

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$224,999       | 1                         | 1,998                            | 0.8                 | 1                          | 100.0%        | 0                                | 8                        | \$180,406                                 | \$180,406                              | \$188,544                        | 104.5%              | 18                             |
| \$225,000 - \$249,999 | 5                         | 53                               | 10.0                | 1                          | 20.0%         | 0                                | 3                        | \$278,633                                 | \$242,283                              | \$241,617                        | 99.7%               | 204                            |
| \$250,000 - \$274,999 | 3                         | 64                               | 3.0                 | 3                          | 100.0%        | 0                                | 6                        | \$268,133                                 | \$268,133                              | \$262,650                        | 98.0%               | 41                             |
| \$275,000 - \$299,999 | 6                         | 28                               | 1.6                 | 10                         | 166.7%        | 2                                | 22                       | \$290,223                                 | \$287,109                              | \$287,695                        | 100.2%              | 27                             |
| \$300,000 - \$324,999 | 3                         | 31                               | 0.6                 | 9                          | 300.0%        | 1                                | 29                       | \$306,031                                 | \$304,965                              | \$311,076                        | 102.0%              | 15                             |
| \$325,000 - \$349,999 | 15                        | 29                               | 1.3                 | 19                         | 126.7%        | 2                                | 67                       | \$336,593                                 | \$334,257                              | \$336,859                        | 100.8%              | 21                             |
| \$350,000 - \$374,999 | 8                         | 84                               | 0.6                 | 16                         | 200.0%        | 3                                | 76                       | \$360,131                                 | \$357,451                              | \$361,897                        | 101.2%              | 21                             |
| \$375,000 - \$399,999 | 19                        | 50                               | 1.5                 | 22                         | 115.8%        | 4                                | 78                       | \$388,397                                 | \$385,063                              | \$385,715                        | 100.2%              | 20                             |
| \$400,000 - \$424,999 | 10                        | 48                               | 1.1                 | 7                          | 70.0%         | 7                                | 54                       | \$411,789                                 | \$408,835                              | \$411,667                        | 100.7%              | 16                             |
| \$425,000 - \$449,999 | 18                        | 63                               | 2.8                 | 9                          | 50.0%         | 3                                | 39                       | \$435,218                                 | \$431,325                              | \$431,840                        | 100.1%              | 22                             |
| \$450,000 - \$474,999 | 5                         | 98                               | 1.0                 | 5                          | 100.0%        | 0                                | 31                       | \$460,483                                 | \$458,319                              | \$460,487                        | 100.5%              | 26                             |
| \$475,000 - \$499,999 | 23                        | 39                               | 4.1                 | 10                         | 43.5%         | 4                                | 34                       | \$485,076                                 | \$482,413                              | \$486,796                        | 100.9%              | 25                             |
| \$500,000 - \$524,999 | 9                         | 76                               | 2.5                 | 10                         | 111.1%        | 2                                | 22                       | \$519,508                                 | \$506,317                              | \$507,839                        | 100.3%              | 57                             |
| \$525,000 - \$549,999 | 3                         | 92                               | 1.6                 | 7                          | 233.3%        | 3                                | 11                       | \$551,013                                 | \$540,568                              | \$538,421                        | 99.6%               | 47                             |
| \$550,000 - \$574,999 | 7                         | 46                               | 5.3                 | 2                          | 28.6%         | 4                                | 8                        | \$563,638                                 | \$558,006                              | \$556,000                        | 99.6%               | 27                             |
| \$575,000 - \$599,999 | 5                         | 110                              | 6.0                 | 1                          | 20.0%         | 5                                | 5                        | \$597,960                                 | \$592,360                              | \$588,590                        | 99.4%               | 63                             |
| \$600,000 - \$624,999 | 2                         | 49                               | 3.0                 | 0                          | 0.0%          | 0                                | 4                        | \$619,950                                 | \$599,950                              | \$603,012                        | 100.5%              | 45                             |
| \$625,000 - \$649,999 | 1                         | 32                               | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$656,283                                 | \$649,617                              | \$643,333                        | 99.0%               | 84                             |
| \$650,000 - \$674,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 4                        | \$667,750                                 | \$667,750                              | \$659,000                        | 98.7%               | 9                              |
| \$675,000 - \$699,999 | 1                         | 74                               | 6.0                 | 0                          | 0.0%          | 1                                | 1                        | \$735,900                                 | \$735,900                              | \$695,900                        | 94.6%               | 24                             |
| \$700,000 - \$749,999 | 4                         | 61                               | N/A                 | 2                          | 50.0%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$750,000 - \$799,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$807,967                                 | \$799,300                              | \$780,300                        | 97.6%               | 34                             |
| \$800,000 - \$849,999 | 0                         | N/A                              | N/A                 | 1                          | N/A           | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 2                         | 65                               | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 +           | 9                         | 88                               | 54.0                | 1                          | 11.1%         | 1                                | 1                        | \$1,590,000                               | \$1,590,000                            | \$1,425,000                      | 89.6%               | 38                             |
| <b>Market Totals</b>  | <b>159</b>                | <b>69</b>                        | <b>1.9</b>          | <b>136</b>                 | <b>85.5%</b>  | <b>44</b>                        | <b>509</b>               | <b>\$405,109</b>                          | <b>\$401,373</b>                       | <b>\$403,031</b>                 | <b>100.4%</b>       | <b>25</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$324,999           | 4                         | 358                              | 1.8                 | 8                          | 200.0%        | 1                                | 13                       | \$269,123                                 | \$265,523                              | \$263,012                        | 99.1%               | 49                             |
| \$325,000 - \$349,999     | 2                         | 80                               | 0.6                 | 3                          | 150.0%        | 0                                | 19                       | \$355,521                                 | \$339,605                              | \$341,645                        | 100.6%              | 42                             |
| \$350,000 - \$374,999     | 3                         | 30                               | 1.2                 | 1                          | 33.3%         | 3                                | 15                       | \$367,767                                 | \$362,350                              | \$360,153                        | 99.4%               | 38                             |
| \$375,000 - \$399,999     | 9                         | 36                               | 2.1                 | 10                         | 111.1%        | 2                                | 26                       | \$394,387                                 | \$390,427                              | \$390,588                        | 100.0%              | 37                             |
| \$400,000 - \$424,999     | 10                        | 52                               | 1.8                 | 7                          | 70.0%         | 3                                | 34                       | \$421,363                                 | \$417,472                              | \$413,986                        | 99.2%               | 30                             |
| \$425,000 - \$449,999     | 20                        | 46                               | 2.4                 | 14                         | 70.0%         | 1                                | 49                       | \$441,022                                 | \$435,451                              | \$435,807                        | 100.1%              | 25                             |
| \$450,000 - \$474,999     | 9                         | 35                               | 1.1                 | 8                          | 88.9%         | 1                                | 51                       | \$473,012                                 | \$464,078                              | \$462,215                        | 99.6%               | 50                             |
| \$475,000 - \$499,999     | 17                        | 93                               | 2.8                 | 17                         | 100.0%        | 5                                | 36                       | \$496,657                                 | \$490,738                              | \$488,885                        | 99.6%               | 60                             |
| \$500,000 - \$524,999     | 5                         | 89                               | 0.8                 | 9                          | 180.0%        | 0                                | 38                       | \$521,310                                 | \$512,921                              | \$510,579                        | 99.5%               | 56                             |
| \$525,000 - \$549,999     | 19                        | 68                               | 4.8                 | 18                         | 94.7%         | 2                                | 24                       | \$546,867                                 | \$542,896                              | \$536,209                        | 98.8%               | 69                             |
| \$550,000 - \$574,999     | 14                        | 110                              | 3.7                 | 6                          | 42.9%         | 4                                | 23                       | \$584,765                                 | \$567,226                              | \$561,932                        | 99.1%               | 70                             |
| \$575,000 - \$599,999     | 29                        | 57                               | 5.6                 | 5                          | 17.2%         | 4                                | 31                       | \$610,372                                 | \$597,704                              | \$587,727                        | 98.3%               | 49                             |
| \$600,000 - \$624,999     | 10                        | 96                               | 2.5                 | 11                         | 110.0%        | 2                                | 24                       | \$636,418                                 | \$619,897                              | \$611,107                        | 98.6%               | 92                             |
| \$625,000 - \$649,999     | 18                        | 101                              | 5.7                 | 6                          | 33.3%         | 1                                | 19                       | \$654,874                                 | \$650,153                              | \$635,974                        | 97.8%               | 34                             |
| \$650,000 - \$674,999     | 7                         | 98                               | 2.8                 | 8                          | 114.3%        | 0                                | 15                       | \$660,807                                 | \$662,339                              | \$659,632                        | 99.6%               | 38                             |
| \$675,000 - \$699,999     | 10                        | 64                               | 3.3                 | 14                         | 140.0%        | 4                                | 18                       | \$693,837                                 | \$684,337                              | \$689,771                        | 100.8%              | 48                             |
| \$700,000 - \$724,999     | 10                        | 97                               | 5.0                 | 2                          | 20.0%         | 0                                | 12                       | \$752,113                                 | \$726,064                              | \$709,613                        | 97.7%               | 106                            |
| \$725,000 - \$749,999     | 12                        | 134                              | 9.0                 | 1                          | 8.3%          | 1                                | 8                        | \$760,823                                 | \$755,823                              | \$738,479                        | 97.7%               | 40                             |
| \$750,000 - \$799,999     | 14                        | 96                               | 10.5                | 4                          | 28.6%         | 5                                | 8                        | \$796,448                                 | \$790,885                              | \$779,288                        | 98.5%               | 38                             |
| \$800,000 - \$849,999     | 8                         | 109                              | 16.0                | 0                          | 0.0%          | 3                                | 3                        | \$814,667                                 | \$814,667                              | \$821,667                        | 100.9%              | 3                              |
| \$850,000 - \$899,999     | 11                        | 111                              | 66.0                | 2                          | 18.2%         | 2                                | 1                        | \$874,890                                 | \$874,890                              | \$866,000                        | 99.0%               | 10                             |
| \$900,000 - \$999,999     | 9                         | 103                              | 13.5                | 1                          | 11.1%         | 1                                | 4                        | \$962,975                                 | \$960,975                              | \$942,475                        | 98.1%               | 41                             |
| \$1,000,000 - \$1,249,999 | 4                         | 109                              | 8.0                 | 5                          | 125.0%        | 2                                | 3                        | \$1,091,667                               | \$1,091,667                            | \$1,050,000                      | 96.2%               | 17                             |
| \$1,250,000 - \$1,499,999 | 4                         | 77                               | 12.0                | 1                          | 25.0%         | 1                                | 2                        | \$1,249,725                               | \$1,324,725                            | \$1,275,000                      | 96.2%               | 271                            |
| \$1,500,000 +             | 14                        | 128                              | 28.0                | 0                          | 0.0%          | 3                                | 3                        | \$1,966,000                               | \$1,932,667                            | \$1,895,000                      | 98.1%               | 42                             |
| <b>Market Totals</b>      | <b>272</b>                | <b>88</b>                        | <b>3.4</b>          | <b>161</b>                 | <b>59.2%</b>  | <b>51</b>                        | <b>479</b>               | <b>\$542,201</b>                          | <b>\$534,253</b>                       | <b>\$529,624</b>                 | <b>99.1%</b>        | <b>50</b>                      |

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|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$274,999       | 2                         | 31                               | 0.8                 | 3                          | 150.0%        | 1                                | 16                       | \$245,469                                 | \$237,025                              | \$229,588                        | 96.9%               | 48                             |
| \$275,000 - \$299,999 | 3                         | 18                               | 2.0                 | 5                          | 166.7%        | 0                                | 9                        | \$290,794                                 | \$289,450                              | \$287,967                        | 99.5%               | 24                             |
| \$300,000 - \$324,999 | 6                         | 36                               | 1.4                 | 15                         | 250.0%        | 0                                | 25                       | \$314,356                                 | \$309,194                              | \$311,615                        | 100.8%              | 42                             |
| \$325,000 - \$349,999 | 4                         | 18                               | 1.1                 | 15                         | 375.0%        | 1                                | 21                       | \$335,640                                 | \$334,050                              | \$338,061                        | 101.2%              | 26                             |
| \$350,000 - \$374,999 | 7                         | 55                               | 2.0                 | 9                          | 128.6%        | 3                                | 21                       | \$369,209                                 | \$364,390                              | \$361,607                        | 99.2%               | 63                             |
| \$375,000 - \$399,999 | 17                        | 121                              | 5.4                 | 12                         | 70.6%         | 1                                | 19                       | \$390,695                                 | \$390,911                              | \$387,305                        | 99.1%               | 48                             |
| \$400,000 - \$424,999 | 5                         | 88                               | 2.7                 | 5                          | 100.0%        | 1                                | 11                       | \$419,284                                 | \$416,547                              | \$414,901                        | 99.6%               | 44                             |
| \$425,000 - \$449,999 | 10                        | 109                              | 6.7                 | 1                          | 10.0%         | 2                                | 9                        | \$444,572                                 | \$435,016                              | \$434,961                        | 100.0%              | 60                             |
| \$450,000 - \$474,999 | 6                         | 214                              | 7.2                 | 2                          | 33.3%         | 0                                | 5                        | \$462,792                                 | \$455,792                              | \$457,503                        | 100.4%              | 97                             |
| \$475,000 - \$499,999 | 9                         | 62                               | 10.8                | 5                          | 55.6%         | 1                                | 5                        | \$498,698                                 | \$485,698                              | \$486,955                        | 100.3%              | 82                             |
| \$500,000 - \$524,999 | 2                         | 45                               | 2.0                 | 0                          | 0.0%          | 0                                | 6                        | \$535,400                                 | \$508,150                              | \$506,417                        | 99.7%               | 73                             |
| \$525,000 - \$549,999 | 4                         | 56                               | 3.0                 | 1                          | 25.0%         | 1                                | 8                        | \$541,700                                 | \$534,838                              | \$534,863                        | 100.0%              | 23                             |
| \$550,000 - \$574,999 | 2                         | 46                               | 3.0                 | 3                          | 150.0%        | 1                                | 4                        | \$670,725                                 | \$639,725                              | \$552,750                        | 86.4%               | 72                             |
| \$575,000 - \$599,999 | 2                         | 37                               | 2.0                 | 2                          | 100.0%        | 0                                | 6                        | \$605,450                                 | \$594,933                              | \$588,550                        | 98.9%               | 66                             |
| \$600,000 - \$624,999 | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 4                        | \$679,725                                 | \$627,375                              | \$613,250                        | 97.7%               | 92                             |
| \$625,000 - \$649,999 | 3                         | 21                               | 18.0                | 0                          | 0.0%          | 0                                | 1                        | \$629,000                                 | \$629,000                              | \$629,000                        | 100.0%              | 30                             |
| \$650,000 - \$674,999 | 5                         | 150                              | 15.0                | 1                          | 20.0%         | 0                                | 2                        | \$690,000                                 | \$670,000                              | \$665,350                        | 99.3%               | 102                            |
| \$675,000 - \$699,999 | 3                         | 52                               | 9.0                 | 0                          | 0.0%          | 0                                | 2                        | \$727,000                                 | \$687,450                              | \$677,500                        | 98.6%               | 11                             |
| \$700,000 - \$724,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 2                        | \$739,450                                 | \$724,450                              | \$714,500                        | 98.6%               | 97                             |
| \$725,000 - \$749,999 | 3                         | 136                              | 9.0                 | 0                          | 0.0%          | 1                                | 2                        | \$742,000                                 | \$737,000                              | \$740,500                        | 100.5%              | 77                             |
| \$750,000 - \$799,999 | 3                         | 38                               | 6.0                 | 1                          | 33.3%         | 1                                | 3                        | \$883,333                                 | \$816,600                              | \$781,667                        | 95.7%               | 267                            |
| \$800,000 - \$849,999 | 1                         | 69                               | N/A                 | 1                          | 100.0%        | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 7                         | 85                               | 10.5                | 2                          | 28.6%         | 1                                | 4                        | \$977,225                                 | \$908,475                              | \$872,525                        | 96.0%               | 130                            |
| \$900,000 - \$999,999 | 1                         | 124                              | 3.0                 | 1                          | 100.0%        | 1                                | 2                        | \$962,500                                 | \$962,500                              | \$962,500                        | 100.0%              | 7                              |
| \$1,000,000 +         | 9                         | 159                              | 18.0                | 0                          | 0.0%          | 2                                | 3                        | \$1,233,333                               | \$1,215,000                            | \$1,230,000                      | 101.2%              | 79                             |
| <b>Market Totals</b>  | <b>114</b>                | <b>91</b>                        | <b>3.6</b>          | <b>85</b>                  | <b>74.6%</b>  | <b>19</b>                        | <b>190</b>               | <b>\$448,630</b>                          | <b>\$438,487</b>                       | <b>\$434,188</b>                 | <b>99.0%</b>        | <b>56</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$274,999           | 3                         | 26                               | 1.1                 | 2                          | 66.7%         | 1                                | 16                       | \$246,300                                 | \$240,563                              | \$234,567                        | 97.5%               | 83                             |
| \$275,000 - \$299,999     | 5                         | 34                               | 4.3                 | 2                          | 40.0%         | 0                                | 7                        | \$304,957                                 | \$283,971                              | \$284,971                        | 100.4%              | 32                             |
| \$300,000 - \$324,999     | 3                         | 41                               | 0.8                 | 5                          | 166.7%        | 1                                | 24                       | \$317,169                                 | \$315,173                              | \$314,381                        | 99.7%               | 27                             |
| \$325,000 - \$349,999     | 7                         | 73                               | 1.3                 | 9                          | 128.6%        | 0                                | 33                       | \$338,722                                 | \$334,895                              | \$337,296                        | 100.7%              | 21                             |
| \$350,000 - \$374,999     | 6                         | 47                               | 1.0                 | 2                          | 33.3%         | 0                                | 35                       | \$368,667                                 | \$361,812                              | \$361,484                        | 99.9%               | 37                             |
| \$375,000 - \$399,999     | 12                        | 57                               | 1.4                 | 11                         | 91.7%         | 4                                | 51                       | \$389,339                                 | \$387,092                              | \$387,729                        | 100.2%              | 20                             |
| \$400,000 - \$424,999     | 12                        | 30                               | 1.2                 | 5                          | 41.7%         | 0                                | 58                       | \$417,103                                 | \$412,416                              | \$412,606                        | 100.0%              | 26                             |
| \$425,000 - \$449,999     | 11                        | 124                              | 1.6                 | 14                         | 127.3%        | 4                                | 41                       | \$443,439                                 | \$434,539                              | \$436,495                        | 100.5%              | 32                             |
| \$450,000 - \$474,999     | 13                        | 32                               | 1.8                 | 4                          | 30.8%         | 0                                | 44                       | \$466,232                                 | \$461,998                              | \$458,898                        | 99.3%               | 36                             |
| \$475,000 - \$499,999     | 19                        | 39                               | 4.1                 | 9                          | 47.4%         | 4                                | 28                       | \$491,854                                 | \$489,875                              | \$484,525                        | 98.9%               | 23                             |
| \$500,000 - \$524,999     | 10                        | 135                              | 1.5                 | 0                          | 0.0%          | 1                                | 40                       | \$520,214                                 | \$515,791                              | \$510,961                        | 99.1%               | 38                             |
| \$525,000 - \$549,999     | 17                        | 95                               | 3.4                 | 20                         | 117.6%        | 1                                | 30                       | \$543,060                                 | \$540,514                              | \$537,152                        | 99.4%               | 68                             |
| \$550,000 - \$574,999     | 12                        | 68                               | 2.5                 | 4                          | 33.3%         | 0                                | 29                       | \$555,120                                 | \$565,069                              | \$563,353                        | 99.7%               | 29                             |
| \$575,000 - \$599,999     | 9                         | 52                               | 3.6                 | 10                         | 111.1%        | 2                                | 15                       | \$586,288                                 | \$592,351                              | \$591,907                        | 99.9%               | 68                             |
| \$600,000 - \$624,999     | 4                         | 115                              | 2.7                 | 7                          | 175.0%        | 0                                | 9                        | \$581,183                                 | \$607,920                              | \$610,401                        | 100.4%              | 15                             |
| \$625,000 - \$649,999     | 11                        | 111                              | 7.3                 | 2                          | 18.2%         | 1                                | 9                        | \$676,211                                 | \$659,521                              | \$636,966                        | 96.6%               | 56                             |
| \$650,000 - \$674,999     | 2                         | 25                               | 2.0                 | 4                          | 200.0%        | 2                                | 6                        | \$657,982                                 | \$661,021                              | \$658,312                        | 99.6%               | 15                             |
| \$675,000 - \$699,999     | 2                         | 24                               | 3.0                 | 6                          | 300.0%        | 1                                | 4                        | \$685,713                                 | \$692,696                              | \$689,102                        | 99.5%               | 9                              |
| \$700,000 - \$749,999     | 5                         | 85                               | 3.8                 | 5                          | 100.0%        | 1                                | 8                        | \$731,225                                 | \$725,621                              | \$728,909                        | 100.5%              | 14                             |
| \$750,000 - \$799,999     | 7                         | 77                               | 5.3                 | 4                          | 57.1%         | 1                                | 8                        | \$825,308                                 | \$799,558                              | \$785,767                        | 98.3%               | 154                            |
| \$800,000 - \$849,999     | 4                         | 104                              | 4.8                 | 2                          | 50.0%         | 0                                | 5                        | \$829,770                                 | \$829,770                              | \$834,170                        | 100.5%              | 5                              |
| \$850,000 - \$899,999     | 6                         | 217                              | 12.0                | 2                          | 33.3%         | 2                                | 3                        | \$914,966                                 | \$881,633                              | \$875,833                        | 99.3%               | 160                            |
| \$900,000 - \$999,999     | 8                         | 128                              | 6.0                 | 2                          | 25.0%         | 1                                | 8                        | \$921,655                                 | \$905,110                              | \$939,125                        | 103.8%              | 107                            |
| \$1,000,000 - \$1,499,999 | 14                        | 98                               | 14.0                | 3                          | 21.4%         | 2                                | 6                        | \$1,212,333                               | \$1,212,333                            | \$1,168,583                      | 96.4%               | 58                             |
| \$1,500,000 +             | 7                         | 199                              | 21.0                | 0                          | 0.0%          | 2                                | 2                        | \$2,695,000                               | \$2,724,500                            | \$2,400,000                      | 88.1%               | 148                            |
| <b>Market Totals</b>      | <b>209</b>                | <b>82</b>                        | <b>2.4</b>          | <b>134</b>                 | <b>64.1%</b>  | <b>31</b>                        | <b>519</b>               | <b>\$488,763</b>                          | <b>\$485,280</b>                       | <b>\$482,422</b>                 | <b>99.4%</b>        | <b>38</b>                      |

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$274,999       | 1                         | 48                               | 0.9                 | 0                          | 0.0%          | 0                                | 7                        | \$219,557                                 | \$213,986                              | \$206,857                        | 96.7%               | 39                             |
| \$275,000 - \$299,999 | 2                         | 47                               | 1.7                 | 2                          | 100.0%        | 0                                | 7                        | \$292,029                                 | \$289,171                              | \$287,143                        | 99.3%               | 33                             |
| \$300,000 - \$324,999 | 1                         | 63                               | 1.0                 | 2                          | 200.0%        | 0                                | 6                        | \$307,533                                 | \$305,041                              | \$311,638                        | 102.2%              | 38                             |
| \$325,000 - \$349,999 | 2                         | 19                               | 0.7                 | 4                          | 200.0%        | 1                                | 18                       | \$335,314                                 | \$333,364                              | \$334,479                        | 100.3%              | 23                             |
| \$350,000 - \$374,999 | 2                         | 15                               | 0.5                 | 4                          | 200.0%        | 0                                | 22                       | \$365,832                                 | \$357,882                              | \$360,173                        | 100.6%              | 29                             |
| \$375,000 - \$399,999 | 3                         | 10                               | 0.9                 | 8                          | 266.7%        | 0                                | 19                       | \$392,276                                 | \$388,192                              | \$388,934                        | 100.2%              | 32                             |
| \$400,000 - \$424,999 | 4                         | 82                               | 1.4                 | 3                          | 75.0%         | 1                                | 17                       | \$423,441                                 | \$419,941                              | \$412,847                        | 98.3%               | 27                             |
| \$425,000 - \$449,999 | 8                         | 172                              | 2.5                 | 6                          | 75.0%         | 0                                | 19                       | \$451,607                                 | \$444,357                              | \$436,211                        | 98.2%               | 60                             |
| \$450,000 - \$474,999 | 7                         | 158                              | 2.6                 | 4                          | 57.1%         | 0                                | 16                       | \$458,695                                 | \$461,903                              | \$462,004                        | 100.0%              | 63                             |
| \$475,000 - \$499,999 | 16                        | 183                              | 7.4                 | 7                          | 43.8%         | 4                                | 13                       | \$490,551                                 | \$485,288                              | \$487,735                        | 100.5%              | 139                            |
| \$500,000 - \$524,999 | 6                         | 75                               | 6.0                 | 5                          | 83.3%         | 0                                | 6                        | \$516,359                                 | \$524,645                              | \$513,182                        | 97.8%               | 51                             |
| \$525,000 - \$549,999 | 2                         | 60                               | 1.2                 | 2                          | 100.0%        | 0                                | 10                       | \$542,174                                 | \$538,174                              | \$536,194                        | 99.6%               | 83                             |
| \$550,000 - \$574,999 | 2                         | 36                               | 1.3                 | 1                          | 50.0%         | 0                                | 9                        | \$560,239                                 | \$561,299                              | \$562,117                        | 100.1%              | 16                             |
| \$575,000 - \$599,999 | 2                         | 50                               | 3.0                 | 2                          | 100.0%        | 0                                | 4                        | \$554,963                                 | \$562,421                              | \$580,162                        | 103.2%              | 35                             |
| \$600,000 - \$624,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 4                        | \$590,950                                 | \$615,452                              | \$613,577                        | 99.7%               | 47                             |
| \$625,000 - \$649,999 | 2                         | 84                               | 6.0                 | 1                          | 50.0%         | 0                                | 2                        | \$622,450                                 | \$622,450                              | \$630,750                        | 101.3%              | 15                             |
| \$650,000 - \$674,999 | 1                         | 191                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$675,000 - \$699,999 | 2                         | 14                               | 6.0                 | 1                          | 50.0%         | 0                                | 2                        | \$698,700                                 | \$698,700                              | \$698,700                        | 100.0%              | 17                             |
| \$700,000 - \$749,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$750,000 - \$799,999 | 1                         | 32                               | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$792,833                                 | \$792,833                              | \$777,333                        | 98.0%               | 72                             |
| \$800,000 - \$849,999 | 1                         | 12                               | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$949,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$950,000 - \$999,999 | 2                         | 77                               | 12.0                | 0                          | 0.0%          | 1                                | 1                        | \$1,100,000                               | \$950,000                              | \$950,000                        | 100.0%              | 88                             |
| \$1,000,000 +         | 3                         | 215                              | 18.0                | 0                          | 0.0%          | 0                                | 1                        | \$1,089,000                               | \$1,089,000                            | \$1,089,000                      | 100.0%              | 8                              |
| Market Totals         | 70                        | 114                              | 2.3                 | 52                         | 74.3%         | 8                                | 186                      | \$439,862                                 | \$436,750                              | \$435,516                        | 99.7%               | 47                             |

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$249,999       | 5                         | 54                               | 3.8                 | 3                          | 60.0%         | 2                                | 8                        | \$194,344                                 | \$188,463                              | \$191,800                        | 101.8%              | 33                             |
| \$250,000 - \$274,999 | 1                         | 4                                | 0.7                 | 2                          | 200.0%        | 0                                | 9                        | \$277,100                                 | \$265,422                              | \$259,767                        | 97.9%               | 67                             |
| \$275,000 - \$299,999 | 9                         | 51                               | 3.4                 | 1                          | 11.1%         | 4                                | 16                       | \$288,300                                 | \$289,113                              | \$286,925                        | 99.2%               | 48                             |
| \$300,000 - \$324,999 | 6                         | 63                               | 1.4                 | 7                          | 116.7%        | 7                                | 26                       | \$318,133                                 | \$312,787                              | \$311,119                        | 99.5%               | 27                             |
| \$325,000 - \$349,999 | 16                        | 74                               | 2.7                 | 9                          | 56.3%         | 7                                | 36                       | \$338,212                                 | \$336,096                              | \$335,490                        | 99.8%               | 32                             |
| \$350,000 - \$374,999 | 6                         | 66                               | 2.0                 | 5                          | 83.3%         | 3                                | 18                       | \$362,550                                 | \$361,886                              | \$361,103                        | 99.8%               | 63                             |
| \$375,000 - \$399,999 | 15                        | 103                              | 6.0                 | 10                         | 66.7%         | 2                                | 15                       | \$406,873                                 | \$392,820                              | \$385,257                        | 98.1%               | 77                             |
| \$400,000 - \$424,999 | 3                         | 179                              | 1.6                 | 2                          | 66.7%         | 2                                | 11                       | \$420,136                                 | \$422,418                              | \$410,345                        | 97.1%               | 71                             |
| \$425,000 - \$449,999 | 7                         | 68                               | 8.4                 | 4                          | 57.1%         | 1                                | 5                        | \$445,570                                 | \$436,550                              | \$432,510                        | 99.1%               | 34                             |
| \$450,000 - \$474,999 | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 1                                | 6                        | \$467,100                                 | \$463,100                              | \$461,286                        | 99.6%               | 67                             |
| \$475,000 - \$499,999 | 5                         | 83                               | 5.0                 | 3                          | 60.0%         | 0                                | 6                        | \$516,225                                 | \$502,075                              | \$488,583                        | 97.3%               | 31                             |
| \$500,000 - \$524,999 | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 0                                | 7                        | \$510,571                                 | \$507,843                              | \$508,571                        | 100.1%              | 26                             |
| \$525,000 - \$549,999 | 3                         | 39                               | 6.0                 | 2                          | 66.7%         | 1                                | 3                        | \$561,667                                 | \$551,667                              | \$534,833                        | 96.9%               | 76                             |
| \$550,000 - \$574,999 | 1                         | 34                               | 6.0                 | 1                          | 100.0%        | 1                                | 1                        | \$579,900                                 | \$579,900                              | \$573,000                        | 98.8%               | 6                              |
| \$575,000 - \$599,999 | 4                         | 125                              | 4.0                 | 0                          | 0.0%          | 1                                | 6                        | \$632,142                                 | \$603,983                              | \$581,742                        | 96.3%               | 93                             |
| \$600,000 - \$624,999 | 1                         | 20                               | 2.0                 | 1                          | 100.0%        | 0                                | 3                        | \$675,566                                 | \$665,566                              | \$605,667                        | 91.0%               | 73                             |
| \$625,000 - \$649,999 | 4                         | 52                               | 4.0                 | 1                          | 25.0%         | 3                                | 6                        | \$657,983                                 | \$647,283                              | \$640,000                        | 98.9%               | 100                            |
| \$650,000 - \$674,999 | 2                         | 110                              | 12.0                | 1                          | 50.0%         | 1                                | 1                        | \$699,000                                 | \$699,000                              | \$672,200                        | 96.2%               | 11                             |
| \$675,000 - \$699,999 | 2                         | 71                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$749,999 | 3                         | 64                               | 9.0                 | 0                          | 0.0%          | 0                                | 2                        | \$759,450                                 | \$753,200                              | \$733,905                        | 97.4%               | 164                            |
| \$750,000 - \$799,999 | 2                         | 179                              | N/A                 | 1                          | 50.0%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$800,000 - \$849,999 | 1                         | 136                              | N/A                 | 1                          | 100.0%        | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 3                         | 140                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999 | 1                         | 68                               | 6.0                 | 0                          | 0.0%          | 2                                | 1                        | \$989,900                                 | \$989,900                              | \$989,900                        | 100.0%              | 2                              |
| \$1,000,000 +         | 2                         | 51                               | 12.0                | 0                          | 0.0%          | 0                                | 1                        | \$1,575,000                               | \$1,575,000                            | \$1,300,000                      | 82.5%               | 151                            |
| <b>Market Totals</b>  | <b>102</b>                | <b>80</b>                        | <b>3.3</b>          | <b>56</b>                  | <b>54.9%</b>  | <b>38</b>                        | <b>187</b>               | <b>\$400,406</b>                          | <b>\$394,894</b>                       | <b>\$388,230</b>                 | <b>98.3%</b>        | <b>51</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$424,999           | 2                         | 22                               | 0.9                 | 5                          | 250.0%        | 1                                | 14                       | \$385,129                                 | \$373,636                              | \$372,986                        | 99.8%               | 46                             |
| \$425,000 - \$449,999     | 5                         | 55                               | 3.8                 | 1                          | 20.0%         | 0                                | 8                        | \$442,838                                 | \$439,200                              | \$435,800                        | 99.2%               | 54                             |
| \$450,000 - \$474,999     | 2                         | 4                                | 1.2                 | 2                          | 100.0%        | 0                                | 10                       | \$476,275                                 | \$470,275                              | \$461,936                        | 98.2%               | 17                             |
| \$475,000 - \$499,999     | 7                         | 49                               | 2.8                 | 5                          | 71.4%         | 1                                | 15                       | \$498,819                                 | \$492,309                              | \$486,589                        | 98.8%               | 34                             |
| \$500,000 - \$524,999     | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 3                                | 17                       | \$510,479                                 | \$505,497                              | \$511,102                        | 101.1%              | 26                             |
| \$525,000 - \$549,999     | 4                         | 93                               | 1.0                 | 6                          | 150.0%        | 0                                | 24                       | \$566,014                                 | \$551,722                              | \$538,450                        | 97.6%               | 55                             |
| \$550,000 - \$574,999     | 5                         | 143                              | 1.7                 | 1                          | 20.0%         | 1                                | 18                       | \$582,131                                 | \$568,275                              | \$559,061                        | 98.4%               | 32                             |
| \$575,000 - \$599,999     | 10                        | 57                               | 3.0                 | 5                          | 50.0%         | 2                                | 20                       | \$602,717                                 | \$588,708                              | \$586,275                        | 99.6%               | 29                             |
| \$600,000 - \$624,999     | 3                         | 48                               | 1.3                 | 2                          | 66.7%         | 0                                | 14                       | \$615,461                                 | \$604,607                              | \$608,179                        | 100.6%              | 15                             |
| \$625,000 - \$649,999     | 12                        | 45                               | 4.0                 | 3                          | 25.0%         | 0                                | 18                       | \$646,406                                 | \$635,289                              | \$634,482                        | 99.9%               | 42                             |
| \$650,000 - \$699,999     | 11                        | 45                               | 2.0                 | 9                          | 81.8%         | 6                                | 33                       | \$698,288                                 | \$684,688                              | \$674,647                        | 98.5%               | 34                             |
| \$700,000 - \$749,999     | 11                        | 35                               | 3.5                 | 4                          | 36.4%         | 3                                | 19                       | \$741,932                                 | \$732,321                              | \$723,473                        | 98.8%               | 32                             |
| \$750,000 - \$799,999     | 15                        | 103                              | 3.0                 | 7                          | 46.7%         | 5                                | 30                       | \$782,635                                 | \$779,968                              | \$766,389                        | 98.3%               | 16                             |
| \$800,000 - \$849,999     | 6                         | 49                               | 1.2                 | 4                          | 66.7%         | 1                                | 29                       | \$841,812                                 | \$832,105                              | \$824,189                        | 99.0%               | 29                             |
| \$850,000 - \$899,999     | 7                         | 50                               | 2.6                 | 2                          | 28.6%         | 5                                | 16                       | \$904,069                                 | \$884,509                              | \$869,969                        | 98.4%               | 48                             |
| \$900,000 - \$999,999     | 15                        | 66                               | 4.5                 | 4                          | 26.7%         | 5                                | 20                       | \$999,540                                 | \$959,235                              | \$950,100                        | 99.0%               | 75                             |
| \$1,000,000 - \$1,099,999 | 16                        | 86                               | 7.4                 | 6                          | 37.5%         | 1                                | 13                       | \$1,071,308                               | \$1,085,154                            | \$1,049,962                      | 96.8%               | 31                             |
| \$1,100,000 - \$1,199,999 | 20                        | 87                               | 7.1                 | 0                          | 0.0%          | 2                                | 17                       | \$1,253,488                               | \$1,195,088                            | \$1,146,353                      | 95.9%               | 61                             |
| \$1,200,000 - \$1,299,999 | 16                        | 61                               | 7.4                 | 4                          | 25.0%         | 5                                | 13                       | \$1,325,823                               | \$1,318,015                            | \$1,249,177                      | 94.8%               | 71                             |
| \$1,300,000 - \$1,399,999 | 9                         | 58                               | 9.0                 | 2                          | 22.2%         | 0                                | 6                        | \$1,344,950                               | \$1,336,633                            | \$1,325,817                      | 99.2%               | 42                             |
| \$1,400,000 - \$1,499,999 | 11                        | 101                              | 8.3                 | 5                          | 45.5%         | 4                                | 8                        | \$1,502,113                               | \$1,492,675                            | \$1,451,244                      | 97.2%               | 96                             |
| \$1,500,000 - \$1,749,999 | 21                        | 78                               | 8.4                 | 3                          | 14.3%         | 5                                | 15                       | \$1,674,366                               | \$1,652,759                            | \$1,607,899                      | 97.3%               | 81                             |
| \$1,750,000 - \$1,999,999 | 12                        | 87                               | 6.0                 | 2                          | 16.7%         | 1                                | 12                       | \$2,019,824                               | \$1,943,241                            | \$1,843,167                      | 94.9%               | 106                            |
| \$2,000,000 - \$2,499,999 | 15                        | 83                               | 15.0                | 5                          | 33.3%         | 1                                | 6                        | \$2,295,167                               | \$2,245,167                            | \$2,164,750                      | 96.4%               | 72                             |
| \$2,500,000 +             | 24                        | 128                              | 36.0                | 1                          | 4.2%          | 2                                | 4                        | \$3,148,500                               | \$3,073,500                            | \$2,882,500                      | 93.8%               | 77                             |
| <b>Market Totals</b>      | <b>259</b>                | <b>76</b>                        | <b>3.9</b>          | <b>90</b>                  | <b>34.7%</b>  | <b>54</b>                        | <b>399</b>               | <b>\$887,196</b>                          | <b>\$870,525</b>                       | <b>\$850,833</b>                 | <b>97.7%</b>        | <b>44</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$349,999           | 4                         | 90                               | 3.4                 | 2                          | 50.0%         | 2                                | 7                        | \$310,271                                 | \$306,557                              | \$309,725                        | 101.0%              | 26                             |
| \$350,000 - \$374,999     | 0                         | N/A                              | 0.0                 | 4                          | N/A           | 1                                | 7                        | \$369,229                                 | \$364,086                              | \$358,857                        | 98.6%               | 28                             |
| \$375,000 - \$399,999     | 4                         | 19                               | 1.2                 | 9                          | 225.0%        | 2                                | 20                       | \$407,770                                 | \$391,517                              | \$389,555                        | 99.5%               | 37                             |
| \$400,000 - \$424,999     | 1                         | 217                              | 0.3                 | 4                          | 400.0%        | 0                                | 21                       | \$417,657                                 | \$414,512                              | \$410,057                        | 98.9%               | 20                             |
| \$425,000 - \$449,999     | 2                         | 106                              | 1.0                 | 5                          | 250.0%        | 1                                | 12                       | \$442,917                                 | \$431,137                              | \$434,479                        | 100.8%              | 42                             |
| \$450,000 - \$474,999     | 1                         | 33                               | 0.3                 | 1                          | 100.0%        | 0                                | 18                       | \$471,800                                 | \$465,333                              | \$463,150                        | 99.5%               | 14                             |
| \$475,000 - \$499,999     | 5                         | 126                              | 2.5                 | 3                          | 60.0%         | 3                                | 12                       | \$491,792                                 | \$483,792                              | \$485,700                        | 100.4%              | 32                             |
| \$500,000 - \$524,999     | 3                         | 62                               | 1.1                 | 1                          | 33.3%         | 1                                | 16                       | \$516,606                                 | \$509,487                              | \$510,506                        | 100.2%              | 23                             |
| \$525,000 - \$549,999     | 5                         | 33                               | 3.8                 | 4                          | 80.0%         | 1                                | 8                        | \$532,238                                 | \$532,238                              | \$531,000                        | 99.8%               | 16                             |
| \$550,000 - \$574,999     | 6                         | 42                               | 6.0                 | 3                          | 50.0%         | 0                                | 6                        | \$566,983                                 | \$558,650                              | \$560,500                        | 100.3%              | 32                             |
| \$575,000 - \$599,999     | 5                         | 51                               | 1.4                 | 4                          | 80.0%         | 1                                | 22                       | \$596,086                                 | \$587,682                              | \$584,505                        | 99.5%               | 35                             |
| \$600,000 - \$624,999     | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 1                                | 20                       | \$617,460                                 | \$610,710                              | \$610,545                        | 100.0%              | 35                             |
| \$625,000 - \$649,999     | 6                         | 25                               | 2.6                 | 1                          | 16.7%         | 3                                | 14                       | \$656,292                                 | \$640,583                              | \$637,423                        | 99.5%               | 40                             |
| \$650,000 - \$674,999     | 5                         | 30                               | 2.0                 | 4                          | 80.0%         | 0                                | 15                       | \$673,420                                 | \$662,987                              | \$658,495                        | 99.3%               | 30                             |
| \$675,000 - \$699,999     | 13                        | 68                               | 5.2                 | 4                          | 30.8%         | 1                                | 15                       | \$707,000                                 | \$693,007                              | \$686,993                        | 99.1%               | 48                             |
| \$700,000 - \$724,999     | 3                         | 25                               | 1.6                 | 1                          | 33.3%         | 0                                | 11                       | \$752,035                                 | \$728,308                              | \$711,318                        | 97.7%               | 54                             |
| \$725,000 - \$749,999     | 6                         | 89                               | 4.5                 | 3                          | 50.0%         | 5                                | 8                        | \$755,088                                 | \$745,706                              | \$736,063                        | 98.7%               | 63                             |
| \$750,000 - \$799,999     | 11                        | 69                               | 4.7                 | 4                          | 36.4%         | 0                                | 14                       | \$777,171                                 | \$767,386                              | \$769,916                        | 100.3%              | 67                             |
| \$800,000 - \$849,999     | 7                         | 45                               | 2.6                 | 2                          | 28.6%         | 1                                | 16                       | \$845,569                                 | \$829,506                              | \$819,538                        | 98.8%               | 164                            |
| \$850,000 - \$899,999     | 8                         | 62                               | 5.3                 | 5                          | 62.5%         | 1                                | 9                        | \$912,917                                 | \$880,906                              | \$872,484                        | 99.0%               | 72                             |
| \$900,000 - \$999,999     | 9                         | 59                               | 7.7                 | 3                          | 33.3%         | 1                                | 7                        | \$958,129                                 | \$946,686                              | \$939,657                        | 99.3%               | 73                             |
| \$1,000,000 - \$1,249,999 | 2                         | 92                               | 1.0                 | 3                          | 150.0%        | 0                                | 12                       | \$1,136,517                               | \$1,111,008                            | \$1,104,411                      | 99.4%               | 60                             |
| \$1,250,000 - \$1,499,999 | 7                         | 58                               | 7.0                 | 1                          | 14.3%         | 3                                | 6                        | \$1,519,833                               | \$1,493,167                            | \$1,384,167                      | 92.7%               | 70                             |
| \$1,500,000 - \$1,999,999 | 12                        | 98                               | 14.4                | 2                          | 16.7%         | 1                                | 5                        | \$1,772,650                               | \$1,772,650                            | \$1,718,914                      | 97.0%               | 38                             |
| \$2,000,000 +             | 10                        | 218                              | 15.0                | 1                          | 10.0%         | 3                                | 4                        | \$2,872,500                               | \$2,872,500                            | \$2,630,000                      | 91.6%               | 77                             |
| <b>Market Totals</b>      | <b>135</b>                | <b>76</b>                        | <b>2.7</b>          | <b>76</b>                  | <b>56.3%</b>  | <b>32</b>                        | <b>305</b>               | <b>\$686,658</b>                          | <b>\$675,375</b>                       | <b>\$665,979</b>                 | <b>98.6%</b>        | <b>46</b>                      |



| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999       | 4                         | 145                              | 4.0                 | 1                          | 25.0%         | 0                                | 6                        | \$126,817                                 | \$109,483                              | \$104,492                        | 95.4%               | 66                             |
| \$150,000 - \$174,999 | 1                         | 25                               | 2.0                 | 0                          | 0.0%          | 0                                | 3                        | \$206,317                                 | \$196,317                              | \$167,667                        | 85.4%               | 68                             |
| \$175,000 - \$199,999 | 3                         | 52                               | 18.0                | 0                          | 0.0%          | 1                                | 1                        | \$229,950                                 | \$210,000                              | \$196,000                        | 93.3%               | 67                             |
| \$200,000 - \$224,999 | 4                         | 71                               | 24.0                | 3                          | 75.0%         | 0                                | 1                        | \$224,900                                 | \$224,900                              | \$208,700                        | 92.8%               | 28                             |
| \$225,000 - \$249,999 | 5                         | 65                               | 4.3                 | 0                          | 0.0%          | 3                                | 7                        | \$256,264                                 | \$244,550                              | \$236,850                        | 96.9%               | 73                             |
| \$250,000 - \$274,999 | 2                         | 80                               | 2.0                 | 2                          | 100.0%        | 0                                | 6                        | \$260,583                                 | \$257,233                              | \$260,736                        | 101.4%              | 40                             |
| \$275,000 - \$299,999 | 3                         | 69                               | 2.3                 | 7                          | 233.3%        | 0                                | 8                        | \$295,238                                 | \$293,925                              | \$292,063                        | 99.4%               | 23                             |
| \$300,000 - \$324,999 | 5                         | 45                               | 3.8                 | 0                          | 0.0%          | 0                                | 8                        | \$334,351                                 | \$321,338                              | \$314,518                        | 97.9%               | 85                             |
| \$325,000 - \$349,999 | 3                         | 50                               | 3.0                 | 6                          | 200.0%        | 1                                | 6                        | \$341,452                                 | \$340,482                              | \$334,150                        | 98.1%               | 43                             |
| \$350,000 - \$374,999 | 2                         | 55                               | 2.0                 | 2                          | 100.0%        | 1                                | 6                        | \$353,558                                 | \$347,558                              | \$354,150                        | 101.9%              | 48                             |
| \$375,000 - \$399,999 | 4                         | 89                               | 4.0                 | 5                          | 125.0%        | 2                                | 6                        | \$395,500                                 | \$390,492                              | \$389,983                        | 99.9%               | 47                             |
| \$400,000 - \$424,999 | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$425,000 - \$449,999 | 3                         | 19                               | 6.0                 | 2                          | 66.7%         | 1                                | 3                        | \$471,633                                 | \$442,966                              | \$430,733                        | 97.2%               | 47                             |
| \$450,000 - \$474,999 | 3                         | 67                               | 3.0                 | 1                          | 33.3%         | 0                                | 6                        | \$470,650                                 | \$461,317                              | \$463,138                        | 100.4%              | 68                             |
| \$475,000 - \$499,999 | 3                         | 72                               | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$500,000 - \$524,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 1                        | \$499,950                                 | \$499,950                              | \$500,000                        | 100.0%              | 7                              |
| \$525,000 - \$549,999 | 2                         | 5                                | 12.0                | 1                          | 50.0%         | 0                                | 1                        | \$539,000                                 | \$539,000                              | \$545,000                        | 101.1%              | 25                             |
| \$550,000 - \$574,999 | 3                         | 62                               | N/A                 | 1                          | 33.3%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999 | 4                         | 132                              | 24.0                | 0                          | 0.0%          | 0                                | 1                        | \$625,000                                 | \$599,000                              | \$596,000                        | 99.5%               | 407                            |
| \$600,000 - \$649,999 | 1                         | 12                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$654,000                                 | \$654,000                              | \$647,000                        | 98.9%               | 9                              |
| \$650,000 - \$699,999 | 4                         | 102                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999 | 2                         | 63                               | 12.0                | 0                          | 0.0%          | 2                                | 1                        | \$799,000                                 | \$799,000                              | \$760,000                        | 95.1%               | 11                             |
| \$800,000 - \$899,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999 | 1                         | 34                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 +         | 2                         | 213                              | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>  | <b>64</b>                 | <b>75</b>                        | <b>5.3</b>          | <b>32</b>                  | <b>50.0%</b>  | <b>14</b>                        | <b>73</b>                | <b>\$339,474</b>                          | <b>\$331,110</b>                       | <b>\$326,649</b>                 | <b>98.7%</b>        | <b>57</b>                      |