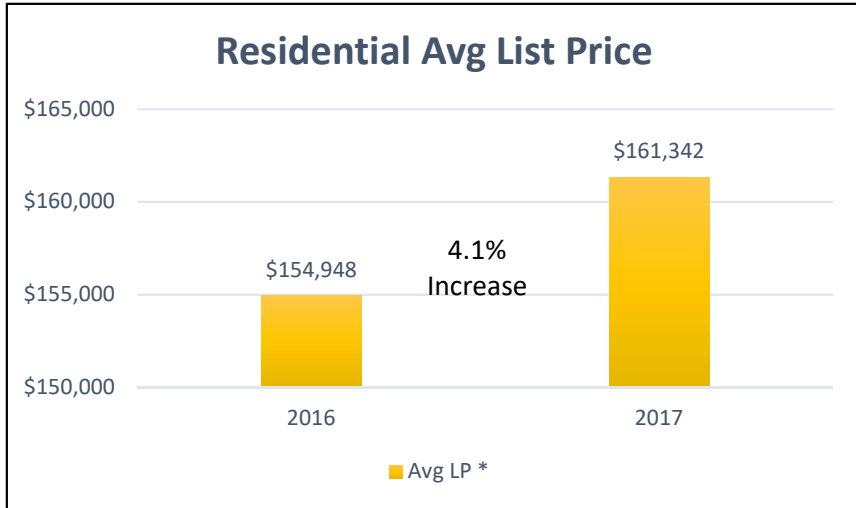




GREATER LANSING SINGLE FAMILY MARKET SNAPSHOT

2016 vs 2017 - Comparing Year-To-Date

Updated: 07/24/17



	2016	2017	% Diff
Units Sold	3437	3438	0.0%
Total Volume	\$519,823,510	\$544,450,916	4.7%
Avg LP *	\$154,948	\$161,342	4.1%
Median LP*	\$136,900	\$139,900	2.2%
Avg SP	\$151,243	\$158,363	4.7%
Median SP	\$134,900	\$138,425	2.6%
Avg SP / LP	97.6%	98.2%	0.6%
Avg DOM	68	51	-25.0%

* Avg/Median LP when sold

Flagstar Mortgage Rates - APR %

Conv 30 year	3.390%
FHA 30 year	4.497%

*Per their website and example

