



Agent Interview

A buyer's agent is a licensed professional that represents you and your interests throughout the entire home-buying process. From searching for a home, to determining market value, to contracts and negotiations—a buyer's agent will help you navigate every step of the transaction, often saving you significant amounts of time, money, and energy. The cost of a buyer's agent is typically paid for by the seller, but who you choose to represent you is up to you.

Questions to ask agents

Expertise

- Are you a full time Realtor, and for how long?

- How many homes have you sold in the last year?

Marketing (Selling)

- What is your strategy for pricing my home?

- What is your marketing plan for my home?

Searching (Buying)

- What is your plan to help me find a home?

- What is your strategy in a multi-offer situation?

Communication

- How and when (days/hours) can I reach you?

- Will I be communicating with you or someone else?

Agency Agreement

- What is your commission and are there other fees?

- What if I want to cancel my agreement with you?



Credibility

- Why should I choose you over any other Realtor?

- Do you have any references?

Questions to ask yourself

- Have you checked out their website, social media, and reviews?

- Do you like them enough to work with them for 3-6 months?

- Do you trust them to have your best interest at heart?
