

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$249,999       | 1                         | 173                              | 0.4                 | 2                          | 200.0%        | 1                                | 14                       | \$236,207                                 | \$234,779                              | \$217,580                        | 92.7%               | 19                             |
| \$250,000 - \$274,999 | 2                         | 14                               | 1.0                 | 2                          | 100.0%        | 1                                | 12                       | \$275,550                                 | \$270,558                              | \$260,313                        | 96.2%               | 29                             |
| \$275,000 - \$299,999 | 4                         | 108                              | 1.5                 | 10                         | 250.0%        | 4                                | 16                       | \$317,688                                 | \$300,843                              | \$286,545                        | 95.2%               | 43                             |
| \$300,000 - \$324,999 | 6                         | 125                              | 1.1                 | 5                          | 83.3%         | 3                                | 32                       | \$321,484                                 | \$314,281                              | \$313,766                        | 99.8%               | 28                             |
| \$325,000 - \$349,999 | 4                         | 41                               | 0.5                 | 13                         | 325.0%        | 1                                | 48                       | \$349,033                                 | \$339,187                              | \$337,529                        | 99.5%               | 24                             |
| \$350,000 - \$374,999 | 5                         | 222                              | 0.7                 | 8                          | 160.0%        | 2                                | 42                       | \$368,451                                 | \$358,966                              | \$359,793                        | 100.2%              | 25                             |
| \$375,000 - \$399,999 | 16                        | 42                               | 1.5                 | 19                         | 118.8%        | 7                                | 65                       | \$392,788                                 | \$384,415                              | \$385,810                        | 100.4%              | 22                             |
| \$400,000 - \$424,999 | 5                         | 52                               | 0.5                 | 2                          | 40.0%         | 3                                | 63                       | \$419,430                                 | \$411,615                              | \$410,285                        | 99.7%               | 24                             |
| \$425,000 - \$449,999 | 11                        | 93                               | 1.5                 | 14                         | 127.3%        | 7                                | 45                       | \$438,210                                 | \$431,557                              | \$435,034                        | 100.8%              | 28                             |
| \$450,000 - \$474,999 | 8                         | 49                               | 1.4                 | 9                          | 112.5%        | 2                                | 35                       | \$459,553                                 | \$455,137                              | \$461,049                        | 101.3%              | 18                             |
| \$475,000 - \$499,999 | 16                        | 60                               | 2.2                 | 8                          | 50.0%         | 13                               | 44                       | \$495,408                                 | \$487,107                              | \$488,584                        | 100.3%              | 45                             |
| \$500,000 - \$524,999 | 2                         | 53                               | 0.4                 | 1                          | 50.0%         | 4                                | 33                       | \$521,542                                 | \$512,303                              | \$511,761                        | 99.9%               | 31                             |
| \$525,000 - \$549,999 | 4                         | 75                               | 0.9                 | 9                          | 225.0%        | 3                                | 27                       | \$527,515                                 | \$532,518                              | \$533,748                        | 100.2%              | 22                             |
| \$550,000 - \$574,999 | 2                         | 94                               | 0.9                 | 2                          | 100.0%        | 1                                | 14                       | \$560,886                                 | \$556,529                              | \$559,614                        | 100.6%              | 11                             |
| \$575,000 - \$599,999 | 8                         | 113                              | 3.7                 | 4                          | 50.0%         | 9                                | 13                       | \$592,738                                 | \$581,577                              | \$589,498                        | 101.4%              | 39                             |
| \$600,000 - \$624,999 | 2                         | 47                               | 0.8                 | 1                          | 50.0%         | 1                                | 15                       | \$623,617                                 | \$617,620                              | \$611,687                        | 99.0%               | 39                             |
| \$625,000 - \$649,999 | 7                         | 80                               | 2.5                 | 2                          | 28.6%         | 3                                | 17                       | \$641,771                                 | \$635,641                              | \$637,565                        | 100.3%              | 48                             |
| \$650,000 - \$699,999 | 5                         | 62                               | 2.0                 | 3                          | 60.0%         | 4                                | 15                       | \$697,023                                 | \$682,560                              | \$672,320                        | 98.5%               | 51                             |
| \$700,000 - \$749,999 | 3                         | 60                               | 2.0                 | 1                          | 33.3%         | 4                                | 9                        | \$735,878                                 | \$725,883                              | \$726,994                        | 100.2%              | 76                             |
| \$750,000 - \$799,999 | 5                         | 140                              | 15.0                | 1                          | 20.0%         | 2                                | 2                        | \$797,000                                 | \$787,000                              | \$787,500                        | 100.1%              | 12                             |
| \$800,000 - \$849,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 2                        | \$837,400                                 | \$837,400                              | \$832,450                        | 99.4%               | 48                             |
| \$850,000 - \$899,999 | 1                         | 17                               | N/A                 | 1                          | 100.0%        | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$949,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 2                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$950,000 - \$999,999 | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 1                                | 2                        | \$997,501                                 | \$997,501                              | \$975,001                        | 97.7%               | 28                             |
| \$1,000,000 +         | 1                         | 38                               | 3.0                 | 1                          | 100.0%        | 1                                | 2                        | \$1,112,500                               | \$1,112,500                            | \$1,057,500                      | 95.1%               | 65                             |
| <b>Market Totals</b>  | <b>118</b>                | <b>79</b>                        | <b>1.2</b>          | <b>119</b>                 | <b>100.8%</b> | <b>81</b>                        | <b>567</b>               | <b>\$450,816</b>                          | <b>\$443,402</b>                       | <b>\$442,660</b>                 | <b>99.8%</b>        | <b>29</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$249,999           | 9                         | 148                              | 2.0                 | 5                          | 55.6%         | 4                                | 27                       | \$249,382                                 | \$234,774                              | \$225,732                        | 96.1%               | 53                             |
| \$250,000 - \$274,999     | 15                        | 180                              | 3.6                 | 3                          | 20.0%         | 1                                | 25                       | \$263,866                                 | \$257,824                              | \$259,368                        | 100.6%              | 35                             |
| \$275,000 - \$299,999     | 16                        | 148                              | 2.2                 | 16                         | 100.0%        | 5                                | 43                       | \$291,924                                 | \$289,438                              | \$285,915                        | 98.8%               | 20                             |
| \$300,000 - \$324,999     | 5                         | 53                               | 0.4                 | 8                          | 160.0%        | 4                                | 83                       | \$322,617                                 | \$314,798                              | \$313,276                        | 99.5%               | 35                             |
| \$325,000 - \$349,999     | 21                        | 46                               | 1.3                 | 21                         | 100.0%        | 4                                | 94                       | \$342,952                                 | \$335,466                              | \$335,325                        | 100.0%              | 31                             |
| \$350,000 - \$374,999     | 13                        | 75                               | 0.8                 | 16                         | 123.1%        | 13                               | 102                      | \$371,511                                 | \$362,869                              | \$361,595                        | 99.6%               | 30                             |
| \$375,000 - \$399,999     | 26                        | 54                               | 1.6                 | 39                         | 150.0%        | 15                               | 97                       | \$393,797                                 | \$386,790                              | \$387,201                        | 100.1%              | 24                             |
| \$400,000 - \$424,999     | 6                         | 70                               | 0.4                 | 17                         | 283.3%        | 7                                | 95                       | \$417,407                                 | \$410,079                              | \$410,972                        | 100.2%              | 23                             |
| \$425,000 - \$449,999     | 14                        | 74                               | 1.3                 | 18                         | 128.6%        | 6                                | 67                       | \$441,830                                 | \$432,482                              | \$437,286                        | 101.1%              | 25                             |
| \$450,000 - \$474,999     | 16                        | 129                              | 1.7                 | 9                          | 56.3%         | 7                                | 55                       | \$466,473                                 | \$460,344                              | \$459,831                        | 99.9%               | 32                             |
| \$475,000 - \$499,999     | 16                        | 112                              | 1.7                 | 18                         | 112.5%        | 14                               | 58                       | \$485,327                                 | \$479,394                              | \$485,933                        | 101.4%              | 22                             |
| \$500,000 - \$524,999     | 3                         | 53                               | 0.3                 | 2                          | 66.7%         | 4                                | 52                       | \$521,421                                 | \$508,079                              | \$509,343                        | 100.2%              | 33                             |
| \$525,000 - \$549,999     | 10                        | 52                               | 1.2                 | 13                         | 130.0%        | 5                                | 49                       | \$540,563                                 | \$531,461                              | \$533,182                        | 100.3%              | 27                             |
| \$550,000 - \$574,999     | 7                         | 144                              | 1.0                 | 12                         | 171.4%        | 4                                | 44                       | \$565,782                                 | \$559,620                              | \$559,574                        | 100.0%              | 26                             |
| \$575,000 - \$599,999     | 14                        | 87                               | 2.3                 | 13                         | 92.9%         | 10                               | 37                       | \$604,082                                 | \$587,169                              | \$588,136                        | 100.2%              | 19                             |
| \$600,000 - \$649,999     | 16                        | 70                               | 1.3                 | 8                          | 50.0%         | 7                                | 76                       | \$639,029                                 | \$624,556                              | \$622,623                        | 99.7%               | 33                             |
| \$650,000 - \$699,999     | 16                        | 66                               | 2.3                 | 13                         | 81.3%         | 11                               | 42                       | \$686,823                                 | \$675,630                              | \$676,807                        | 100.2%              | 22                             |
| \$700,000 - \$749,999     | 18                        | 168                              | 2.3                 | 9                          | 50.0%         | 11                               | 48                       | \$730,384                                 | \$718,665                              | \$722,441                        | 100.5%              | 28                             |
| \$750,000 - \$799,999     | 12                        | 60                               | 1.7                 | 8                          | 66.7%         | 4                                | 42                       | \$781,399                                 | \$768,402                              | \$768,400                        | 100.0%              | 35                             |
| \$800,000 - \$849,999     | 5                         | 74                               | 1.1                 | 2                          | 40.0%         | 6                                | 27                       | \$838,822                                 | \$831,596                              | \$826,856                        | 99.4%               | 25                             |
| \$850,000 - \$899,999     | 5                         | 72                               | 1.5                 | 2                          | 40.0%         | 6                                | 20                       | \$897,860                                 | \$882,605                              | \$867,470                        | 98.3%               | 37                             |
| \$900,000 - \$949,999     | 3                         | 54                               | 2.3                 | 2                          | 66.7%         | 5                                | 8                        | \$934,792                                 | \$934,792                              | \$930,554                        | 99.5%               | 21                             |
| \$950,000 - \$999,999     | 6                         | 187                              | 3.6                 | 4                          | 66.7%         | 8                                | 10                       | \$991,498                                 | \$979,098                              | \$977,790                        | 99.9%               | 18                             |
| \$1,000,000 - \$1,249,999 | 7                         | 88                               | 1.7                 | 2                          | 28.6%         | 5                                | 25                       | \$1,139,904                               | \$1,118,904                            | \$1,091,690                      | 97.6%               | 31                             |
| \$1,250,000 +             | 7                         | 131                              | 3.8                 | 1                          | 14.3%         | 7                                | 11                       | \$1,420,718                               | \$1,395,264                            | \$1,362,500                      | 97.7%               | 31                             |
| <b>Market Totals</b>      | <b>286</b>                | <b>97</b>                        | <b>1.4</b>          | <b>261</b>                 | <b>91.3%</b>  | <b>173</b>                       | <b>1237</b>              | <b>\$511,166</b>                          | <b>\$501,696</b>                       | <b>\$500,823</b>                 | <b>99.8%</b>        | <b>29</b>                      |

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|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$249,999       | 18                        | 158                              | 1.9                 | 15                         | 83.3%         | 3                                | 58                       | \$233,356                                 | \$224,942                              | \$217,206                        | 96.6%               | 32                             |
| \$250,000 - \$274,999 | 7                         | 50                               | 0.7                 | 16                         | 228.6%        | 4                                | 62                       | \$273,119                                 | \$267,555                              | \$262,673                        | 98.2%               | 30                             |
| \$275,000 - \$299,999 | 24                        | 62                               | 1.1                 | 41                         | 170.8%        | 17                               | 129                      | \$297,040                                 | \$290,154                              | \$288,346                        | 99.4%               | 30                             |
| \$300,000 - \$324,999 | 30                        | 63                               | 1.1                 | 31                         | 103.3%        | 13                               | 170                      | \$317,757                                 | \$311,723                              | \$311,960                        | 100.1%              | 30                             |
| \$325,000 - \$349,999 | 50                        | 74                               | 1.8                 | 46                         | 92.0%         | 21                               | 171                      | \$343,875                                 | \$336,702                              | \$336,026                        | 99.8%               | 35                             |
| \$350,000 - \$374,999 | 20                        | 64                               | 0.8                 | 27                         | 135.0%        | 17                               | 159                      | \$367,794                                 | \$360,882                              | \$360,620                        | 99.9%               | 26                             |
| \$375,000 - \$399,999 | 30                        | 78                               | 1.3                 | 24                         | 80.0%         | 22                               | 138                      | \$393,881                                 | \$386,527                              | \$385,407                        | 99.7%               | 31                             |
| \$400,000 - \$424,999 | 15                        | 153                              | 0.8                 | 14                         | 93.3%         | 15                               | 110                      | \$423,083                                 | \$411,543                              | \$411,288                        | 99.9%               | 35                             |
| \$425,000 - \$449,999 | 30                        | 79                               | 1.7                 | 26                         | 86.7%         | 16                               | 103                      | \$447,405                                 | \$438,250                              | \$436,364                        | 99.6%               | 33                             |
| \$450,000 - \$474,999 | 15                        | 79                               | 1.0                 | 25                         | 166.7%        | 4                                | 92                       | \$467,514                                 | \$456,299                              | \$459,736                        | 100.8%              | 36                             |
| \$475,000 - \$499,999 | 24                        | 92                               | 2.3                 | 16                         | 66.7%         | 15                               | 64                       | \$496,097                                 | \$485,109                              | \$485,989                        | 100.2%              | 33                             |
| \$500,000 - \$524,999 | 8                         | 52                               | 0.8                 | 2                          | 25.0%         | 6                                | 58                       | \$522,380                                 | \$513,436                              | \$511,375                        | 99.6%               | 31                             |
| \$525,000 - \$549,999 | 9                         | 72                               | 0.9                 | 10                         | 111.1%        | 9                                | 61                       | \$536,247                                 | \$531,608                              | \$533,604                        | 100.4%              | 28                             |
| \$550,000 - \$574,999 | 4                         | 148                              | 0.6                 | 6                          | 150.0%        | 6                                | 41                       | \$571,340                                 | \$560,123                              | \$557,010                        | 99.4%               | 34                             |
| \$575,000 - \$599,999 | 13                        | 99                               | 2.0                 | 5                          | 38.5%         | 7                                | 40                       | \$592,940                                 | \$585,803                              | \$586,267                        | 100.1%              | 30                             |
| \$600,000 - \$624,999 | 8                         | 77                               | 1.3                 | 3                          | 37.5%         | 6                                | 36                       | \$622,597                                 | \$611,456                              | \$610,374                        | 99.8%               | 30                             |
| \$625,000 - \$649,999 | 9                         | 79                               | 1.6                 | 7                          | 77.8%         | 9                                | 33                       | \$636,983                                 | \$628,801                              | \$633,574                        | 100.8%              | 19                             |
| \$650,000 - \$674,999 | 9                         | 158                              | 3.4                 | 5                          | 55.6%         | 3                                | 16                       | \$660,169                                 | \$653,200                              | \$660,103                        | 101.1%              | 11                             |
| \$675,000 - \$699,999 | 13                        | 74                               | 2.4                 | 9                          | 69.2%         | 15                               | 32                       | \$693,769                                 | \$683,956                              | \$686,116                        | 100.3%              | 39                             |
| \$700,000 - \$749,999 | 12                        | 74                               | 2.3                 | 6                          | 50.0%         | 3                                | 32                       | \$733,567                                 | \$727,627                              | \$728,698                        | 100.1%              | 32                             |
| \$750,000 - \$799,999 | 10                        | 167                              | 2.5                 | 11                         | 110.0%        | 6                                | 24                       | \$799,550                                 | \$791,663                              | \$774,975                        | 97.9%               | 26                             |
| \$800,000 - \$849,999 | 2                         | 64                               | 0.6                 | 4                          | 200.0%        | 3                                | 21                       | \$837,024                                 | \$829,057                              | \$818,638                        | 98.7%               | 55                             |
| \$850,000 - \$899,999 | 8                         | 66                               | 3.0                 | 5                          | 62.5%         | 4                                | 16                       | \$884,159                                 | \$871,600                              | \$870,181                        | 99.8%               | 28                             |
| \$900,000 - \$999,999 | 9                         | 69                               | 5.4                 | 2                          | 22.2%         | 3                                | 10                       | \$980,295                                 | \$957,895                              | \$958,300                        | 100.0%              | 21                             |
| \$1,000,000 +         | 19                        | 111                              | 5.7                 | 1                          | 5.3%          | 7                                | 20                       | \$1,302,750                               | \$1,282,500                            | \$1,237,633                      | 96.5%               | 46                             |
| <b>Market Totals</b>  | <b>396</b>                | <b>87</b>                        | <b>1.4</b>          | <b>357</b>                 | <b>90.2%</b>  | <b>234</b>                       | <b>1696</b>              | <b>\$447,182</b>                          | <b>\$438,894</b>                       | <b>\$437,470</b>                 | <b>99.7%</b>        | <b>31</b>                      |

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|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$249,999       | 2                         | 205                              | 0.9                 | 3                          | 150.0%        | 1                                | 13                       | \$250,227                                 | \$237,696                              | \$229,495                        | 96.5%               | 49                             |
| \$250,000 - \$274,999 | 2                         | 85                               | 0.4                 | 5                          | 250.0%        | 0                                | 27                       | \$267,068                                 | \$264,495                              | \$264,166                        | 99.9%               | 26                             |
| \$275,000 - \$299,999 | 14                        | 48                               | 1.6                 | 8                          | 57.1%         | 4                                | 54                       | \$292,705                                 | \$288,810                              | \$287,732                        | 99.6%               | 33                             |
| \$300,000 - \$324,999 | 14                        | 66                               | 1.1                 | 13                         | 92.9%         | 3                                | 75                       | \$314,480                                 | \$310,649                              | \$311,736                        | 100.3%              | 36                             |
| \$325,000 - \$349,999 | 27                        | 72                               | 1.4                 | 22                         | 81.5%         | 11                               | 118                      | \$342,212                                 | \$338,532                              | \$337,756                        | 99.8%               | 27                             |
| \$350,000 - \$374,999 | 23                        | 64                               | 1.2                 | 17                         | 73.9%         | 4                                | 114                      | \$365,825                                 | \$360,992                              | \$361,264                        | 100.1%              | 32                             |
| \$375,000 - \$399,999 | 33                        | 60                               | 2.9                 | 20                         | 60.6%         | 8                                | 69                       | \$390,627                                 | \$384,654                              | \$384,912                        | 100.1%              | 29                             |
| \$400,000 - \$424,999 | 7                         | 37                               | 0.7                 | 5                          | 71.4%         | 6                                | 63                       | \$415,994                                 | \$411,066                              | \$411,869                        | 100.2%              | 30                             |
| \$425,000 - \$449,999 | 28                        | 91                               | 3.1                 | 9                          | 32.1%         | 2                                | 54                       | \$444,650                                 | \$439,895                              | \$436,799                        | 99.3%               | 36                             |
| \$450,000 - \$474,999 | 10                        | 70                               | 1.3                 | 6                          | 60.0%         | 2                                | 45                       | \$471,535                                 | \$463,086                              | \$460,915                        | 99.5%               | 41                             |
| \$475,000 - \$499,999 | 9                         | 104                              | 1.5                 | 2                          | 22.2%         | 5                                | 35                       | \$497,647                                 | \$489,641                              | \$487,745                        | 99.6%               | 70                             |
| \$500,000 - \$524,999 | 2                         | 69                               | 0.5                 | 4                          | 200.0%        | 3                                | 26                       | \$522,127                                 | \$515,281                              | \$509,933                        | 99.0%               | 135                            |
| \$525,000 - \$549,999 | 3                         | 205                              | 2.0                 | 4                          | 133.3%        | 5                                | 9                        | \$552,544                                 | \$541,944                              | \$536,822                        | 99.1%               | 65                             |
| \$550,000 - \$574,999 | 1                         | 15                               | 0.8                 | 0                          | 0.0%          | 2                                | 8                        | \$605,225                                 | \$574,213                              | \$557,125                        | 97.0%               | 150                            |
| \$575,000 - \$599,999 | 4                         | 140                              | 4.0                 | 3                          | 75.0%         | 0                                | 6                        | \$615,475                                 | \$599,642                              | \$590,942                        | 98.5%               | 78                             |
| \$600,000 - \$624,999 | 1                         | 74                               | 2.0                 | 1                          | 100.0%        | 0                                | 3                        | \$639,978                                 | \$626,645                              | \$608,020                        | 97.0%               | 123                            |
| \$625,000 - \$649,999 | 4                         | 127                              | 4.0                 | 1                          | 25.0%         | 1                                | 6                        | \$656,783                                 | \$637,550                              | \$634,750                        | 99.6%               | 19                             |
| \$650,000 - \$699,999 | 9                         | 145                              | 13.5                | 2                          | 22.2%         | 1                                | 4                        | \$693,659                                 | \$683,659                              | \$674,934                        | 98.7%               | 73                             |
| \$700,000 - \$749,999 | 3                         | 198                              | 4.5                 | 2                          | 66.7%         | 3                                | 4                        | \$794,225                                 | \$765,725                              | \$731,000                        | 95.5%               | 145                            |
| \$750,000 - \$799,999 | 6                         | 209                              | 36.0                | 2                          | 33.3%         | 0                                | 1                        | \$895,000                                 | \$799,900                              | \$799,900                        | 100.0%              | 222                            |
| \$800,000 - \$849,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 2                                | 1                        | \$824,999                                 | \$824,999                              | \$824,999                        | 100.0%              | 4                              |
| \$850,000 - \$899,999 | 4                         | 304                              | N/A                 | 1                          | 25.0%         | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$949,999 | 1                         | 84                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$950,000 - \$999,999 | 1                         | 140                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 +         | 9                         | 266                              | 27.0                | 2                          | 22.2%         | 3                                | 2                        | \$1,275,000                               | \$1,200,000                            | \$1,125,000                      | 93.8%               | 69                             |
| <b>Market Totals</b>  | <b>217</b>                | <b>96</b>                        | <b>1.8</b>          | <b>132</b>                 | <b>60.8%</b>  | <b>67</b>                        | <b>737</b>               | <b>\$394,728</b>                          | <b>\$388,587</b>                       | <b>\$386,978</b>                 | <b>99.6%</b>        | <b>41</b>                      |

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$224,999       | 1                         | 143                              | 2.0                 | 0                          | 0.0%          | 1                                | 3                        | \$208,300                                 | \$199,933                              | \$195,667                        | 97.9%               | 26                             |
| \$225,000 - \$249,999 | 0                         | N/A                              | 0.0                 | 4                          | N/A           | 0                                | 5                        | \$244,990                                 | \$241,780                              | \$236,900                        | 98.0%               | 49                             |
| \$250,000 - \$274,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 2                                | 6                        | \$280,433                                 | \$257,700                              | \$263,075                        | 102.1%              | 44                             |
| \$275,000 - \$299,999 | 3                         | 124                              | 1.2                 | 1                          | 33.3%         | 1                                | 15                       | \$305,470                                 | \$293,956                              | \$286,627                        | 97.5%               | 37                             |
| \$300,000 - \$324,999 | 3                         | 115                              | 0.5                 | 6                          | 200.0%        | 4                                | 34                       | \$323,837                                 | \$313,773                              | \$313,116                        | 99.8%               | 63                             |
| \$325,000 - \$349,999 | 12                        | 77                               | 2.0                 | 7                          | 58.3%         | 3                                | 36                       | \$341,648                                 | \$335,783                              | \$336,256                        | 100.1%              | 26                             |
| \$350,000 - \$374,999 | 2                         | 27                               | 0.9                 | 1                          | 50.0%         | 0                                | 14                       | \$365,050                                 | \$360,829                              | \$361,036                        | 100.1%              | 31                             |
| \$375,000 - \$399,999 | 5                         | 129                              | 1.7                 | 1                          | 20.0%         | 1                                | 18                       | \$394,028                                 | \$389,803                              | \$387,461                        | 99.4%               | 30                             |
| \$400,000 - \$424,999 | 2                         | 25                               | 2.4                 | 4                          | 200.0%        | 2                                | 5                        | \$432,340                                 | \$410,760                              | \$409,960                        | 99.8%               | 79                             |
| \$425,000 - \$449,999 | 4                         | 104                              | 2.2                 | 15                         | 375.0%        | 0                                | 11                       | \$447,300                                 | \$442,236                              | \$438,727                        | 99.2%               | 39                             |
| \$450,000 - \$474,999 | 6                         | 100                              | 7.2                 | 8                          | 133.3%        | 0                                | 5                        | \$457,572                                 | \$457,572                              | \$456,380                        | 99.7%               | 18                             |
| \$475,000 - \$499,999 | 3                         | 120                              | 3.0                 | 8                          | 266.7%        | 1                                | 6                        | \$515,450                                 | \$500,450                              | \$486,300                        | 97.2%               | 47                             |
| \$500,000 - \$524,999 | 1                         | 34                               | 1.0                 | 1                          | 100.0%        | 0                                | 6                        | \$533,308                                 | \$517,808                              | \$509,500                        | 98.4%               | 71                             |
| \$525,000 - \$549,999 | 3                         | 92                               | 6.0                 | 0                          | 0.0%          | 0                                | 3                        | \$561,300                                 | \$544,933                              | \$543,967                        | 99.8%               | 46                             |
| \$550,000 - \$574,999 | 3                         | 52                               | 18.0                | 0                          | 0.0%          | 0                                | 1                        | \$599,999                                 | \$599,999                              | \$565,000                        | 94.2%               | 36                             |
| \$575,000 - \$599,999 | 1                         | 9                                | 2.0                 | 0                          | 0.0%          | 1                                | 3                        | \$686,283                                 | \$596,583                              | \$591,650                        | 99.2%               | 68                             |
| \$600,000 - \$624,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 4                        | \$651,200                                 | \$631,200                              | \$613,500                        | 97.2%               | 186                            |
| \$625,000 - \$649,999 | 2                         | 150                              | 6.0                 | 0                          | 0.0%          | 1                                | 2                        | \$649,950                                 | \$624,950                              | \$625,000                        | 100.0%              | 42                             |
| \$650,000 - \$674,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 2                        | \$687,400                                 | \$667,450                              | \$650,000                        | 97.4%               | 72                             |
| \$675,000 - \$699,999 | 1                         | 157                              | 1.2                 | 1                          | 100.0%        | 0                                | 5                        | \$705,980                                 | \$701,980                              | \$686,180                        | 97.7%               | 39                             |
| \$700,000 - \$749,999 | 1                         | 44                               | 6.0                 | 1                          | 100.0%        | 2                                | 1                        | \$725,000                                 | \$725,000                              | \$715,000                        | 98.6%               | 118                            |
| \$750,000 - \$799,999 | 2                         | 21                               | 4.0                 | 0                          | 0.0%          | 0                                | 3                        | \$858,000                                 | \$806,333                              | \$773,333                        | 95.9%               | 125                            |
| \$800,000 - \$899,999 | 3                         | 218                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999 | 2                         | 1,090                            | 6.0                 | 0                          | 0.0%          | 1                                | 2                        | \$1,027,450                               | \$964,925                              | \$956,225                        | 99.1%               | 116                            |
| \$1,000,000 +         | 1                         | 535                              | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$1,790,000                               | \$1,790,000                            | \$1,750,000                      | 97.8%               | 122                            |
| <b>Market Totals</b>  | <b>61</b>                 | <b>136</b>                       | <b>1.9</b>          | <b>58</b>                  | <b>95.1%</b>  | <b>20</b>                        | <b>193</b>               | <b>\$430,912</b>                          | <b>\$419,650</b>                       | <b>\$415,368</b>                 | <b>99.0%</b>        | <b>49</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$349,999           | 4                         | 122                              | 0.5                 | 9                          | 225.0%        | 3                                | 47                       | \$330,749                                 | \$322,055                              | \$314,092                        | 97.5%               | 48                             |
| \$350,000 - \$374,999     | 2                         | 110                              | 0.5                 | 2                          | 100.0%        | 0                                | 26                       | \$371,635                                 | \$363,596                              | \$360,393                        | 99.1%               | 22                             |
| \$375,000 - \$399,999     | 12                        | 95                               | 1.6                 | 17                         | 141.7%        | 6                                | 45                       | \$399,252                                 | \$390,427                              | \$387,151                        | 99.2%               | 38                             |
| \$400,000 - \$424,999     | 5                         | 86                               | 0.6                 | 6                          | 120.0%        | 2                                | 48                       | \$415,768                                 | \$411,016                              | \$411,371                        | 100.1%              | 24                             |
| \$425,000 - \$449,999     | 11                        | 57                               | 1.1                 | 10                         | 90.9%         | 2                                | 59                       | \$443,657                                 | \$437,619                              | \$436,571                        | 99.8%               | 24                             |
| \$450,000 - \$474,999     | 6                         | 73                               | 0.6                 | 2                          | 33.3%         | 5                                | 57                       | \$473,765                                 | \$463,796                              | \$460,864                        | 99.4%               | 22                             |
| \$475,000 - \$499,999     | 16                        | 160                              | 1.4                 | 7                          | 43.8%         | 7                                | 67                       | \$514,516                                 | \$498,190                              | \$488,176                        | 98.0%               | 42                             |
| \$500,000 - \$524,999     | 4                         | 48                               | 0.5                 | 5                          | 125.0%        | 3                                | 52                       | \$525,988                                 | \$513,104                              | \$508,859                        | 99.2%               | 29                             |
| \$525,000 - \$549,999     | 11                        | 65                               | 1.4                 | 11                         | 100.0%        | 4                                | 47                       | \$554,730                                 | \$539,654                              | \$535,052                        | 99.1%               | 40                             |
| \$550,000 - \$574,999     | 7                         | 124                              | 0.9                 | 6                          | 85.7%         | 5                                | 47                       | \$578,413                                 | \$563,149                              | \$559,110                        | 99.3%               | 34                             |
| \$575,000 - \$599,999     | 16                        | 69                               | 1.9                 | 14                         | 87.5%         | 8                                | 51                       | \$607,237                                 | \$590,967                              | \$586,091                        | 99.2%               | 38                             |
| \$600,000 - \$624,999     | 4                         | 59                               | 0.6                 | 5                          | 125.0%        | 3                                | 38                       | \$623,668                                 | \$610,911                              | \$608,545                        | 99.6%               | 33                             |
| \$625,000 - \$649,999     | 13                        | 131                              | 2.3                 | 11                         | 84.6%         | 4                                | 34                       | \$647,103                                 | \$636,590                              | \$633,799                        | 99.6%               | 45                             |
| \$650,000 - \$674,999     | 9                         | 122                              | 1.5                 | 8                          | 88.9%         | 2                                | 37                       | \$684,499                                 | \$665,442                              | \$656,588                        | 98.7%               | 58                             |
| \$675,000 - \$699,999     | 12                        | 79                               | 1.7                 | 4                          | 33.3%         | 16                               | 42                       | \$700,719                                 | \$688,838                              | \$686,081                        | 99.6%               | 41                             |
| \$700,000 - \$749,999     | 19                        | 74                               | 2.1                 | 10                         | 52.6%         | 14                               | 55                       | \$754,500                                 | \$734,342                              | \$723,379                        | 98.5%               | 53                             |
| \$750,000 - \$799,999     | 28                        | 130                              | 2.8                 | 14                         | 50.0%         | 18                               | 61                       | \$790,887                                 | \$776,474                              | \$770,093                        | 99.2%               | 34                             |
| \$800,000 - \$899,999     | 36                        | 108                              | 3.1                 | 15                         | 41.7%         | 22                               | 70                       | \$885,721                                 | \$861,093                              | \$847,958                        | 98.5%               | 54                             |
| \$900,000 - \$999,999     | 31                        | 86                               | 4.3                 | 8                          | 25.8%         | 14                               | 43                       | \$990,642                                 | \$968,828                              | \$943,974                        | 97.4%               | 62                             |
| \$1,000,000 - \$1,124,999 | 22                        | 84                               | 5.3                 | 3                          | 13.6%         | 7                                | 25                       | \$1,138,021                               | \$1,103,841                            | \$1,055,532                      | 95.6%               | 68                             |
| \$1,125,000 - \$1,249,999 | 20                        | 92                               | 5.5                 | 5                          | 25.0%         | 7                                | 22                       | \$1,254,479                               | \$1,221,888                            | \$1,195,801                      | 97.9%               | 43                             |
| \$1,250,000 - \$1,499,999 | 33                        | 137                              | 5.7                 | 4                          | 12.1%         | 7                                | 35                       | \$1,403,498                               | \$1,388,555                            | \$1,327,612                      | 95.6%               | 39                             |
| \$1,500,000 - \$1,749,999 | 13                        | 133                              | 6.5                 | 1                          | 7.7%          | 3                                | 12                       | \$1,696,667                               | \$1,665,833                            | \$1,611,792                      | 96.8%               | 53                             |
| \$1,750,000 - \$1,999,999 | 15                        | 142                              | 8.2                 | 2                          | 13.3%         | 1                                | 11                       | \$2,002,399                               | \$1,929,853                            | \$1,842,451                      | 95.5%               | 49                             |
| \$2,000,000 +             | 21                        | 216                              | 7.9                 | 1                          | 4.8%          | 6                                | 16                       | \$2,904,125                               | \$2,865,813                            | \$2,635,313                      | 92.0%               | 63                             |
| <b>Market Totals</b>      | <b>370</b>                | <b>111</b>                       | <b>2.1</b>          | <b>180</b>                 | <b>48.6%</b>  | <b>169</b>                       | <b>1047</b>              | <b>\$717,462</b>                          | <b>\$701,456</b>                       | <b>\$686,953</b>                 | <b>97.9%</b>        | <b>40</b>                      |