BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019

Market Snapshot | Single Family Residential

All COAR Regions

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $149,999	40	176	2.2	24	60.0%	111	$114,560	$106,080	92.6%	128
$150,000 - $199,999	36	168	1.7	31	86.1%	126	$181,951	$176,006	96.7%	98
$200,000 - $224,999	20	104	1.3	23	115.0%	95	$220,538	$213,904	97.0%	119
$225,000 - $249,999	51	85	1.9	46	90.2%	160	$239,897	$237,002	98.8%	95
$250,000 - $274,999	57	97	2.4	37	64.9%	141	$265,095	$262,201	98.9%	104
$275,000 - $299,999	77	101	2.6	48	62.3%	176	$290,978	$288,048	99.0%	111
$300,000 - $324,999	58	75	1.7	45	77.6%	202	$316,450	$313,221	99.0%	103
$325,000 - $349,999	77	112	2.3	50	64.9%	205	$341,263	$337,528	98.9%	115
$350,000 - $374,999	54	137	2.0	33	61.1%	163	$366,542	$361,054	98.5%	117
$375,000 - $399,999	85	119	3.2	53	62.4%	158	$392,838	$386,092	98.3%	118
$400,000 - $424,999	49	139	2.5	28	57.1%	119	$419,586	$412,983	98.4%	121
$425,000 - $449,999	62	112	3.5	27	43.5%	106	$443,595	$435,689	98.2%	119
$450,000 - $474,999	40	120	2.5	22	55.0%	95	$469,012	$461,165	98.3%	115
$475,000 - $499,999	56	168	3.9	36	64.3%	86	$494,669	$487,896	98.6%	135
$500,000 - $524,999	22	123	2.3	20	90.9%	58	$526,352	$510,388	97.0%	118
$525,000 - $549,999	52	123	4.1	12	23.1%	76	$547,358	$532,825	97.3%	152
$550,000 - $574,999	16	141	2.1	12	75.0%	45	$572,357	$559,964	97.8%	121
$575,000 - $599,999	40	123	4.0	15	37.5%	60	$595,140	$586,753	98.6%	107
$600,000 - $649,999	39	138	2.8	16	41.0%	85	$634,355	$621,705	98.0%	122
$650,000 - $699,999	75	150	8.3	11	14.7%	54	$687,197	$672,646	97.9%	108
$700,000 - $799,999	80	167	4.9	31	38.8%	98	$767,586	$752,085	98.0%	141
$800,000 - $899,999	55	193	5.7	7	12.7%	58	$854,569	$841,915	98.5%	137
$900,000 - $999,999	53	153	8.6	8	15.1%	37	$986,632	$948,283	96.1%	175
$1,000,000 - $1,499,999	77	247	8.4	24	31.2%	55	$1,212,960	$1,169,520	96.4%	156
$1,500,000 +	74	280	26.1	7	9.5%	17	$1,859,515	$1,784,973	96.0%	151
Market Totals	1345	146	3.1	666	49.5%	2586	$428,288	$419,657	98.0%	118

Presented by Berkshire Hathaway HomeServices Northwest Real Estate (www.bhhsnw.com)

Source: Central Oregon Association of REALTORS®

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019

Market Snapshot | Single Family Residential

Bend/Tumalo/Alfalfa

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $274,999	6	128	0.9	8	133.3%	39	$225,903	$218,877	96.9%	103
$275,000 - $299,999	9	85	1.4	13	144.4%	40	$293,491	$289,757	98.7%	85
$300,000 - $324,999	11	46	0.7	14	127.3%	91	$315,388	$313,677	99.5%	81
$325,000 - $349,999	24	95	1.4	21	87.5%	102	$340,460	$337,520	99.1%	88
$350,000 - $374,999	20	139	1.4	14	70.0%	88	$367,645	$361,863	98.4%	112
$375,000 - $399,999	33	92	1.9	29	87.9%	102	$392,568	$385,654	98.2%	118
$400,000 - $424,999	25	150	2.0	17	68.0%	75	$417,736	$412,901	98.8%	126
$425,000 - $449,999	29	103	2.4	18	62.1%	73	$442,897	$435,823	98.4%	124
$450,000 - $474,999	20	99	1.9	17	85.0%	64	$467,719	$460,934	98.5%	109
$475,000 - $499,999	25	104	3.1	21	84.0%	48	$491,780	$487,365	99.1%	131
$500,000 - $524,999	14	89	1.9	17	121.4%	44	$526,891	$510,819	96.9%	113
$525,000 - $549,999	18	97	2.6	8	44.4%	42	$545,881	$532,835	97.6%	105
$550,000 - $574,999	8	87	1.4	8	100.0%	34	$572,651	$560,115	97.8%	116
$575,000 - $599,999	25	123	4.4	9	36.0%	34	$594,606	$585,408	98.5%	101
$600,000 - $624,999	10	58	1.8	5	50.0%	33	$620,906	$610,720	98.4%	124
$625,000 - $649,999	15	125	3.8	5	33.3%	24	$649,825	$633,523	97.5%	114
$650,000 - $699,999	38	126	6.2	4	10.5%	37	$684,366	$672,917	98.3%	103
$700,000 - $749,999	20	133	3.3	14	70.0%	36	$735,414	$722,506	98.2%	130
$750,000 - $799,999	25	180	3.8	12	48.0%	40	$788,772	$773,799	98.1%	154
$800,000 - $849,999	18	137	3.9	1	5.6%	28	$836,606	$825,380	98.7%	152
$850,000 - $899,999	14	233	7.0	4	28.6%	12	$883,258	$874,576	99.0%	104
$900,000 - $999,999	30	144	8.2	4	13.3%	22	$986,436	$946,685	96.0%	177
$1,000,000 - $1,249,999	17	141	3.1	12	70.6%	33	$1,168,933	$1,132,381	96.9%	111
$1,250,000 - $1,499,999	25	201	30.0	5	20.0%	5	$1,384,400	$1,361,600	98.4%	315
$1,500,000 +	49	227	21.0	6	12.2%	14	$1,859,412	$1,788,896	96.2%	159
Market Totals	528	135	2.7	286	54.2%	1160	$522,463	$512,612	98.1%	114

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BERKSHIRE HATHAWAY
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Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Redmond/Terrebonne

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $224,999	7	188	1.2	6	85.7%	35	$191,977	$184,597	96.2%	115
$225,000 - $249,999	9	67	1.2	5	55.6%	45	$239,858	$238,631	99.5%	78
$250,000 - $274,999	8	123	0.8	15	187.5%	62	$265,528	$263,453	99.2%	94
$275,000 - $299,999	26	64	1.9	21	80.8%	82	$287,512	$287,158	99.9%	108
$300,000 - $324,999	30	71	2.5	22	73.3%	71	$313,679	$312,542	99.6%	109
$325,000 - $349,999	25	105	3.1	15	60.0%	48	$340,234	$336,766	99.0%	147
$350,000 - $374,999	19	113	6.0	10	52.6%	19	$364,167	$359,582	98.7%	121
$375,000 - $399,999	23	121	5.1	7	30.4%	27	$391,633	$388,197	99.1%	121
$400,000 - $424,999	8	71	3.4	7	87.5%	14	$420,230	$411,545	97.9%	95
$425,000 - $449,999	13	85	7.8	4	30.8%	10	$444,940	$435,750	97.9%	89
$450,000 - $474,999	8	170	5.3	1	12.5%	9	$474,258	$462,230	97.5%	198
$475,000 - $499,999	13	247	6.5	7	53.8%	12	$495,633	$491,244	99.1%	148
$500,000 - $524,999	2	281	3.0	2	100.0%	4	$510,200	$503,288	98.6%	147
$525,000 - $549,999	10	112	5.0	3	30.0%	12	$544,137	$535,062	98.3%	175
$550,000 - $574,999	4	142	8.0	2	50.0%	3	$566,300	$564,824	99.7%	127
$575,000 - $599,999	4	84	2.2	2	50.0%	11	$596,373	$588,945	98.8%	105
$600,000 - $624,999	0	N/A	0.0	1	N/A	4	$621,750	$611,625	98.4%	213
$625,000 - $649,999	4	121	24.0	0	0.0%	1	$649,900	$637,000	98.0%	176
$650,000 - $674,999	5	309	6.0	0	0.0%	5	$676,680	$658,000	97.2%	177
$675,000 - $699,999	10	179	8.6	0	0.0%	7	$690,113	$686,427	99.5%	96
$700,000 - $749,999	4	236	24.0	0	0.0%	1	$682,000	$714,840	104.8%	42
$750,000 - $799,999	8	151	9.6	1	12.5%	5	$787,860	$779,380	98.9%	101
$800,000 - $899,999	5	273	30.0	0	0.0%	1	$898,000	$840,000	93.5%	157
$900,000 - $999,999	4	289	N/A	1	25.0%	0	N/A	N/A	N/A	N/A
$1,000,000 +	13	341	13.0	0	0.0%	6	$1,198,500	$1,160,753	96.9%	181
Market Totals	262	137	3.2	132	50.4%	494	$354,426	$350,455	98.9%	115

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
North Klamath County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	1	175	0.7	1	100.0%	9	$84,678	$74,604	88.1%	100
$100,000 - $124,999	0	N/A	0.0	0	N/A	4	$128,000	$121,500	94.9%	149
$125,000 - $149,999	3	151	1.8	3	100.0%	10	$139,090	$134,480	96.7%	132
$150,000 - $174,999	1	449	0.9	0	0.0%	7	$160,257	$155,857	97.3%	81
$175,000 - $199,999	1	62	1.2	3	300.0%	5	$187,280	$188,800	100.8%	69
$200,000 - $224,999	0	N/A	0.0	1	N/A	4	$217,425	$215,475	99.1%	175
$225,000 - $249,999	1	193	3.0	3	300.0%	2	$247,000	$234,250	94.8%	105
$250,000 - $274,999	4	122	24.0	0	0.0%	1	$259,500	$251,000	96.7%	129
$275,000 - $299,999	3	322	9.0	2	66.7%	2	$292,500	$287,500	98.3%	161
$300,000 - $324,999	0	N/A	0.0	1	N/A	5	$323,740	$311,800	96.3%	252
$325,000 - $349,999	2	240	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$350,000 - $374,999	1	192	3.0	0	0.0%	2	$381,900	$354,950	92.9%	320
$375,000 - $399,999	0	N/A	0.0	0	N/A	2	$397,450	$381,750	96.0%	62
$400,000 - $424,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$425,000 - $449,999	0	N/A	0.0	0	N/A	1	$449,000	$435,000	96.9%	101
$450,000 - $474,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$475,000 - $499,999	1	139	6.0	0	0.0%	1	$495,000	$495,000	100.0%	41
$500,000 - $524,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$525,000 - $549,999	3	171	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$550,000 - $574,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$575,000 - $599,999	2	56	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$600,000 - $624,999	1	208	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$625,000 - $649,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$650,000 - $674,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$675,000 +	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
Market Totals	24	185	2.6	14	58.3%	55	$200,960	$193,746	96.4%	132

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BERKSHIRE HATHAWAY
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NORTHWEST KNOWLEDGE

March 4, 2019

Market Snapshot | Single Family Residential

Sisters

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $274,999	0	N/A	0.0	0	N/A	7	$258,171	$250,214	96.9%	106
$275,000 - $299,999	1	2	2.0	0	0.0%	3	$288,133	$288,133	100.0%	67
$300,000 - $324,999	1	60	3.0	0	0.0%	2	$330,000	$317,750	96.3%	136
$325,000 - $349,999	0	N/A	0.0	5	N/A	9	$339,917	$336,366	99.0%	119
$350,000 - $374,999	3	118	1.3	0	0.0%	14	$360,673	$360,178	99.9%	143
$375,000 - $399,999	5	120	4.3	5	100.0%	7	$383,423	$383,907	100.1%	141
$400,000 - $424,999	1	382	1.0	3	300.0%	6	$435,733	$418,150	96.0%	101
$425,000 - $449,999	5	116	5.0	1	20.0%	6	$452,900	$441,667	97.5%	102
$450,000 - $474,999	4	219	4.8	1	25.0%	5	$481,746	$460,366	95.6%	78
$475,000 - $499,999	3	306	3.6	2	66.7%	5	$490,880	$482,280	98.2%	145
$500,000 - $524,999	2	230	3.0	0	0.0%	4	$538,500	$514,750	95.6%	151
$525,000 - $549,999	9	146	6.8	1	11.1%	8	$549,612	$529,625	96.4%	324
$550,000 - $574,999	1	382	2.0	0	0.0%	3	$567,667	$558,000	98.3%	155
$575,000 - $599,999	3	224	3.6	0	0.0%	5	$601,000	$587,800	97.8%	97
$600,000 - $649,999	2	272	1.3	2	100.0%	9	$640,211	$623,672	97.4%	122
$650,000 - $699,999	6	195	18.0	3	50.0%	2	$774,000	$674,975	87.2%	117
$700,000 - $749,999	3	221	6.0	0	0.0%	3	$739,000	$723,000	97.8%	234
$750,000 - $799,999	2	155	4.0	1	50.0%	3	$828,167	$779,167	94.1%	211
$800,000 - $849,999	5	166	10.0	0	0.0%	3	$844,333	$825,333	97.7%	87
$850,000 - $899,999	2	247	3.0	0	0.0%	4	$893,500	$878,625	98.3%	132
$900,000 - $949,999	2	45	12.0	1	50.0%	1	$959,000	$904,000	94.3%	112
$950,000 - $999,999	4	126	8.0	2	50.0%	3	$982,967	$969,967	98.7%	219
$1,000,000 - $1,249,999	3	489	4.5	1	33.3%	4	$1,253,250	$1,123,125	89.6%	187
$1,250,000 - $1,499,999	5	213	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$1,500,000 +	6	354	18.0	0	0.0%	2	$1,942,500	$1,850,000	95.2%	136
Market Totals	78	203	4.0	28	35.9%	118	$563,579	$544,543	96.6%	144

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NORTHWEST KNOWLEDGE

March 4, 2019

Market Snapshot | Single Family Residential

Sunriver

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $299,999	1	403	6.0	0	0.0%	1	$289,000	$270,400	93.6%	160
$300,000 - $324,999	0	N/A	N/A	1	N/A	0	N/A	N/A	N/A	N/A
$325,000 - $349,999	1	314	0.9	0	0.0%	7	$352,400	$342,914	97.3%	98
$350,000 - $374,999	0	N/A	0.0	1	N/A	8	$369,613	$361,313	97.8%	106
$375,000 - $399,999	1	241	1.5	2	200.0%	4	$398,000	$384,250	96.5%	107
$400,000 - $424,999	2	81	1.3	0	0.0%	9	$418,422	$415,000	99.2%	108
$425,000 - $449,999	1	179	6.0	0	0.0%	1	$450,000	$430,000	95.6%	143
$450,000 - $474,999	1	14	0.9	0	0.0%	7	$472,043	$467,800	99.1%	113
$475,000 - $499,999	2	15	1.7	1	50.0%	7	$501,257	$485,986	97.0%	110
$500,000 - $524,999	2	35	3.0	1	50.0%	4	$523,875	$510,588	97.5%	96
$525,000 - $549,999	0	N/A	0.0	0	N/A	5	$543,780	$530,080	97.5%	118
$550,000 - $574,999	1	221	3.0	0	0.0%	2	$592,000	$555,000	93.8%	192
$575,000 - $599,999	1	17	1.5	0	0.0%	4	$590,000	$588,250	99.7%	35
$600,000 - $624,999	0	N/A	0.0	2	N/A	1	$659,000	$620,000	94.1%	146
$625,000 - $649,999	1	318	1.0	0	0.0%	6	$633,150	$632,500	99.9%	81
$650,000 - $674,999	4	109	24.0	0	0.0%	1	$675,000	$650,000	96.3%	89
$675,000 - $699,999	2	61	N/A	2	100.0%	0	N/A	N/A	N/A	N/A
$700,000 - $749,999	2	177	12.0	1	50.0%	1	$747,000	$700,000	93.7%	191
$750,000 - $799,999	1	140	2.0	0	0.0%	3	$791,633	$765,000	96.6%	106
$800,000 - $849,999	1	205	2.0	0	0.0%	3	$831,633	$830,167	99.8%	124
$850,000 - $899,999	1	475	6.0	1	100.0%	1	$879,000	$877,000	99.8%	28
$900,000 - $949,999	1	294	2.0	0	0.0%	3	$969,667	$930,833	96.0%	180
$950,000 - $999,999	1	205	3.0	0	0.0%	2	$1,010,000	$980,000	97.0%	159
$1,000,000 - $1,249,999	2	150	12.0	1	50.0%	1	$1,140,000	$1,120,000	98.2%	80
$1,250,000 +	2	443	12.0	0	0.0%	1	$1,695,000	$1,600,000	94.4%	71
Market Totals	31	174	2.3	13	41.9%	82	$562,009	$548,726	97.6%	109

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Three Rivers South

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	0	N/A	0.0	0	N/A	2	$107,000	$86,500	80.8%	52
$100,000 - $124,999	0	N/A	N/A	1	N/A	0	N/A	N/A	N/A	N/A
$125,000 - $149,999	0	N/A	0.0	1	N/A	3	$166,000	$140,833	84.8%	117
$150,000 - $174,999	0	N/A	0.0	0	N/A	2	$180,000	$155,000	86.1%	37
$175,000 - $199,999	1	49	2.0	1	100.0%	3	$188,233	$177,333	94.2%	82
$200,000 - $224,999	2	82	3.0	0	0.0%	4	$230,950	$215,250	93.2%	66
$225,000 - $249,999	1	12	0.5	3	300.0%	13	$245,000	$238,392	97.3%	112
$250,000 - $274,999	1	38	1.2	1	100.0%	5	$256,540	$258,518	100.8%	73
$275,000 - $299,999	1	133	0.6	2	200.0%	10	$293,880	$285,700	97.2%	95
$300,000 - $324,999	1	7	1.2	1	100.0%	5	$321,800	$308,000	95.7%	91
$325,000 - $349,999	0	N/A	0.0	1	N/A	6	$342,083	$339,000	99.1%	135
$350,000 - $374,999	0	N/A	0.0	1	N/A	5	$362,580	$359,480	99.1%	108
$375,000 - $399,999	2	97	2.4	3	150.0%	5	$395,200	$389,556	98.6%	131
$400,000 - $449,999	2	54	1.3	2	100.0%	9	$427,544	$421,889	98.7%	117
$450,000 - $499,999	0	N/A	0.0	3	N/A	3	$489,300	$490,000	100.1%	115
$500,000 - $549,999	1	108	2.0	0	0.0%	3	$554,667	$535,833	96.6%	118
$550,000 - $599,999	0	N/A	0.0	3	N/A	1	$575,000	$555,000	96.5%	49
$600,000 - $649,999	0	N/A	0.0	1	N/A	3	$634,667	$626,333	98.7%	80
$650,000 - $699,999	0	N/A	0.0	0	N/A	1	$650,000	$650,000	100.0%	34
$700,000 - $799,999	3	113	4.5	1	33.3%	4	$782,225	$763,725	97.6%	94
$800,000 - $899,999	2	173	2.4	0	0.0%	5	$862,600	$840,500	97.4%	156
$900,000 - $999,999	3	184	4.5	0	0.0%	4	$973,250	$942,250	96.8%	172
$1,000,000 - $1,249,999	1	1,053	6.0	0	0.0%	1	$1,250,000	$1,200,000	96.0%	229
$1,250,000 - $1,499,999	3	248	18.0	4	133.3%	1	$1,479,000	$1,440,000	97.4%	127
$1,500,000 +	2	205	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
Market Totals	26	164	1.6	29	111.5%	98	$424,389	$413,176	97.4%	108

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
La Pine

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	3	100	1.4	2	66.7%	13	$94,469	$82,087	86.9%	100
$100,000 - $124,999	1	10	2.0	1	100.0%	3	$115,800	$107,083	92.5%	105
$125,000 - $149,999	4	211	4.0	3	75.0%	6	$140,483	$138,871	98.9%	110
$150,000 - $174,999	1	222	0.6	1	100.0%	10	$170,670	$164,038	96.1%	123
$175,000 - $199,999	2	34	1.3	3	150.0%	9	$193,789	$186,989	96.5%	149
$200,000 - $224,999	6	69	1.6	3	50.0%	23	$214,307	$214,222	100.0%	99
$225,000 - $249,999	5	60	1.4	9	180.0%	21	$235,386	$235,124	99.9%	110
$250,000 - $274,999	3	90	1.3	7	233.3%	14	$264,693	$261,936	99.0%	130
$275,000 - $299,999	10	118	4.3	6	60.0%	14	$292,393	$286,421	98.0%	163
$300,000 - $324,999	4	107	4.8	1	25.0%	5	$323,260	$314,760	97.4%	105
$325,000 - $349,999	6	123	4.5	1	16.7%	8	$342,838	$340,713	99.4%	178
$350,000 - $374,999	3	190	1.8	1	33.3%	10	$363,460	$359,591	98.9%	139
$375,000 - $399,999	6	121	36.0	1	16.7%	1	$399,900	$385,000	96.3%	317
$400,000 - $424,999	1	242	3.0	0	0.0%	2	$429,950	$415,000	96.5%	150
$425,000 - $449,999	2	85	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$450,000 - $474,999	0	N/A	0.0	0	N/A	2	$459,500	$453,500	98.7%	54
$475,000 - $499,999	5	122	10.0	0	0.0%	3	$492,633	$487,667	99.0%	173
$500,000 - $549,999	3	123	18.0	0	0.0%	1	$525,000	$512,000	97.5%	50
$550,000 - $599,999	1	93	6.0	0	0.0%	1	$560,000	$556,000	99.3%	95
$600,000 - $649,999	0	N/A	0.0	0	N/A	1	$624,900	$611,000	97.8%	152
$650,000 - $699,999	2	346	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$700,000 - $799,999	1	224	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$800,000 - $899,999	3	181	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$900,000 - $999,999	1	35	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$1,000,000 +	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
Market Totals	73	124	3.0	39	53.4%	147	$251,025	$246,571	98.2%	125

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Jefferson County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	1	150	1.2	1	100.0%	5	$65,980	$59,340	89.9%	165
$100,000 - $124,999	0	N/A	0.0	0	N/A	4	$112,750	$111,125	98.6%	71
$125,000 - $149,999	4	171	2.7	2	50.0%	9	$142,689	$141,322	99.0%	217
$150,000 - $174,999	2	282	0.9	8	400.0%	14	$166,436	$164,957	99.1%	90
$175,000 - $199,999	10	146	5.0	2	20.0%	12	$186,483	$184,250	98.8%	74
$200,000 - $224,999	4	95	2.0	2	50.0%	12	$226,916	$216,067	95.2%	99
$225,000 - $249,999	13	81	4.6	8	61.5%	17	$241,379	$236,406	97.9%	101
$250,000 - $274,999	20	84	10.0	6	30.0%	12	$257,125	$260,942	101.5%	111
$275,000 - $299,999	8	118	6.9	0	0.0%	7	$298,471	$286,857	96.1%	198
$300,000 - $324,999	2	47	4.0	1	50.0%	3	$319,467	$313,633	98.2%	266
$325,000 - $349,999	6	154	9.0	1	16.7%	4	$346,650	$342,550	98.8%	98
$350,000 - $374,999	1	287	3.0	2	200.0%	2	$371,950	$369,450	99.3%	133
$375,000 - $399,999	1	264	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$400,000 - $424,999	3	101	9.0	0	0.0%	2	$403,821	$408,962	101.3%	169
$425,000 - $449,999	2	214	4.0	0	0.0%	3	$440,300	$431,500	98.0%	144
$450,000 - $474,999	1	12	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$475,000 - $499,999	1	191	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$500,000 - $599,999	1	188	6.0	1	100.0%	1	$549,900	$534,000	97.1%	102
$600,000 - $699,999	1	13	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$700,000 - $799,999	1	297	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$800,000 - $899,999	1	48	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$900,000 - $999,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,000,000 - $1,249,999	1	350	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$1,250,000 - $1,499,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,500,000 +	2	42	N/A	1	50.0%	0	N/A	N/A	N/A	N/A
Market Totals	86	121	4.8	35	40.7%	107	$228,052	$224,121	98.3%	123

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BERKSHIRE HATHAWAY
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Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Crook County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $124,999	1	53	0.6	0	0.0%	10	$107,260	$89,390	83.3%	137
$125,000 - $149,999	1	151	1.2	3	300.0%	5	$143,292	$137,000	95.6%	93
$150,000 - $174,999	3	169	1.8	3	100.0%	10	$165,520	$163,630	98.9%	85
$175,000 - $199,999	3	155	0.8	5	166.7%	22	$192,745	$187,632	97.3%	89
$200,000 - $224,999	3	120	0.7	7	233.3%	25	$222,044	$212,767	95.8%	154
$225,000 - $249,999	12	80	2.0	9	75.0%	36	$239,006	$236,045	98.8%	91
$250,000 - $274,999	11	93	2.8	5	45.5%	24	$266,444	$260,488	97.8%	107
$275,000 - $299,999	14	102	6.0	3	21.4%	14	$293,471	$291,532	99.3%	118
$300,000 - $324,999	7	92	2.5	3	42.9%	17	$322,600	$314,935	97.6%	108
$325,000 - $349,999	5	94	2.5	1	20.0%	12	$344,350	$337,083	97.9%	138
$350,000 - $374,999	4	148	2.7	3	75.0%	9	$363,767	$360,567	99.1%	92
$375,000 - $399,999	7	221	7.0	6	85.7%	6	$391,283	$384,813	98.3%	71
$400,000 - $424,999	5	181	5.0	0	0.0%	6	$426,967	$412,833	96.7%	138
$425,000 - $449,999	7	173	10.5	1	14.3%	4	$443,500	$433,750	97.8%	80
$450,000 - $474,999	6	96	12.0	2	33.3%	3	$461,000	$456,137	98.9%	86
$475,000 - $499,999	3	148	3.6	2	66.7%	5	$506,500	$482,900	95.3%	167
$500,000 - $549,999	9	159	13.5	0	0.0%	4	$541,975	$524,500	96.8%	197
$550,000 - $599,999	3	227	2.6	1	33.3%	7	$590,243	$585,129	99.1%	191
$600,000 - $699,999	8	206	24.0	2	25.0%	2	$634,450	$622,500	98.1%	137
$700,000 - $799,999	8	134	24.0	1	12.5%	2	$812,000	$787,000	96.9%	75
$800,000 - $899,999	1	156	N/A	1	100.0%	0	N/A	N/A	N/A	N/A
$900,000 - $999,999	5	82	15.0	0	0.0%	2	$1,036,950	$962,000	92.8%	138
$1,000,000 - $1,249,999	3	231	18.0	0	0.0%	1	$1,298,000	$1,225,000	94.4%	34
$1,250,000 - $1,499,999	5	471	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$1,500,000 +	2	834	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
Market Totals	136	158	3.6	58	42.6%	226	$302,641	$294,702	97.4%	114

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019

Market Snapshot | Single Family Residential

Crooked River Ranch

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$100,000 - $124,999	0	N/A	0.0	0	N/A	1	$99,950	$115,000	115.1%	126
$125,000 - $149,999	1	38	6.0	0	0.0%	1	$187,000	$140,000	74.9%	139
$150,000 - $174,999	0	N/A	0.0	0	N/A	3	$159,900	$159,667	99.9%	54
$175,000 - $199,999	1	131	1.5	0	0.0%	4	$192,400	$186,725	97.1%	146
$200,000 - $224,999	0	N/A	0.0	2	N/A	4	$216,725	$220,625	101.8%	85
$225,000 - $249,999	2	147	1.5	6	300.0%	8	$242,025	$237,163	98.0%	142
$250,000 - $274,999	3	70	2.6	2	66.7%	7	$271,714	$266,486	98.1%	133
$275,000 - $299,999	1	73	6.0	1	100.0%	1	$299,000	$299,000	100.0%	59
$300,000 - $324,999	1	56	2.0	0	0.0%	3	$334,933	$310,833	92.8%	130
$325,000 - $349,999	5	71	4.3	2	40.0%	7	$337,529	$334,129	99.0%	81
$350,000 - $374,999	1	20	2.0	0	0.0%	3	$371,633	$363,500	97.8%	56
$375,000 - $399,999	4	106	6.0	0	0.0%	4	$414,475	$388,750	93.8%	120
$400,000 - $424,999	1	210	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$425,000 - $449,999	2	120	6.0	1	50.0%	2	$429,950	$433,500	100.8%	32
$450,000 - $474,999	0	N/A	0.0	0	N/A	1	$450,000	$460,000	102.2%	40
$475,000 - $499,999	0	N/A	0.0	0	N/A	1	$497,000	$497,000	100.0%	100
$500,000 - $524,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$525,000 - $549,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$550,000 - $574,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$575,000 - $599,999	1	24	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$600,000 - $624,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$625,000 - $649,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$650,000 - $699,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$700,000 +	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
Market Totals	23	90	2.8	14	60.9%	50	$289,751	$283,320	97.8%	106

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BERKSHIRE HATHAWAY
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NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Eastern Deschutes County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $149,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$150,000 - $199,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$200,000 - $224,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$225,000 - $249,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$250,000 - $274,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$275,000 - $299,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$300,000 - $324,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$325,000 - $349,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$350,000 - $374,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$375,000 - $399,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$400,000 - $424,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$425,000 - $449,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$450,000 - $474,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$475,000 - $499,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$500,000 - $524,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$525,000 - $549,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$550,000 - $574,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$575,000 - $599,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$600,000 - $649,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$650,000 - $699,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$700,000 - $799,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$800,000 - $899,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$900,000 - $999,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,000,000 - $1,499,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,500,000 +	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
Market Totals	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A

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BERKSHIRE HATHAWAY
HomeServices
Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Harney County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $149,999	0	N/A	0.0	0	N/A	2	$85,900	$80,050	93.2%	91
$150,000 - $199,999	1	235	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$200,000 - $224,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$225,000 - $249,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$250,000 - $274,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$275,000 - $299,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$300,000 - $324,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$325,000 - $349,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$350,000 - $374,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$375,000 - $399,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$400,000 - $424,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$425,000 - $449,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$450,000 - $474,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$475,000 - $499,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$500,000 - $524,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$525,000 - $549,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$550,000 - $574,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$575,000 - $599,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$600,000 - $649,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$650,000 - $699,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$700,000 - $799,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$800,000 - $899,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$900,000 - $999,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,000,000 - $1,499,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,500,000 +	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
Market Totals	1	235	3.0	0	0.0%	2	$85,900	$80,050	93.2%	91

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BERKSHIRE HATHAWAY
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NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Lake County

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	8	62	48.0	1	12.5%	1	$80,000	$84,000	105.0%	125
$100,000 - $124,999	0	N/A	0.0	1	N/A	2	$120,000	$108,000	90.0%	153
$125,000 - $149,999	0	N/A	0.0	0	N/A	1	$135,000	$130,000	96.3%	82
$150,000 - $174,999	3	63	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$175,000 - $199,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$200,000 - $224,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$225,000 - $249,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$250,000 - $274,999	1	25	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$275,000 - $299,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$300,000 - $324,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$325,000 - $349,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$350,000 - $374,999	0	N/A	N/A	1	N/A	0	N/A	N/A	N/A	N/A
$375,000 - $399,999	1	223	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$400,000 - $424,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$425,000 - $449,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$450,000 - $474,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$475,000 - $499,999	0	N/A	0.0	0	N/A	1	$499,900	$489,900	98.0%	125
$500,000 - $524,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$525,000 - $549,999	0	N/A	0.0	0	N/A	1	$575,000	$543,000	94.4%	149
$550,000 - $599,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$600,000 - $699,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$700,000 - $799,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$800,000 - $899,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$900,000 - $999,999	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
$1,000,000 +	0	N/A	N/A	0	N/A	0	N/A	N/A	N/A	N/A
Market Totals	13	71	13.0	3	23.1%	6	$254,983	$243,817	95.6%	131

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BERKSHIRE HATHAWAY
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Northwest Real Estate

NORTHWEST KNOWLEDGE

March 4, 2019
Market Snapshot | Single Family Residential
Out of Area

Price Range	Number of Active Listings	Average Days on Market (Actives)	Months of Inventory	Number of Pending Listings	Pending Ratio	Closings Last Six Months	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	Sales to List Ratio	Average Days on Market (Solds)
$0 - $99,999	6	416	4.0	1	16.7%	9	$80,244	$72,056	89.8%	178
$100,000 - $124,999	3	166	18.0	2	66.7%	1	$110,000	$103,000	93.6%	101
$125,000 - $149,999	3	228	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$150,000 - $174,999	1	60	2.0	0	0.0%	3	$183,933	$156,667	85.2%	103
$175,000 - $199,999	3	310	18.0	2	66.7%	1	$194,900	$194,900	100.0%	89
$200,000 - $224,999	1	118	3.0	2	200.0%	2	$212,450	$202,500	95.3%	75
$225,000 - $249,999	4	122	8.0	0	0.0%	3	$237,000	$233,500	98.5%	78
$250,000 - $274,999	4	128	24.0	0	0.0%	1	$289,000	$260,000	90.0%	49
$275,000 - $299,999	3	84	6.0	0	0.0%	3	$305,967	$288,167	94.2%	144
$300,000 - $324,999	1	394	N/A	1	100.0%	0	N/A	N/A	N/A	N/A
$325,000 - $349,999	3	151	9.0	3	100.0%	2	$349,000	$330,000	94.6%	512
$350,000 - $374,999	2	238	4.0	0	0.0%	3	$374,667	$355,000	94.8%	64
$375,000 - $399,999	2	40	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$400,000 - $424,999	1	181	6.0	1	100.0%	1	$429,900	$409,000	95.1%	64
$425,000 - $449,999	1	34	6.0	0	0.0%	1	$499,000	$440,000	88.2%	432
$450,000 - $474,999	0	N/A	0.0	0	N/A	3	$472,967	$455,667	96.3%	195
$475,000 - $499,999	3	429	18.0	1	33.3%	1	$525,000	$499,962	95.2%	100
$500,000 - $599,999	2	142	12.0	1	50.0%	1	$599,900	$525,000	87.5%	728
$600,000 - $699,999	5	84	15.0	0	0.0%	2	$689,950	$660,000	95.7%	121
$700,000 - $799,999	2	329	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$800,000 - $899,999	2	206	12.0	0	0.0%	1	$849,000	$825,000	97.2%	343
$900,000 - $999,999	2	271	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$1,000,000 - $1,499,999	3	203	6.0	1	33.3%	3	$1,281,667	$1,235,000	96.4%	352
$1,500,000 - $2,999,999	6	382	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
$3,000,000 +	1	656	N/A	0	0.0%	0	N/A	N/A	N/A	N/A
Market Totals	64	231	9.4	15	23.4%	41	$372,934	$352,741	94.6%	189

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