## BERKSHIRE HATHAWAY HomeServices





## December 2, 2019 Market Snapshot | Single Family Residential Columbia County

|                          |                                    |   |                           |                                     |                  |   |                                |  |   |   | ) biuiii                     | <del>Journey</del>                      |
|--------------------------|------------------------------------|---|---------------------------|-------------------------------------|------------------|---|--------------------------------|--|---|---|------------------------------|---|
| Price<br>Range           | Number<br>of<br>Active<br>Listings | Average<br>Days on<br>Market<br>(Actives) | Months<br>of<br>Inventory | Number<br>of<br>Pending<br>Listings | Pending<br>Ratio | Expired<br>Listings<br>Last Six<br>Months | Closings<br>Last Six<br>Months | Average<br>Original<br>List Price<br>of Sold Homes | Average<br>Final<br>List Price<br>of Sold Homes | Average<br>Sale<br>Price<br>of Sold Homes | Sales<br>to<br>List<br>Ratio | Average<br>Days on<br>Market<br>(Solds) |
| \$0 -<br>\$99,999        | 0                                  | N/A                                       | 0.0                       | 1                                   | N/A              | 0   | 8                              | \$88,506   | \$88,381  | \$77,712                                  | 87.9%                        | 16                                      |
| \$100,000 -<br>\$124,999 | 0                                  | N/A                                       | 0.0                       | 0                                   | N/A              | 1   | 5                              | \$125,780  | \$125,780                                       | \$111,809                                 | 88.9%                        | 11                                      |
| \$125,000 -<br>\$149,999 | 1                                  | 45  | 0.9                       | 1                                   | 100.0%           | 2   | 7                              | \$145,086  | \$143,657                                       | \$133,629                                 | 93.0%                        | 44                                      |
| \$150,000 -<br>\$174,999 | 1                                  | 125                                       | 0.4                       | 3                                   | 300.0%           | 0   | 14                             | \$193,800  | \$180,721                                       | \$163,550                                 | 90.5%                        | 92                                      |
| \$175,000 -<br>\$199,999 | 4                                  | 185                                       | 1.6                       | 4                                   | 100.0%           | 1   | 15                             | \$190,200  | \$187,373                                       | \$187,697                                 | 100.2%                       | 19                                      |
| \$200,000 -<br>\$224,999 | 1                                  | 63  | 0.4                       | 7                                   | 700.0%           | 2   | 16                             | \$216,610  | \$215,666                                       | \$210,056                                 | 97.4%                        | 25                                      |
| \$225,000 -<br>\$249,999 | 10                                 | 62  | 2.5                       | 7                                   | 70.0%            | 3   | 24                             | \$245,148  | \$242,931                                       | \$235,918                                 | 97.1%                        | 38                                      |
| \$250,000 -<br>\$274,999 | 13                                 | 130                                       | 1.8                       | 10                                  | 76.9%            | 0   | 43                             | \$266,850  | \$264,208                                       | \$262,166                                 | 99.2%                        | 33                                      |
| \$275,000 -<br>\$299,999 | 16                                 | 90  | 1.9                       | 15                                  | 93.8%            | 7   | 51                             | \$288,401  | \$287,340                                       | \$286,171                                 | 99.6%                        | 45                                      |
| \$300,000 -<br>\$324,999 | 8                                  | 44  | 1.1                       | 2                                   | 25.0%            | 2   | 44                             | \$315,367  | \$309,867                                       | \$311,334                                 | 100.5%                       | 38                                      |
| \$325,000 -<br>\$349,999 | 15                                 | 40  | 2.0                       | 14                                  | 93.3%            | 2   | 46                             | \$344,407  | \$340,363                                       | \$336,842                                 | 99.0%                        | 28                                      |
| \$350,000 -<br>\$374,999 | 19                                 | 53  | 2.8                       | 9                                   | 47.4%            | 2   | 41                             | \$365,895  | \$360,230                                       | \$360,746                                 | 100.1%                       | 36                                      |
| \$375,000 -<br>\$399,999 | 18                                 | 79  | 2.8                       | 11                                  | 61.1%            | 6   | 39                             | \$391,637  | \$386,706                                       | \$385,603                                 | 99.7%                        | 28                                      |
| \$400,000 -<br>\$424,999 | 8                                  | 44  | 2.7                       | 2                                   | 25.0%            | 2   | 18                             | \$421,064  | \$415,219                                       | \$412,748                                 | 99.4%                        | 36                                      |
| \$425,000 -<br>\$449,999 | 12                                 | 63  | 4.8                       | 5                                   | 41.7%            | 7   | 15                             | \$450,507  | \$440,133                                       | \$436,487                                 | 99.2%                        | 47                                      |
| \$450,000 -<br>\$474,999 | 4                                  | 112                                       | 2.0                       | 2                                   | 50.0%            | 0   | 12                             | \$471,325  | \$468,817                                       | \$459,083                                 | 97.9%                        | 33                                      |
| \$475,000 -<br>\$499,999 | 5                                  | 125                                       | 3.0                       | 2                                   | 40.0%            | 0   | 10                             | \$511,230  | \$508,730                                       | \$487,440                                 | 95.8%                        | 41                                      |
| \$500,000 -<br>\$524,999 | 4                                  | 234                                       | 3.4                       | 0                                   | 0.0%             | 0   | 7                              | \$567,400  | \$533,414                                       | \$509,471                                 | 95.5%                        | 178                                     |
| \$525,000 -<br>\$549,999 | 1                                  | 70  | 0.8                       | 1                                   | 100.0%           | 2   | 8                              | \$545,438  | \$538,563                                       | \$540,818                                 | 100.4%                       | 41                                      |
| \$550,000 -<br>\$599,999 | 7                                  | 176                                       | 4.7                       | 2                                   | 28.6%            | 5   | 9                              | \$605,611  | \$572,167                                       | \$570,222                                 | 99.7%                        | 32                                      |
| \$600,000 -<br>\$699,999 | 10                                 | 142                                       | 5.0                       | 3                                   | 30.0%            | 3   | 12                             | \$669,633  | \$646,800                                       | \$638,167                                 | 98.7%                        | 93                                      |
| \$700,000 -<br>\$799,999 | 3                                  | 149                                       | 3.0                       | 0                                   | 0.0%             | 4   | 6                              | \$780,633  | \$768,967                                       | \$757,733                                 | 98.5%                        | 43                                      |
| \$800,000 -<br>\$899,999 | 8                                  | 282                                       | 24.0                      | 1                                   | 12.5%            | 0   | 2                              | \$1,047,500  | \$910,000                                       | \$865,000                                 | 95.1%                        | 150                                     |
| \$900,000 -<br>\$999,999 | 2                                  | 184                                       | 12.0                      | 1                                   | 50.0%            | 0   | 1                              | \$1,075,000  | \$1,075,000                                     | \$970,000                                 | 90.2%                        | 106                                     |
| \$1,000,000<br>+         | 5                                  | 309                                       | N/A                       | 1                                   | 20.0%            | 2   | 0                              | N/A  | N/A   | N/A                                       | N/A                          | N/A                                     |
| Market<br>Totals         | 175                                | 106                                       | 2.3                       | 104                                 | 59.4%            | 53  | 453                            | \$349,284  | \$342,984                                       | \$338,684                                 | 98.7%                        | 41                                      |

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com)

Source: Regional Multiple Listing Service (RMLS™)

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