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Local Real Estate Agent Earns Professional Designation to Help Homeowners Facing Foreclosure

(Reno, Nev.) RE/MAX Realty Affiliates agent Deb de Lancey has earned the prestigious Certified Distressed Property Expert (CDPE) designation after completing extensive training designed to assist homeowners facing foreclosures and to help home buyers in purchasing a distressed property.

“Deb’s dedication in earning the CDPE designation demonstrates her willingness to not only help troubled homeowners in northern Nevada, but it shows a commitment to help the community recover from this recession,” said Amy Lessinger, broker/co-owner of RE/MAX Realty Affiliates. “Seasoned real estate agents like Deb, and over 10,000 RE/MAX Associates who are already CDPE certified, know that specific training is essential in helping families navigate in today’s market conditions.”

Reno has seen its fair share of foreclosures - one out of every 129 homes received a foreclosure filing in October 2010 according to RealtyTrac.com. In a short sale transaction, a lender allows the homeowner to sell their property for less than the mortgage amount, to avoid the foreclosure process.

“In this market, more than ever before, home buyers and sellers appreciate working with a professional real estate agent who is qualified and trained to navigate through the short sale and foreclosure process,” said de Lancey. “I’m anxious to put the CDPE designation to work and help northern Nevada families stay in their homes.”

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The Distressed Property Institute, based in Boca Raton, Fla., offers the CDPE designation and was founded by dynamic real estate veteran Alex Charfen. In March, RE/MAX chairman and co-founder, Dave Liniger, encouraged all real estate agents to obtain the CDPE designation. In less than sixty days, nearly 5,000 RE/MAX agents took the two-day course.

There are more real estate agents from RE/MAX with the CDPE designation than from any other real estate company.

For more information on the Distressed Property Institute and CDPE, visit www.cdpe.com. To contact Deb de Lancey or to look for properties available in and around Reno, NV, please visit www.renotothemax.com.