350,000 - \$374,999	1	133	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	0	N/A	0.0	0	N/A	0	1	\$388,000	\$388,000	\$375,000	96.6%	25
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	0	N/A	0.0	1	N/A	0	1	\$448,000	\$448,000	\$443,000	98.9%	28
\$450,000 - \$474,999	1	12	6.0	1	100.0%	0	1	\$465,000	\$465,000	\$465,000	100.0%	36
\$475,000 - \$499,999	2	103	12.0	0	0.0%	0	1	\$489,000	\$489,000	\$489,000	100.0%	0
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	0.0	0	N/A	1	1	\$564,950	\$554,950	\$540,000	97.3%	141
\$550,000 - \$574,999	1	227	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	1	159	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	1	103	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	1	607	3.0	0	0.0%	0	2	\$874,250	\$869,250	\$856,000	98.5%	301
\$900,000 - \$999,999	1	701	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	125	6.0	0	0.0%	1	1	\$1,597,500	\$1,495,000	\$1,400,000	93.6%	272
\$1,500,000 +	1	206	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	19	203	5.4	9	47.4%	7	21	\$414,898	\$402,921	\$392,810	97.5%	97

Source: Regional Multiple Listing Service (RMLS™)

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BERKSHIRE HATHAWAY



Northwest Real Estate



March 23, 2020 Market Snapshot | Single Family Residential Florence South/Dunes City

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	2	\$157,000	\$147,000	\$110,000	74.8%	26
\$150,000 - \$199,999	0	N/A	0.0	1	N/A	0	2	\$187,450	\$184,950	\$172,500	93.3%	55
\$200,000 - \$224,999	0	N/A	0.0	1	N/A	0	1	\$224,900	\$224,900	\$222,500	98.9%	14
\$225,000 - \$249,999	1	3	3.0	0	0.0%	0	2	\$249,150	\$249,150	\$247,150	99.2%	13
\$250,000 - \$274,999	1	98	2.0	0	0.0%	0	3	\$277,633	\$270,967	\$264,333	97.6%	60
\$275,000 - \$299,999	0	N/A	0.0	0	N/A	0	2	\$304,450	\$304,450	\$285,000	93.6%	29
\$300,000 - \$324,999	0	N/A	0.0	0	N/A	0	4	\$327,250	\$323,500	\$318,750	98.5%	32
\$325,000 - \$349,999	3	38	9.0	1	33.3%	0	2	\$359,000	\$346,500	\$342,500	98.8%	103
\$350,000 - \$374,999	0	N/A	0.0	0	N/A	0	1	\$395,000	\$395,000	\$367,000	92.9%	49
\$375,000 - \$399,999	1	22	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	1	\$425,000	\$425,000	\$409,000	96.2%	43
\$425,000 - \$449,999	0	N/A	0.0	0	N/A	1	3	\$459,967	\$448,300	\$436,967	97.5%	74
\$450,000 - \$474,999	0	N/A	N/A	1	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	3	91	9.0	1	33.3%	0	2	\$549,450	\$549,450	\$535,000	97.4%	15
\$550,000 - \$574,999	1	312	6.0	1	100.0%	1	1	\$638,000	\$598,000	\$560,000	93.6%	101
\$575,000 - \$599,999	0	N/A	0.0	0	N/A	0	1	\$610,000	\$610,000	\$593,000	97.2%	16
\$600,000 - \$649,999	2	115	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	1	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	1	314	6.0	1	100.0%	1	1	\$735,000	\$735,000	\$720,000	98.0%	106
\$800,000 - \$899,999	0	N/A	0.0	0	N/A	0	1	\$899,900	\$899,900	\$885,000	98.3%	5
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	2	753	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	15	191	3.1	8	53.3%	7	29	\$381,469	\$375,952	\$362,748	96.5%	46

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



March 23, 2020 Market Snapshot | Single Family Residential Florence East/Mapleton

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	10	\$90,650	\$86,590	\$80,375	92.8%	104
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	1	3	\$167,967	\$160,800	\$159,893	99.4%	45
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	1	1	\$215,000	\$215,000	\$205,000	95.3%	47
\$225,000 - \$249,999	1	304	6.0	0	0.0%	3	1	\$235,000	\$235,000	\$227,500	96.8%	18
\$250,000 - \$274,999	1	41	3.0	0	0.0%	0	2	\$289,450	\$286,950	\$250,000	87.1%	155
\$275,000 - \$299,999	2	263	6.0	0	0.0%	1	2	\$302,000	\$294,000	\$280,000	95.2%	81
\$300,000 - \$324,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	1	412	6.0	0	0.0%	0	1	\$469,000	\$395,000	\$330,000	83.5%	147
\$350,000 - \$374,999	0	N/A	0.0	0	N/A	0	1	\$375,000	\$370,000	\$360,000	97.3%	151
\$375,000 - \$399,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	1	165	N/A	0	0.0%	2	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	1	31	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	1	1,147	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	1	103	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	1	188	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	1	185	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	0.0	0	N/A	0	1	\$1,100,000	\$1,100,000	\$1,080,000	98.2%	5
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	11	282	3.0	0	0.0%	9	22	\$226,695	\$219,327	\$206,633	94.2%	91

Source: Regional Multiple Listing Service (RMLS™)

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