Northwest Real Estate

NORTHWEST Knowledge

July 29, 2019 Market Snapshot | Single Family Residential

Florence

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	16	159	4.4	7	43.8%	4	22	\$124,986	\$117,777	\$99,659	84.6%	124
\$150,000 - \$199,999	9	62	1.4	7	77.8%	1	40	\$189,830	\$184,058	\$178,123	96.8%	55
\$200,000 - \$224,999	7	89	2.2	2	28.6%	0	19	\$225,263	\$218,555	\$213,479	97.7%	88
\$225,000 - \$249,999	10	175	6.7	8	80.0%	3	9	\$240,933	\$240,311	\$237,778	98.9%	16
\$250,000 - \$274,999	2	346	0.6	6	300.0%	0	19	\$269,032	\$264,894	\$261,141	98.6%	42
\$275,000 - \$299,999	12	72	3.1	6	50.0%	3	23	\$297,514	\$295,101	\$291,031	98.6%	40
\$300,000 - \$324,999	4	102	1.7	2	50.0%	0	14	\$321,284	\$319,212	\$309,894	97.1%	26
\$325,000 - \$349,999	7	143	4.2	10	142.9%	1	10	\$340,948	\$339,898	\$337,198	99.2%	35
\$350,000 - \$374,999	8	137	16.0	3	37.5%	1	3	\$354,333	\$354,333	\$356,667	100.7%	462
\$375,000 - \$399,999	9	96	6.8	3	33.3%	2	8	\$398,050	\$392,488	\$380,488	96.9%	87
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	9	\$423,856	\$423,956	\$413,168	97.5%	33
\$425,000 - \$449,999	6	122	3.3	4	66.7%	2	11	\$442,136	\$435,591	\$429,545	98.6%	94
\$450,000 - \$474,999	4	135	6.0	3	75.0%	0	4	\$471,250	\$471,250	\$455,000	96.6%	31
\$475,000 - \$499,999	5	423	15.0	2	40.0%	1	2	\$477,500	\$477,500	\$477,500	100.0%	5
\$500,000 - \$524,999	1	909	2.0	2	200.0%	0	3	\$532,333	\$534,300	\$521,633	97.6%	126
\$525,000 - \$549,999	2	113	12.0	1	50.0%	2	1	\$559,000	\$559,000	\$544,000	97.3%	49
\$550,000 - \$574,999	3	65	6.0	1	33.3%	0	3	\$581,300	\$581,300	\$560,000	96.3%	35
\$575,000 - \$599,999	3	103	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	1	2	\$644,450	\$644,450	\$644,450	100.0%	8
\$650,000 - \$699,999	3	205	4.5	0	0.0%	1	4	\$755,500	\$682,000	\$672,250	98.6%	225
\$700,000 - \$799,999	6	174	9.0	0	0.0%	1	4	\$856,000	\$784,750	\$765,750	97.6%	257
\$800,000 - \$899,999	3	252	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	4	261	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	6	348	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	2	186	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	132	162	3.8	67	50.8%	23	210	\$305,017	\$298,422	\$290,674	97.4%	72

Source: Regional Multiple Listing Service (RMLS™)

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BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence Coast Village

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$99,999	1	156	3.0	0	0.0%	0	2	\$85,750	\$83,200	\$74,250	89.2%	61
\$100,000 - \$124,999	2	33	12.0	0	0.0%	0	1	\$115,000	\$115,000	\$105,000	91.3%	12
\$125,000 - \$149,999	2	399	N/A	1	50.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$174,999	2	81	4.0	0	0.0%	0	3	\$166,633	\$163,300	\$156,000	95.5%	143
\$175,000 - \$199,999	2	29	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$275,000 - \$299,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$300,000 - \$324,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$350,000 - \$374,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	9	138	9.0	1	11.1%	1	6	\$131,067	\$128,550	\$120,250	93.5%	94

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence Green Trees

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	25	1.5	1	100.0%	1	4	\$102,225	\$103,225	\$96,250	93.2%	33
\$150,000 - \$199,999	0	N/A	0.0	4	N/A	0	4	\$192,975	\$190,450	\$185,225	97.3%	44
\$200,000 - \$224,999	1	67	3.0	0	0.0%	0	2	\$219,450	\$219,450	\$218,450	99.5%	3
\$225,000 - \$249,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	0.0	0	N/A	0	1	\$259,000	\$259,000	\$260,000	100.4%	4
\$275,000 - \$299,999	0	N/A	0.0	0	N/A	0	1	\$299,000	\$299,000	\$299,000	100.0%	19
\$300,000 - \$324,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$350,000 - \$374,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	2	46	1.0	6	300.0%	1	12	\$181,475	\$180,967	\$176,817	97.7%	28

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence Florentine

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	1	\$165,000	\$155,800	\$155,800	100.0%	170
\$200,000 - \$224,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$225,000 - \$249,999	1	90	6.0	0	0.0%	0	1	\$230,000	\$230,000	\$230,000	100.0%	1
\$250,000 - \$274,999	0	N/A	N/A	2	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$275,000 - \$299,999	1	28	0.8	1	100.0%	0	8	\$296,344	\$293,219	\$290,656	99.1%	44
\$300,000 - \$324,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	2	236	N/A	1	50.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$350,000 - \$374,999	1	101	6.0	0	0.0%	0	1	\$375,000	\$379,000	\$365,000	96.3%	302
\$375,000 - \$399,999	1	28	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$425,000 - \$449,999	1	89	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$450,000 - \$474,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	7	115	3.8	4	57.1%	0	11	\$285,523	\$282,777	\$279,641	98.9%	75

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence Town

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	19	1.5	1	100.0%	0	4	\$142,100	\$128,475	\$109,375	85.1%	148
\$150,000 - \$199,999	2	3	0.8	3	150.0%	0	15	\$188,213	\$185,013	\$184,233	99.6%	28
\$200,000 - \$224,999	3	89	2.0	2	66.7%	0	9	\$220,133	\$218,533	\$213,622	97.8%	91
\$225,000 - \$249,999	2	567	2.0	3	150.0%	2	6	\$238,650	\$238,983	\$237,500	99.4%	13
\$250,000 - \$274,999	2	346	1.3	1	50.0%	0	9	\$259,933	\$259,267	\$259,811	100.2%	55
\$275,000 - \$299,999	3	21	3.0	2	66.7%	1	6	\$300,528	\$296,278	\$293,428	99.0%	20
\$300,000 - \$324,999	0	N/A	0.0	1	N/A	0	10	\$313,041	\$311,141	\$308,451	99.1%	17
\$325,000 - \$349,999	3	54	4.5	5	166.7%	0	4	\$337,370	\$337,370	\$337,495	100.0%	15
\$350,000 - \$374,999	1	381	6.0	2	200.0%	1	1	\$329,000	\$325,000	\$355,000	109.2%	1,081
\$375,000 - \$399,999	4	60	8.0	2	50.0%	2	3	\$384,633	\$381,300	\$379,967	99.7%	92
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	4	\$424,700	\$424,700	\$412,028	97.0%	3
\$425,000 - \$449,999	2	32	4.0	0	0.0%	0	3	\$442,000	\$442,000	\$431,333	97.6%	52
\$450,000 - \$474,999	1	125	6.0	1	100.0%	0	1	\$465,000	\$465,000	\$455,000	97.8%	36
\$475,000 - \$499,999	4	472	24.0	0	0.0%	0	1	\$475,000	\$475,000	\$475,000	100.0%	9
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	1	86	6.0	0	0.0%	0	1	\$559,000	\$559,000	\$544,000	97.3%	49
\$550,000 - \$574,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	1	1	\$649,000	\$649,000	\$649,000	100.0%	2
\$650,000 - \$699,999	1	154	6.0	0	0.0%	1	1	\$679,000	\$679,000	\$685,000	100.9%	20
\$700,000 - \$799,999	1	89	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	1	62	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	2	300	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	209	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	35	178	2.7	24	68.6%	8	79	\$288,125	\$285,854	\$282,620	98.9%	55

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential

Florence Beach

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	2	213	12.0	0	0.0%	0	1	\$149,900	\$130,000	\$110,000	84.6%	76
\$150,000 - \$199,999	2	54	3.0	0	0.0%	0	4	\$185,100	\$178,600	\$177,125	99.2%	23
\$200,000 - \$224,999	2	119	6.0	0	0.0%	0	2	\$248,000	\$211,000	\$207,550	98.4%	58
\$225,000 - \$249,999	2	13	6.0	2	100.0%	0	2	\$253,250	\$249,450	\$242,500	97.2%	35
\$250,000 - \$274,999	0	N/A	0.0	2	N/A	0	4	\$278,350	\$274,850	\$263,500	95.9%	20
\$275,000 - \$299,999	1	26	1.5	2	200.0%	0	4	\$300,724	\$300,724	\$291,474	96.9%	73
\$300,000 - \$324,999	1	147	3.0	0	0.0%	0	2	\$334,900	\$329,900	\$317,000	96.1%	18
\$325,000 - \$349,999	0	N/A	0.0	1	N/A	0	3	\$336,000	\$336,000	\$336,333	100.1%	65
\$350,000 - \$374,999	1	55	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	1	150	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	1	\$419,900	\$419,900	\$415,000	98.8%	4
\$425,000 - \$449,999	0	N/A	0.0	1	N/A	0	2	\$447,000	\$439,000	\$427,000	97.3%	228
\$450,000 - \$474,999	0	N/A	0.0	0	N/A	0	3	\$473,333	\$473,333	\$455,000	96.1%	29
\$475,000 - \$499,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	0.0	1	N/A	0	2	\$539,000	\$539,000	\$520,000	96.5%	38
\$525,000 - \$549,999	1	140	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	0.0	0	N/A	0	1	\$599,000	\$599,000	\$565,000	94.3%	97
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	0.0	0	N/A	0	1	\$639,900	\$639,900	\$639,900	100.0%	13
\$650,000 - \$699,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$700,000 - \$799,999	1	245	6.0	0	0.0%	0	1	\$1,050,000	\$795,000	\$760,000	95.6%	684
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	14	111	2.5	11	78.6%	0	33	\$363,263	\$350,460	\$340,012	97.0%	72

Source: Regional Multiple Listing Service (RMLS™)

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Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence North

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	59	6.0	1	33.3%	1	3	\$141,000	\$126,133	\$104,500	82.8%	142
\$150,000 - \$199,999	1	224	1.5	0	0.0%	0	4	\$200,500	\$182,475	\$177,500	97.3%	91
\$200,000 - \$224,999	1	50	6.0	0	0.0%	0	1	\$249,000	\$239,950	\$200,000	83.4%	51
\$225,000 - \$249,999	0	N/A	N/A	1	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	0.0	1	N/A	0	1	\$275,000	\$269,900	\$274,000	101.5%	141
\$275,000 - \$299,999	2	217	N/A	0	0.0%	2	0	N/A	N/A	N/A	N/A	N/A
\$300,000 - \$324,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	1	167	6.0	0	0.0%	1	1	\$359,000	\$348,500	\$335,000	96.1%	62
\$350,000 - \$374,999	2	123	12.0	0	0.0%	0	1	\$359,000	\$359,000	\$350,000	97.5%	4
\$375,000 - \$399,999	2	111	4.0	0	0.0%	0	3	\$411,500	\$400,000	\$380,000	95.0%	97
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	2	\$424,750	\$424,750	\$412,250	97.1%	92
\$425,000 - \$449,999	0	N/A	0.0	1	N/A	1	3	\$441,500	\$434,833	\$434,000	99.8%	20
\$450,000 - \$474,999	1	91	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	1	N/A	2	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	2	60	12.0	0	0.0%	0	1	\$569,900	\$569,900	\$555,000	97.4%	5
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	0	N/A	0.0	0	N/A	0	1	\$679,000	\$679,000	\$669,000	98.5%	6
\$700,000 <i>-</i> \$799,999	2	64	6.0	0	0.0%	0	2	\$799,500	\$784,500	\$774,000	98.7%	169
\$800,000 <i>-</i> \$899,999	2	347	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	369	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	463	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	2	186	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	23	163	6.0	6	26.1%	7	23	\$379,278	\$369,459	\$357,435	96.7%	84

Source: Regional Multiple Listing Service (RMLS™)

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BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence South/Dunes City

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	1	380	2.0	2	200.0%	0	3	\$136,500	\$130,000	\$98,333	75.6%	101
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	1	3	\$201,967	\$188,633	\$183,633	97.3%	86
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	4	\$222,475	\$218,725	\$217,250	99.3%	129
\$225,000 - \$249,999	1	56	N/A	2	200.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	0.0	0	N/A	0	4	\$281,200	\$267,822	\$258,847	96.6%	23
\$275,000 - \$299,999	1	73	3.0	1	100.0%	0	2	\$299,000	\$299,000	\$292,000	97.7%	18
\$300,000 - \$324,999	1	49	3.0	0	0.0%	0	2	\$348,880	\$348,880	\$310,000	88.9%	80
\$325,000 - \$349,999	1	202	6.0	2	200.0%	0	1	\$343,000	\$343,000	\$343,000	100.0%	6
\$350,000 - \$374,999	2	70	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	0	N/A	0.0	1	N/A	0	2	\$398,000	\$398,000	\$382,000	96.0%	66
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	1	\$419,000	\$419,900	\$415,900	99.0%	58
\$425,000 - \$449,999	1	453	3.0	2	200.0%	0	2	\$447,000	\$429,000	\$425,000	99.1%	180
\$450,000 - \$474,999	1	276	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	1	230	6.0	1	100.0%	0	1	\$480,000	\$480,000	\$480,000	100.0%	0
\$500,000 - \$524,999	0	N/A	0.0	0	N/A	0	1	\$519,000	\$524,900	\$524,900	100.0%	302
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	1	76	6.0	0	0.0%	0	1	\$575,000	\$575,000	\$560,000	97.4%	3
\$575,000 - \$599,999	3	103	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	1	365	6.0	0	0.0%	0	1	\$675,000	\$675,000	\$650,000	96.3%	227
\$700,000 - \$799,999	1	381	6.0	0	0.0%	1	1	\$775,000	\$775,000	\$755,000	97.4%	7
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	1	76	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	3	362	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	20	208	4.1	12	60.0%	2	29	\$337,995	\$332,574	\$320,589	96.4%	85

Source: Regional Multiple Listing Service (RMLS™)

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BERKSHIRE HATHAWAY

HomeServices

Northwest Real Estate



July 29, 2019 Market Snapshot | Single Family Residential Florence East/Mapleton

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Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Expired Listings Last Six Months	Closings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
\$0 - \$149,999	3	166	4.5	1	33.3%	1	4	\$125,875	\$121,125	\$99,500	82.1%	268
\$150,000 - \$199,999	0	N/A	0.0	0	N/A	0	6	\$197,483	\$194,900	\$171,217	87.8%	47
\$200,000 - \$224,999	0	N/A	0.0	0	N/A	0	1	\$225,000	\$210,000	\$212,500	101.2%	167
\$225,000 - \$249,999	4	111	N/A	0	0.0%	1	0	N/A	N/A	N/A	N/A	N/A
\$250,000 - \$274,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$275,000 - \$299,999	4	60	12.0	0	0.0%	0	2	\$284,500	\$282,000	\$279,500	99.1%	51
\$300,000 - \$324,999	2	107	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$325,000 - \$349,999	0	N/A	0.0	1	N/A	0	1	\$350,000	\$350,000	\$335,000	95.7%	23
\$350,000 - \$374,999	1	174	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$375,000 - \$399,999	1	224	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$400,000 - \$424,999	0	N/A	0.0	0	N/A	0	1	\$427,500	\$427,500	\$415,000	97.1%	41
\$425,000 - \$449,999	2	62	12.0	0	0.0%	1	1	\$425,000	\$425,000	\$425,000	100.0%	5
\$450,000 - \$474,999	1	47	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$475,000 - \$499,999	0	N/A	N/A	0	N/A	1	0	N/A	N/A	N/A	N/A	N/A
\$500,000 - \$524,999	1	909	N/A	1	100.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$525,000 - \$549,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$550,000 - \$574,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$575,000 - \$599,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$600,000 - \$649,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$650,000 - \$699,999	1	96	6.0	0	0.0%	0	1	\$989,000	\$695,000	\$685,000	98.6%	646
\$700,000 - \$799,999	1	201	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$800,000 - \$899,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$900,000 - \$999,999	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
\$1,000,000 - \$1,499,999	1	330	N/A	0	0.0%	0	0	N/A	N/A	N/A	N/A	N/A
\$1,500,000 +	0	N/A	N/A	0	N/A	0	0	N/A	N/A	N/A	N/A	N/A
Market Totals	22	159	7.8	3	13.6%	4	17	\$274,935	\$254,435	\$238,635	93.8%	137

Source: Regional Multiple Listing Service (RMLS™)

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