HomeServices

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential Benton, Linn, Marion, and Polk Counties

								Derito	II, EII II I, IVIG	ii iuii, ai iu i	011000	Jantios
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	16	83	1.1	5	31.3%	15	89	\$131,156	\$122,922	\$113,978	92.7%	83
\$150,000 - \$199,999	70	88	2.3	14	20.0%	29	182	\$185,812	\$181,990	\$178,482	98.1%	75
\$200,000 - \$224,999	42	68	1.1	9	21.4%	24	229	\$217,861	\$214,382	\$212,754	99.2%	66
\$225,000 - \$249,999	113	52	1.7	16	14.2%	51	391	\$240,087	\$237,086	\$236,988	100.0%	68
\$250,000 - \$274,999	116	61	1.4	16	13.8%	46	501	\$265,283	\$261,842	\$261,837	100.0%	67
\$275,000 - \$299,999	184	68	2.1	27	14.7%	73	522	\$291,004	\$286,528	\$286,486	100.0%	70
\$300,000 - \$324,999	130	72	1.8	35	26.9%	50	427	\$316,241	\$312,505	\$311,625	99.7%	74
\$325,000 - \$349,999	168	71	2.4	34	20.2%	73	412	\$343,879	\$338,050	\$336,695	99.6%	89
\$350,000 - \$374,999	133	88	2.9	45	33.8%	44	279	\$368,654	\$362,594	\$361,276	99.6%	97
\$375,000 - \$399,999	176	100	3.8	34	19.3%	67	276	\$395,234	\$388,433	\$386,122	99.4%	99
\$400,000 - \$424,999	89	100	3.0	10	11.2%	27	177	\$419,743	\$413,418	\$410,983	99.4%	96
\$425,000 - \$449,999	102	88	3.7	18	17.6%	45	164	\$446,177	\$438,678	\$436,504	99.5%	107
\$450,000 - \$474,999	55	90	3.6	9	16.4%	26	92	\$472,439	\$465,650	\$460,931	99.0%	115
\$475,000 - \$499,999	83	94	5.1	7	8.4%	39	97	\$502,765	\$491,367	\$487,568	99.2%	95
\$500,000 - \$524,999	34	95	2.8	0	0.0%	12	72	\$530,010	\$519,261	\$509,415	98.1%	113
\$525,000 - \$549,999	48	107	4.8	3	6.3%	23	60	\$556,149	\$543,967	\$536,269	98.6%	97
\$550,000 - \$574,999	22	100	2.8	1	4.5%	13	48	\$574,719	\$564,693	\$559,100	99.0%	94
\$575,000 - \$599,999	35	149	6.0	1	2.9%	23	35	\$613,071	\$597,857	\$587,262	98.2%	128
\$600,000 - \$649,999	38	107	5.2	2	5.3%	16	44	\$643,866	\$633,566	\$622,986	98.3%	96
\$650,000 - \$699,999	32	132	4.4	3	9.4%	18	44	\$708,367	\$683,608	\$670,234	98.0%	112
\$700,000 - \$799,999	36	176	8.0	4	11.1%	19	27	\$787,967	\$770,600	\$748,322	97.1%	116
\$800,000 - \$899,999	28	184	7.3	1	3.6%	12	23	\$913,409	\$882,913	\$848,391	96.1%	177
\$900,000 - \$999,999	22	152	14.7	1	4.5%	6	9	\$1,021,544	\$980,767	\$933,667	95.2%	114
\$1,000,000 - \$1,499,999	32	214	12.0	1	3.1%	12	16	\$1,316,922	\$1,260,953	\$1,172,719	93.0%	199
\$1,500,000 +	16	366	48.0	1	6.3%	8	2	\$1,937,500	\$1,937,500	\$1,767,500	91.2%	91
Market Totals	1820	93	2.6	297	16.3%	771	4218	\$345,878	\$339,809	\$337,004	99.2%	84

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential

Salam

												Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	59	0.9	1	33.3%	3	20	\$138,940	\$127,761	\$116,910	91.5%	75
\$150,000 - \$199,999	20	57	2.4	4	20.0%	10	50	\$188,942	\$184,902	\$178,063	96.3%	62
\$200,000 - \$224,999	15	51	1.0	2	13.3%	10	90	\$218,298	\$213,480	\$212,895	99.7%	63
\$225,000 - \$249,999	33	49	1.3	8	24.2%	16	147	\$241,052	\$237,746	\$237,492	99.9%	63
\$250,000 - \$274,999	42	55	1.2	7	16.7%	16	214	\$265,478	\$261,572	\$261,576	100.0%	67
\$275,000 - \$299,999	68	64	2.0	16	23.5%	34	206	\$292,702	\$286,384	\$286,706	100.1%	67
\$300,000 - \$324,999	49	59	1.6	20	40.8%	24	183	\$315,975	\$312,277	\$311,604	99.8%	71
\$325,000 - \$349,999	55	66	2.3	22	40.0%	28	145	\$345,134	\$337,776	\$336,623	99.7%	84
\$350,000 - \$374,999	43	83	2.7	22	51.2%	13	97	\$372,525	\$364,518	\$361,122	99.1%	89
\$375,000 - \$399,999	61	87	4.2	10	16.4%	23	88	\$396,045	\$388,235	\$385,642	99.3%	88
\$400,000 - \$424,999	21	127	2.5	3	14.3%	10	50	\$419,903	\$414,474	\$412,673	99.6%	88
\$425,000 - \$449,999	39	81	4.0	6	15.4%	12	58	\$450,878	\$439,837	\$437,414	99.4%	110
\$450,000 - \$474,999	26	79	5.6	1	3.8%	4	28	\$480,280	\$464,133	\$459,935	99.1%	151
\$475,000 - \$499,999	36	83	6.4	1	2.8%	7	34	\$495,666	\$489,277	\$486,389	99.4%	93
\$500,000 - \$524,999	14	93	4.7	0	0.0%	4	18	\$529,533	\$516,639	\$507,632	98.3%	88
\$525,000 - \$549,999	14	87	3.5	0	0.0%	11	24	\$567,467	\$548,718	\$536,829	97.8%	108
\$550,000 - \$574,999	6	96	2.1	0	0.0%	7	17	\$586,847	\$573,534	\$559,376	97.5%	97
\$575,000 - \$599,999	12	100	5.5	0	0.0%	8	13	\$612,808	\$599,269	\$587,608	98.1%	79
\$600,000 - \$649,999	16	125	8.7	0	0.0%	6	11	\$631,309	\$630,136	\$623,264	98.9%	72
\$650,000 - \$699,999	15	120	6.0	0	0.0%	9	15	\$709,506	\$683,905	\$673,622	98.5%	117
\$700,000 - \$799,999	15	215	8.2	2	13.3%	7	11	\$770,618	\$755,718	\$746,545	98.8%	108
\$800,000 - \$899,999	9	180	7.7	0	0.0%	3	7	\$834,843	\$832,841	\$820,714	98.5%	207
\$900,000 - \$999,999	5	127	6.0	1	20.0%	2	5	\$1,014,980	\$999,980	\$930,000	93.0%	80
\$1,000,000 - \$1,499,999	14	202	10.5	1	7.1%	4	8	\$1,302,843	\$1,297,843	\$1,207,938	93.1%	146
\$1,500,000 +	5	283	15.0	1	20.0%	2	2	\$1,937,500	\$1,937,500	\$1,767,500	91.2%	91
Market Totals	636	86	2.5	128	20.1%	273	1541	\$345,939	\$339,420	\$336,473	99.1%	79

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *

Northwest Real Estate

NORTHWEST KNOWLEDGE

January 27, 2020 Market Snapshot | Single Family Residential Marion and Polk Counties

									1 7 1 7		0111100	70111100
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	10	78	1.3	2	20.0%	6	47	\$136,547	\$126,685	\$116,815	92.2%	75
\$150,000 - \$199,999	40	58	2.5	9	22.5%	16	97	\$188,454	\$183,312	\$177,960	97.1%	77
\$200,000 - \$224,999	22	64	0.9	7	31.8%	14	143	\$219,580	\$215,380	\$212,900	98.8%	65
\$225,000 - \$249,999	56	44	1.4	12	21.4%	31	243	\$241,978	\$238,770	\$237,673	99.5%	68
\$250,000 - \$274,999	66	58	1.2	13	19.7%	29	343	\$265,650	\$262,024	\$261,881	99.9%	66
\$275,000 - \$299,999	124	65	2.0	21	16.9%	53	377	\$291,611	\$286,695	\$286,582	100.0%	70
\$300,000 - \$324,999	88	66	1.7	29	33.0%	40	314	\$316,314	\$312,499	\$311,575	99.7%	74
\$325,000 - \$349,999	114	69	2.5	27	23.7%	50	273	\$345,706	\$339,193	\$337,116	99.4%	94
\$350,000 - \$374,999	84	91	2.7	29	34.5%	28	185	\$370,454	\$363,670	\$361,146	99.3%	97
\$375,000 - \$399,999	115	107	4.0	21	18.3%	43	172	\$396,512	\$388,985	\$386,318	99.3%	105
\$400,000 - \$424,999	58	119	3.1	9	15.5%	22	112	\$421,269	\$414,207	\$411,358	99.3%	101
\$425,000 - \$449,999	74	96	4.2	10	13.5%	25	106	\$447,399	\$439,707	\$437,486	99.5%	121
\$450,000 - \$474,999	41	97	4.1	5	12.2%	11	60	\$471,936	\$463,926	\$461,242	99.4%	131
\$475,000 - \$499,999	59	94	6.3	4	6.8%	23	56	\$500,146	\$490,505	\$487,555	99.4%	100
\$500,000 - \$524,999	22	111	3.0	0	0.0%	8	44	\$526,841	\$517,523	\$508,786	98.3%	105
\$525,000 - \$549,999	31	93	5.3	3	9.7%	16	35	\$558,841	\$546,386	\$536,215	98.1%	100
\$550,000 - \$574,999	14	98	2.9	1	7.1%	11	29	\$573,348	\$563,751	\$558,036	99.0%	89
\$575,000 - \$599,999	20	122	4.4	0	0.0%	19	27	\$612,633	\$597,337	\$587,153	98.3%	127
\$600,000 - \$649,999	27	119	5.8	2	7.4%	11	28	\$645,046	\$637,350	\$624,589	98.0%	84
\$650,000 - \$699,999	21	126	5.0	1	4.8%	14	25	\$698,386	\$681,185	\$670,579	98.4%	107
\$700,000 - \$799,999	28	186	9.3	3	10.7%	11	18	\$790,594	\$768,711	\$743,611	96.7%	123
\$800,000 - \$899,999	18	235	9.8	0	0.0%	7	11	\$862,445	\$861,172	\$842,545	97.8%	200
\$900,000 - \$999,999	16	150	13.7	1	6.3%	3	7	\$1,040,700	\$988,271	\$936,857	94.8%	131
\$1,000,000 - \$1,499,999	21	203	10.5	1	4.8%	8	12	\$1,313,812	\$1,268,812	\$1,180,292	93.0%	195
\$1,500,000 +	8	228	24.0	1	12.5%	4	2	\$1,937,500	\$1,937,500	\$1,767,500	91.2%	91
Market Totals	1177	93	2.6	211	17.9%	503	2766	\$346,852	\$340,673	\$337,570	99.1%	85

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential

Keizer

												Keizer
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	1	2	\$117,500	\$115,000	\$136,500	118.7%	18
\$150,000 - \$199,999	3	122	6.0	2	66.7%	1	3	\$177,433	\$177,433	\$185,250	104.4%	154
\$200,000 - \$224,999	0	N/A	0.0	1	N/A	0	9	\$219,756	\$211,533	\$211,222	99.9%	68
\$225,000 - \$249,999	2	34	0.8	2	100.0%	1	16	\$241,456	\$238,456	\$237,044	99.4%	57
\$250,000 - \$274,999	6	60	1.1	1	16.7%	3	32	\$262,294	\$259,644	\$262,409	101.1%	53
\$275,000 - \$299,999	9	75	1.1	2	22.2%	1	47	\$290,736	\$288,004	\$287,179	99.7%	62
\$300,000 - \$324,999	14	82	2.2	1	7.1%	4	39	\$318,482	\$314,851	\$312,309	99.2%	66
\$325,000 - \$349,999	11	41	1.9	0	0.0%	5	35	\$344,106	\$341,529	\$339,100	99.3%	65
\$350,000 - \$374,999	6	56	1.7	0	0.0%	4	21	\$369,481	\$360,790	\$360,332	99.9%	72
\$375,000 - \$399,999	13	96	5.2	1	7.7%	3	15	\$394,053	\$390,287	\$386,707	99.1%	60
\$400,000 - \$424,999	8	243	4.4	0	0.0%	3	11	\$412,982	\$411,164	\$406,500	98.9%	70
\$425,000 - \$449,999	9	118	3.2	0	0.0%	5	17	\$437,526	\$439,430	\$438,730	99.8%	158
\$450,000 - \$474,999	2	55	2.0	1	50.0%	2	6	\$457,608	\$459,275	\$463,962	101.0%	124
\$475,000 - \$499,999	1	55	3.0	0	0.0%	3	2	\$487,250	\$487,250	\$485,000	99.5%	52
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	8	\$526,075	\$520,675	\$507,813	97.5%	76
\$525,000 - \$549,999	6	95	18.0	0	0.0%	0	2	\$531,950	\$574,475	\$543,213	94.6%	63
\$550,000 - \$574,999	1	144	3.0	0	0.0%	1	2	\$562,950	\$562,950	\$555,000	98.6%	22
\$575,000 - \$599,999	1	425	N/A	0	0.0%	2	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	2	138	12.0	0	0.0%	0	1	\$615,000	\$615,000	\$610,000	99.2%	63
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	1	53	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	1	521	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	40	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	137	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	98	102	2.2	11	11.2%	39	268	\$334,012	\$331,225	\$329,797	99.6%	71

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential

Central Salem

											Central	Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	2	47	1.1	0	0.0%	1	11	\$143,300	\$128,700	\$117,545	91.3%	79
\$150,000 - \$199,999	10	59	2.7	1	10.0%	7	22	\$184,709	\$182,255	\$178,498	97.9%	52
\$200,000 - \$224,999	8	71	1.1	1	12.5%	1	43	\$218,866	\$213,057	\$212,737	99.8%	67
\$225,000 - \$249,999	14	66	1.7	5	35.7%	8	49	\$237,479	\$234,069	\$235,213	100.5%	56
\$250,000 - \$274,999	17	62	2.9	2	11.8%	2	35	\$262,834	\$260,131	\$259,946	99.9%	63
\$275,000 - \$299,999	11	74	2.6	2	18.2%	6	25	\$288,308	\$281,228	\$284,660	101.2%	73
\$300,000 - \$324,999	3	70	1.1	0	0.0%	3	16	\$320,194	\$316,438	\$313,597	99.1%	53
\$325,000 - \$349,999	3	31	2.6	0	0.0%	2	7	\$343,900	\$338,243	\$338,114	100.0%	53
\$350,000 - \$374,999	2	63	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	2	53	3.0	0	0.0%	0	4	\$403,475	\$385,725	\$377,475	97.9%	83
\$400,000 - \$424,999	1	58	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	1	374	6.0	0	0.0%	0	1	\$425,000	\$425,000	\$425,000	100.0%	84
\$450,000 - \$474,999	1	40	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	1	80	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	76	67	2.1	11	14.5%	31	213	\$247,248	\$242,207	\$241,441	99.7%	62

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *

HomeServices

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential Suburban E Salem/North

									J	ubulbali	Jaioni	71101111
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	2	2	\$194,950	\$175,955	\$116,000	65.9%	156
\$150,000 - \$199,999	3	62	3.6	2	66.7%	1	5	\$177,360	\$175,360	\$173,330	98.8%	43
\$200,000 - \$224,999	3	14	1.8	0	0.0%	4	10	\$220,308	\$215,508	\$212,278	98.5%	67
\$225,000 - \$249,999	3	38	0.9	1	33.3%	2	19	\$242,174	\$240,326	\$237,399	98.8%	63
\$250,000 - \$274,999	6	101	0.7	2	33.3%	0	50	\$265,958	\$263,536	\$263,364	99.9%	66
\$275,000 - \$299,999	19	69	2.2	9	47.4%	8	53	\$292,106	\$287,215	\$287,461	100.1%	62
\$300,000 - \$324,999	16	77	2.5	18	112.5%	8	39	\$313,621	\$310,105	\$310,548	100.1%	72
\$325,000 - \$349,999	12	61	2.4	16	133.3%	0	30	\$344,375	\$339,878	\$339,634	99.9%	74
\$350,000 - \$374,999	5	84	2.1	6	120.0%	4	14	\$359,551	\$358,448	\$359,732	100.4%	68
\$375,000 - \$399,999	3	56	1.1	5	166.7%	1	17	\$389,584	\$386,643	\$383,588	99.2%	88
\$400,000 - \$424,999	0	N/A	N/A	2	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	3	94	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	2	\$449,800	\$449,800	\$450,000	100.0%	38
\$475,000 - \$499,999	1	73	6.0	0	0.0%	0	1	\$479,900	\$479,900	\$475,900	99.2%	47
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	1	\$579,900	\$539,000	\$509,000	94.4%	136
\$525,000 - \$549,999	1	75	3.0	0	0.0%	0	2	\$597,400	\$559,450	\$538,357	96.2%	164
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	2	\$615,450	\$596,950	\$555,000	93.0%	80
\$575,000 - \$599,999	1	130	3.0	0	0.0%	1	2	\$589,500	\$589,500	\$582,500	98.8%	57
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	0	1	\$596,600	\$596,600	\$600,000	100.6%	42
\$650,000 - \$699,999	2	138	12.0	0	0.0%	0	1	\$660,000	\$660,000	\$660,000	100.0%	48
\$700,000 - \$799,999	2	346	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	149	3.0	0	0.0%	1	2	\$1,244,450	\$1,224,450	\$1,088,000	88.9%	192
\$1,500,000 +	0	N/A	0.0	0	N/A	0	1	\$2,080,000	\$2,080,000	\$1,785,000	85.8%	139
Market Totals	81	80	1.9	61	75.3%	34	254	\$324,682	\$320,577	\$316,736	98.8%	71

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

HomeServices

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential Suburban E Salem/South

										uburbarre	<u>Jaicini</u>	7504111
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	85	1.0	0	0.0%	0	6	\$111,633	\$107,467	\$111,733	104.0%	50
\$150,000 - \$199,999	1	136	0.9	0	0.0%	1	7	\$197,529	\$192,671	\$183,457	95.2%	87
\$200,000 - \$224,999	1	19	0.4	0	0.0%	1	15	\$220,473	\$216,820	\$214,360	98.9%	50
\$225,000 - \$249,999	5	35	1.1	1	20.0%	2	28	\$238,468	\$237,357	\$239,666	101.0%	67
\$250,000 - \$274,999	6	45	0.8	2	33.3%	9	45	\$265,020	\$260,080	\$261,392	100.5%	71
\$275,000 - \$299,999	8	51	1.5	1	12.5%	6	32	\$290,031	\$283,441	\$284,487	100.4%	72
\$300,000 - \$324,999	6	63	3.3	0	0.0%	3	11	\$318,645	\$315,600	\$309,118	97.9%	92
\$325,000 - \$349,999	2	100	2.0	0	0.0%	2	6	\$338,300	\$334,117	\$334,000	100.0%	83
\$350,000 - \$374,999	2	46	4.0	0	0.0%	0	3	\$373,267	\$358,600	\$353,633	98.6%	41
\$375,000 - \$399,999	0	N/A	0.0	0	N/A	1	1	\$395,000	\$395,000	\$395,000	100.0%	45
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	1	\$339,000	\$439,000	\$420,000	95.7%	62
\$425,000 - \$449,999	2	50	4.0	0	0.0%	1	3	\$464,967	\$438,300	\$434,167	99.1%	79
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	2	\$510,325	\$474,475	\$466,000	98.2%	181
\$475,000 - \$499,999	2	37	6.0	1	50.0%	0	2	\$500,000	\$487,450	\$492,450	101.0%	191
\$500,000 - \$524,999	2	57	2.4	0	0.0%	0	5	\$538,180	\$528,580	\$510,475	96.6%	83
\$525,000 - \$549,999	1	63	1.0	0	0.0%	1	6	\$587,483	\$554,717	\$541,067	97.5%	91
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	2	117	2.4	0	0.0%	1	5	\$614,780	\$598,780	\$584,800	97.7%	78
\$600,000 - \$649,999	4	69	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	1	146	3.0	0	0.0%	2	2	\$699,500	\$669,993	\$669,993	100.0%	120
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	1	200	6.0	0	0.0%	0	1	\$800,000	\$815,000	\$810,000	99.4%	83
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	2	83	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	49	64	1.6	6	12.2%	31	181	\$306,832	\$300,610	\$299,001	99.5%	74

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate

NORTHWEST KNOWLEDGE

January 27, 2020 Market Snapshot | Single Family Residential

Southeast Salem

											ıtheast	
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	1	\$142,800	\$142,800	\$142,800	100.0%	31
\$150,000 - \$199,999	5	42	3.3	1	20.0%	0	9	\$185,222	\$179,278	\$172,169	96.0%	75
\$200,000 - \$224,999	1	4	0.5	1	100.0%	3	12	\$219,525	\$213,438	\$213,348	100.0%	69
\$225,000 - \$249,999	6	33	1.3	0	0.0%	4	27	\$246,600	\$240,963	\$238,402	98.9%	67
\$250,000 - \$274,999	6	14	0.9	1	16.7%	4	39	\$265,554	\$260,369	\$261,766	100.5%	55
\$275,000 - \$299,999	14	72	2.3	1	7.1%	6	37	\$295,732	\$289,459	\$287,895	99.5%	61
\$300,000 - \$324,999	11	51	1.3	1	9.1%	4	52	\$315,640	\$312,292	\$312,211	100.0%	71
\$325,000 - \$349,999	16	57	2.5	1	6.3%	4	39	\$346,433	\$336,461	\$335,973	99.9%	79
\$350,000 - \$374,999	8	86	1.5	2	25.0%	4	32	\$375,939	\$363,905	\$361,022	99.2%	98
\$375,000 - \$399,999	23	89	5.5	1	4.3%	10	25	\$401,258	\$390,351	\$386,524	99.0%	79
\$400,000 - \$424,999	10	123	3.3	0	0.0%	5	18	\$426,013	\$416,236	\$411,955	99.0%	74
\$425,000 - \$449,999	20	81	6.0	3	15.0%	5	20	\$456,325	\$444,210	\$441,521	99.4%	113
\$450,000 - \$474,999	11	77	6.0	1	9.1%	1	11	\$478,471	\$459,789	\$463,862	100.9%	198
\$475,000 - \$499,999	14	74	4.2	0	0.0%	4	20	\$491,967	\$487,726	\$486,339	99.7%	88
\$500,000 - \$524,999	8	71	6.9	0	0.0%	2	7	\$511,557	\$508,828	\$507,871	99.8%	75
\$525,000 - \$549,999	5	98	7.5	0	0.0%	4	4	\$530,950	\$534,700	\$532,000	99.5%	92
\$550,000 - \$574,999	4	124	4.0	0	0.0%	3	6	\$576,167	\$569,083	\$560,750	98.5%	94
\$575,000 - \$599,999	4	77	24.0	0	0.0%	2	1	\$630,000	\$599,000	\$599,000	100.0%	76
\$600,000 - \$649,999	7	114	5.3	0	0.0%	4	8	\$630,975	\$633,363	\$627,113	99.0%	70
\$650,000 - \$699,999	2	127	2.4	0	0.0%	2	5	\$739,600	\$692,600	\$664,000	95.9%	162
\$700,000 - \$799,999	2	100	2.4	2	100.0%	1	5	\$732,000	\$730,980	\$732,400	100.2%	81
\$800,000 - \$899,999	1	175	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	123	6.0	0	0.0%	0	1	\$999,900	\$999,900	\$950,000	95.0%	180
\$1,000,000 - \$1,499,999	3	138	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	1	300	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	183	79	2.9	15	8.2%	73	379	\$368,025	\$360,265	\$358,244	99.4%	81

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°

Northwest Real Estate

NORTHWEST KNOWLEDGE

January 27, 2020 Market Snapshot | Single Family Residential

South Salem

											South	Salem
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	2	\$212,500	\$189,750	\$190,000	100.1%	138
\$200,000 - \$224,999	1	66	1.5	0	0.0%	0	4	\$205,950	\$205,950	\$212,125	103.0%	25
\$225,000 - \$249,999	0	N/A	0.0	1	N/A	0	9	\$246,400	\$242,522	\$238,256	98.2%	71
\$250,000 - \$274,999	1	1	0.4	0	0.0%	0	16	\$264,325	\$260,013	\$258,606	99.5%	77
\$275,000 - \$299,999	5	50	1.2	0	0.0%	4	26	\$291,519	\$285,500	\$286,715	100.4%	61
\$300,000 - \$324,999	6	46	1.6	0	0.0%	2	23	\$312,365	\$309,778	\$310,563	100.3%	70
\$325,000 - \$349,999	6	56	1.4	1	16.7%	5	25	\$346,784	\$337,686	\$336,346	99.6%	87
\$350,000 - \$374,999	8	91	3.0	6	75.0%	0	16	\$375,726	\$364,220	\$361,396	99.2%	86
\$375,000 - \$399,999	12	97	4.0	2	16.7%	2	18	\$395,722	\$387,333	\$386,293	99.7%	92
\$400,000 - \$424,999	2	68	1.3	0	0.0%	2	9	\$428,222	\$416,556	\$413,811	99.3%	106
\$425,000 - \$449,999	9	69	3.9	2	22.2%	2	14	\$447,364	\$437,886	\$435,368	99.4%	127
\$450,000 - \$474,999	6	84	4.5	0	0.0%	1	8	\$480,563	\$471,813	\$457,213	96.9%	156
\$475,000 - \$499,999	8	100	12.0	0	0.0%	2	4	\$497,250	\$485,975	\$483,750	99.5%	93
\$500,000 - \$524,999	4	156	8.0	0	0.0%	0	3	\$550,000	\$515,300	\$503,667	97.7%	106
\$525,000 - \$549,999	4	99	4.8	0	0.0%	5	5	\$568,800	\$550,904	\$536,269	97.3%	125
\$550,000 - \$574,999	1	13	1.2	0	0.0%	2	5	\$583,760	\$562,875	\$560,180	99.5%	90
\$575,000 - \$599,999	3	98	9.0	0	0.0%	2	2	\$599,450	\$599,450	\$592,000	98.8%	51
\$600,000 - \$649,999	3	227	18.0	0	0.0%	2	1	\$650,000	\$618,000	\$614,000	99.4%	92
\$650,000 - \$699,999	8	124	8.0	0	0.0%	4	6	\$698,431	\$683,431	\$685,306	100.3%	84
\$700,000 - \$799,999	5	148	10.0	0	0.0%	2	3	\$820,599	\$784,667	\$770,833	98.2%	130
\$800,000 - \$899,999	6	183	7.2	0	0.0%	1	5	\$848,800	\$842,998	\$826,000	98.0%	264
\$900,000 - \$999,999	3	93	4.5	1	33.3%	1	4	\$1,018,750	\$1,000,000	\$925,000	92.5%	56
\$1,000,000 - \$1,499,999	4	118	8.0	0	0.0%	1	3	\$1,374,631	\$1,374,631	\$1,312,500	95.5%	147
\$1,500,000 +	1	186	6.0	0	0.0%	0	1	\$1,795,000	\$1,795,000	\$1,750,000	97.5%	42
Market Totals	106	101	3.0	13	12.3%	40	212	\$426,256	\$417,235	\$412,253	98.8%	92

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential

Northwest Salem

										INOI	thwest	
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	1	26	1.2	0	0.0%	1	5	\$204,400	\$203,400	\$179,160	88.1%	40
\$200,000 - \$224,999	1	66	1.0	0	0.0%	1	6	\$211,217	\$209,883	\$211,000	100.5%	71
\$225,000 - \$249,999	5	43	2.0	0	0.0%	0	15	\$242,933	\$238,560	\$238,902	100.1%	63
\$250,000 - \$274,999	6	50	1.2	0	0.0%	1	29	\$269,090	\$264,721	\$262,130	99.0%	79
\$275,000 - \$299,999	11	48	2.0	3	27.3%	4	33	\$297,112	\$289,058	\$287,852	99.6%	75
\$300,000 - \$324,999	7	35	1.0	1	14.3%	4	42	\$318,246	\$313,186	\$312,295	99.7%	74
\$325,000 - \$349,999	16	86	2.5	4	25.0%	15	38	\$344,619	\$338,015	\$335,234	99.2%	103
\$350,000 - \$374,999	18	85	3.4	8	44.4%	4	32	\$373,118	\$368,490	\$362,396	98.3%	96
\$375,000 - \$399,999	21	88	5.5	2	9.5%	9	23	\$394,160	\$387,960	\$386,705	99.7%	97
\$400,000 - \$424,999	8	156	2.2	1	12.5%	3	22	\$415,177	\$411,066	\$412,462	100.3%	93
\$425,000 - \$449,999	4	46	1.2	1	25.0%	4	20	\$447,070	\$437,802	\$435,848	99.6%	100
\$450,000 - \$474,999	8	83	9.6	0	0.0%	2	5	\$483,980	\$463,000	\$457,200	98.7%	76
\$475,000 - \$499,999	11	91	9.4	0	0.0%	1	7	\$506,343	\$497,457	\$487,807	98.1%	88
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	2	2	\$514,948	\$504,948	\$504,950	100.0%	98
\$525,000 - \$549,999	3	67	2.6	0	0.0%	1	7	\$561,671	\$546,957	\$535,921	98.0%	104
\$550,000 - \$574,999	1	66	1.5	0	0.0%	1	4	\$592,425	\$581,825	\$558,500	96.0%	120
\$575,000 - \$599,999	2	117	4.0	0	0.0%	2	3	\$628,233	\$606,567	\$588,967	97.1%	114
\$600,000 - \$649,999	2	125	12.0	0	0.0%	0	1	\$650,000	\$650,000	\$625,000	96.2%	103
\$650,000 - \$699,999	2	68	12.0	0	0.0%	1	1	\$695,000	\$695,000	\$672,500	96.8%	158
\$700,000 - \$799,999	5	302	10.0	0	0.0%	3	3	\$785,000	\$768,000	\$745,833	97.1%	131
\$800,000 - \$899,999	1	152	6.0	0	0.0%	1	1	\$799,900	\$799,900	\$805,000	100.6%	47
\$900,000 - \$999,999	1	235	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	4	408	8.0	1	25.0%	2	3	\$1,269,984	\$1,269,984	\$1,183,333	93.2%	116
\$1,500,000	3	310	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	141	103	2.8	22	15.6%	64	302	\$372,763	\$366,307	\$362,041	98.8%	88

Source: Willamette Valley Multiple Listing Service

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential Benton County

										D.	SHIOH	Journey
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	0.0	0	N/A	0	2	\$130,000	\$122,500	\$127,400	104.0%	115
\$150,000 - \$199,999	4	437	6.0	0	0.0%	0	4	\$183,788	\$177,450	\$178,725	100.7%	56
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	3	\$234,333	\$232,667	\$211,000	90.7%	53
\$225,000 - \$249,999	7	37	3.0	0	0.0%	3	14	\$238,393	\$234,571	\$235,804	100.5%	74
\$250,000 - \$274,999	15	63	3.8	1	6.7%	4	24	\$264,546	\$261,004	\$259,595	99.5%	63
\$275,000 - \$299,999	20	69	3.5	2	10.0%	7	34	\$290,959	\$288,241	\$287,176	99.6%	61
\$300,000 - \$324,999	9	59	1.4	1	11.1%	2	38	\$318,721	\$312,284	\$311,082	99.6%	68
\$325,000 - \$349,999	12	72	1.4	0	0.0%	9	52	\$344,032	\$337,271	\$336,939	99.9%	94
\$350,000 - \$374,999	15	85	1.6	8	53.3%	8	55	\$362,469	\$359,100	\$361,683	100.7%	89
\$375,000 - \$399,999	30	88	3.3	4	13.3%	12	54	\$388,921	\$385,062	\$385,847	100.2%	93
\$400,000 - \$424,999	21	67	3.4	0	0.0%	3	37	\$412,295	\$408,842	\$409,434	100.1%	78
\$425,000 - \$449,999	19	59	3.5	5	26.3%	7	33	\$443,253	\$436,471	\$435,403	99.8%	80
\$450,000 - \$474,999	9	75	3.9	3	33.3%	6	14	\$469,757	\$464,971	\$459,343	98.8%	69
\$475,000 - \$499,999	14	126	2.7	1	7.1%	8	31	\$505,031	\$491,664	\$486,705	99.0%	81
\$500,000 - \$524,999	7	73	2.5	0	0.0%	1	17	\$523,877	\$514,971	\$512,353	99.5%	88
\$525,000 - \$549,999	12	149	4.2	0	0.0%	6	17	\$551,864	\$537,864	\$536,788	99.8%	89
\$550,000 - \$574,999	4	97	2.4	0	0.0%	2	10	\$579,070	\$566,320	\$562,530	99.3%	95
\$575,000 - \$599,999	9	201	9.0	0	0.0%	2	6	\$604,583	\$597,000	\$587,692	98.4%	85
\$600,000 - \$649,999	9	88	4.5	0	0.0%	2	12	\$646,583	\$624,025	\$618,417	99.1%	70
\$650,000 - \$699,999	3	106	1.2	1	33.3%	3	15	\$730,907	\$688,447	\$671,560	97.5%	117
\$700,000 - \$799,999	6	158	4.5	1	16.7%	4	8	\$780,563	\$771,188	\$752,475	97.6%	91
\$800,000 - \$899,999	8	103	6.0	1	12.5%	4	8	\$966,075	\$902,025	\$850,000	94.2%	136
\$900,000 - \$999,999	3	138	9.0	0	0.0%	1	2	\$954,500	\$954,500	\$922,500	96.6%	54
\$1,000,000 - \$1,499,999	4	77	12.0	0	0.0%	3	2	\$1,295,000	\$1,200,000	\$1,200,000	100.0%	219
\$1,500,000 +	4	522	N/A	0	0.0%	3	0	N/A	N/A	N/A	N/A	N/A
Market Totals	244	102	3.0	28	11.5%	100	492	\$425,267	\$416,433	\$413,720	99.3%	83

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *

HomeServices

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential Linn County

Number Number Expired Average Sales Closings Original Sale Days on Pending Listings Last Six Market Pending Last Six Market Range Ratio Listings (Actives) Listings of Sold Homes of Sold Homes Ratio (Solds) \$0 6 91 0.9 3 50.0% 9 40 \$124.880 \$118.521 \$109.973 92.8% 91 \$149,999 \$150,000 80 1.9 5 19.2% 81 \$182,749 \$179.095 99.1% 74 26 13 \$180.631 \$199,999 \$200,000 -20 69 72 2 10.0% 10 83 1.4 \$214.303 \$212,000 \$212,565 100.3% \$224,999 \$225,000 -50 62 4 8.0% 2.2 17 134 \$236.835 \$234.296 \$235,871 100.7% 68 \$249,999 \$250,000 35 67 2 5.7% 13 134 \$264.477 \$261,525 \$262,125 100.2% 71 16 \$274,999 \$275.000 -2.2 4 10.0% \$285,947 75 40 76 13 111 \$288,958 \$285,437 100.2% \$299,999 \$300,000 94 5 33 2.6 15.2% 8 75 \$312,643 99.8% 81 \$314,675 \$312,113 \$324,999 \$325.000 -77 2.9 7 69 42 16.7% 14 87 \$338,051 \$334,928 \$335,230 100.1% \$349,999 \$350,000 -34 81 5.2 8 23.5% 8 39 \$368,836 \$362,419 \$361,319 99.7% 108 \$374,999 \$375,000 -9 31 86 3.7 29.0% 12 50 \$397,652 \$390,174 \$385,744 98.9% 86 \$399,999 \$400,000 -2 10 58 2.1 1 10.0% 28 \$423,486 \$416,305 \$411,531 98.9% 99 \$424,999 \$425,000 -9 86 2.2 3 33.3% 13 25 \$444,856 \$437,228 \$433,794 99.2% 83 \$449,999 \$450,000 -9 5 60 1.7 1 20.0% 18 \$476,200 \$471.922 \$461.131 97.7% 96 \$474,999 \$475,000 -10 52 6.0 2 20.0% 8 10 \$510,410 \$495,270 \$490.320 99.0% 110 \$499,999 \$500,000 55 0 3 5 2.7 0.0% 11 \$552,164 \$532.845 \$507.391 95.2% 186 \$524,999 \$525,000 99 5 95 3.8 0 0.0% 1 8 \$553,475 \$546,350 \$535,406 98.0% \$549,999 \$550,000 0 0.0% 0 9 \$574.300 \$565,922 98.7% 4 112 2.7 \$558 717 111 \$574,999 \$575,000 161 18.0 1 16.7% 2 2 \$644,450 \$607,450 \$587,450 96.7% 260 6 \$599,999 \$600,000 -2 35 0 0.0% 3 3.0 4 \$627,450 \$635,700 \$625,475 98.4% 260 \$649,999 \$650,000 1 8 158 12.5% 1 4 12.0 \$686,225 \$680,600 \$663,100 97 4% 133 \$699,999 \$700,000 2 0 197 88 0.0% 4 1 \$799,900 \$799,900 \$799,900 100.0% 12.0 \$799,999 \$800,000 2 53 3.0 0 0.0% 1 95.2% 198 4 \$948,225 \$904,475 \$861,250 \$899,999 \$900,000 2 3 172 N/A 0 0.0% 0 N/A N/A N/A N/A N/A \$999,999 \$1,000,000 7 0 2 325 0.0% 1 \$1,357,500 206 21.0 \$1,274,750 \$1,100,000 86.3% \$1,499,999 \$1,500,000 484 0 0.0% 0 N/A N/A 4 N/A 1 N/A N/A N/A Market \$302,385 Totals

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of Memerica, Inc. *

Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential

Marion County

										IV	iai ioi i	County
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	62	1.0	0	0.0%	0	18	\$137,111	\$126,283	\$109,744	86.9%	89
\$150,000 - \$199,999	16	49	3.6	3	18.8%	5	27	\$191,978	\$185,011	\$177,293	95.8%	92
\$200,000 - \$224,999	4	131	0.9	3	75.0%	3	27	\$228,061	\$224,061	\$214,079	95.5%	72
\$225,000 - \$249,999	16	39	2.3	2	12.5%	9	41	\$239,413	\$238,979	\$237,552	99.4%	78
\$250,000 - \$274,999	9	53	1.1	3	33.3%	6	48	\$267,727	\$264,656	\$262,484	99.2%	70
\$275,000 - \$299,999	22	71	2.5	1	4.5%	8	53	\$289,975	\$286,779	\$285,792	99.7%	66
\$300,000 - \$324,999	10	43	1.3	3	30.0%	9	47	\$317,707	\$312,610	\$310,750	99.4%	66
\$325,000 - \$349,999	10	52	1.1	3	30.0%	9	57	\$346,687	\$339,635	\$336,507	99.1%	102
\$350,000 - \$374,999	23	102	3.5	6	26.1%	7	40	\$367,473	\$363,160	\$361,580	99.6%	111
\$375,000 - \$399,999	31	153	4.0	8	25.8%	12	47	\$396,938	\$389,979	\$386,917	99.2%	142
\$400,000 - \$424,999	25	75	3.3	6	24.0%	7	46	\$423,573	\$413,801	\$411,088	99.3%	123
\$425,000 - \$449,999	21	97	5.5	3	14.3%	6	23	\$450,367	\$442,437	\$437,549	98.9%	137
\$450,000 - \$474,999	5	144	1.4	3	60.0%	3	21	\$468,960	\$467,127	\$462,594	99.0%	107
\$475,000 - \$499,999	17	129	7.8	2	11.8%	12	13	\$518,854	\$495,885	\$491,631	99.1%	108
\$500,000 - \$524,999	7	151	4.2	0	0.0%	4	10	\$526,800	\$513,430	\$510,620	99.5%	115
\$525,000 - \$549,999	8	111	6.9	2	25.0%	3	7	\$547,336	\$537,193	\$532,170	99.1%	100
\$550,000 - \$574,999	6	97	4.5	1	16.7%	3	8	\$546,238	\$543,488	\$554,844	102.1%	76
\$575,000 - \$599,999	6	97	3.3	0	0.0%	7	11	\$620,209	\$598,663	\$586,136	97.9%	92
\$600,000 - \$649,999	7	88	8.4	2	28.6%	3	5	\$654,700	\$644,200	\$626,400	97.2%	83
\$650,000 - \$699,999	3	136	3.0	1	33.3%	3	6	\$678,444	\$674,110	\$664,860	98.6%	72
\$700,000 - \$799,999	7	178	8.4	1	14.3%	1	5	\$802,800	\$776,800	\$738,600	95.1%	142
\$800,000 - \$899,999	6	122	9.0	0	0.0%	3	4	\$910,750	\$910,750	\$880,750	96.7%	189
\$900,000 - \$999,999	5	262	15.0	0	0.0%	1	2	\$1,105,000	\$959,000	\$954,000	99.5%	258
\$1,000,000 - \$1,499,999	3	204	6.0	0	0.0%	3	3	\$1,414,333	\$1,247,667	\$1,166,667	93.5%	300
\$1,500,000 +	1	335	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
Market Totals	271	101	2.9	53	19.6%	128	569	\$365,685	\$357,952	\$353,260	98.7%	98

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of HomeServices of America, Inc.°



NORTHWEST Knowledge

January 27, 2020 Market Snapshot | Single Family Residential

Polk County

										Polk (Polk County		
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)	
\$0 - \$149,999	4	105	3.4	1	25.0%	2	7	\$133,700	\$127,986	\$129,100	100.9%	54	
\$150,000 - \$199,999	1	6	0.4	0	0.0%	0	17	\$183,365	\$176,976	\$177,429	100.3%	83	
\$200,000 - \$224,999	3	41	1.1	1	33.3%	1	17	\$212,805	\$213,693	\$211,942	99.2%	65	
\$225,000 - \$249,999	5	36	0.8	0	0.0%	5	39	\$248,376	\$242,536	\$238,738	98.4%	83	
\$250,000 - \$274,999	9	72	1.1	2	22.2%	4	49	\$266,557	\$262,971	\$262,277	99.7%	68	
\$275,000 - \$299,999	25	60	2.1	2	8.0%	10	71	\$290,247	\$286,669	\$286,420	99.9%	88	
\$300,000 - \$324,999	15	87	2.0	5	33.3%	3	45	\$314,361	\$311,247	\$311,680	100.1%	98	
\$325,000 - \$349,999	38	87	6.3	2	5.3%	8	36	\$348,018	\$341,931	\$338,138	98.9%	148	
\$350,000 - \$374,999	12	113	2.7	1	8.3%	4	27	\$368,187	\$363,622	\$361,220	99.3%	125	
\$375,000 - \$399,999	10	101	2.7	2	20.0%	5	22	\$399,149	\$388,972	\$387,477	99.6%	122	
\$400,000 - \$424,999	4	110	4.8	0	0.0%	2	5	\$431,958	\$421,978	\$411,368	97.5%	108	
\$425,000 - \$449,999	5	163	3.8	1	20.0%	2	8	\$434,624	\$431,499	\$435,177	100.9%	82	
\$450,000 - \$474,999	8	137	9.6	0	0.0%	2	5	\$454,906	\$454,906	\$459,623	101.0%	127	
\$475,000 - \$499,999	5	65	4.3	1	20.0%	1	7	\$490,849	\$487,406	\$486,378	99.8%	134	
\$500,000 - \$524,999	1	68	0.8	0	0.0%	0	8	\$521,600	\$521,475	\$510,063	97.8%	161	
\$525,000 - \$549,999	3	68	9.0	1	33.3%	2	2	\$522,500	\$522,500	\$536,000	102.6%	39	
\$550,000 - \$574,999	1	74	3.0	0	0.0%	0	2	\$577,450	\$562,450	\$562,450	100.0%	140	
\$575,000 - \$599,999	1	225	2.0	0	0.0%	2	3	\$584,100	\$584,100	\$588,909	100.8%	467	
\$600,000 - \$649,999	2	159	1.1	0	0.0%	2	11	\$657,127	\$643,482	\$626,416	97.3%	97	
\$650,000 - \$699,999	3	148	4.5	0	0.0%	2	4	\$686,600	\$681,600	\$667,750	98.0%	118	
\$700,000 - \$799,999	5	136	15.0	0	0.0%	3	2	\$869,950	\$819,950	\$740,000	90.2%	159	
\$800,000 - \$899,999	2	672	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A	
\$900,000 - \$999,999	5	83	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A	
\$1,000,000 - \$1,499,999	3	228	18.0	0	0.0%	1	1	\$1,100,000	\$1,100,000	\$1,000,000	90.9%	263	
\$1,500,000 +	2	38	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A	
Market Totals	172	99	2.7	19	11.0%	63	388	\$331,728	\$326,838	\$324,288	99.2%	102	

Source: Willamette Valley Multiple Listing Service



Northwest Real Estate



January 27, 2020 Market Snapshot | Single Family Residential

Outside 4 County Area

									Outside 4 County Area			
Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	120	2.0	2	66.7%	3	9	\$125,500	\$112,956	\$93,278	82.6%	153
\$150,000 - \$199,999	10	91	3.3	5	50.0%	2	18	\$189,083	\$178,469	\$175,650	98.4%	130
\$200,000 - \$224,999	8	73	2.7	0	0.0%	1	18	\$230,817	\$218,594	\$209,806	96.0%	94
\$225,000 - \$249,999	12	89	5.5	1	8.3%	4	13	\$247,977	\$237,900	\$237,569	99.9%	66
\$250,000 - \$274,999	9	89	1.4	1	11.1%	7	39	\$274,457	\$268,129	\$262,569	97.9%	157
\$275,000 - \$299,999	10	52	1.4	7	70.0%	8	42	\$296,181	\$289,671	\$286,821	99.0%	77
\$300,000 - \$324,999	7	69	1.1	2	28.6%	6	38	\$318,839	\$314,969	\$310,117	98.5%	75
\$325,000 - \$349,999	10	124	1.6	3	30.0%	12	37	\$352,062	\$340,823	\$335,358	98.4%	96
\$350,000 - \$374,999	8	58	1.3	5	62.5%	5	38	\$363,896	\$359,672	\$360,137	100.1%	92
\$375,000 - \$399,999	13	66	2.5	5	38.5%	6	31	\$393,374	\$388,778	\$389,317	100.1%	76
\$400,000 - \$424,999	3	66	0.6	1	33.3%	3	29	\$428,390	\$417,869	\$412,136	98.6%	79
\$425,000 - \$449,999	14	87	5.6	3	21.4%	11	15	\$445,767	\$438,860	\$436,154	99.4%	87
\$450,000 - \$474,999	11	71	3.1	4	36.4%	3	21	\$469,690	\$463,128	\$460,169	99.4%	110
\$475,000 - \$499,999	10	104	3.0	1	10.0%	9	20	\$499,910	\$493,960	\$485,642	98.3%	85
\$500,000 - \$524,999	4	89	1.8	3	75.0%	5	13	\$539,977	\$522,331	\$510,946	97.8%	233
\$525,000 - \$549,999	8	95	4.8	2	25.0%	6	10	\$556,855	\$542,885	\$532,233	98.0%	76
\$550,000 - \$574,999	4	172	1.7	0	0.0%	2	14	\$581,443	\$570,807	\$559,250	98.0%	151
\$575,000 - \$599,999	8	57	4.0	0	0.0%	4	12	\$608,033	\$596,275	\$587,258	98.5%	142
\$600,000 - \$649,999	3	151	3.6	2	66.7%	4	5	\$617,580	\$617,580	\$626,000	101.4%	51
\$650,000 - \$699,999	7	114	5.3	1	14.3%	8	8	\$751,963	\$712,612	\$677,875	95.1%	128
\$700,000 - \$799,999	14	122	12.0	3	21.4%	11	7	\$787,557	\$764,129	\$742,786	97.2%	93
\$800,000 - \$899,999	7	143	10.5	4	57.1%	3	4	\$1,017,600	\$931,100	\$852,500	91.6%	223
\$900,000 - \$999,999	5	272	15.0	3	60.0%	4	2	\$970,000	\$970,050	\$965,050	99.5%	357
\$1,000,000 - \$1,499,999	13	179	9.8	2	15.4%	10	8	\$1,408,125	\$1,337,500	\$1,168,125	87.3%	214
\$1,500,000 +	14	309	42.0	1	7.1%	5	2	\$2,447,500	\$2,247,500	\$1,795,000	79.9%	312
Market Totals	215	115	2.8	61	28.4%	142	453	\$419,432	\$408,052	\$396,996	97.3%	108

Source: Willamette Valley Multiple Listing Service

^{© 2019} BHH Affiliates, LLC. An independently operated subsidiary of HomeServices of America, Inc., a Berkshire Hathaway affiliate, and a franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices of America, Inc. *