

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$224,999       | 1                         | 1,935                            | 0.8                 | 1                          | 100.0%        | 0                                | 8                        | \$182,906                                 | \$182,906                              | \$189,794                        | 103.8%              | 19                             |
| \$225,000 - \$249,999 | 2                         | 49                               | 6.0                 | 1                          | 50.0%         | 0                                | 2                        | \$289,950                                 | \$238,475                              | \$241,525                        | 101.3%              | 278                            |
| \$250,000 - \$274,999 | 2                         | 8                                | 0.9                 | 4                          | 200.0%        | 0                                | 14                       | \$279,279                                 | \$268,057                              | \$262,200                        | 97.8%               | 56                             |
| \$275,000 - \$299,999 | 3                         | 12                               | 0.8                 | 8                          | 266.7%        | 7                                | 23                       | \$294,096                                 | \$288,048                              | \$287,552                        | 99.8%               | 32                             |
| \$300,000 - \$324,999 | 2                         | 27                               | 0.3                 | 6                          | 300.0%        | 1                                | 41                       | \$320,534                                 | \$316,883                              | \$313,424                        | 98.9%               | 27                             |
| \$325,000 - \$349,999 | 16                        | 20                               | 1.8                 | 16                         | 100.0%        | 3                                | 52                       | \$338,328                                 | \$335,943                              | \$336,516                        | 100.2%              | 25                             |
| \$350,000 - \$374,999 | 6                         | 29                               | 0.5                 | 12                         | 200.0%        | 5                                | 67                       | \$362,441                                 | \$357,336                              | \$362,340                        | 101.4%              | 27                             |
| \$375,000 - \$399,999 | 18                        | 73                               | 1.6                 | 21                         | 116.7%        | 11                               | 68                       | \$392,904                                 | \$386,846                              | \$386,189                        | 99.8%               | 32                             |
| \$400,000 - \$424,999 | 11                        | 46                               | 1.8                 | 14                         | 127.3%        | 2                                | 37                       | \$414,438                                 | \$410,276                              | \$412,784                        | 100.6%              | 23                             |
| \$425,000 - \$449,999 | 21                        | 41                               | 3.9                 | 6                          | 28.6%         | 3                                | 32                       | \$438,019                                 | \$430,147                              | \$431,867                        | 100.4%              | 29                             |
| \$450,000 - \$474,999 | 10                        | 63                               | 2.7                 | 11                         | 110.0%        | 4                                | 22                       | \$460,609                                 | \$455,386                              | \$459,763                        | 101.0%              | 34                             |
| \$475,000 - \$499,999 | 14                        | 45                               | 3.2                 | 11                         | 78.6%         | 7                                | 26                       | \$483,067                                 | \$481,337                              | \$485,169                        | 100.8%              | 30                             |
| \$500,000 - \$524,999 | 6                         | 34                               | 2.1                 | 1                          | 16.7%         | 5                                | 17                       | \$526,489                                 | \$509,418                              | \$507,749                        | 99.7%               | 67                             |
| \$525,000 - \$549,999 | 6                         | 53                               | 3.0                 | 5                          | 83.3%         | 2                                | 12                       | \$552,012                                 | \$542,854                              | \$540,286                        | 99.5%               | 59                             |
| \$550,000 - \$574,999 | 6                         | 51                               | 5.1                 | 1                          | 16.7%         | 3                                | 7                        | \$569,886                                 | \$566,300                              | \$559,043                        | 98.7%               | 47                             |
| \$575,000 - \$599,999 | 9                         | 52                               | 13.5                | 2                          | 22.2%         | 1                                | 4                        | \$597,475                                 | \$594,200                              | \$590,738                        | 99.4%               | 52                             |
| \$600,000 - \$624,999 | 2                         | 52                               | 12.0                | 0                          | 0.0%          | 0                                | 1                        | \$649,900                                 | \$619,900                              | \$600,000                        | 96.8%               | 131                            |
| \$625,000 - \$649,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$646,300                                 | \$646,300                              | \$635,833                        | 98.4%               | 69                             |
| \$650,000 - \$674,999 | 2                         | 40                               | 4.0                 | 0                          | 0.0%          | 0                                | 3                        | \$660,333                                 | \$660,333                              | \$660,333                        | 100.0%              | 10                             |
| \$675,000 - \$699,999 | 0                         | N/A                              | 0.0                 | 1                          | N/A           | 1                                | 1                        | \$735,900                                 | \$735,900                              | \$695,900                        | 94.6%               | 24                             |
| \$700,000 - \$749,999 | 2                         | 38                               | 12.0                | 1                          | 50.0%         | 0                                | 1                        | \$750,000                                 | \$750,000                              | \$745,000                        | 99.3%               | 35                             |
| \$750,000 - \$799,999 | 1                         | 68                               | 6.0                 | 1                          | 100.0%        | 2                                | 1                        | \$799,000                                 | \$799,000                              | \$763,000                        | 95.5%               | 14                             |
| \$800,000 - \$849,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 +           | 7                         | 64                               | N/A                 | 1                          | 14.3%         | 2                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>  | <b>147</b>                | <b>59</b>                        | <b>2.0</b>          | <b>124</b>                 | <b>84.4%</b>  | <b>59</b>                        | <b>442</b>               | <b>\$396,619</b>                          | <b>\$391,051</b>                       | <b>\$391,580</b>                 | <b>100.1%</b>       | <b>33</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$324,999           | 5                         | 263                              | 1.6                 | 2                          | 40.0%         | 1                                | 19                       | \$291,116                                 | \$286,389                              | \$278,182                        | 97.1%               | 142                            |
| \$325,000 - \$349,999     | 7                         | 39                               | 2.8                 | 3                          | 42.9%         | 0                                | 15                       | \$360,083                                 | \$339,143                              | \$341,680                        | 100.7%              | 44                             |
| \$350,000 - \$374,999     | 1                         | 36                               | 0.3                 | 3                          | 300.0%        | 4                                | 19                       | \$372,413                                 | \$363,934                              | \$360,432                        | 99.0%               | 44                             |
| \$375,000 - \$399,999     | 7                         | 25                               | 1.9                 | 5                          | 71.4%         | 4                                | 22                       | \$401,925                                 | \$394,009                              | \$391,214                        | 99.3%               | 54                             |
| \$400,000 - \$424,999     | 2                         | 30                               | 0.4                 | 10                         | 500.0%        | 3                                | 31                       | \$425,939                                 | \$415,670                              | \$411,700                        | 99.0%               | 51                             |
| \$425,000 - \$449,999     | 14                        | 52                               | 1.9                 | 19                         | 135.7%        | 1                                | 45                       | \$443,943                                 | \$436,334                              | \$436,456                        | 100.0%              | 40                             |
| \$450,000 - \$474,999     | 17                        | 63                               | 2.3                 | 11                         | 64.7%         | 3                                | 45                       | \$478,638                                 | \$466,634                              | \$461,725                        | 98.9%               | 61                             |
| \$475,000 - \$499,999     | 16                        | 44                               | 3.3                 | 8                          | 50.0%         | 8                                | 29                       | \$499,076                                 | \$492,872                              | \$488,978                        | 99.2%               | 74                             |
| \$500,000 - \$524,999     | 6                         | 90                               | 1.5                 | 7                          | 116.7%        | 2                                | 24                       | \$528,714                                 | \$515,204                              | \$511,013                        | 99.2%               | 80                             |
| \$525,000 - \$549,999     | 11                        | 109                              | 2.9                 | 17                         | 154.5%        | 3                                | 23                       | \$550,903                                 | \$543,457                              | \$536,064                        | 98.6%               | 49                             |
| \$550,000 - \$574,999     | 14                        | 117                              | 4.0                 | 5                          | 35.7%         | 5                                | 21                       | \$597,712                                 | \$571,474                              | \$561,792                        | 98.3%               | 97                             |
| \$575,000 - \$599,999     | 20                        | 62                               | 5.0                 | 11                         | 55.0%         | 7                                | 24                       | \$605,454                                 | \$597,027                              | \$586,596                        | 98.3%               | 61                             |
| \$600,000 - \$624,999     | 10                        | 141                              | 2.7                 | 3                          | 30.0%         | 3                                | 22                       | \$635,029                                 | \$619,092                              | \$610,706                        | 98.6%               | 74                             |
| \$625,000 - \$649,999     | 21                        | 98                               | 15.8                | 11                         | 52.4%         | 2                                | 8                        | \$658,650                                 | \$654,200                              | \$634,163                        | 96.9%               | 33                             |
| \$650,000 - \$674,999     | 9                         | 77                               | 5.4                 | 4                          | 44.4%         | 0                                | 10                       | \$687,850                                 | \$672,850                              | \$661,270                        | 98.3%               | 46                             |
| \$675,000 - \$699,999     | 13                        | 47                               | 5.6                 | 12                         | 92.3%         | 5                                | 14                       | \$702,151                                 | \$685,294                              | \$689,229                        | 100.6%              | 75                             |
| \$700,000 - \$724,999     | 5                         | 44                               | 3.0                 | 1                          | 20.0%         | 0                                | 10                       | \$782,963                                 | \$729,884                              | \$708,765                        | 97.1%               | 144                            |
| \$725,000 - \$749,999     | 12                        | 118                              | 14.4                | 2                          | 16.7%         | 2                                | 5                        | \$759,726                                 | \$751,726                              | \$739,366                        | 98.4%               | 44                             |
| \$750,000 - \$799,999     | 15                        | 113                              | 11.3                | 1                          | 6.7%          | 2                                | 8                        | \$803,835                                 | \$792,773                              | \$778,038                        | 98.1%               | 49                             |
| \$800,000 - \$849,999     | 6                         | 138                              | 18.0                | 1                          | 16.7%         | 2                                | 2                        | \$807,000                                 | \$807,000                              | \$812,500                        | 100.7%              | 4                              |
| \$850,000 - \$899,999     | 5                         | 150                              | 30.0                | 0                          | 0.0%          | 2                                | 1                        | \$874,890                                 | \$874,890                              | \$866,000                        | 99.0%               | 10                             |
| \$900,000 - \$999,999     | 8                         | 89                               | 12.0                | 1                          | 12.5%         | 2                                | 4                        | \$972,975                                 | \$970,975                              | \$943,725                        | 97.2%               | 58                             |
| \$1,000,000 - \$1,249,999 | 6                         | 43                               | 12.0                | 2                          | 33.3%         | 5                                | 3                        | \$1,148,333                               | \$1,160,963                            | \$1,115,345                      | 96.1%               | 17                             |
| \$1,250,000 - \$1,499,999 | 5                         | 49                               | N/A                 | 2                          | 40.0%         | 4                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,500,000 +             | 11                        | 122                              | 22.0                | 0                          | 0.0%          | 1                                | 3                        | \$1,966,000                               | \$1,932,667                            | \$1,895,000                      | 98.1%               | 42                             |
| <b>Market Totals</b>      | <b>246</b>                | <b>86</b>                        | <b>3.6</b>          | <b>141</b>                 | <b>57.3%</b>  | <b>71</b>                        | <b>407</b>               | <b>\$536,162</b>                          | <b>\$524,196</b>                       | <b>\$517,870</b>                 | <b>98.8%</b>        | <b>64</b>                      |

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|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$274,999       | 0                         | N/A                              | 0.0                 | 4                          | N/A           | 1                                | 21                       | \$236,629                                 | \$227,629                              | \$218,194                        | 95.9%               | 48                             |
| \$275,000 - \$299,999 | 2                         | 25                               | 1.3                 | 7                          | 350.0%        | 0                                | 9                        | \$299,367                                 | \$291,455                              | \$290,022                        | 99.5%               | 47                             |
| \$300,000 - \$324,999 | 1                         | 27                               | 0.3                 | 8                          | 800.0%        | 0                                | 24                       | \$314,669                                 | \$310,544                              | \$312,543                        | 100.6%              | 40                             |
| \$325,000 - \$349,999 | 8                         | 58                               | 1.8                 | 11                         | 137.5%        | 2                                | 26                       | \$339,475                                 | \$336,525                              | \$338,222                        | 100.5%              | 32                             |
| \$350,000 - \$374,999 | 6                         | 77                               | 1.7                 | 7                          | 116.7%        | 3                                | 21                       | \$369,895                                 | \$366,124                              | \$361,786                        | 98.8%               | 59                             |
| \$375,000 - \$399,999 | 13                        | 107                              | 4.9                 | 10                         | 76.9%         | 2                                | 16                       | \$399,313                                 | \$387,351                              | \$385,301                        | 99.5%               | 49                             |
| \$400,000 - \$424,999 | 12                        | 60                               | 12.0                | 2                          | 16.7%         | 0                                | 6                        | \$418,243                                 | \$418,243                              | \$413,321                        | 98.8%               | 12                             |
| \$425,000 - \$449,999 | 7                         | 94                               | 4.7                 | 2                          | 28.6%         | 3                                | 9                        | \$450,568                                 | \$434,012                              | \$436,628                        | 100.6%              | 70                             |
| \$450,000 - \$474,999 | 8                         | 139                              | 8.0                 | 2                          | 25.0%         | 3                                | 6                        | \$475,653                                 | \$461,987                              | \$461,269                        | 99.8%               | 123                            |
| \$475,000 - \$499,999 | 2                         | 65                               | 3.0                 | 2                          | 100.0%        | 1                                | 4                        | \$500,898                                 | \$482,148                              | \$485,444                        | 100.7%              | 63                             |
| \$500,000 - \$524,999 | 2                         | 120                              | 2.4                 | 0                          | 0.0%          | 0                                | 5                        | \$532,500                                 | \$512,600                              | \$507,700                        | 99.0%               | 82                             |
| \$525,000 - \$549,999 | 3                         | 34                               | 2.6                 | 3                          | 100.0%        | 0                                | 7                        | \$543,957                                 | \$542,529                              | \$538,414                        | 99.2%               | 35                             |
| \$550,000 - \$574,999 | 2                         | 122                              | 4.0                 | 1                          | 50.0%         | 1                                | 3                        | \$702,667                                 | \$661,333                              | \$553,667                        | 83.7%               | 93                             |
| \$575,000 - \$599,999 | 1                         | 67                               | 1.5                 | 4                          | 400.0%        | 0                                | 4                        | \$608,475                                 | \$598,700                              | \$590,575                        | 98.6%               | 77                             |
| \$600,000 - \$624,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 3                        | \$667,667                                 | \$628,166                              | \$616,000                        | 98.1%               | 109                            |
| \$625,000 - \$649,999 | 3                         | 53                               | 9.0                 | 0                          | 0.0%          | 1                                | 2                        | \$664,000                                 | \$654,000                              | \$634,000                        | 96.9%               | 107                            |
| \$650,000 - \$674,999 | 3                         | 218                              | 6.0                 | 0                          | 0.0%          | 0                                | 3                        | \$676,666                                 | \$663,333                              | \$660,233                        | 99.5%               | 94                             |
| \$675,000 - \$699,999 | 4                         | 32                               | 24.0                | 0                          | 0.0%          | 0                                | 1                        | \$675,000                                 | \$675,000                              | \$675,000                        | 100.0%              | 2                              |
| \$700,000 - \$724,999 | 1                         | 392                              | 3.0                 | 0                          | 0.0%          | 1                                | 2                        | \$739,450                                 | \$724,450                              | \$714,500                        | 98.6%               | 97                             |
| \$725,000 - \$749,999 | 3                         | 192                              | 18.0                | 0                          | 0.0%          | 2                                | 1                        | \$749,000                                 | \$749,000                              | \$740,000                        | 98.8%               | 91                             |
| \$750,000 - \$799,999 | 3                         | 107                              | 6.0                 | 0                          | 0.0%          | 1                                | 3                        | \$883,333                                 | \$816,600                              | \$781,667                        | 95.7%               | 267                            |
| \$800,000 - \$849,999 | 1                         | 6                                | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 3                         | 130                              | 4.5                 | 2                          | 66.7%         | 2                                | 4                        | \$977,225                                 | \$908,475                              | \$872,525                        | 96.0%               | 130                            |
| \$900,000 - \$999,999 | 3                         | 119                              | 9.0                 | 2                          | 66.7%         | 2                                | 2                        | \$1,035,000                               | \$972,500                              | \$962,500                        | 99.0%               | 81                             |
| \$1,000,000 +         | 8                         | 120                              | 48.0                | 1                          | 12.5%         | 3                                | 1                        | \$1,175,000                               | \$1,120,000                            | \$1,065,000                      | 95.1%               | 234                            |
| <b>Market Totals</b>  | <b>99</b>                 | <b>97</b>                        | <b>3.2</b>          | <b>68</b>                  | <b>68.7%</b>  | <b>29</b>                        | <b>183</b>               | <b>\$430,058</b>                          | <b>\$418,316</b>                       | <b>\$412,376</b>                 | <b>98.6%</b>        | <b>60</b>                      |

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|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$274,999           | 3                         | 64                               | 1.1                 | 2                          | 66.7%         | 1                                | 16                       | \$231,806                                 | \$230,569                              | \$203,956                        | 88.5%               | 76                             |
| \$275,000 - \$299,999     | 2                         | 51                               | 1.2                 | 4                          | 200.0%        | 0                                | 10                       | \$311,090                                 | \$290,320                              | \$287,740                        | 99.1%               | 28                             |
| \$300,000 - \$324,999     | 6                         | 15                               | 1.6                 | 9                          | 150.0%        | 1                                | 22                       | \$316,761                                 | \$314,611                              | \$314,102                        | 99.8%               | 30                             |
| \$325,000 - \$349,999     | 7                         | 25                               | 1.8                 | 5                          | 71.4%         | 1                                | 24                       | \$338,012                                 | \$334,994                              | \$336,101                        | 100.3%              | 28                             |
| \$350,000 - \$374,999     | 4                         | 57                               | 0.9                 | 4                          | 100.0%        | 1                                | 27                       | \$365,761                                 | \$359,101                              | \$360,703                        | 100.4%              | 42                             |
| \$375,000 - \$399,999     | 11                        | 63                               | 1.3                 | 10                         | 90.9%         | 3                                | 51                       | \$389,429                                 | \$385,743                              | \$386,984                        | 100.3%              | 27                             |
| \$400,000 - \$424,999     | 12                        | 23                               | 1.9                 | 11                         | 91.7%         | 2                                | 38                       | \$416,014                                 | \$411,664                              | \$413,138                        | 100.4%              | 25                             |
| \$425,000 - \$449,999     | 14                        | 113                              | 2.2                 | 11                         | 78.6%         | 5                                | 38                       | \$446,760                                 | \$437,143                              | \$437,708                        | 100.1%              | 46                             |
| \$450,000 - \$474,999     | 7                         | 32                               | 1.0                 | 2                          | 28.6%         | 1                                | 43                       | \$468,856                                 | \$463,121                              | \$459,376                        | 99.2%               | 45                             |
| \$475,000 - \$499,999     | 7                         | 69                               | 1.6                 | 9                          | 128.6%        | 7                                | 27                       | \$496,322                                 | \$490,507                              | \$486,244                        | 99.1%               | 33                             |
| \$500,000 - \$524,999     | 9                         | 89                               | 1.9                 | 8                          | 88.9%         | 3                                | 29                       | \$518,447                                 | \$519,101                              | \$511,573                        | 98.5%               | 41                             |
| \$525,000 - \$549,999     | 10                        | 105                              | 2.7                 | 22                         | 220.0%        | 5                                | 22                       | \$548,917                                 | \$541,401                              | \$537,269                        | 99.2%               | 55                             |
| \$550,000 - \$574,999     | 7                         | 100                              | 2.5                 | 10                         | 142.9%        | 0                                | 17                       | \$559,894                                 | \$570,577                              | \$564,627                        | 99.0%               | 46                             |
| \$575,000 - \$599,999     | 11                        | 149                              | 6.0                 | 9                          | 81.8%         | 1                                | 11                       | \$592,225                                 | \$594,605                              | \$589,732                        | 99.2%               | 69                             |
| \$600,000 - \$624,999     | 5                         | 85                               | 5.0                 | 7                          | 140.0%        | 0                                | 6                        | \$602,125                                 | \$613,731                              | \$611,306                        | 99.6%               | 35                             |
| \$625,000 - \$649,999     | 9                         | 72                               | 9.0                 | 8                          | 88.9%         | 1                                | 6                        | \$663,817                                 | \$663,817                              | \$634,817                        | 95.6%               | 24                             |
| \$650,000 - \$674,999     | 0                         | N/A                              | 0.0                 | 4                          | N/A           | 1                                | 6                        | \$648,307                                 | \$658,547                              | \$657,160                        | 99.8%               | 15                             |
| \$675,000 - \$699,999     | 5                         | 86                               | 7.5                 | 2                          | 40.0%         | 1                                | 4                        | \$684,713                                 | \$691,696                              | \$688,102                        | 99.5%               | 15                             |
| \$700,000 - \$749,999     | 5                         | 19                               | 7.5                 | 2                          | 40.0%         | 2                                | 4                        | \$726,225                                 | \$720,750                              | \$731,250                        | 101.5%              | 55                             |
| \$750,000 - \$799,999     | 10                        | 59                               | 15.0                | 2                          | 20.0%         | 2                                | 4                        | \$829,475                                 | \$786,000                              | \$781,500                        | 99.4%               | 116                            |
| \$800,000 - \$849,999     | 4                         | 113                              | 4.8                 | 4                          | 100.0%        | 2                                | 5                        | \$852,770                                 | \$842,770                              | \$827,934                        | 98.2%               | 93                             |
| \$850,000 - \$899,999     | 7                         | 139                              | 10.5                | 2                          | 28.6%         | 3                                | 4                        | \$915,975                                 | \$886,200                              | \$876,875                        | 98.9%               | 139                            |
| \$900,000 - \$999,999     | 6                         | 160                              | 9.0                 | 1                          | 16.7%         | 2                                | 4                        | \$999,695                                 | \$968,220                              | \$943,750                        | 97.5%               | 129                            |
| \$1,000,000 - \$1,499,999 | 15                        | 64                               | 18.0                | 3                          | 20.0%         | 3                                | 5                        | \$1,229,800                               | \$1,204,800                            | \$1,137,300                      | 94.4%               | 97                             |
| \$1,500,000 +             | 9                         | 196                              | 27.0                | 0                          | 0.0%          | 1                                | 2                        | \$2,695,000                               | \$2,724,500                            | \$2,400,000                      | 88.1%               | 148                            |
| <b>Market Totals</b>      | <b>185</b>                | <b>84</b>                        | <b>2.6</b>          | <b>151</b>                 | <b>81.6%</b>  | <b>49</b>                        | <b>425</b>               | <b>\$482,449</b>                          | <b>\$477,776</b>                       | <b>\$472,187</b>                 | <b>98.8%</b>        | <b>43</b>                      |

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$274,999       | 1                         | 97                               | 0.9                 | 2                          | 200.0%        | 0                                | 7                        | \$232,543                                 | \$223,971                              | \$209,857                        | 93.7%               | 44                             |
| \$275,000 - \$299,999 | 2                         | 43                               | 2.4                 | 5                          | 250.0%        | 1                                | 5                        | \$300,380                                 | \$291,980                              | \$290,980                        | 99.7%               | 39                             |
| \$300,000 - \$324,999 | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 0                                | 5                        | \$311,860                                 | \$308,870                              | \$312,520                        | 101.2%              | 58                             |
| \$325,000 - \$349,999 | 0                         | N/A                              | 0.0                 | 7                          | N/A           | 1                                | 12                       | \$346,875                                 | \$336,042                              | \$335,625                        | 99.9%               | 30                             |
| \$350,000 - \$374,999 | 1                         | 34                               | 0.4                 | 5                          | 500.0%        | 1                                | 14                       | \$363,471                                 | \$358,536                              | \$361,664                        | 100.9%              | 25                             |
| \$375,000 - \$399,999 | 5                         | 30                               | 1.6                 | 2                          | 40.0%         | 1                                | 19                       | \$395,045                                 | \$389,247                              | \$388,153                        | 99.7%               | 41                             |
| \$400,000 - \$424,999 | 1                         | 169                              | 0.6                 | 0                          | 0.0%          | 1                                | 10                       | \$416,160                                 | \$415,010                              | \$412,740                        | 99.5%               | 18                             |
| \$425,000 - \$449,999 | 10                        | 102                              | 5.5                 | 13                         | 130.0%        | 1                                | 11                       | \$456,165                                 | \$445,903                              | \$436,437                        | 97.9%               | 93                             |
| \$450,000 - \$474,999 | 7                         | 144                              | 3.5                 | 4                          | 57.1%         | 1                                | 12                       | \$459,105                                 | \$465,204                              | \$463,238                        | 99.6%               | 59                             |
| \$475,000 - \$499,999 | 9                         | 139                              | 3.4                 | 4                          | 44.4%         | 5                                | 16                       | \$489,410                                 | \$488,615                              | \$489,094                        | 100.1%              | 134                            |
| \$500,000 - \$524,999 | 2                         | 247                              | 1.1                 | 4                          | 200.0%        | 0                                | 11                       | \$510,541                                 | \$517,542                              | \$512,082                        | 98.9%               | 68                             |
| \$525,000 - \$549,999 | 6                         | 40                               | 6.0                 | 5                          | 83.3%         | 0                                | 6                        | \$531,458                                 | \$531,576                              | \$535,462                        | 100.7%              | 63                             |
| \$550,000 - \$574,999 | 2                         | 34                               | 4.0                 | 2                          | 100.0%        | 0                                | 3                        | \$586,633                                 | \$581,600                              | \$563,700                        | 96.9%               | 12                             |
| \$575,000 - \$599,999 | 2                         | 34                               | 6.0                 | 4                          | 200.0%        | 1                                | 2                        | \$569,975                                 | \$578,613                              | \$581,290                        | 100.5%              | 65                             |
| \$600,000 - \$624,999 | 0                         | N/A                              | 0.0                 | 2                          | N/A           | 0                                | 3                        | \$601,283                                 | \$616,209                              | \$613,709                        | 99.6%               | 62                             |
| \$625,000 - \$649,999 | 2                         | 44                               | 12.0                | 0                          | 0.0%          | 0                                | 1                        | \$624,900                                 | \$624,900                              | \$631,500                        | 101.1%              | 26                             |
| \$650,000 - \$674,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$675,000 - \$699,999 | 2                         | 83                               | 6.0                 | 1                          | 50.0%         | 0                                | 2                        | \$698,250                                 | \$698,250                              | \$688,750                        | 98.6%               | 16                             |
| \$700,000 - \$749,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 2                        | \$720,000                                 | \$720,000                              | \$715,000                        | 99.3%               | 2                              |
| \$750,000 - \$799,999 | 1                         | 30                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$782,000                                 | \$782,000                              | \$768,500                        | 98.3%               | 94                             |
| \$800,000 - \$849,999 | 0                         | N/A                              | N/A                 | 1                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$949,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 0                                | 1                        | \$970,000                                 | \$970,000                              | \$900,000                        | 92.8%               | 198                            |
| \$950,000 - \$999,999 | 1                         | 353                              | 6.0                 | 0                          | 0.0%          | 0                                | 1                        | \$1,100,000                               | \$950,000                              | \$950,000                        | 100.0%              | 88                             |
| \$1,000,000 +         | 3                         | 169                              | N/A                 | 1                          | 33.3%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>  | <b>57</b>                 | <b>102</b>                       | <b>2.4</b>          | <b>64</b>                  | <b>112.3%</b> | <b>14</b>                        | <b>145</b>               | <b>\$445,303</b>                          | <b>\$441,748</b>                       | <b>\$438,836</b>                 | <b>99.3%</b>        | <b>57</b>                      |

| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$249,999       | 3                         | 74                               | 2.0                 | 1                          | 33.3%         | 2                                | 9                        | \$195,517                                 | \$192,511                              | \$195,711                        | 101.7%              | 40                             |
| \$250,000 - \$274,999 | 1                         | 7                                | 0.8                 | 2                          | 200.0%        | 0                                | 8                        | \$258,000                                 | \$257,363                              | \$257,675                        | 100.1%              | 26                             |
| \$275,000 - \$299,999 | 6                         | 31                               | 2.0                 | 9                          | 150.0%        | 8                                | 18                       | \$294,075                                 | \$293,719                              | \$290,928                        | 99.0%               | 58                             |
| \$300,000 - \$324,999 | 3                         | 31                               | 0.7                 | 8                          | 266.7%        | 11                               | 27                       | \$317,009                                 | \$313,457                              | \$311,585                        | 99.4%               | 30                             |
| \$325,000 - \$349,999 | 11                        | 54                               | 2.5                 | 11                         | 100.0%        | 13                               | 26                       | \$341,363                                 | \$338,890                              | \$336,558                        | 99.3%               | 37                             |
| \$350,000 - \$374,999 | 7                         | 59                               | 2.3                 | 7                          | 100.0%        | 6                                | 18                       | \$363,800                                 | \$362,914                              | \$360,992                        | 99.5%               | 69                             |
| \$375,000 - \$399,999 | 14                        | 80                               | 6.0                 | 3                          | 21.4%         | 7                                | 14                       | \$407,579                                 | \$394,671                              | \$385,268                        | 97.6%               | 82                             |
| \$400,000 - \$424,999 | 5                         | 151                              | 4.3                 | 3                          | 60.0%         | 2                                | 7                        | \$427,829                                 | \$427,829                              | \$410,429                        | 95.9%               | 76                             |
| \$425,000 - \$449,999 | 3                         | 70                               | 9.0                 | 4                          | 133.3%        | 3                                | 2                        | \$469,900                                 | \$464,900                              | \$427,500                        | 92.0%               | 53                             |
| \$450,000 - \$474,999 | 2                         | 18                               | 1.3                 | 0                          | 0.0%          | 1                                | 9                        | \$471,378                                 | \$465,278                              | \$463,068                        | 99.5%               | 69                             |
| \$475,000 - \$499,999 | 1                         | 5                                | 1.2                 | 4                          | 400.0%        | 1                                | 5                        | \$514,580                                 | \$497,600                              | \$488,800                        | 98.2%               | 34                             |
| \$500,000 - \$524,999 | 2                         | 74                               | 3.0                 | 0                          | 0.0%          | 0                                | 4                        | \$513,000                                 | \$508,225                              | \$512,500                        | 100.8%              | 32                             |
| \$525,000 - \$549,999 | 4                         | 15                               | 24.0                | 2                          | 50.0%         | 1                                | 1                        | \$565,000                                 | \$555,000                              | \$530,000                        | 95.5%               | 113                            |
| \$550,000 - \$574,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 2                                | 2                        | \$564,900                                 | \$564,900                              | \$561,500                        | 99.4%               | 28                             |
| \$575,000 - \$599,999 | 3                         | 97                               | 6.0                 | 5                          | 166.7%        | 0                                | 3                        | \$639,667                                 | \$614,667                              | \$583,483                        | 94.9%               | 31                             |
| \$600,000 - \$624,999 | 1                         | 45                               | 3.0                 | 0                          | 0.0%          | 0                                | 2                        | \$713,350                                 | \$698,350                              | \$608,500                        | 87.1%               | 104                            |
| \$625,000 - \$649,999 | 3                         | 213                              | 9.0                 | 2                          | 66.7%         | 3                                | 2                        | \$649,450                                 | \$649,450                              | \$644,450                        | 99.2%               | 59                             |
| \$650,000 - \$674,999 | 4                         | 75                               | 24.0                | 1                          | 25.0%         | 1                                | 1                        | \$699,000                                 | \$699,000                              | \$672,200                        | 96.2%               | 11                             |
| \$675,000 - \$699,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$749,999 | 4                         | 93                               | N/A                 | 1                          | 25.0%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$750,000 - \$799,999 | 4                         | 70                               | 12.0                | 2                          | 50.0%         | 0                                | 2                        | \$837,450                                 | \$777,250                              | \$762,500                        | 98.1%               | 87                             |
| \$800,000 - \$849,999 | 2                         | 42                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$850,000 - \$899,999 | 1                         | 25                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999 | 2                         | 148                              | N/A                 | 1                          | 50.0%         | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 +         | 3                         | 33                               | 9.0                 | 0                          | 0.0%          | 1                                | 2                        | \$1,287,500                               | \$1,287,500                            | \$1,150,000                      | 89.3%               | 76                             |
| <b>Market Totals</b>  | <b>89</b>                 | <b>71</b>                        | <b>3.3</b>          | <b>66</b>                  | <b>74.2%</b>  | <b>63</b>                        | <b>162</b>               | <b>\$388,249</b>                          | <b>\$383,313</b>                       | <b>\$375,991</b>                 | <b>98.1%</b>        | <b>51</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$424,999           | 2                         | 3                                | 0.6                 | 4                          | 200.0%        | 1                                | 19                       | \$391,661                                 | \$381,671                              | \$377,621                        | 98.9%               | 51                             |
| \$425,000 - \$449,999     | 2                         | 24                               | 1.7                 | 2                          | 100.0%        | 0                                | 7                        | \$466,236                                 | \$451,950                              | \$431,993                        | 95.6%               | 66                             |
| \$450,000 - \$474,999     | 3                         | 111                              | 2.6                 | 1                          | 33.3%         | 0                                | 7                        | \$469,678                                 | \$469,678                              | \$460,122                        | 98.0%               | 19                             |
| \$475,000 - \$499,999     | 6                         | 31                               | 2.4                 | 4                          | 66.7%         | 1                                | 15                       | \$513,367                                 | \$498,657                              | \$485,823                        | 97.4%               | 56                             |
| \$500,000 - \$524,999     | 6                         | 69                               | 2.0                 | 2                          | 33.3%         | 0                                | 18                       | \$527,172                                 | \$510,728                              | \$511,206                        | 100.1%              | 50                             |
| \$525,000 - \$549,999     | 2                         | 50                               | 0.5                 | 7                          | 350.0%        | 1                                | 22                       | \$561,820                                 | \$547,748                              | \$537,318                        | 98.1%               | 60                             |
| \$550,000 - \$574,999     | 3                         | 142                              | 1.6                 | 1                          | 33.3%         | 0                                | 11                       | \$571,050                                 | \$567,050                              | \$560,934                        | 98.9%               | 44                             |
| \$575,000 - \$599,999     | 6                         | 108                              | 2.3                 | 5                          | 83.3%         | 5                                | 16                       | \$596,716                                 | \$584,891                              | \$582,663                        | 99.6%               | 40                             |
| \$600,000 - \$624,999     | 5                         | 58                               | 2.5                 | 5                          | 100.0%        | 1                                | 12                       | \$615,133                                 | \$603,383                              | \$606,800                        | 100.6%              | 15                             |
| \$625,000 - \$649,999     | 7                         | 32                               | 2.6                 | 3                          | 42.9%         | 3                                | 16                       | \$669,007                                 | \$644,851                              | \$634,936                        | 98.5%               | 61                             |
| \$650,000 - \$699,999     | 11                        | 40                               | 3.7                 | 9                          | 81.8%         | 6                                | 18                       | \$698,917                                 | \$684,522                              | \$673,800                        | 98.4%               | 38                             |
| \$700,000 - \$749,999     | 7                         | 35                               | 2.3                 | 7                          | 100.0%        | 4                                | 18                       | \$741,367                                 | \$730,306                              | \$720,177                        | 98.6%               | 48                             |
| \$750,000 - \$799,999     | 19                        | 97                               | 5.4                 | 12                         | 63.2%         | 5                                | 21                       | \$792,021                                 | \$784,874                              | \$768,518                        | 97.9%               | 20                             |
| \$800,000 - \$849,999     | 8                         | 45                               | 2.8                 | 5                          | 62.5%         | 1                                | 17                       | \$831,253                                 | \$827,370                              | \$822,364                        | 99.4%               | 19                             |
| \$850,000 - \$899,999     | 11                        | 92                               | 8.3                 | 2                          | 18.2%         | 3                                | 8                        | \$883,425                                 | \$878,425                              | \$864,500                        | 98.4%               | 59                             |
| \$900,000 - \$999,999     | 15                        | 59                               | 5.3                 | 5                          | 33.3%         | 6                                | 17                       | \$1,003,412                               | \$961,612                              | \$952,865                        | 99.1%               | 91                             |
| \$1,000,000 - \$1,099,999 | 12                        | 65                               | 9.0                 | 3                          | 25.0%         | 2                                | 8                        | \$1,081,625                               | \$1,092,125                            | \$1,053,813                      | 96.5%               | 53                             |
| \$1,100,000 - \$1,199,999 | 18                        | 73                               | 9.0                 | 4                          | 22.2%         | 3                                | 12                       | \$1,237,825                               | \$1,189,792                            | \$1,153,117                      | 96.9%               | 47                             |
| \$1,200,000 - \$1,299,999 | 19                        | 70                               | 14.3                | 8                          | 42.1%         | 6                                | 8                        | \$1,358,850                               | \$1,347,600                            | \$1,249,488                      | 92.7%               | 49                             |
| \$1,300,000 - \$1,399,999 | 13                        | 46                               | 15.6                | 4                          | 30.8%         | 0                                | 5                        | \$1,353,940                               | \$1,343,960                            | \$1,321,980                      | 98.4%               | 41                             |
| \$1,400,000 - \$1,499,999 | 15                        | 84                               | 10.0                | 1                          | 6.7%          | 1                                | 9                        | \$1,530,544                               | \$1,502,761                            | \$1,444,661                      | 96.1%               | 123                            |
| \$1,500,000 - \$1,749,999 | 16                        | 117                              | 9.6                 | 5                          | 31.3%         | 7                                | 10                       | \$1,643,600                               | \$1,613,690                            | \$1,577,100                      | 97.7%               | 100                            |
| \$1,750,000 - \$1,999,999 | 13                        | 71                               | 11.1                | 6                          | 46.2%         | 4                                | 7                        | \$1,959,714                               | \$1,913,214                            | \$1,871,143                      | 97.8%               | 64                             |
| \$2,000,000 - \$2,499,999 | 11                        | 93                               | 6.6                 | 2                          | 18.2%         | 5                                | 10                       | \$2,282,550                               | \$2,252,550                            | \$2,156,550                      | 95.7%               | 55                             |
| \$2,500,000 +             | 25                        | 92                               | 30.0                | 0                          | 0.0%          | 2                                | 5                        | \$3,118,600                               | \$3,118,600                            | \$2,970,000                      | 95.2%               | 39                             |
| <b>Market Totals</b>      | <b>255</b>                | <b>74</b>                        | <b>4.8</b>          | <b>107</b>                 | <b>42.0%</b>  | <b>67</b>                        | <b>316</b>               | <b>\$891,666</b>                          | <b>\$875,499</b>                       | <b>\$854,901</b>                 | <b>97.6%</b>        | <b>51</b>                      |

| Price Range               | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|---------------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$349,999           | 4                         | 53                               | 4.0                 | 3                          | 75.0%         | 0                                | 6                        | \$331,000                                 | \$328,333                              | \$325,167                        | 99.0%               | 19                             |
| \$350,000 - \$374,999     | 2                         | 54                               | 1.5                 | 4                          | 200.0%        | 2                                | 8                        | \$380,638                                 | \$360,525                              | \$361,813                        | 100.4%              | 66                             |
| \$375,000 - \$399,999     | 5                         | 48                               | 2.1                 | 6                          | 120.0%        | 2                                | 14                       | \$409,732                                 | \$390,743                              | \$388,279                        | 99.4%               | 46                             |
| \$400,000 - \$424,999     | 3                         | 85                               | 1.3                 | 2                          | 66.7%         | 3                                | 14                       | \$421,421                                 | \$410,275                              | \$410,671                        | 100.1%              | 26                             |
| \$425,000 - \$449,999     | 7                         | 47                               | 7.0                 | 8                          | 114.3%        | 1                                | 6                        | \$449,100                                 | \$439,117                              | \$431,817                        | 98.3%               | 54                             |
| \$450,000 - \$474,999     | 0                         | N/A                              | 0.0                 | 3                          | N/A           | 0                                | 10                       | \$477,770                                 | \$466,040                              | \$465,320                        | 99.8%               | 20                             |
| \$475,000 - \$499,999     | 3                         | 33                               | 1.8                 | 7                          | 233.3%        | 3                                | 10                       | \$488,460                                 | \$481,060                              | \$484,350                        | 100.7%              | 37                             |
| \$500,000 - \$524,999     | 2                         | 42                               | 0.8                 | 1                          | 50.0%         | 1                                | 16                       | \$523,036                                 | \$515,362                              | \$510,688                        | 99.1%               | 36                             |
| \$525,000 - \$549,999     | 5                         | 89                               | 6.0                 | 3                          | 60.0%         | 2                                | 5                        | \$540,600                                 | \$536,600                              | \$532,300                        | 99.2%               | 40                             |
| \$550,000 - \$574,999     | 4                         | 30                               | 4.8                 | 2                          | 50.0%         | 0                                | 5                        | \$573,580                                 | \$551,400                              | \$555,000                        | 100.7%              | 48                             |
| \$575,000 - \$599,999     | 6                         | 93                               | 1.9                 | 3                          | 50.0%         | 4                                | 19                       | \$598,131                                 | \$588,110                              | \$583,305                        | 99.2%               | 33                             |
| \$600,000 - \$624,999     | 4                         | 39                               | 1.3                 | 1                          | 25.0%         | 0                                | 19                       | \$628,068                                 | \$616,226                              | \$610,732                        | 99.1%               | 47                             |
| \$625,000 - \$649,999     | 4                         | 52                               | 2.4                 | 4                          | 100.0%        | 7                                | 10                       | \$671,234                                 | \$649,232                              | \$640,392                        | 98.6%               | 51                             |
| \$650,000 - \$674,999     | 0                         | N/A                              | 0.0                 | 5                          | N/A           | 0                                | 10                       | \$685,830                                 | \$665,180                              | \$659,303                        | 99.1%               | 77                             |
| \$675,000 - \$699,999     | 8                         | 50                               | 6.0                 | 6                          | 75.0%         | 0                                | 8                        | \$717,213                                 | \$698,350                              | \$687,363                        | 98.4%               | 67                             |
| \$700,000 - \$724,999     | 1                         | 24                               | 0.8                 | 0                          | 0.0%          | 0                                | 8                        | \$754,700                                 | \$730,950                              | \$710,813                        | 97.2%               | 75                             |
| \$725,000 - \$749,999     | 11                        | 49                               | 13.2                | 8                          | 72.7%         | 4                                | 5                        | \$765,170                                 | \$757,170                              | \$739,600                        | 97.7%               | 46                             |
| \$750,000 - \$799,999     | 11                        | 32                               | 7.3                 | 4                          | 36.4%         | 1                                | 9                        | \$765,839                                 | \$758,950                              | \$767,658                        | 101.1%              | 71                             |
| \$800,000 - \$849,999     | 6                         | 44                               | 2.3                 | 2                          | 33.3%         | 2                                | 16                       | \$847,256                                 | \$832,125                              | \$820,594                        | 98.6%               | 172                            |
| \$850,000 - \$899,999     | 6                         | 92                               | 5.1                 | 3                          | 50.0%         | 0                                | 7                        | \$904,193                                 | \$877,622                              | \$870,743                        | 99.2%               | 78                             |
| \$900,000 - \$999,999     | 8                         | 85                               | 8.0                 | 3                          | 37.5%         | 4                                | 6                        | \$1,057,333                               | \$974,500                              | \$949,433                        | 97.4%               | 155                            |
| \$1,000,000 - \$1,249,999 | 6                         | 48                               | 4.0                 | 2                          | 33.3%         | 1                                | 9                        | \$1,119,867                               | \$1,094,744                            | \$1,096,003                      | 100.1%              | 53                             |
| \$1,250,000 - \$1,499,999 | 6                         | 64                               | 18.0                | 3                          | 50.0%         | 3                                | 2                        | \$1,700,000                               | \$1,672,500                            | \$1,435,000                      | 85.8%               | 123                            |
| \$1,500,000 - \$1,999,999 | 8                         | 74                               | 12.0                | 2                          | 25.0%         | 2                                | 4                        | \$1,805,997                               | \$1,805,997                            | \$1,717,393                      | 95.1%               | 88                             |
| \$2,000,000 +             | 9                         | 203                              | 27.0                | 2                          | 22.2%         | 3                                | 2                        | \$2,922,500                               | \$2,922,500                            | \$2,575,000                      | 88.1%               | 93                             |
| <b>Market Totals</b>      | <b>129</b>                | <b>68</b>                        | <b>3.4</b>          | <b>87</b>                  | <b>67.4%</b>  | <b>45</b>                        | <b>228</b>               | <b>\$680,276</b>                          | <b>\$664,510</b>                       | <b>\$652,968</b>                 | <b>98.3%</b>        | <b>61</b>                      |



| Price Range           | Number of Active Listings | Average Days on Market (Actives) | Months of Inventory | Number of Pending Listings | Pending Ratio | Expired Listings Last Six Months | Closings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | Sales to List Ratio | Average Days on Market (Solds) |
|-----------------------|---------------------------|----------------------------------|---------------------|----------------------------|---------------|----------------------------------|--------------------------|---|--|----------------------------------|---------------------|--------------------------------|
| \$0 - \$149,999       | 5                         | 94                               | 10.0                | 2                          | 40.0%         | 0                                | 3                        | \$149,633                                 | \$126,617                              | \$114,317                        | 90.3%               | 111                            |
| \$150,000 - \$174,999 | 0                         | N/A                              | 0.0                 | 0                          | N/A           | 1                                | 2                        | \$202,425                                 | \$187,425                              | \$168,250                        | 89.8%               | 95                             |
| \$175,000 - \$199,999 | 1                         | 11                               | 2.0                 | 1                          | 100.0%        | 1                                | 3                        | \$214,147                                 | \$199,000                              | \$191,667                        | 96.3%               | 63                             |
| \$200,000 - \$224,999 | 1                         | 24                               | 2.0                 | 1                          | 100.0%        | 0                                | 3                        | \$222,967                                 | \$214,633                              | \$211,067                        | 98.3%               | 47                             |
| \$225,000 - \$249,999 | 5                         | 83                               | 6.0                 | 1                          | 20.0%         | 3                                | 5                        | \$248,970                                 | \$247,370                              | \$236,990                        | 95.8%               | 47                             |
| \$250,000 - \$274,999 | 3                         | 65                               | 4.5                 | 2                          | 66.7%         | 0                                | 4                        | \$266,000                                 | \$265,875                              | \$262,978                        | 98.9%               | 8                              |
| \$275,000 - \$299,999 | 4                         | 94                               | 4.8                 | 2                          | 50.0%         | 1                                | 5                        | \$284,880                                 | \$284,880                              | \$289,700                        | 101.7%              | 16                             |
| \$300,000 - \$324,999 | 4                         | 59                               | 4.8                 | 1                          | 25.0%         | 0                                | 5                        | \$327,702                                 | \$314,790                              | \$312,300                        | 99.2%               | 114                            |
| \$325,000 - \$349,999 | 4                         | 35                               | 3.0                 | 3                          | 75.0%         | 2                                | 8                        | \$335,576                                 | \$330,474                              | \$333,325                        | 100.9%              | 38                             |
| \$350,000 - \$374,999 | 2                         | 109                              | 1.7                 | 2                          | 100.0%        | 2                                | 7                        | \$352,907                                 | \$344,893                              | \$353,629                        | 102.5%              | 49                             |
| \$375,000 - \$399,999 | 8                         | 47                               | 8.0                 | 1                          | 12.5%         | 1                                | 6                        | \$412,317                                 | \$390,642                              | \$391,633                        | 100.3%              | 52                             |
| \$400,000 - \$424,999 | 2                         | 14                               | 6.0                 | 1                          | 50.0%         | 1                                | 2                        | \$436,950                                 | \$436,950                              | \$414,500                        | 94.9%               | 90                             |
| \$425,000 - \$449,999 | 4                         | 92                               | 12.0                | 2                          | 50.0%         | 0                                | 2                        | \$510,000                                 | \$452,500                              | \$437,650                        | 96.7%               | 63                             |
| \$450,000 - \$474,999 | 2                         | 11                               | 6.0                 | 3                          | 150.0%        | 0                                | 2                        | \$497,500                                 | \$469,500                              | \$464,500                        | 98.9%               | 145                            |
| \$475,000 - \$499,999 | 2                         | 23                               | N/A                 | 0                          | 0.0%          | 1                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$500,000 - \$524,999 | 2                         | 84                               | 6.0                 | 0                          | 0.0%          | 0                                | 2                        | \$524,975                                 | \$524,975                              | \$510,000                        | 97.1%               | 91                             |
| \$525,000 - \$549,999 | 2                         | 27                               | N/A                 | 1                          | 50.0%         | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$550,000 - \$574,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$575,000 - \$599,999 | 6                         | 122                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$600,000 - \$649,999 | 2                         | 28                               | 6.0                 | 0                          | 0.0%          | 0                                | 2                        | \$654,000                                 | \$654,000                              | \$647,000                        | 98.9%               | 9                              |
| \$650,000 - \$699,999 | 1                         | 13                               | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$700,000 - \$799,999 | 5                         | 80                               | 30.0                | 0                          | 0.0%          | 1                                | 1                        | \$799,000                                 | \$799,000                              | \$760,000                        | 95.1%               | 11                             |
| \$800,000 - \$899,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$900,000 - \$999,999 | 0                         | N/A                              | N/A                 | 0                          | N/A           | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| \$1,000,000 +         | 2                         | 150                              | N/A                 | 0                          | 0.0%          | 0                                | 0                        | N/A                                       | N/A                                    | N/A                              | N/A                 | N/A                            |
| <b>Market Totals</b>  | <b>67</b>                 | <b>69</b>                        | <b>6.5</b>          | <b>23</b>                  | <b>34.3%</b>  | <b>14</b>                        | <b>62</b>                | <b>\$342,122</b>                          | <b>\$331,791</b>                       | <b>\$327,961</b>                 | <b>98.8%</b>        | <b>57</b>                      |