Natrona County Residential Real Estate Market Report-December 2015

Residential Market	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Total/Avg.
2015 Avg Sales Price	\$225,142	\$232,794	\$230,848	\$224,540	\$242,602	\$236,567	\$241,058	\$224,712	\$236,702	\$239,902	\$232,031	\$233,918	\$233,866
2014 Avg Sales Price	\$237,679	\$208,959	\$227,417	\$217,436	\$234,415	\$243,000	\$244,398	\$235,347	\$237,243	\$233,193	\$237,030	\$233,800	\$237,024
2013 Avg Sales Price	\$197,306	\$217,040	\$201,527	\$210,804	\$224,927	\$233,245	\$230,829	\$233,235	\$220,060	\$232,582	\$219,748	\$228,719	\$222,030
2015 Homes Listed	162	180	197	215	200	215	219	180	160	183	118	86	2115
2014 Homes Listed	134	149	178	212	177	178	221	183	161	155	103	114	1965
2013 Homes Listed	156	148	142	178	221	226	211	174	166	132	91	75	1920
2015 Homes Sold	85	93	142	151	143	163	164	129	152	122	100	105	1549
2014 Homes Sold	85	85	125	128	138	153	148	151	153	169	131	128	1594
2013 Homes Sold	83	98	114	121	129	149	156	135	170	144	120	114	1533
2015 Sales Volume	\$19,137,103	\$21,649,846	\$32,780,503	\$33,905,579	\$34,692,109	\$38,560,515	\$39,533,601	\$28,987,914	\$35,978,789	\$29,268,113	\$23,203,145	\$24,561,446	\$362,258,663
2014 Sales Volume	\$20,202,722	\$17,761,579	\$28,199,814	\$27,837,838	\$32,304,542	\$36,958,028	\$36,426,330	\$38,465,303	\$38,806,673	\$39,676,561	\$30,775,703	\$30,627,831	\$378,042,924
2013 Sales Volume	\$16,376,465	\$21,269,987	\$22,974,167	\$25,507,384	\$29,015,583	\$34,938,550	\$35,833,499	\$31,191,318	\$37,411,139	\$33,632,792	\$26,369,785	\$26,074,071	\$340,594,740

NATRONA COUNTY RESIDENTIAL MARKET by Price

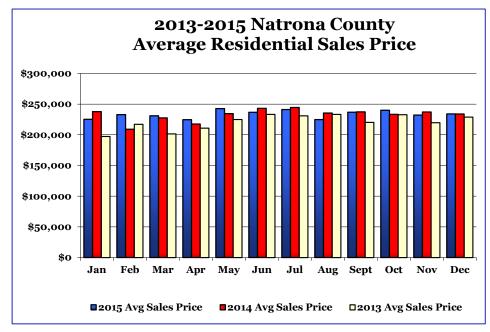
		SOLD YTD			PENDING			ACTIVE	
Price Range (\$1,000s)	Total Sold	Market Share	DOM	Total Pending	Market Share	DOM	Total Active	Market Share	DOM
\$ 0 - <\$50	33	2.13%	80	0	0.00%	0	4	1.08%	135
\$50 - <\$100	45	2.91%	73	1	0.83%	48	8	2.16%	125
\$100 - <\$150	165	10.65%	71	14	11.67%	51	39	10.54%	68
\$150 - <\$200	405	26.15%	72	22	18.33%	62	85	22.97%	69
\$200 - <\$250	363	23.43%	88	23	19.17%	32	71	19.19%	96
\$250 - <\$300	236	15.24%	117	26	21.67%	55	62	16.76%	143
\$300- <\$350	128	8.26%	146	9	7.50%	102	25	6.76%	119
\$350 - <\$400	73	4.71%	130	15	12.50%	37	27	7.30%	122
\$400 - <\$450	42	2.71%	147	2	1.67%	195	13	3.51%	93
\$450 - <\$500	25	1.61%	174	0	0.00%	0	14	3.78%	97
\$500+	34	2.19%	136	8	6.67%	25	22	5.95%	186
TOTALS	1549	100.00%	96	120	100.00%	53	370	100.00%	104
	Average Sold P	rice	\$233,866	Average Pendin	g Price	\$268,097	Average Active	Price	\$275,640
	Maximum Sold	Price	\$985,000	Maximum Pend	ing Price	\$620,000	Maximum Activ	e Price	\$2,299,000
	Minimum Sold	Price	\$6,000	Minimum Pendi	ng Price	\$52,000	Minimum Activ	e Price	\$6,000

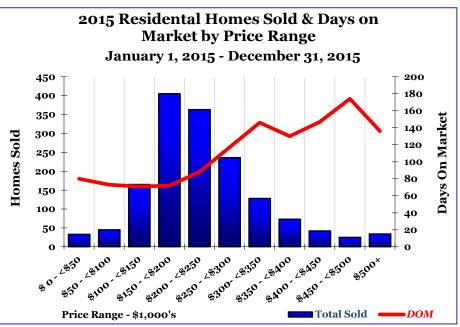
RE/MAX THE GROUP RESIDENTIAL SOLD UNITS by Price

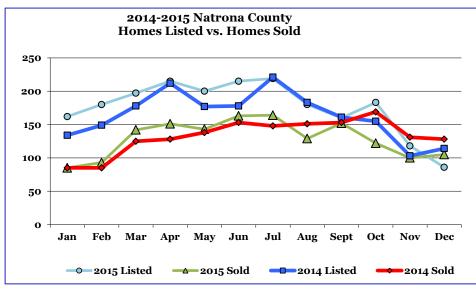
		TOTAL SO	DLD UNITS		SOLD UN	ITS - SOLD B	/ REMAX	SOLD UNI	TS - LISTED	BY REMAX
Price Range (\$1,000s)	Total Sold	Market Share/ Price Range	DOM	TOTAL RE/MAX Market Share	Sold by RE/MAX	Market Share	DOM	Listed by RE/MAX	Market Share	DOM
\$ 0 - <\$50	5	7.58%	52	0.16%	3	0.19%	52	2	0.13%	51
\$50 - <\$100	24	26.67%	76	0.77%	14	0.90%	81	10	0.65%	69
\$100 - <\$150	70	21.21%	59	2.26%	37	2.39%	59	33	2.13%	60
\$150 - <\$200	195	24.07%	67	6.29%	104	6.71%	69	91	5.87%	64
\$200 - <\$250	148	20.39%	66	4.78%	70	4.52%	71	78	5.04%	62
\$250 - <\$300	83	17.58%	90	2.68%	44	2.84%	90	39	2.52%	91
\$300- <\$350	60	23.44%	120	1.94%	38	2.45%	136	22	1.42%	91
\$350 - <\$400	34	23.29%	118	1.10%	21	1.36%	107	13	0.84%	135
\$400 - <\$450	20	0.00%	109	0.65%	9	0.58%	129	11	0.71%	93
\$450 - <\$500	5	10.00%	108	0.16%	3	0.19%	110	2	0.13%	104
\$500 +	19	27.94%	90	0.61%	11	0.71%	94	8	0.52%	84
TOTALS	663		78	21.40%	354	22.85%	83	309	19.95%	73
	Average Sold P	Price	\$233,794	1	Average Sold F	rice	\$236,329	Average Sold F	Price	\$230,890
	Maximum Sold	Price	\$985,000	1	Maximum Sold	Price	\$985,000	Maximum Sold	Price	\$940,000
	Minimum Sold	Price	\$30,000	-	Minimum Sold	Price	\$30,000	Minimum Sold	Price	\$30,000

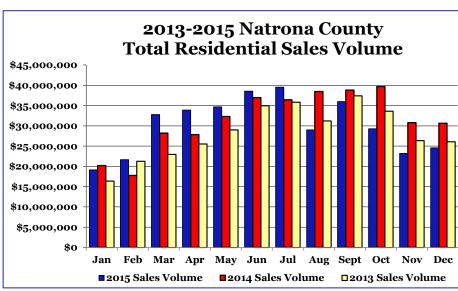
Natrona County Residential Real Estate Market Report

Report as of December 31, 2015









12 Month Trend Reports - As of December 31, 2015

Pricing Trend

Price Range (\$1,000s)	Sold Last 12 Months	Absorption Rate	Current Listings	Months Supply on Market
\$ 0 - <\$50	33	2.75	4	1.45
\$50 - <\$100	45	3.75	8	2.13
\$100 - <\$150	165	13.75	39	2.84
\$150 - <\$200	405	33.75	85	2.52
\$200 - <\$250	363	30.25	71	2.35
\$250 - <\$300	236	19.67	62	3.15
\$300- <\$350	128	10.67	25	2.34
\$350 - <\$400	73	6.08	27	4.44
\$400 - <\$450	42	3.50	13	3.71
\$450 - <\$500	25	2.08	14	6.72
\$500+	34	2.83	22	7.76
TOTAL	1549	129.08	370	2.87

Home Style Trend

Home Styl	e rren	u		
Home Style	Sold Last 12 Months	Absorption Rate	Current Listings	Months Supply on Market
1 1/2 Story	40	3.33	11	3.30
2 Story	119	9.92	35	3.53
Bi-Level	126	10.50	31	2.95
Bungalow	2	0.17	0	0.00
Cabin	9	0.75	0	0.00
Cape Cod	2	0.17	3	18.00
Condo	17	1.42	4	2.82
Contemporary	13	1.08	5	4.62
Cottage	0	0.00	0	0.00
Elevated Ranch	57	4.75	16	3.37
Four Level	107	8.92	19	2.13
Manufactured	22	1.83	6	3.27
Mobile	20	1.67	2	1.20
Modular	1	0.08	0	0.00
Other	10	0.83	3	3.60
Ranch	905	75.42	216	2.86
Soft Contemporary	1	0.08	0	0.00
Town Home	9	0.75	4	5.33
Tri-Level	64	5.33	9	1.69
Twin Home	25	2.08	6	2.88
TOTAL	1549	129.08	370	2.87

Area Trend

Area	Listed Last 12 Months	12 Month Avg List Price	Sold Last 12 Months	12 Month Avg Sales Price	DOM	Sale/List Price %	Current Listings	Absorption Rate	Months Supply on Market
Alcova	13	\$336,746	6	\$239,833	156	71.22%	4	0.50	8.00
Bar Nunn	147	\$231,980	129	\$232,671	103	100.30%	19	10.75	1.77
Central Casper	289	\$195,609	211	\$176,427	72	90.19%	50	17.58	2.84
East Casper	510	\$277,674	361	\$269,702	96	97.13%	83	30.08	2.76
Casper Mtn	17	\$223,488	15	\$189,647	144	84.86%	2	1.25	1.60
PV/Riverwest	230	\$229,775	162	\$217,847	81	94.81%	37	13.50	2.74
Rural East	19	\$462,300	9	\$355,333	110	76.86%	4	0.75	5.33
Rural North	12	\$178,508	7	\$203,001	156	113.72%	4	0.58	6.86
Rural South	15	\$374,211	9	\$381,654	116	101.99%	4	0.75	5.33
Rural West	74	\$385,184	33	\$291,339	118	75.64%	22	2.75	8.00
South Casper	213	\$303,817	156	\$265,347	90	87.34%	41	13.00	3.15
West Casper	360	\$233,079	262	\$225,659	94	96.82%	61	21.83	2.79
Evansville	108	\$240,907	103	\$228,615	124	94.90%	15	8.58	1.75
Mills/Mtn View	101	\$189,998	82	\$189,365	147	99.67%	23	6.83	3.37
Natrona Cty	7	\$219,057	4	\$205,155	82	93.65%	1	0.33	3.00
TOTAL	2115	\$252,329	1549	\$233,866	96	92.68%	370	129.08	2.87

Housing Type Sold by Price Range - 2015 YTD

Housing Type / Price Range (\$1,000s)	Single Family	Single Family Rural	SF - To Be Built	Twin Home	Condo	Mobile/ Manufacture	Modular	Other	Totals
\$ 0 - <\$50	5	3	0	0	0	23	0	2	33
\$50 - <\$100	25	6	0	0	6	7	0	1	45
\$100 - <\$150	135	3	0	2	19	6	0	0	165
\$150 - <\$200	364	5	5	25	4	1	1	0	405
\$200 - <\$250	329	10	14	8	2	0	0	0	363
\$250 - <\$300	188	15	29	1	0	3	0	0	236
\$300- <\$350	101	14	13	0	0	0	0	0	128
\$350 - <\$400	59	7	5	2	0	0	0	0	73
\$400 - <\$450	37	3	1	1	0	0	0	0	42
\$450 - <\$500	23	0	1	1	0	0	0	0	25
\$500+	27	5	2	0	0	0	0	0	34
TOTAL	1293	71	70	40	31	40	1	3	1549

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Residential Months Supply on Market

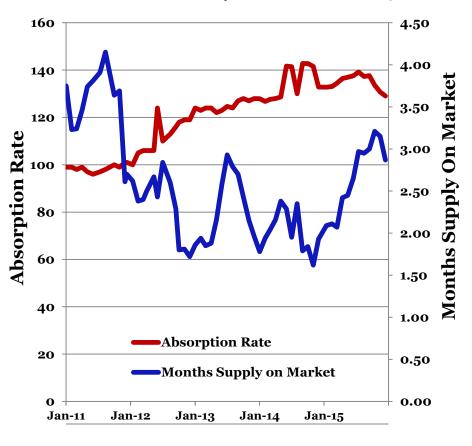
Including Absorption Rate - Report as of December 31, 2015

Month	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
Homes Sold in Last 12 Months	1593	1597	1614	1637	1644	1651	1670	1648	1652	1603	1569	1549
Absorption Rate	132.75	133.08	134.50	136.42	137.00	137.58	139.17	137.33	137.67	133.58	130.75	129.08
Homes Currently on Market	278	281	278	330	336	364	413	405	413	429	412	370
Months Supply on the Market	2.09	2.11	2.07	2.42	2.45	2.65	2.97	2.95	3.00	3.21	3.15	2.87

Residential Months Supply on Market Short Term - 12 Month History



Residential Absorption Rate and Months Supply on Market January 2011 - December 2015



BIG 5 Competitive Analysis

Report Dates: January 1, 2015 -December 31, 2015 Homes Sold by Price Range & Current Market Share YTD

WITH NEW CONSTRUCTION

Casper		RE/MAX		BURRIDGE		BROKER 1		ı	LEGACY	EDGEWORTH		
Total	Price Range (\$1,000s)	Sold	Sold Market Share		Sold Market Share		Market Share	Sold	Market Share	Sold	Market Share	
33	\$ 0 - <\$50	3	0.19%	2	0.13%	6	0.39%	4	0.26%	4	0.26%	
45	\$50 - <\$100	14	0.90%	0	0.00%	2	0.13%	3	0.19%	2	0.13%	
165	\$100 - <\$150	37	2.39%	10	0.65%	25	1.61%	13	0.84%	11	0.71%	
405	\$150 - <\$200	104	6.71%	43	2.78%	41	2.65%	38	2.45%	23	1.48%	
363	\$200 - <\$250	70	4.52%	66	4.26%	50	3.23%	23	1.48%	24	1.55%	
236	\$250 - <\$300	44	2.84%	45	2.91%	35	2.26%	29	1.87%	15	0.97%	
128	\$300- <\$350	38	2.45%	30	1.94%	13	0.84%	13	0.84%	5	0.32%	
73	\$350 - <\$400	21	1.36%	19	1.23%	5	0.32%	6	0.39%	7	0.45%	
42	\$400 - <\$450	9	0.58%	9	0.58%	2	0.13%	5	0.32%	2	0.13%	
25	\$450 - <\$500	3	0.19%	2	0.13%	0	0.00%	6	0.39%	0	0.00%	
34	500+	11	0.71%	9	0.58%	2	0.13%	5	0.32%	2	0.13%	
1549	Market Share %	354	22.85%	235	15.17%	181	11.68%	145	9.36%	95	6.13%	

WITHOUT NEW CONSTRUCTION

Casper		!	RE/MAX		BURRIDGE		ROKER 1	I	LEGACY	EDGEWORTH		
Total	Price Range (\$1,000s)	Sold	Market Share	Sold	Market Share							
33	\$ 0 - <\$50	3	0.23%	2	0.15%	6	0.46%	4	0.30%	4	0.30%	
45	\$50 - <\$100	14	1.07%	0	0.00%	2	0.15%	3	0.23%	2	0.15%	
165	\$100 - <\$150	37	2.82%	10	0.76%	25	1.90%	13	0.99%	11	0.84%	
394	\$150 - <\$200	104	7.91%	35	2.66%	39	2.97%	38	2.89%	23	1.75%	
318	\$200 - <\$250	67	5.10%	44	3.35%	38	2.89%	20	1.52%	24	1.83%	
163	\$250 - <\$300	34	2.59%	21	1.60%	11	0.84%	25	1.90%	11	0.84%	
81	\$300- <\$350	31	2.36%	6	0.46%	3	0.23%	13	0.99%	4	0.30%	
49	\$350 - <\$400	18	1.37%	7	0.53%	2	0.15%	6	0.46%	4	0.30%	
27	\$400 - <\$450	8	0.61%	3	0.23%	1	0.08%	3	0.23%	1	0.08%	
16	\$450 - <\$500	3	0.23%	1	0.08%	0	0.00%	4	0.30%	0	0.00%	
23	500+	11	0.84%	1	0.08%	1	4.00%	4	0.30%	2	0.15%	
					/		. =					
1314	Market Share %	330	25.11%	130	9.89%	128	9.74%	133	10.12%	86	6.54%	

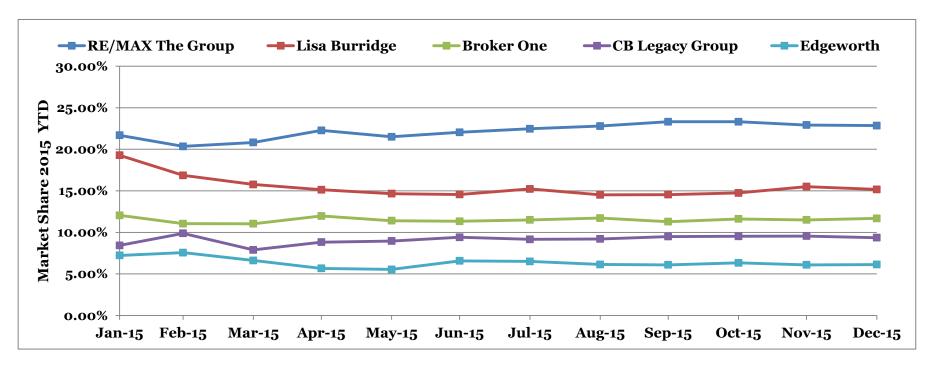
BIG 5 Market Share Analysis

Market Share 2014

Company	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
RE/MAX The Group	19.05%	19.05%	17.85%	18.25%	18.41%	20.28%	21.82%	21.34%	21.39%	21.57%	22.21%	21.39%
Lisa Burridge	28.57%	25.60%	21.89%	21.09%	20.22%	18.73%	19.02%	18.97%	18.56%	18.43%	18.52%	17.44%
Broker One	10.71%	11.31%	14.48%	13.51%	14.62%	13.38%	12.25%	11.46%	11.17%	11.16%	11.14%	10.73%
CB Legacy Group	8.33%	7.14%	9.76%	9.24%	9.21%	9.44%	9.80%	9.88%	10.31%	10.49%	10.66%	10.10%
Edgeworth	4.76%	6.55%	7.07%	7.58%	7.04%	7.32%	7.35%	7.61%	7.39%	7.27%	7.31%	7.15%

Market Share 2015

Company	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
RE/MAX The Group	21.69%	20.35%	20.82%	22.27%	21.50%	22.04%	22.47%	22.79%	23.31%	23.31%	22.92%	22.85%
Lisa Burridge	19.28%	16.86%	15.77%	15.13%	14.66%	14.56%	15.23%	14.51%	14.54%	14.74%	15.51%	15.17%
Broker One	12.05%	11.05%	11.04%	11.97%	11.40%	11.34%	11.50%	11.72%	11.29%	11.62%	11.50%	11.68%
CB Legacy Group	8.43%	9.88%	7.89%	8.82%	8.96%	9.41%	9.16%	9.21%	9.50%	9.53%	9.56%	9.36%
Edgeworth	7.23%	7.56%	6.62%	5.67%	5.54%	6.57%	6.50%	6.14%	6.09%	6.33%	6.09%	6.13%



BIG 5 Competitive Analysis

January 1, 2015 - December 31, 2015

YTD Average Days on Market - Big 5 Competitors

Company	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
RE/MAX The Group	71	91	81	83	79	79	79	79	82	82	82	83
Lisa Burridge & Associates	141	127	132	127	135	132	129	129	129	131	131	130
Broker One Real Estate	118	90	105	111	118	121	119	119	113	115	115	123
Coldwell Banker Legacy Group	104	119	107	97	95	88	83	88	87	90	93	93
Edgeworth Real Estate Firm	83	108	92	82	87	72	75	74	82	77	76	77
MARKET AVERAGE	107	102	96	94	95	95	94	94	94	95	96	96

YTD Sales - Average List Price vs Average Sell Price

Company	Average List Price	Average Sell Price	% List to Sell Price
RE/MAX The Group	\$240,610	\$236,329	98.22%
Lisa Burridge & Associates	\$270,486	\$269,061	99.47%
Broker One Real Estate	\$220,860	\$220,075	99.64%
Coldwell Banker Legacy Group	\$257,223	\$253,147	98.42%
Edgeworth	\$228,589	\$223,994	97.99%
MARKET AVERAGE	\$237,249	\$233,866	98.57%

YTD Market Share - All Residential

Company	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
RE/MAX The Group	21.69%	20.35%	20.82%	22.27%	21.50%	22.04%	22.47%	22.79%	23.31%	23.31%	22.92%	22.85%
Lisa Burridge & Associates	19.28%	16.86%	15.77%	15.13%	14.66%	14.56%	15.23%	14.51%	14.54%	14.74%	15.51%	15.17%
Broker One Real Estate	12.05%	11.05%	11.04%	11.97%	11.40%	11.34%	11.50%	11.72%	11.29%	11.62%	11.50%	11.68%
Coldwell Banker Legacy Group	8.43%	9.88%	7.89%	8.82%	8.96%	9.41%	9.16%	9.21%	9.50%	9.53%	9.56%	9.36%
Edgeworth	7.23%	7.56%	6.62%	5.67%	5.54%	6.57%	6.50%	6.14%	6.09%	6.33%	6.09%	6.13%

Top 20 Office Ranking YTD within MLS by Sold Volume

Report as of December 31, 2015

Residential Sold Volume

Multi-Class Sold Volume

	January 1, 2015 - December 31, 2015					
Rank	Office	Units	Volume	Average	% Volume	
1	RE/MAX The Group	663	\$155,005,708	\$233,794	21.40%	
2	Lisa Burridge & Associates Real Estate	550	\$147,688,509	\$268,525	20.39%	
3	Coldwell Banker The Legacy Group	287	\$72,835,465	\$253,782	10.06%	
4	Broker One Real Estate, Inc.	313	\$71,401,532	\$228,120	9.86%	
5	The Edgeworth Real Estate Firm	200	\$44,302,571	\$221,513	6.12%	
6	Bromley Real Estate Company	151	\$34,438,527	\$228,070	4.76%	
7	Stratton Real Estate	112	\$24,840,153	\$221,787	3.43%	
8	All Property Brokers	85	\$19,086,754	\$224,550	2.64%	
9	Prestige Real Estate	66	\$14,574,350	\$220,823	2.01%	
10	Equity Brokers	53	\$13,314,293	\$251,213	1.84%	
11	Realty Executives	62	\$12,585,385	\$202,990	1.74%	
12	Overman Realty	61	\$11,254,567	\$184,501	1.55%	
13	Good As Sold	48	\$11,217,000	\$233,688	1.55%	
14	No Place Like Home Real Estate	59	\$10,913,900	\$184,981	1.51%	
15	#1 Properties of Casper	37	\$10,289,507	\$278,095	1.42%	
16	Casper Real Estate Today	40	\$8,384,597	\$209,615	1.16%	
17	2nd Street Realtors	45	\$7,517,600	\$167,058	1.04%	
18	Brokerage House	34	\$6,333,100	\$186,268	0.87%	
19	Century 21 Action Realty	32	\$6,006,089	\$187,690	0.83%	
20	Trendsetter Realty Group	20	\$5,429,870	\$271,494	0.75%	
	All Others	180	\$36,697,349	\$203,874	5.07%	
	Totals	3098	\$724,116,826	\$233,866	100.00%	

		January 1, 2015 - December 31, 2015				
Rank	Office	Units	Volume	Average	% Volume	
1	RE/MAX The Group	728	\$165,430,198	\$227,239	21.16%	
2	Lisa Burridge & Associates Real Estate	560	\$150,398,109	\$268,568	19.23%	
3	Broker One Real Estate	328	\$80,787,668	\$246,304	10.33%	
4	Coldwell Banker The Legacy Group	309	\$75,404,447	\$244,027	9.64%	
5	The Edgeworth Real Estate Firm	227	\$46,768,271	\$206,028	5.98%	
6	Bromley Real Estate Company	159	\$35,086,527	\$220,670	4.49%	
7	Stratton Real Estate	122	\$25,790,553	\$211,398	3.30%	
8	Realty Executives	83	\$22,670,985	\$273,144	2.90%	
9	All Property Brokers	89	\$19,208,754	\$215,829	2.46%	
10	Equity Brokers	60	\$14,699,293	\$244,988	1.88%	
11	Prestige Real Estate	66	\$14,574,350	\$220,823	1.86%	
12	Good As Sold	50	\$11,335,000	\$226,700	1.45%	
13	Overman Realty	61	\$11,254,567	\$184,501	1.44%	
14	No Place Like Home Real Estate	62	\$11,070,500	\$178,556	1.42%	
15	#1 Properties of Casper	37	\$10,289,507	\$278,095	1.32%	
16	Trendsetter Realty	22	\$9,029,870	\$410,449	1.15%	
17	Casper Real Estate Today	41	\$8,579,597	\$209,258	1.10%	
18	Century 21 Rocky Mountain	31	\$8,538,730	\$275,443	1.09%	
19	2nd Street Realtors	48	\$7,727,600	\$160,992	0.99%	
20	Bisiar Properties	25	\$7,299,500	\$291,980	0.93%	
	All Others	230	\$45,822,720	\$199,229	5.88%	
	Totals	3338	\$781,766,746	\$234,322	100.00%	

January 1, 2014 - December 31, 2014							
Units	Volume	Average	% Volume				
667.5	\$164,780,961	\$246,863	21.80%				
610	\$155,462,188	\$254,856	20.56%				
296.5	\$78,506,566	\$264,778	10.38%				
295	\$65,308,984	\$221,386	8.64%				
249	\$54,778,674	\$219,995	7.25%				
122	\$24,766,692	\$203,006	3.28%				
144	\$31,807,775	\$220,887	4.21%				
83	\$19,495,092	\$234,881	2.58%				
69	\$15,067,125	\$218,364	1.99%				
67.5	\$18,386,134	\$272,387	2.43%				
75	\$17,439,976	\$232,533	2.31%				
44	\$9,243,064	\$210,070	1.22%				
22	\$5,553,900	\$252,450	0.73%				
45	\$8,725,300	\$193,896	1.15%				
42	\$14,016,555	\$333,728	1.85%				
23	\$4,607,340	\$200,319	0.61%				
49	\$9,539,247	\$194,679	1.26%				
44	\$7,740,995	\$175,932	1.02%				
37	\$7,509,070	\$202,948	0.99%				
0	\$0	\$0	0.00%				
203.5	\$43,134,017	\$211,961	5.74%				
3188	\$755,869,655	\$237,024	100.00%				

January 1, 2014 - December 31, 2014								
Units	Volume	Average	% Volume					
744.5	\$188,209,169	\$252,799	21.86%					
647	\$158,858,988	\$245,532	18.45%					
351	\$91,809,858	\$261,567	10.66%					
330.5	\$88,448,544	\$267,620	10.27%					
270	\$58,431,474	\$216,413	6.79%					
133	\$29,975,192	\$225,377	3.48%					
160	\$34,521,175	\$215,757	4.01%					
94	\$24,479,938	\$260,425	2.84%					
97	\$21,135,192	\$217,889	2.46%					
75.5	\$19,143,034	\$253,550	2.22%					
69	\$15,067,125	\$218,364	1.75%					
23	\$5,598,900	\$243,430	0.65%					
45	\$9,253,564	\$205,635	1.07%					
48	\$9,124,200	\$190,088	1.06%					
43	\$14,766,555	\$343,408	1.72%					
0	\$0	\$0	0.00%					
24	\$4,913,340	\$204,723	0.57%					
40	\$9,284,652	\$232,116	1.08%					
62	\$11,280,097	\$181,937	1.31%					
43	\$12,209,266	\$283,936	1.42%					
300.5	\$54,224,660	\$180,448	6.33%					
3600	\$860,734,923	\$239,093	100.00%					



MLS Statistics YTD For RE/MAX The Group

Through December 31, 2015

	Residential	Multi-Class (Residential, Land, Commercial, etc.)
MLS Current Active Listings	370	616
RE/MAX The Group Current Active Listings	73	119
RE/MAX The Group Percentage of MLS Active Listings	19.73%	19.32%
Average Price of RE/MAX The Group Active Listings	\$362,693	\$325,792
Average Price of MLS Active Listings	\$275,640	\$261,838
Average Sale Price of MLS Listings	\$233,866	\$234,322
Average Sale Price of RE/MAX The Group Listings (List Side)	\$230,890	\$220,712
Average List Price of RE/MAX The Group Listings (List Side)	\$234,009	\$224,293
RE/MAX The Group Percentage of Sale Price to List Price (List Side)	98.67%	98.40%
MLS Percentage of Sale Price to List Price	98.57%	98.15%
MLS Sold Listings	1,549	1,669
RE/MAX The Group Number of Listings Sold (Sale Side)	354	386
RE/MAX The Group Number of Listings Sold (List Side)	309	342
Number of Listings Sold Where RE/MAX The Group Listed and Sold (Included in Above)	148	171
MLS Sold Volume	\$362,258,663	\$391,083,623
RE/MAX The Group Sold Volume (Sale Side)	\$83,660,509	\$89,946,509
RE/MAX The Group Sold Volume (List Side)	\$71,345,199	\$75,483,689
RE/MAX The Group Total Volume	\$155,005,708	\$165,430,198
RE/MAX The Group Volume of Listings Sold Where RE/MAX Listed and Sold (Included in Above)	\$35,874,122	\$39,377,122